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# **Part - A**

## **Business Economics**










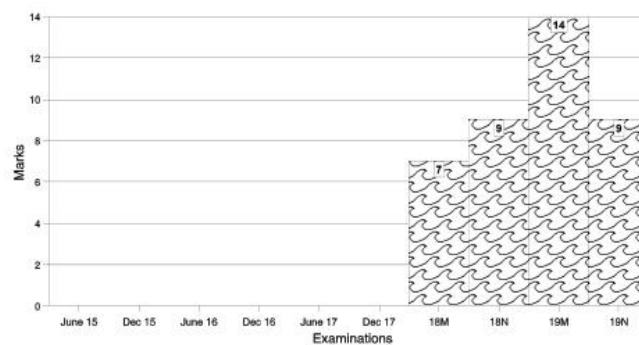
# 1

## NATURE AND SCOPE OF ECONOMICS

Marks of Objective, Short Notes, Distinguish Between, Descriptive & Practical Questions

### Legend

 Objective  Short Notes  Distinguish  Descriptive  Practical



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4.4 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)

### PAST YEAR QUESTIONS AND ANSWERS

2006 - NOVEMBER

- [1] 'Economics is the study of mankind in the ordinary business of life' was given by:
- (a) Adam Smith
  - (b) Lord Robbins
  - (c) Alfred Marshall
  - (d) Samuelson
- (1 mark)
- Answer:**
- (c) 'Economics is a study of mankind in the ordinary business of life' is the welfare definition given by Alfred Marshall.
- [2] The branch of economic theory that deals with the problem of allocation of resources is :
- (a) Microeconomics
  - (b) Macroeconomics
  - (c) Econometrics
  - (d) None of these
- (1 mark)
- Answer:**
- (a) The study of microeconomics deals with how a producer allocates his resources and fixes the price of his product for the optimum utilization of resources.
- [3] Capitalistic Economy uses \_\_\_\_\_ as principal means of allocating resources.
- (a) demand
  - (b) supply
  - (c) price
  - (d) all of the above
- (1 mark)





**Answer:**

- (c) A capitalistic economy is characterized by the absence of state intervention. This economy uses price mechanism (forces of demand and supply) to solve their basic economic problems. Demand and supply both depend upon price and therefore capitalistic economy uses price as principal means of allocating resources.

**2007 - FEBRUARY**

- [4] A study of how an increase in the corporate income tax rate will affect the natural unemployment rate is an example of :
- (a) Macroeconomics
  - (b) Descriptive Economics
  - (c) Microeconomics
  - (d) Normative Economics
- (1 mark)

**Answer:**

- (a) Macroeconomics studies the economy as a whole. Therefore, increase in corporate income tax rate and its effect on unemployment is at the macro level.
- [5] In which type of economy do consumers and producers make their choices based on the market forces of demand and supply?
- (a) Open Economy
  - (b) Controlled Economy
  - (c) Command Economy
  - (d) Market Economy
- (1 mark)

**Answer:**

- (d) In a capitalistic economy, producers make their choices based on market forces of demand and supply. The capitalist economy works under the price mechanism i.e. prices are determined by free interplay of demand and supply forces. A capitalist economy is also known as Market Economy.



**2007 - MAY**

- [6] Under a free economy, prices are:
- (a) Regulated
  - (b) Determined through a free interplay of demand and supply
  - (c) Partly regulated
  - (d) None of these
- (1 mark)

**Answer:**

- (b) Under the free economy (capitalist economy) prices are determined by the price or the market mechanism i.e. there is no authority to determine prices but they are decided by forces of demand and supply.

- [7] Which of the following falls under microeconomics?
- (a) National income
  - (b) General price level
  - (c) Factor pricing
  - (d) National saving and investment
- (1 mark)

**Answer:**

- (c) Microeconomics studies the economic behavior of individual economic units. Factor pricing is pricing of every factor, and hence is a micro concept.

**2007 - AUGUST**

- [8] In a free- market economy, when consumers increase their purchase of a goods and the level of \_\_\_\_\_ exceeds \_\_\_\_\_ then prices tend to rise :
- (a) demand, supply
  - (b) supply, demand
  - (c) prices, demand
  - (d) profits, supply
- (1 mark)



[Chapter ➡ 1] Nature and Scope of Economics ■ 4.7

**Answer:**

- (a) In a market (capitalist) economy prices are determined by market forces of demand and supply. When the demand for goods increases, the supply remaining the same, the prices of goods rise.

**2007 - NOVEMBER**

- [9] Under the Inductive method, the logic proceeds from :  
(a) General to particulars (b) Particular to general  
(c) Both (a) and (b) (d) None (1 mark)

**Answer:**

- (b) Under the inductive method, conclusions are drawn on the basis of collection and analysis of facts relevant to the inquiry. The logic proceeds from particular to general. The generalizations are based on the observations of individual examples.

- [10] According to Robbins, 'means' are:  
(a) Scarce (b) Unlimited  
(c) Undefined (d) All of these (1 mark)

**Answer:**

- (a) Robbins in his definition of scarcity explains that there are unlimited ends (wants) and limited means (resources). Resources are limited in nature and have alternative uses.

**2008 - JUNE**

- [11] Economics is the study of :  
(a) How society manages its unlimited resources  
(b) How to reduce our wants until we are satisfied  
(c) How society manages its scarce resources  
(d) How to fully satisfy our unlimited wants. (1 mark)



**4.8 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)**

**Answer:**

(c) Society has scarce resources and unlimited wants. Economics is the study of how to manage the scarce resources to fulfill the unlimited ends. Economics deals with how to make optimum utilization of scarce resources.

[12] A mixed economy means :

- (a) Co-existence of small and large industries
- (b) Promoting both agriculture and industries in the economy
- (c) Co-existence of rich and poor
- (d) Co-existence of public and private sectors (1 mark)

**Answer:**

(d) Mixed economy is characterized by the presence of both the private and the public sectors. Under this economy prices are determined both by planning authority and market forces.

**2008 - DECEMBER**

[13] Who defines Economics in terms of Dynamic Growth and Development?

- (a) Robbins
- (b) Paul A Samuelson
- (c) Adam Smith
- (d) None (1 mark)

**Answer:**

(b) Economics in terms of Dynamic Growth and Development was given by Paul A. Samuelson. Who states that "Economics is the study of how men and society choose, with or without the use of money to enjoy scarce productive resources which could have alternative uses, to produce various commodities over time and to distribute them for consumption now and in the future of amongst various people and groups of society.

[14] A Free Market- economy, solves its Central Problems through\_\_\_\_\_.

- (a) planning authority
- (b) market mechanism
- (c) both
- (d) none (1 mark)



**Answer:**

(b) A free market economy also known as a capitalist economy, has no central planning authority to decide what, how and for whom to produce. Such an economy uses the impersonal market forces of demand and supply or the price mechanism to solve its central problems.

[15] Normative aspect of Economics is given by :

- (a) Marshall (b) Robbins  
(c) Adam Smith (d) Samuelson (1 mark)

**Answer:**

(a) Normative aspect is concerned with welfare propositions. Such an aspect of economics is prescriptive in nature and describes 'what should be the thing'. Example, the question like what should be the level of national income, how the fruits of national product be distributed among people. An aspect of economics given by 'Alfred Marshall'.

**2009 - JUNE**

[16] Which one is not the characteristic of a capitalistic economy?

- (a) Profit motive (b) Income inequality  
(c) Free employment (d) Collective ownership (1 mark)

**Answer:**

(d) The characteristic of collective ownership does not belong to capitalistic economy. The characteristic of collective ownership is that of a socialistic economy where the entire control is of the Government.

[17] Mixed economy means

- (a) All economic decisions are taken by the Central Authority  
(b) All economic decisions are taken by private entrepreneurs  
(c) Economic decisions are partly taken by the state and partly by private entrepreneurs  
(d) None of these (1 mark)



**4.10 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)**

**Answer:**

- (c) A mixed economy is characterised by the presence of both private and public enterprises. In this economy, the government as well as private enterprises, exist and hence economic decisions are taken by the government and private enterprises both.

**2009 - DECEMBER**

[18] Capitalistic Economy uses \_\_\_\_\_ as principal means of allocating resources.

- (a) demand (b) supply  
(c) price (d) all of the above (1 mark)

**Answer:**

*Same as Answer 3*

[19] Economic Problem arises when :

- (a) Wants are unlimited  
(b) Resources are limited  
(c) Alternative uses of resources  
(d) All of the above (1 mark)

**Answer:**

- (d) Economic problem arises when wants are unlimited, resources are limited and resources have alternative uses. These reasons give rise to basic economic problems of "what to produce", "How to produce" and "For whom to produce".

**2010 - JUNE**

[20] Micro economics is also known as \_\_\_\_\_.

- (a) public economics (b) price theory  
(c) income theory (d) demand theory (1 mark)

**Answer:**

- (b) Micro Economics is also known as Price Theory. (Self Explanatory).



[Chapter ➡ 1] Nature and Scope of Economics ■ 4.11

[21] A developed economy uses \_\_\_\_\_ technique in production.

- (a) labour intensive
  - (b) capital intensive
  - (c) home-based
  - (d) traditional
- (1 mark)

**Answer:**

(b) Developed Economies have more of technology so they use capital intensive techniques in production to minimize the cost of production.

[22] Which one is the feature of Marshall's definition?

- (a) Limited ends
  - (b) Scarce means
  - (c) Study of wealth as well as study of man
  - (d) Study of allocation of resources
- (1 mark)

**Answer:**

(c) Alfred Marshall clearly pointed out that economics is on the one side a study of wealth and on the other and more important side a part of study of man.

2010 - DECEMBER

[23] Which one in the following is not correct :

- (a) There are limited wants
  - (b) Means are scarce
  - (c) Resources have alternative uses
  - (d) Economics is science
- (1 mark)

**Answer:**

(a) According to two fundamental facts, human beings have unlimited wants and the means of satisfying the wants are scarce.

[24] Micro Economics is concerned with:

- (a) Consumer Behaviour
  - (b) Product pricing
  - (c) Factor Pricing
  - (d) All of the above
- (1 mark)



**4.12 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)**

**Answer:**

- (d) Micro-economics is concerned with:
- (i) Product pricing
  - (ii) Consumer behaviour
  - (iii) Factor pricing
  - (iv) Economic conditions of a section of the people
  - (v) Study of firms
  - (vi) Location of an industry

**2011 - JUNE**

[25] Who gave the positive aspect of science?

- (a) Alfred Marshall
  - (b) A.C. Pigou
  - (c) Adam Smith
  - (d) Robbins
- (1 mark)

**Answer:**

- (d) A positive or pure science analyses cause and effect relationship between variables but it does not pass value judgments. This positive aspect of science was emphasized by Professor Robbins.

[26] A mixed economy means :

- (a) Coexistence of both private and public sector
  - (b) Coexistence of poor and rich people
  - (c) Both (a) and (b)
  - (d) None
- (1 mark)

**Answer:**

- (a) A mixed economy is an economy that includes the best features of both the controlled economy and the market economy. The most important feature of a mixed economy is the co-existence of both private and public enterprises.

[27] Which of these is a part of microeconomics?

- (a) Factor pricing
  - (b) National Income
  - (c) Balance of payment
  - (d) None
- (1 mark)





**Answer:**

- (a) Microeconomics is the study of the economic behaviour of an individual, firm or industry in the national economy. It is the study of a particular unit. Factor pricing relates to the pricing of individual factors and hence is a subject of microeconomics.

[28] Which of these is an example of macroeconomics :

- (a) The problem of unemployment in India
  - (b) The rising price level in the country
  - (c) Increase in disparities of income
  - (d) All of the above
- (1 mark)

**Answer:**

- (d) In macroeconomics we study the economic behaviour of large aggregates such as overall conditions of the economy, total production etc. Therefore, all these are a subject of macroeconomics.

**2011 - DECEMBER**

[29] In a capitalist economy the allocation of resources is performed by:

- (a) Producers
  - (b) Government
  - (c) Planners
  - (d) Price mechanism
- (1 mark)

**Answer:**

- (d) A capitalistic economy has no central planning authority to decide what, how and for whom to produce. Thus, the allocation of resources is performed by the market forces of demand and supply known as price mechanism.

[30] Which of the following statements is incorrect?

- (a) Alfred Marshall propagated the wealth definition of Economics
  - (b) L. Robbins introduced the "Scarcity" definition of Economics
  - (c) Samuelson emphasized upon the "growth" aspect of Economics
  - (d) A.C Pigou believed in the "welfare" aspect of Economics
- (1 mark)



**4.14 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)**

**Answer:**

- (a) The 'wealth' definition of Economics was given by Adam Smith and JB Say:

"An inquiry into the nature and causes of the wealth of the nations" – Adam Smith.

"Science which deals with wealth" – JB Say.

[31] Inequalities of income do not perpetuate in\_\_\_\_\_.

- (a) socialism (b) mixed economy  
(c) capitalism (d) none (1 mark)

**Answer:**

- (a) The relative equality of income is an important feature of a socialistic economy. Educational and other facilities are enjoyed more or less equally, thus the basic causes of inequalities are removed.

**2012 - JUNE**

[32] Which of the following are the features of a mixed economy?

- (a) Planned economy  
(b) Dual system of pricing exists  
(c) Balanced regional development  
(d) All of the above. (1 mark)

**Answer:**

- (d) An economy that incorporates the features of capitalist and socialist both the economies is called a mixed economy. It has the following features –

- (a) A mixed economy is a planned economy where the government has a clear and definite economic plan.  
(b) In a mixed economy, the prices are determined both by price mechanism and central planning authority. Hence a dual system of pricing exists.  
(c) There is a balanced regional development in a mixed economy as the public sector enterprises will be set up in backward areas for balanced development.

Hence, the answer will be all of these.



[33] Normative Economics is based on:

- (a) Ethical Considerations
- (b) Facts and Generalisation
- (c) What is?
- (d) All of the above. (1 mark)

**Answer:**

- (a) Normative economics is concerned with welfare propositions. It states "what should be the things." It does not deal with facts but involves value judgments. The ethical aspect of economics is normative economics.

**Example:** What should be the wage rate level? This is a normative statement.

[34] The dual system of pricing exists in:

- (a) Free market economy
- (b) Socialistic economy
- (c) Mixed economy
- (d) None of the above (1 mark)

**Answer:**

- (c) A mixed economy is a type of economy which combines the features of both capitalistic and socialistic economy. In this economy, the dual system of pricing exists i.e. prices of essential commodities are determined by the government while the prices of others commodities are fixed by the price mechanism (by the interaction of demand and supply)

[35] In the Inductive method, logic proceeds from:

- (a) General to Particular
- (b) Particular to General
- (c) Both (a) and (b)
- (d) None of these. (1 mark)

**Answer:**

- (b) Under the inductive method, conclusions are drawn on the basis of collection and analysis of facts relevant to the inquiry. Here the logic proceeds from particular to general. This means generalizations are made based on facts collected.

[36] In a capitalist economy, allocation of resources is done by:

- (a) Producers
- (b) Government
- (c) Planners
- (d) Price mechanism (1 mark)



4.16 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)

**Answer:**

- (d) In a capitalist economy, there is no government intervention. In this economy, the resources are allocated based on the demand of the consumers. Producers will produce those goods which are in demand without thinking about the public welfare. Hence, this economy is guided by the price mechanism.

2012 - DECEMBER

[37] A Capitalist Economy follows the policy of:

- (a) Laissez- faire (b) Regulated markets  
(c) Promoting public sector (d) None of the above. (1 mark)

**Answer:**

- (a) One of the guiding principles of the capitalistic economy is that the economic system should be **free from government interventions** and be driven by market forces. Laissez- faire means **allow to pass**. Thus, the capitalistic economy follows the policy of laissez- faire.

[38] 'Economics is the science of choice- making' implies:-

- (a) No choice is to be made  
(b) The choice to be made between alternative uses  
(c) The choice to be made between means and ends  
(d) None of the above (1 mark)

**Answer:**

- (b) Robbins gave the following definition of economics —

"Economics is the science which studies human behaviour as a relationship between ends and scarce means which have alternative uses".

Thus, economics is a science of choice which is to be made between alternative uses.



[39] Which of the following is a part of the subject matter of macro economics?

- (a) Study of firms
- (b) Aggregate profits of a firm
- (c) Market demand for a product
- (d) Net national product.

(1 mark)

**Answer:**

- (d) In macroeconomics, we study the economic behaviour of large aggregates such as overall conditions of the economy, total production etc. Out of the given options, only NNP studies the national income which is related to the entire economy.

[40] A capitalist economy is by and large \_\_\_\_\_

- (a) a closed economy
- (b) a free market economy
- (c) a centrally controlled economy
- (d) an economy in which a government neither collects any taxes nor incurs any expenditure

(1 mark)

**Answer:**

- (b) A capitalist economy also known as free- market economy has no central planning authority to decide what, how and for whom to produce. Such an economy uses the impersonal force of the market demand and supply or the price mechanism to solve its central problems.

**2013 - JUNE**

[41] Deductive and Inductive methods are complementary to each other. It is:

- (a) Absolutely correct
- (b) Absolutely incorrect
- (c) Partially incorrect
- (d) None of the above

(1 mark)



4.18 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)

**Answer:**

- (a) Deductive and inductive methods are not mutually exclusive and are used side by side in any scientific inquiry. Conclusions drawn from the deductive method of reasoning are verified by the inductive method of observing concrete facts of life. Thus, it can be said that Deductive and inductive methods are **complementary** to each other is **absolutely correct**.

[42] A free- market economy's driving force is:

- (a) Profit motive
  - (b) Welfare of the people
  - (c) Rising income and levels of living
  - (d) None of the above
- (1 mark)

**Answer:**

- (a) A free market economy or a capitalist economy is one in which all the means of production are owned and controlled by private individuals for profit. Thus, **the profit motive** is the driving force of a free market economy.

[43] "Economics is neutral between ends". The statement is given by:

- (a) L. Robbins
  - (b) Mrs. Joan
  - (c) Alfred Marshall
  - (d) A.C. Pigou
- (1 mark)

**Answer:**

- (a) According to Prof. Lionel Robbins "economics is neutral between ends" Ends refer to wants. Human wants are unlimited. When one want is satisfied, other wants crop up.

[44] A system of economy in which all the means of production are owned and controlled by the private individuals for the purpose of profit is called:

- (a) Socialist Economy
  - (b) Capitalist Economy
  - (c) Mixed Economy
  - (d) All of the above
- (1 mark)

**Answer:**

- (b) **Capitalistic** economic system is one in which all the means of production are owned and controlled by private individuals for profit. In this system, the government does not interfere in the management of economic affairs.



2013 - DECEMBER

[45] Where does the price mechanism exist?

- (a) Capitalist Economy                      (b) Socialist Economy
- (c) Both types of economies              (d) None of the above              (1 mark)

**Answer:**

(a) A **capitalistic economy** has no central planning authority to decide what, how and for whom to produce. This economy uses the impersonal forces of the market demand and supply or price mechanism to solve its central problems.

[46] Economics which is concerned with welfare propositions is called

- (a) Socialistic economics                      (b) Capitalistic economics
- (c) Positive economics                      (d) Normative economics              (1 mark)

**Answer:**

(d) Normative aspect is concerned with welfare propositions. It involves value judgements. It is prescriptive in nature and describes 'what should be the things'. **E.g.** what should be the level of national income, what should be the wage rate.

Thus **Normative economics** is the correct option.

[47] In which among the following systems the 'right to property' exists

- (a) Mixed economy
- (b) Capitalist economy
- (c) Socialist economy
- (d) Traditional economy                      (1 mark)

**Answer:**

(b) Capitalism is an economic system in which all the means of production are owned and controlled by private individuals for profit. The right of private property means that productive factors such as land, factories, machinery, mines etc are under private ownership. The owners of these factors are free to use them in the manner they like.

Thus **option (B)** is correct.



**4.20 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)**

[48] Positive science only explains

- (a) What is? (b) What ought to be?  
(c) What is right or wrong (d) None of the above (1 mark)

**Answer:**

(a) A positive or pure science analyses cause and effect relationship between variables but it does not pass value judgement. It states **what is** and not what ought to be.

Thus, **option (A)** is correct.

[49] Socialist Economy is also known as

- (a) Mixed Economy (b) Planned Economy  
(c) Capitalist Economy (d) None of the above (1 mark)

**Answer:**

(d) A mixed economy is a planned economy in which the government has a clear and definite economic plan.

Socialist economy is also known as centrally planned economy because there is central authority to set and accomplish socio-economic goals.

Thus, the correct option is **none of the above**.

**2014 - JUNE**

[50] Who has defined economics as "Science which deals with wealth"?

- (a) Adam Smith (b) Canon  
(c) J.B. Say (d) A.C. Pigou (1 mark)

**Answer:**

(c) Many classical economists defined economics in terms of wealth. **JB Say** is one of them. He said Economics is a "Science which deals with wealth."

[51] Which of the following is not a feature of a capitalist economy?

- (a) Right to private property  
(b) Restrictions on consumers right to choose  
(c) Profit motive  
(d) Freedom of enterprise (1 mark)





**Answer:**

(b) The features of a capitalist economy are:

- (1) The right of private property
- (2) Freedom of enterprise
- (3) Freedom to choice by the consumers
- (4) Profit motive
- (5) Competition
- (6) Inequalities of income

Hence, **restrictions on consumers right to choose** is not a feature of a capitalistic economy.

[52] The term "Mixed Economy" denotes:

- (a) Co-existence of both consumers and producers goods industries in the economy.
- (b) Co-existence of both private and public sectors in the economy.
- (c) Co-existence of both rural and urban sectors in the economy.
- (d) Co-existence of both large and small industries in the economy.

(1 mark)

**Answer:**

(b) The term "Mixed Economy" denotes **the co-existence of both private & public sectors in the economy**. In fact, in a mixed economy, there are three sectors of industries:

- (a) Private sector
- (b) Public sector
- (c) Combined sector

**2014 - DECEMBER**

[53] The most important function of an entrepreneur is to \_\_\_\_\_.

- (a) innovate
- (b) bear the sense of responsibility
- (c) finance
- (d) earn profit

(1 mark)

**Answer:**

(a) An entrepreneur is one of the factors of production. He is the one who co-ordinates with other factors like land, labour, capital, etc.



**4.22 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)**

Various functions of entrepreneurs are decision-making, managerial function, organizational functions, etc. while the most important function of an entrepreneur is to innovate.

[54] Under Inductive method logic proceeds from:

- (a) General to particular
- (b) Positive to normative
- (c) Normative to positive
- (d) Particular to general (1 mark)

**Answer:**

- (d) Under inductive method conclusions are drawn on the basis of collection and analysis of facts relevant to the inquiry. The logic in this case proceeds from the **particular to general**.

**2015 - JUNE**

[55] The meaning of time element in economics is:

- (a) Calendar time
- (b) Clock time
- (c) Operational time in which supply adjusts with the market demand
- (d) None of the above (1 mark)

**Answer:**

- (c) Operational time in which supply adjusts with the market demand.

[56] All wants of an individual are not of:

- (a) Equal importance
- (b) Immediate importance
- (c) Fixed importance
- (d) All of the above (1 mark)

**Answer:**

- (a) All wants of individuals are not of **equal importance** as all cannot be fulfilled.

[57] \_\_\_\_\_ is another name of production possibility curve.

- (a) Indifference Curve
- (b) ISO-Product Curve
- (c) Transformation Curve
- (d) Diminishing Utility Curve (1 mark)

**Answer:**

- (c) PPC is also known as Production Possibility Curve, Production Possibility Boundary, Transformation Line/Curve.



2015 - DECEMBER

- [58] Who is the author of "The Nature and Causes of Wealth of Nations"?
- (a) Karl Marx
  - (b) Adam Smith
  - (c) J B Say
  - (d) A C Pigou
- (1 mark)

**Answer:**

**(b) Science of wealth:**

Although the activity of acquiring and increasing material wealth is as old as civilisation, a disciplined study of the wealth-producing activities commenced about 235 years back (in 1776) when **Adam Smith**, the father of Economics, published "The Nature and Causes of Wealth of Nations".

- [59] Microeconomics does not study
- (a) Consumer behaviour
  - (b) Factor pricing
  - (c) General price level
  - (d) Firms equilibrium.
- (1 mark)

**Answer:**

**(c)** Microeconomics is the study of particular firms, particular households, individual price, wage income, individual industries and particular commodities.

We mainly study the following:

- (i) Product Pricing
- (ii) Consumer Behaviour
- (iii) Factor Pricing
- (iv) Economic conditions of a section of the people
- (v) Study of firms
- (vi) Location of industry

- [60] Find out the correct statement
- (a) Higher the prices, lower the quality demanded of a product is a normative statement
  - (b) Micro and macro-economics are interdependent



**4.24 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)**

- (c) In a capitalist economy, the economic problems are solved by planning commission
- (d) In deductive method logic proceeds from particular to the general (1 mark)

**Answer:**

- (b) **Micro and Macro Economics are interdependent** on each other because they both play a vital and in most cases they play a complementary role Ex. National income cannot grow unless the production in individual firms and factories rises.

[61] Which of the following illustrate a decrease in unemployment using the PPF?

- (a) A movement down along the PPF
- (b) A rightward shift of the PPF
- (c) A movement from a point on the PPF to a point inside the PPF
- (d) A movement from a point inside the PPF to a point on the PPF (1 mark)

**Answer:**

- (d) A movement of point inside PPF to on the PPF indicates the actual growth in an economy and wherever there is a decrease in unemployment, it shows that an economy is making progress towards growth by optimizing its full resources.

**2016 - JUNE**

[62] Microeconomics is the study of:

- (a) Individual parts of the economy
- (b) The economy as a whole
- (c) Choice making
- (d) Development of the economy (1 mark)

**Answer:**

- (a) The term microeconomics is derived from the Greek word mikros, meaning "small". In microeconomics we study the economic behaviour of an individual, firm or industry. It is thus a study of a particular unit rather than all the units combined.



2016 - DECEMBER

- [63] According to \_\_\_\_\_ "Economics is a science which deals with wealth".  
(a) Walker (b) Fairchild  
(c) Adam Smith (d) J.B. Say (1 mark)  
**Answer:**  
(d) According to J. B. Say "Economics is a science which deals with wealth".
- [64] Freedom of choice is the advantage of  
(a) Socialism (b) Capitalism  
(c) Mixed Economy (d) Communism (1 mark)  
**Answer:**  
(b) Freedom of choice is the advantage of capitalism.
- [65] The definition of economics given by Robbins does not deal with one of the following aspects. Indicate that aspect.  
(a) Scarce means (b) Limited ends  
(c) Alternative uses (d) Economics is a science (1 mark)  
**Answer:**  
(b) The definition of economics given by Robbins does not deal with limited ends as in the definition, he deals with unlimited ends.
- [66] An economic system in which all means of production are owned and controlled by private individuals for profit is called:  
(a) Mixed Economy (b) Socialist Economy  
(c) Capitalist Economy (d) Developed Economy (1 mark)  
**Answer:**  
(c) A capitalist economy is an economy system in which all means of production are owned and controlled by private individuals for profit.



2017 - JUNE

[67] In which of the following methods conclusions are drawn on the basis of collection and analysis of facts?

- (a) Deductive method (b) Scientific method  
(c) Inductive method (d) Experimental method. (1 mark)

**Answer:**

(c) **Inductive Method:** Under this method, conclusions are drawn on the basis of collection and analysis of facts relevant to the inquiry. The logic, in this case, proceeds from particular to general. The generalizations are based on observation of individual examples. Thus, **option (c)** is correct.

[68] Which Economic System is described by Schumpeter as 'capitalism in the oxygen tent'?

- (a) Laissez-Faire Economy (b) Command Economy  
(c) Mixed Economy (d) Agrarian Economy. (1 mark)

**Answer:**

(c) Mixed economy is described by Schumpeter as "Capitalism in the oxygen tent". According to him, it is only a trick of the capitalists to cheat the working class by offering them some temporary advantages like social security, upliftment of the depressed classes etc. Thus, option c is correct.

[69] The production Possibility Curve (PPC) is also known as:

- (a) Indifference Curve (b) Supply Curve  
(c) Transformation Curve (d) Demand Curve. (1 mark)

**Answer:**

(c) The production-possibility curve is also known as the transformation curve. It is a graph that shows the different rates of production of two goods that an individual or group can efficiently produce with limited productive resources.



[70] The Central problem in every economic society is:

- (a) To ensure a minimum level of income for every individual.
- (b) To allocate scarce resources in such a manner that society's unlimited wants are satisfied in the best possible manner.
- (c) To ensure that production occurs in the most efficient manner.
- (d) To provide job to every job seeker. (1 mark)

**Answer:**

(b) Every economic system, be it capitalist, socialist or mixed, has to deal with this central problem of scarcity of resources relative to wants for them. The central economic problem is further divided into four basic economic problems.

These are:

- (i) What to produce
- (ii) How to produce
- (iii) For whom to produce

What provisions (if any) are to be made for economic growth?

**2018 - MAY**

[71] Socialist Economy was propounded by:

- (a) Karl Marx (b) Samuelson
- (c) A.C. Pigou (d) Adam Smith (1 mark)

**Answer:**

(a) Karl Marx gave the theory of socialist economy.

[72] Concept of Business Economics was given by:

- (a) Joel Dean (b) Alfred Marshall
- (c) Adam Smith (d) L. Robbins (1 mark)

**Answer:**

(a) Concept of Business economics was given by Joel Dean.

[73] Features of the book wealth of nations:

- (a) It was the first book written on economics
- (b) It was created in 1776
- (c) It was also known as 'wealth of nations'
- (d) All of the above. (1 mark)



**4.28 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)**

**Answer:**

- (d) Adam Smith was the father of Economics. He wrote the book 'the Nature and Causes of Wealth of Nations' in 1776. This book was also known as 'Wealth of Nations'. He defined economics in 'An Inquiry into the Nature and Causes of wealth of nations'

[74] In India, Mixed Economy exists due to:

- (a) coexistence of public sector and private sector
- (b) individual forces of demand and supply
- (c) orders by government
- (d) None of these. (1 mark)

**Answer:**

- (a) There are three types of economy. These are:

- (a) Capitalist economy (private enterprises)
- (b) Socialist economy (governed by government)
- (c) Mixed economy (public and private enterprises)

Mixed economy means a co-relation or co-existence of public and private sector.

[75] Which economic system is described by Schumpeter as capitalism in the oxygen tent?

- (a) Laissez-faire Economy
- (b) Command Economy
- (c) Mixed Economy
- (d) Agrarian Economy (1 mark)

**Answer:**

- (c) Mixed Economy is described by Schumpeter as 'capitalism in oxygen tent'. According to him it is only a trick of capitalism to cheat the working class by offering them some temporary advantages like social security, upliftment of depressed classes etc.

[76] Capitalistic Economy uses \_\_\_\_\_ as principal means of allocating resources:

- (a) demand
- (b) supply
- (c) price
- (d) all of the above. (1 mark)





**Answer:**

(c) Price is principal means of allocating resources in a capitalist economy while it is not so in a socialist economy. Price Mechanism is a characteristic of capitalist economy.

[77] Under inductive method logic proceeds from:

- (a) General to particular
- (b) Positive to normative
- (c) Normative to positive
- (d) Particular to general

(1 mark)

**Answer:**

(d) Inductive Method is based on facts and in this method logic proceeds from particular to general. While deductive method is based on assumptions and in this, logic proceeds from general to particular.

**2018 - NOVEMBER**

[78] Human wants are \_\_\_\_\_ in response to satisfy their wants?

- (a) Unlimited
- (b) Limited
- (c) Scarce
- (d) Multiple

(1 mark)

**Answer:**

(a) 'Human beings have unlimited wants and the means to satisfy these unlimited wants are relatively scarce' form the subject matter of Economics.

[79] Price Mechanism is the main feature of which economy?

- (a) Capitalistic Economy
- (b) Mixed Economy
- (c) Socialist Economy
- (d) All of the above

(1 mark)

**Answer:**

(a) Capitalism is self-regulating and works automatically through the price mechanism.



**4.30 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)**

[80] Business Economics is also known as?

- (a) Applied Economics
- (b) Managerial Economics
- (c) Micro Economics
- (d) All of the above (1 mark)

**Answer:**

(b) Business economics, also referred to as managerial economics, generally refers to the integration of economic theory with business practice.

[81] A business economy involves the theory of Business economics with \_\_\_\_\_.

- (a) Normative Economics
- (b) Business practices
- (c) Micro Economics
- (d) Macro Economics (1 mark)

**Answer:**

(b) Business economy Involves theory of business with business practices. (application of theory)

[82] Which is not included in Economics?

- (a) Family Structure
- (b) Managerial Economics
- (c) Micro Economics
- (d) Macro Economics (1 mark)

**Answer:**

(a) Family structure in no sense effects economics, therefore, it is not included in economics.

[83] Business Economics involves the elements of:

- (a) Micro Environment
- (b) Macro Environment
- (c) Both (a) and (b)
- (d) None of the above (1 mark)

**Answer:**

(c) Business economics involves the economy as a whole and therefore, elements of macroeconomics and microeconomics are included in it.



[84] In which economy market and government both play an important role?

- (a) Mixed economy
  - (b) Socialistic economy
  - (c) Capitalistic economy
  - (d) Business economy
- (1 mark)

**Answer:**

- (a) The mixed economic system depends on market and government for allocation of resources. Infact every economy in the real world makes use of both market and government and therefore is mixed economy in its nature.

[85] Which factor is included in business Economics?

- (a) Business Economics is an art
  - (b) Interdisciplinary in nature
  - (c) Normative in nature
  - (d) All of the above
- (1 mark)

**Answer:**

- (d) Factors of business economics are

1. It is a science
  2. It is normative in nature
  3. It is Interdisciplinary in nature
  4. It is pragmatic in approach
- Therefore answer will be all of the above.

[86] Which out of these are the features of capitalism?

- (i) Profit motive
  - (ii) Human welfare
  - (iii) Work through price mechanism
- (a) (i) and (ii)
  - (b) (ii) and (iii)
  - (c) (i) and (iii)
  - (d) All of these.
- (1 mark)

**Answer:**

- (c) Features of a capitalist economy

1. Profit motive
  2. Work through the price mechanism
  3. A high degree of operative efficiency
- Therefore, human welfare is not a feature of capitalist economy.



2019 - MAY

[87] Business Economics is

- (a) Normative in nature
- (b) Intradisciplinary in nature
- (c) Both
- (d) None

(1 mark)

**Answer:**

(a) The nature of business economics can be explained by the following points:

- (i) Business Economics is a science
- (ii) It is based on microeconomics and also incorporates the elements of macroeconomics.
- (iii) It is normative in nature, i.e. it involves value judgements i.e. it, also deals with 'what should be'.
- (iv) Interdisciplinary in nature i.e. it incorporates tools from other disciplines including Mathematics, Operational Research, Finance, Marketing, etc.

[88] Socialism ensures

- (a) Rapid growth and balanced development
- (b) Right to work
- (c) Incentives for efficient economic decisions
- (d) Both (a) and (b)

(1 mark)

**Answer :**

(d) In a socialist economy, production and distribution of goods are aimed at maximising the welfare of the community as a whole. It ensures rapid and balanced economic development as the central planning authority coordinates all resources in an efficient manner according to predetermined priorities. It also ensures the right to work and a minimum standard of living to all people. However, no importance is given to personal efficiency and productivity.

Thus, **option (d)** is correct.



[89] Macroeconomics includes

- (a) Product pricing
- (b) Consumer behavior
- (c) External value of money
- (d) Location of industry

(1 mark)

**Answer :**

(c) Macroeconomics is the study of the overall phenomena or the economy as a whole, rather than its individual parts. It includes:

- (i) National income and national output
- (ii) General price level and interest rates
- (iii) Balance of trade and balance of payment
- (iv) The overall level of savings and investment
- (v) The level of employment and rate of economic growth
- (vi) The external value of currency.

[90] Exploitation and inequality will be more in \_\_\_\_\_

- (a) Socialism
- (b) Capitalism
- (c) Mixed
- (d) All of the above

(1 mark)

**Answer :**

(b) In a capitalist economy, all means of production are owned and controlled by private individuals for profit.

There is vast economic inequality and social injustice which reduces aggregate economic welfare of the society as a whole.

In a socialist economy, there is an equitable distribution of wealth and equal opportunities for maintaining economic and social justice.

In a mixed economy, there is co-existence of both the public and private sectors which prevents exploitation and inequality. Thus, among the three inequalities and exploitations are the characteristics of capitalism.

[91] **Shyam:** This year due to heavy rainfall my onion crop was damaged

**Krishna :** Climates affect crop yields. Some years are bad, others are good

**Hari :** Don't worry - Price increase will compensate for the fall in quantity supplied



**4.34 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)**

**Radhe:** The Government ought to guarantee that our income will not fall. In this conversation, the normative statement is made by

- (a) Shyam
- (b) Krishna
- (c) Hari
- (d) Radhe

(1 mark)

**Answer :**

- (d) A normative statement is one which involves value judgements and suggests what ought to be or what should be a particular course of action under given circumstances. Statements made by Shyam, Krishna and Hari are positive as they merely show cause and effect relationships and do not involve value judgement. However, Radhe's statement shows a particular course of action should be taken by stating that the government ought to guarantee that income will not fall.

[92] Which of the following is correct?

- (a) 49% FDI is allowed in defence production
- (b) 49% FDI is allowed in private sector banking
- (c) 74% FDI is now allowed in multibrand retails
- (d) 100% FDI is allowed in insurance

(1 mark)

**Answer :**

- (a) In 2016, the government relaxed FDI norms in several sectors including defence. As per the policy, foreign investment upto 49% has been permitted in defence sector through automatic route and 100% via government nod.

[93] A capitalist economy consists of

- (a) Central planning authority
- (b) A mechanism to decide as to what, how and for whom to produce
- (c) Both (a) and (b)
- (d) None of the above

(1 mark)

**Answer :**

- (b) A capitalist economy does not have a central planning authority to decide what, how and for whom to produce. It uses the impersonal forces of market demand and supply or the price mechanism to solve its central problems.

Thus, **option (b)** is correct.



[94] As per the World Bank's International Debt Statistics 2017, India continues to be amongst the \_\_\_\_\_ countries.

- (a) more debt
- (b) less debt
- (c) more vulnerable
- (d) less vulnerable (1 mark)

**Answer :**

(d) As per country comparison based on "International Debt Statistics 2017" of the World Bank, India continues to be among the less vulnerable countries comparing well with other indebted developing countries.

[95] Applied economics includes

- (a) Regression analysis and mathematical linear programming
- (b) Capital budgeting
- (c) Both (a) and (b)
- (d) None (1 mark)

**Answer:**

(c) Business Economics has a close connection with Economic theory, Operation Research, Statistics, Mathematics, and the theory of Decision Making. It is essentially a component of applied economics as it includes the application of selected quantitative techniques such as linear programming, regression analysis, capital budgeting, cost analysis and breakeven analysis.

[96] Economic goods are considered as scarce resources because \_\_\_\_\_

- (a) Inadequate quantity to satisfy the needs of the society
- (b) Not possible to increase the quantity
- (c) Limited hands to make goods
- (d) Primary importance in satisfying social requirements (1 mark)

**Answer:**

(a) An economy exists because of two facts i.e. human wants are unlimited and the resources are scarce, i.e. there is an inadequate quantity to satisfy the needs of the entire society.



4.36 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)

[97] Due to recession, employment rate and output \_\_\_\_\_

- (a) Rises ; rises
- (b) Falls ; falls
- (c) Rises ; falls
- (d) Falls ; rises

(1 mark)

**Answer:**

- (b) During the contraction or recession phase of the business cycle, there is a fall in levels of investment and employment. The decrease in demand pulls down prices, investors confidence is at it's lowest. Employment rate falls and so is the output.

[98] Freedom of choice is the advantage of \_\_\_\_\_.

- (a) Socialism
- (b) Capitalist
- (c) Mixed economy
- (d) None of the above

(1 mark)

**Answer:**

- (b) In a Capitalist economy, consumers are benefitted due to competitive forces, a variety of good quality products, and affordable prices. This, not only ensures freedom of choice but also the maximum satisfaction to the consumers.

[99] \_\_\_\_\_ refers to the work area where surplus manpower is employed out of which some individuals have zero or almost zero marginal productivity, such that if they are removed the total level of output remains unchanged.

- (a) Voluntary
- (b) Disguised
- (c) Structural
- (d) Technological

(1 mark)

**Answer:**

- (b) **Disguised unemployment:** A kind of unemployment where more people are engaged in a work than required. Disguised refers to the work area where surplus manpower is employed out of which some individuals have zero or almost zero marginal productivity, such that if they are removed the total level of output remains unchanged.





[100] Socialist economy is \_\_\_\_\_

- (a) Self- regulation
- (b) Profit Oriented
- (c) Command economy
- (d) Allocation of resources as per market requirements (1 mark)

**Answer:**

- (c) A socialist economy is also called as "Command Economy" or "Centrally Planned Economy". This economy will not provide incentives to hard work in the form of profit. Here, resources are allocated according to the commands of the central planning authority rather than market requirements.

**2019 - November**

[101] A study of have increase in the corporate tax rate will affect national unemployment rate is

- (a) Marcoeconomics
- (b) Descriptive economics
- (c) Microeconomics
- (d) Normative economics

**Answer:**

- (a) Macroeconomic is the study of the overall economic phenomena or the economy as a whole, rather than its individual parts. Therefore, a study of have increase in the corporate tax rate will affect national unemployment rate is of Macro environment.

[102] A capitalist economy uses \_\_\_\_\_ as a principal means of allocating resources.

- (a) Demand
- (b) Supply
- (c) Efficiency
- (d) Price

**Answer:**

- (d) A capitalistic economy uses price as a principal means of allocating resources. It is the economy system in which all the resources are owned and controlled by private individuals for profit.



**4.38 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)**

[103] In a market economy all assets are held by:

- (a) Investors
- (b) Privately
- (c) Government
- (d) Jointly by government

**Answer:**

(b) In market all assets are held by private owners as they fix their own prices and sell the goods at their own fixed price. So all the assets are held by private owners in the market.

[104] The branch of economic theory that deals with problem of allocating resources.

- (a) Microeconomics
- (b) Marcoeconomics
- (c) Eonometrics
- (d) None

**Answer:**

(a) The branch of economic theory that deals with problem of allocation of resources is MICRO ECONOMICS.

As microeconomics involves behaviour of different individuals and organisation within an economic system.

- (i) Product pricing
- (ii) Consumer behaviour
- (iii) Factor pricing
- (iv) The economic conditions of section of people
- (v) Behaviour of firms
- (vi) Location of industry.

[105] Larger production of \_\_\_\_\_ goods would lead to higher production in future.

- (a) consumer goods
- (b) capital goods
- (c) agricultural goods
- (d) public goods



**Answer:**

- (b) Larger production of capital goods would lead to higher production in future. Since the resources are limited, every society has to decide which goods and services should be produced and how many units of each goods should be produced. Therefore, company should produce more of capital goods like machines, equipments, dam etc. as these goods makes the economy strong for the higher production in future.

[106] Which of the following is not within the scope of business economics?

- (a) Capital budgeting
- (b) Risk analysis
- (c) Business cycle
- (d) Accounting Standards

**Answer:**

- (d) Business economics may be defined as the use of economic analysis to make business decision involving the best use of an organisations scarce resources. It involves linear programming, regression analysis, capital budgeting, break even analysis and cost analysis.

∴ Accounting Standards is not within the scope of business economics.

[107] Which is the first book of Economics named as \_\_\_\_\_

- (a) The Wealth of Nations
- (b) Economics
- (c) Nations of Wealth
- (d) Political Economy

**Answer:**

- (a) The term Economics owes its origin to the Greek word 'Oikonomia' which means household'. Till 19<sup>th</sup> century, economics was known as 'Political Economy'. The book named 'An inquiry into the Nature and Causes of the Wealth of Nations' (1776) usually abbreviated as 'The Wealth of Nations' by Adam Smith is considered as the first modern work of Economics.



**4.40 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)**

[108] Which type of scarcity is referred to in economics

- (a) Relative scarcity
- (b) Absolute scarcity
- (c) Both (a) and (b)
- (d) None

**Answer:**

- (a) The scarcity in economics referred as relative scarcity. As the resources are limited and these resources have alternative uses and wants of people are unlimited. Therefore, all wants cannot be satisfied.

As financial resources can be used for many purposes. If the resources were unlimited, people would be able to satisfy all their wants and there would be no economic problem. Alternatively if a resource has only single use, then all economic problem would not arise.

[109] Consumer sovereignty is which of the following characteristics?

- (a) Capitalist economy
- (b) Mixed economy
- (c) Socialist economy
- (d) Democracy

**Answer:**

- (a) 'Consumer Sovereignty' is the characteristics of capitalist economy which states that consumer is the king under capitalism. Consumer sovereignty means that buyers ultimately determine which goods and services will be produced and in what quantities. Consumer have unbridled freedom to choose the goods and services which they would consume. In other words based on the purchases they make, consumers decide how the economy's limited resources are allocated.








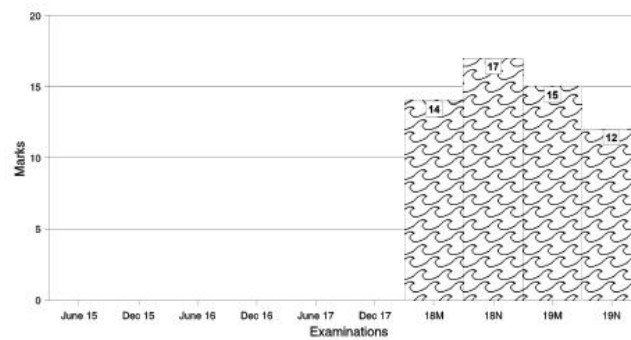
## 2

## THEORY OF DEMAND AND SUPPLY

Marks of Objective, Short Notes, Distinguish Between, Descriptive & Practical Questions

### Legend

 Objective  Short Notes  Distinguish  Descriptive  Practical



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### SELF STUDY NOTES

#### Unit 1: Law of Demand and Elasticity of Demand

##### Demand and Law of Demand

Desire to have a commodity backed by purchasing power at a particular price in a particular period of time is known as Demand.

Demand per commodity refers to amount of the commodity which consumers are willing and able to purchase at a particular price in a particular period of time.

##### Types of Demand:

##### 1. Individual and Market Demand:

The quantity of a commodity that an individual consumer is willing to purchase at given price during given period of time is known as Individual demand.

Total quantity of commodity that all the consumers are willing to buy at given price during a given period of time.

##### 2. Ex-ante and Ex-post Demand:

Ex-ante demand refers to the amount of goods the consumers want/willing/planned to buy during a particular time period.

Ex-post demand refers to the amount of the goods that the consumers actually purchased during a specified period.

Ex-ante demand can be less, more or equal to ex-post demand.

##### 3. Joint Demand:

It refers to the demand for two or more goods which are used jointly or demanded together.

