

## UNIT 1: THEORY OF PRODUCTION

### Production

→ In common Parlance, Activity of making something Material.

→ Tangible Goods

→ In Economics: Production is any Economic activity which converts inputs into outputs which are capable of Satisfying human wants.

→ Whether it is making of material goods or providing services, it is included in the production. Eg :- Teaching, CA services, etc.

#### James Bates & J.R Parkinson :-

Output

Inputs

Production is the organised activity of transforming resources into finished products in the form of goods/services & the objective of production is to satisfy the demand of such transformed resources.

→ According to fundamental law of science:

→ "Man cannot create matter"

→ Production- Does not mean creation of matter.

→ Humans can add only utility to things which already exist in nature.

"Production can also be defined as creation or addition of utility"

→ There are various types of utility:

a) **Form Utility:** Changing the form of natural resources.

Eg:- Changing the form of log of wood into chair/table.

b) **Place Utility:** Changing the place of the resources from a place where they are of little or no use, to another place where they are of greater use.

Eg:- Extraction of Coal & Supplying to Markets.

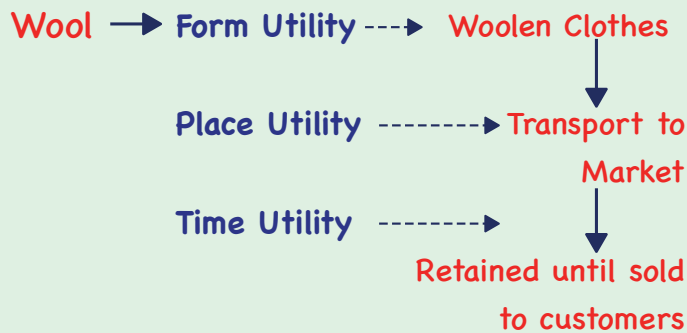
c) **Time Utility:** Making available material at times when they are normally not available.

Eg:- Canning of seasonal fruits is undertaken to make them available during off season.

d) **People/personal Utility:** Making use of Personal skills in the form of Services.

Eg:- Transport Workers

**Eg:-** Woolen Clothes



In the whole process, Services of various groups of people are utilised.

People Utility

## Factors of Production

Inputs; Goods/Services which are required in the production process.



### 1] Land:

Does not mean Soil or earth's Surface, but it refers to all the gifts of nature.

### Characterstics of Land:-

- 1] Free gift of nature:**
- a] No human effort is required for making Land available for Production.
  - b] No Supply price since no payment has been made to mother nature.

- 2] Supply of Land is Fixed:**
- a] Strictly Limited in Quantity.
  - b] No change in demand can affect amount of land in existence.

#### Economy POV

Supply of Land is Perfectly InElastic

#### Firm's POV

Supply of Land is Relatively Elastic

### 3] Land is permanent & has indestructible power:

According to **Ricardo**, Land has certain industriuctible powers & these properties of Land cannot be destroyed.

- 4] Land is a passive factor:** Unless human effort is exercised on Land, it does not produce anything on its own.

5] **Land is Immobile:** Land cannot be shifted physically from one place to another.

6] **Land has Multiple uses:** Can be used for various purposes.

7] **Land is heterogeneous:** They differ in fertility & other characteristics.

## 2] Labour:

→ Human efforts

a) Any mental or physical efforts directed to produce goods & services.

b) Various types of human efforts which require the use of Physical exertion, Intellect & Skill.

c) Anything done out of love & affection is not labour in economic sense.

→ Services of housewife/husband are not treated as Labour.

→ While the services of househelp/maid treated as Labour.

## Characteristics of Labour:-

### 1] Human Effort:

Labour is connected with human efforts. Certain psychological consideration like fair treatment, work environment, etc are essentials for Labourer, which is not the case with other factors.

### 2] Labour is Perishable: which Can't be Stored

Day's Labour lost cannot be completely recovered by extra work on any other day.

### 3] Labour is an active factor:

Without active participation of Labour, Land & Capital may not produce anything.

### 4] Labour is inseparable from Labourer:

A Labourer is the source of his/her own labour.

### 5] Labour power differ from Labourer to Labourer:

Labour is heterogeneous.

Labour power depends on Labourer inherent & acquired qualities, work environment & incentive to work.

### 6] All Labour may not be productive:

i.e. all efforts are not sure to produce goods/services.

**7] Labourer has poor bargaining power:**

Since labour can't be stored, the labourer is compelled to work at the wages offered by employers.

**8] Labour is Mobile:**

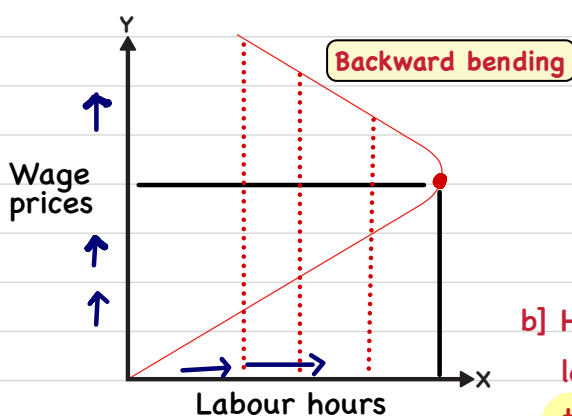
Labourer can move from one place/job to another.

**9] There is no rapid adjustment of supply of Labour to the demand of it:**

The total supply of Labour cannot be increased or decreased instantly.

**10] Choice between hours of Labours & hours of Leisure:**

This feature gives rise to a Backward Bending Shape to the Supply curve of Labour.



a] Supply of Labour & wage rate is directly related

It implies as the wage rate increases, Labourer increases supply of Labour.

b] However, beyond desired level of income, labourer prefers to have more of rest & leisure than earning money.

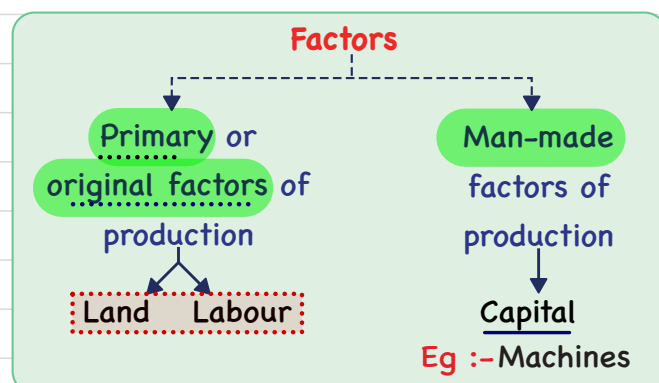
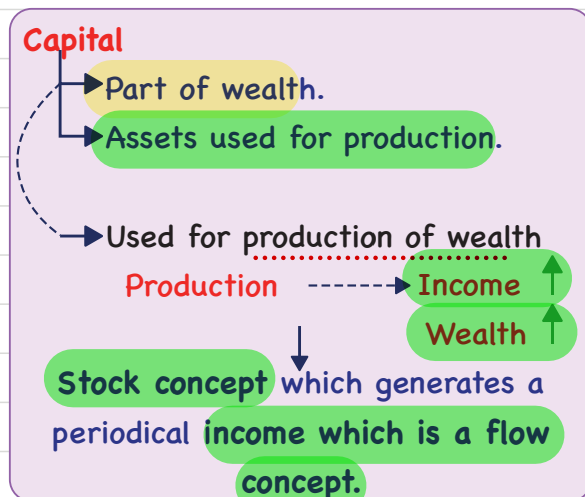
**3] Capital:**

Investment

Wealth

Total value of an asset an individual possesses at a given point of time.

Stock concept



**Types of Capital:-** ✓

1] **Fixed Capital:** a) Exists in Durable Shape.

b) Renders services over a period of time.

Eg:- Machine.

2] **Circulating Capital:** Single use, not available over a period of time.

Eg:- Raw Material, Fuel, etc.

3] **Real Capital:** Physical Assets. **Tangible**

Fixed ←-----→ Circulating

4] **Human Capital:** a) Human skills & ability.

b) Good deal of investment goes into creations of these abilities in human.

5] **Tangible & Intangible Capital:** a) **Tangible:** Physical existence,

Eg:- Machines.

b) **Intangible:** No physical existence,

Eg:- Goodwill, Patent.

6] **Individual Capital:** Personal property owned by an individual.

Eg:- Camera, Machines.

7] **Social Capital:** What belongs to Society as a Whole.