**Example:** Car and petrol, pen and ink, mobile and Sim card.

##### 4. Derived Demand:

The demand for a commodity that arises because of the demand for some other commodity.

**Example:** Steel, bricks and Cements are derived from the houses or other buildings. All the factors of production are derived demand.



**5. Composite Demand:**

Demand for goods that have multiple uses is called multiple or composite demand.

**Example:** Electricity and Milk.

**Factors affecting Demand**

**1. Price of the commodity:**

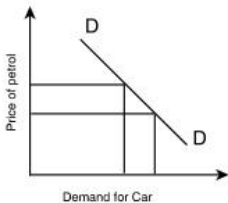
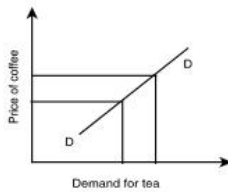
When the price of the commodity increases the demand decreases and when the price of the commodity decreases the demand increases. Price and demand are inversely related. This type of demand is known as price demand.

**P ↑ Increases      D ↓ Decreases**

**P ↓ Decreases      D ↑ Increases**

**2. Price of related goods (also known as cross demand)**

Related goods can be classified into two kinds.

1. (a)	Complimentary goods	(b)	Substitute goods
	<ul style="list-style-type: none"><li>Goods that are used together to satisfy a given want.</li></ul>		<p>Goods that satisfy the same type of demand and can be used in place of one another.</p>
	<p><b>eg: car and petrol, gas and gas stove.</b></p>		<p><b>eg: tea and coffee, coke and pepsi.</b></p>
	<ul style="list-style-type: none"><li>There is an inverse relationship between demand for a good and the price of its components.</li></ul> 		<p>There is a direct relationship between the demand for the product and the price of its substitutes.</p> 



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3. **Consumers taste and Preferences:**

Taste and preferences depend on social customs and the habits of the people, fashion and the general lifestyle of the people etc. if taste and preferences are strong for the product, demand increases and if taste and preferences are weak and unfavourable for the product, demand decreases.

4. **Consumer Expectation regarding price in future**

If consumer expects increase in price in future, demand increases in present. If consumer expects decrease in the price in future, demand decreases in present.

5. **Consumer credit facility**

If credit facility to consumers is available, demand increases. If credit facility to consumers is not available, demand decreases.

Ex: Car loans are easily available in India that's why there are so many cars in India.

6. **Income of the consumer**

The relation between the income of the consumer and the demand can be understood taking three types of commodities

(a) **Normal goods:** Goods for those the demand increases with the increase in income of the consumer and decrease with the decrease in income of the consumer.

**Example:** Furniture, Television and clothes.

(b) **Inferior goods:** Goods for those the demand falls with an increase in the income of the consumer and rises with the decrease in the income of the consumer. There is an inverse relationship between the income of the consumer and the demand for inferior goods.

**Example:** Maize and Bajara





- (c) **Inexpensive goods of necessities:** Goods for those the demand increases with increase in income upto a certain level and, thereafter, it remains constant irrespective of the level of income.

**Example:** Salt and Match box

**Factors affecting Market demand**

7. **Size and Composition of population:** The population size of a country determines the number of consumers. With an increase in the size of the population, the demand for the commodity will increase.  
The composition of a population refers to the various aspects of the population like the number of children adults, males, females, etc. If the number of teenagers increases, the demand for those goods that teenagers tend to buy increases.  
**Example:** Jeans, cricket bat will tend to increase.
8. **Government Policy:** If the Government increases indirect taxes, it leads to an increase in price, and as a result, the demand decreases.  
If the government incurred more expenditure on the construction of roads, bridges, etc., the demand for construction goods will increase.
9. **Distribution of Income:**  
**Case I:**  
If income is distributed evenly, there will be more demand for essential goods.  
**Case II:**  
If income is distributed unevenly, then there will be more demand for luxury goods.

**Demand Function**

The functional relationship between the demand for a product and its factors is known as demand function.



#### **Law of Demand**

It states that other things remaining constant, the quantity demanded of the commodity increases when its price fall and decreases when its price rises. Law of Demand explains the inverse relationship between price and quantity demanded.

#### **Assumption of Law of Demand**

1. Price of related goods are kept constant.
2. Price of the commodity are kept constant.
3. Consumers' taste and preference are kept constant.
4. Consumers' expectations regarding price in the future are kept constant.
5. Consumer credit facility.
6. Income of the consumers are kept constant.
7. Size and composition of the population are kept constant.
8. Government Policies are kept constant.
9. Distribution of Income is kept constant.

#### **Exception to the Law of Demand:**

##### **1. Articles of Snob appeal (Conspicuous Consumption)**

The Law of Demand does not apply to the commodities which serve as a status symbol, increases social prestige, and is a source of display and richness. Example: rich women would like to buy a diamond at a higher price to show their richness.

##### **2. Giffen goods**

- (i) Giffen goods are those inferior goods on which consumers spend a large part of their income.
- (ii) Demand for which falls with the fall in their prices.

**Example:** Maize and Jawar.

##### **(c) Expectations regarding future price:**

- If the price of a commodity is rising today and it is likely to rise more in the future then people demand more at their existing higher price and store it up.
- Similarly, when the consumer anticipates a large fall in the price of the commodity in the future, they will postpone their purchase even if price falls today.



**(d) Quality price relationship:**

- Sometimes consumers take price as an index of quality in such cases more of the goods may be demanded at a higher price. This is known as the Veblen effect.

**Example:** Like Lux Premium, there is not much difference between Lux Premium and Lux International but a huge difference in price. But people think that Lux International is better as it has a higher price.

**(e) Change in fashion:**

When a commodity goes out of fashion, consumers will not demand even when its price is reduced.

**(f) Emergency:**

Law of Demand may not hold good during emergencies like wars, famines, droughts, etc.

**(g) Habitual goods:**

If the price of habitual goods increases, demand does not decrease.

**Example:** Cigarettes, Wines.

**Demand Schedule**

It is a tabular statement that shows different quantities of commodities demanded at different prices during a given period.

**It is of two types:-**

**(a) Individual demand schedule:**

It is the table that shows various quantities of the commodities demanded at different prices by a household/single consumer during a given period.

**(b) Market demand schedule:**

It is the table which shows various quantities of commodities demanded at different prices by all the households in a market during a given period.



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Individual demand schedule:

Price	Quantity demanded by Mr. A
10	5
20	4
30	3
40	2
50	1

Market Demand Schedule:

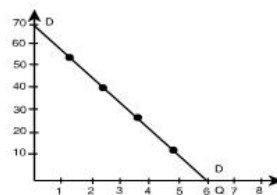
Price	Quantity Demanded by Mr. A	Quantity Demanded by Mr. B	Quantity Demanded by Mr. C	Total
10	8	7	6	21
20	7	6	5	18
30	6	4	3	13
40	3	2	1	6
50	2	1	1	4

**Demand Curve**

It is a graphical representation of different quantities demanded at different price levels.

**1. Individual Demand Curve:**

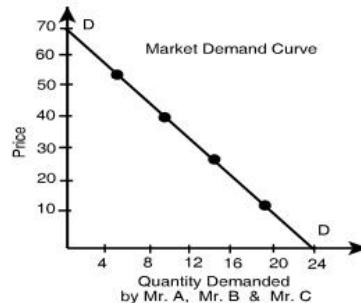
A graphical representation of different quantities demanded at the different price levels by a single consumer.





**Market Demand Curve:**

A graphical representation of different quantities demanded at different price levels by all the consumers in a market.



**Reasons for Negatively Sloping Demand Curve**

**1. Income Effect:**

- A change in demand on account of change in real income resulting in a change in the price of the commodity is known as income effect.
- When the price of the commodity falls which results in an increase in purchasing power and the consumer can buy more and feel "BETTER OFF".
- On the other hand with an increase in price, purchasing power decrease and consumer reduces the demand and feel "WORSE OFF"

**2. The Law of Diminishing Marginal Utility**

- The law of diminishing marginal utility states that with an increase in the units of a commodity consumed, every additional unit of the commodity gives lesser satisfaction.
- Marginal utility falls with an increase in consumption.
- A consumer will maximise his satisfaction when  $MU_n = \text{Price}$  i.e. equilibrium condition.
- If seller wants to sell more he has to reduce the price of the commodity.



**3. Substitution effect:**

- The substitution effect refers to the change in demand for a good as a result of a change in the relative price of the good in terms of other goods.

**Example:** When the price of a good rises, it becomes more expensive in terms of other goods in the market. As a result, consumers move away towards its substitutes.

- When the price of the commodity falls and prices of the substitute remains unchanged, it becomes relatively cheaper in comparison to its substitutes. As a consequence demand for a commodity will increase.
- **Example:** If the price of tea falls and the price of coffee remains the same then the demand for tea increases and the consumers will shift their demand from coffee to tea.

$$\text{Price effect} = \text{Income effect} + \text{Substitution effect}$$

**4. Increase in the number of consumers**

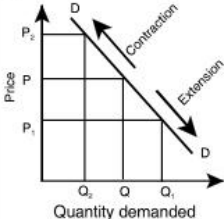
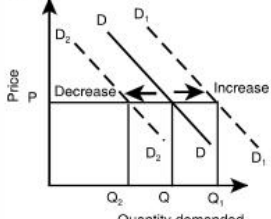
- When the price of the commodity falls, the number of consumers increases which increases the demand for the commodity.
- It happens because at a very high price only a few people can afford to buy that commodity and when the price falls people with less income will also be able to purchase that commodity.

**5. Several uses of a commodity**

- When the price of commodities e.g. electricity and milk are very high, they will be used for more important purposes only.
- And, thereafter small quantity will be in demand but when the price falls, these commodities will be put to less important uses also leading to an increase in demand.
- **Example:** Electricity will be used mainly for lightning purposes if price is high, and the electricity will be used for cooking and other purposes also when its price falls.



**Difference between Movement along the Demand Curve and Shift in Demand Curve.**

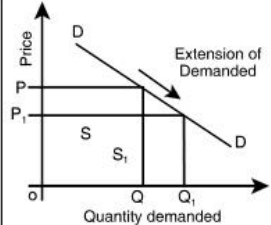
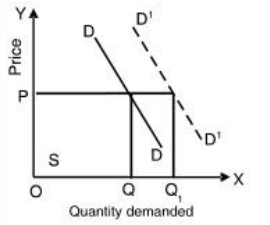
	Movement along the Demand Curve	Shift in Demand Curve
1.	When the amount demanded of a commodity changes as a result of change in its own price and factors remain constant it is known as movement along the demand curve.	When the amount demanded of a commodity changes because of change in all factors other than the own price of the commodity it is known as shift in demand.
2.	It is also known as change in quantity demanded.	It is also known as change in demand.
3.	It is of two types: (a) Extension of Demand (b) Contraction of Demand 	It is of two types: (a) Increase in demand (b) Decrease in demand 

**Difference between Extension of Demand and Increase in Demand**

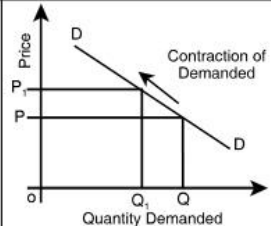
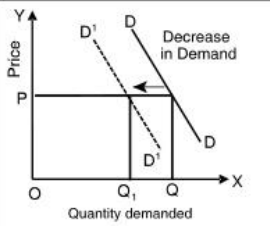
	Extension of Demand	Increase in Demand
1.	It refers to the rise in quantity demanded of a good as a result of fall in its price.	It refers to the situation when consumer buys a larger amount of commodity at the same price due to change in other factors.



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2.	Price of the commodity decreases and other factors are constant.	Other factors changes and the price of the commodity remains constant.
		
3.	There is a downward movement along the demand curve.	There is a rightward shift in demand curve.

**Difference between contraction of Demand and Decrease in Demand**

	<b>Contraction of Demand</b>	<b>Decrease in Demand</b>
1.	It refers to a fall in quantity demanded of a good as a result of rise in its price.	It refers to a situation when a consumer buy a smaller amount of the commodity at the same price due to change in other factors.
2.	Price of the commodity increases and other factors are constant.	Other factor changes and price of the commodity remains the same.
		





### Elasticity of Demand

#### Meaning of Elasticity of Demand

It refers to the degree of responsiveness of quantity demanded of a commodity to a change in any of its determinants.

Three main types of elasticities are:

1. Price elasticity
2. Income elasticity
3. Cross elasticity

#### (a) Price Elasticity:

It refers to the degree of responsiveness of a quantity demanded of a commodity to a change in price.

##### Symbolically:

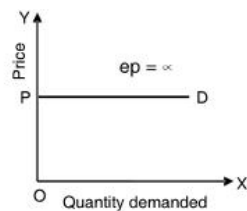
$$ep = \frac{\text{Percentage change in quantity demanded}}{\text{Percentage change in price}}$$

##### Degree/Classification of Price elasticity

- |  |               |
|--|---------------|
| 1. Perfectly elastic demand.             | $ep = \infty$ |
| 2. Perfectly inelastic demand.           | $ep = 0$      |
| 3. Unitary elastic demand.               | $ep = 1$      |
| 4. Greater than one/more elastic demand. | $ep > 1$      |
| 5. Less than one/less elastic demand.    | $ep < 1$      |

#### Perfectly Elastic Demand

When consumers are prepared to purchase all that they can get at a particular price but nothing at all at a slightly higher price. The demand curve is parallel to x-axis.

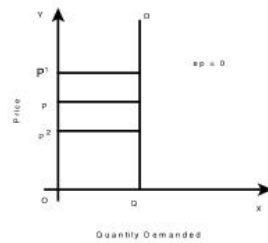




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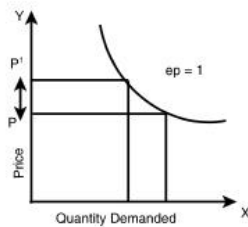
**Perfectly Inelastic Demand:**

When quantity demanded of a commodity does not respond to change in its price then the elasticity of demand is equal to zero. The demand curve is parallel to y-axis.



**Unitary Elastic Demand:**

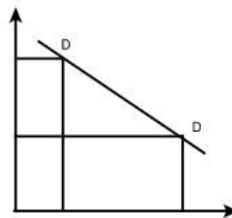
When the percentage change in the price of a commodity causes an equivalent percentage change in quantity demanded. The demand curve is Rectangular hyperbola.





**Greater than One/More Elastic Demand:**

When the percentage change in quantity demanded of a commodity exceeds the percentage change in its price.



**PAST YEAR QUESTIONS AND ANSWERS**

**2018 - MAY**

- [1] "High priced goods consumed by status seeking rich people to satisfy their need for conspicuous goods" is:

- (a) Veblen effect                      (b) Bandwagon effect  
(c) Snob effect                      (d) Demonstration effect      (1 mark)

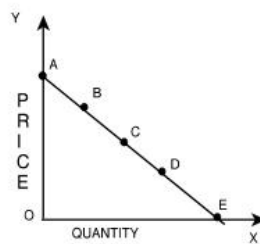
**Answer:**

- (a) Veblen effect was given by Veblen. Hence, it is called Veblen effect, also known as prestige goods effect. It is related to conspicuous consumption. Veblen effect takes place as some consumers measure the utility by its price i.e. if price rises then they think that the commodity has got more utility. Veblen effect is the behavior practiced by rich people to satisfy their needs for conspicuous goods.



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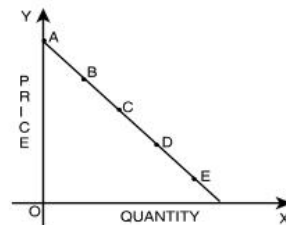
[2]



- (a) elasticity at point A =  $\infty$ , at B =  $> 1$ , at C = 1, at D =  $< 1$  and at E = 0  
(b) elasticity at A = 0, at B =  $< 1$ , at C = 1, at D =  $> 1$  and at E =  $\infty$   
(c) elasticity at A = 0, at B =  $> 1$ , at C = 1, at D =  $< 1$  and at E = 0  
(d) None of these. (1 mark)

**Answer:**

(a)



- (a) When change in demand is greater than price change then  $e > 1$   
(b) When change in demand is less than the price change then  $e < 1$   
(c) When change in demand is same as the change in price then it is  $e = 1$   
(d) When there is no change in demand as change in price then  $e = 0$   
(e) When price changes slightly but demand change is higher then  $e = \infty$



Here, C shows  $e = 1$  by which we can prove that

$C \Rightarrow e = 1$ ,  $A \Rightarrow e = \infty$ ,  $B \Rightarrow e \geq 1$

$D \Rightarrow e < 1$ ,  $E \Rightarrow e = 0$

[3] Cardinal approach is related to:

- (a) Indifference curve (b) Equi marginal utility  
(c) Law of diminishing returns (d) None of these. (1 mark)

**Answer:**

(b) Marginal Utility theory is given by Alfred Marshall. He assumes that the marginal utility theory is related to cardinal approach which means we can measure the utility in terms of money. Marshall says, "Money is the measuring rod of utility".

[4] An Increase in demand can result from:

- (a) A decline in the market price  
(b) An increase in income  
(c) A reduction in the price of substitutes  
(d) An increase in the price of complements. (1 mark)

**Answer:**

(b) Price and demand are inversely related as the price rises demand falls and *vice-versa*. But income and demand are directly related. Rise in income increases the quantity demanded and fall in income decreases the quantity demanded.

[5] Cross elasticity of perfect substitutes is

- (a) Zero (b) Negative  
(c) One (d) Infinity (1 mark)

**Answer:**

(d) Cross elasticity of perfect substitutes is infinity as the rise in the price of one good will cause a rise in the demand of its substitutes.

**Example:** If the price of the tea rises, the demand for coffee rises as these two are perfect substitutes.

Cross elasticity of complementary goods leads to zero.

[6] Supply is a \_\_\_\_\_ concept.

- (a) flow  
(b) stock  
(c) flow and stock, both  
(d) qualitative (1 mark)



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**Answer:**

(a) Supply refers to 'quantity of a good or service that consumers are willing and able to purchase during a given period of time. Supply is a flow concept as quantity supplied is so much per unit of time per day, per week or per year. It is regularly going on supply which means not only those goods which are sold but also those which are in stock.

[7] For what type of goods does demand fall with a rise in income levels of households?

- |                    |                 |          |
|--------------------|-----------------|----------|
| (a) Inferior goods | (b) Substitutes |          |
| (c) Luxuries       | (d) Necessities | (1 mark) |

**Answer:**

(a) Inferior goods are the type of goods which are not of good quality and no one wants to consume these but circumstances force them to consume these. If income rises of households then demand for inferior goods go down or elasticity for these goods becomes negative.

[8] Which economist said that money is the measuring rod of utility?

- |                |              |          |
|----------------|--------------|----------|
| (a) A.C Pigou  | (b) Marshall |          |
| (c) Adam Smith | (d) Robbins  | (1 mark) |

**Answer:**

(b) Marginal Utility theory is given by Alfred Marshall. He assumes that the marginal utility theory is related to cardinal approach which means we can measure the utility in terms of money. Marshall says, "Money is the measuring rod of utility".

[9] Elasticity between two points:

- |                      |                    |          |
|----------------------|--------------------|----------|
| (a) point elasticity | (b) Arc elasticity |          |
| (c) Cross elasticity | (d) None.          | (1 mark) |

**Answer:**

(b) When price elasticity is to be found between two prices or two points on the demand curve then it is not possible to know what price and quantity should be taken as the base. So, we use Arc elasticity method to know the base price and quantity.



[10] An indifference curve is L shaped, then two goods will be:

- (a) Perfect substitute goods
  - (b) Substitute goods
  - (c) Perfect complementary goods
  - (d) Complementary goods
- (1 mark)

**Answer:**

- (c) When two goods are **perfect complementary goods** (e.g. printer and cartridge), the indifference curve will consist of two straight lines with a right angle between them which is convex to the origin, or in other words, it will be L shaped.

[11] The concept of consumer's surplus is derived from:

- (a) The law of diminishing marginal utility.
  - (b) The law of equal-marginal utility
  - (c) The law of diminishing returns
  - (d) Engel's law
- (1 mark)

**Answer:**

- (a) Consumer surplus is a surplus which a consumer would be willing to pay rather than go without a commodity over that which he actually does pay. Concept of consumer surplus is given by Marshall and it is derived from = what a consumer is willing to pay - what he actually pays.

[12] When supply curve shifts to the right there is:

- (a) an increase
  - (b) expansion
  - (c) contraction
  - (d) decrease
- (1 mark)

**Answer:**

- (a) When the supply curve shifts to the right due to a change in one or more factors other than the own price of the commodity. When supply curve shifts to right, we say that there is an increase in supply and when supply curve shift to left we say that there is a decrease in supply.

[13] Short- run price is also called by the name of:

- (a) Market price
  - (b) Showroom price
  - (c) Maximum retail price
  - (d) None of these.
- (1 mark)



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**Answer:**

(a) Short-run price is also known as the **market price** and it is determined by the temporary equilibrium between the forces of demand and supply.

[14] When supply price increase in the short run, the profit of the producer

- (a) increases (b) decreases  
(c) remains constant (d) decreases marginally (1 mark)

**Answer:**

(a) Supply and price are directly related as the supply increase, price increases and as the price decreases, supply decreases. So, increase in supply-price will increase the profits of the producer.

**2018 - NOVEMBER**

[15] When Price of a commodity increases what will be the effect on quantity demanded?

- (a) Increases  
(b) Decreases  
(c) No change  
(d) None of these (1 mark)

**Answer:**

(b) As per the law of demand, other things being equal, if the price of a commodity falls, the quantity demanded of it will rise and if the price of a commodity rises, its quantity demanded will fall.

[16] According to the law of supply, change in supply is related to?

- (a) Price of goods  
(b) Price of related goods  
(c) Factors of production  
(d) None of the above (1 mark)





**Answer:**

(a) According to the law of supply, change in supply is related to the price of goods. As other things remaining constant, the quantity of a good (produced and offered for sale) will increase if the price rises.

[17] In case of inferior goods, with a rise in the income of consumers, demand for Giffen goods will .....?

- (a) Increases
  - (b) Decreases
  - (c) No change
  - (d) None of the above
- (1 mark)

**Answer:**

(b) In general cases, as consumer income rises, they will prefer high quality goods and, therefore, demand for Giffen goods will decrease.

[18] In case of necessities, consumer surplus is?

- (a) Infinite
  - (b) Zero
  - (c) Equals to one
  - (d) More than one
- (1 mark)

**Answer:**

(a) In case of necessities, the marginal utilities of the first few units are infinitely large. In such cases the consumer surplus is always infinite.

[19] When the price of a commodity rises from 200 to ₹ 300 and Quantity supply increases from 2000 to 5000 units, find the elasticity of supply?

- (a) 3.0
  - (b) 2.5
  - (c) 0.3
  - (d) 3.5
- (1 mark)

**Answer:**

(a)  $\frac{\Delta q}{q} \times \frac{p}{\Delta p} = \frac{3,000}{2,000} \times \frac{200}{100}$   
= 3.0.



**4.62** ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)

[20] From the following data given below answer question 20 and 21-

Units	TU	MU
1	200	
2	—	180
3	480	—

Total utility derived from 2<sup>nd</sup> unit?

- (a) 380
- (b) 20
- (c) 100
- (d) 280

(1 mark)

**Answer:**

- (a)  $TU = \sum MU$   
therefore, 380

[21] Marginal utility of 3<sup>rd</sup> unit is?

- (a) 200
- (b) 280
- (c) 100
- (d) 50

(1 mark)

**Answer:**

- (b)  $MU = TU_n - TU_{n-1}$   
Therefore, = 280.

[22] Which Equation is correct—

- (a)  $\frac{MU_x}{MU_y} = \frac{P_x}{P_y}$
- (b)  $\frac{MU_x}{MU_y} > \frac{P_x}{P_y}$
- (c)  $\frac{MU_x}{MU_y} < \frac{P_x}{P_y}$
- (d)  $\frac{MU_x}{MU_y} \neq \frac{P_x}{P_y}$

(1 mark)

**Answer:**

- (a) The law of utility states that consumer will be in equilibrium when  
 $\frac{MU_x}{MU_y} = \frac{P_x}{P_y}$



[23] The slope of the indifference curve shows consumer equilibrium at the point where  $MRS_{(xy)} = \frac{P_x}{P_y}$  (Price line)

- (a) Less than
  - (b) More than
  - (c) Equal to
  - (d) None of the above
- (1 mark)

**Answer:**

- (c) Consumer will be in equilibrium only when  $MRS_{(xy)}$  is equal to  $\frac{P_x}{P_y}$  (price line).

[24] Which of the following is not the property of the indifference curve?

- (a) IC is convex to the origin
  - (b) IC slopes downwards from left to right
  - (c) Two IC can touch each other
  - (d) IC cannot touch either of the axes
- (1 mark)

**Answer:**

- (c) Properties of Indifference curve are:
1. Indifference curves slope downward to the right
  2. Indifference curves are always convex to the origin.
  3. Indifference curves can never intersect each other
  4. A higher Indifference curve represents higher level of satisfaction
  5. Indifference curve will not touch either axes.

[25] In case of Normal goods, rise in price leads to \_\_\_\_?

- (a) Fall in demand
  - (b) Rise in demand
  - (c) No change
  - (d) Initially rise then ultimately fall
- (1 mark)

**Answer:**

- (a) In general cases, when the price of the commodities rise, the purchasing power of customer will fall and therefore demand will fall.



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[26] Method of demand forecasting does not include?

- (a) Mathematical method
- (b) Barometric method
- (c) Expert opinion method
- (d) Statistical method

(1 mark)

**Answer:**

(a) Method of demand forecasting are:

1. Survey of buyers' intentions
2. Collection opinion method
3. Expert opinion method
4. Statistical method
5. Controlled experiments
6. Barometric method.

Therefore, mathematical method is not a method of forecasting.

[27] If the price of the commodity increases, what will be the effect on the Quantity demanded?

- (a) Decreases
- (b) Increases
- (c) No change
- (d) Cant say

(1 mark)

**Answer:**

(a) As per the law of demand, other things remaining constant when the price of commodity increases quantity demanded decreases and *vice versa*.

[28] An IC shows \_\_\_\_\_ MRS between the commodity?

- (a) Increasing
- (b) Decreasing
- (c) Constant
- (d) Zero

(1 mark)

**Answer:**

(b) MRS is falling because as the consumer has more and more units of food, he is prepared to give up less and less units of the commodity.



[29] Forecasting of demand is the Art and Science of predicting?

- (a) Actual demand for a product at the same future date
- (b) Probable demand in future
- (c) Total demand in future
- (d) None of these. (1 mark)

**Answer:**

(b) Forecasting, in general, refers to knowing or measuring the status or nature of an event or variable before it occurs. Forecasting of demand is the art and science of predicting the probable demand for a product or a service.

[30] Addition made to total utility refers to?

- (a) Total utility
- (b) Average utility
- (c) Marginal utility
- (d) All of the above. (1 mark)

**Answer:**

(c) Marginal utility is the addition made to total utility by the consumption of an additional unit of a commodity.

[31] The elasticity of supply is zero means?

- (a) Perfectly inelastic
- (b) Perfectly elastic
- (c) Imperfectly elastic
- (d) All of the above. (1 mark)

**Answer:**

(a) The elasticity of supply:

- $e > 1 \rightarrow$  elastic supply
- $e < 1 \rightarrow$  inelastic supply
- $e = 0 \rightarrow$  Perfectly inelastic supply
- $e = \infty \rightarrow$  Perfectly elastic supply
- $e = 1 \rightarrow$  Unit elastic

Therefore, the elasticity of supply is zero means, it is perfectly inelastic supply.



2019 - MAY

[32] The Consumer is in equilibrium when the following condition is satisfied:

(a) Budget line is tangent to the Ic curve

(b)  $\frac{MU_x}{P_x} = \frac{MU_y}{P_y} = \frac{MU_z}{P_z}$

(c) Both (a) and (b)

(d) None of the above

(1 mark)

**Answer :**

(c) Condition for consumer attaining equilibrium is the point where the budget line is tangent to the indifference curve and  $\frac{MU_x}{P_x} = \frac{MU_y}{P_y}$

Hence, **option (c)** is correct.

[33] Which of the following statement is correct?

(a) Supply is inversely related to its cost of production

(b) Price and quantity demand of a good have a direct relationship

(c) Taxes and subsidy has no impact on the supply of the product

(d) Seasonal changes have no impact on the supply of the commodity

(1 mark)

**Answer :**

(a) In economics, supply refers to quantity of product available in market for sale at a specified price at a given point of time.

Supply of a product has an inverse relation with cost of production.

**Example** A seller would supply less quantity of product in market when the cost of production exceeds the market-price of the product. In such case, the seller would wait for a rise in the price of the product.

[34] When the supply of a product is perfectly inelastic then the curve will be

(a) Parallel to Y-axis

(b) Parallel to X-axis

(c) At the angle of  $45^\circ$

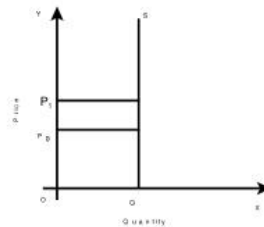
(d) Sloping upwards

(1 mark)



**Answer :**

- (a) If due to a change in the price, the quantity supplied of goods remain unchanged, such goods are said to have inelastic supply i.e. there supply cannot be changed. This is shown by the vertical supply curve i.e. curve parallel to Y-axis.



- [35] In the case of \_\_\_\_\_, there is an inverse relationship between income and demand for a product.

- (a) Substitute goods
  - (b) Complementary goods
  - (c) Giffen Goods
  - (d) None of the above
- (1 mark)

**Answer :**

- (c) Giffen goods are the products for which demand increases as the price increases and falls when the price decreases. These is a special case of inferior goods which people buy less when their income rises. Hence, an inverse relationship is established between income and demand of the product.

- [36] If maize has - 0.30 as income elasticity of demand, then maize will be considered as\_\_\_\_\_.

- (a) Necessity
  - (b) Inferior good
  - (c) Superior good
  - (d) None
- (1 mark)



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**Answer :**

- (b) Since the income elasticity of maize is  $-.30 < 0$ , it is an inferior commodity in the eyes of the household. The demand for inferior goods falls as income rises. Also as the elasticity is less than one, it shows that the goods is either relatively less important in the consumer's eye or it is a necessity.

[37] If price decreases from ₹ 80 to ₹ 60 and elasticity of demand is 1.25 then

- (a) demand increase by 25%  
(b) demand decrease by 25%  
(c) remains constant  
(d) None of the above (1 mark)

**Answer:**

$$(d) \text{ Price Elasticity} = \frac{\text{Percentage change in quantity demanded}}{\text{Percentage change in price}}$$

$$\text{given, } \Rightarrow \text{ Elasticity} = 1.25$$

$$\% \text{ change in price} = \frac{60 - 80}{80} \times 100 = -25\%$$

$$1.25 = \frac{\% \text{ change in Quantity}}{-25\%}$$

$$\text{Increase in Demand} = -31.25\%$$

Hence, **option (d)** is correct.

[38] Which of the following is / are the conditions of theory of consumer surplus if the price is same for all the units he purchased?

- (a) The consumer gains extra utility or surplus  
(b) Consumer surplus for the last commodity is zero  
(c) Both  
(d) None (1 mark)

**Answer:**

- (c) The concept of consumer surplus is based on the law of diminishing marginal utility. If a consumer gets extra of something, its marginal utility starts decreasing. Keeping the price same for all the commodities, a consumer gets extra utility for the units consumed by him except the one at the margin i.e. the last unit. The extra utility obtained by the consumer is known as consumer surplus.





[39] Which of the following is not the property of an indifference curve?

- (a) Slopes downwards to the right
  - (b) Always convex to the origin
  - (c) Intersects each other
  - (d) Will not touch either of the axes
- (1 mark)

**Answer:**

(c) The following are the properties of an indifference curves:

- 1. It slopes downwards to the right
- 2. It is convex to the origin
- 3. Two ICs never intersect each other
- 4. Higher IC represents a higher level of satisfaction
- 5. IC never touches either axes

Thus **option (c)** is not the property of an indifference curve.

[40] Which of the following is correct ?

- (a) Elasticity on the lower segment of demand curve is greater than unity
  - (b) Elasticity on the upper segment of demand curve is lesser than unity
  - (c) Elasticity at the middle of the demand curve is equal to unity
  - (d) Elasticity decreases as one moves from the lower part of the demand curve to upper part
- (1 mark)

**Answer:**

(c) Point elasticity at any point can be measured by the following formula

$$\frac{RT}{Rt} = \frac{\text{lower segment}}{\text{upper segment}}$$

- Elasticity on lower segment of demand curve is less than 1
- Elasticity at the middle of the demand curve is equal to unity
- Elasticity on the upper segment of the demand curve is more than 1
- Elasticity increases on one moves from the lower part of the demand curve to upper part.

[41] Which of the following will affect the demand for non-durable goods?

- (a) Disposable Income
  - (b) Price
  - (c) Demography
  - (d) All of the above
- (1 mark)



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**Answer:**

(d) Factors affecting the demand for non-durable consumer goods are

1. Disposable income
2. Price
3. Demography

Thus, **option (d)** is the correct answer.

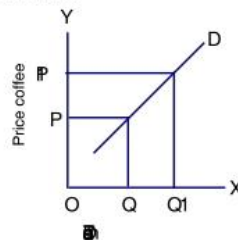
[42] When the price of tea decreases, people reduce the consumption of coffee. Then the goods are

- (a) Complementaries
- (b) Substitutes
- (c) Inferior goods
- (d) Normal goods

(1 mark)

**Answer:**

(b) Substitute goods are those goods which can be interchangeably used. **Example**, tea and coffee, ink pen and ball pen. If the price of a product falls the people will try it and thus, the demand for the other product will fall.



[43] Which of the following relation is true with MU?

- (a) When MU is positive, Total utility rises at a diminishing rate
- (b) When marginal utility is zero, total utility is maximum
- (c) When marginal utility is negative, total utility is diminishing
- (d) All of the above

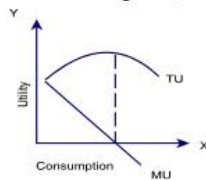
(1 mark)



**Answer:**

(d) The relationship between marginal utility (MU) and Total Utility (TU) is as follows:

1. When MU decreases TU increases at a decreasing rate
2. When MU is zero, TU is maximum
3. When MU becomes negative, TU declines.



[44] The price elasticity of demand at the midpoint of the straight - line demand curve under point method is \_\_\_\_\_.

- (a) 0
- (b) 1
- (c) >1
- (d) <1

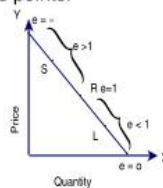
(1 mark)

**Answer:**

(b) Given a straight line demand curve, point elasticity can be calculated through.

$$\frac{RT}{Rt} = \frac{\text{lower segment}}{\text{upper segment}}$$

Elasticity at various points:



Thus, price elasticity of demand at mid point under point method is 1.



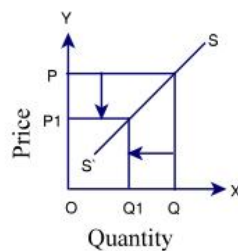
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[45] Contraction of supply implies \_\_\_\_\_.

- (a) Decrease in cost of production
  - (b) Decrease in price of the good concerned
  - (c) Decrease in price of related good
  - (d) Increase in price of the good concerned
- (1 mark)

**Answer:**

- (b) Contraction in supply is the result of decrease in price of the goods concerned.



[46] Perishable commodities will have \_\_\_\_\_.

- (a) Perfectly elastic curve
  - (b) Perfectly inelastic curve
  - (c) Elastic
  - (d) Inelastic
- (1 mark)

**Answer:**

- (b) The supply curve of perishables goods is perfectly inelastic. Perishable goods cannot be stored for a long time, if stored, the same will be wasted, thus, its supply is limited and cannot be changed in short run.



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[47] Supply is a \_\_\_\_\_ concept.

- (a) Flow
- (b) Stock
- (c) Both (a) and (b)
- (d) None of the above

**Answer:**

(a) Supply refers to what a firm offer for sale in the market, not necessarily to what they succeed in selling. What is offered may not get sold.

Supply is a flow concept. The quantity supplied is 'so much' per unit of time, per day, per week, or per year.

[48] Total utility is also known as

- (a) Total satiety
- (b) Aggregate satiety
- (c) Full satiety
- (d) Half satiety

**Answer:**

(c) Total utility is measurable and additive total utility may be defined as the sum of utility derived from different units of a commodity consumed by a consumer.

Total utility is the sum of total marginal utilities derived from the consumption of different units i.e.

$$TU = MU_1 + MU_2 + \dots + MU_n$$

∴ We can say that total utility is also known as total satiety.

[49] A vertical supply curve parallel to y axis implies the elasticity of supply is

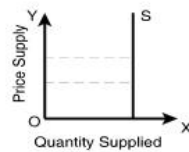
- (a) Zero
- (b) Infinity
- (c) Equal to one
- (d) Greater than zero but less than infinity



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**Answer:**

- (a) A Vertical supply curve parallel to y-axis implies that elasticity of supply is Zero.



[50] Budget line is also called

- (a) Price line
- (b) Iso cost line
- (c) Iso-quant
- (d) None

**Answer:**

- (a) Budget line shows all those combinations of two goods which the consumer can buy spending his given money incomes on the two goods at their given prices. All those combinations which are within the reach of the consumer. Will lie on the budget line.

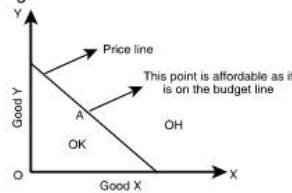
$$\therefore P_x Q_x + P_y Q_y \leq B$$

Where Budget line is also called price line.

$$\therefore P_x Q_x \Rightarrow \text{Price and Quantity of good X}$$

$$P_y Q_y \Rightarrow \text{Price and Quantity of good Y}$$

B is the Budget



Points K and H are not affordable because of budget constraints.

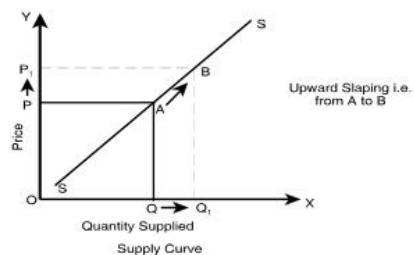


- [51] The Quantity supplied of a goods or services is the amount that \_\_\_\_\_
- (a) As actually bought during a given time period at given price.
  - (b) Producers wish, they could sell at higher price
  - (c) Producers plan to sell during a given time period at given price.
  - (d) People are willing to buy during a given their period at a given price.

**Answer:**

- (c) The quantity supplied of a good or services is the amount that producers plan to sell during a given time period at given price. The quantity supplied of a good also depends upon government's industrial and foreign policies, goals of the firm, infrastructural facilities etc.

Law of supply states that other things remaining constant, the quantity of a good produced and offered for sale will increase as the price of the good rises and decreases as the price falls.



- [52] Luxury goods have income elasticity

- (a) Negative and less than 1
- (b) Positive and greater than 1
- (c) Zero
- (d) None

**Answer:**

- (b) Luxury goods have income elasticity is positive and greater than one.  
i.e. ( $E_p > 1$ )

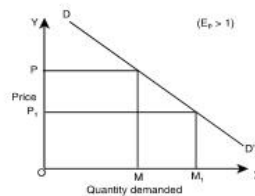


**4.76 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)**

Demand for luxury goods arise beyond a certain level of consumers income and keep on rising as income increases.

Eg.: Car, TV etc.

Elasticity greater than one when the percentage change in quantity demanded is greater than percentage change in price.



Elasticity is greater than one

[53] Percentage change quantity supplied is divided by \_\_\_\_\_ to obtain elasticity of supply

- (a) Percentage decrease in price
- (b) Percentage change in price
- (c) Both (a) and (b)
- (d) None

**Answer:**

(b) Percentage change in quantity supplied is divided by percentage change in price to obtain elasticity of supply.

$$E_s = \frac{\text{Percentage change in Quantity Supplied}}{\text{Percentage change in Price}}$$

[54] If the price of the product is ₹ 20 per unit and if the price decreases by 5% as a result of which quantity demanded increases by 10% find MR-<sub>11</sub> { old quantity is 10 units }

- (a) 9
- (b) 19
- (c) 10
- (d) 12





**Answer:**

(a)

Price (P) (₹)	Quantity units	Total Revenue TR = P × Q
20	10	200
19	11	209

$$\begin{aligned}\therefore MR_n &= TR_n - TR_{n-1} \\ MR_{11} &= TR_1 - TR_{11-1} \\ MR_{11} &= 209 - 200 \\ MR_{11} &= 9\end{aligned}$$

[55] Law of demand relates to:

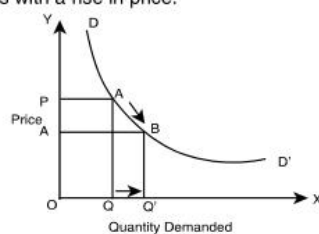
- (a) Price only
- (b) Price and quantity demanded of a good
- (c) Quantity demanded only
- (d) Supply

**Answer:**

(b) Law of demand relates to price and quantity demanded of a good.

As "Prof. Alfred Marsall" defined Law of Demand as –

The greater the amount to be sold, the smaller must be the price at which it is offered in order that it may find purchasers or in other words the amount demanded increases with a fall in price and diminishes with a rise in price.



Demand Curve for Commodity X



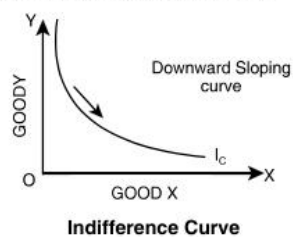
**4.78 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)**

- [56] An indifference curve slopes down towards right since more of one commodity and of another commodity result in
- (a) Same level of satisfaction
  - (b) Maximum satisfaction
  - (c) Greater satisfaction
  - (d) Less satisfaction

**Answer:**

- (a) Indifference curve slopes down towards right since more of one commodity and of another commodity result in same level of satisfaction.

The downward slope of indifference curve states that two commodities can be substituted for each other and when the amount of one good in the combination is increased, the amount of the other good is reduced. This is essential if the level of satisfaction is to remain the same on an indifference curve.



- [57] Elasticity for habitual goods is
- (a) Perfectly elastic
  - (b) Elastic
  - (c) Perfectly inelastic
  - (d) Inelastic



**Answer:**

- (d) Elasticity for habitual goods is inelastic. Elasticity is less than one when the percentage change in quantity demanded is less than the percentage change in price. In such case demand is said to be inelastic.

$$E_p = \frac{\text{Percentage Change Quantity Demanded}}{\text{Percentage Change in Price}}$$

[58] Diminishing marginal returns for the first four units of variable inputs is exhibited by the total product sequences.

- (a) 50, 100, 150, 200  
(b) 50, 50, 50, 50  
(c) 50, 110, 150, 260  
(d) 50, 90, 120, 140

**Answer:**

- (d) 50, 90, 120, 140

1 unit	2 unit	3 unit	4 unit
50	90	120	140
<hr/>			
90 - 50 = 40	120 - 90 = 30	140 - 120 = 20	

$$\text{As } MP_n = TP_n - TP_{n-1}$$

### PRACTICE QUESTIONS OF MCQ

- [1] Demand for a commodity refers to :
- (a) A desire for the commodity  
(b) Need for the commodity  
(c) Quantity demanded of that commodity  
(d) Quantity of the commodity demanded at a certain price during any particular period of time.