Eg:- Roads.

**Capital Formation:-** \*

→ Increase in the stock of real capital in the country.

**Stages of Capital formation:****1] Savings:**

Foundation of Capital depends on

Ability to save

Income of an Individual

True not only for individual  
but for economy as a whole  
as well.

Income ↑

- Propensity to consume ↓

- Propensity to save ↑

→ Not only the ability to save, **Willingness to save** is also important.



→ **Government's Role:** Allow tax deductions on income saved. Enforce compulsory savings on employed people by making insurance & PF compulsory.

**2] Mobilisation of Savings:** Saved money should enter into circulation & facilitate the process of Capital formation.



→ **Government's Role:**

Generating Savings through various incentives -----> **Channelising the Savings** towards the priority needs of the community.

Leads to **Socially beneficial** type of Capital Formation.

**3] Investment:** Real Savings gets converted into real Capital Assets.

---> Economy should have entrepreneurial class, who is ready to take risk & invest these savings.

#### Important points:

- 1] In order to accumulate Capital goods, some current consumption has to be sacrificed.
- 2] If society consumes all & saves nothing, future productivity will fall.
- 3] High rate of Capital Formation will enhance:
  - Productive Capacity.
  - Accelerate economic growth & opportunities of employment.

#### 4] Entrepreneur:

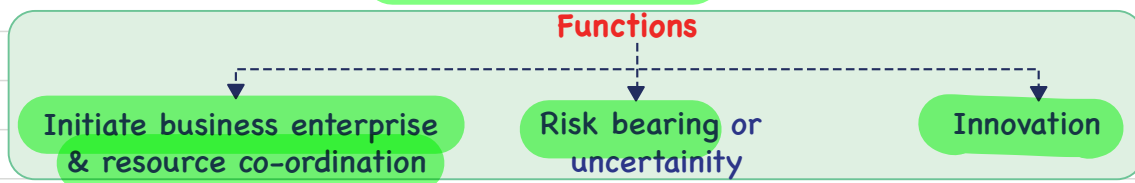
- Mobilises the factors - Land, Labour, & Capital.
- Combined factors in the right proportion.
- Initiate the process of production.
- Bears the Risk.

---> He/she has also been called organizer, the manager, Risk taker.

---> But, in these days of specialisation, separation of ownership & Management is common.

Manager -----> Decision making of Routine & Non-Routine types.

Entrepreneurs -----> Initiate production work & bear the risk.



### 1] Initiate Business Enterprise & resources co-ordination:

**First & foremost function**

Senses business opportunities

Conceives project ideas

Decides on scale of operation

Obtaining factors of production

Land

Labour

Capital

Right proportion & co-ordination among them

Payment

Surplus after paying all factors

of production belongs to

Entrepreneur, as reward for efforts & risk-taking.

### 2] Risk-bearing or uncertainty:

**Most Important function**

Ultimate Responsibility for success & Survival lies with Entrepreneurs.



→ **Frank Knight:** "Profit is the reward for bearing Uncertainty"

**Foreseeable Risk**

These can be insured

Eg :- Theft, fire, etc.

**Uncertainty**

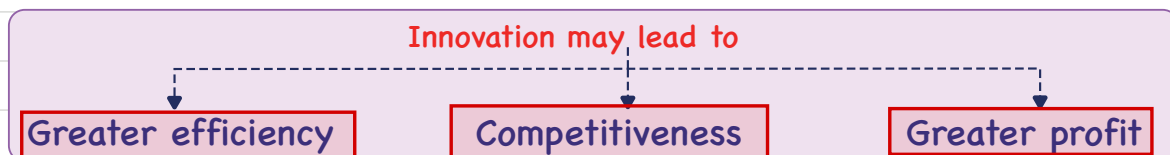
These cannot be insured

Eg :- Emergence of competition, etc. Change in taste of consumer, etc.

→ While nearly all the functions of entrepreneur can be delegated, Risk bearing cannot be delegated to anyone.

### 3] Innovation:

→ According to Schumpeter, the true function is to introduce Innovation.



→ Innovation may yield profits for a Short time.

Copy

Successful innovation will be imitated by others & when it is widely adopted, profits tend to disappear.

→ Entrepreneurs promote economic growth of the country by introducing new innovations & contributing to technological progress.

## Production Function

Relationship between input & output.

Independent ↑    Dependent ↓

Technological  
[using the available technology]

- Scarce resources  
- Factors of production

Inputs

$$Q = f[\text{Inputs / factors}]$$

Output

Eg :-  $Q = 5L + 2K$

### Three main assumption of production function:

1] Relationship between input & output exists for a specific period of time.

- Q is not a measure of accumulated output over time.

2] There is a given 'state of the art' in the production technology.

No change

Most efficient

3] Output resulting from utilisation of inputs is at maximum level.

No wastage / No inefficiency

## Samuelson

According to Samuelson, Production can be defined as:

---> **Max amount of output** that can be produced with **given quantity of input** under **given state** of technical knowledge.

Constant

Also, **Min. quantity of inputs** required to produce **given quantity of output**.

## Short Run v/s Long Run

For the purpose of analysis, various inputs are reduced to 2 in Production functions.

Labour

Capital

---> Distinction is not related to any particular measurement of time.

	Short Run	Long Run
	Production period	Planning horizon
Meaning	If atleast <u>one of the inputs</u> used <u>remains unchanged</u> during that period. ---> <b>Capital is fixed</b>	All factors are <u>Variable</u> . ---> <b>No factor is fixed</b>
Production function	Max amount of output that can be produced by set of inputs, <b>assuming atleast one input fixed.</b>	Max amount of output that can be produced by set of inputs, <b>assuming all factors variable.</b>
Law	Law of <u>variable proportions</u> .	Law of <u>returns to scale</u> .

Law of Variable Proportions  
or  
Law of Returns to a variable input  
or  
Law of Diminishing Returns

**Short Run**

## Meaning of certain terms:

1] **Total Product [TP]:** **Total output** resulting from the efforts of **all the factors of productions** combined together at any time.

Output

2] **Marginal Product [MP]:** Addition to the TP by an **additional unit of input.**

Additional

$$1] MP_N = TP_N - TP_{N-1}$$

$$\begin{aligned} MP_3 &= TP_3 - TP_2 \\ &= 330 - 220 \\ &= 110 \end{aligned}$$

$$2] MP = \frac{\Delta TP}{\Delta \text{Variable factor}} = \frac{180}{3} = 60$$

Labour	TP	MP	AP
1	50	50	50
2	120	70	60
5	300	60	60

$\Delta TP = 180$   
 $\Delta L = 3$   
 $\frac{\Delta TP}{\Delta L} = \frac{180}{3} = 60$

### 3] Average Product [AP]: TP per unit of variable factor.

$$AP = \frac{TP}{\text{No. of Variable factors}}$$

#### → Relationship between AP & MP:

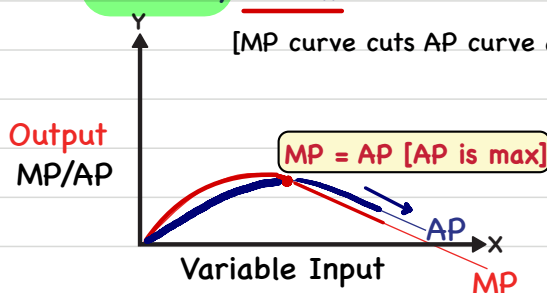
increase

1] When  $MP > AP$ , AP rises as a result of increase in variable input.

2] When  $MP = AP$ , AP maximum.

3] When  $AP > MP$ , AP falls.

[MP curve cuts AP curve at its Max, from above]



Quantity of labour	Total Product [TP]	Average Product [AP]	Marginal Product [MP]
( 1 )	( 2 )	( 3 )	( 4 )
1	100	100.0	100
2	210	105.0 <u>Avg ↑</u>	110 <u>MPT</u>
3	330	110.0 <u>Avg ↑</u>	120 <u>MPT</u>
4	440	110.0 <u>Avg ↓</u>	110 <u>MPL</u>
5	520	104.0	80 <u>MPL ↓</u>
6	600	100.0	80
7	670	95.7	70
8	720	92.0	50
9	750	83.3	30
10	750 <u>Max</u>	75.0	0
11	740	67.3	-10