**4.80 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)**

- [2] Suppose the price of movies seen at a theatre rises from ₹ 120 per person to ₹ 200 per person. The theatre manager observed that the rise in prices has led to a fall in attendance at a given movie from 300 persons to 200 persons. What is the price elasticity of demand for the movie? (Arc elasticity)
- (a) 0.5 (b) 0.8  
(c) 1.00 (d) None of these.
- [3] In case of an inferior good, the income elasticity of demand is :
- (a) Positive  
(b) Zero  
(c) Negative  
(d) Infinite
- [4] For what type of goods does demand fall with a rise in income levels of households?
- (a) Inferior goods (b) Substitutes  
(c) Luxuries (d) Necessities
- [5] In case of Inferior goods like bajra, a fall in its price tends to :
- (a) Make the demand remain constant  
(b) Reduce the demand  
(c) Increase the demand  
(d) Change the demand in an abnormal way
- [6] Movement along the same demand curve shows:
- (a) Expansion of demand  
(b) Expansion of supply  
(c) Expansion and contraction of demand  
(d) Increase and decrease of demand
- [7] The price of hot-dogs increases by 22% and the quantity demanded falls by 25% this indicates that demand for hot dogs is :
- (a) Elastic (b) Inelastic  
(c) Unitary elastic (d) Perfectly elastic
- [8] The quantity demanded does not respond to price change and so the elasticity is :
- (a) Zero (b) One  
(c) Infinite (d) None



- [9] What is an Engels curve?
- (a) Another name of the demand curve
  - (b) A curve showing both demand & supply curves
  - (c) Curve named after Lord Engels
  - (d) All
- [10] Which factor generally keeps the price-elasticity of demand for a good low:
- (a) Variety of uses for that goods
  - (b) Its low price
  - (c) Close substitutes for that goods
  - (d) A high proportion of the consumer's income spent on it
- [11] In case of a straight- line demand curve meeting the two axes, the price elasticity of demand at the mid-point of the line would be :
- (a) 0
  - (b) 1
  - (c) 1.5
  - (d) 2
- [12] An increase in demand can result from:
- (a) A decline in the market price
  - (b) An increase in income
  - (c) A reduction in the price of substitutes
  - (d) An increase in the price of complements
- [13] Compute income elasticity if demand increases by 5% and income by 1%.
- (a) 5
  - (b) 1/5
  - (c) 0
  - (d) None
- [14] For a commodity with a unitary elastic demand curve if the price of the commodity rises, then the consumer's total expenditure on this commodity would :
- (a) Increase
  - (b) Decrease
  - (c) Remains constant
  - (d) Either increase or decrease
- [15] What is the value of elasticity of demand if the demand for the goods is perfectly elastic?
- (a) 0
  - (b) 1
  - (c) Infinity
  - (d) Less than 0



**4.82 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)**

- [16] What is the original price of a commodity when price elasticity is 0.71 and demand changes from 20 units to 15 units and the new price is ₹ 10? [Point elasticity]  
(a) ₹ 15.4 (b) ₹ 18  
(c) ₹ 20 (d) ₹ 8
- [17] If the price of a complementary good rises :  
(a) Demand curve shifts to the left  
(b) Demand curve shifts to the right  
(c) Demand curve moves downwards  
(d) Demand curve moves upwards
- [18] Cross elasticity of demand in Monopoly market is :  
(a) Elastic (b) Zero  
(c) Infinite (d) One
- [19] What is income elasticity of demand, when income changes by 20% and demand changes by 40%  
(a) 1/2 (b) 2  
(c) 0.33 (d) None
- [20] If demand is parallel to the X-axis, what will be the nature of elasticity?  
(a) Perfectly elastic (b) Inelastic  
(c) Elastic (d) Highly elastic
- [21] Giffen Paradox is an exception of  
(a) Demand (b) Supply  
(c) Production (d) Utility
- [22] Law of demand is a \_\_\_\_\_  
(a) quantitative statement (b) qualitative statement  
(c) Both (a) & (b) (d) Hypothetical
- [23] The demand for which type of goods do not decrease with the increase in its price  
(a) Comforts (b) Luxury  
(c) Necessities (d) Capital goods
- [24] Increase in Price from ₹ 4 to ₹ 6 then decrease in demand from 15 units to 10 units. What is the price elasticity? (Point elasticity)  
(a) 0.66 (b) 5  
(c) -1.5 (d) 2



- [25] Expansion & contraction of the demand curve occurs due to:
- (a) Change in the price of commodity
  - (b) Change in price of substitute or complementary goods
  - (c) Change in income
  - (d) None
- [26] The elasticity between two points:
- (a) Point elasticity
  - (b) Arc elasticity
  - (c) Cross elasticity
  - (d) None
- [27] When price remains constant and quantity demanded changes, then the elasticity of demand will be:
- (a) Vertical to X-axis
  - (b) Horizontal to X-axis
  - (c) Either (a) or (b)
  - (d) None
- [28] Demand of a commodity depends upon:
- (a) Price
  - (b) Income
  - (c) Price of related good
  - (d) All of the above
- [29] In case of substitute goods, cross elasticity is \_\_\_\_\_.  
(a) Negative (b) Zero  
(c) Positive (d) None of these
- [30] The prices of a commodity were increased from ₹ 4 to ₹ 6. As a result, demand decreased from 15 units to 10 units. What is the price elasticity? (Point elasticity)  
(a) 0.66 (b) 0.33  
(c) 1.00 (d) 1.5
- [31] Other things remaining constant, if the price of the inferior goods decreases then what will be the effect?  
(a) Demand increases  
(b) Demand decreases  
(c) Quantity demanded increases  
(d) Quantity demand decreases.
- [32] When the price falls from ₹ 6 to ₹ 4, the demand rises from 10 to 15 units. Calculate price elasticity of demand. (Point elasticity)  
(a) 1.5 (b) 3.5  
(c) 0.5 (d) 2



**4.84 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)**

- [33] Cross elasticity of perfect substitutes is:  
(a) Zero (b) Negative  
(c) One (d) Infinity
- [34] What is Engel's Curve?  
(a) Curve showing three demand curve  
(b) Named after Ernst Engel  
(c) Both (a) and (b)  
(d) None
- [35] A consumer spends ₹ 80 on purchasing a commodity when its price is ₹ 1 per unit and spends ₹ 96 when the price is ₹ 2 per unit. Calculate the price elasticity of demand.  
(a) 0.2 (b) 0.3  
(c) 0.4 (d) 0.5
- [36] When the price of cylinder rises from ₹ 120 to ₹ 200, the demand falls from 300 to 200. Calculate the price elasticity of demand.  
(a) 1.00 (b) 0.50  
(c) 5.00 (d) None
- [37] If the price is decreased from ₹ 10 to ₹ 8 of a commodity but the quantity demanded remains the same price elasticity is \_\_\_\_\_.  
(a) 1 (b) 0  
(c) 8 (d) none
- [38] Demand for electricity power is elastic because \_\_\_\_\_.  
(a) it is available at a very high price  
(b) it is essential for life  
(c) it has many uses  
(d) it has many substitutes
- [39] If the income of a person increases by 10% and his demand for goods increases by 30%, income elasticity will be \_\_\_\_\_.  
(a) equal to one (b) less than one  
(c) more than one (d) none of these
- [40] In the case of luxury goods, the income elasticity of demand will be \_\_\_\_\_.  
(a) zero  
(b) negative but greater than one





- (c) positive but greater than one  
(d) positive but less than one
- [41] In the case of a straight-line demand curve meeting two axes, the price elasticity of demand at the point where the curve meets y-axis would be \_\_\_\_\_.  
(a) zero (b) greater than one  
(c) less than one (d) infinity
- [42] Calculate income elasticity for the household when the income of the household increases by 10% and the demand for cars rises by 20%.  
(a) + 2 (b) - 2  
(c) + 5 (d) - 5
- [43] The commodity whose demand is associated with the name of Sir Robert Giffen?  
(a) Necessary good (b) Luxury good  
(c) Inferior good (d) Ordinary good
- [44] In expansion and contraction of demand \_\_\_\_\_.  
(a) demand curve remains unchanged  
(b) demand curve changes  
(c) The slope of the demand curve changes  
(d) both (a) & (c) above
- [45] Certain goods for which Quantity demanded decreases when Income Increases are called \_\_\_\_\_.  
(a) superior goods (b) inferior goods  
(c) prestige goods (d) conspicuous goods
- [46] When the price falls by 5% and the demand in rises by 6%, then elasticity of demand is \_\_\_\_\_.  
(a) elastic (b) inelastic  
(c) unitary elastic (d) zero
- [47] Cross elasticity of complementary goods is :  
(a) Positive (b) Negative  
(c) Infinity (d) None of these.
- [48] Demand of i-pod increases from 950 to 980 and income increases from 9,000 to 9,800. What is income elasticity?  
(a) 0.53 (b) 0.35  
(c) 0.43 (d) None



**4.86 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)**

- [49] Contraction of demand results due to \_\_\_\_\_.  
(a) increase in the price of the goods  
(b) decrease in the no. of the producers  
(c) decrease in the output of the sellers  
(d) decrease in the price of the goods.
- [50] Bricks for houses is an example of which kind of demand?  
(a) Composite (b) Competitive  
(c) Joint (d) Derived.
- [51] Normal goods have \_\_\_\_\_.  
(a) zero income elasticity (b) negative income elasticity  
(c) positive income elasticity (d) infinite income elasticity
- [52] In which of the following cases the demand for goods tends to be less elastic?  
(a) Good is necessary  
(b) The time-period is shorter  
(c) Number of close substitutes is less  
(d) All of the above
- [53] Which of the following elasticity of demand measures a movement along the demand curve rather than a shift in the curve?  
(a) Income elasticity of demand  
(b) Price elasticity of demand  
(c) Substitution elasticity of demand  
(d) None of these.
- [54] If the price elasticity of demand is zero, the shape of the curve will be:  
(a) Horizontal (b) Vertical  
(c) Sloping downwards (d) None of these.
- [55] If a 20% fall in the price of a commodity brings about a 40% increase in its demand, then the demand for the commodity will be termed as:  
(a) Inelastic (b) Elastic  
(c) Highly elastic (d) Perfectly elastic



- [56] Expansion and contraction in demand are caused by:
- (a) Change in the income of the buyer
  - (b) Change in the taste and preference of the buyer
  - (c) Change in the price of the commodity
  - (d) Change in the price of the related goods.
- [57] A fall in the price of normal goods leads to:
- (a) A shift in the demand curve
  - (b) Fall in demand
  - (c) A rise in consumers real income
  - (d) A fall in consumers real income.
- [58] A 10% increase in the price of tea results in an 8% increase in the demand for coffee. Cross elasticity of demand will be :
- (a) 0.80
  - (b) 1.25
  - (c) 1.50
  - (d) 1.80
- [59] When the total expenditure incurred by the consumers on a commodity due to a change in its price remains the same, then the elasticity of demand for that commodity will be:-
- (a) Zero
  - (b) One
  - (c) More than one
  - (d) Less than one
- [60] What will be the price elasticity if the original price is ₹ 5, the original quantity is 8 units and the changed price is ₹ 6, and the changed quantity is 4 units:
- (a) 2.5
  - (b) 2.0
  - (c) 1.5
  - (d) 1.0
- [61] The original price of a commodity is ₹ 500 and quantity demanded of that is 20 kgs. If the price rises to ₹ 750 and the quantity demanded falls to 15 kgs. The price elasticity of demand will be:
- (a) 0.25
  - (b) 0.50
  - (c) 1.00
  - (d) 1.50
- [62] The demand for factors of production is —
- (a) fundamental demand
  - (b) derived demand
  - (c) market demand
  - (d) joint demand.
- [63] Cross elasticity of demand between two perfect substitutes will be
- (a) Very high
  - (b) Very low
  - (c) Infinity
  - (d) Zero



**4.88 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)**

- [64] What is the elasticity between the midpoint and the upper extreme point of a straight line continuous demand curve?  
(a) Infinite (b) Zero  
(c) Greater than one (d) Less than one
- [65] The price of a Tiffin Box is ₹ 100 per unit and the quantity demanded in the market is 1,25,000 units. Company increased the price to ₹125. Due to this increase in price, the quantity demanded decreases to 1,00,000 units. What will be the price elasticity of demand?  
(a) 1.25 (b) 0.80  
(c) 1.00 (d) None of the above.
- [66] The price of a commodity decreases from 10 to 8 and the quantity demanded of it increases from 25 to 30 units, then the coefficient of price elasticity will be —  
(a) 1.00 (b) -1.00  
(c) 1.5 (d) -1.5
- [67] Which statement is true about the law of demand?  
(a) Income rises, demand rises  
(b) Price rises, demand rises  
(c) Price falls, demand falls  
(d) Price falls, demand rises
- [68] Which of the following is not a determinant of demand?  
(a) Consumer's tastes and preferences  
(b) Quality supplied of a commodity  
(c) Income of the consumers  
(d) Price of related goods
- [69] A demand curve parallel to the Y-axis implies:  
(a)  $E_p = 0$  (b)  $E_p = 1$   
(c)  $E_p < 1$  (d)  $E_p > 1$
- [70] Generally, when the income of a consumer increases, he goes in for superior goods, leading to a fall in the demand for inferior goods. It means, income elasticity of demand for superior goods \_\_\_\_\_.  
(a) less than 1 (b) unitary  
(c) zero (d) negative



- [71] If the quantity demanded of X commodity increases by 5% when the price of Y commodity increases by 20%, the cross-price elasticity of demand between X and Y commodity will be:  
(a) -0.25 (b) 0.25  
(c) -4.00 (d) 4.00
- [72] Which amongst the following is the right formula for calculating the price elasticity of demand using ratio method?  
(a)  $(\Delta Q/\Delta P) \times (P/Q)$  (b)  $(\Delta P/\Delta Q) \times (Q/P)$   
(c)  $(\Delta Q/\Delta P) \times (Q/P)$  (d)  $(\Delta P/\Delta Q) \times (1/P)$
- [73] Straight line demand curve at the point of meeting the x-axis will indicate elasticity coefficient Equal to \_\_\_\_\_.  
(a) one (b) infinity  
(c) zero (d) more than one
- [74] Changes in the quantity demanded in response to changes in the price of the same commodity is called:  
(a) change in demand (b) change in quantity demanded  
(c) income demand (d) cross demand
- [75] Other things being equal, a fall in the price of the complementary goods will cause the \_\_\_\_\_ of the other to rise.  
(a) price (b) supply  
(c) demand (d) utility
- [76] A horizontal demand curve parallel to X-axis shows that the elasticity of demand is:  
(a) zero (b) equal to unity  
(c) greater than unity (d) infinite.
- [77] When the price of a commodity increases from ₹ 8 to ₹ 9, its demand decreases by 10%. The price elasticity of demand for the commodity is:  
(a) 0.8 (b) 0.9  
(c) 1.0 (d) 1.1
- [78] Which one of the following is correct about the price elasticity of demand for a commodity?  
(a) It remains the same under all situations  
(b) It has several degrees/nature



**4.90 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)**

- (c) It remains unaffected by the price of any other commodity
- (d) It is an immeasurable concept.
- [79] The supply of a good refers to :
  - (a) Actual production of goods
  - (b) Total stock of goods
  - (c) Stock available for sale
  - (d) Amount of goods offered for sale at a particular price per unit of time
- [80] Increase or Decrease in Supply means:
  - (a) A shift in Supply curve
  - (b) Movement along the same supply curve
  - (c) Both (a) and (b)
  - (d) Neither (a) or (b)
- [81] If the supply curve is Perfectly Inelastic, the supply curve is:
  - (a) Vertical
  - (b) Horizontal
  - (c) Upward sloping
  - (d) Downward sloping
- [82] When supply price increase in the short run, the profit of the producer \_\_\_\_\_ :
  - (a) increases
  - (b) decreases
  - (c) remains constant
  - (d) decreases marginally
- [83] A change in the supply of a commodity along with the same supply curve may occur due to:
  - (a) Change in the price of the commodity
  - (b) Change in the prices of related goods
  - (c) Change in future expectations about the price of the goods
  - (d) Change in the cost of inputs
- [84] What is the elasticity of supply, when price changes from ₹ 15 to ₹ 12 and supply change from 6 units to 5 units?
  - (a) 0.77
  - (b) 0.87
  - (c) 0.833
  - (d) 0.58
- [85] A perfectly inelastic supply curve will be:
  - (a) Parallel to X-axis
  - (b) Parallel to Y-axis
  - (c) Downward sloping
  - (d) None of these



- [86] If the supply of a commodity is perfectly elastic, an increase in demand will result in:
- (a) Decrease in both the price and quantity at equilibrium
  - (b) Increase in both the price and quantity at equilibrium
  - (c) Increase in equilibrium quantity, equilibrium price remaining constant
  - (d) Increase in equilibrium price, equilibrium quantity remaining constant
- [87] When the change in the quantity supplied is proportionate to the change in the price, the producer is said to have \_\_\_\_:
- (a) perfectly elastic supply      (b) relatively elastic supply
  - (c) unitary elastic supply      (d) perfectly inelastic supply
- [88] Expansion in supply refers to a situation when the producers are willing to supply a:
- (a) Larger quantity of the commodity at an increased price
  - (b) Larger quantity of the commodity due to increased taxation on that commodity
  - (c) Larger quantity of the commodity at the same price
  - (d) Larger quantity of the commodity at the decreased price
- [89] When supply is perfectly inelastic, elasticity of supply is equal to :
- (a) + 1      (b) 0
  - (c) .1      (d) Infinity
- [90] If there is an improvement in the technology, \_\_\_\_:
- (a) the supply curve shifts to the left
  - (b) the supply curve shifts to the right
  - (c) quantity supplied increase
  - (d) Both (b) and (c)
- [91] If the price of apples rises from ₹ 30 per Kg to ₹ 40 per Kg and the supply increases from 240 Kg to 300 Kg. Elasticity of supply is :
- (a) 0.75      (b) 0.67
  - (c) 00.67      (d) 00.77
- [92] A horizontal supply curve parallel to the quantity axis implies that the elasticity of supply is :
- (a) Zero      (b) Infinite
  - (c) Equal to one      (d) Greater than zero but less than one



**4.92 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)**

- [93] Supply refers to the quantity supplied at a particular price for a particular period of time:  
(a) True (b) False  
(c) Partly true (d) None
- [94] Increase or decrease in supply means:  
(a) Change in supply due to change in its own price  
(b) Change in supply due to change in factors other than its own price  
(c) Both the above  
(d) None of the above
- [95] When Supply Curve shifts to the right there is \_\_\_\_\_ in Supply.  
(a) an increase (b) expansion  
(c) contraction (d) decrease.
- [96] Elasticity of supply is defined as the responsiveness of quantity supplied of a good to a change in the \_\_\_\_\_.  
(a) price of concerned good (b) price of substitute good  
(c) demand (d) none.
- [97] The supply of the commodity implies?  
(a) Total Output during a specified period  
(b) Its total stock  
(c) Its stock available for sale  
(d) Its Quantity Offered for sale at a particular price per unit of time
- [98] Supply of a commodity is a \_\_\_\_\_.  
(a) stock concept  
(b) flow concept  
(c) both stock and flow concept  
(d) wholesale concept
- [99] The price of mangoes increases from ₹ 30 per kilogram to ₹ 40 per kilogram and the supply increases from 240 kilograms to 300 kilograms. What will be the elasticity of supply for mangoes?  
(a) - 0.67 (b) + 0.67  
(c) - 0.77 (d) + 0.75
- [100] If a 20% fall in price brings about a 10% fall in quantity supplied, in such a case elasticity of supply will be equal to:  
(a) 2.0 (b) 0.5  
(c) 1.0 (d) 1.5





- [101] At a price of ₹ 25 per kg, the supply of a commodity is 10,000 kg per week. An increase in its price to ₹ 30 per kg, increases the supply of the commodity to 12,000 kg per week. The elasticity of supply will be:
- (a) 0.75 (b) 1.00  
(c) 1.50 (d) 1.75
- [102] Short-run price is also called by the name of \_\_\_\_\_.  
(a) market price (b) showroom price  
(c) maximum retail price (d) none of these.
- [103] If a 20% fall in the price brings about a 10% fall in the quantity supplied, then the elasticity of supply will be equal to:  
(a) 2.0 (b) 0.5  
(c) 1.0 (d) 1.5
- [104] The elasticity of supply is greater than one when:  
(a) Proportionate change in price is more than the proportionate change in quantity supplied  
(b) Proportionate change in quantity supplied is more than the proportionate change in price  
(c) Change in price and quantity supplied are equal  
(d) All of the above
- [105] Supply refers to which of the following?  
(a) Total stock of the goods  
(b) Stock of the goods available for sale  
(c) Quantity of a good offered for sale at a particular price  
(d) Quantity of a good actually sold
- [106] After reaching saturation point consumption of additional units of commodity causes  
(a) Total utility to fall and marginal utility to increase  
(b) Total and marginal utility both to increase  
(c) Total utility to fall and marginal utility to become negative  
(d) Total utility to become negative and marginal utility to fall
- [107] The elasticity of supply is greater than one when  
(a) Proportionate change in price is greater than the proportionate change in quantity supplied  
(b) Proportionate change in quantity supplied is more than the proportionate change in price



**4.94 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)**

- (c) Change in price and quantity supplied are equal  
(d) All of the above
- [108] As the price of a commodity increases, normally, its supply:  
(a) Decreases (b) Remains unchanged  
(c) Increases (d) Cannot be determined.
- [109] If equilibrium is present in a market then it can be said that:  
(a) The price of the product will tend to rise  
(b) Quantity demanded equals quantity supplied  
(c) Quantity demanded exceeds quantity supplied  
(d) Quantity supplied exceeds quantity demanded
- [110] Supply is a \_\_\_\_\_ concept.  
(a) flow (b) stock  
(c) flow and stock, both (d) qualitative
- [111] Elasticity of supply is measured by dividing the percentage change in quantity supplied of a good by:  
(a) Percentage change in income  
(b) Percentage change in price  
(c) Percentage change in quantity demanded of goods  
(d) Percentage change in taste preferences
- [112] An increase in supply denotes a shift in the supply curve to the right. If there is an increase in supply without a change in demand, the equilibrium price will \_\_\_\_\_ and the quantity demanded will go up.  
(a) fall (b) remain constant  
(c) increase (d) becomes zero.
- [113] Which among the following is not a determinant of supply?  
(a) Price of the commodity concerned  
(b) Prices of the factors of production  
(c) State of technology used in the production process  
(d) Customs and traditions in society
- [114] When the price of the commodity increases from ₹ 200 per unit to ₹ 250 per unit and consequently the quantity supplied rises from 1000 units to 1100 units. What will be the coefficient of elasticity of supply?  
(a) 4.0 (b) 0.4  
(c) 5.0 (d) 0.5



[Chapter ➡ 2] Theory of Demand and Supply ■ 4.95

[115] The Supply Curve shifts to the right because of:

- (a) Improved technology
- (b) Increased price of factors of production
- (c) Increased excise duty
- (d) All of the above.

[116] The supply of a good refers to

- (a) Stock available for sale
- (b) Total stock in the warehouse
- (c) Actual production of the goods
- (d) Quantity of the good offered for sale at a particular price per unit of time.

ANSWER

1	(d)	2	(b)	3	(c)	4	(a)	5	(b)	6	(c)
7	(a)	8	(a)	9	(b)	10	(b)	11	(b)	12	(b)
13	(a)	14	(c)	15	(c)	16	(a)	17	(a)	18	(b)
19	(b)	20	(a)	21	(a)	22	(b)	23	(c)	24	(a)
25	(a)	26	(b)	27	(b)	28	(d)	29	(c)	30	(a)
31	(d)	32	(a)	33	(d)	34	(c)	35	(c)	36	(b)
37	(b)	38	(c)	39	(c)	40	(c)	41	(d)	42	(a)
43	(c)	44	(d)	45	(b)	46	(a)	47	(b)	48	(b)
49	(a)	50	(d)	51	(c)	52	(d)	53	(b)	54	(b)
55	(b)	56	(c)	57	(c)	58	(a)	59	(b)	60	(a)
61	(b)	62	(b)	63	(a)	64	(c)	65	(b)	66	(b)
67	(d)	68	(b)	69	(a)	70	(a)	71	(b)	72	(a)
73	(c)	74	(b)	75	(c)	76	(d)	77	(a)	78	(c)
79	(d)	80	(a)	81	(a)	82	(a)	83	(a)	84	(c)



4.96	■	Solved Scanner CA Foundation Paper - 4A (New Syllabus)
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85	(b)	86	(c)	87	(c)	88	(a)	89	(b)	90	(b)
91	(a)	92	(b)	93	(a)	94	(b)	95	(a)	96	(a)
97	(d)	98	(b)	99	(d)	100	(b)	101	(b)	102	(a)
103	(b)	104	(b)	105	(c)	106	(c)	107	(b)	108	(c)
109	(b)	110	(a)	111	(b)	112	(a)	113	(d)	114	(b)
115	(a)	116	(d)								



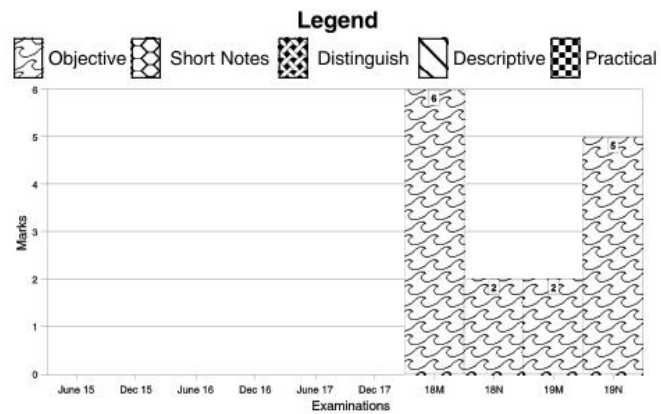
# 3

## THEORY OF PRODUCTION AND COST

Unit:1

Theory of Production

Marks of Objective, Short Notes, Distinguish Between, Descriptive & Practical Questions



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**PAST YEAR QUESTIONS AND ANSWERS**

**2006 - NOVEMBER**

- [1] \_\_\_\_\_ shows the overall output generated at a given level of input:
- (a) Cost function
  - (b) Production function
  - (c) ISO cost
  - (d) Marginal rate of technical substitution (1 mark)

**Answer:**

- (b) Production function states the relationship between inputs and outputs generated.

- [2] If LAC curve falls as output expands, this is due to \_\_\_\_\_:
- (a) law of diminishing returns
  - (b) economics of scale
  - (c) law of variable proportion
  - (d) dis-economics of scale (1 mark)

**Answer:**

- (b) In the long run, when output expands total cost first increases, then becomes constant and finally decreases.

When output expands, and cost curve falls it is the first stage of returns to scale which occurs due to economies of scale.

- [3] Isoquants are equal to:
- (a) Product Lines
  - (b) Total utility lines
  - (c) Cost lines
  - (d) Revenue lines (1 mark)

**Answer:**

- (a) An isoquant consist of alternative combinations of input to produce a given quantity of output and product lines are lines representing various combinations of factors of production to produce a given output.



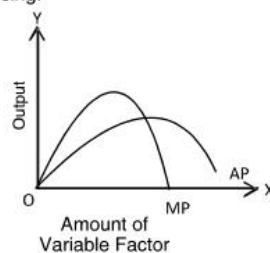
2007 - FEBRUARY

- [4] The marginal product curve is above the average product curve when the average product is:

(a) Increasing (b) Decreasing  
(c) Constant (d) None (1 mark)

**Answer:**

- (a) Marginal product and average product are so related that when average product increases, MP increases at a faster rate and cuts AP at its Maximum and when AP falls MP falls at a faster rate. So the marginal product curve is above the average product curve when AP is increasing.



- [5] Increasing returns to scale can be explained in terms of:

(a) External and internal economies  
(b) External and internal diseconomies  
(c) External economies and internal diseconomies  
(d) All of these (1 mark)

**Answer:**

- (a) Increasing returns to scale i.e. When output increases more than the increase in input. It occurs due to external and internal economies.



2007 - MAY

- [6] An isoquant is \_\_\_\_\_ to an isocost line at the equilibrium point:
- (a) convex (b) concave  
(c) tangent (d) perpendicular (1 mark)

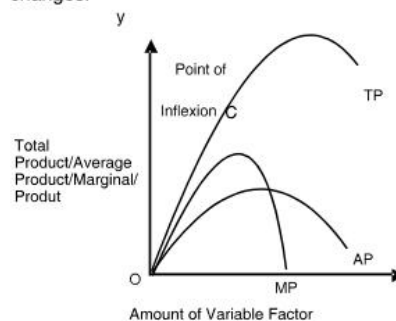
**Answer:**

(c) An isoquant is tangent to an isocost line. This point of tangency defines the equilibrium position of a firm. A higher isoquant shows an unalterable point and a lower one shows underutilized resources. Hence an isoquant with an isocost line as tangent is the equilibrium position.

- [7] At the point of inflexion, the marginal product is:
- (a) Increasing (b) Decreasing  
(c) Maximum (d) Negative (1 mark)

**Answer:**

(c) Point of inflexion is a point in the first stage of law of variable proportion i.e. When MP becomes maximum. At this point, the slope of TP changes.







[Chapter ➡ 3.1] Theory of Production ■ 4.101

- [8] Diminishing marginal returns implies:
- (a) Decreasing average variable costs
  - (b) Decreasing marginal costs
  - (c) Increasing marginal costs
  - (d) Decreasing average fixed costs
- (1 mark)

**Answer:**

- (c) Keeping other things constant when marginal cost increases with a considerable increase in variable factors, the marginal product declines. This is the second stage of law of variable proportion or the stage of diminishing returns.

2007 - AUGUST

- [9] If the marginal product of labour is below the average product of labour, it must be true that:
- (a) Marginal product of labour is negative
  - (b) Marginal product of labour is zero
  - (c) Average product of labour is falling
  - (d) Average product of labour is negative
- (1 mark)

**Answer:**

- (c) Same as Ans. 4

2007 - NOVEMBER

- [10] Law of variable proportion is valid when:
- (a) Only one input is fixed and all other inputs are kept variable
  - (b) All factors are kept constant
  - (c) All inputs are varied in the same proportion
  - (d) None of these
- (1 mark)

**Answer:**

- (a) Law of variable proportion occurs in short-run. Short-run is a period when only one input is fixed and all other inputs are kept variable.



4.102 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)

[11] Change in total revenue due to incremental change in quantity supplied is called:

- (a) Marginal Revenue (b) Marginal Change  
(c) Average Revenue (d) Average Change (1 mark)

**Answer:**

- (a) Marginal revenue is defined as an addition made to the total revenue by selling one more unit of a commodity. It is the incremental change in total revenue.

$$M.R._n = T.R._n - T.R._{n-1}$$

2008 - FEBRUARY

[12] Increase in all input leading to less than proportional increase in output is called \_\_\_\_\_.

- (a) increasing returns to scale  
(b) decreasing returns to scale  
(c) constant returns to scale  
(d) both increasing and decreasing returns to scale (1 mark)

**Answer:**

- (b) Decreasing returns to scale is the stage when the increase in the output is less than the increase in input, this occurs due to internal and external diseconomies.

[13] Consider the following combinations of inputs and outputs:  
This production technology satisfies

Labour	Capital	Output
5	10	1
6	12	2
7	14	3
8	16	4
9	18	5
10	20	6



- (a) Increasing returns to scale
  - (b) Diminishing returns to scale
  - (c) Constant returns to scale
  - (d) Increasing returns initially, following by decreasing returns to scale.
- (1 mark)

**Answer:**

- (c) In the given production technology the increase in input is proportionate to the increase in output.  
With an increase of every 1 unit of labour and 2 units of capital the output increases by 1 unit.  
Hence, it is the case of constant returns to scale as both fixed and variable factors are changing (all factors are variable).

**2008 - JUNE**

[14] During II<sup>nd</sup> stage of law of diminishing returns:

- (a) MP and TP is maximum
  - (b) MP and AP are decreasing
  - (c) AP is negative
  - (d) TP is negative
- (1 mark)

**Answer:**

- (b) During the second stage of Law of Diminishing Returns (i.e. Law of Variable Proportion) both MP and AP are decreasing because at this stage the optimum combination between fixed and variable factors have been attained and now if the input is increased, output starts decreasing. At this stage, total product increases at a diminishing rate i.e. MP and AP decreases.

[15] Consider the following table:

Labour	Total Output	Marginal Product
0		
1	100	100
2		80
3	240	



**4.104 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)**

What is the total output, when 2 labours are employed?

- (a) 80 (b) 100  
(c) 180 (d) 200 (1 mark)

**Answer:**

- (c) When 1 unit of labour is employed TP = 100, MP = 100 when 2nd unit of labour is employed MP = 80 i.e. addition made to total product is 80.

Total product when 2 labours are employed is  $100 + 80 = 180$ .

OR

$$MP_2 = TP_2 - T.P_{2-1}$$

$$80 = TP_2 - 100.$$

$$TP_2 = 80 + 100 = 180.$$

- [16] Who has given the concept of Innovative Entrepreneurship?

- (a) Robbins (b) Adam Smith  
(c) Schumpeter (d) Sweezy (1 mark)

**Answer:**

- (c) The concept of Innovative Entrepreneurship was given by Schumpeter.

**2008 - DECEMBER**

- [17] AT 10 units Total Cost → ₹ 200

20 units Total Cost → ₹ 600

Marginal Cost = ?

- (a) 50 (b) 40  
(c) 30 (d) 400 (1 mark)

**Answer:**

- (b) Given Original total cost = ₹ 200  
Original quantity produced = 10 units  
New total cost = ₹ 600  
New quantity produced = 20 units



[Chapter 3.1] Theory of Production ■ 4.105

Marginal cost is the addition made to the total cost by production of an additional unit of output:

Additional Cost = ₹ 600 - ₹ 200

= ₹ 400

Additional quantity produced = 20 units - 10 units

= 10 units

∴ M. C =  $\frac{1}{2}$   
= ₹ 40

[18] Average Fixed Cost = ₹ 20

Quantity Produced = 10 units

What will be the Average Fixed Cost of 20<sup>th</sup> unit?

(a) ₹ 10

(b) ₹ 20

(c) ₹ 5

(d) None

(1 mark)

**Answer:**

(a) Average fixed cost (AFC) is the total fixed cost divided by the number of units produced i.e.  $AFC = \frac{TFC}{Q}$

Where Q is the number of units produced

TFC = ₹ 20 × 10 units

= ₹ 200

Q = 10 units

AFC =  $\frac{200}{20}$

= ₹ 10

Since AFC steadily falls as output increases hence for 20<sup>th</sup> unit AFC is ₹ 10.

[19] What is Production in Economics:

(a) Creation / Addition of Utility

(b) Production of food grains

(c) Creation of services

(d) Manufacturing of goods

(1 mark)



**4.106 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)**

**Answer:**

- (a) In Economics, production is the process by which man utilizes or converts the resources of nature, works upon them so as to make them satisfy human wants. The satisfying power of goods and services is called utility. Hence we can conclude that production can also be defined as creation or addition of utility.

[20] External Economies of Scale are obtained by:

- (a) a firm (b) a group of firm  
(c) Small Production (d) Society (1 mark)

**Answer:**

- (b) External Economies of scale accrues to firms as a result of expansion in the output of the whole industry and they are not dependant on the output level of individual firms. They are external in the sense that they accrue to firms not because of their internal situation but from outside i.e. expansion of the industry.

**2009 - JUNE**

[21] If a firm's output is zero, then:

- (a) AFC will be positive (b) AVC will be zero  
(c) Both of (a) and (b) (d) None of (a) and (b) (1 mark)

**Answer:**

- (c) Average fixed cost may be expressed as- Fixed cost divided by the number of units. When the firm's output is zero, average fixed cost is positive as fixed cost is incurred even if no units are produced.

Average variable cost may be expressed as- variable cost per unit produced. When the firm's output is zero, there will be no variable cost hence average variable cost will be zero.

[22] Functions of the entrepreneur are:

- (a) Risk bearing  
(b) Initiating a business enterprise and resource co-ordinating  
(c) Introducing new innovations  
(d) All of the above (1 mark)



**Answer:**

(d) The entrepreneur has also been called the organiser, the manager or risk-taker. The task of an entrepreneur is to initiate production work and to bear the risks involved. An entrepreneur performs the following functions:

- (i) Initiating a business enterprise and resource co-ordination
- (ii) Risk bearing or uncertainty bearing
- (iii) Innovation

[23] Law of diminishing returns is applicable in:

- (a) Manufacturing industry
- (b) Agriculture
- (c) Neither (a) nor (b)
- (d) Any economic activity at a point of time (1 mark)

**Answer:**

(d) Law of diminishing returns states that as more and more factors of production are employed, the total production first increases, and then eventually declines. This law applies to all economic activities at some point or the other.

**2009 - DECEMBER**

[24] Labour force wants more \_\_\_\_\_.

- (a) facility (b) leisure
- (c) benefit (d) all of the above (1 mark)

**Answer:**

(b) Labour is one of the factors of production. A labourer has to make a choice between hours of labour and hours of leisure. Labour force prefers to have more of the rest and leisure than earning money.

[25] Production activity in the short-run is analysed by:

- (a) Returns to scale (b) Economies of scale
- (c) Law of variable proportion (d) None of these (1 mark)



**4.108 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)**

**Answer:**

(c) Short- run is a time period when only one factor is fixed and rest all are variable. The law of variable proportion operates in the short run. Therefore, in short- run production activity is analysed by this law.

[26] Increasing returns to scale occurs due to:

- (a) Economies of scale      (b) Specialization  
(c) Indivisibility of factors      (d) All of these      (1 mark)

**Answer:**

(d) Increasing returns to scale occurs when the output increases more than the increase in input. This occurs due to economies of scale also it occurs due to the indivisibility of factors and returns to scale may also increase because of greater possibilities of specialization of land and machinery.

**2010 - JUNE**

[27] Law of diminishing returns is applicable in \_\_\_\_\_.

- (a) only manufacturing industries  
(b) only agriculture  
(c) neither in agriculture nor in industries  
(d) in all economic activities after a limit      (1 mark)

**Answer:**

(d) Law of diminishing returns states that as more and more factors of production are employed, the total product first increases and then eventually declines. This law applies to all economic activities after a limit.

[28] Law of increasing returns is applicable because of \_\_\_\_\_.

- (a) indivisibility of factors      (b) specialization  
(c) economies of scale      (d) both (a) & (b) above      (1 mark)

**Answer:**

(d) The two causes of Law of Increasing Returns are:

- (A) Indivisibility of Factors.  
(B) Division of Labour and specialization.  
Hence both options A and B are correct.





- [29] When output decreases by 20% due to an increase in inputs by 20%, this stage is called the law of \_\_\_\_\_.  
(a) increasing returns to scale (b) decreasing returns to scale  
(c) constant returns to scale (d) none of the above (1 mark)

**Answer:**

- (d) Law of constant returns states that with increase in input, the output also increases in the same proportion.

However, in the given question, the output is decreasing by 20% due to an increase in input by 20%. This is not the case of constant returns to scale. This is neither the case of increasing returns to scale nor decreasing returns to scale, hence, the answer would be none of the above.

**2010 - DECEMBER**

- [30] In the first stage of the law of variable proportions, the total product increases at the \_\_\_\_\_.  
(a) decreasing rate (b) increasing rate  
(c) constant rate (d) both a and b. (1 mark)

**Answer:**

- (b) The law of variable proportion states that as we increase the quantity of one input which is combined with other fixed inputs, the MP of variable input eventually declines. It is divided into three stages (laws):

- (i) Law of increasing returns
- (ii) Law of decreasing returns
- (iii) Law of negative returns

- [31] What will be the total product when two labourers are hired according to the table given below?

No. of labourers	Total product	Marginal product
0	—	—
1	350	350
2	—	230



**4.110 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)**

- (a) 680 (b) 580  
(c) 350 (d) 230 (1 mark)

**Answer:**

(b)  $TP_n = TP_{n-1} + MP_n$   
 $= 350 + 230$   
 $= 580$

[32] Which function shows the relationship between input and output?

- (a) Consumption function (b) Investment function  
(c) Production function (d) Cost function (1 mark)

**Answer:**

- (c) Production function states the relationship between inputs and output i.e. the maximum amount of output that can be produced with given quantities of inputs under a given state of technical knowledge.

**2011 - JUNE**

[33] External economies are enjoyed:

- (a) By large producers only (b) As the firm expands  
(c) Both (a) and (b) (d) None of above. (1 mark)

**Answer:**

- (c) External economies are those economies which accrue to firms as a result of expansion in the output of the whole industry and they are not dependent on the output level of individual firms. External economies are enjoyed by large producers.

**2012 - JUNE**

[34] The Law of Diminishing Returns is applicable in \_\_\_\_\_.

- (a) only in manufacturing industries  
(b) only in agriculture  
(c) neither in agriculture nor in industries  
(d) all economic activities after a point. (1 mark)



**Answer:**

- (d) Law of diminishing returns occurs in the short run and states that as more and more units of variable factors are employed to a fixed factor total product first increases and then eventually declines.

This law occurs on all economic activities after a point of time because after reaching an optimum combination the factors become over utilized and lead to lesser production.

[35] The concept of Returns to Scale is related to:

- (a) Very short period
- (b) Short period
- (c) Long period
- (d) None of above.

(1 mark)

**Answer:**

- (c) Long -run refers to the time period when all the factors change and no factor is fixed.

When all inputs are changed in the same proportion, it leads to a change in scale. Therefore, returns to scale occurs in the long run.

[36] The function of an entrepreneur is:

- (a) Initiating an enterprise and resource coordination
- (b) Risk bearing
- (c) Introducing innovations
- (d) All of the above.

(1 mark)

**Answer:**

- (d) An entrepreneur is a person who combines all factors of production, bears risk and initiates the process of production. An entrepreneur performs the following functions:

- (a) Initiating a business and resource coordination
- (b) Risk bearing and uncertainty bearing
- (c) Taking innovations



2012 - DECEMBER

- [37] Which of the following is not a characteristics of land?
- (a) It is a free gift of nature
  - (b) It is a mobile factor of production
  - (c) It is limited in quantity
  - (d) Its productive power is indestructible. (1 mark)

**Answer:**

- (b) A factor of production should have the following characteristics to be called land :
1. It is a free gift of nature
  2. It is strictly limited in quantity
  3. It is indestructible
  4. It cannot be shifted from one place to another.
  5. It is a specific factor of production

- [38] A production function is defined as the relationship between \_\_\_\_\_.
- (a) the quantity of physical inputs and physical output of a firm
  - (b) stock of inputs and stock of output
  - (c) prices of inputs and output
  - (d) price and supply of a firm. (1 mark)

**Answer:**

- (a) Production function states the relationship between inputs and output i.e. the maximum amount of output that can be produced with given quantities of inputs under a given state of technical knowledge.

- [39] Production activity in the short period is analysed with the help of:
- (a) Law of variable proportion
  - (b) Laws of returns to scale
  - (c) Both (a) & (b)
  - (d) None of the above. (1 mark)

**Answer:**

- (a) Production function states the relationship between inputs and outputs. The production activity can be in short-run or long-run. Short period is that period of time which is too short for a firm to install new capital equipment to increase production. This is done when the law of variable proportion is analysed.



2013 - JUNE

- [40] Which of the following is the reason for the working of the law of increasing returns?
- (a) Fuller utilisation of fixed factors
  - (b) Indivisibility of the factors
  - (c) Greater specialization of labour
  - (d) All of the above.
- (1 mark)

**Answer:**

- (d) The causes of the law of increasing returns are:

— Indivisibility of factors.

— Division of labour and specialisation.

When variable factor is increased, fuller utilisation of fixed factor becomes possible and it results in increasing returns.

Hence, all of the above are the reasons for working of the law of increasing returns.

- [41] External economies can be achieved through:
- (a) Foreign trade only
  - (b) Superior managerial skill
  - (c) Extension of transport and credit facilities
  - (d) External assistance.
- (1 mark)

**Answer:**

- (c) External economies of scale are those which accrue to firms as a result of expansion in the output of the whole industry. These are available to one or more of the firms in the form of —

(i) Cheaper raw materials and capital equipment

(ii) Technological external economies

(iii) Development of skilled labour

(iv) Growth of ancillary industries

(v) Better transportation and marketing facilities. Thus, external economies can be achieved through the extension of transport and credit facilities.



**4.114 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)**

- [42] External economies arise due to:
- (a) Growth of ancillary industries
  - (b) High cost of technologies
  - (c) Increase in the price of factors of production
  - (d) None of the above.
- (1 mark)

**Answer:**

- (a) External economies arises due to the following reasons:
- (i) Cheaper raw materials and capital equipment
  - (ii) Technological external economies
  - (iii) Development of skilled labour
  - (iv) Growth of ancillary industries
  - (v) Better transportation and marketing facilities

**2013 - DECEMBER**

- [43] Innovation theory of entrepreneurship is propounded by:
- (a) Knight
  - (b) Schumpeter
  - (c) Max Weber
  - (d) Peter Drucker
- (1 mark)

**Answer:**

- (b) The concept of innovative entrepreneurship was propounded by Schumpeter.

- [44] Production function is:
- (a) Purely a technical relationship between input & output
  - (b) Purely an economic relationship between input & output
  - (c) Both the technical & economical relationship between input & output
  - (d) None of the above.
- (1 mark)

**Answer:**

- (a) Production function states the relationship between inputs and the output i.e. the maximum amount of the output that can be produced with the given quantities of inputs under a given state of technical knowledge.

Thus, production function is purely a technical relationship between input & output.



[Chapter ➡ 3.1] Theory of Production ■ 4.115

- [45] The concept of returns to scale is related with:
- (a) very short period
  - (b) short period
  - (c) long period
  - (d) none of the above
- (1 mark)

**Answer:**

- (c) Long -run refers to the time period when all the factors change and no factor is fixed, when all inputs are changed in the same proportion, it leads to a change in scale. Therefore, returns to scale occurs in the long run.

Thus, option (c) is correct.

- [46] In Cobb-Douglas production function, two inputs are:
- (a) Land and Labour
  - (b) Labour and Capital
  - (c) Capital and Entrepreneur
  - (d) Entrepreneur and land
- (1 mark)

**Answer:**

- (b) Cobb-Douglas Production function applies not to an individual firm but to the whole of manufacturing. In this case, output is manufacturing production and inputs used are labour and capital.

2014 - JUNE

- [47] Which one of the following is not a characteristic of land?
- (a) A free gift of nature
  - (b) Its supply is fixed
  - (c) An active factor of production
  - (d) It has different uses.
- (1 mark)

**Answer:**

- (c) As a theoretical concept, land has the following characteristics:

- (1) Land is Nature's gift.
- (2) Supply of land is fixed.
- (3) It has indestructible powers.
- (4) It is a passive factor.
- (5) It has different uses.

Hence, land is not an active factor of production, thus option (c) is the correct answer.



**4.116 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)**

- [48] An Entrepreneur undertakes which one of the following functions?  
(a) Initiating a business and resource co-ordination  
(b) Risk or uncertainty bearing  
(c) Innovations  
(d) All of the above. (1 mark)

**Answer:**

- (d) An entrepreneur performs the following functions in general:  
(1) Initiating a business enterprise & resource co-ordination.  
(2) Risk bearing/uncertainty bearing.  
(3) Innovations.

Hence, option (d) i.e. all of the above is the correct answer.

- [49] With a view to increase his production, Hariharan a manufacturer of shoes, increases all the factors of production in his unit by 100%. But at the end of the year, he finds that instead of an increase of 100%, his production has increased by only 80%. Which law of returns to scale is operating in this case?  
(a) Increasing returns to scale (b) Decreasing returns to scale  
(c) Constant returns to scale (d) None of the above. (1 mark)

**Answer:**

- (b) When output increases in a smaller proportion with an increase in all inputs, decreasing returns to scale are said to prevail. In this case, inputs are increased by 100% in comparison to outputs which are increased by 80%.  
Hence, option (b) is correct.

**2014 - DECEMBER**

- [50] Linear homogeneous production function is based on:  
(a) Increasing returns to scale (b) Decreasing returns to scale  
(c) Constant returns to scale (d) None of the above (1 mark)

**Answer:**

- (c) Linear homogeneous production function is based on constant returns to scale. It occurs when the inputs increase by some proportion and the output also increases by the same proportion.





2015 - JUNE

[51] Which of the following statement is true in relation to an ISO-Quant Curve?

- (a) It represents those combinations of two factors of production that will give the same level of output
- (b) It represents those combinations of all the factors that will give the same level of output
- (c) It slopes upward to the right
- (d) It can touch either axis. (1 mark)

**Answer:**

- (a) An iso-quant represents all those combinations of two factors of production which are capable of producing the same level of output.

[52] Production is defined as:

- (a) Creation of matter
- (b) Creation of utility in matter
- (c) Creation of infrastructural facilities
- (d) None of the above. (1 mark)

**Answer:**

- (b) By production we mean that process by which man utilises or converts the resources of nature, working upon them so as to make them satisfy human wants.

[53] Long period production function is related to:

- (a) Law of variable proportions
- (b) Laws of returns to scale
- (c) Law of diminishing returns
- (d) None of the above. (1 mark)

**Answer:**

- (b) Long period production function is related to law of returns to scale which relate to the long-period production function by changing one or more of its factors. Long period production function is related to law of returns to scale which relate to the long-period production function by changing one or more of its factors.



**2015 - DECEMBER**

[54] The conclusion drawn from Cobb-Douglas production function is that labour contributed about \_\_\_\_\_ and capital about \_\_\_\_\_ of the increase in the manufacturing production.

- (a)  $\frac{3^{\text{th}}}{4}, \frac{1^{\text{th}}}{4}$  (b)  $\frac{1}{2}, \frac{1}{2}$   
(c)  $\frac{1^{\text{th}}}{4}, \frac{3^{\text{th}}}{4}$  (d) None of the above. (1 mark)

**Answer:**

- (a) Cobb-Douglas production function states that labour contributed about  $\frac{3}{4}$ th and capital about  $\frac{1}{4}$ th of the increase in the manufacturing production  $Q = KL^a C^{(1-a)}$

Where 'Q' is output, 'L' the quantity of labour, 'C' the Quantity of capital, 'K' and 'a' are positive constants.