VK

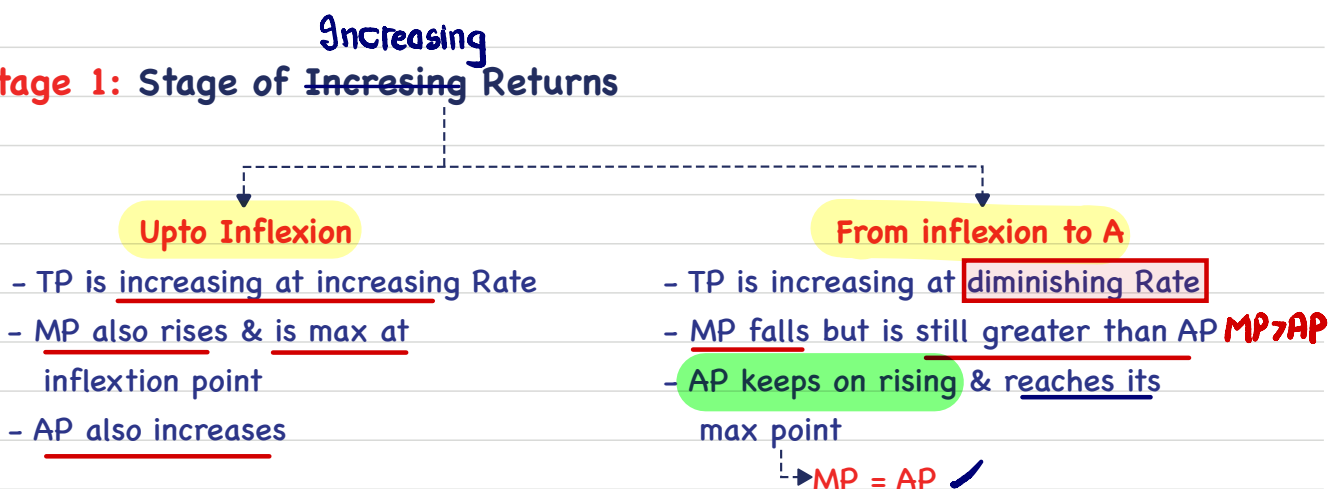
Average 50 > 45 Avg ↓  
 Marg. 100 Avg ↑

Marg < Avg. AP ↓



→ Law is divided into 3 stages:

### Stage 1: Stage of Increasing Returns



→ The Stage I ends where AP reaches its Max point.

→ Explanation:

- Quantity of fixed factor is abundant, relative to quantity of variable factor.
- Efficiency of fixed factor increases as additional units of variable factor are added to them.
- As more units of variable factors are employed, efficiency of variable factor also increases.

→ Specialisation ✓

### Stage 2: Stage of Diminishing Returns

- TP is increasing at diminishing Return, -Reaches its max point. → MP = 0 ✓
- Both MP & AP are falling, but positive.  $AP > MP$
- MP is zero & at this point, Second stage ends.

→ Explanation:

- Fixed factor becomes inadequate relative to the quantity of variable factor.
- Imperfect Substitutability of one factor for another.
- AP & MP decreases because fixed factor is worked too hard & Labour is not a perfect substitute for fixed factor.

### Stage 3: Stage of Negative Returns

- TP declines
- MP is negative & AP is falling.

---> **Explanation:**

- a) Quantity of variable factor becomes too excessive relative to the fixed factor so that they get in each other ways, with the result that TP falls.
- b) In such a situation, reduction in the units of variable factor will increase the Total Output.

**Stage of Operations:**

→ In which Stage a rational producer will seek to produce ?

**Stage 1**

Not in stage 1

Fixed factors won't be fully utilised

**Stage 3**

Not in stage 3

MP is negative

**Stage 2**

Yes

At which point in Stage 2 ?

- Depends upon price of factors
- Principle of **Marginalism**

MR = MC  
Marginal Revenue = Marginal Cost

**Economic absurdity**

or

**Economic Non-sense**

→ **Returns to Scale:**

→ Long Run, Planning period

All factors of production are increased or decreased together in the same proportion.

Eg :- 2 Labour + 1 Machine  
4 Labour + 2 Machine

100%

Eg :-

Inputs increased by 100%

Machines

Labour

Output

2  
4

2  
4

20  
?