**2016 - JUNE**

[55] ISO quants are also known as:

- (a) Production possibility curves  
(b) Indifference curves  
(c) Production indifference curves  
(d) None of the above. (1 mark)

**Answer:**

- (c) ISO quants are also known as production indifference curves. They show all those combinations of different factors of production which gives the same output to the producer. ISO quants are similar to indifference curves of the theory of consumer behaviour.



- [56] Human capital refers to:
- (a) Savings by individuals
  - (b) Mobilisation of savings
  - (c) Human skills and abilities
  - (d) Productive investment.
- (1 mark)

**Answer:**

- (c) Human capital refers to human skill and ability. This is called human capital because a good deal of investment has gone into creation of these abilities in human.

- [57] The Law of Variable Proportions is associated with:
- (a) Short period
  - (b) Long period
  - (c) Both short and long periods
  - (d) Neither short nor long period.
- (1 mark)

**Answer:**

- (a) The law of variable proportions examines the production function with one factor variable, keeping quantities of other factor fixed. This law operates in the short run when all the factors of production cannot be increased or decreased simultaneously. In other words, it refers to input-output relationship.

- [58] Which one of the following statements is not correct?
- (a) Land has indestructible powers
  - (b) Labour is mobile
  - (c) Capital is nature's gift
  - (d) Land is a passive factor.
- (1 mark)

**Answer:**

- (c) Capital has been rightly defined as 'produced means of production'. If has been produced by man by working with nature. Therefore, capital may well be defined as man made instruments of production. Example: machine, tools, instruments, factories etc.



2016 - DECEMBER

- [59] Which of the following is not a characteristic of labour?
- (a) It is perishable
  - (b) It has weak bargaining power
  - (c) Labour and Labour power cannot be separated
  - (d) Labour is not mobile (1 mark)
- Answer:**  
(d) Labour is not mobile. This is not a characteristic of labour. Labour is mobile.
- [60] Which among the following is not a characteristic of Land?
- (a) It is an active factor
  - (b) It has variety of uses
  - (c) Its production powers are indestructible
  - (d) Its supply is limited (1 mark)
- Answer:**  
(a) Land is a passive factor of production. It is not an active factor.
- [61] When average product rises as a result of an increase in the quantity of variable factor, marginal product is:
- (a) Equal to average product
  - (b) More than average product
  - (c) Less than average product
  - (d) Becomes negative (1 mark)
- Answer:**  
(b) When average product rises as a result of an increase in the quantity of variable factor, marginal product is more than average product.
- [62] Suppose the first four units of a variable input generate corresponding total output of 150, 200, 350, 550. What will be the marginal product of the third unit of input?
- (a) 50
  - (b) 100
  - (c) 150
  - (d) 200 (1 mark)



**Answer:**

- (d) Marginal product of the third unit of input  
=  $TP_4 - TP_3$   
=  $550 - 350$   
= 200

**2017 - JUNE**

- [63] The famous Cobb-Douglas production function is based on studies of \_\_\_\_\_ industries in the United States of America.

- (a) manufacturing (b) construction  
(c) consumer (d) aviation. (1 mark)

**Answer:**

- (a) A famous statistical production function is Cobb-Douglas production function. Paul H. Douglas and C.W. Cobb of the U.S.A. Studied the production function of the American manufacturing industries. In its original form, this production function applies not to an individual firm but to the whole of manufacturing in the United States. Thus, option (a) is correct.

- [64] In Economics, entire process of \_\_\_\_\_ is nothing but creation of utilities in the form of goods and services.

- (a) consumption (b) production  
(c) exchange (d) distribution. (1 mark)

**Answer:**

- (b) Production is nothing but the creation of utilities in the form of goods and services. For example, in the production of a woollen suit, utility is created in some form or the other. Firstly wool is changed into woollen cloth at the spinning and weaving mill (utility created by changing the form) then it is taken to a place where it is to be sold (utility added by transporting it). Since woollen clothes are used only in winter, it will be retained until such time when then they are required by purchasers (time utility). In the whole process, services of various groups of people are utilized (as that of mill



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workers, shopkeepers, agents etc.) to contribute to the enhancement of utility. Thus, the entire process of production is nothing but creation of form utility, place utility, time utility and/or personal utility.

2018 - MAY

[65] Cobb Douglas function is given by  $Q = K L^a C^b$

- (a) If  $a + b > 1$ , increasing returns
- (b) If  $a + b > 1$ , increasing returns to scale
- (c) if  $a + b < 1$ , diminishing returns
- (d) if  $a + b = 1$ , decreasing returns to scale. (1 mark)

**Answer:**

- (b) Cobb-Douglas function is given by Paul H. Douglas and C.W. Cobb of U.S.A. studied the production of American Manufacturing industries. They describe that output is manufacturing and input are labour and capital. It is given by  $Q = K L^a C^{(1-a)}$  if,  $a + b > 1$ , increasing return to scale.

[66] Production is defined as:

- (a) Creation of matter
- (b) Creation of utility in matter
- (c) Creation of infrastructural facilities
- (d) None of the above. (1 mark)

**Answer:**

- (b) Man cannot create matter. Man can create only utility in matter. Production should not be taken as creation of matter but it is taken as creation of utility in matter.

**For Example:** When man produces a table, he does not create the matter of which the wood is composed of. He only transforms wood into chair and utility to wood which did not have utility before.



[Chapter ➡ 3.1] Theory of Production ■ 4.123

[67] The conclusion drawn from Cobb Douglas production function is that labour contributed about \_\_\_\_\_ and capital about \_\_\_\_\_ of the increase in the manufacturing production.

- (a)  $\frac{3^{\text{th}}}{4}$ ,  $\frac{1^{\text{th}}}{4}$  (b)  $\frac{1^{\text{th}}}{2}$ ,  $\frac{1^{\text{th}}}{2}$   
(c)  $\frac{1^{\text{th}}}{4}$ ,  $\frac{3^{\text{th}}}{4}$  (d) None of the above. (1 mark)

**Answer:**

(a) As Cobb-Douglas function is below:

$$Q = K^a L^{(1-a)}$$

Which shows that labour produces  $3/4^{\text{th}}$  and capital produces  $1/4$  of the increase in manufacturing production

[68] At the point of inflexion, the marginal product is:

- (a) Increasing (b) Decreasing  
(c) Maximum (d) Negative (1 mark)

**Answer:**

(c) Point of inflexion is a point where marginal product is at maximum. First marginal product utility increase then reach at maximum points which is point of inflexion and then decrease. Marginal product can be negative.

[69] Isoquante's are equal to:

- (a) Product lines (b) Total utility lines  
(c) Cost lines (d) Revenue lines (1 mark)

**Answer:**

(a) Isoquants are similar to indifference curves of theory of consumer behaviour. An isoquants represents all those combinations which are capable of producing same level of output. Production indifference curve is another. Name of isoquants as it represents product lines.

[70] Increasing returns to scale can be explained in terms of:

- (a) External and internal economies  
(b) External and internal diseconomies  
(c) External economies and internal diseconomies  
(d) All of these. (1 mark)



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**Answer:**

- (a) Increasing return to scale means increase in output is greater than increase in input and increasing return to scale causes due to external and internal economies while decreasing return to scale causes due to external and internal diseconomies.

**2018 - NOVEMBER**

[71] According to Cobb-Douglas production function, will get \_\_\_\_\_ returns to scale?

- (a) Constant
  - (b) Diminishing
  - (c) Increasing
  - (d) Any of the above
- (1 mark)

**Answer:**

- (a) According to Cobb- Douglas production function is stated as

$$Q = KL^aC^{(1-a)}$$

When 'Q' is output , 'L' is the quantity of labour and 'C' the quantity of capital. 'K' and 'a' are positive constants.

[72] Which of the following statement about factors of production is not true?

- (a) Land is a passive factor
  - (b) Land is a free gift of nature
  - (c) Land is immobile
  - (d) Land is perishable
- (1 mark)

**Answer:**

- (d) Characteristics of land are
1. Land is a free gift of nature
  2. Supply of land is fixed
  3. Land is permanent and has indestructible power
  4. Passive factor
  5. Land is Immobile.

Therefore, land is not perishable and (d) option will be the answer.





2019 - MAY

[73] Which of the following is considered as production in economics?

- (a) Helping a blind person in crossing the road
- (b) Group dance performance in a collage annual function
- (c) Holding a child who is falling from a wall
- (d) Performing an art in a theatre (1 mark)

**Answer :**

- (d) Production consists of various processes to add utility to natural resources for gaining greater satisfaction from them by making use of personal skills in the form of services.

**Example:** Performing an art in a theatre.

[74] Marginal, average and total product of a firm in the short run will not comprise with

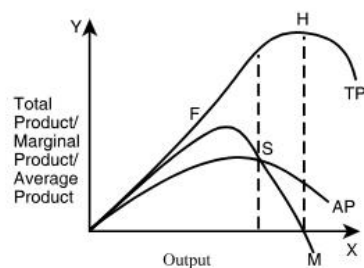
- (a) When marginal product is at a maximum, average product is equal to marginal product, and total product is rising
- (b) When average product is maximum, average product is equal to marginal product, and total product is rising
- (c) When marginal product is negative, total product and average product are falling
- (d) When total product is increasing, average product and marginal product may be either rising or falling (1 mark)

**Answer :**

- (a) The relationship between average product and marginal product is as follows:
- (i) When average product rises, marginal product is more than average product
  - (ii) When average product is maximum,  $MP = AP$
  - (iii) When average product falls, marginal product is less than the average product.



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Hence, **option (a)** is not the relation between MP and AP.

2019 - NOVEMBER

[75] Supply of land is \_\_\_\_\_ in case of economy?

- (a) Elastic
- (b) Inelastic
- (c) Perfectly elastic
- (d) Perfectly inelastic

**Answer:**

- (d) Supply of land is perfectly inelastic in case of economy. Land is strictly limited in quantity. It is different from other factors of production in that no change in demand can affect the amount of land in existence. However, it is relatively elastic from the point of view of a firm.

[76] MP is the slope of \_\_\_\_\_

- (a) TP
- (b) AP
- (c) Both
- (d) None



**Answer:**

- (a) Marginal Product is the slope of Total Product as-  
Total product is the total output resulting from the efforts of all factors of production combined together at any time.  
Marginal product is the change in total product per unit change in the quantity of variable factor, i.e. it is the addition made in additional unit of output.  
 $MP_n = TP_n - TP_{n-1}$   
Or  
 $\frac{\Delta TP}{\Delta Q}$   $\Delta TP$  = Change in Total Product  
 $\Delta Q$  = Change in Quantity

**For Question [77] - [79] used the data table given below :**

No of workers	Total output	Marginal output
0	0	0
1	10	—
2	—	8
3	24	—

- [77] What will be total output for 2 workers.  
(a) 6  
(b) 18  
(c) 12  
(d) 17
- [78] What will be marginal output for 3 workers?  
(a) 6  
(b) 12  
(c) 7  
(d) 8
- [79] Average Product for three labour:  
(a) 12  
(b) 11  
(c) 8  
(d) None



4.128 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)

**Answer:**

**For Answer [77] - [79] used the data table given below:**

At first unit of output. Total output and Marginal output are equal i.e.

$$TP = MP = 10 \text{ units (given as } TP = 10)$$

$$TP = \sum MP$$

$$\therefore TP = 10 + 8 = 18 \text{ units of output}$$

No. of Workers	Total Output	Marginal Output
0	0	0
1	10	10
2	$10 + 8 = 18$	8
3	24	$24 - 18 = 6$

$$\text{As } MP_n = TP_n - TP_{n-1}$$

i.e.  $TP_n = TP_3$  i.e. total product at 3 units of labour (worker)

$TP_{n-1} = TP_{3-1} = TP_2$   $\therefore$  Total product at 2 units of labour (worker)

$MP_n = MP_3$  i.e. marginal product at 3 units of labour (worker)

$$\therefore 24 \text{ units} - 18 \text{ units} = 6 \text{ units.}$$

And marginal product is Maximum at 8 units of labour.

[77] (b) Total output for 2 workers is (b) = 18

[78] (a) Marginal output for 3 workers is (a) = 6

[79] (c) The average product at 3 units of labour is 8

$$AP = \frac{TP}{Q} = \frac{24}{3} = 8$$



# 3






## THEORY OF PRODUCTION AND COST

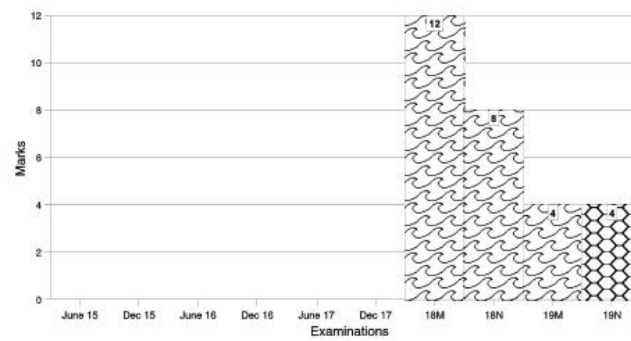
Unit:2

Theory of Cost

Marks of Objective, Short Notes, Distinguish Between, Descriptive & Practical Questions

### Legend

 Objective  Short Notes  Distinguish  Descriptive  Practical



For detailed analysis Login at [www.scannerclasses.com](http://www.scannerclasses.com)  
for registration and password see first page of this book.



4.130 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)

### PAST YEAR QUESTIONS AND ANSWERS

2006 - NOVEMBER

- [1] Opportunity cost is:
- |                     |                                  |
|---------------------|----------------------------------|
| (a) Direct cost     | (b) Total cost                   |
| (c) Accounting cost | (d) Cost of foregone opportunity |
- (1 mark)

**Answer:**

(d) Opportunity cost is the cost of the next best alternative forgone. It's the cost of foregone opportunity.

- [2] As output increases, average fixed cost:
- |                      |                    |
|----------------------|--------------------|
| (a) Remains constant | (b) Starts falling |
| (c) Start rising     | (d) None           |
- (1 mark)

**Answer:**

(b) Average fixed cost is expressed as :

$$AFC = \frac{\text{Fixed Cost}}{\text{No. of units produced}}$$

Fixed cost always remains fixed. It does not increase with an increase in output. So the average fixed cost falls as more and more units are produced as the fixed cost remains the same.

- [3] Average fixed cost can be obtained through :
- |                            |                            |
|----------------------------|----------------------------|
| (a) $AFC = \frac{TFC}{TS}$ | (b) $AFC = \frac{EC}{TU}$  |
| (c) $AFC = \frac{TC}{PC}$  | (d) $AFC = \frac{TFC}{TU}$ |
- (1 mark)

**Answer:**

(d) Average fixed cost =  $\frac{\text{Total Fixed Cost}}{\text{No. of units produced}}$



In given Question,  
AFC = Average fixed cost  
TFC = Total fixed cost  
TU = Total no. of units produced.

2007 - FEBRUARY

- [4] AFC curve is :  
(a) Convex & downward sloping  
(b) Concave & downward sloping  
(c) Convex & upward sloping  
(d) Concave & upward rising (1 mark)

**Answer:**

(a) Average fixed cost always decreases with an increase in output so the AFC curve is convex and downward sloping.

- [5] A firm's average fixed cost is ₹ 20 at 6 units of output what will it be at 4 units of output?  
(a) ₹ 60 (b) ₹ 30  
(c) ₹ 40 (d) ₹ 20

**Answer:**

$$(b) AFC = \frac{TFC}{\text{No. of units}}$$
$$20 = \frac{TFC}{6}$$

$$\text{So Total fixed cost} = 20 \times 6$$
$$= ₹ 120.$$

So Average Fixed Cost of 4 units of output

$$AFC = \frac{TFC}{\text{No. of units}}$$

$$AFC = \frac{120}{4} = ₹ 30$$

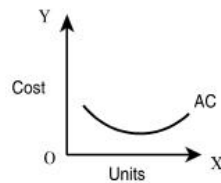


4.132 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)

- [6] U-shaped average cost curve is based on:
- (a) Law of increasing cost
  - (b) Law of decreasing cost
  - (c) Law of constant returns to scale
  - (d) Law of variable proportions
- (1 mark)

**Answer:**

- (d) Average cost curve is U shaped due to law of variable proportion. In the first stage T.P increases so AC decreases, then T.P becomes constant and finally T. P decreases and A C increases. Hence, it gives a U shape to the average cost curve.



2007 - MAY

- [7] When shape of average cost curve is upward, marginal cost :
- (a) Must be decreasing
  - (b) Must be constant
  - (c) Must be rising
  - (d) Any of these
- (1 mark)

**Answer:**

- (c) Average cost and marginal cost are so related that when average cost falls, MC falls at a faster rate, when AC rises, MC cuts AC at its minimum.

So when AC curve is upward MC must be rising.

- [8] If total cost at 10 units is ₹ 600 and ₹ 640 for 11th unit. The marginal cost of 11th unit is :
- (a) ₹ 20
  - (b) ₹ 30
  - (c) ₹ 40
  - (d) ₹ 50
- (1 mark)





**Answer:**

$$\begin{aligned}\text{(c) Marginal Cost}_n &= TC_n - TC_{n-1} \\ &= TC_{11} - TC_{11-1} \\ &= 640 - 600 \\ &= ₹ 40\end{aligned}$$

Marginal cost of 11th unit is ₹ 40.

[9] Economic cost excludes which of the following :

- (a) Accounting cost + explicit cost
- (b) Accounting cost + implicit cost
- (c) Explicit cost + Implicit cost
- (d) Accounting cost + opportunity cost (1 mark)

**Answer:**

- (a) Economic cost take into account accounting (explicit) cost and in addition to this it also includes amount of money the entrepreneur could have earned if he had invested his money and sold his services and other factors in the next best alternative use.

In a nutshell:

Economic Cost	= Implicit cost + Explicit cost
OR	= Accounting cost + Implicit cost
OR	= Accounting cost + opportunity cost

**2007 - AUGUST**

[10] Which of the following cost curves is never 'U' shaped?

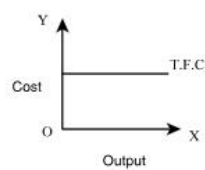
- (a) Average total cost curve
- (b) Marginal cost curve
- (c) Total cost curve
- (d) Total Fixed cost curve (1 mark)

**Answer:**

- (d) Total fixed cost refers to the cost which remains same even if the production total increases. Fixed cost has no effect with an increase or decrease in production. Examples of such cost are rent of factory, electricity charges, etc. Since fixed cost always remains constant so the fixed cost curve is not U shaped but it's a straight line.



4.134 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)



- [11] Suppose, the total cost of production of commodity X is ₹ 1,25,000. Out of this cost implicit cost is ₹ 35,000 and normal profit is ₹ 25,000. What will be the explicit cost of commodity X?

(a) 90,000 (b) 65,000  
(c) 60,000 (d) 1,00,000 (1 mark)

**Answer:**

(b) Total cost = ₹ 1,25,000  
Implicit cost = ₹ 35,000  
Normal profit = ₹ 25,000  
Explicit cost = ?  
Total cost = Explicit Cost + Implicit Cost + Normal Profit  
 $1,25,000 = \text{Explicit Cost} + 35,000 + 25,000$   
Explicit Cost = ₹ 65,000

- [12] What is the total cost of production of 20 units, if fixed cost is ₹ 5,000 and variable cost is ₹ 2/-?

(a) 5,400 (b) 5,040  
(c) 4,960 (d) 5,020 (1 mark)

**Answer:**

(b) Total Cost = Fixed Cost + Variable Cost  
 $\text{₹ } 5,000 + 20 \times 2$   
 $= \text{₹ } 5,040$



2007 - NOVEMBER

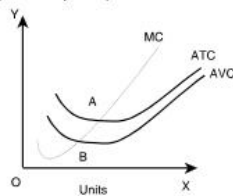
- [13] External economies accrue due to \_\_\_\_\_ :
- (a) increasing returns to scale (b) increasing returns to factor  
(c) law of variable proportion (d) low cost (1 mark)

**Answer:**

- (a) External economies accrue to firms as a result of expansion of output of whole industry. Increasing returns to scale occurs due to external economies.
- [14] At which point does the marginal cost curve intersect the average variable cost curve and short run average total cost curve?
- (a) At equilibrium points (b) At their lowest points  
(c) At their optimum points (d) They don't intersect at all (1 mark)

**Answer:**

- (b) Marginal cost curve and average cost curve have a tendency that when AC curve falls, MC curve falls faster when AC curve rises MC curve rises on a faster rate and MC curve cuts the AC curve at its minimum (lowest point).



- [15] Implicit cost may be defined as the:
- (a) Costs which do not change over a period of time  
(b) Costs which the firm incurs but doesn't disclose  
(c) Payment to the non-owners of the firm for the resources  
(d) Money payment which the self employed resources could have earned in their best alternative employment (1 mark)



4.136 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)

**Answer:**

- (d) Implicit cost is the cost of self employed resources.  
It is the cost of inputs owned by the firms and used by the firm in its own production process.  
Implicit cost includes:  
(a) return on money invested by the entrepreneur in its own business  
(b) rent of self owned building of the entrepreneur .

**2008 - FEBRUARY**

- [16] A firm's average fixed cost is ₹ 40 at 12 units. What will be the average fixed cost at 8 units:

- (a) ₹ 60 (b) ₹ 70  
(c) ₹ 90 (d) ₹ 80 (1 mark)

**Answer:**

$$(a) AFC = \frac{TFC}{\text{No. of units produced}}$$

$$40 = \frac{TFC}{12}$$

$$TFC = 40 \times 12 = ₹ 480$$

Average fixed cost of 8 units:

$$AFC = \frac{TFC}{\text{No. of units produced}} = \frac{480}{8} = ₹ 60.$$

- [17] Returns to scale will said to be in operation when quantity of :

- (a) All inputs are changed  
(b) All inputs are changed in already established proportion  
(c) All inputs are not changed  
(d) One input is changed while quantity of all other inputs remain the same (1 mark)



**Answer:**

(b) Returns to scale comes into operation when all inputs whether fixed or variable are changed in same proportion i.e. the scale of production changes.

[18] Which of the following curves never touch any axis but is downward?

- (a) Marginal cost curve      (b) Total cost curve  
(c) Average fixed cost curve      (d) Average variable cost curve

(1 mark)

**Answer:**

(c) Average fixed cost curve never touches any axes but it slopes downward. Average fixed cost can never be zero even if there is no production so it can never touch any axes. AFC falls when output increases as fixed cost is always fixed. Hence, the curve is downward sloping.

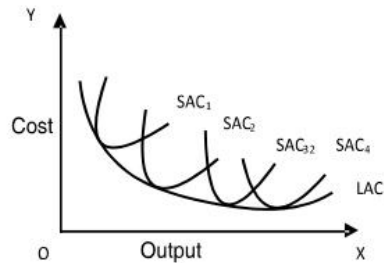
[19] Which of the following is known as Envelope curve?

- (a) MC curve      (b) AFC curve  
(c) LAC curve      (d) TFC curve

(1 mark)

**Answer:**

(c) Long run average cost curve is called enveloping curve as it envelops all short run average cost curves (SAC curves are tangent to LAC curve)





2008 - JUNE

- [20] A firm producing 7 units of output has an average total cost of ₹ 150 and has to pay ₹ 350 to its fixed factors of production. How much of the average total cost is made up of variable cost?

(a) ₹ 200 (b) ₹ 50  
(c) ₹ 300 (d) ₹ 100 (1 mark)

**Answer:**

(d)  $ATC = \frac{TC}{\text{No. of units}}$

$$150 = \frac{T.C.}{7}$$

$$\text{Total cost of 7 units} = 150 \times 7 = 1050$$

$$\text{Fixed Cost} = ₹ 350$$

$$\text{Total cost} = \text{Fixed Cost} + \text{Variable Cost}$$

$$1050 = 350 + V.C.$$

$$\text{So variable cost of 7 units} = 1050 - 350 = ₹ 700$$

$$\text{Average variable cost of 7 units} = \frac{700}{7} = ₹ 100$$

- [21] A firm's average fixed cost is ₹ 20 at 6 units of output. What will it be at 3 units of output?

(a) ₹ 60 (b) ₹ 30  
(c) ₹ 40 (d) ₹ 20 (1 mark)

**Answer:**

(c)  $\text{Average fixed cost} = \frac{TFC}{\text{No. of units}}$

$$20 = \frac{TFC}{6}$$

$$T.F.C. = 20 \times 6 = ₹ 120.$$

$$\text{Average fixed cost of 3 units of output} = \frac{TFC}{\text{Total units}} = \frac{120}{3} = ₹ 40.$$



2008 - DECEMBER

[22] Calculate total cost of 4 units :

Units	Total Cost (₹)	Marginal Cost (₹)
2	80	40
4	—	30

- (a) 140 (b) 120  
(c) 50 (d) 40 (1 mark)

**Answer:**

(a) Let the total cost of producing 4 units be ₹ x

$$\text{Marginal Cost} = \frac{\text{Change in Total Cost}}{\text{Change in Total Quantity}}$$

$$= \frac{x - 80}{4 - 2} = 30$$

$$= \frac{x - 80}{2} = 30$$

$$= x - 80 = 60$$

$$= x = 60 + 80$$

$$= ₹ 140$$

[23]	OUTPUT(Units)	TOTAL COST
	0	30
	1	40
	2	50
	3	60

Find Average Fixed Cost of 3 units

- (a) 10 (b) 30  
(c) 65 (d) 60 (1 mark)

**Answer:**

(a) Average Fixed Cost

$$= \frac{\text{Average Fixed Cost}}{\text{Quantity}} = \frac{30}{3} = ₹ 10$$



4.140 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)

[24] Long run does not have:

- (a) Average Cost (b) Total Cost  
(c) Fixed Cost (d) Variable Cost (1 mark)

**Answer:**

- (c) Long run is a period of time during which the firm can vary all its inputs, unlike short run in which some inputs are fixed and other are variable. In other words, in short run the firm is tied with a given plant, in the long run the firm moves from one plant to another, so long run does not have any fixed cost.

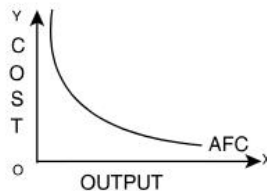
2009 - JUNE

[25] Which of the following curve is not U shaped?

- (a) AFC (b) AVC  
(c) MC (d) TC. (1 mark)

**Answer:**

- (a) Fixed cost remains fixed irrespective of number of units produced and therefore average fixed cost keeps on decreasing as more and more units are produced. Due to this, the average fixed cost curve always slopes downward throughout its length and it is not of U shape.







- [26] From the following details, find out the average variable cost of 10 units:

OUTPUT :	0	10	20
Total cost:	₹ 200	₹ 400	₹ 800

- (a) ₹ 40 (b) ₹ 20  
(c) ₹ 200 (d) ₹ 400 (1 mark)

**Answer:**

$$\begin{aligned} \text{(b) Variable cost per unit} &= \frac{\text{Difference in cost}}{\text{Difference in units produced}} \\ &= \frac{₹ 400 - ₹ 200}{10} = ₹ 20 \text{ per unit} \end{aligned}$$

$$\text{Variable cost of 10 units} = ₹ 20 \times 10 = ₹ 200$$

$$\text{Therefore, average variable cost} = \frac{₹ 200}{10} = ₹ 20$$

- [27] The total cost incurred for 10 units is ₹ 400 and 20 units is ₹ 800. Find the marginal cost.

- (a) ₹ 400 (b) ₹ 40  
(c) ₹ 200 (d) ₹ 20 (1 mark)

**Answer:**

- (b) Variable/Marginal cost may be expressed as :  
Difference in cost/difference in units

In the given case,

$$\text{Marginal cost} = \frac{₹ 800 - ₹ 400}{20 - 10} = \frac{₹ 400}{10} = ₹ 40 \text{ per unit.}$$

**2009 - DECEMBER**

- [28] Which one of the following is correct?

- (a)  $AFC = AVC + ATC$  (b)  $ATC = AFC - AVC$   
(c)  $AVC = AFC + ATC$  (d)  $AFC = ATC - AVC$ . (1 mark)



4.142 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)

**Answer:**

- (d) Total cost of a business is the sum of total variable cost and total fixed cost. Symbolically,  $TC = TFC + TVC$ . Similarly, average total cost is a sum of average variable cost and average fixed cost i.e.  $ATC = AFC + AVC$ . This formula can also be expressed as:  
 $AFC = ATC - AVC$

[29] Calculate AFC of 3 units from the following data:

Unit	0	1	2	3
Total Cost	30	40	50	60

- (a) 30 (b) 15  
(c) 10 (d) 5 (1 mark)

**Answer:**

- (c) Fixed cost is the cost incurred even when no production is done, whereas cost incurred on production of units is called variable cost. Total cost is the summation of fixed cost and variable cost.

In the given case, at 0 units of output, the total cost is ₹ 30.

This total cost comprises of only fixed cost and not variable cost as no units are produced.

Fixed cost always remains same, irrespective of the number of units.

Therefore, average fixed cost of 3 units will be:

$$AFC = \frac{TEC}{\text{No. of units}}$$

$$AFC \text{ of 3 units} = \frac{\text{₹ } 30}{3} = \text{₹ } 10.$$

[30] Find AFC of 3 units :

Unit	0	1	2	3
Total Cost	15	25	35	45

- (a) 5 (b) 10  
(c) 15 (d) 25 (1 mark)

**Answer:**

- (a) Fixed cost remains same, irrespective of the level of output.

In the given case, fixed cost = ₹ 15

$$\text{Average fixed cost of 3 units} = \frac{\text{Total fixed cost}}{\text{No. of units}} = \frac{\text{₹ } 15}{3}$$

$$AFC \text{ of 3 units} = \text{₹ } 5$$



2010 - JUNE

- [31] What will be the TVC if we produce 2 units?

Units	0	1	2
TC	20	37	50

- (a) 15 (b) 05  
(c) 17 (d) 30

(1 mark)

**Answer:**

- (d) At zero units of output  $TC = FC$  (since  $TC = FC + VC$ )

So  $FC = 20$ ,

At 2 units of output:  $TC = 50$  and  $FC = 20$  so

variable cost = Total cost – Fixed cost

$$50 - 20 = 30$$

- [32] The total cost of production of 10 units is ₹ 200. When production is increased to 20 units its total cost becomes ₹ 600. What will be its marginal cost.

- (a) 400 (b) 40  
(c) 4 (d) 30

(1 mark)

**Answer:**

- (b) Marginal Cost is expressed as:

$$= \frac{\text{Difference in total cost}}{\text{Difference in total units}}$$

$$\rightarrow \frac{₹ 600 - ₹ 200}{20 - 10} = \frac{₹ 400}{10}$$

$$\rightarrow ₹ 40 \text{ per unit.}$$

- [33] 

Units	0	1	2	3	4
Total Cost	20	30	40	45	50

What will be the AFC at 4 units of output.

- (a) 2 (b) 3  
(c) 4 (d) 5

(1 mark)



4.144 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)

**Answer:**

(d) Average fixed cost is expressed as:

$$= \frac{\text{Total fixed cost}}{\text{Quantity}} = \frac{\text{₹ 20}}{4 \text{ units}} = \text{₹ 5 per unit.}$$

**2010 - DECEMBER**

[34] Payment made to outsiders for their goods and services are called:

- (a) Opportunity cost                      (b) Real cost  
(c) Explicit cost                              (d) Implicit cost                      (1 mark)

**Answer:**

(c) Explicit cost (or Accounting cost) takes care of all the payments and charges made by the entrepreneur to the suppliers of various productive factors E.g. wages to workers employed, prices for the raw materials, fuel and power used, rent for hired building, interest on money borrowed for doing business etc. These costs are included in cost of production.

[35] Direct Cost is also known as :

- (a) Indirect Cost                              (b) Traceable Cost  
(c) Opportunity Cost                              (d) Accounting Cost.                      (1 mark)

**Answer:**

(b) Indirect cost also known as non-traceable cost. Traceable cost also known as direct cost. Accounting cost also known as explicit cost.

[36] A firm's AFC is ₹ 200 at 10 units of output what will be it at 20 units of output?

- (a) 500    (b) 100  
(c) 150    (d) 200    (1 mark)

**Answer:**

(b)  $AFC = \frac{TFC}{\text{Output}}$

Now, TFC for 10 units of output =  $200 \times 10 = 2000$

⇒ AFC for 20 units =  $\frac{2000}{20} = 100$

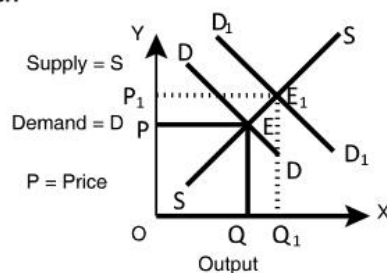


- [37] Long run price is also called by the name of \_\_\_\_\_.  
(a) market price (b) normal price  
(c) administered price (d) wholesale price. (1 mark)  
**Answer:**  
(b) Long Run price is also known as Normal price
- [38] What will be the AFC of 2 units according to the table given below :  
Output                      0                      1                      2  
Total Cost (in ₹)           580                      689                      850  
(a) 105 (b) 135  
(c) 235 (d) 290 (1 mark)  
**Answer:**  
(d) TC at 0 Units of output = ₹ 580  
→ TFC = ₹ 580  
$$AFC = \frac{TFC}{Output} = \frac{580}{2} = 290$$
- [39] Fixed cost is known as \_\_\_\_\_ cost.  
(a) prime (b) supplementary  
(c) overhead (d) direct (1 mark)  
**Answer:**  
(c) Fixed cost is also known as overhead cost since it continues to exist even if the operations are suspended. For example rent of factory.
- [40] Average Revenue Curve is also known as \_\_\_\_\_.  
(a) profit curve. (b) demand curve.  
(c) supply curve. (d) average cost curve. (1 mark)  
**Answer:**  
(b) Average Revenue Curve is also known as Demand Curve.
- [41] Supply curve remaining unchanged, an increase in demand will lead to.  
(a) A fall in price (b) A rise in price  
(c) No change in price (d) An increase in supply. (1 mark)



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Answer:



- (b) An increase in demand without a change in supply leads to a rise in price and quantity.

2011 - JUNE

[42] Find out AFC of 3 unit :

Unit	0	1	2	3
TC	300	1,000	2,000	3,000

- (a) 100 (b) 200  
(c) 300 (d) 400 (1 mark)

Answer:

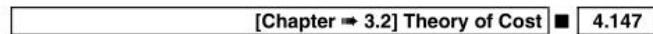
(a) Average fixed cost (AFC) =  $\frac{\text{Total Fixed cost}}{\text{No. of units}}$

In the given case,

Total fixed cost = ₹ 300

∴ AFC for 3 units =  $\frac{300}{3}$  = ₹ 100

Hence, AFC for 3 units is ₹ 100



Calculate AFC at 2nd unit of output

- Answer:**

In the given case, fixed cost = ₹ 580

(1 mark)

**Answer:**

- Answer:**

Same as Ans. 12

## 2011 - DECEMBER

(1 mark)



**4.148 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)**

**Answer:**

(a) Total Fixed Cost = ₹ 300

Total output = 3 units

$$\therefore AFC = \frac{TFC}{Q} = \frac{300}{3} = ₹ 100$$

[47] What will be marginal cost of 67 units of production accounting to the table given below :

Units of Production	0	10	25	37	67
Total Cost	160	200	300	500	1,400

(a) 10

(b) 20

(c) 30

(d) 50

(1 mark)

**Answer:**

(c) Change in total cost = 1400 – 500 = ₹ 900

Change in units of production = 67 – 37 = 30 units

$$MC \text{ per unit} = \frac{\text{Change in Total Cost}}{\text{Change in units}} = \frac{900}{30} = ₹ 30$$

[48] Which of the following is known as Envelop Curve?

(a) Average variable cost curve

(b) Average total cost curve

(c) Long run average cost curve

(d) Short run average cost curve

(1 mark)

**Answer:**

(c) If a firm has a choice that a plant can be varied by infinitely small gradations so that there are infinite number of plants corresponding to which there are numerous average cost curves. In this case, the Long Run average cost Curve will be a smooth curve enveloping all these short run average cost curves. Thus, Long Run average cost curve is also known as envelope curve.

[49] The average fixed cost for producing an output of 6 units of a product by a firm is ₹ 30. The same cost for producing an output of 4 units will be ₹ \_\_\_\_\_.

(a) 50

(b) 45

(c) 25

(d) 20

(1 mark)





**Answer:**

(b) Total fixed cost =  $30 \times 6 = ₹ 180$

∴ AFC for 4 units of output =  $\frac{TFC}{Q} = \frac{180}{4} = ₹ 45$

[50] Given

Output	0	4	8
Total Cost (₹)	20	24	48

What will be the AFC of 4 units of Output

- (a) 2 (b) 3  
(c) 4 (d) 5 (1 mark)

**Answer:**

(d) Total Fixed Cost (TFC) = ₹ 20

Total units of output (Q) = 4 units

$$AFC = \frac{TFC}{Q} = \frac{20}{4} = ₹ 5$$

[51] Suppose the total cost of production of commodity 'X' is ₹ 1,25,000 Out of other cost implicit is ₹ 35,000 and normal profit is ₹ 25,000 what will be the explicit cost of commodity 'X'?

- (a) ₹ 60,000 (b) ₹ 65,000  
(c) ₹ 90,000 (d) ₹ 80,000 (1 mark)

**Answer:**

(b) Explicit Cost = Total Cost – Implicit Cost – Normal Profit  
= 1,25,000 – 35,000 – 25,000 = ₹ 65,000

**2012 - JUNE**

[52] What will be the total fixed cost for the production of three units as per the details given below:

Units	0	1	2	3
Total Cost	620	940	1555	3670

- (a) 620 (b) 640  
(c) 1115 (d) 2650 (1 mark)



4.150 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)

**Answer:**

- (a) Fixed cost is the cost which remains fixed even if the total output is zero. Also,

Total Cost = Fixed Cost + Variable Cost

At zero units of output, variable cost will be zero.

620 = Fixed Cost + 0

So total fixed cost = ₹ 620.

Fixed cost remains constant irrespective of units of output.

Hence at 3 units of output also total fixed cost will be ₹ 620.

- [53] Cost in terms of pain, discomfort, disability involved in supplying the various factors of production by their owners are termed as \_\_\_\_\_.

- (a) social cost (b) explicit cost  
(c) real cost (d) implicit cost (1 mark)

**Answer:**

- (c) Real cost refers to all those payments which are made to the factors of production to compensate for the efforts, pains, exertions or sacrifices suffered by them.

Real cost = efforts, pains, exertions and sacrifices of labour and capital + wait and abstinence of entrepreneur.

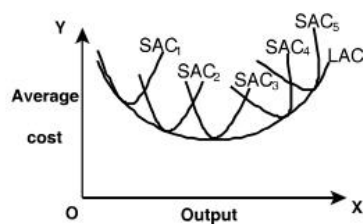
Real cost is the cost in terms of pain and sacrifice made to produce goods and services. It includes the cost of producing goods and services as well as the cost of all resources used and the cost of not employing those resources in alternative uses.

- [54] Which of the following is known as the Envelope Curve?

- (a) Average variable cost curve  
(b) Average total cost curve  
(c) Long run average cost curve  
(d) Short run average cost curve. (1 mark)

**Answer:**

- (c) Long Run Average Cost Curve (LAC) is a U shaped curve. When LAC curve is declining it is tangent to the falling portions of the short run cost curves and when LAC is rising it is tangent to the rising portions of the short run cost curves. In simple words, long run average cost curve envelopes all the short run cost curves and hence is known as the envelope curve.



- [55] The cost of resources owned and employed by the entrepreneur himself in his business is termed as \_\_\_\_\_ cost.
- (a) explicit (b) implicit  
(c) fixed (d) variable. (1 mark)

**Answer:**

(b) Implicit costs are the cost for which payment in money terms is not made. These are the cost of factors owned by the entrepreneur himself and employed in his own business. For e.g. An entrepreneur uses his own land for production. If he would have rented that land he would have earned rent. So the cost of using his own land in the business is known as the implicit cost.

- [56] A firm will close down in the short period if its average revenue is less than its:
- (a) Average cost (b) Average variable cost  
(c) Marginal cost (d) Average fixed cost (1 mark)

**Answer:**

(b) A firm should close down in the short run if it is not able to recover its variable cost. A firm shall continue to run if it is not able to meet its fixed cost because it may recover it in future. But variable cost is incurred to meet the payment of raw material, labour etc. which should be met otherwise the firm should close down.



4.152 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)

2012 - DECEMBER

- [57] A firm's total cost is ₹ 200 at 5 units of output and ₹ 220 at 6 units of output. The marginal cost of producing 6th unit of output will be

- (a) 20 (b) 120  
(c) 220 (d) 320. (1 mark)

**Answer:**

$$\begin{aligned} \text{(a) Marginal Cost}_n &= TC_n - TC_{n-1} \\ &= TC_6 - TC_{5} \\ &= 220 - 200 \\ &= ₹ 20 \text{ per unit} \end{aligned}$$

- [58] Consider the following data

Units of output : 0 1 2 3 4

Total Cost : 25 45 60 85 105

The Average Variable Cost (AVC) for an output of 4 units will be :-

- (a) ₹ 20 (b) ₹ 30  
(c) ₹ 25 (d) ₹ 26 (1 mark)

**Answer:**

$$\begin{aligned} \text{(a) VC P.u.} &= \frac{\text{Difference in Total Cost}}{\text{Difference in units produced}} \\ &= \frac{105 - 25}{4 - 0} \\ &= \frac{80}{4} = ₹ 20 \text{ p.u.} \\ \text{VC of 4 units} &= 20 \times 4 = ₹ 80 \\ \therefore \text{AVC} &= \frac{80}{4} = ₹ 20 \end{aligned}$$



[59] The change in total cost due to one unit change in the output is called \_\_\_\_\_ cost.

- (a) marginal (b) average  
(c) average variable (d) average fixed (1 mark)

**Answer:**

(a) Marginal cost is the addition made to the total cost by production of an additional unit of output.

[60] When AC curve is rising, the MC curve must be \_\_\_\_\_ to it.

- (a) equal (b) above  
(c) below (d) parallel. (1 mark)

**Answer:**

(b) When the AC curve rises as a result of an increase in output, MC is more than AC i.e. MC curve is above AC curve.

[61] The Average fixed cost for producing an output of 6 units of a product by a firm is ₹ 30. The same cost for producing an output of 4 units will be ₹ \_\_\_\_\_.

- (a) 50 (b) 45  
(c) 25 (d) 20 (1 mark)

**Answer:**

$$(b) AFC = \frac{TFC}{\text{No. of units}}$$

$$30 = \frac{TFC}{6}$$

$$\therefore TFC = 30 \times 6 = ₹180$$

$$\text{So, AVC for 4 units of output} = \frac{180}{4}$$

$$= ₹45$$

**2013 - JUNE**

[62] Which of the following cost curve will slope downward and does not touch the x-axis?

- (a) Average cost curve



4.154 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)

- (b) Marginal cost curve
- (c) Average variable cost curve
- (d) Average fixed cost curve. (1 mark)

**Answer:**

(d) The total fixed cost is a constant amount, i.e. it is fixed in nature. Average fixed cost will steadily fall as output increases. Therefore, if we draw average fixed cost curve it will slope downwards throughout its length but will not touch to x-axis as AFC cannot be zero.

- [63] Suppose the total cost production of a commodity 'x' is ₹ 1,25,000 out of which Implicit cost is ₹ 35,000 and normal profit is ₹ 25,000. What would be the explicit cost of commodity x?

- (a) ₹ 90,000
- (b) ₹ 65,000
- (c) ₹ 1,00,000
- (d) ₹ 60,000 (1 mark)

**Answer:**

(b) Total cost = ₹ 1,25,000  
Implicit cost = ₹ 35,000  
Normal profit = ₹ 25,000  
Explicit cost = ?  
Total cost = Explicit cost + Implicit cost + Normal profit  
1,25,000 = Explicit cost + 35,000 + 25,000  
Explicit cost = 1,25,000 - 35,000 - 25,000  
= 65,000

- [64] In which of the following cases opportunity cost concept applies?

- (a) Resources have alternative uses
- (b) Resources have limited uses
- (c) Resources have no use
- (d) None of the above. (1 mark)

**Answer:**

(a) Opportunity cost refers to the cost of opportunity forgone involving a comparison between the alternative chosen and the alternative forgone. It relates to the sacrificed alternatives.

Thus, opportunity cost concept applies where the resources have alternative uses.



- [65] Direct costs are also known as \_\_\_\_\_.  
(a) traceable costs (b) indirect costs  
(c) opportunity costs (d) real costs. (1 mark)

**Answer:**

- (a) Direct cost are costs that are readily identified and are traceable to a particular product operation or plant. It is also known as Traceable Cost.

**2013 - DECEMBER**

- [66] Which statement among below is correct in reference in Average Fixed Cost  
(a) Never becomes zero (b) Curve never touches x-axis  
(c) Curve never touches y-axis (d) All of the above. (1 mark)

**Answer:**

- (d) Average fixed cost never touches any axis but it slopes downward, Average fixed cost can never be zero even if there is no production so it can never touch any axis. AFC falls when output increases as fixed cost is always fixed.  
Thus option (d) is correct.

**2014 - JUNE**

- [67] Marginal cost changes due to change in \_\_\_\_ cost.  
(a) total (b) fixed  
(c) average (d) variable (1 mark)

**Answer:**

- (d) Marginal cost is the addition made to the total cost by the production of an additional unit of output. It is independent of fixed cost. It is only the variable costs which changes with a change in the level of output in a short run.



**4.156 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)**

- [68] A firm produces 10 units of a commodity at an average total cost of ₹ 200 and with a fixed cost of ₹ 500. Find out the component of average variable cost in the total cost :

(a) ₹ 300 (b) ₹ 200  
(c) ₹ 150 (d) ₹ 100 (1 mark)

**Answer:**

(c) Average total cost of 1 unit = ₹ 200

Total cost of 10 units =  $200 \times 10 = ₹ 2,000$

→ Total fixed cost = ₹ 500

→ Total variable cost = total cost - total fixed cost  
=  $2,000 - 500 = ₹ 1,500$

→ Variable cost of 1 unit =  $\frac{1,500}{10} = ₹ 150$

→ Hence, component of average variable cost in the total cost is ₹ 150.

- [69] Average total cost to a firm is ₹ 600 when it produces 10 units of output and ₹ 640 when the output is 11 units. The MC of the 11th unit is :

(a) ₹ 40 (b) ₹ 540  
(c) ₹ 840 (d) ₹ 1,040 (1 mark)

**Answer:**

(d) Average total cost of 10 units of output = ₹ 600

Average total cost of 11 units of output = ₹ 640

∴ Marginal cost of 11<sup>th</sup> unit = Total cost of 11 units - Total cost of 10 units

=  $(640 \times 11) - (600 \times 10)$

= ₹ 1,040

**2014 - DECEMBER**

- [70] Average cost of producing 50 units of any commodity is ₹ 250 and fixed cost is ₹ 1,000. What will be the average fixed cost of producing 100 units of the commodity?