**Constant Return to Scale**

Inputs ↑ 100%

Outputs ↑ 100%

- Output change in the same proportion

**Linear Homogeneous production function**

$$Q = f(L, K)$$

$$Q = f(2L, 2K)$$

$$Q = 2 \times f(L, K)$$

$$2Q = 2 \times f(L, K)$$

Let constant no. - h

$$hQ = h \times f(L, K)$$

**Increasing Return to Scale**

Inputs ↑ 100%

Outputs > 100%

- Output increase in greater proportion
- Economies of Scale
- Specialisation & division of Labour

**Decreasing Returns to Scale**

Inputs ↑ 100%

Outputs < 100%

- Output changes in smaller proportion
- Difficulty in Management
- Lack of co-ordination

$$Q = f(L, K) \quad h \times Q = h \times f(L, K)$$

$$2 \times Q = 2 \times f(L, K)$$

## → COBB- Douglas Production function:

C.W cobb

Poul H. Douglas

→ Long Run

USA - Studied American Mfg. industries

→ This production function applies not to an individual firm but to the whole Manufacturing industry.

Originally,  $Q = K^a \cdot L^b \cdot C^{1-a-b}$

Output →  $Q$ , Labour →  $L$ , Capital →  $C$

Constant no. → Factor productivity

Handwritten notes:  $a = 0.4$ ,  $b = 0.6$ ,  $1-a-b = 0.1$ ,  $a+b = 1$ , Input 120t

 $a$  = Labour elasticity

→ how much output changes in response to change in Labour.

 $1 - a$  = Capital elasticity

Eg :-

Inputs ↑ 50%

Change in output

Labour elasticity:  $\frac{a}{0.7} = 35\%$  [50 × 0.7]

Capital elasticity:  $\frac{1-a}{0.3} = 15\%$  [50 × 0.3]

Total ↑ in Output = 50%

→ Cobb & Douglas assumed that returns to scale is **Constant**.

Revised → Now,

$Q = K^a \cdot L^b \cdot C^c$

$a + b = \text{Total input elasticity}$

Handwritten notes:  $a = 0.6$ ,  $b = 0.8$ ,  $a+b = 1.4$ , Inc. Return.

Eg :-  $a = 0.8$ ,  $b = 0.7$

$1.5 = \text{Inputs } \uparrow 100\%$

$\text{Outputs } \uparrow 150\%$

If,  $a + b > 1$ , Increasing Returns to Scale

$a + b = 1$ , Constant Returns to Scale

$a + b < 1$ , Decreasing Returns to Scale

\* //

→ Conclusion drawn from this Statistical Study

→ Labour contributed 3/4 &amp; capital 1/4 of increase in Manufacturing Production

## Production Optimisation

Goal of a producer  $\rightarrow$  **Minimize cost**

What combination of factors to use for given output ?

**Iso-quant**

**Iso-cost**

$\rightarrow$  **1] Iso-quants:**  $\rightarrow$  All those combinations of Inputs which are capable of producing same level of Output.

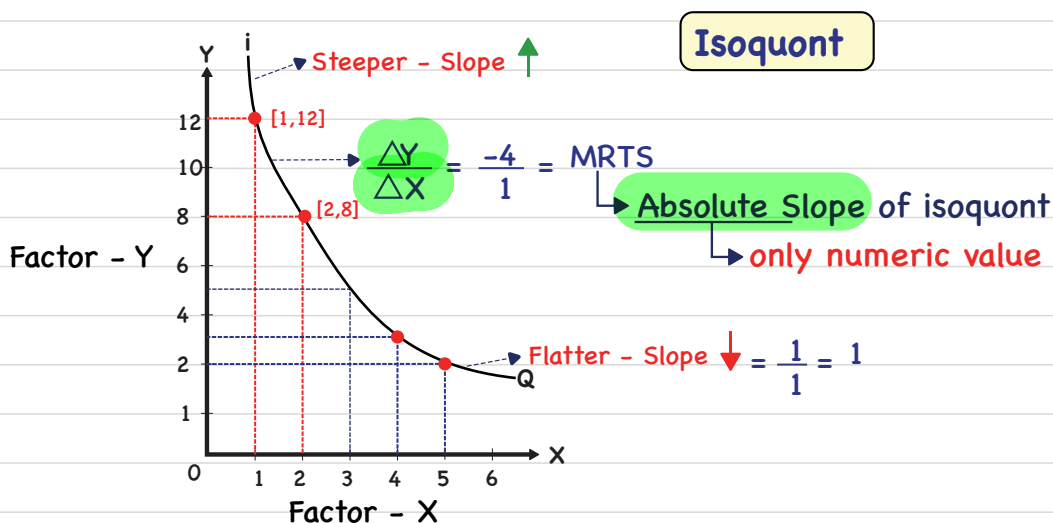
Equal Quantity/  
Product

Producer is indifferent as to which  
✓ combination to choose.