(a) ₹ 10 (b) ₹ 30  
(c) ₹ 20 (d) ₹ 05 (1 mark)





**Answer:**

- (a) Fixed Cost of producing 50 units is ₹ 1,000 and the fixed cost of producing 100 units will also be the same i.e. ₹ 1,000.

∴ The Average Fixed Cost of 100 units

$$AFC \rightarrow \frac{\text{Fixed Cost}}{\text{Quantity}} = \frac{1,000}{100} = ₹ 10$$

- [71] A company produces 10 units of output and incurs ₹ 30 per unit as variable cost and ₹ 5 per unit of fixed cost. What will be its total cost of producing 10 units?

- (a) ₹ 300 (b) ₹ 35  
(c) ₹ 305 (d) ₹ 350 (1 mark)

**Answer:**

- (d) The total cost of producing 10 units is:

Total Cost → Total Fixed Cost + Total Var. Cost

$$\Rightarrow 10 \times 5 + 10 \times 30$$

$$\Rightarrow 50 + 300$$

$$\Rightarrow ₹ 350$$

- [72] On the basis of the following data what will be the marginal cost of the 6th unit of output?

Output	0	1	2	3	4	5	6
Total Cost (in ₹)	240	330	410	480	540	610	690

- (a) ₹ 133 (b) ₹ 75  
(c) ₹ 80 (d) ₹ 450 (1 mark)

**Answer:**

(c)

Output	Total Cost	Marginal Cost
0	240	0
1	330	90
2	410	80
3	480	70



4.158 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)

4	540	60
5	610	70
6	690	80

[73] The positively sloped (rising) part of the long run average cost curve indicates working of the \_\_\_\_\_.

- (a) diseconomies of scale      (b) increasing returns to scale  
(c) constant returns to scale      (d) economies of scale      (1 mark)

**Answer:**

- (a) The positively sloped (rising) part of the long run average cost curve indicates working of the diseconomies of scale. Because rising LFAC and diminishing returns to scale result from internal and external diseconomies of scale.

[74] Average fixed cost curve is always:

- (a) Declining when output increases  
(b) U-Shaped, if there are increasing returns to scale  
(c) U-Shaped, if there are decreasing returns to scale  
(d) Intersected by marginal cost at its minimum point      (1 mark)

**Answer:**

- (a) Average fixed cost will steadily decline as output increases. If we draw an AFC it will slope downwards throughout its length but will not touch the x-axis as AFC can't be zero.

2015 - JUNE

[75] Planning curve is related to which of the following?

- (a) Short run average cost curve  
(b) Long run average cost curve  
(c) Average variable cost  
(d) Average total cost.      (1 mark)



**Answer:**

- (b) Long range average cost curve is often called a planning curve because a firm plans to produce any output in long run by choosing a particular plant in the long run and the average cost curve corresponding to the given output.

[76] Using the following data find out the marginal cost (MC) of the sixth unit of output:

Output	0	1	2	3	4	5	6	7
Total Cost	48	73	94	114	130	148	168	189

- (a) 24 (b) 16  
(c) 20 (d) 21 (1 mark)

**Answer:**

$$\begin{aligned} \text{(c) } MC &= \frac{\Delta TC}{\Delta Q} \text{ or } MC_n = TC_n - TC_{n-1} \\ MC_6 &= TC_6 - TC_5 \\ MC &= 168 - 148 \\ &= 20 \end{aligned}$$

**2015 - DECEMBER**

Solve question no. 77 given below the following table:

Output (Units)	TFC (in ₹)	TVC (in ₹)	MC (in ₹)
0	500	—	—
1	500	400	400
5	500	1600	—

[77] What will be marginal cost, when output is 5 units?

- (a) 300 (b) 400  
(c) 500 (d) 600. (1 mark)



**4.160 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)**

**Answer:**

(a)  $M.C = \frac{\Delta T.C}{\Delta Q} = \frac{\text{Change in Total Cost}}{\text{Change in Quantity}}$

T.F.C = 500	T.V.C for 5 units	= 1,600
	T.C. for 5 units	= T.F.C + T.V.C
		= 500 + 1,600
		= 2,100
T.F.C = 500	T.V.C for 1 unit	= 400
T.C. for 1 unit		= 500 + 400 = 900
		= $\frac{1,200}{4} = 300$

[78] Diminishing marginal returns implies

- (a) Decreasing average variable costs
- (b) Decreasing marginal costs
- (c) Increasing marginal costs
- (d) Decreasing fixed costs. (1 mark)

**Answer:**

- (c) It states that as one input variable is increased there is a point at which the marginal increase in output increase and then begins to decrease, leading to the increase in the marginal cost with every additional unit.

[79] When the output of a firm increase in the short run, its average fixed cost

- (a) Increases
- (b) Decreases
- (c) Remains constant
- (d) First declines and then rises. (1 mark)

**Answer:**

- (b) Since TFC is a constant amount, AFC will steadily fall as output increases.

[80] Which of the following cost curves is never 'U' shaped?

- (a) Average cost curve
- (b) Marginal cost curve
- (c) Average variable cost curve
- (d) Average fixed cost curve. (1 mark)



**Answer:**

- (d) Average fixed cost curve is never "U" shaped because it slopes downward through its length and never touch X1 axis.

2016 - JUNE

- [81] Fixed cost curve normally:  
(a) Starts from the origin (b) Is U shaped  
(c) Is vertical line (d) Is horizontal line. (1 mark)

**Answer:**

- (d) Fixed cost are those cost which are independent of output i.e. they do not change with changes in output. Thus, fixed cost curve normally is a horizontal line.
- [82] A rational producer will produce in the stage in which marginal product is positive and :  
(a)  $MP > AP$  (b)  $MP = AP$   
(c)  $MP < AP$  (d) MP is zero. (1 mark)

**Answer:**

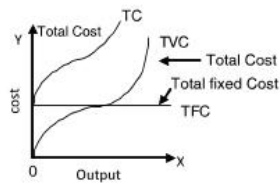
- (c) A rational producer will produce in the stage in which marginal product is positive and  $MP < AP$ . As in this case a producer could increase the average product of labour by decreasing the quantity of labour slightly.
- [83] The vertical difference between TVC and TC curves is equal to:  
(a) MC (b) AVC  
(c) TFC (d) None of the above. (1 mark)

**Answer:**

- (c) Total cost of a business is the sum of total variable cost and total fixed cost or symbolically  $TC = TFC + TVC$ .



4.162 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)



The total variable cost curve rises upward showing thereby that as output increases, total variable cost increases. This curve starts from the origin which shows when output is zero, variable cost are also nil. The total cost curve thus has obtained by adding vertically the total fixed cost curve and the total variable cost curve.

- [84] What happens to marginal cost when average cost increases?
- (a) Marginal cost is below average cost
  - (b) Marginal cost is above average cost
  - (c) Marginal cost is equal to average variable cost
  - (d) Marginal cost is equal to average cost. (1 mark)

**Answer:**

- (b) The relationship between marginal cost and average cost is the same as that between any other marginal average quantities when average cost rises as a result of increase in output marginal cost is more than the average cost.
- [85] If the market price of good is more than the opportunity cost of producing it, then:
- (a) The market price of the product will increase in the long run
  - (b) Producers will increase supply in the long run
  - (c) Resources will flow away from production of the good, causing supply to decline with the passage of time
  - (d) The situation will remain unchanged as long as supply and demand remain in balance. (1 mark)



**Answer:**

- (b) If the market price of good is more than the opportunity cost of producing it then producer will increase supply in long run that is the amount of a good or services that producer are willing and able to offer to the market at various prices during the time.

**2016 - DECEMBER**

- [86] A firm has variable cost of ₹ 1,000 at 5 units of output. If fixed costs are ₹ 400, what will be the average total cost at 5 units of output?

- (a) 380 (b) 600  
(c) 280 (d) 400 (1 mark)

**Answer:**

- (c) Variable Cost = ₹ 1,000 at 5 unit  
Fixed Cost = ₹ 400  
Total cost = Variable cost + Fixed cost  
 $\therefore = 1,000 + 400$   
 $= 1,400$  at 5 unit.  
 $\therefore$  Average total cost =  $\frac{1,400}{5}$   
 $= ₹ 280$

- [87] The average total cost of producing 50 units is ₹ 250 and total fixed cost is ₹ 1,000. What is the average fixed cost of producing 100 units?

- (a) 5 (b) 30  
(c) 20 (d) 10 (1 mark)

**Answer:**

- (d) ATC of 50 units = ₹ 250  
TFC = ₹ 1,000  
AFC of 100 units =  $\frac{1,000}{100}$   
 $= ₹ 10.$



**4.164 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)**

[88] When average fixed cost is ₹ 20 at 6 units of output, what will it be at 4 units of output?

- (a) ₹ 60 (b) ₹ 30  
(c) ₹ 40 (d) ₹ 20 (1 mark)

**Answer:**

(b)  $AFC = 20$  at 6 units of output  
 $\therefore TFC = 20 \times 6 = 120$   
 $\therefore AFC$  at 4 units of output  
 $= \frac{120}{4} = ₹ 30$

**2017 - JUNE**

[89] Modern industrial units face \_\_\_\_\_ cost curve due to change in their technology of production.

- (a) U shaped (b) L shaped  
(c) Dish shaped (d) J shaped. (1 mark)

**Answer:**

(b) L shaped cost curve.

U shaped cost curve could exist only when the state of technology remains constant but, the empirical evidence shows that the state of technology changes in the long run.

Therefore, modern industrial units face 'L' shaped cost curve than 'U' shaped cost curve.

[90] What will be AVC in the production of 3 units according to the following cost data?

Production (units)	:	0	1	2	3
Total Cost (₹)	:	140	230	310	380

- (a) ₹ 80 (b) ₹ 100  
(c) ₹ 110 (d) ₹ 240 (1 mark)

**Answer:**

(a)  $AVC = \frac{TVC}{Q} = \frac{TC - TFC}{Q} = \frac{380 - 140}{3} = \frac{240}{3} = 80$





- [91] The costs which remain fixed over certain range of output but suddenly jump to a new higher level when production goes beyond a given limit are called:

(a) Variable cost (b) Semi- variable cost  
(c) Stair- step variable cost (d) Jumping cost. (1 mark)

**Answer:**

(c) STAIR-STEP VARIABLE COSTS are the costs which increase in a stair step fashion i.e. they remain fixed over certain range of output; but suddenly jump to a new higher level when output goes beyond a given limit. Eg. Fixed salary of foreman will have a sudden jump if another foreman is appointed when the output crosses a particular limit.

- [92] A firm producing 9 units of output has an average total cost of ₹ 200 and has to pay ₹ 630 to its fixed cost of production. How much of the average total cost is made up of variable cost?

(a) ₹ 150 (b) ₹ 130  
(c) ₹ 70 (d) ₹ 300 (1 mark)

**Answer:**

(b) Variable Cost = Total Cost - Fixed Cost  
=  $(200 \times 9) - 630$   
= 1,170

$$AVC = \frac{TVC}{Q} = \frac{1,170}{9} = ₹ 130$$

- [93] The cost of one thing in terms of alternative given up is known as:

(a) Opportunity Cost (b) Real Cost  
(c) Production Cost (d) Physical Cost. (1 mark)

**Answer:**

(a) Opportunity cost is concerned with the cost of forgone opportunity; it involves a comparison between the policy that was chosen and the policy that was rejected.

For example, the opportunity cost of using capital is the interest that it can earn in the next best use with equal risk.



2017 - DECEMBER

[94] In the short run, when the output of a firm increases, its average fixed cost

- (a) Remains constant (b) Decreases  
(c) Increases (d) First decreases and then rises  
(1 mark)

**Answer:**

(b) Yes in the short run, when the output of a firm increases its average fixed cost decreases. When the output is 100 units the AFC will be ₹ 20. And now if the output increases to 200 units, AFC will be ₹ 10. Hence, cost decreases.

[95] What will be average variable cost of producing 5 units of blankets as per details given in the following table?

Blankets	0	1	2	3	4	5
Total Cost (in ₹)	1,500	2,575	3,800	4,500	5,300	6,000

- (a) ₹ 500 (b) ₹ 750  
(c) ₹ 900 (d) ₹ 1,000  
(1 mark)

**Answer:**

(c) Average variable =  $\frac{\text{Difference in Total Cost}}{\text{Different in units}}$

$$= \frac{6,000 - 1,500}{5 - 0}$$

$$= \frac{4,500}{5}$$

$$= ₹ 900 \text{ per unit}$$

[96] Which of the following is/are example(s) of an economic cost?

- (a) wage paid to labourers  
(b) raw materials purchase cost  
(c) interest paid on short term loan  
(d) all of the above.  
(1 mark)



**Answer:**

- (d) Economic cost = explicit cost + implicit cost.

Explicit cost refers to those costs only which involve cash payments of the entrepreneur of the firm.

Implicit cost refers to the amount of money the entrepreneur could have earned if he had invested his money and sold his own services and other factors in the next best alternatives.

2018 - MAY

- [97] Opportunity Cost is:

- (a) Marginal cost (b) Variable cost  
(c) Total fixed cost (d) None of these. (1 mark)

**Answer:**

- (d) Opportunity Cost of a given activity defined as the value of next best activity and it is not related with any cost. It means sacrifice of one good for another good to give satisfaction to self.

- [98] The "law of diminishing returns" applies to

- (a) the short run, but not the long run  
(b) the long run, but not the short run  
(c) both the short run and the long run  
(d) neither the short run nor the long run (1 mark)

**Answer:**

- (a) 'Law of diminishing return' applies to short run but not in long run as in short run a fixed cost do not change while variable cost changes but in long run both are changes. Supply/Production cannot increase in short run whether there is loss or profit.

- [99] Linear homogenous production function is based on

- (a) Increasing returns to scale  
(b) Decreasing returns to scale  
(c) Constant returns to scale  
(d) None of the above. (1 mark)



4.168 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)

**Answer:**

- (c) Linear Homogenous production is based on constant return to scale because output increase in the same way as increase in input or we can say that increase in output is equal to increase in input. Sole proprietorship production is based on constant return to scale for lifetime.

[100] Which of the following curve is not U shaped?

- (a) AFC (b) MC  
(c) AVC (d) TC (1 mark)

**Answer:**

- (a) AFC is the cost obtained by dividing total fixed cost by the number of units of output.

$$AFC = \frac{TFC}{Q} \quad \left( \frac{\text{Total Fixed Cost}}{\text{No. of units of output}} \right)$$

TFC can never be U-shaped as it will fall as total output increases and will not touch the X-axis. It can also never be zero.

[101] Unit	0	1	2
TC	580	1200	1500

Calculated AFC at 2<sup>nd</sup> unit of output:

- (a) 235 (b) 290  
(c) 310 (d) 920 (1 mark)

**Answer:**

- (b) Here: 580 is a fixed cost because it will be incurred whether firm produces or not. So, it is fixed cost,

We know

$$AFC = \frac{TFC}{Q}$$

$$AFC = ?, TFC = 580, Q = 2$$

So,

$$\begin{aligned} AFC &= \frac{580}{2} \\ &= 290 \end{aligned}$$



- [102] Which of the following curves never touch any axis but is downward
- (a) Marginal cost curve
  - (b) Total cost curve
  - (c) Average fixed cost curve
  - (d) Average variable cost curve
- (1 mark)

**Answer:**

- (c) Average fixed cost is a curve which cannot touch any axis so, it can never be zero. When total production increases then average fixed cost steadily falls but never touch axis.

- [103] External economies accrue due to \_\_\_\_\_.  
(a) Increasing returns to scale (b) Increasing returns to factor  
(c) Law of variable proportions (d) LOW cost
- (1 mark)

**Answer:**

- (a) Increase return to scale means when there is a increase in output is more than increase in input or in other words increase in, output > increase in input and there are some factors or external economies which tends to increasing return to scale.

- [104] A firms average fixed cost is ₹ 20 at 6 units of output what will be at 3 units of output?  
(a) ₹ 60 (b) ₹ 30  
(c) ₹ 40 (d) ₹ 20
- (1 mark)

**Answer:**

- (c) Average fixed cost is 20 at 6 units and what will be at 3 units?

$$\text{AFC at 6 units} = 20$$

$$\text{AFC at 3 units} = \frac{20}{3} \times 6$$
$$= ₹ 40$$

as we AFC is decreasing steadily by increasing total production.  
So, AFC at 3 units is 40 and at 6 is 20.

- [105] Which of the following is correct?  
(a)  $\text{AFC} = \text{AVC} + \text{ATC}$   
(b)  $\text{ATC} = \text{AFC} - \text{AVC}$   
(c)  $\text{AVC} = \text{AFC} + \text{ATC}$   
(d)  $\text{AFC} = \text{ATC} - \text{AVC}$
- (1 mark)



**4.170 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)**

**Answer:**

(d) Average fixed can be obtained in two ways:

(a)  $AFC = \frac{TFC}{Q}$   $\frac{\text{Total Fixed Cost}}{\text{No. of units of output}}$

(b)  $AFC = ATC - AVC$

Where, ATC = Average total cost and AVC = Average variable cost.

[106] The vertical difference between TVC and TC curves is equal to:

- (a) MC (b) AVC  
(c) TFC (d) None of the above. (1 mark)

**Answer:**

(c) Total Variable Cost (TVC) and Total Cost (TC) is differences of TFC (Total Fixed Cost) Formula Derived is:

$$TC = TVC + TFC$$

$$TC - TVC = TFC$$

This is vertical difference between Total Variable Cost and Total Cost.

[107] The cost of one thing in terms of alternative given up:

- (a) Real cost (b) Production cost  
(c) Opportunity cost (d) Physical cost (1 mark)

**Answer:**

(c) Opportunity cost is the cost which means the next best activity or sacrificing of one good thing for other.

[108] The cost which remains fixed over certain range of output but suddenly jumps to a new higher level when production goes beyond a given limit are called:

- (a) Variable cost (b) Semi-variable cost  
(c) Stair-step variable cost (d) Jumping cost (1 mark)

**Answer:**

(c) There are so many types of variable cost and these are:

- (a) Variable cost or pure Variable Cost  
(b) Semi-Variable or mixture of fixed and Variable cost.



- (c) Stair-step Variable cost which means the cost which remains fixed for a long time but suddenly jumped to a new higher level when production goes beyond a given limit.

2018 - NOVEMBER

[109] The slope of Average Fixed cost curve is?

- (a) Falls from left to right
  - (b) Rises from left to right
  - (c) Parallel to x-axis
  - (d) Parallel to y-axis
- (1 mark)

**Answer:**

- (a) Shape of Average Fixed Cost is hyperbola in shape it falls from left to right but does not touch x axis.

[110] Price of a commodity is best expressed as

- (a) Exchange value
  - (b) Cost of goods sold
  - (c) Production cost
  - (d) Nominal value
- (1 mark)

**Answer:**

- (a) Price of commodity is expressed as its exchange value as it is the price at which it will be sold or purchased.

[111] Accounting cost is \_\_\_\_\_ of Economic cost

- (a) Equal to
  - (b) Less than
  - (c) More than
  - (d) Not Included
- (1 mark)

**Answer:**

- (b) Accounting cost is explicit cost and economic cost is Explicit + Cost + National cost therefore, accounting cost is less than economic cost.



4.172 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)

[112] When AC Curve is at minimum then MC Curve is \_\_\_\_\_?

- (a) Minimum then AC Curve
  - (b) Equals to AC Curve
  - (c) Above AC Curve
  - (d) Less than AC Curve
- (1 mark)

**Answer:**

(b) When average cost is minimum, MC is equal to the AC. In other word, MC curve cuts AC curve at its minimum point.

[113] Which of the following equation represents profit maximisation condition?

- (a)  $MC = MR$
  - (b)  $MC > MR$
  - (c)  $MC < MR$
  - (d) None.
- (1 mark)

**Answer:**

(a) Profit will be at maximum level when marginal Revenue is equal to marginal cost therefore, it is able to cover its cost and survive in economy.

[114] MC curve of a firm in a perfectly competitive industry depicts?

- (a) Demand curve
  - (b) Supply curve
  - (c) Average cost curve
  - (d) Total cost curve
- (1 mark)

**Answer:**

(b) MC curve is rising upward in a competitive market therefore, it depicts supply curve.

[115] Issues requiring decision making in the context of business are:

- (a) How much should be the optimum output at what price should the firm sell?
  - (b) How will the product be placed in the market?
  - (c) How to combat the risks and uncertainties involved?
  - (d) All of the above.
- (1 mark)





**Answer:**

(d) All the given options are required for making business decisions in context of business therefore, answer will be (d) all of the above.

[116] Law of production does not include?

- (a) Returns to scale
- (b) Law of variable proportion
- (c) Law of diminishing returns to a factor
- (d) Least cost combination factors (1 mark)

**Answer:**

(d) Least cost combination factor is not included in law of production function.

**2019 - MAY**

[117] A firm producing 15 units of output has average cost of ₹ 250 and ₹ 125 as per unit cost for fixed factors of production. Then average variable cost will be

- (a) 180
- (b) 150
- (c) 125
- (d) None of the above (1 mark)

**Answer :**

(c) Average total cost (ATC) = AFC + AVC

$$ATC = 250; AFC = 125$$

$$AVC = ATC - AFC$$

$$= 250 - 125 = 125$$

[118] Which of the following statement is incorrect?

- (a) AC is sloping downwards, MC is below AC
- (b) AC is sloping downwards, MC must fall
- (c) AC is sloping upwards, MC is above AC
- (d) MC cuts AC from its lowest point. (1 mark)

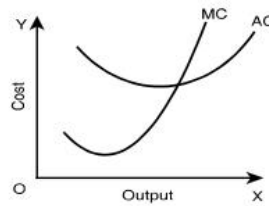


4.174 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)

**Answer :**

(b) The relationship between Average cost and Marginal cost is as following:

- (i) when average cost falls as a result of an increase in output, marginal cost is less than average cost.
- (ii) when average cost rises as a result of increase in output, marginal cost is more than average cost.
- (iii) when average cost is minimum, marginal cost is equal to average cost.



[119] Diminishing marginal returns implies.

- (a) Decreasing average fixed cost
  - (b) Decreasing average variable cost
  - (c) Decreasing marginal cost
  - (d) Increasing marginal cost
- (1 mark)

**Answer:**

(d) Diminishing marginal Returns implies an increase in marginal cost. Marginal cost is the increase in total cost of production if one additional unit of output is produced.

[120] Opportunity Cost is \_\_\_\_\_

- (a) Recorded in the book of accounts
  - (b) Sacrificed alternative
  - (c) Both (a) and (b)
  - (d) None of the above
- (1 mark)



**Answer:**

- (b) Opportunity cost is the cost of the next best alternative foregone. It is generally not recorded in the books of accounts. Thus, it can be said that opportunity cost is the sacrificed alternative whose cost is not recorded in books of accounts.

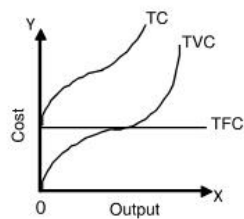
2019 - NOVEMBER

[121] Which of the following is true?

- (a)  $TC = TFC + TVC$
- (b)  $TC + TVC + TFC$
- (c)  $2TC - TVC = TFC$
- (d) none

**Answer:**

- (a) Total Cost = Total Fixed Cost + Total Variable Cost  
i.e.  $TC = TFC + TVC$



Short - Run Total Cost Curves



4.176 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)

[122] Total Economic Cost = Explicit Cost + Implicit Cost + \_\_\_\_\_

- (a) Normal Profit
- (b) Super Normal Profit
- (c) Loss
- (d) None

**Answer:**

(a) Total Economic Cost = Explicit Cost + Implicit Cost + Normal Profit

As economic cost includes :

- (a) Normal return on money capital invested by the entrepreneur himself in his cum business.
- (b) The wages or salary not paid to entrepreneur, but could have been earned if the services had been sold somewhere else.
- (c) It also takes into account, accounting cost.
- (d) And also the normal profit earned.

[123] Economic cost of production differs from accounting cost of production

- (a) Partially True
- (b) True
- (c) False
- (d) None

**Answer:**

(b) Economic cost of production differs from accounting cost of production is TRUE as

Economic cost includes both explicit cost and implicit cost.

Whereas Accounting cost only includes the amount spent i.e. EXPLICIT COST

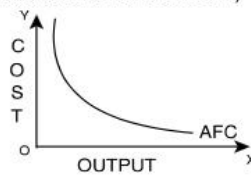
[124] Which curve is never U- shaped

- (a) AFC
- (b) AVC
- (c) AC
- (d) None



**Answer:**

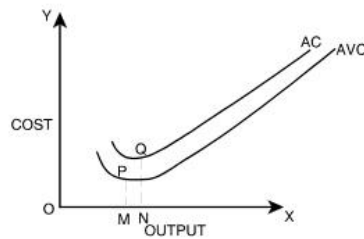
- (a) Average fixed cost curve is never U-shaped.  
As Average Fixed Cost diminishes as the production increases  
(though the fixed cost remains constant)



$$AFC = \frac{TFC}{Q}$$

It will sloping downwards throughout its length but will not touch the X-axis as AFC cannot be zero.

And AVC and AC curves are U-shaped i.e.





# 4

## MEANING AND TYPES OF MARKET

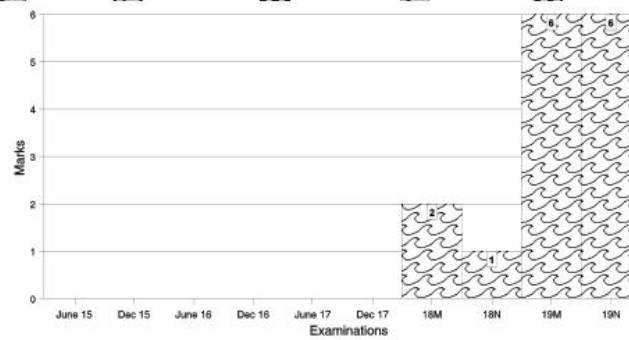
Unit: 1

Meaning and Types of Market

Marks of Objective, Short Notes, Distinguish Between, Descriptive & Practical Questions

### Legend

 Objective  Short Notes  Distinguish  Descriptive  Practical



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for registration and password see first page of this book.



**PAST YEAR QUESTIONS AND ANSWERS**

**2006 - NOVEMBER**

- [1] Which of the following is not an essential condition of pure competition?  
(a) Large number of buyers and sellers  
(b) Homogeneous product  
(c) Freedom of entry  
(d) Absence of transport cost (1 mark)

**Answer:**

- (d) Pure competition is a part of perfect competition. The essential conditions of pure competition are:  
(a) Large number of buyers and sellers  
(b) Homogeneous products  
(c) Freedom of entry and exit of firms.

**2007 - FEBRUARY**

- [2] Under which of the following forms of market structure does a firm has no control over the price of its product :  
(a) Monopoly (b) Oligopoly  
(c) Monopolistic competition (d) Perfect competition (1 mark)

**Answer:**

- (d) Perfect competition is a price taking firm. The prices in such a market are determined by market forces of demand and supply. Neither the buyer nor the seller can influence the prices.



**4.180 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)**

[3] Given the relation  $MR = P \left( 1 - \frac{1}{e} \right)$  if  $e > 1$ , then:

- (a)  $MR > 0$  (b)  $MR < 0$   
(c)  $MR = 0$  (d) None (1 mark)

**Answer:**

(a)  $MR = P \left( \frac{e - 1}{e} \right)$

If  $e > 1$

The relation  $\frac{e - 1}{e}$  will be positive.

**2007 - MAY**

[4] Profits of the firm will be more at :

- (a)  $MR = MC$   
(b) Additional revenue from extra unit equals its additional cost  
(c) Both of above  
(d) None (1 mark)

**Answer:**

(c) Profits of the firm are maximum at profit maximization level i.e.  $MC=MR$ , Additional revenue from extra unit equals its additional cost.

[5] What should firm do when Marginal revenue is greater than marginal cost?

- (a) Firm should expand output  
(b) Effect should be made to make them equal  
(c) Prices should be covered down  
(d) All of these (1 mark)

**Answer:**

(a) When marginal revenue is greater than marginal cost, the producer shall expand output as it is profitable for the firm to expand output.





**2007 - AUGUST**

- [6] Under monopoly price discrimination depends upon :
- (a) Elasticity of demand for commodity
  - (b) Elasticity of supply for commodity
  - (c) Size of market
  - (d) All of above
- (1 mark)

**Answer:**

- (a) Monopoly has a feature of price discrimination i.e. charging different prices from different customer. It depends upon the elasticity of demand of various customers. Difference in elasticity forces the monopolist to charge different prices from different customers.

- [7] Firms in a monopolistic market are price \_\_\_\_\_ :
- (a) takers
  - (b) givers
  - (c) makers
  - (d) acceptors
- (1 mark)

**Answer:**

- (c) In a monopoly market the prices are decided by the monopolist. He is the maker of the price. Buyers cannot influence the prices.

**2007 - NOVEMBER**

- [8] Market which have two firms are known as :
- (a) Oligopoly
  - (b) Duopoly
  - (c) Monopsony
  - (d) Oligopsony
- (1 mark)

**Answer:**

- (b) Duopoly is composed of two words - "Duo" and "Poly". Duo means two and "poly" means seller. Hence, duopoly is a market where there are two sellers.



**2008 - FEBRUARY**

[9] Monopolist can determine :

- (a) Price (b) Output  
(c) Either price or output (d) None (1 mark)

**Answer:**

(c) Monopolist firm is the price maker firm. In this market only the seller can influence the prices. He can determine either output or price.

[10] MR of  $n^{\text{th}}$  unit is given by :

- (a)  $TR_n / TR_{n-1}$  (b)  $TR_n + TR_{n-1}$   
(c)  $TR_n - TR_{n-1}$  (d) All of these (1 mark)

**Answer:**

(c) Marginal revenue is the addition made to the total revenue by producing one more unit of a commodity. It is expressed as:

$$M.R._n = TR_n - TR_{n-1}$$

**2008 - JUNE**

[11] The market structure in which the number of sellers is small and there is inter dependence in decision making by the firms is known as :

- (a) Perfect competition  
(b) Oligopoly  
(c) Monopoly  
(d) Monopolistic competition (1 mark)

**Answer:**

(b) Oligopoly is often described as "competition among the few". It is characterized by small number of sellers who are interdependent in decision making.



[Chapter ➡ 4.1] Meaning and Types of Market ■ 4.183

- [12] In perfect competition, since the firm is a price taker, the \_\_\_\_\_ curve is a straight line :
- (a) marginal cost
  - (b) total cost
  - (c) total revenue
  - (d) marginal revenue
- (1 mark)

**Answer:**

- (d) In a perfect competitive market, the prices of all the firms are same. Hence, there is no change in marginal revenue and the MR curve is a straight line.

**2011 - JUNE**

- [13] Given the relation  $MR = P \left( 1 - \frac{1}{e} \right)$ , if  $e < 1$ , then:

- (a)  $MR < 0$
  - (b)  $MR > 0$
  - (c)  $MR = 0$
  - (d) None of these.
- (1 mark)

**Answer:**

- (a) If  $MR = P(1 - 1/e)$  and  $e < 1$   
Let's assume  $e = 0.5$   
putting it in the formula we get

$$P \left( 1 - \frac{1}{0.5} \right)$$

$$MR = -P$$

So MR will always be less than zero.



2012 - JUNE

[14] For a discriminating monopolist the condition for equilibrium is:

- (a)  $MR > MC$  (b)  $MR_1 = MR_2$   
(c)  $MR_a = MR_b = MC$  (d) All of the above. (1 mark)

**Answer:**

- (c) One of the important conditions of price discrimination is that the seller should be able to divide his market into two or more submarkets. If marginal revenue in both markets are different then price discrimination is possible. The seller will transfer his products more to that market which gives more marginal revenue. Suppose MR of market A is more than market B. So the seller will transfer the products from market B to market A. Due to this the prices of market B will rise and A will fall. Gradually the MR of B will start increasing. He will continue to transfer units from B to A till the marginal revenue from both markets become equal. After this point it will be no longer profitable to transfer units and hence the position of equilibrium will be when

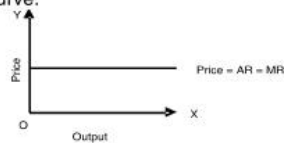
$$MR_a = MR_b = MC$$

[15] Average revenue curve is also known as:

- (a) Profit curve (b) Demand curve  
(c) Supply curve (d) Average cost curve. (1 mark)

**Answer:**

- (b) In perfect competition market the same price prevails throughout the market. Since the price is constant hence the demand of the commodity determines the total revenue and average revenue. Due to this reason the A.R. curve can also be called as the demand curve.





**2013 - JUNE**

[16] Given, AR = 5 and Elasticity of demand = 2 Find MR.

- (a) + 2.5 (b) - 2.5  
(c) + 1.5 (d) + 2.0 (1 mark)

**Answer:**

$$\begin{aligned} \text{(a) } MR &= AR \times \frac{e - 1}{e} \\ &= 5 \times \frac{2 - 1}{2} \\ &= + 2.5 \end{aligned}$$

Hence, option (a) is the correct answer.

**2013 - DECEMBER**

[17] If a seller obtains ₹ 3,000 after selling 50 units and ₹ 3,100 after selling 52 units, then marginal revenue will be

- (a) ₹ 59.62 (b) ₹ 50.00  
(c) ₹ 60.00 (d) ₹ 59.80 (1 mark)

**Answer:**

$$\begin{aligned} \text{(b) S.P of 50 units} &= ₹ 3,000 \\ \text{S.P of 52 units} &= ₹ 3,100 \\ \therefore \text{ S.P of additional 2 units} &= ₹ 100 \text{ \& marginal revenue of 1 unit.} \\ &= \frac{100}{2} = ₹ 50. \end{aligned}$$

Thus, option (b) is correct.



4.186 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)

2014 - JUNE

[18] A firm will close down in the short period, if its AR is less than :

- (a) AC (b) AVC  
(c) MC (d) None of the above (1 mark)

**Answer:**

- (b) In short run, if the firm is able to meet its VC and a part of fixed cost it will try to continue production in the short run. If it recovers a part of FC, it will be beneficial to continue production. However, if a firm is unable to meet its AVC, it will be better for it to shut down.

2016 - JUNE

[19] Which one of the following expressions is correct for Marginal Revenue?

- (a)  $MR = AR \left( \frac{1 - e}{e} \right)$  (b)  $MR = TR_n - TR_{n+1}$   
(c)  $MR = \frac{\Delta TR}{\Delta Q}$  (d)  $MR = \frac{TR}{Q}$  (1 mark)

**Answer:**

- (c) Marginal revenue is the rate of change in total revenue resulting from the sale of an additional unit.

$$MR = \frac{\Delta TR}{\Delta Q}$$

Where MR is marginal revenue  
TR is total revenue  
Q is quantity of commodity sold  
 $\Delta$  stands for small change.



**2016 - DECEMBER**

- [20] The market for ultimate consumer is known as:
- (a) Wholesale market
  - (b) Regulated market
  - (c) Unregulated market
  - (d) Retail market
- (1 mark)
- Answer:**  
(d) The market for ultimate consumer is known as retail market.

**2017 - JUNE**

- [21] For a firm to become profitable it should expand output whenever:
- (a) Marginal revenue is equal to marginal cost
  - (b) Marginal revenue is less than marginal cost
  - (c) Marginal revenue is greater than marginal cost
  - (d) Average revenue is greater than average cost.
- (1 mark)
- Answer:**  
(c) It will be profitable for the firm to expand output whenever marginal revenue is greater than the marginal cost, and to keep on expanding output until marginal revenue equals marginal cost. Not only marginal cost should be equal to marginal revenue, its curve should cut marginal revenue curve from below.
- [22] On the basis of nature of transactions, a market may be classified into:
- (a) Spot market and future market
  - (b) Regulated market and unregulated market
  - (c) Wholesale market and retail market
  - (d) Local market and national market.
- (1 mark)



4.188 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)

**Answer:**

- (a) On the basis of nature of transactions market may be classified into:-
- a. Spot Market: It refers to those markets where goods are physically transacted on the spot.
  - b. Future Market: It is related to those transaction which involves contracts of a future date.

**2018 - MAY**

[23] In very short period market:

- (a) Supply changes but demand remains same
- (b) Supply changes but price remains same
- (c) Supply remains fixed
- (d) Supply and demand both changes (1 mark)

**Answer:**

- (c) In very short period market, it is not possible and easy to increase the supply as it is very difficult to install new machinery or increase more labour so, in this market supply is fixed. This leads to only profits commodities like vegetables flower, fish, eggs, fruit, milk etc. which are of perishable nature are examples of very short period market.

[24] A firm will close down in the short period, if its AR is less than:

- (a) AC (b) AVC
- (c) MC (d) None of the above. (1 mark)

**Answer:**

- (b) In the short run, fixed cost is fixed and variable cost is not fixed and if average revenue or total revenue is less than its average variable cost or total variable cost then firm has to close down its business because no one want to suffer losses by increase cost than revenue.





2018 - NOVEMBER

[25] Which of the following is correct?

- (a)  $MR = AR (e - 1)/e$
- (b)  $MR = AR (e + 1)/e$
- (c)  $MR = AR (1 - e)/e$
- (d) None of the above

(1 mark)

**Answer:**

- (a) MR, AR and price elasticity of demand are uniquely related to one another through the formula,  $MR = AR \times \frac{e - 1}{e}$ , therefore (a) is the correct option.

2019 - MAY

[26] According to Behavioural Principles.

- (a) a firm should not produce at all if its total variable costs are not met.
- (b) a firm will be making maximum profits by expanding output to the level where marginal revenue is equal to marginal cost.
- (c) Both (a) and (b)
- (d) None of these

(1 mark)

**Answer :**

(c) **According to Behavioural Principles:**

**Principle 1** - A firm should not produce at all if its total variable costs are not met is better to shut down in such case.

**Principle 2** - The firm will be making maximum profits by expanding output to the level where marginal revenue is equal to marginal cost as additional units add more to revenue than to cost.

Hence, **option (c)** is correct.



4.190 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)

[27] Market consists of \_\_\_\_\_

- (a) Buyer and Seller
- (b) One price for one product at a given time
- (c) Both (a) and (b)
- (d) None

(1 mark)

**Answer :**

(c) A market is a collection of buyers and sellers with the potential to trade. The elements of a market are:

- (i) Buyers and sellers
- (ii) A product or service
- (iii) Bargaining for a price
- (iv) Knowledge about market conditions and
- (v) One price for a product or service at a given time.

Hence, **option (c)** is correct.

[28] Demand for a product is unitary elastic then

- (a)  $MR = 0$
- (b)  $MR > 0$
- (c)  $MR < 0$
- (d) None of the above

(1 mark)

**Answer :**

(a) Marginal revenue, average revenue and price elasticity are related through the following formula

$$MR = AR \times \frac{e - 1}{e}, \quad e = \text{price elasticity of demand}$$

$$\text{If elasticity} = 1, \quad MR = AR \times \frac{(1 - 1)}{1} = 0$$

Hence, **option (a)** is correct.

[29] Which of the following is true, when the firm is at equilibrium?

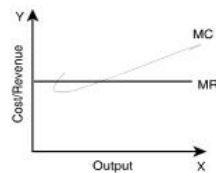
- (a)  $MC < MR$
- (b) MC curve cuts the MR curve from below
- (c) Both (a) and (b)
- (d) None of the above

(1 mark)



**Answer :**

- (b) At the point of equilibrium,  
 $MC = MR$  and  
MC curve cuts the MR curve from below. At this point a firm will  
earn maximum profits,



[30] When TR is at its peak then MR is equal to –

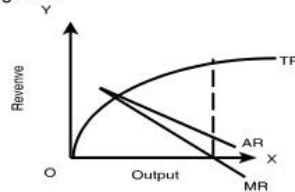
- (a) Zero
- (b) Positive
- (c) Negative
- (d) None of the above

(1 mark)

**Answer:**

(a) The relationship between TR and MR is that initially.

1. Total Revenue curve increases at a diminishing rate due to diminishing marginal revenue.
2. When marginal revenue becomes zero, total revenue is maximum.
3. Total revenue starts falling again when marginal revenue is negative.





**4.192 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)**

[31] When price is ₹ 20, Quantity demanded is 10 units and price is decreased by 5% then quantity demand increased by 10% then Marginal revenue is \_\_\_\_\_.

- (a) ₹ 10
- (b) ₹ 11
- (c) ₹ 9
- (d) ₹ 20

(1 mark)

**Answer:**

(c)  $MR = \frac{\Delta TR}{\Delta Q}$  ;  $TR = P \times Q$

$$TR \text{ (existing)} = 20 \times 10 = 200$$

$$TR \text{ (new)} = [20 - (5\% \text{ of } 20)] \times [10 + (10\% \text{ of } 10)] \\ = 19 \times 11 = 209$$

$$\Delta TR = 209 - 200 = 9$$

$$\Delta Q = 20 - 19 = 1$$

$$MR = \frac{9}{1} = 9$$

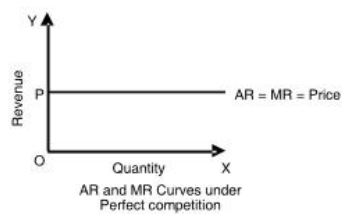
**2019 - NOVEMBER**

[32] Which of the following represents the supply curve in a perfect competitive market.

- (a) MC curve
- (b) AC curve
- (c) AR curve
- (d) MR curve

**Answer:**

(c) Under perfect competition, since the firms are price takers, the Average Revenue Curve or Demand Curve are perfectly elastic. Therefore, AR curve means that an individual firm has constant average revenue. When price remains constant, marginal revenue will be equal to average revenue and thus, AR curve and MR curve will coincide and will be horizontal curves.

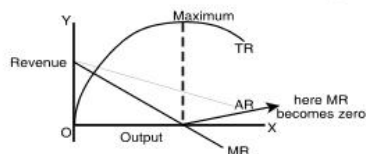


[33] When TR is max, then MR is

- (a) Zero
- (b) One
- (c) Both (a) & (b)
- (d) None

**Answer:**

(a) When Total Revenue is max, then Marginal Revenue is zero.



[34] \_\_\_\_\_ is also called a free market as there are no stipulations on the transactions

- (a) Unregulated
- (b) Regulated
- (c) Retail
- (d) Spot

**Answer:**

(a) **Unregulated Market:** It is also called a free market as there are no stipulations on the transactions.



4.194 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)

**Regulated Market:** In this market, transactions are statutorily regulated so as to put an end to unfair practices. Such markets may be established for specific products or for a group of products. Eg. Stock exchange.

- [35] In this market, transactions involve contracts with a promise to pay and deliver goods at some future date
- (a) Spot market
  - (b) Future market
  - (c) Unregulated market
  - (d) Retail market

**Answer:**

(b) On the basis of Nature of Transactions

(a) **Spot or cash Market:** Spot transactions or spot markets refers to those markets where goods are exchanged for money payable either immediately or within a short span of time.

(b) **Forward or Future Market:** In this market, transaction involve contracts with a promise to pay and deliver goods at some future date.

- [36] A firm reaches its shut down point
- (a) When price is less than AVC in long run.
  - (b) When price is less than AVC in short run.
  - (c) When price is more than AC in long run.
  - (d) When price is more than AC in short run.

**Answer:**

(a) A firm reaches its shut down point when price is less than AVC in long run

i.e.  $AR < AVC$

AVC = Average Variable Cost

AR = Average Revenue

It is a matter of common sense that a firm should produce only if it will do better by producing than by not producing. The firm always has the option of not producing at all.

If a firm's total revenues are not enough to make good even the total variable cost, it is better for the firm to shut down.



In other words, a competitive firm should shut down if the price is below AVC.

Shutting down is temporary and does not necessarily mean going out of business.

- [37] Demand of good increases from 15 units to 16 units if price decreases from ₹ 40 to ₹ 38. What will be MR of 16<sup>th</sup> units.

- (a) 8
- (b) 16
- (c) 38
- (d) 15

**Answer:**

(a)

Price (P)	Quantity (Q)	Total Revenue (P × Q)
40	15	600
38	16	608

$$\begin{aligned}\therefore MR_n &= TR_n - TR_{n-1} \\ MR_{16} &= TR_{16} - TR_{15} \\ MR_{16} &= TR_{16} - TR_{15} \\ MR_{16} &= 608 - 600 \\ MR_{16} &= 8\end{aligned}$$



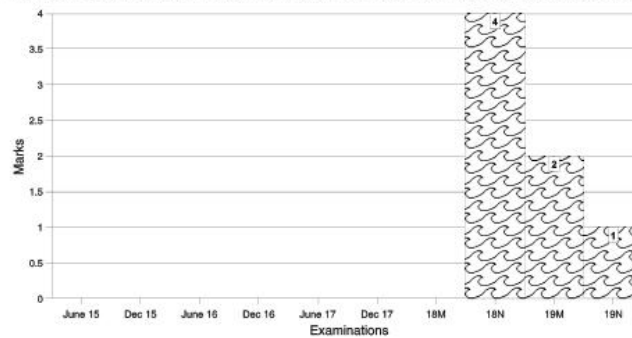
# 4

## MEANING AND TYPES OF MARKET

Unit:2

Determination of Prices

Marks of Objective, Short Notes, Distinguish Between, Descriptive & Practical Questions



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for registration and password see first page of this book.





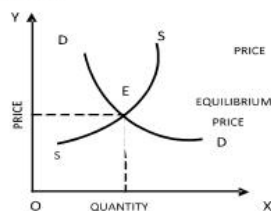
PAST YEAR QUESTIONS AND ANSWERS

2006 - NOVEMBER

- [1] For maximum profit, the condition is :  
(a)  $AR = AC$  (b)  $MR = MC$   
(c)  $MR = AR$  (d)  $MC = AR$  (1 mark)
- Answer:**  
(b) Profit maximization level of a firm is the level at which its marginal revenue is equal to marginal cost. The condition for maximum profit is:  $MC = MR$ .

2007 - MAY

- [2] Equilibrium price may be determined through:  
(a) Only demand (b) Only supply  
(c) Both demand & supply (d) None (1 mark)
- Answer:**  
(c) Equilibrium price is the price of a product when its demand equals supply. The point of intersection of demand and supply curves is the equilibrium price.



Equilibrium price involves both demand and supply.



4.198 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)

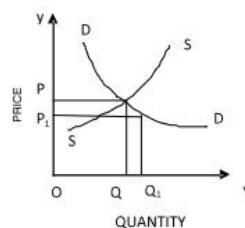
2007 - AUGUST

[3] If price is forced to stay below equilibrium price then consequently it can be said that:

- (a) Excess supply exists. (b) Excess demand exists  
(c) Either (a) or (b) (d) Neither (a) nor (b) (1 mark)

**Answer:**

(b) If the price is below equilibrium price, supply remaining the same, the demand of the commodity increases.



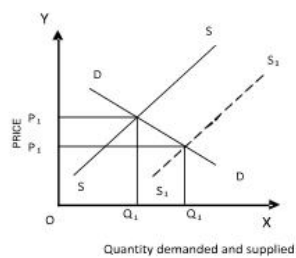
2007 - NOVEMBER

[4] An increase in supply with unchanged demand leads to :

- (a) Rise in price and fall in quantity  
(b) Fall in both price and quantity  
(c) Rise in both price and quantity  
(d) Fall in price and rise in quantity (1 mark)

**Answer:**

(d) When there is an increase in supply, demand remaining the same, the price of the good decreases and quantity demanded increases. It is evident from the following diagram:



2008 - FEBRUARY

- [5] In the long run :
- (a) Only demand can change
  - (b) Only supply can change
  - (c) Both demand and supply can change
  - (d) None of these
- (1 mark)
- Answer:**
- (c) Long run is the period when both buyers and sellers get sufficient time to adjust their demand and supply. Hence, both demand and supply can change in long run.

2008 - JUNE

- [6] Condition for producer equilibrium is :
- (a)  $TR = TVC$
  - (b)  $MC = MR$
  - (c)  $TC = TAC$
  - (d) None of these
- (1 mark)
- Answer:**
- (b) Conditions for producer's equilibrium are :
- a.  $MC = MR$
  - b.  $MC$  should cut  $MR$  from below.



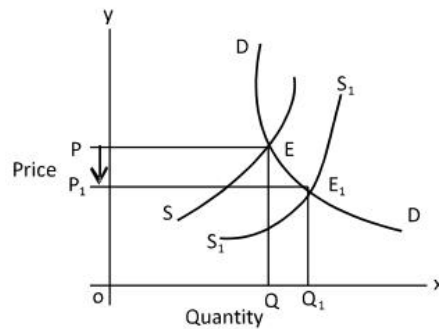
4.200 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)

2010 - JUNE

- [7] An increase in supply with demand remaining the same, brings about.
- (a) An increase in equilibrium quantity and decrease in equilibrium price.
  - (b) An increase in equilibrium price and decrease in equilibrium quantity.
  - (c) Decrease in both equilibrium price and quantity .
  - (d) None of these.
- (1 mark)

**Answer:**

- (a) When there is an increase in supply, demand remaining the same, the equilibrium price of good decreases and equilibrium quantity increases. It is evident from the following diagram.





2014 - DECEMBER

- [8] When the price of a commodity is ₹ 20, the quantity demanded is 9 units and when its price is ₹ 19, the Quantity demanded is 10 units. Based on this information what will be the marginal revenue resulting from an increase in output from 9 units to 10 units?

- (a) ₹ 20 (b) ₹ 19  
(c) ₹ 10 (d) ₹ 01 (1 mark)

**Answer:**

- (c) The marginal revenue resulting from an increase in output from 9 units to 10 units is ₹ 10.

Price	Quantity	Revenue
20	9	180
19	10	190

Marginal Revenue is  $[190 - 180] = ₹ 10$ .

2016 - NOVEMBER

- [9] From the following table, what will be equilibrium market price?

Price (in ₹)	Demand (Tonnes per annum)	Supply (Tonner per annum)
1	500	200
2	450	250
3	400	300
4	350	350
5	300	400
6	250	450
7	200	500
8	150	550



**4.202 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)**

- (a) ₹ 2 (b) ₹ 3  
(c) ₹ 4 (d) ₹ 5 (1 mark)

**Answer:**

- (c) Equilibrium Market price is ₹ 4 because at this price demand and price are equal so market price will tend to settle at this figure.

**2017 - DECEMBER**

- [10] If the price of a commodity is fixed, then with every increase in its sold quantity the total revenue will \_\_\_\_\_ and the marginal revenue will \_\_\_\_\_.

- (a) increase, also increase (b) increase, remain unchanged  
(c) increase, decline (d) remain fixed, increase. (1 mark)

**Answer:**

- (b) If the price of a commodity is fixed, then with every increase in its sold quantity the total revenue will increase and the marginal revenue will remain unchanged. As marginal revenue is the change in total revenue. Resulting from the sale of an additional unit of the commodity.

**2018 - NOVEMBER**

- [11] If supply decreases and demand remains constant, then equilibrium price will be?

- (a) Increases  
(b) Decreases  
(c) No change  
(d) Become Negative (1 mark)



**Answer:**

- (a) When supply falls and demand remains constant, then there will be excess demand in the economy and in order to meet the demand the price of the commodity will rise (Increase).

- [12] According to pigou, first degree price discrimination charges price to;
- (a) Individual capacity
  - (b) Quantities sold
  - (c) Location
  - (d) None of the above
- (1 mark)

**Answer:**

- (a) Under first degree price discrimination, the monopolist separates the market into each individual consumer and charges them the price they are willing and able to pay and thereby extract the entire consumer surplus.

Therefore, (a) is the correct option, individual capacity.

- [13] What is the shape of monopolist Average Revenue Curve?
- (a) Falls from left to right
  - (b) Is parallel to X – axis
  - (c) Is parallel to Y – axis
  - (d) Rise from left to right
- (1 mark)

**Answer:**

- (a) The shape of monopolist average revenue curve falls from left to right.

- [14] What is the shape of perfectly competitive Average Revenue Curve?
- (a) Parallel to X axis
  - (b) Parallel to Y axis
  - (c) Fall from left to right
  - (d) Rise from left to right
- (1 mark)

**Answer:**

- (a) Curve of average revenue is parallel to X axis as per perfect competition market.

\_\_\_\_\_ AR  
\_\_\_\_\_



2019 - MAY

[15] Monopsony means

- (a) Where there are large firms
  - (b) There is a single buyer
  - (c) Small number of large buyers
  - (d) Single seller and single buyer
- (1 mark)

**Answer :**

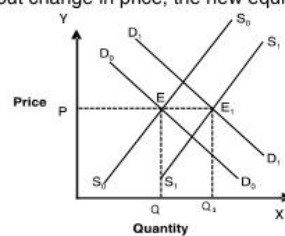
(b) A monopsony is a market condition in which there is only a single buyer - A single buyer dominates the market.

[16] When increase in demand is equal to increase in supply and equilibrium price remains constant, then what about equilibrium quantity?

- (a) Increases
  - (b) Decreases
  - (c) Remains Constant
  - (d) None of the above
- (1 mark)

**Answer:**

(a) In case there is a simultaneous increase in demand as well as supply without change in price, the new equilibrium point will be



It can be observed that the quantity has moved from  $Q$  to  $Q_1$ , changing the equilibrium point from  $E$  to  $E_1$ , i.e. if the equilibrium price remains unchanged/constant, the equilibrium quantity will increase.



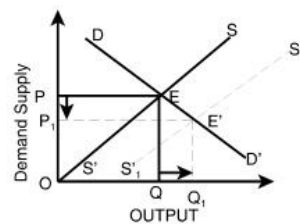


2019 - NOVEMBER

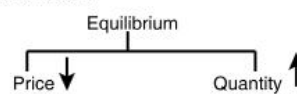
- [17] An increase in supply with demand remaining the same, brings about
- (a) An increase in equilibrium quantity and decrease in equilibrium price.
  - (b) An increase in equilibrium price and decrease in equilibrium quantity.
  - (c) Decrease in both equilibrium price and quantity.
  - (d) None of these

**Answer:**

- (a) An increase in supply with demand remaining the same brings about.



In the above diagram we can see that when there is increase in supply curve i.e. from  $SS'$  to  $S_1S'_1$ , where demand curve remaining the same i.e.  $DD'$  with price ' $P$ ' and quantity ' $Q$ '. Then as a result there is an increase in equilibrium quantity i.e., from  $Q$  to  $Q_1$  and price decreased i.e., from  $P$  to  $P_1$ . And equilibrium point shifted downwards i.e. from  $E$  to  $E'$ .










# 4

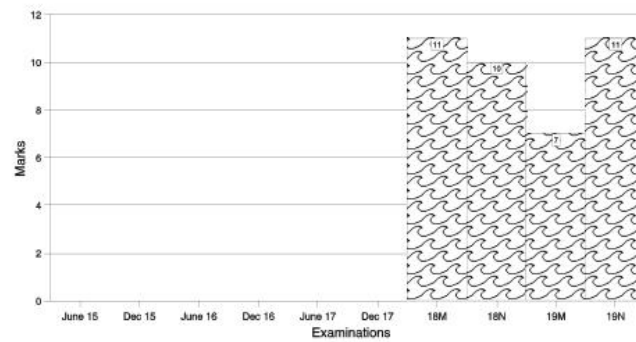
## MEANING AND TYPES OF MARKET

### Unit:3 Price Output Determination Under Different Market Forms

Marks of Objective, Short Notes, Distinguish Between, Descriptive & Practical Questions

#### Legend

 Objective  Short Notes  Distinguish  Descriptive  Practical



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for registration and password see first page of this book.



**PAST YEAR QUESTIONS AND ANSWERS**

**2006 - NOVEMBER**

- [1] A competitive firm in the short run incur losses. The firm continues production, if:
- |               |                  |          |
|---------------|------------------|----------|
| (a) $P > AVC$ | (b) $P = AVC$    | (1 mark) |
| (c) $P < AVC$ | (d) $P \geq AVC$ |          |

**Answer:**

- (d) In short run if the competitive firm is incurring losses then it will continue production only if its price is greater or equal to average variable cost. If price is less than variable cost it means neither the fixed cost nor the variable cost can be covered. In such a situation, the producer shall stop production.

- [2] Under \_\_\_\_\_ market condition, firms make normal profits in the long run:
- |                         |              |          |
|-------------------------|--------------|----------|
| (a) perfect competition | (b) monopoly | (1 mark) |
| (c) oligopoly           | (d) none     |          |

**Answer:**

- (a) Perfect competitive market is characterized by free entry and exit of firms. In the long run if the firm makes profit, more seller enter the industry and hence the profits are reduced to the equilibrium level. If there are losses, then and more firms leave the industry resulting into increase in profits to the equilibrium level. Hence, competitive firms always incur normal profits.



**2007 - FEBRUARY**

- [3] A monopolist is able to maximize his profits when :
- (a) His output is maximum
  - (b) He charges a high price
  - (c) His average cost is minimum
  - (d) His marginal cost is equal to marginal revenue (1 mark)

**Answer:**

- (d) Profit maximization level is the level at which :  
 $MC = MR$

- [4] Under which of the following market structure AR of the firm will be equal to MR?
- (a) Monopoly
  - (b) Monopolistic Competition
  - (c) Oligopoly
  - (d) Perfect Competition (1 mark)

**Answer:**

- (d) In perfect competition firms are price taker. Hence they offer same price i.e. the prices are same throughout the market. Since the prices are same or the AR and MR are also equal.

**2007 - MAY**

- [5] Under Monopolistic competition the cross elasticity of demand for the product of a single firm would be :
- (a) Infinite
  - (b) Highly elastic
  - (c) Highly inelastic
  - (d) Zero (1 mark)

**Answer:**

- (b) In case of monopolistic competition, the products are less differentiated and all the brands are close substitutes of one another hence it has highly elastic of cross elasticity.



- [6] When  $AR = ₹ 10$  and  $AC = ₹ 8$  the firm makes \_\_\_\_\_ :
- (a) normal profit                      (b) net profit  
(c) gross profit                      (d) supernormal profit                      (1 mark)

**Answer:**

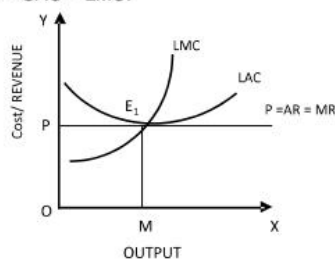
- (d) A firm makes normal profit when  $AC = AR$  .  
In the given question  $AR = 10$  and  $AC = 8$  i.e. average revenue is greater than average cost. So the firm makes super normal profit. (Profit above normal profit is super normal profit).

**2007 - AUGUST**

- [7] What are the conditions for the long run equilibrium of the competitive firm?
- (a)  $LMC = LAC = P$                       (b)  $SMC = SAC = LMC$   
(c)  $P = MR$                       (d) All of these                      (1 mark)

**Answer:**

- (d) In the long run, a competitive will be at equilibrium at  $LMC = LAC = P$   
(When long run marginal cost, long run average cost and price are equal)  
Also in long run in the firms operating under perfect competition is efficient at point  $E'$  where  $P = MR$  and  $SMC = SAC = LMC$ .





**4.210 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)**

- [8] Kinked demand curve hypothesis is given by:  
(a) Alfred marshal (b) A.C Pigou  
(c) Sweezy (d) Hicks & Allen (1 mark)

**Answer:**

- (c) Kinked Demand hypothesis was given by Sweezy, an American economist.

**2007 - NOVEMBER**

- [9] Supernormal profits occur, when :  
(a) Total revenue is equal to total cost  
(b) Total revenue is equal to variable cost  
(c) Average revenue is more than average cost  
(d) Average revenue is equal to average cost (1 mark)

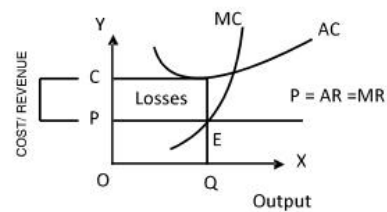
**Answer:**

- (c) Super normal profits are the profits over and above the normal profit. Normal profit is included in the cost of the product (This profit is for recovering the fixed cost). If the product is sold above its cost supernormal profits occurs. In other words, when  $AR > AC$ , supernormal profits occurs.

- [10] If under perfect competition, the price line lies below the average cost curve, the firm would :  
(a) Make only Normal profits (b) Incur losses  
(c) Make abnormal profit (d) Profit cannot be determined (1 mark)

**Answer:**

- (b) In the perfect competition if the price line (AR and MR curve) are below AC curve so the firm incurs losses i.e. AR or MR is less than AC.



2008 - FEBRUARY

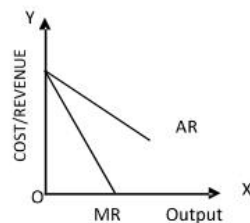
[11] The MR curve cuts the horizontal line between Y axis and demand curve into:

- (a) Two unequal parts
- (b) Two equal parts
- (c) May be equal or unequal parts
- (d) None of these

(1 mark)

**Answer:**

- (b) The slope of average revenue curve is twice the slope of marginal revenue curve hence MR curve units it into two equal parts.



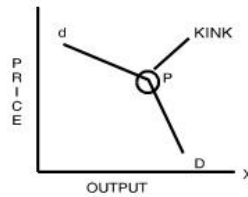


4.212 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)

- [12] Kinked demand curve is observed in \_\_\_\_\_.  
(a) duopoly market (b) monopoly market  
(c) competitive market (d) oligopoly market. (1 mark)

**Answer:**

- (d) In oligopolistic industries prices remain sticky or inflexible for a long time. They tend to change infrequently even if in the face of declining cost. These inflexibilities lead to kink shape of the demand curve. Therefore, oligopolistic markets have kinked demand curve.



- [13] Competitive firms in the long run earn:  
(a) Super normal profit (b) Normal profit  
(c) Losses (d) None (1 mark)

**Answer:**

- (b) Same as Ans. 2

2008 - JUNE

- [14] For a monopolist, the necessary condition for equilibrium is:  
(a)  $P = MC$  (b)  $P = MR = AR$   
(c)  $MR = MC$  (d) None (1 mark)

**Answer:**

- (c) A firm is in equilibrium when:  
 $MC = MR$





[15] A firm will shut down in the short run if :

- (a) It is suffering a loss
- (b) Fixed costs exceeds revenue
- (c) Variable costs exceed revenues
- (d) Total costs exceed revenues

(1 mark)

**Answer:**

(c) In the short run if the firms will be in break even point when variable cost = revenues. When variable cost is above revenues it means that the firm can neither recover its variable cost nor fixed cost. With this situation, the producer cannot survive for a long so he may shut down.

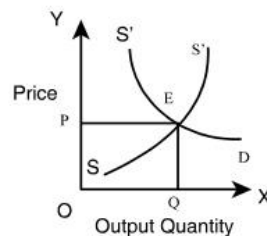
[16] \_\_\_\_\_ is the price at which demand for a commodity is equal to its supply :

- (a) Normal Price
- (b) Equilibrium Price
- (c) Short run Price
- (d) Secular Price

(1 mark)

**Answer:**

(b) Equilibrium price is the price at which demand of a commodity is equal to its supply.



Point E is the equilibrium price.



2008 - DECEMBER

- [17] OPEC is an example of :
- (a) Monopolistic competition (b) Monopoly  
(c) Oligopoly (d) Duopoly (1 mark)
- Answer:**  
(c) OPEC [Organisation for Petroleum Exporting Countries] is an example of oligopoly market because there are few seller for petroleum in the world.
- [18] \_\_\_\_\_ is a ideal Market.
- (a) Monopoly  
(b) Monopolistic  
(c) Perfect Competition  
(d) Oligopoly (1 mark)
- Answer:**  
(c) Perfectly Competitive Market is an ideal Market because it is characterized by many sellers selling identical products to many buyers and there is a freedom of entry and exit.
- [19] Under which Market Situation demand curve is linear and parallel to X axis :
- (a) Perfect Competition (b) Monopoly  
(c) Monopolistic Competition (d) Oligopoly (1 mark)
- Answer:**  
(a) Under Perfect competition demand curve is Linear and parallel to X axis because there are huge number of buyers selling the same commodity at a particular price and as a result each buyer and seller makes transactions in the market at a prevailing price.
- [20] Which market have characteristic of product differentiation?
- (a) Perfect Competition (b) Monopoly  
(c) Monopolistic Competition (d) Oligopoly (1 mark)



**Answer:**

- (c) Monopolistic markets have a characteristic of product differentiation which is the most prominent feature of such a form of market where firms do not produce identical goods. They rather produce different varieties of a commodity which are close substitutes of each other.

[21] Which of these are characteristics of Perfect Competition.

- (a) Many Sellers & Buyers      (b) Homogeneous Product  
(c) Free Entry and Exit      (d) All of the above      (1 mark)

**Answer:**

- (d) Under perfect competition there are large number of buyers and sellers. A particular buyer has a negligible role to determine the price.

The product sold under this type of market structure is a homogenous product i.e. all units of a good are identical colour, shape, size or packing of the product of each seller. Lastly, there is no legal or social restriction upon the entry of new firms into the industry. The choice of entering or leaving an industry lies on individual firms.

[22] The demand curve of oligopoly is :

- (a) Horizontal      (b) Vertical  
(c) Kinked      (d) Rising left to right      (1 mark)

**Answer:**

- (c) In many oligopolistic industries, prices remain sticky or inflexible for a long time. This price rigidity has been clearly explained by the kinked demand curve hypothesis. The demand curve of an oligopoly market has a 'Kink' at the level of the prevailing prices. The kink is formed at the prevailing price level. It is because the segment of the demand curve above the prevailing price level is highly elastic and the segment of the demand curve below the prevailing price level is inelastic.

Therefore, the demand curve formed under an oligopolistic market is kinked.



**4.216 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)**

- [23] MR Curve = AR = Demand Curve is a feature of which kind of Market?  
(a) Perfect Competition (b) Monopoly  
(c) Monopolistic (d) Oligopoly (1 mark)

**Answer:**

- (a) In perfect competition, all the goods are sold at a single price, by which average revenue (AR) equals marginal revenue (MR). This price is determined by the industry through the forces of demand and supply and this price is adopted by the firms. All the goods are sold at a prevailing price in the market by which AR equals MR at each level of quantity sold.

**2009 - JUNE**

- [24] In the long-run monopolist can:  
(a) Incur losses (b) Must earn super normal profits  
(c) Wants to shut-down (d) Earns only normal profits. (1 mark)

**Answer:**

- (b) Long run is a period long enough to allow the monopolist to adjust his plant size or use his existing plant at any level that maximizes his profit. In the absence of competition the monopolist need not produce at the optimum level. Therefore, the monopolist will not continue if he makes losses in the long run. He will continue to make super normal profits even in the long run as entry of outside firm is blocked.

- [25] The demand curve of the firm and industry will be same in which form of market :  
(a) Monopolistic Competition (b) Perfect Competition  
(c) Monopoly (d) Oligopoly. (1 mark)

**Answer:**

- (c) In case of monopoly market, the firm and the industry are same as there is only one seller in the market. Hence the demand curve of the firm and industry are same.



[26] Oligopoly having identical products is:

- (a) Pure oligopoly
- (b) Imperfect oligopoly
- (c) Price leadership
- (d) Collusion. (1 mark)

**Answer:**

- (a) Oligopoly is a market situation when there are few sellers in the market. When the sellers in the market sell homogeneous products, such oligopoly is termed as pure oligopoly.

2009 - DECEMBER

[27] The demand curve of oligopoly is :

- (a) Horizontal
- (b) Vertical
- (c) Kinked
- (d) Rising left to right

**Answer:**

- (c) Same as Ans. 22

[28] Demand curve is equal to M. R. curve in which market?

- (a) Oligopoly
- (b) Monopoly
- (c) Monopolistic Competition
- (d) Perfect Competition (1 mark)

**Answer:**

- (d) In a perfectly competitive market, all units are priced at the same level.

Therefore,  $P = MR = AR$ . Since every demand curve is the average revenue curve, so in a perfectly competitive market, the demand curve is a straight line parallel to X axis, i.e. demand is perfectly elastic.

[29] Kinked demand hypothesis is designed to explain \_\_\_\_\_ in context of oligopoly.

- (a) price and output determination
- (b) price rigidity
- (c) collusion between firm
- (d) all of the above (1 mark)



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**Answer:**

- (b) Kinked demand hypothesis is designed to explain the rigidity of price under oligopolistic market. It helps to determine the price and output of the firm.

[30] Price discrimination can take place only in\_\_\_\_\_.

- (a) monopolistic competition      (b) oligopoly  
(c) perfect competition              (d) monopoly                      (1 mark)

**Answer:**

- (d) Price discrimination refers to charging different prices from different customers. This is a feature of monopoly, as this situation is possible only in case of monopoly as there is only one seller in the market and there is no competition.

2010 - JUNE

[31] In oligopoly, the kink on the demand curve is more due to\_\_\_\_\_.

- (a) discontinuity in MR.  
(b) discontinuity in AR.  
(c) Fulfillment of the assumption that a price cut is followed by others and a price increase by a firm is not followed by others.  
(d) price war amongst the firms.                      (1 mark)

**Answer:**

- (c) In case of oligopoly there is a 'kink' on the demand curve because the Segment of demand curve above prevailing price is highly elastic and segment of the demand curve below prevailing price level is inelastic.

The reason for the above is that the oligopolist believes if he lowers the price below prevailing level its competitors will follow him but if he raises the price above the prevailing level, its competitors will not follow him.



[32] Price Discrimination is possible only when.

- (a) Seller is alone.
- (b) Goods are homogeneous.
- (c) Market is controlled by the government.
- (d) None of the above.

(1 mark)

**Answer:**

- (a) In case of price discrimination there is a condition that the seller should have some control over the supply of his product i.e. monopoly power in some form is necessary (not sufficient) to discriminate price.  
So it can be said that in order to have monopoly power the seller should be alone to exercise price discrimination.

[33] Which of the following is not the feature of an imperfect competition?

- (a) Product differentiation.
- (b) Few sellers.
- (c) Homogeneous products.
- (d) Price wars.

(1 mark)

**Answer:**

- (c) Features of imperfect competition are:
- (i) Large number of sellers.
  - (ii) Product differentiation
  - (iii) Freedom of Entry or Exit
  - (iv) Non-price competition.

[34] Price taker firms\_\_\_\_\_.

- (a) do not advertise their product because it misleads the customers.
- (b) advertise their products to boost the level of demand.
- (c) do not advertise but give gifts along with the sold items to attract customers.
- (d) do not advertise because they can sell as much as they wish at the prevailing price.

(1 mark)

**Answer:**

- (d) In case of perfect competition firms are price takers which need not advertise their products because they can sell as much as they wish at the prevailing prices.



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[35] Price rigidity is a situation found in which of the following market forms?

- (a) Perfect competition.
- (b) Monopoly.
- (c) Monopolistic competition.
- (d) Oligopoly. (1 mark)

**Answer:**

- (d) Oligopoly is a market structure having few sellers characterized by price rigidity which helps to determine the price and output of the firm.

2010 - DECEMBER

[36] When elasticity of demand is Equal to one in monopoly, marginal Revenue will be \_\_\_\_\_.

- (a) equal to one.
- (b) greater than one.
- (c) less than one.
- (d) zero. (1 mark)

**Answer:**

(d)  $MR = AR \left[ \frac{e - 1}{e} \right]$

Where,  $e = 1$

$$\therefore MR = AR \left[ \frac{1 - 1}{1} \right] = AR \left[ \frac{0}{1} \right]$$

$$MR = 0$$

[37] Which one of the following statement is Incorrect?

- (a) Competitive firms are price takers and not price makers.
- (b) Price discrimination is possible in monopoly only.
- (c) Duopoly may lead to monopoly.
- (d) Competitive firm always seeks to discriminate prices. (1 mark)

**Answer:**

- (d) Monopoly control over the product gives rise to price-discrimination, hence it can take place only in monopoly and not in competitive firms.





[38] Under which of the following market structure AR of the firm will be equal to MR?

- (a) Monopoly
- (b) Monopolistic Competition
- (c) Oligopoly
- (d) Perfect Competition (1 mark)

**Answer:**

Same as Ans. 4

[39] Tooth paste industry is an example of \_\_\_\_\_.

- (a) monopoly
- (b) monopolistic competition
- (c) oligopoly
- (d) perfect competition. (1 mark)

**Answer:**

(b) Monopolistic competition is a market in which many sellers offering differentiated products to many buyers Example- Toothpaste industry where product differential is only slight, and the degree of control over price is only some.

[40] OPEC is an example of :

- (a) Monopolistic competition
- (b) Monopoly
- (c) Oligopoly
- (d) Duopoly (1 mark)

**Answer:**

(c) Same as Ans. 17

[41] Monopolistic Competitive firms \_\_\_\_\_.

- (a) are small in size
- (b) have small share in total market
- (c) are very large in size
- (d) both (A) and (B) (1 mark)

**Answer:**

(d) Monopolistic competitive firms are small in size as compared to monopolies and every monopolistic competitive firms have small share in the total market Example – Soap industry

[42] The price discrimination under monopoly will be possible under which of the following conditions?

- (a) The seller has no control over the supply of his product
- (b) The market has the same condition all over
- (c) The price elasticity of demand is different in different markets
- (d) The price elasticity of demand is uniform. (1 mark)



4.222 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)

**Answer:**

- (c) Conditions for price discrimination under monopoly are:
- (i) seller should have control over the supply of his product
  - (ii) seller should be able to divide his market into sub-markets
  - (iii) price elasticity of product should be different in different markets
  - (iv) not possible for buyers of low-priced market to resell the product to the buyers of high priced market.

**2011 - JUNE**

- [43] Oligopoly having identical products is known as \_\_\_\_\_.  
(a) pure oligopoly (b) collusive oligopoly  
(c) independent oligopoly (d) none of these. (1 mark)

**Answer:**

- (a) Oligopoly having identical products is known as pure oligopoly. For example-aluminium industry.

- [44] Which of these is the best example of oligopoly?  
(a) OPEC (b) SAARC  
(c) WTO (d) GATT. (1 mark)

**Answer:**

- (a) Oligopoly is defined as 'competition among few'. In other words when there are few sellers in the market selling homogeneous or differentiated products, oligopoly is said to exist. OPEC (Oil and Petroleum Exporting Countries) is the best example of oligopoly.

- [45] Monopolist can fix him price of goods whose elasticity is \_\_\_\_\_.  
(a) less than 1 (b) more than 1  
(c) elastic (d) inelastic. (1 mark)

**Answer:**

- (a) Monopoly is a situation when there is a single seller in the market. Here the firm is the price maker. The price elasticity demand for monopolist is less than one hence he can fix price of the goods whose elasticity is less than one.



- [46] Kinked demand curve is observed in \_\_\_\_\_.  
(a) duopoly market (b) monopoly market  
(c) competitive market (d) oligopoly market. (1 mark)

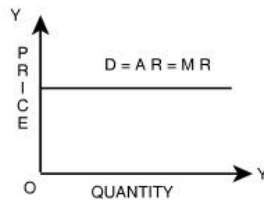
**Answer:**

(d) Same as Ans. 12

- [47] Perfectly competitive firm faces:  
(a) Perfectly elastic demand curve  
(b) Perfectly inelastic demand curve  
(c) Zero  
(d) Negative. (1 mark)

**Answer:**

(a) Firms in a competitive market are price takers. This is because there are a large number of firms in the market who are producing identical or homogeneous products. As such these firms cannot influence the price of their products and hence they have a perfectly elastic demand curve.



2011 - DECEMBER

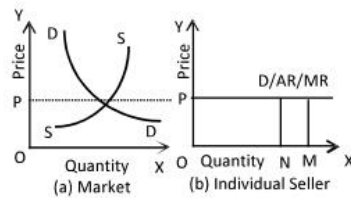
- [48] In perfect Competition when the firm is a price taker, which curve among the following will be a straight line?  
(a) Marginal Cost (b) Average Cost  
(c) Total Cost (d) Marginal Revenue (1 mark)



4.224 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)

**Answer:**

- (d) In a perfect competitive market the firms are price-takers and the marginal revenue curve is a straight line.



Firm's Demand Curve Under Perfect Competition

- [49] "Price Discrimination" can be best exercised by the Seller in\_\_\_\_\_.

- (a) oligopoly
  - (b) monopoly
  - (c) monopolistic competition
  - (d) perfect competition
- (1 mark)

**Answer:**

- (b) Price discrimination cannot persist under perfect competition because the seller has no influence over market-determined rate. Price discrimination requires an element of monopoly so that the seller can influence the price of his product.

- [50] In Oligopoly the kink in the demand curve is more due to\_\_\_\_\_.

- (a) discontinuity in MR
  - (b) discontinuity in AR
  - (c) fulfillment of the assumption that a price fall is followed by the other and a price increase by a firm is not followed by the other
  - (d) price war among the firms
- (1 mark)



**Answer:**

- (c) In oligopoly, the kinked demand curve is based on the assumption that:  
Each oligopolist believes that if he lowers the price below the prevailing level, its competitors will follow him and will accordingly lower the prices, whereas if he raises the price above the prevailing level, its competitors will not follow its increase in price. This feature gives a kink shape to the demand curve.

- [51] A firm encounters "shut down" point when\_\_\_\_\_.
- (a) marginal cost equals the price of the profit maximising level of output
  - (b) average fixed cost equals the price at the profit maximising level of output
  - (c) average variable cost equals the price at the profit maximising level of output
  - (d) average total cost equals the price at the profit maximising level of output (1 mark)

**Answer:**

- (c) A firm reaches a shutdown level when it is not being able to meet its variable cost. This means that the firm will not be able to make payment to labour, raw material suppliers etc. In such a situation, the firm will not be able to recover its variable cost even in the long run. Hence at this stage the firm should stop production and shut down.

- [52] Under which market Condition firms make only normal profits in the long run?
- (a) Oligopoly
  - (b) Monopoly
  - (c) Monopolistic competition
  - (d) Duopoly (1 mark)

**Answer:**

- (c) In short-run, firm earn super-normal profits in the monopolistic competition thus giving incentives to new firms to enter the industry. As more firms enter, profits per firm will go on decreasing as the total demand will be shared among large number of firms. This will happen till all the profits are wiped away and all the firms earn only normal profits.



4.226 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)

[53] In monopolistic competition excess capacity in the firm\_\_\_\_\_.

- (a) always exists (b) sometimes exists  
(c) never exists (d) none of the above (1 mark)

**Answer:**

- (a) An individual firm in the long run is in equilibrium position at a position where it has excess capacity. Thus, the firms in monopolistic competition are not of optimum size and there exists excess capacity of production with each firm.

2012 - JUNE

[54] Selling costs have to be incurred in case of:

- (a) Perfect Competition (b) Monopolistic Competition  
(c) Monopoly (d) None of these. (1 mark)

**Answer:**

- (b) Non price competition is an essential feature of monopolistic competition. Here the firms compete not on basis of price but on other factors such as aggressive marketing, product development, after sale services etc. Hence incurring of selling cost is an essential feature of monopolistic competition.

[55] In market, the price and output equilibrium is determined on the basis of:

- (a) Total revenue and total cost  
(b) Total cost and marginal cost  
(c) Marginal revenue and marginal cost  
(d) Only marginal cost. (1 mark)

**Answer:**

- (c) For the condition of equilibrium two conditions are necessary –  
(i) Marginal revenue should be equal to marginal cost.  
(ii) Marginal cost curve should cut MR from below.

Hence, equilibrium is determined on the basis of marginal cost and marginal revenue.



2012 - DECEMBER

- [56] A perfect market is characterised by :-  
(a) Existence of large number of buyers and sellers  
(b) Homogenous products  
(c) Perfect knowledge of the market  
(d) All of the above. (1 mark)  
**Answer:**  
(d) A perfect market has following characteristics :  
1. Large number of buyers and sellers  
2. Homogeneous products  
3. Free entry and exit Perfect knowledge of the market  
5. Movement of goods from one centre to another  
6. Uniform price.
- [57] Which of the following is not a feature of oligopoly market?  
(a) Interdependence of the firms in decision making  
(b) Price rigidity  
(c) Group behaviour  
(d) Existence of large number of firms. (1 mark)  
**Answer:**  
(d) Oligopoly is described as 'competition among the few'. It has the following characteristics:  
1. Interdependence of few firms in decision making  
2. Great importance of advertising and selling cost, firms compete on non-price basis.  
3. Group behaviour.
- [58] A monopolist can fix:  
(a) Both price and output (b) Either price or output  
(c) Neither price nor output (d) None of the above. (1 mark)  
**Answer:**  
(a) The term 'monopoly' means 'alone to sell'. In a monopoly market there is only one firm producing or supplying a product. Thus, the monopolist is free to determine both his price and output.



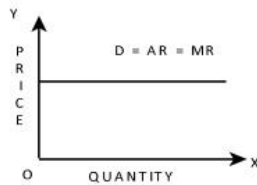
4.228 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)

[59] In a perfectly competitive market, the demand curve of a firm is:-

- (a) Elastic
  - (b) Perfectly elastic
  - (c) Inelastic
  - (d) Perfectly inelastic
- (1 mark)

**Answer:**

- (b) Firms in a competitive market are price takers. This is because there are a large number of firms in the market who are producing identical or homogeneous products. As such these firms cannot influence the price of their products and hence, they have a perfectly elastic demand curve.



[60] In a competitive market, if price exceeds Average Variable Cost (AVC) but remains less than Average Cost (AC) at the equilibrium, the firm is:

- (a) Making a profit
  - (b) Planning to quit
  - (c) Experiencing loss but should continue production
  - (d) Experiencing loss but should discontinue production.
- (1 mark)

**Answer:**

- (c) The firm can be in an equilibrium position and still make losses. When the firm is able to meet its VC and a part of FC, it will try to continue production in short run. If it recovers a part of FC, it will be beneficial for it to continue production because FC are already incurred and in such a case, it will be able to recover a part of them.

Thus, if price exceeds the AVC but remains less than AC at equilibrium in a competitive market, the firm is experiencing loss but should continue production.





2013 - JUNE

- [61] Price under perfect competition is determined by the \_\_\_\_\_.  
(a) firm (b) industry  
(c) government (d) society. (1 mark)
- Answer:**  
(b) An industry consist of a large number of independent firms, having a number of factories, firms or mines under its control. Each such unit in the industry produces a homogeneous product so that there is competition amongst goods produced by different units called firms. When the total output of the industry is equal to the total demand, we say the industry is in equilibrium, the price prevailing is equilibrium price. Thus it can be said that price under perfect competition is determined by industry.
- [62] Under monopoly, which of the following is correct:  
(a) AR and MR both are downward sloping  
(b) MR lies halfway between AR and Y-axis  
(c) MR can be zero or even negative  
(d) All of the above. (1 mark)
- Answer:**  
(d) The relationship between AR and MR of a monopoly firm can be stated as follows:  
(i) AR and MR are both negative sloped (downward sloping) curves.  
(ii) MR curve lies half way between the AR curve and Y axis, i.e. it cuts the horizontal line between Y axis and AR into two equal parts.  
(iii) AR cannot be zero, but MR can be zero or even negative.  
Thus, all of the above statements are correct under monopoly.
- [63] Non-price competition is very popular in:  
(a) Monopoly market  
(b) Monopolistic competition  
(c) Oligopolistic market  
(d) Perfect competition. (1 mark)



4.230 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)

**Answer:**

- (b) In a monopolistically competitive market, seller try to compete on basis other than price, as for example aggressive advertising, product development, better distribution arrangements, efficient after-sale service, and so on. A key base of non-price competition is a deliberate policy of product differentiation.

[64] In the 'kinked-demand' curve model, the upper portion of the demand curve is:

- (a) Elastic
- (b) Inelastic
- (c) Perfectly Elastic
- (d) Unitary Elastic. (1 mark)

**Answer:**

- (a) The demand curve faced by an oligopolist according to kinked demand curve hypothesis, has a 'kink' at the level of prevailing price. It is because the segment of the demand curve above the prevailing price level is highly elastic and the segment of the demand curve below the prevailing price level is inelastic.

[65] Equilibrium price for an industry in perfect competition is fixed through.

- (a) Input and Output
- (b) Market demand and market Supply
- (c) Market demand and firms supply
- (d) None of the above. (1 mark)

**Answer:**

- (b) Firms in a competitive market are price takers. This is because there are a large number of firms in the market who are producing identical or homogeneous products. As such these firms cannot influence the price in their individual capacities. They have to accept the price fixed (through interaction of market demand and supply) by the industry as a whole.



2013 - DECEMBER

[66] In a perfectly competitive market, if MR is greater than MC, then a firm should—

- (a) Increase its production      (b) Decrease its production  
(c) Decrease its sales          (d) Increase its sales      (1 mark)

**Answer:**

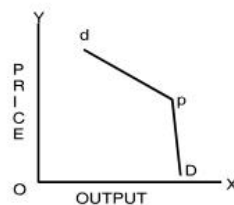
- (a) In a perfectly competitive market, if MR is greater than MC, there is always an incentive for the firm to expand its production further and gain by sale additional units.  
Thus, the firm should increase its production if MR is greater than MC.

[67] Kinked demand curve is related to which market structure

- (a) Oligopoly                      (b) Monopoly  
(c) Monopsony                  (d) Monopolistic competition.      (1 mark)

**Answer:**

- (a) In oligopolistic industries prices remain sticky or inflexible for a long time. They tend to change infrequently even if in the face of declining cost. These inflexibilities lead to kink shape of the demand curve.  
Therefore, oligopolistic markets have kinked demand curve.



Thus, option a is correct.



**4.232 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)**

- [68] In the long run a monopolist always earns
- (a) Normal profit
  - (b) Abnormal profit
  - (c) Zero profit
  - (d) Loss
- (1 mark)
- Answer:**
- (b) Long run is a period long enough to allow the monopolist to adjust his plant size or use his existing plant at any level that maximizes his profit. In the absence of competition the monopolist need not produce at the optimum level.  
Therefore, the monopolist will not continue if he makes losses in the long run.  
He will continue to make super normal profits abnormal even in the long run as entry of outside firm is blocked.  
Thus, option b is correct.
- [69] Under which of the following forms of market structure does a firm has a very considerable control over the price of its product?
- (a) Monopoly
  - (b) Monopolistic Competition
  - (c) Oligopoly
  - (d) Perfect Competition
- (1 mark)
- Answer:**
- (a) In monopoly since there is a single seller and there is only one firm producing and supplying a product. Each firm is a price maker and is in a position to determine price of its own product.

**2014 - JUNE**

- [70] One of the essential conditions of Perfect Competition is :
- (a) Product differentiation
  - (b) Many sellers and few buyers
  - (c) Only one price for identical goods at any one time
  - (d) Multiplicity of prices for identical product at any one time
- (1 mark)



**Answer:**

- (c) In case of perfect competition, the commodity or the goods are sold at uniform price throughout the market at any given point of time. In other words, all firms individually are price takers; they have to accept the price determined by the market forces of demand and supply.

[71] The demand curve of an oligopolist is :

- (a) Determinate (b) Indeterminate  
(c) Circular (d) Vertical (1 mark)

**Answer:**

- (b) When an oligopolistic firm changes its price, its rival firms will retaliate or react and change their prices which in turn would affect the demand of the former firm. Therefore, an oligopolistic firm cannot have sure and definite demand curve, since it keeps shifting as the rivals changes their prices in reaction to the price changes made by it.

Hence, option (b) is correct.

[72] Abnormal profits exist in the long run only under\_\_\_\_\_

- (a) perfect competition (b) monopoly  
(c) monopolistic competition (d) oligopoly (1 mark)

**Answer:**

- (b) Abnormal profits exist in the long run only under monopoly. He will continue to make supernormal profits even in the long run as entry of outside firms is blocked.

Thus, option (b) is correct.

[73] The distinction between a single firm and an Industry vanishes in which of the following market conditions?

- (a) Perfect Competition (b) Imperfect Competition  
(c) Pure Competition (d) Monopoly (1 mark)

**Answer:**

- (d) In a monopoly market, there is only one firm producing or supplying a product. This single firm constitutes the industry and as such there is no distinction between firm and industry in a monopolistic market or monopoly.



4.234 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)

[74] Selling outlay is an essential part of which of the following market situations?

- (a) Perfect Competition (b) Monopoly  
(c) Monopolistic Competition (d) Pure Competition. (1 mark)

**Answer:**

- (c) In a monopolistically competitive market, sellers try to compete on bases of selling cost/outlay. Sellers attempt to promote their product not by cutting prices but by incurring high expenditure on publicity and advertisement and sales promoting techniques. Thus, selling outlay is an essential part of monopolistic competitive market.

[75] The Kinked demand curve model explains the market situation

- (a) Pure Oligopoly (b) Differentiated Oligopoly  
(c) Collusive Oligopoly (d) Price Rigidity (1 mark)

**Answer:**

- (d) In many oligopolistic industries prices remain sticky or inflexible for a long time. They tend to change infrequently, even in the face of declining costs. The most popular explanation given for this price rigidity is the kinked demand curve hypothesis given by Paul A. Sweezy.

[76] For price discrimination to be successful, the elasticity of demand for the commodity in the two markets should be :

- (a) Same (b) Different  
(c) Constant (d) Zero (1 mark)

**Answer:**

(b) Conditions for price discrimination:

- (i) Seller should have some control over the supply of his product.
- (ii) Seller should be able to divide his market into two or more sub-markets.
- (iii) Price-elasticity of the product should be different in different sub-market.
- (iv) It should not be possible for buyers of low-priced market to resell the product to buyers of high-priced market.



2014 - DECEMBER

- [77] The firm in a perfectly competitive market is a price taker. This designation as a price taker is based on the assumption that:
- (a) The firm has some but not complete control over its product price
  - (b) There are so many buyers and sellers in the market that any one buyer or seller cannot affect the market
  - (c) Each firm produces a homogeneous product
  - (d) There is easy entry into or exit from the market place. (1 mark)
- Answer:**
- (b) The firm in a perfectly competitive market is a price taker. The designation as a price taker is based on the assumption that there are large number of buyers and sellers who compete among themselves and their number is so large that no buyer or seller is in a position to influence the demand or supply in the market.
- [78] A market structure in which many firms sell products that are similar and identical is known as \_\_\_\_\_.
- (a) monopolistic competition
  - (b) monopoly
  - (c) perfect competition
  - (d) oligopoly (1 mark)
- Answer:**
- (c) Perfect competition is a market where firm sells homogenous product that are similar and identical in nature.
- [79] A firm having kinked demand curve indicates that:
- (i) If the firm reduces the price, competitive firms also reduce the price
  - (ii) If the firm increases the price, competitive firms also increases the price
  - (iii) If the firm reduces the price, competitive firms do not reduce the price
  - (iv) If the firm increases the price, competitive firms do not increase the price
- (a) Only (i) above
  - (b) Both (i) and (iv) above
  - (c) Both (ii) and (iv) above
  - (d) Both (ii) and (iii) above (1 mark)



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**Answer:**

- (b) In a firm having kinked demand curve indicates that, the firm has reduces, the price and the competitive firm also reduces the price but if the firm increases the price, competitive firms do not increase the price.

So, option B is correct answer i.e. Both (i) and (iv) above.

[80] Price discrimination will not be profitable, if the elasticity of demand is \_\_\_\_\_ in different markets

- (a) uniform (b) different  
(c) less (d) zero (1 mark)

**Answer:**

- (a) Price discrimination is a method of pricing adopted by the monopolist in order to earn abnormal profits. It refers to the practices of charging different prices for different units of the same commodity. Thus, it will not be profitable, if the elasticity of demand is uniform in different market.

[81] In the long run, which of the following statement is true for a firm in a perfectly competitive industry?

- (a) It operates at its minimum average cost  
(b) The price is more than the average fixed cost  
(c) The marginal cost is greatest than marginal revenue  
(d) The fixed cost is lower than the total variable cost (1 mark)

**Answer:**

- (a) In the long run, plants are used at full capacity, so that there is no wastage of resources i.e.  $MC = AC$ . The firm adjusts its plant size so as to produce that level of output at which the LAC is the minimum.

Thus, we can say that a firm in a perfectly competitive industry operates at its minimum average cost.





2015 - JUNE

[82] The firm will attain equilibrium at a point where MC curve cuts \_\_\_\_\_ from below.

- (a) AR curve (b) MR curve  
(c) AC curve (d) AVC curve. (1 mark)

**Answer:**

- (b) The MC curve cuts MR curve from below. In other words, MC should have a positive slope.

[83] In a monopoly market, a producer has control only over:

- (a) Price of the commodity (b) Demand of the commodity  
(c) Both (a) and (b) (d) Utility of the product. (1 mark)

**Answer:**

- (a) The monopolist or the producers in a monopoly market may use their monopolistic power to realize maximum revenue and may also adopt price discrimination. Therefore they have control only over price of the commodity.

[84] One of the following is not correct about perfect competition:

- (a) Purchase and Sale of homogeneous goods  
(b) Existence of marketing costs  
(c) Absence of transportation costs  
(d) Perfect mobility of factors of production. (1 mark)

**Answer:**

- (b) Perfect competition has following features:
- Large number of buyers and sellers of a commodity
  - Homogeneous Product
  - Perfect Knowledge
  - Freedom of Entry and Exit
  - No Extra Transport Cost
  - Independent Decision Making
  - Perfect Mobility



4.238 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)

[85] Kinked demand curve under oligopoly is designed to show:

- (a) Price and output determination
- (b) Price rigidity
- (c) Price leadership
- (d) Collusion among rivals. (1 mark)

**Answer:**

- (b) Kinked demand curve hypothesis has a 'kink' at the level of the prevailing price. This kink is formed to show price rigidity.

2015 - DECEMBER

[86] "I am making a loss, but with the rent I have to pay, I can't afford to shut down at this point of time." If this entrepreneur is attempting to maximize profits or minimize losses.