Very similar to IC curve

Iso-quant = **Equal product curve** = **Production indifference curve**  
= **Iso product curve**

Schedule:	Labour	Capital	Marginal Rate of Technical Substitution
Factor Combination	Factor X	Factor Y	MRTS
A	1	12	$\rightarrow$ Slope of Isoquant
B	2	08	
C	3	05	
D	4	03	
E	5	02	



$\rightarrow$  **MRTS [ Absolute slope value of Isoquants ]**

$\rightarrow$   $\frac{\text{Factor Y}}{\text{Factor X}}$  , is decreasing

$\rightarrow$  **Convex to the origin**

### ---> Properties of Isoquant

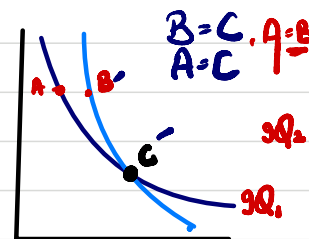
1] Negative Slope - Downward sloping curve

- Inverse relationship between X & Y

2] Convex to the origin - MRTS is decreasing

3] Non - Intersecting

4] Higher IQ - Higher level of output



---> Difference between Indifference curve & Isoquant curve:  
In IC, it is not possible to quantify the level of satisfaction but, the level of production is easily Quantified in Isoquant.

### → 2] Iso-Cost: Or Equal cost Line Or Budget Line

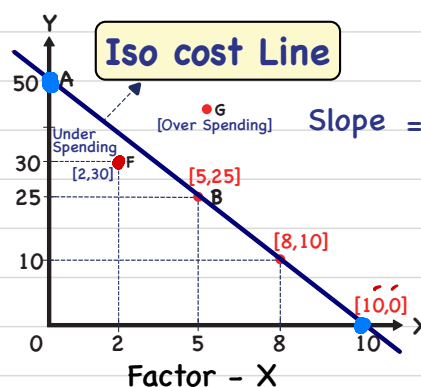
Various combinations of 2 inputs which producer can buy with the given budget.

Eg :- Budget ₹1000  
 $\frac{P_x}{P_y} = \frac{100}{20} = 5$

	X[₹100]	Y[₹20]
A	10	0
B	0	50
C	5	25
D	8	10
E	2	40

Factor - Y

$\Delta Y = 30$   
 $\Delta X = 6$



$$\text{Slope} = \frac{\Delta Y}{\Delta X} = \frac{25}{5} = 5$$

$$\frac{P_x}{P_y} = \frac{100}{20} = 5$$

Price of Factor X  
Price of Factor Y

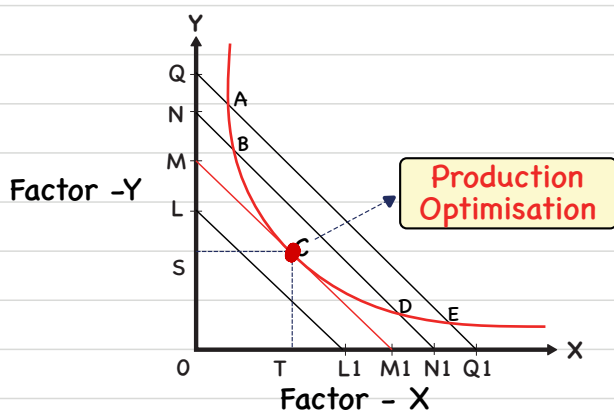
$$P_x Q_x + P_y Q_y = B$$

---> **Optimisation:**

- 1] Minimize the cost of producing given level of output.
- 2] Maximize output for a given cost.

Eg :- Output level is given - 1000 units

Which factor combination to choose ?



---> Same level of Output at A, B, C, D & E

Least cost combination

Iso cost line is tangent to the isoquant curve.

Point C