- (a) Rational, if the firm is covering its variable cost
- (b) Rational, if the firm is covering its fixed cost
- (c) Irrational, since plant closing is necessary to eliminate losses
- (d) Irrational, since fixed costs are eliminated if a firm shut down. (1 mark)

**Answer:**

- (a) A point of operation where a firm is indifferent between continuing operation and shutting down temporarily. The shutdown point is the combination of output and price where a firm earns just enough revenue to cover its total variable costs.

[87] Kinked demand curve is the demand curve of

- (a) Perfect Competition (b) Monopoly
- (c) Monopolistic Competition (d) None of the above. (1 mark)

**Answer:**

- (d) Kinked demand curve is the demand curve of oligopoly.

[88] Price discrimination will be profitable only if the elasticity of demand in different markets is

- (a) Uniform (b) Different
- (c) Less (d) Zero (1 mark)



**Answer:**

- (b) Price discrimination will be profitable only if the elasticity of demand in different markets is different because Monopolist fixes a high price for his product for those buyers whose price Elasticity of demand for a product is less than one. This implies that when the monopolist charges a higher price from them, they do not significantly reduce their purchases in response to high price.

[89] Under which of the following form of market structure does a firm have no control over the price of its production?

- (a) Monopoly (b) Monopolistic Competition  
(c) Oligopoly (d) Perfect Competition. (1 mark)

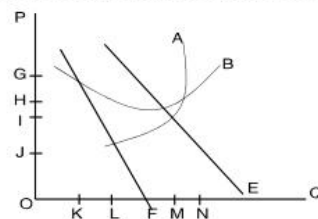
**Answer:**

- (d) In perfect competition, a firm has no control over the price of its product because there are large number of sellers and each seller produces such a small share of the total output so that any change in his output will not have a significant effect on the market price and there are large number of buyers so that no buyer can change its output by its individual action. The firms are said to be 'price takers'.

[90] \_\_\_\_\_ is that situation in which a firm bases its market policy, in part on the expected behaviour of a few close rivals.

- (a) Oligopoly (b) Monopolistic Competition  
(c) Monopoly (d) Perfect Competition. (1 mark)

Solve the question No. 91, 92 and 93 on the base of following figure:





4.240 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)

**Answer:**

- (a) Oligopoly is a market structure in which there is interdependence of firms in decision making. This is because when the number of competitors are few any change in price, output or product by a firm will have a direct effect on the fortunes of the rivals, who will then retaliate by changing their own price.

[91] In the above figure, curve E is the firm's

- (a) Marginal Cost Curve (b) Average Cost Curve  
(c) Demand Curve (d) Marginal revenue Curve.

(1 mark)

**Answer:**

- (c) Curve-E is Average Revenue curve which is also known as Demand Curve.

[92] Above figure represents a

- (a) Monopolist  
(b) Perfectly competition industry  
(c) Perfectly competitive firm  
(d) None of the above.

(1 mark)

**Answer:**

- (a) Given curve is Monopolist curve because:

- (i) AR and MR are both negatively sloped  
(ii) MR curve lies half-way between the AR curve and the Y-axis. i.e. it cuts the Horizontal line between Y-axis and AR into two equal parts.  
(iii) AR cannot be zero, but MR can be zero or negative.

[93] In above figure, firms marginal revenue curve is curve

- (a) E (b) A  
(c) F (d) B

(1 mark)

**Answer:**

- (c) Marginal revenue curve is curve F because it lies half-way between the AR curve and the Y-axis.



2016 - JUNE

- [94] The price elasticity of demand for a product is infinite under:
- (a) Perfect competition
  - (b) Monopolistic competition
  - (c) Monopoly
  - (d) Oligopoly. (1 mark)
- Answer:**
- (a) The price elasticity of demand for a product is infinite under perfect competition as there are large number of buyers and sellers who compete among themselves and their number is so large that no buyer or seller is in a position to influence the demand or supply in the market.
- [95] Comparing a Monopoly and Competitive firm the Monopolist will:
- (a) Produce less and sell at a lower price
  - (b) Produce more and sell at a lower price
  - (c) Produce less and sell at a higher price
  - (d) Produce zero and sell at a lower price. (1 mark)
- Answer:**
- (c) Monopoly is an extreme form of imperfect competition with a single seller of a product which has no close substitute as compared with the perfectly competitive market. In perfect competition, average and marginal revenue are identical but this is not the case in monopoly as monopolist knows that if he wishes to increase his sales he will have to reduce the price of a product. Thus, produce less at a higher price at times.
- [96] The reason for the kinked demand curve is that:
- (a) the oligopolist believe that competitors will follow output increases but not output reductions.
  - (b) the oligopolist believe that competitors will follow price increases but not output reductions.
  - (c) the oligopolist believe that competitors will follow price cuts but not price rises.
  - (d) the oligopolist believe that competitors will follow price increases but not output increases. (1 mark)



4.242 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)

**Answer:**

- (c) The reason for the Kinked Demand curve is that the oligopolist believe that competitors will follow price cuts but not price rises. This kink is formed at a prevailing price level. This is because the segment of the demand curve above the prevailing price level is highly elastic and the segment of the demand curve below the prevailing price level is inelastic.

- [97] A discriminating monopolist will charge a higher price in the market in which the demand for its product is \_\_\_\_\_.  
(a) highly elastic (b) relatively elastic  
(c) relatively inelastic (d) perfectly elastic. (1 mark)

**Answer:**

- (c) A discriminating monopolist charge a higher price in a market which has a relatively in elastic demand. The market which is highly responsive to price changes is charged less. On the whole, the monopolist benefits from such discrimination.

- [98] If a firm under monopoly wants to sell more, its average revenue curve will be a \_\_\_\_\_ line.  
(a) horizontal (b) vertical  
(c) downward sloping (d) upward sloping (1 mark)

**Answer:**

- (c) If a firm under monopoly wants to sell more, its average revenue curve will be a downward sloping line because the seller charges a single price for all units he sells, average revenue per unit is identical with price, and thus the market demand curve is the average revenue curve for the monopolist.

**2016 - DECEMBER**

- [99] Who sets the price of the product under perfect competition?  
(a) Government (b) Consumers  
(c) Sellers (d) Both buyers and sellers (1 mark)



**Answer:**

(d) Price of the product under perfect competition is set by both buyers and sellers.

[100] Which is the first order condition for the firm to maximise the profit.

- (a)  $AC = MR$  (b)  $AC = AR$   
(c)  $MC = MR$  (d)  $MR = AR$  (1 mark)

**Answer:**

(c) The first order condition for the firm to maximise the profits is when marginal cost is equal to the marginal revenue.

[101] Which market has the concept of 'group' equilibrium in the long run?

- (a) Oligopoly (b) Monopoly  
(c) Monopolistic competition (d) Perfect competition. (1 mark)

**Answer:**

(c) In the long run monopolistic competition has the concept of group equilibrium. Group equilibrium represents the price and output of organizations having close substitutes.

[102] Which of the following is incorrect?

- (a) Even monopolistic can earn losses.  
(b) Firms in perfect competitive market is price taker.  
(c) It is always beneficial for a firm in a perfectly competitive market to discriminative prices.  
(d) Kinked demand curve is related to an oligopolistic market. (1 mark)

**Answer:**

(c) It is always beneficial for a firm in a perfectly competitive market to discriminate prices. This statement is incorrect.

[103] Average revenue curve is also known as:

- (a) Profit Curve (b) Demand Curve  
(c) Average Cost Curve (d) Indifference Curve (1 mark)

**Answer:**

(b) Average Revenue curve is also known as Demand Curve.



**4.244 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)**

- [104] Which is not characteristic of monopoly?
- (a) The firm is price taker
  - (b) There is a single firm
  - (c) The firm produces a unique product
  - (d) The existence of some advertising. (1 mark)

**Answer:**

- (a) A monopoly is not a price taker but a price maker.

- [105] Price discrimination is profitable only when:
- (a) Different markets are kept separate
  - (b) Distance between the consumer and the market is more
  - (c) Elasticity of demand in different markets is different
  - (d) The consumers are segregated on the basis of their purpose of use of the commodity. (1 mark)

**Answer:**

- (c) Price discrimination is profitable only when elasticity of demand in different markets is different.

**2017 - JUNE**

- [106] When the industry is dominated by one large firm which is considered as the leader of the group, the market is described as:
- (a) Open oligopoly
  - (b) Perfect oligopoly
  - (c) Partial oligopoly
  - (d) Organised oligopoly. (1 mark)

**Answer:**

- (c) Oligopoly is partial when the industry is dominated by one large firm which is considered or looked upon as the leader of the group. The dominating firm will be the price leader. In partial oligopoly. The market will be conspicuous by the absence of price leadership.





- [107] Which amongst the following is not an objective of price discrimination?
- (a) To hold the extra stocks
  - (b) To earn maximum profits
  - (c) To enjoy economies of scale
  - (d) To secure equity through pricing. (1 mark)

**Answer:**

- (a) The objectives of price discrimination are here under:
1. to earn maximum profit
  2. to dispose off surplus stock
  3. to enjoy economies of scale
  4. to capture foreign market
  5. to secure equity through pricing
- Thus, option (a) is the correct answer.

- [108] Which of the following statement is not correct?
- (a) Under monopoly there is no difference between a firm and industry.
  - (b) A monopolist may restrict the output and raise the price.
  - (c) Commodities offered for sale under a perfect competition will be heterogeneous.
  - (d) Product differentiation is peculiar to monopolistic competition. (1 mark)

**Answer:**

- (c) Commodities offered for sale under a perfect competition will be homogenous. There are large number of buyers and sellers who compete among themselves and their number is so large that no buyer or seller is in a position to influence the demand and supply in the market being the commodity dealt in it is homogeneous, in the sense that the goods produced by different firms are identical in nature.

- [109] Under perfect competition firm is described as:
- (a) price taker and not price maker
  - (b) price maker and not price taker
  - (c) neither price maker nor price taker
  - (d) none of the above. (1 mark)



4.246 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)

**Answer:**

- (a) Under perfect competition firm is described as price takers and not price makers. This is because there are large number of firms in the market who are producing identical or homogenous products. As such these firms cannot influence the price in their individual capacities. They have to accept the price fixed (through interaction of total demand and total supply) by the industry as a whole.

[110] Under which of the following forms of market structure does a firm have no control over the price of its product?

- (a) Monopoly (b) Monopolistic Competition  
(c) Oligopoly (d) Perfect Competition. (1 mark)

**Answer:**

- (d) Under perfect competition, a firm have no control over the price of its product. Firm have to accept the price as given and as such they are price takers rather than price makers. They cannot increase the price individually because of the fear of losing the customer to other firms.

Thus, option (d) is correct.

2018 - MAY

[111] Condition for equilibrium of firm:

- (a)  $MR = MC$   
(b)  $AR = AC$   
(c) MC curve cuts MR curve from below  
(d) Both (a) and (c) (1 mark)

**Answer:**

- (d) Conditions for Equilibrium of firm are:

- (i) Marginal revenue should be equal to marginal cost i.e.  $MR = MC$   
(ii) MC curve should cut MR curve from below i.e. MC should have positive slope. Hence both conditions.



- [112] What is/ are feature (s) of oligopoly
- (a) Kinked Demand curve
  - (b) Cartel
  - (c) Downward sloping demand curve
  - (d) Both (a) and (b) are correct
- (1 mark)
- Answer:**
- (d) Oligopoly is type of market in which there are only few buyers and sellers (generally 2 to 10) and it was so many features also and these are as follows:
- (a) Cartel
  - (b) Kinked Demand Curve
  - (c) Inter dependence
  - (d) Group Behaviour
  - (e) Importance of advertising and selling costs
- [113] Monopoly is undesirable due to:
- (a) It has prices higher than competitive firms
  - (b) It produces less output than competitive firms
  - (c) It discriminates on prices
  - (d) All of the above.
- Answer:**
- (d) Monopoly means where only one seller exist and take all the profits. It has some features from his point of view and undesirable also from public point of view these are:
- (a) Price Discrimination
  - (b) Produced less output than competitive firms
  - (c) Prices higher, than competitive firm
- (1 mark)
- [114] In long run equilibrium undue perfect competition is/are satisfied by which condition
- (a)  $MC = MR$
  - (b)  $AC = AR$
  - (c)  $CMC = LAC = P$
  - (d) All of the above.
- (1 mark)



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**Answer:**

(d) Equilibrium point is judged in long run when there is/are following conditions given

(a) Marginal Cost = Marginal Revenue or  $MC = MR$

(b) Average Cost = Average Revenue or  $AC = AR$

(c) Long run Marginal Cost = Long Run Average Cost = Price or  $LMC = LAC = P$

[115] In the long run monopolist

(a) Incur losses

(b) Must earn super normal profits

(c) Wants to shut down

(d) Earns only normal profits.

(1 mark)

**Answer:**

(b) Monopoly means one seller and many buyers. Monopoly is kind of market in which seller is known as monopolist and as his business goes on for long time then he not only earns normal profits but also abnormal profits and which is known as super profits. So, the firm must earn super normal profits in long run.

[116] The demand curve of the firm and industry will be same in which form of market:

(a) Monopolistic competition (b) Perfect competition

(c) Monopoly

(d) Oligopoly

(1 mark)

**Answer:**

(c) Demand curve of firm and industry will be same in monopoly market as price set by industry and firm have to choose that level of output which yields maximum profits.

[117] Which of these is the best example of oligopoly?

(a) OPEC

(b) SAARC

(c) WTO

(d) GATT

(1 mark)

**Answer:**

(a) Oligopoly market is type of market in which there are only 2 to 10 sellers.

**For Ex:** OPEC, cold-drink seller, water supplier etc.



[118] In a perfectly competitive market, if MR is greater than MC, then a firm should:

- (a) Increase its production      (b) Decrease its production  
(c) Decrease its sales          (d) Increase its sales      (1 mark)

**Answer:**

(a) In a perfect competition market, when firm increase its output or production then the reason is its Marginal Revenue/Average Revenue is greater than Marginal Cost/Average Cost.

[119] Equilibrium price for an industry in perfect competition is fixed through

- (a) Input and output  
(b) Market demand and market supply  
(c) Market demand and firms supply  
(d) None of the above.      (1 mark)

**Answer:**

(b) Equilibrium is that price at which both demand and supply are equal and therefore, no buyer who wanted to buy at that price goes dissatisfied and none of the seller is dissatisfied that he could not sell his goods at that price. Equilibrium price in perfect competition is fixed through Market Supply and Market Demand.

[120] A competitive firm in the short run incurs losses. The firm continues production, if:

- (a)  $P > AVC$       (b)  $P = AVC$   
(c)  $P < AVC$       (d)  $P \geq AVC$       (1 mark)

**Answer:**

(d) Firm continues production if price is greater than or equal to average variable cost but price is less than average variable cost then firm will incur definitely losses which leads to closure of firm.

[121] Market form in which there is only one buyer and one seller is:

- (a) Oligopoly      (b) Duopoly  
(c) Bilateral Monopoly      (d) Monopsony      (1 mark)

**Answer:**

(c) Monopoly is type of market in which there are only one seller and one buyer.



2018 - NOVEMBER

- [122] The structure of the Toothpaste Industry in India is best described as:
- (a) Perfectly competitive
  - (b) Monopolistic
  - (c) Monopolistically competitive
  - (d) Oligopolistic
- (1 mark)
- Answer:**
- (b) Monopolistic market has differentiated products with close substitutes just like Toothpaste Industries.
- [123] Product differentiation is the main features of which market?
- (a) Oligopoly
  - (b) Monopolistic
  - (c) Discriminating Monopoly
  - (d) Perfect competition
- (1 mark)
- Answer:**
- (b) In monopolistic competitive market there are large number of buyers and seller each selling differentiated product.
- [124] Which market is having a single seller and single Buyer?
- (a) Duopoly
  - (b) Monopsony
  - (c) Bilateral Monopoly
  - (d) None of the above
- (1 mark)
- Answer:**
- (c) Bilateral Monopoly is a market structure in which there is only a single buyer and a single seller i.e. it is a combination of monopoly market and a monopsony market.
- [125] In Long run perfect competitive market incurs
- (a) Normal profit
  - (b) Supernormal profit
  - (c) Losses
  - (d) Constant Returns
- (1 mark)



**Answer:**

- (a) In long run, firms will 'just be earning normal profit because if in short run they earning supernormal profit new firms will be attracted and supply will rise which lead to fall in prices and *vice versa*.

[126] Which one of the following is not the feature of Oligopoly?

- (a) Interdependency
- (b) Selling cost
- (c) Free Entry
- (d) None of the above/ group behaviour (1 mark)

**Answer:**

(c) Feature of oligopoly are:

1. Strategic Interdependence
2. Importance of advertising and selling cost
3. Group behaviour.

Therefore, free entry is not a feature of oligopoly market.

[127] Price leadership is the characteristic of

- (a) Oligopoly
- (b) Monopoly
- (c) Perfect competition
- (d) Discriminating Monopoly (1 mark)

**Answer:**

- (a) Price leadership can be by dominant firm, a low cost firm or it can be barometric price leadership.

[128] MR Curve in perfect competition is

- (a) Parallel to X- axis
- (b) Parallel to Y- axis
- (c) Fall from left to right
- (d) Rise from left to right (1 mark)

**Answer:**

- (a) MR curve in perfect competition is parallel to x-axis. Because a perfectly competitive firm is a price taker and faces a horizontal demand curve, its MC curve is also horizontal and coincides with its AC curve.



4.252 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)

[129] Which of the following is not the characteristic of MR?

- (a) When TR is maximum, then MR is zero
  - (b) MR cannot be negative
  - (c) MR slopes downward from left to right
  - (d) MR Curve is below AR Curve
- (1 mark)

**Answer:**

(b) Properties of MR is:

- (i) When TR is maximum, then MR is zero
  - (ii) MR cannot be negative
  - (iii) MR slopes downward
  - (iv) MR curve is below AR curve
- Therefore, (b) is the correct option, because MR cannot be negative.

[130] Which out of these are not a feature of perfect competition?

- (a) Homogeneous
  - (b) Large number of buyer and sellers
  - (c) Free entry and exit
  - (d) Selling cost.
- (1 mark)

**Answer:**

(d) Feature of perfectly competitive market

1. Large number of buyers and sellers
2. Products are homogenous in nature
3. Firms are free to enter and exit
4. Consumer have perfect knowledge.

Therefore selling cost is not included in perfectly competitive market

[131] Which of the following statement is correct?

- (a) Price rigidity is an important feature of monopoly
  - (b) Selling cost are possible under perfect competition
  - (c) An industry consists of many firm
  - (d) Under perfect competition factor of production do not move freely as these are legal restriction
- (1 mark)





**Answer:**

- (d) Under perfect competition factor of production do not move freely as there are legal restriction. Therefore this is correct statement.

**2019 - MAY**

[132] Which is the characteristic feature of monopoly ?

- (a) Homogeneous goods
  - (b) Strong barriers to entry
  - (c) Perfect competition
  - (d) Perfectly elastic demand curve
- (1 mark)

**Answer :**

- (b) Monopoly is a market situation in which there is a single seller and large number of buyers. Its features are:
- (i) Single seller of the product
  - (ii) Barriers to entry
  - (iii) No close-substitutes of product
  - (iv) Market power.

[133] A discriminating monopolist to reach equilibrium position, his decision on total output depends upon

- (a) How much total output should be produce ?
  - (b) How the total output should be distributed between the two sub-market ?
  - (c) Both (a) and (b)
  - (d) None
- (1 mark)

**Answer:**

- (c) In order to attain equilibrium position, a discriminating monopolist has to make three main decisions regarding his output.
1. How much total output should be produce?
  2. How the total output should be distributed between the two sub-markets? and.
  3. What price he should change in the two sub-markets?
- Thus, **option (c)** is correct.



4.254 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)

[134] Price discrimination is possible only in \_\_\_\_\_

- (a) Monopoly
  - (b) Perfect Competition
  - (c) Oligopoly
  - (d) Monopolistic Competition
- (1 mark)

**Answer:**

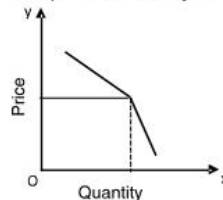
- (a) Price discrimination is a method of pricing which is adopted by a monopolist in order to earn abnormal profits. It is a method in which different prices are charged for different units of same commodity. Thus, this method is only possible in monopoly market situation.

[135] Kinked demand curve is

- (a) Highly elastic at above the prevailing price
  - (b) Inelastic at below the prevailing price
  - (c) Both (a) and (b)
  - (d) None of the above
- (1 mark)

**Answer:**

- (c) In oligopoly market, the demand curve is kinked shaped at the level of the prevailing price. The reason behind this is that the demand curve above prevailing price level is highly elastic and the segment below the prevailing price level is inelastic. In other words, at high prices, the firm faces the relatively elastic demand and at low prices, relatively inelastic demand.





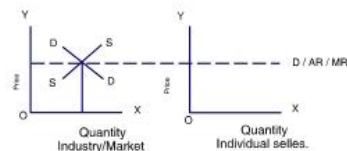
[136] Demand curve is horizontal in the case of \_\_\_\_\_

- (a) Monopoly
- (b) Perfect Competition
- (c) Imperfect Competition
- (d) Monopolistic Competition

(1 mark)

**Answer:**

- (b) In perfect competitive market firms are price taker i.e. they cannot influence the price in their individual capacity. Price is determined by the industry. Thus, the demand curve of this market is horizontal i.e. parallel to x-axis.



[137] What is the characteristic of monopolistic competition?

- (a) Price elasticity is low for the product concerned
- (b) Large number of sellers
- (c) No degree of control over price
- (d) One buyer

(1 mark)

**Answer:**

- (b) Monopolistic competition is an imperfect market where many producers sell differentiated products. Its characteristics are
1. Large number of sellers.
  2. Product differentiation
  3. Freedom of entry and exit
  4. Non-price competition

[138] If a perfectly competitive firm earns super normal profits then \_\_\_\_\_

- (a)  $AR > MR$
- (b)  $AR < MR$
- (c)  $AR = MR$
- (d) None of the above

(1 mark)



4.256 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)

**Answer:**

- (c) In case of perfect competition super normal profit arises when its average revenue is more than its average total cost. There is no change in Demand curve, i.e.  
 $AR = MR = \text{Demand}$ .

2019 - NOVEMBER

[139] Live and let live is characteristics of which of the following market?

- (a) Perfect Competition
- (b) Monopoly Competition
- (c) Imperfect Competition
- (d) Oligopoly Competition

**Answer:**

- (d) Oligopoly market which forms cartels because there are a few firms, all of which are similar in size. One strategy is to adopt a 'live and let live philosophy'. Specifically the dominant firm accepts the presence of fringe firms and sets the price to maximize its profit, taking into account the fringe firms' behaviour. This is called price leadership by dominant firm.

[140] In which of the following market there are only two sellers?

- (a) Duopoly Competition
- (b) Perfect Competition
- (c) Monopoly Competition
- (d) Perfect Competition and Duopoly

**Answer:**

- (a) Duopoly is a subset of oligopoly, is a market situation in which there are only two firm in the market.  
Where as in oligopoly market there are few firms and large number of buyers with some degree of control over its price.

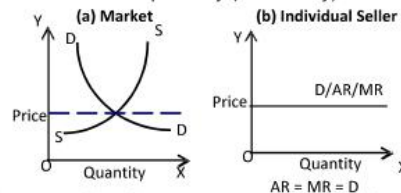
[141] The degree of elasticity in perfect competition market.

- (a) Perfectly elastic
- (b) Inelastic
- (c) Perfectly inelastic
- (d) Elastic



**Answer:**

- (a) The degree of elasticity in perfect competition market is perfectly elastic because firm is a price taker, the demand curve 'D' facing an individual competitive firm is given by a horizontal line at the level of market price set by the industry. In other words the demand curve of each firm is perfectly (or infinitely) elastic.

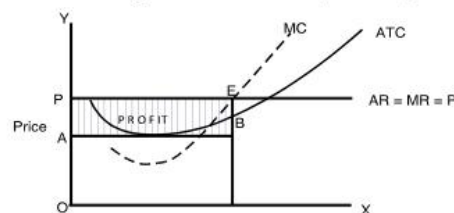


[142] A perfect competitive firm earns super-normal profits when

- (a)  $ATC < MC$
- (b)  $ATC > MC$
- (c)  $MR < AR$
- (d)  $MR > AR$

**Answer:**

- (a) When a firm earns supernormal profits its average revenues are more than its average total cost. Thus, in addition to normal rate of profit the firm earns some additional profits. Therein short run perfect competitive firm earns super normal profits. But in long run it earns normal profits only.





4.258 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)

[143] A firm is said to earn normal profit when

- (a)  $AC = AR$
- (b)  $MC = MR$
- (c)  $AR = MR$
- (d)  $MC > MR$

**Answer:**

- (a) When the average revenue of a firm is just equal to its average cost, a firm earns normal profits or zero economic profits. i.e.

$$AC = AR$$

It is to be noted that here a normal profit percentage for entrepreneur for his managerial services is already included in the cost of production.

[144] Two firms are selling cold- drinks and competing with some identical characteristics, This is an example of

- (a) Duopoly
- (b) Monopoly
- (c) Oligopoly
- (d) Monopolistic

**Answer:**

- (a) Duopoly market is the subset of oligopoly market where two and only two firms are there in the market.

Therefore, when there are two firms of cold- drink are selling cold-drink and competing with some identical characteristics . This is an example of Duopoly market.

[145] Group Behaviour is a characteristics of \_\_\_\_.

- (a) Oligopoly
- (b) Monopoly
- (c) Perfect Competition
- (d) Monopolistic Competition

**Answer:**

- (a) Group behaviour is a characteristics of oligopoly market. The theory of oligopoly is a theory of group behaviour, not mass or individual behaviour and to assume profit maximising behaviour on the oligopolists' part may not be very valid. The firms may agree to pull together as a group in promotion of their common interest. And each oligopolist closely watches the business behaviour of the



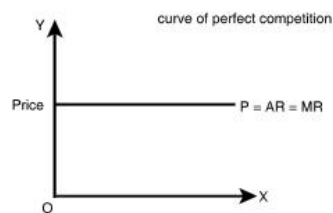
other oligopolists in the industry and designs his moves on the basis of some assumptions of how they behave are likely to behave.

[146] Myth in Real world

- (a) Oligopoly
- (b) Duopoly
- (c) Perfect Competition
- (d) Monopoly

**Answer:**

- (c) Myth in Real world is perfect competition market as in this market there are large number of buyers and sellers but they sell all homogenous goods which is not possible in real situation. And here all firms are price-takers.



[147] \_\_\_\_\_ oligopoly refers to that situation where the firms sell their products through a centralized body

- (a) Syndicate oligopoly
- (b) Organized oligopoly
- (c) Collusive oligopoly
- (d) Partial oligopoly

**Answer:**

- (a) Syndicated oligopoly refers to that situation where the firms sell their products through a centralized body.  
Organized oligopoly refers to the situation where the firms organize themselves into a central association for fixing prices, output, quotas, etc.



4.260 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)

- [148] The similarity between monopolistic and perfect competition is \_\_\_\_
- (a) In short run both earn super normal profit
  - (b) In long term both earn normal profit
  - (c) In short run their prices remain constant
  - (d) None

**Answer:**

- (b) The similarity between monopolistic and perfect competition is in long run both earn normal profits.

As long run is a period long enough to allow monopolistic to adjust his plant size or use his existing plant at any level that maximizes his profit. In the absence of competition the monopolist need not produce at optimum level.

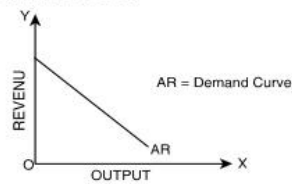
Therefore, the monopolistic will not continue if he makes losses in the long run. He will continue to make normal profits even in long run.

- [149] Which Market has a downward demand curve?
- (a) Monopolistic competition
  - (b) Monopoly
  - (c) Perfect competition
  - (d) Both (a) and (b)

**Answer:**

- (d) Monopolistic Competition and Perfect Monopoly competition market both have downward sloping demand curve.

In all forms of imperfect competition, the average revenue curve of an individual firm slopes downwards as in these market forms when a firm increase the price of its product, its quantity demanded decreases and *vice versa*.












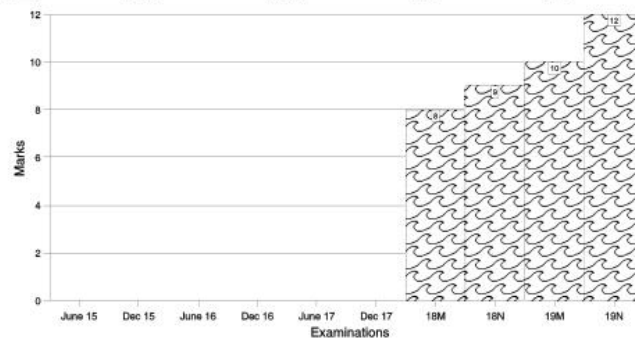
5

## BUSINESS CYCLES

Marks of Objective, Short Notes, Distinguish Between, Descriptive & Practical Questions

### Legend

 Objective  Short Notes  Distinguish  Descriptive  Practical



For detailed analysis Login at [www.scannerclasses.com](http://www.scannerclasses.com)  
for registration and password see first page of this book.



4.262 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)

### PAST YEAR QUESTIONS AND ANSWERS

2018 - MAY

- [1] Rampant unemployment is found in:  
(a) Boom (b) Recovery  
(c) Contraction (d) Depression (1 mark)  
**Answer:**  
(d) Because very much unemployment is seen in depression.
- [2] According to which economist trade cycle is a purely monetary for phenomenon  
(a) Schumpeter (b) Pigou  
(c) Hawtrey (d) Marshall (1 mark)  
**Answer:**  
(c) 'Trade cycle is purely Monetary phenomenon' is said by one and only Hawtrey
- [3] Greatest depression suffered by economy in which year.  
(a) 1924 (b) 1930  
(c) 2008 (d) 2009 (1 mark)  
**Answer**  
(b) 1930 is a year in which greatest depression suffered by economy
- [4] Last stage of recession is called:  
(a) Depression (b) Recovery  
(c) Slowdown (d) All of these. (1 mark)  
**Answer:**  
(a) Depression is the last stage of recession and not slowdown and recovery



- [5] In the long run, a reduction in labour supply would cause output to \_\_\_\_ and the aggregate price level to \_\_\_\_.
- (a) fall; rise (b) fall, fall  
(c) rise, fall (d) rise, rise. (1 mark)

**Answer:**

(a) If firm in long run, reduce supply of labour then it will cause fall in output whereas rise in aggregate price.

- [6] Which of the following macro economic variables would you include in an index of leading economic indicators?
- (a) Employment (b) Inflation  
(c) Real interest rates (d) Residential investment (1 mark)

**Answer:**

(d) The variables that change before the real output changes are called 'leading indicators'. They often change prior to large economic adjustment. It will include residential investment as one of its variables.

- [7] Industries that are extremely sensitive to the business cycle are the
- (a) durable goods and service sectors  
(b) non durable goods and service sectors  
(c) capital goods and non-durable goods sectors  
(d) capital goods and durable goods sectors (1 mark)

**Answer:**

(d) Capital goods and durable goods both are of same nature i.e. long term period. These both goods are extremely sensitive to the business cycle. Without these business can not go smooth by.

- [8] An economic variable that moves in the opposite direction as aggregate economic activity down in expansions, up in contractions is called.
- (a) procyclical (b) counter cyclical  
(c) a cyclical (d) a leading variable (1 mark)

**Answer:**

(b) An economic variable that moves in the opposite direction as aggregate economic activity (down in expansion and up in contraction) is called counter cyclical



4.264 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)

2018 - NOVEMBER

- [9] How many phases are there in business cycle?  
(a) Four  
(b) Five  
(c) One  
(d) Many (1 mark)  
**Answer:**  
(a) Business cycle has 4 Phases; expansion, peak contraction, trough.
- [10] The world economy suffered the longest, deepest and most widespread depression of the 20<sup>th</sup> century during?  
(a) 1934  
(b) 1928  
(c) 1930  
(d) 1932 (1 mark)  
**Answer:**  
(c) The world economy suffered most widespread depression of the 20<sup>th</sup> Century during 1930s. It started in US.
- [11] Business cycle is contagious and \_\_\_\_\_ in character?  
(a) Local  
(b) Regional  
(c) National  
(d) International (1 mark)  
**Answer:**  
(d) Business cycle is International in character as it affects all over the world.
- [12] Which External Factor affects the business cycle?  
(a) Population growth  
(b) Variation in government spending  
(c) Money supply  
(d) Macro economic policies (1 mark)  
**Answer:**  
(a) Population growth is the factor which affects business cycle.



[13] Which internal factor affect the Business cycle?

- (a) Fluctuations in investment
  - (b) Natural factors
  - (c) Technology shocks
  - (d) Population growth
- (1 mark)

**Answer:**

(a) Fluctuations in Investment is the Internal factor which affect business cycle.

[14] Whose statement out of these is false?

- (a) Hawtrey – "Trade cycle is purely Monetary phenomena"
  - (b) Keynes – "Fluctuations in aggregate Demand"
  - (c) Pigou – "Fluctuations in investment"
  - (d) Schumpeter – "Innovations"
- (1 mark)

**Answer:**

(c) According to Pigou, modern business activities are based on anticipation of business community and are affected by waves of optimism or pessimism.

[15] When once peak is reached, increase in demand is halted, then \_\_\_\_\_ phase begins?

- (a) Trough
  - (b) Contraction
  - (c) Expansion
  - (d) Trend
- (1 mark)

**Answer:**

(b) Once peak is reached, increase in demand is halted and start decreasing in certain sectors and therefore, phase of contraction begins.

[16] Fashion Retailer is business of?

- (a) Cyclical business
  - (b) Sun rise business
  - (c) Sluggish business
  - (d) None of these
- (1 mark)

**Answer:**

(a) Business whose fortunes are closely by related to the rates of economic growth are referred to as cyclical business.



**4.266 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)**

[17] Features of business cycles include?

- (a) Discuss periodically
- (b) Have four different phases
- (c) Originate in free Market Economy
- (d) All of the above. (1 mark)

**Answer:**

**(d)** Feature of business cycle are:

1. It occurs periodically although they do not exhibit same regularity
2. They have four distinction phases.
3. It occurs in free market economy.
4. It is pervasive in nature

Therefore, **(d)** is the right option all of the above.

**2019 - MAY**

[18] Which of the following is true about leading indicators?

- (a) Measurable economic factors
- (b) Changes after real output
- (c) Both (a) and (b)
- (d) None (1 mark)

**Answer :**

**(a)** A leading indicator is a measurable economic factor that changes before the economy starts following a particular trend/pattern.

[19] The internal causes of business cycle is

- (a) Fluctuation in effective demand
- (b) Technology shocks
- (c) Both (a) and (b)
- (d) None (1 mark)

**Answer :**

**(a)** Business Cycle is the downward and upward movement of Gross Domestic Product (GDP) around its long term growth trend. The internal causes of such movement includes:



- (i) Fluctuations in effective demand
  - (ii) Fluctuations in investment
  - (iii) Variation in government spending
  - (iv) Macro economic policies
  - (v) Money supply
  - (vi) Psychological factors
- The external causes are:
- (i) Post war reconstruction
  - (ii) Technology shocks
  - (iii) Natural factors
  - (iv) Population growth.

[20] Economics activities will be declining in the phase of \_\_\_\_\_

- (a) Expansion
- (b) Depression
- (c) Contraction
- (d) Peak

(1 mark)

**Answer :**

- (c) An expansion is characterised by increasing employment, economic growth and upward pressure on prices. A peak is the highest point when the economy is at maximum allowable output, full employment.

Contraction is characterised where growth slows, economic activities declines pricing pressure subside.

Depression is the point where the economy has hit a bottom from which next phase of expansion and contraction will emerge.

[21] Business Cycle occurs

- (a) Periodically
- (b) In different phases
- (c) Both (a) and (b)
- (d) None of the above

(1 mark)

**Answer :**

- (c) Business cycle have certain features such as:

- It occurs periodically although they do not exhibit the same regularity. Its duration and intensity varies.



4.268 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)

- It have distinct phases of expansion, peak, contraction and trough with indefinite length.

Thus, **option (c)** is correct.

[22] According to some economists, \_\_\_\_\_ are the prime causes of business cycles.

- (a) Fluctuations in effective demand
- (b) Fluctuations in investments
- (c) Macroeconomic policies
- (d) All of the above

(1 mark)

**Answer :**

(d) Business cycles occur due to various causes which can be both external or internal. These includes:

- Fluctuations in effective demand
- Fluctuations in investment
- Variation in Government spending
- Macro economic policies
- Money supply.

Hence, **option (d)** is correct.

[23] Which is not related to great depression of 1930?

- (a) It started in USA
- (b) John Maynard Keynes regarded lower aggregate expenditure as the cause
- (c) Excess Money Supply
- (d) Both (a) and (b)

(1 mark)

**Answer :**

(c) The Great Depression of 1930 was started in US and became worldwide. The British economist John Maynard Keynes regarded lower aggregate expenditures in the economy to be a cause of massive decline in employment and income. The economies of the world came out of recession and entered the expansion phase due to increase in money supply, international inflow of gold, rise in government spending etc.

Thus, **option (c)** is not related to great depression of 1930.





[24] Which of the following is not the phase of business cycles?

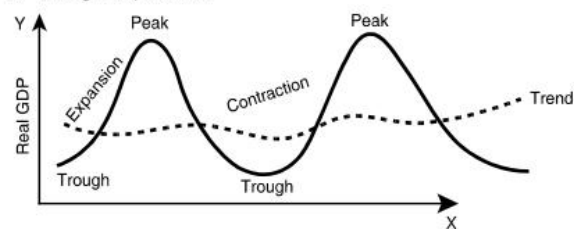
- (a) Prosperity
- (b) Upswing
- (c) Reconstruction
- (d) Depression

(1 mark)

**Answer :**

(c) A typical business cycle has 4 distinct phases

1. Expansion/upswing
2. Peak/Prosperity
3. Contraction/Downswing/Recession
4. Trough/Depression



[25] Boom and depression in business cycle are

- (a) Turning points
- (b) Equilibrium points
- (c) Both (a) and (b)
- (d) None of the above

(1 mark)

**Answer :**

(a) Boom and depression are the turning points. Boom or Peak is the highest point where economic growth stabilises for short time and then moves in reverse direction and same is with trough or depression.



**4.270 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)**

[26] Which is not the characteristic feature of expansion phase in business cycle ?

- (a) Increase in national output
  - (b) Unemployment
  - (c) Rise in price and costs
  - (d) Boost in business confidence
- (1 mark)

**Answer: (b)**

(b) Expansion phase in business cycle is characterised by increase in national output, more employment opportunities, sales, profits, rising stock prices. Prices and costs also tend to rise faster. There is an increase in prosperity, high standard of living, business confidence. The growth rate slowly reaches to the peak. Thus, unemployment is not the characteristic feature of this phase

[27] "Modern business activities are based on the anticipations of business community and are affected by waves of optimism or pessimism, according to \_\_\_\_

- (a) Pigou
  - (b) Keynes
  - (c) Hawtrey
  - (d) Schumpeter
- (1 mark)

**Answer:**

(a) According to Pigou, "Modern business activities are based on the anticipations of business community and are affected by waves of optimistic or pessimism".

**2019 - NOVEMBER**

[28] Find the odd man out:

Which of these is not a coincident factor?

- (a) Retail sale
- (b) Industrial production
- (c) Inflation
- (d) New orders for plant & machine



**Answer:**

- (d) Coincident indicator are also called concurrent indicators, coincide or occur simultaneously with the business - cycle movements.

**For Example:** (GDP) Gross domestic product

- Industrial production
- Inflation
- Personal income
- Retail sale
- Financial market trends.

But new orders for plant and machine is a leading indicator.

[29] Excess capacity in capital industries leads to

- (a) Peak
- (b) Trough
- (c) Expansion
- (d) Recovery

**Answer:**

- (b) Excess capacity in capital industries leads to trough a typical feature of depression is the fall in the interest rate. With lower interest rate, the demand for holding liquid money (i.e. in cash) increases. Industries, especially capital and consumer durable goods industry, suffer from excess capacity.

[30] Here, growth moves in reverse direction

- (a) Peak
- (b) Expansion
- (c) Contraction
- (d) Recovery

**Answer:**

- (a) The term peak refers to the top or the highest point of the business cycle. In the later stages of expansion, inputs are difficult to find as they are short of their demand and therefore input prices increases. This is the end of expansion and it occurs when economic growth has reached a point where it will stabilize for a short time and then move in the reverse direction.



4.272 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)

[31] Frictional unemployment exists in

- (a) Peak
- (b) Contraction
- (c) Expansion
- (d) Recovery

**Answer:**

- (c) Frictional unemployment exists in expansion phase i.e., there is increase in national output there is involuntary unemployment is almost zero and whatever unemployment is there is either frictional (i.e. due to change of jobs, or suspend word due to strikes or due to imperfect mobility of labour etc.

[32] In which stage maximum production occurs.

- (a) Peak
- (b) Expansion
- (c) Boom or Expansion
- (d) Tough or boom

**Answer:**

- (a) The term peak refers to the top or highest point of the business cycle. Here in this stage maximum production occurs. Inputs are difficult to find as they are short of their demand and therefore input prices increases. This stage is the end of expansion and it occurs when economic growth has reached a point where it will stabilize for short period of time.

[33] Unemployment is caused due to structural changes is known as?

- (a) Ethnic unemployment
- (b) Involuntary unemployment
- (c) Structural
- (d) None

**Answer:**

- (c) Unemployment is caused due to structural changes is known as structural unemployment. It is almost zero and whatever unemployment is there is either fictional (i.e. due to change of jobs, strike) or structural unemployment caused due to structural changes in the economy. And all these types of unemployment occur in expansion phase.

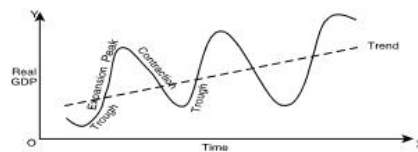


[34] At trough production is?

- (a) High
- (b) Low
- (c) Negative
- (d) None

**Answer:**

- (b) At trough production is low. It is a situation where there is lower rate of interest people's demand for holding liquid money (i.e. in cash) increases. Despite lower interest rates, the demand for credit declines because investors confidence has fallen. At the depth of depression all economic activities touch the bottom and the phase of trough is reached. It is a very agonizing period causing lots of distress for all.



[35] Stage at which actual demand is stagnated?

- (a) Peak
- (b) Boom or Peak
- (c) Contraction
- (d) Trough

**Answer:**

- (b) Peak is a stage at which actual demand is stagnates. As peak refers to the top or highest point of the business cycle. Output prices also rise rapidly leading to increased cost of living and greater strain on fixed income earners. Consumers begin to review their consumption expenditure on housing, durable goods etc. Actual demand stagnates. This is the end of expansion and it occurs when economic growth has reached a point where it will stabilize for a short time and then move in the reverse direction.



4.274 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)

[36] A change of reaction producer cancel their order in which, stage?

- (a) Peak
- (b) Contraction
- (c) Trough
- (d) None

**Answer:**

- (b) Contraction is a stage where economy cannot endless by grow. During contraction, there is fall in the levels of investment and employment. Producers being aware of the fact that they have indulged in excessive investment and over production, respond by holding back future investment plans, cancellation and stoppage of orders for equipments and all types of inputs including labour.

[37] Which of the following is true:

- (a) Depression is severe form trough
- (b) Depreciation causes fall in interest rate.
- (c) Both (a) and (b)
- (d) None

**Answer:**

- (a) Depression is the severe form of trough. During this phase of business cycle growth rate becomes negative and the level of national income and expenditure declines rapidly. Demand for products and services decreases, prices are at their lowest and decline rapidly forcing firms to shutdown several production facilities decreases, prices are at their lowest.

It is a very agonizing period causing lots of distress for all.

[38] China's recent slowdown caused

- (a) Cycle of decline and panic across the world.
- (b) Countries across the globe were able to insulate themselves from the crisis.
- (c) Stock Markets in the emerging economics largely remained unaffected
- (d) Old technology fuelled the economic decline.

**Answer:**

- (a) A decline in China's economy had caused adverse affect on other countries. It causes decline and panic across the world.



Business cycles are contagious and are international in character. They begin in one country and mostly spread to other countries through trade relations. For example, the great depression of 1930s in the USA and Great Britain affected almost all the countries, especially the capitalist countries of the world.

[39] What of the following are not external causes?

- (a) Past war reconstruction
- (b) Population growth
- (c) Technology factors
- (d) Fluctuation in effective demand

**Answer:**

(d) External cause or exogenous factors which may lead to boom or bust are :

- (a) Wars
- (b) Post war Reconstruction
- (c) Technology shocks
- (d) Natural shocks
- (e) Population growth

∴ Illustration in effective demand is a internal cause.

#### PRACTICE QUESTION OF MCQ

[1] The four phases of the business cycles are:

- (a) Peak, recession, trough and depression
- (b) Peak, recession, trough and boom
- (c) Peak, depression, trough and boom
- (d) Peak, depression, burst and boom

**Answer:**

(b) Peak, recession, trough and boom

[2] Great Depression occurred during:

- (a) 1930
- (b) 1947
- (c) 1857
- (d) 2000

**Answer:**

(a) 1930



4.276 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)

- [3] Internal causes of depression includes:  
(a) Fluctuation in investments (b) Money supply  
(c) Psychological factors (d) All of these  
**Answer:**  
(d) All of these
- [4] External factors for depression does not include:  
(a) Population growth (b) Technology shocks  
(c) Macro economic policies (d) Post war reconstruction  
**Answer:**  
(c) Macro economic policies
- [5] \_\_\_\_\_ is the measurable economic factor that changes before economy starts to follow a particular pattern or trend:  
(a) Leading indicator (b) Lagging indicator  
(c) Concurrent indication (d) Coincident indicators  
**Answer:**  
(a) Leading indicator
- [6] The Rhythmic fluctuations in aggregate economic activity over a period of time are called:  
(a) Business cycles (b) Trade cycles  
(c) Both (a) and (b) (d) None of these  
**Answer:**  
(c) Both (a) and (b)
- [7] According to \_\_\_\_\_, modern business activities are based on the anticipation of business communities and are affected by waves of optimism and pessimism:  
(a) Pigou (b) Hawtrey  
(c) Keynes (d) Schumpeter  
**Answer:**  
(a) Pigou
- [8] According to \_\_\_\_\_ trade cycles occurs as a result of innovation which takes place in the system from time to time:  
(a) Pigou (b) Hawtrey  
(c) Keynes (d) Schumpeter  
**Answer:**  
(d) Schumpeter





- [9] Variables that change after real output changes are:  
(a) Leading indicators (b) Lagging indicators  
(c) Coincident indicators (d) None of these  
**Answer:**  
(b) Lagging indicators
- [10] Severe form of recession is called:  
(a) Boom (b) Depression  
(c) Trough (d) Recovery  
**Answer:**  
(b) Depression
- [11] Industries which are extremely sensitive to business cycles includes:  
(a) Non durable goods  
(b) Service Sector  
(c) Capital goods and durable goods  
(d) None of these  
**Answer:**  
(c) Capital goods and durable cost
- [12] Peaks and troughs of the business cycles are known collectively as:  
(a) Turning points (b) Indicators  
(c) Equilibrium points (d) Contraction  
**Answer:**  
(a) Turning points.
- [13] During recession output:  
(a) Falls (b) Rises  
(c) Expands (d) None of these.  
**Answer:**  
(a) Falls
- [14] Business cycles generally originate in:  
(a) Free market economies  
(b) Imperfect economies  
(c) Developed nations  
(d) Low growth economies  
**Answer:**  
(a) Free market economies



4.278 ■ Solved Scanner CA Foundation Paper - 4A (New Syllabus)

- [15] At the time of Great Depression of 1930, GDP fell around:  
(a) 14% (b) 15%  
(c) 20% (d) 25%  
**Answer:**  
(b) 15%
- [16] The highest point of business cycle is known as:  
(a) Trough (b) Peak  
(c) Trend (d) Boom  
**Answer:**  
(b) Peak
- [17] During the slow down of economy,  
(a) GDP is increasing at fast rate  
(b) GDP is increasing at slow rate  
(c) GDP is decreasing at fast rate  
(d) All of these  
**Answer:**  
(b) GDP is increasing at slow rate
- [18] The economic boom is characterised as period when:  
(a) Rising employment  
(b) High demand of imported goods  
(c) Increase in investments  
(d) All of these  
**Answer:**  
(d) All of these
- [19] Which macro economic variables are excluded from leading economic indicators:  
(a) Industrial production (b) Residential investment  
(c) Money supply (d) Inventory investment  
**Answer:**  
(a) Industrial production
- [20] When aggregate economic activity is declining, is the phase of:  
(a) Expansion (b) Contraction  
(c) Recovery (d) Trough  
**Answer:**  
(b) Contraction





# **Part - B**

## **Business and Commercial Knowledge**










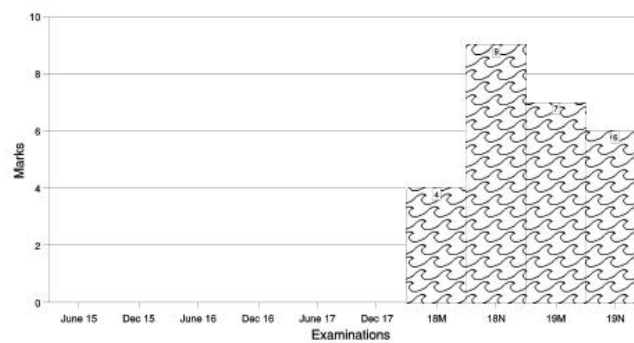
# 1

## INTRODUCTION TO BUSINESS AND BCK

Marks of Objective, Short Notes, Distinguish Between, Descriptive & Practical Questions

### Legend

 Objective  Short Notes  Distinguish  Descriptive  Practical



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for registration and password see first page of this book.



PAST YEAR QUESTIONS AND ANSWERS

2012 - DECEMBER

[1] \_\_\_\_\_ is a feature of partnership form of business.

- (a) Separate legal entity from the firm
- (b) Limited scope for raising finance
- (c) The liability of a partner is limited to his contribution to capital
- (d) Registration of partnership is compulsory

**Answer:**

(b) Following are the essential features of a partnership form of business:

- (i) Can be started by minimum 2 persons.
- (ii) Can have maximum 10/20 persons.
- (iii) Scope for raising finance is limited.
- (iv) Formed for earning profit.
- (v) Liability of all partners is unlimited.
- (vi) Registration is voluntary.
- (vii) There exist a principal-agent relationship.

Thus, among the given options "**limited scope for raising finance**" is a feature of partnership form of business.

[2] \_\_\_\_\_ form of business is/are appropriate for retail business.

- (a) Sole proprietorship
- (b) Partnership
- (c) Company
- (d) Both (a) and (b)

**Answer:**

(d) Business providing direct services like retail business should be set up as sole proprietor; businesses requiring pooling of skills and funds should be set up as partnership, while manufacturing concerns of large size should be set up as companies.

Thus, both **sole proprietorship** and **partnership** form of business are appropriate for retail business.



[3] Which one of the following does not have perpetual succession?

- (a) Company
- (b) Statutory Corporation
- (c) Sole Proprietorship
- (d) Co-operative Society

**Answer:**

- (c) Perpetual succession means that the death / insolvency of any member of a concern does not affect its continuity. Thus, its legal entity is separate from its members. All except **sole proprietorship** are formed like a corporate form of organisation and thus, have perpetual succession.

[4] In a Hindu Undivided Family, liability of \_\_\_\_\_ is unlimited.

- (a) Karta
- (b) Co-parceners
- (c) Both a and b
- (d) Neither a and b

**Answer:**

- (a) In HUF, liability of all the co-partners is limited except Karta, thus, enabling more efficient management. Thus, the liability of **Karta** is unlimited.

[5] In relation to business organisation structure, which one of the following is easy to form and wind up?

- (a) A company
- (b) A sole proprietorship
- (c) Statutory corporation
- (d) Public enterprises.

**Answer:**

- (b) One of the advantages of sole proprietorship form of business is that no legal formalities are required for its formation. It can be started with a small amount of capital. Similarly, its winding up also is completely dependant upon sole proprietor.

Thus, **sole proprietorship** form of business have easy formation and winding up.

[6] Which is not a feature of LLP?

- (a) Separate legal entity
- (b) All LLP have existence for fixed period.
- (c) Partners in an LLP are required to turn into an agreement
- (d) In an LLP, partners are not liable for the act of other partners.



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**Answer:**

(b) Following are the features of a limited liability partnership:

- (i) Body corporate.
- (ii) Separate Legal Entity.
- (iii) Perpetual Succession.
- (iv) Easy formation.
- (v) Flexible operations.
- (vi) No minimum capital contribution.
- (vii) Easy dissolution.
- (viii) Low cost of formation.
- (ix) No partner liable for other partner's act.
- (x) No restriction on maximum number of partners.
- (xi) Mutual rights and duties of partners are governed by an LLP agreement.

Thus, among the given options, option B i.e. "All LLP have existence for fixed period" is not a feature of LLP.

[7] Gas Authority of India Limited is an example of:

- (a) Limited liability partnership
- (b) Private limited company
- (c) Public enterprise
- (d) None of the above.

**Answer:**

(c) Public enterprises refers to business organisation owned, managed and controlled by local, central or State Government. Whole or most of the investment is made by government itself.

**Example: Gas Authority of India Limited, Hindustan Machine Tools, etc.**

**2013 - JUNE**

[8] Which one of the following is treated as a separate legal entity different from its members?

- (a) Sole proprietorship
- (b) Hindu undivided family
- (c) Partnership
- (d) Limited liability partnership.



**Answer:**

- (d) Limited Liability Partnership has a separate legal entity, liable to the full extent of its assets. The liability of the partner would be limited to their agreed contribution in the LLP.

Thus, **Limited Liability Partnership** is treated as separate legal entity, different from its members. In all other cases the entity and its members are same persons.

**2013 - DECEMBER**

- [9] The choice of an appropriate form of business organisation largely depends upon:

- I. Ease of formation
- II. Continuity and stability
- III. Liability aspects

Correct option is —

- (a) I and II
- (b) II and III
- (c) I and III
- (d) I, II and III.

**Answer:**

- (d) Before selecting any form of business organisation, one must consider the following factors:

- (i) Easy formation
- (ii) Liability of owner
- (iii) Continuity and stability
- (iv) Capital Adequacy
- (v) Flexibility of operations
- (vi) Relationship between ownership, control & management.

Thus I, II and III i.e. Ease of formation, continuity and stability and liability aspects, all are considered while making choice of an appropriate form of business organisation.





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[10] Which form of business organisation has a separate legal entity?

- (a) Hindu Undivided Family (HUF)
- (b) Co-operative society
- (c) Partnership firm
- (d) Sole proprietorship.

**Answer:**

(b) Co-operative society possess the following characteristics—

- (i) Voluntary Association
- (ii) Separate legal entity
- (iii) Democratic management
- (iv) Service motive
- (v) Utilisation of surplus
- (vi) Cash Trading
- (vii) Fixed Rate of Return
- (viii) Government control
- (ix) Share Capital.

Thus, **co-operative society** has a separate legal entity.

2014 - JUNE

[11] What is the liability of each partner under LLP?

- (a) Limited
- (b) Unlimited
- (c) Partially Limited
- (d) None of the above

**Answer:**

(a) Under Limited Liability Partnership, as the name represents all the partners have a form of **limited** liability for each individual's protection within the partnership.

[12] Which of the following is not a form of organisation?

- (a) Partnership
- (b) Company
- (c) Partners
- (d) Sole Proprietorship

**Answer:**

(c) Partnership, Company, Sole proprietorship are forms of organisation while **partners** are the members of a partnership firm and not a form of business organisation.



[13] Who can be the head of Joint Hindu Family business?

- (a) Karta
- (b) Co-parcener
- (c) Manager
- (d) Director

**Answer:**

(a) According to the Hindu Law of Society, only Karta i.e. the eldest male member of the Hindu family can be the head of Joint Hindu Family Business. Hence **option (a)** is correct.

[14] Members of HUF are known as

- (a) Partners
- (b) Shareholders
- (c) Members
- (d) Co-parceners

**Answer:**

(d) HUF is a most peculiar form of business organisation in which the family possesses some inherited property. Its **members** are known as **Co-parceners**.

[15] Which amongst the following is a feature of LLP?

- (a) Separate legal entity
- (b) Unlimited liability
- (c) No perpetual succession
- (d) Not a body corporate

**Answer:**

(a) Following are the features of a LLP :

- (i) Body corporate
- (ii) Separate legal entity
- (iii) Perpetual succession
- (iv) Easy formation
- (v) Flexible operations
- (vi) No minimum capital contributions
- (vii) Easy dissolution
- (viii) Low cost of formation
- (ix) No partner liable for other partner's act
- (x) No restriction on maximum number of partners.
- (xi) Mutual rights and duties of partners are governed by an LLP agreement.

Thus, among the given options, **option (a) i.e. Separate legal entity** is a feature of LLP.



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[16] Head of HUF is known as –

- (a) Karta
- (b) Co-parceners
- (c) Manager
- (d) Head

**Answer:**

(a) HUF is the most peculiar form of business organisation in which the family possesses some inherited property and the head of the family, known as **Karta**, who manages its affairs.

[17] In case of HUF what are liabilities of Co-parcener and Karta –

- (a) Both have unlimited liability.
- (b) Co-parcener's liability is limited while Karta's liability is unlimited.
- (c) Karta's liability is limited while Co-parcener's liability is unlimited.
- (d) Both have limited liability.

**Answer:**

(b) In HUF, liability of all the co-parceners is limited except Karta, thus enabling more efficient management.

Thus, **liability of Karta is unlimited and co-parceners is limited.**

2014 - DECEMBER

[18] To form a partnership, the minimum capital contribution should be:

- (a) ₹ 1 Lakh
- (b) There is no minimum limit
- (c) ₹ 1 Crore
- (d) ₹ 5 Lakh.

**Answer:**

(b) In a partnership, there are no complicated legal formalities involved in the establishment of partnership business. The partners entered into a partnership agreement can start their business, there is **no such any minimum capital contribution limit**. However, in case of sole proprietorship, the capital is limited to the savings of one owner or his borrowing capacity. Hence, **option B** is correct.



[19] The Karta in Joint Hindu Family business has:

- (a) Unlimited liability
- (b) Joint liability
- (c) Limited liability
- (d) No liability for debts.

**Answer:**

- (a) The liability of the co-parceners is limited, except for that of the Karta. This makes the Karta to manage the business in the most efficient manner. Thus, the Karta in Joint Hindu Family business has **unlimited liability**.

2015 - JUNE

[20] Which corporation has both characteristics i.e. of a partnership and of a separate legal entity?

- (a) Limited Liability Partnership (LLP)
- (b) Company
- (c) Partnership
- (d) Statutory Body.

**Answer:**

- (a) A Limited Liability Partnership, popularly known as LLP combines the advantages of both the company i.e. separate legal entity and partnership into a single form of organization.

2015 - DECEMBER

[21] What is Karta's liability in HUF?

- (a) Limited
- (b) Unlimited
- (c) Limited by guarantee
- (d) None of these

**Answer:**

- (b) The liability of the co-parceners is limited, except for that of the Karta. This make the Karta to manage the business in the most efficient manner. Thus, the Karta in Joint Hindu family business has **unlimited liability**.



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[22] Liability of other Co-parceners are:

- (a) Limited upto the extent of share except Karta
- (b) Unlimited upto the extent of share except Karta
- (c) Unlimited
- (d) Limited

**Answer:**

- (a) The liability of each member of the hindu undivided family business is limited to the extent of his share in the business while karta has unlimited liability.

**2016 - JUNE**

[23] The liability of each member of the Hindu Undivided Family business is:

- (a) Limited to a sum as declared by him in general public
- (b) Unlimited
- (c) Limited to the extent of his share in the business except karta
- (d) Limited to the extent of his share in the business including that of karta.

**Answer:**

- (c) The liability of each member of the Hindu Undivided Family business is **limited to the extent of his share in the business except karta**. This makes the Karta to manage the business in the most efficient manner.

**2016 - DECEMBER**

[24] The affairs of a company is overseen by:

- (a) Shareholders
- (b) Employees
- (c) Board of Directors
- (d) Dividend Holders.



**Answer:**

- (c) A company is a voluntary association of people carrying on business. It is a Artificial Legal person whose management is separated from ownership. Ownership lies with shareholders who contribute share capital and management lies with the **Board of Directors** who oversee the affairs of company.

- [25] In case of Hindu Undivided Family, the individual share of each co-parcener:
- (a) depends upon his efficiency
  - (b) keeps changing on the death or birth of co-parcener
  - (c) is fixed
  - (d) keeps changing annually

**Answer:**

- (c) In a Hindu Undivided Family Business, the share of each Co-parcener **is fixed** but is liable to change due to death or birth of any member in the family.

- [26] The size and structure of business depend on many factors which (are):
- (a) In the control of enterprises
  - (b) Arbitrary and random
  - (c) Range from internal to external factors which are beyond the control of enterprises
  - (d) Beyond the control of enterprises.

**Answer:**

- (a) The Size and Structure of Business depend upon factor such as:
- (a) District Ownership
  - (b) Lawful Business
  - (c) Separate Status
  - (d) Deals in Goods and Services
  - (e) Risk involvement
- They are all **in the control of enterprise**.

- [27] Limited Liability Partnership is constituted under \_\_\_\_.
- (a) The Companies Act, 2013
  - (b) Limited Liability Partnership Act, 2008
  - (c) Partnership Act, 1932
  - (d) None is applicable.



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**Answer:**

- (b) Limited Liability Partnership, the world wide recognized form of business organisation has been introduced in India by the way of **Limited Liability Partnership Act, 2008.**

**2017 - JUNE**

[28] Sole proprietary business is suitable when market is:

- (a) Non Existent (b) National  
(c) Local (d) Global

**Answer:**

- (c) The sole proprietorship business is most suitable where the market for the product is small and local, where the capital requirement is small and the risk involvement is not too heavy. Thus, Option C is correct.

[29] Limited liability partnership is constituted under\_\_\_\_\_.

- (a) Companies Act, 2013 (b) Limited Liability Partnership Act, 2008  
(c) Partnership Act, 1932 (d) None is applicable

**Answer:**

- (b) Limited Liability Partnership Act, 2008 came into effect by way of notification dated 31<sup>st</sup> March, 2009. Thus it is governed by **Limited Liability Partnership Act, 2008.**

**2018 - MAY**

[30] CSR stands for:

- (a) Cash Security Ratio  
(b) Cash Supply Ratio  
(c) Corporate Social Responsibility  
(d) Consumer Satisfaction Ratio

(1 mark)



**Answer:**

(c) CSR stands for “**Corporate Social Responsibility**” i.e. accountability of the management towards the stakeholder.

[31] LLP has:

- (a) Liability of Partners is Limited
- (b) In case of fraud, liability of partners becomes unlimited
- (c) It was incorporated under LLP Act, 2009 (1 mark)
- (d) All of the above.

**Answer:**

(d) LLP is a hybrid model which contains features of both company and partnership firm. It is a limited liability association where liability of partner's is limited. In case of fraud by LLP, the liability of partners becomes unlimited. LLP must be incorporated under LLP, Act, 2009. Hence, all the above are its features.

[32] Which of the following is correct?

- (a) Max. no. of members is 50 in case of private limited company.
- (b) Freely transferable shares in case of private limited company
- (c) Max. no. of members - 200 in case of private limited company.
- (d) None of the above. (1 mark)

**Answer:**

(c) In case of Private Limited Co. the maximum no. of members can be 200. Shares in a private co. are not freely transferable but subject to certain restrictions.

[32] In HUF:

- (a) Liability of Karta is limited (b) No liability of Karta
- (c) Liability of Karta is unlimited (d) Liability of everyone is unlimited (1 mark)

**Answer:**

(c) In case of HUF, the liability of Karta is unlimited and that of co-parcener is limited.





2018 - NOVEMBER

[33] The Logo of Institute of Chartered Accountants of India (ICAI) is suggestive of \_\_\_\_\_.

- (a) Integrity
  - (b) Vigilance
  - (c) Professional
  - (d) None of these
- (1 mark)

**Answer:**

(b) The logo of the institute from the Institute of Chartered Accountants of India (ICAI) is suggestive of the **vigilance** expected from the CAs.

[34] When FERA is converted into a FEMA:

- (a) 1934
  - (b) 1928
  - (c) 1999
  - (d) 1997
- (1 mark)

**Answer:**

(c) Foreign Exchange Management **Act (FEMA), 1999** that replaced the Foreign Exchange Regulation Act (FERA), 1973.

[35] Which is not a merit of LLP?

- (a) Designated partners have to do all compliance
  - (b) Separate Legal entity
  - (c) Both (a) & (b)
  - (d) None of the above.
- (1 mark)

**Answer:**

(a) Designate Partner i.e. ensure the compliances however, in comparison with the companies, the compliances are fewer and simpler is **the limitation of the LLP**



- [36] Income tax Act, HUF cannot card which type of
- (a) Profit
  - (b) Salary
  - (c) House Property
  - (d) Other Sources. (1 mark)
- Answer:**
- (b) According to Income Tax Act, HUF cannot earn **salary** of any kind.
- [37] HUF \_\_\_\_\_ be formed by a group of people who do not constitute a family.
- (a) cannot
  - (b) can
  - (c) should not
  - (d) may (1 mark)
- Answer:**
- (a) HUF, **cannot** be formed by a group of people who do not constitute a family. It can only be formed by a family
- [38] No. of directors in a private company.
- (a) 2
  - (b) 3
  - (c) 5
  - (d) 7 (1 mark)
- Answer:**
- (a) There are only **2 directors in every private company**.
- [39] Economic, Activities are driven cause of \_\_\_\_\_ ?
- (a) Self-Interest
  - (b) Self-less motive
  - (c) Human welfare
  - (d) Self satisfaction (1 mark)
- Answer:**
- (a) Economic activities are said to be driven by rationality or self interest and non-economic activities are driven out by human welfare therefore, human welfare is not included in economic activities.



**4.296 ■ Solved Scanner CA Foundation Paper - 4B (New Syllabus)**

[40] Economic activities do not include

- (a) Profit earning
  - (b) Emotional sentimental
  - (c) Self interest
  - (d) Livelihood motive
- (1 mark)

**Answer:**

- (b) Economic activities involve activities done for money or money's worth; therefore, it will not include emotional sentiment as it is done out of love and affection.

[41] The choice of an appropriate form of business organisation depends upon:

- (i) Ease of formation
  - (ii) Liability of aspects
  - (iii) Capital adequacy
- (a) Only I
  - (b) Only III
  - (c) I & III
  - (d) I, II & III
- (1 mark)

**Answer:**

- (d) The choice of an appropriate form of business organisation depends upon:

1. Ease of formation
2. Liability aspects
3. Capital structure

Therefore, I, II, and III all the characteristics are followed.

**2019 - MAY**

[42] The Companies Act, 2013 provides registration for

- (a) One person company
  - (b) Small company
  - (c) Defunct company
  - (d) All of the above
- (1 mark)



**Answer:**

- (d) Companies Act, 2013 provides matters related to incorporation of various types of companies in India, including Small company, Dormant Company and One Person Company.  
Thus option (d) is correct.

[43] Which of the following is not a feature of LLP?

- (a) Every partner is agent of LLP
- (b) Legal entity separate from its partners
- (c) Registrar of firm is the administering authority
- (d) No limit on maximum no. of partners (1 mark)

**Answer:**

- (c) Following are the features of LLP form of business.

- (a) Limited Liability
  - (b) Legal entity separate from its partners
  - (c) Registered under Limited Liability Partnership Act, 2009.
  - (d) Every partner of LLP is only agent of the firm.
  - (e) Minimum 2 and no limit on maximum number of partners.
- Thus, **option (c)** – Registrar of firm is not the administering authority. It is governed by the Ministry of Corporate Affairs.

[44] Business as a Institution is

- (a) Job creator
- (b) Job seeker
- (c) Both
- (d) None of the above (1 mark)

**Answer:**

- (a) Business as an institution generates employment opportunities for job seekers. Thus, business in itself is the **Job creator**.

[45] Which of the following is part of HUF?

- (a) Hindu and Sikh Family
- (b) Parsi Family
- (c) Both (a) and (b)
- (d) None of the above (1 mark)

**Answer:**

- (c) The definition of HUF in addition to Hindus also includes Buddhist, Jain, Parsi and Sikh families as well. Thus option (c) is correct.



4.298 ■ Solved Scanner CA Foundation Paper - 4B (New Syllabus)

[46] Which of the following is organic objective of business?

- (a) Fitness of Human Resources
  - (b) Community Service
  - (c) Effective waste handling and disposal
  - (d) Economic Value Added
- (1 mark)

**Answer:**

- (a) Organic objectives of Business includes Survival, health (age of assets, **fitness of human resources**) diversification of capabilities.

[47] Which of the following statement is correct with respect to HUF

- (a) HUF earns income from salary
  - (b) Four successive generations of an undivided family
  - (c) HUF enjoys a separate entity status under Income Tax Act, 1961
  - (d) All of the above
- (1 mark)

**Answer:**

- (c) HUF is an entity that enjoys a **separate entity status under the Income Tax Act, 1961**. It cannot earn income from salary. The three successive generations of an undivided family are known as HUF.

[48] The attribute of a profession does not include.

- (a) Certificate of service from government
  - (b) Self imposed code of conduct
  - (c) Rendering of specialised nature of services
  - (d) All of the above
- (1 mark)

**Answer:**

- (a) Profession is rendering of services of specialized nature for a fee under a certificate of practice that also has self imposed code of conduct of the examination and assessment body. Thus, **certificate of service from government** is not the attribute of a profession.



2019 - NOVEMBER

[49] What are features of BCK?

- (a) Sustainability
- (b) Technical
- (c) Sociology
- (d) Economic

**Answer:**

- (a) BCK means Business and Commercial Knowledge which deals with accounting and finance, operations, human behaviour (psychology) sociology, laws, economics ethics etc. all these includes the features of BCK. It also includes sustainability of the factors of environment.

[50] There can be partnership between:

- (a) Natural person
- (b) Partnership firm
- (c) Artificial person
- (d) Any combination of natural person and artificial person

**Answer:**

- (a) A partnership implies contractual co-ownership of business. It is a relationship between two or more persons who agree to share the profits of a business. The business may be carried on by all or by some of the partners (called active partners) for and on behalf of all.

[51] Which is not part of HUF?

- (a) Muslim family
- (b) Sikh
- (c) Jain
- (d) Hindu

**Answer:**

- (a) Hindu Undivided Family (HUF) business, family members may naturally join each other in business. In contrast, in a Muslim family if the siblings wish to associate in a business, they will have to do it contractually e.g. Partnership Agreement.



**4.300 ■ Solved Scanner CA Foundation Paper - 4B (New Syllabus)**

[52] Which of these is not a characteristics of LLP?

- (a) LLP is administered by the registering state authority
- (b) Not involves mutual agency function
- (c) Both (a) and (b)
- (d) None

**Answer:**

(a) Characteristics of Limited Liability Partnership (LLP) are:

- (a) LLP is administered by the registering authority named Ministry of Corporate Affairs (MCA).
- (b) Limited liability no personal liability of partner, except in case of fraud.
- (c) Incorporation is mandatory.
- (d) It is a legal entity separate, from its partners.
- (e) Every partner of LLP is only agent of firm.

[53] Which of the followings shares the relationship between the partners of LLP?

- (a) Unlimited liability
- (b) Mutual agency between all partners
- (c) Partners are agents of firm only
- (d) None

**Answer:**

(c) Limited liability partnership's features are:

- (a) Limited liability no personal liability of partner, except in case of fraud.
- (b) Incorporation is mandatory.
- (c) It is a legal entity separate, from its partners.
- (d) Every partner of LLP is only agent of firm.

[54] 'A partnership may be formed to carry on:

- (a) Any trade
- (b) Profession
- (c) Occupation
- (d) Social enterprise



**Answer:**

- (d) Partnership implies contractual co-ownership of business. It is a relationship between two or more persons who have agreed to share the profits of a business. A partnership cannot be formed for non-business purpose. However, the word business here includes every trade, occupation and profession. For example, many accounting/auditing and legal firms are organised as partnership firms.

**PRACTICE QUESTIONS OF MCQ**

- [1] Which of the following is a form of business organisation?  
(a) Temple (b) Church  
(c) Partnership (d) Mosque.  
**Answer:**  
(c) Partnership
- [2] Following is not a characteristic of business organisation:  
(a) Discontinuity of operations  
(b) Distinct ownership  
(c) Lawful business  
(d) Risk involvement.  
**Answer:**  
(a) Discontinuity of operations
- [3] \_\_\_\_\_ is a form of business that is owned, managed and controlled by an individual.  
(a) Partnership (b) Company  
(c) HUF (d) Sole Proprietorship.  
**Answer:**  
(d) Sole Proprietorship
- [4] Individual owning and running the business is known as:-  
(a) Single owner (b) Sole Trader  
(c) Single Trader (d) Businessman.  
**Answer:**  
(b) Sole Trader





4.302 ■ Solved Scanner CA Foundation Paper - 4B (New Syllabus)

- [5] Which is the oldest business form?  
(a) Partnership (b) HUF  
(c) Sole Proprietorship (d) Co-operative Society.  
**Answer:**  
(c) Sole Proprietorship
- [6] Which of the following would have unlimited liability?  
(a) Co-operative Society (b) Company  
(c) Sole Proprietorship (d) Shareholders.  
**Answer:**  
(c) Sole Proprietorship
- [7] Which of the following is an advantage of sole proprietorship?  
(a) Easy formation (b) Maintenance of business secrecy  
(c) Both (a) and (b) (d) None of the above.  
**Answer:**  
(c) Both (a) and (b)
- [8] Which of the following has most stable existence?  
(a) Sole proprietorship (b) Partnership  
(c) Company (d) HUF.  
**Answer:**  
(c) Company
- [9] Which form of organisation is only found in India?  
(a) HUF (b) Co-Operative Society  
(c) Joint Stock Company (d) Governmental Undertaking.  
**Answer:**  
(a) HUF
- [10] What is the maximum strength of HUF—  
(a) 10 (b) 20  
(c) 100 (d) No limit.  
**Answer:**  
(d) No limit



- [11] The business affairs are managed by the head of the family, known as—  
(a) Co-parcener (b) Owner  
(c) Shareholder (d) Karta.  
**Answer:**  
(d) Karta
- [12] Only coparcener can become a Karta, This statement is—  
(a) True (b) False  
(c) Partly true (d) Partly false.  
**Answer:**  
(a) True
- [13] Karta's liability is—  
(a) Limited (b) Unlimited  
(c) Limited by guarantee (d) None of the above.  
**Answer:**  
(b) Unlimited
- [14] What is the maximum number of partners in any partnership firm?  
(a) 10 (b) 20  
(c) 50 (d) No limit.  
**Answer:**  
(c) 50
- [15] Mutual agency is an important feature of—  
(a) HUF (b) Joint Stock Company  
(c) Partnership (d) Co-operative Society.  
**Answer:**  
(c) Partnership
- [16] Company have a perpetual succession and work under a common seal. This statement is—  
(a) True (b) False  
(c) Partly Time (d) Partly False.  
**Answer:**  
(a) True



**4.304 ■ Solved Scanner CA Foundation Paper - 4B (New Syllabus)**

- [17] Company is managed by shareholders.  
(a) True (b) False  
(c) Sometimes (d) None of the above.  
**Answer:**  
(b) False
- [18] Statutory body is a body that is created under an Act enacted by  
(a) Association of people  
(b) Association of ministers  
(c) Both (a) and (b)  
(d) Judiciary.  
**Answer:**  
(b) Association of ministers
- [19] In which of the following, the ownership of venture is reflected by ownership of shares or stock?  
(a) HUF (b) Partnership  
(c) Corporations (d) Trusts.  
**Answer:**  
(c) Corporations
- [20] LLP Act, 2008 came into effect on—  
(a) 31/4/2009 (b) 31/3/2008  
(c) 31/3/2009 (d) 31/4/2008.  
**Answer:**  
(c) 31/3/2009
- [21] For having direct control over the business activities, which form is preferred—  
(a) Partnership (b) Sole proprietorship  
(c) HUF (d) Company.  
**Answer:**  
(b) Sole proprietorship
- [22] Which is not a characteristic of sole proprietorship?  
(a) No sharing of profit and loss  
(b) One-man's capital  
(c) Less legal formalities  
(d) Association of persons.  
**Answer:**  
(d) Association of persons.



- [23] What are the characteristics of HUF?
- (a) Governed by Hindu Law
  - (b) Continuity
  - (c) Fluctuating share of each member
  - (d) All of these.
- Answer:**  
(d) All of these
- [24] Which is not an advantage of Joint Hindu Family business.
- (a) Limited resources
  - (b) Continued existence
  - (c) Freedom in managing
  - (d) Assured share in profit.
- Answer:**  
(a) Limited resources
- [25] The companies are governed by which Act?
- (a) Indian Contract Act, 1872
  - (b) Partnership Act, 1932
  - (c) Indian Company Act, 2013
  - (d) None of these.
- Answer:**  
(c) Indian Company Act, 2013
- [26] What are the advantages of company?
- (a) Great stability
  - (b) Limited liability
  - (c) Both (a) and (b)
  - (d) None of these.
- Answer:**  
(c) Both (a) and (b)
- [27] LLP, this forms of organisation has been introduced in India by way of?
- (a) LLP Act, 2009
  - (b) LLP Act, 2008
  - (c) LLP Act, 1932
  - (d) None of these.
- Answer:**  
(b) LLP Act, 2008
- [28] Direct motivation, maintenance of business secrets, close personal relations etc are the advantages of
- (a) Partnership
  - (b) Limited liability partnership
  - (c) HUF
  - (d) Sole Proprietorship
- Answer:**  
(d) Sole Proprietorship



4.306 ■ Solved Scanner CA Foundation Paper - 4B (New Syllabus)

[29] The profit share of coparceners in a HUF

- (a) Depends on the Capital Contributed
- (b) Depends on the decision of Karta
- (c) Is equal
- (d) None of the above

**Answer:**

(c) Is equal

[30] In case of death of a Co-parceners

- (a) The wife of the deceased Co-parcener can demand partition
- (b) Wife can become the co-parcener
- (c) The wife can claim share of profit
- (d) All of the above

**Answer:**

(c) The wife can claim share of profit

[31] Which of the following statement is true in respect of a HUF?

- (a) The liability of co-parceners is limited
- (b) The liability of Karta is unlimited
- (c) Both (a) and (b)
- (d) Neither (a) nor (b)

**Answer:**

(c) Both (a) and (b)

[32] Which of the following statements is true

- (a) The creditors can claim the entire debt from any of the partner
- (b) The partners can share profits in any ratio as agreed
- (c) Both (a) and (b)
- (d) Neither (a) nor (b)

**Answer:**

(c) Both (a) and (b)

[33] Registration of Partnership is not compulsory but beneficiary.

- (a) True
- (b) Partly True
- (c) False
- (d) Partly False

**Answer:**

(a) True



- [34] In case of death of a partner  
(a) The partnership dissolves  
(b) The partnership firm dissolves  
(c) Both (a) and (b)  
(d) Neither (a) nor (b)  
**Answer:**  
(a) The partnership dissolves
- [35] Greater Permanency, limited liability, ease of transfer of ownership are the advantages of  
(a) HUF (b) LLP  
(c) Sole Proprietorship (d) Company  
**Answer:**  
(d) Company
- [36] Lack of secrecy, promotion of frauds, separation of ownership from management are the disadvantages  
(a) Partnership (b) LLP  
(c) Company (d) All of the above  
**Answer:**  
(c) Company
- [37] The maximum number of partners in a LLP are  
(a) No limit (b) 50  
(c) 100 (d) 20  
**Answer:**  
(a) No limit








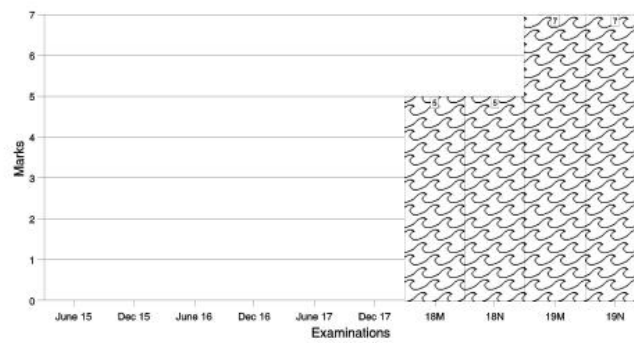
## 2

## BUSINESS ENVIRONMENT

Marks of Objective, Short Notes, Distinguish Between, Descriptive & Practical Questions

### Legend

 Objective  Short Notes  Distinguish  Descriptive  Practical



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**PAST YEAR QUESTIONS AND ANSWERS**

**2018 - MAY**

- [1] SWOT stands for:
- (a) Strength, Weakness, Opportunity, Threats
  - (b) Strong, Weak, Opportunity, Threats
  - (c) Strong, Weak, Occurring, Things
  - (d) Strength, Weak, Opportunity, Things
- (1 mark)
- Answer:**
- (a) SWOT analysis ( strengths, weaknesses, opportunities and threats analysis) is a framework for identifying and analyzing the internal and external factors that can have an impact on the viability of a project, product, place or person.
- [2] The two E's in PESTLE stands for:
- (a) Economic and Environment
  - (b) Endless and Economic
  - (c) Entry and Exit
  - (d) End and Exit
- (1 mark)
- Answer:**
- (a) "PESTLE" is a mnemonic which in it's expanded form denotes P for Political, E for Economic, S for Social, T for Technological, L for Legal and E for Environmental."
- [3] Which of the following are not characteristics of business environment:
- (a) Complex
  - (b) Dynamic
  - (c) Single Faceted
  - (d) Far reaching impact
- (1 mark)





**4.310 ■ Solved Scanner CA Foundation Paper - 4B (New Syllabus)**

**Answer:**

(c) Characteristics of Business environment are as follows:

- (a) Complex
- (b) Dynamic
- (c) Multi- faceted
- (d) Far reaching impact.

[4] Which of the following is not a FMCG Company:

- (a) Patanjali
  - (b) Colgate
  - (c) Bajaj
  - (d) Amul
- (1 mark)

**Answer:**

(c) "FMCG Companies, such as Unilever, Procter& Gamble and GSK, creat and distribute products that are typically bought by consumers frequently. (Essentially they more from a retailers shelves to the consumers very quickly) Bajaj is not FMCG Company as it deals in heavy vehicles .

[5] Demographic environment relates to:

- (a) Characteristics of population in an area, district, country or in the World.
  - (b) Controlling and changing people's life.
  - (c) Influence almost all enterprises in a similar manner
  - (d) Positive and negative impact of significant international event.
- (1 mark)

**Answer:**

(a) Demographic environment relates to characteristics of population in an area, district, country or in the world.

**2018 - NOVEMBER**

[6] Business Environment analysis help in:

- (a) Give directions for growth
  - (b) Determining opportunities and threats
  - (c) Image building
  - (d) All of the above.
- (1 mark)



**Answer:**

**(d) Business environment analysis help in:**

- (i) Determining opportunities and threats
- (ii) Giving direction for growth
- (iii) Continuous learning
- (iv) Image Building
- (v) Meeting Competition

[7] \_\_\_\_\_ describe a framework for analysis of macro environmental factor.

- (a) SOCIAL
- (b) PESTLE
- (c) POLITICAL
- (d) MIXED

(1 mark)

**Answer:**

**(b) PESTLE** describe a framework for analysis of macro environmental factor. Political, Economical, Social, Technological, Legal environment

[8] Which is not a feature of business environment.

- (a) Simple
- (b) Complex
- (c) Multi fact
- (d) Dynamic

(1 mark)

**Answer:**

**(a) Features of Business Environment:**

- (a) complex
  - (b) dynamic
  - (c) for reaching impact
  - (d) multi-faceted
- i.e. Business Environment was not at all simple

[9] A \_\_\_\_\_ is inherent capacity which an organisation can use to gain strategic advantage over it's competitors.

- (a) Strength
- (b) Opportunities
- (c) Threat
- (d) Weakness

(1 mark)

**Answer:**

**(a)** A strength is inherent capacity which an organisation can use to gain strategic advantage over its competitors.



**4.312 ■ Solved Scanner CA Foundation Paper - 4B (New Syllabus)**

[10] \_\_\_\_\_ is imp. and specific occurrence taking place in different environmental sectors.

- (a) events
- (b) trends
- (c) issues
- (d) expectations (1 mark)

**Answer:**

- (a) Events are important and specific occurrences taking place in different environmental sectors events are certain happening in the internal or external organisational environment which can be observed and tracked.

**2019 - MAY**

[11] Internal Environment includes

- (a) Demography
- (b) Customer
- (c) Economic
- (d) Mission and Objectives (1 mark)

**Answer:**

- (d) Internal environment consists of various elements present within the organization which influences its activities. It comprises of –
- Value system
  - Mission and objectives
  - Organisational Structure
  - Corporate culture
  - Quality of Human Resources
  - Labour unions
  - Physical Resources & Technological Capabilities



- [12] Competition brings direct benefit to
- (a) Customers
  - (b) Suppliers
  - (c) Government
  - (d) Intermediaries
- (1 mark)

**Answer:**

- (a) Competition among various business organisations provides direct benefits to the **customers** in the form of availability of products at reduced prices.

- [13] PESTLE analysis does not include
- (a) Legal
  - (b) Economic
  - (c) Technology
  - (d) Policy
- (1 mark)

**Answer:**

- (d) PESTLE Analysis involves identifying following influences on any organization –
- Political
  - Economic
  - Socio-cultural
  - Technological
  - Legal
  - Environmental
- Hence, it does not include **policy**.

- [14] Opportunity is
- (a) Inherent Capacity
  - (b) Strategic disadvantage
  - (c) Favourable condition
  - (d) None of the above
- (1 mark)

**Answer:**

- (c) An opportunity is a **favourable condition** in the organization's environment which enables it to strengthen its position.



**4.314 ■ Solved Scanner CA Foundation Paper - 4B (New Syllabus)**

[15] Cost structure of an industry is effected by \_\_\_\_\_ own bargaining power.

- (a) Organisations
  - (b) Suppliers
  - (c) Consumer
  - (d) Intermediary
- (1 mark)

**Answer:**

**(b) Suppliers** with their own bargaining power affect the cost structure of the industry.

[16] What is not a characteristic of business environment?

- (a) Static
  - (b) Complex
  - (c) Far reaching
  - (d) Multi-faced
- (1 mark)

**Answer:**

**(a)** Characteristics of business environment include:

- Complex
- Dynamic
- Multi-faceted
- Far Reaching Impact

Hence, option **(a)** static is not the characteristic of business environment.

[17] Macro Environment includes

- (a) Strength
  - (b) Weakness
  - (c) Opportunity
  - (d) All of the above
- (1 mark)

**Answer:**

**(c)** Macro Environment includes **Opportunity** and threats while Micro Environment comprises of Strength and weaknesses.



2019 - NOVEMBER

- [18] The term PESTLE analysis is used to describe a framework for analyzing:
- (a) Macro Environment
  - (b) Micro Environment
  - (c) Both Macro and Micro Environment
  - (d) None of above
- Answer:**
- (a) The term PESTLE analysis is used to describe a framework for analysing macro environment. As PESTLE analysis involves identifying the political, economic, socio-cultural, technological, legal and environmental influences on an organisation and providing a way of scanning the environmental influences that have affected or are likely to affect an organization or its policy.
- [19] What is the strategy used by firm?
- (a) SWOT
  - (b) SOWS
  - (c) PESTLE
  - (d) PEST
- Answer:**
- (a) A systematic approach to understanding the environment is the SWOT analysis. It is a strategy used by firm. Business firms undertake SWOT analysis to understand the external and internal environment. The acronym for strengths, weakness opportunities and threats.
- [20] Which of the following is not a factor of Demographic Environment?
- (a) Ethic Min
  - (b) Legal
  - (c) Population size
  - (d) Geographic distribution



4.316 ■ Solved Scanner CA Foundation Paper - 4B (New Syllabus)

**Answer:**

- (b) The term demographics denotes characteristics of population in a area, district country or in the world. It includes factors such as race, age, income educational attainment, assets ownership, home ownership, involves, ethin mix, population size, geographical factors, increasing diversity, changing age structure of population etc.

[21] Which of the following is not a characteristics least resistance strategic response?

- (a) Simple goal maintaining
- (b) Passive approach
- (c) Dynamic
- (d) All of the above.

**Answer:**

- (c) **Least resistance:** Same businesses just manage to survive by way of coping with their changing external environment. They are simple goal-maintaining units. They are very passive in their behaviour and are solely guided by the signals of the external environment.

[22] According to Peter Drucker aim of the business is the \_\_\_\_\_ and \_\_\_\_\_.

- (a) Create and retain customer
- (b) Retain customer and create profits
- (c) Create and retain consumer
- (d) Retain consumer and maximise wealth

**Answer:**

- (a) According to Peter Drucker aim of the business is to create and retain customer.

[23] The business should continuously \_\_\_\_\_ and \_\_\_\_\_ to the environment if it is to service and prosper.

- (a) Identify, appraise
- (b) Monitor, adapt
- (c) Identify, monitor
- (d) Monitor, appraise



**Answer:**

- (b) The business should continuously monitor and adopt to the environment if it is to service and prosper. A successful business has to identify, appraise, and respond to the various opportunities and threats in its environments.

[24] \_\_\_\_\_ response not merely recognise and word off threats but also convert threat into opportunities.

- (a) Aggressive
- (b) Dynamic
- (c) Static
- (d) Passive.

**Answer:**

- (b) Dynamic response not merely recognise and word off threats but also convert the threat into opportunity. As threat is an unfavourable condition in the organisation's environment which creates a risk for, or causes damage to, the organisation. An on opportunity is a favourable condition in the organisation's environment which enables it to consolidate and strengthen its position.

**PRACTICE MULTIPLE CHOICE QUESTIONS**

[1] Profit is the only objective of all business firms

- (a) True
- (b) False
- (c) Partly True
- (d) Partly False

**Answer:**

- (b) False





4.318 ■ Solved Scanner CA Foundation Paper - 4B (New Syllabus)

- [2] Modern business is .....  
(a) Constant  
(b) Profitable  
(c) Dynamic  
(d) Stable  
**Answer:**  
(c) Dynamic
- [3] Features of business environment does not include:  
(a) Uncertainty  
(b) Relativity  
(c) Static Nature  
(d) Specific and General forces  
**Answer:**  
(c) Static Nature
- [4] ..... tells the purpose of business existence.  
(a) Vision  
(b) Mission  
(c) Both (a) and (b)  
(d) None of the above.  
**Answer:**  
(b) Mission
- [5] Types of Business Environment includes the following:  
(a) Internal  
(b) External  
(c) Both (a) and (b)  
(d) None of the above  
**Answer:**  
(c) Both (a) and (b)
- [6] Internal business environment does not include:  
(a) Man  
(b) Money  
(c) Marketing Resources  
(d) Government Policies.  
**Answer:**  
(d) Government Policies.



- [7] Environment factors which are within the control of business are known as:
- (a) Micro factors
  - (b) Internal factors
  - (c) Macro factors
  - (d) External factors
- Answer:**  
(b) Internal factors
- [8] ..... is a type of external environment.
- (a) Operating
  - (b) General
  - (c) Remote
  - (d) All of the above.
- Answer:**  
(d) All of the above.
- [9] Micro factors are the factors that are in the company's immediate environment.
- (a) True
  - (b) False
  - (c) Partly True
  - (d) None of the above
- Answer:**  
(a) True
- [10] Micro environmental factors can be described as ..... close to a business that have a direct impact on its strategy.
- (a) External factors
  - (b) Internal factors
  - (c) Both (a) and (b)
  - (d) Competitive factors
- Answer:**  
(b) Internal factors



4.320 ■ Solved Scanner CA Foundation Paper - 4B (New Syllabus)

- [11] Macro environment is also known as :
- (a) Task environment
  - (b) Remote environment
  - (c) Global environment
  - (d) Operating environment
- Answer:**  
(b) Remote environment
- [12] ..... factors affects the economy as a whole and are not particular to any organisation.
- (a) Micro
  - (b) Macro
  - (c) Internal
  - (d) None of the above
- Answer:**  
(b) Macro
- [13] Change in technology, economic conditions, political and legal factors are ..... factors.
- (a) Internal
  - (b) External
  - (c) Both (a) and (b)
  - (d) None of the above
- Answer:**  
(b) External
- [14] Fiscal policy, EXIM policy, Industrial policy etc. are types of ..... policies.
- (a) Private
  - (b) Business
  - (c) Government
  - (d) Semi - Government
- Answer:**  
(c) Government



- [15] A Business has absolute control on the \_\_\_\_\_.  
(a) Internal Environment  
(b) External Environment  
(c) Both (a) & (b)  
(d) None of these.  
**Answer:**  
(a) Internal Environment
- [16] Micro and Macro Environment is the part of \_\_\_\_\_.  
(a) Business Environment  
(b) Internal Environment  
(c) External Environment  
(d) Both (b) & (c).  
**Answer:**  
(c) External Environment
- [17] Micro Environment is also known as  
(a) Operating Environment  
(b) Task Environment  
(c) Both (a) and (b)  
(d) Either (a) or (b).  
**Answer:**  
(c) Both (a) and (b)
- [18] Financial Factors, Human Resource, Marketing Resource and Miscellaneous Factors are \_\_\_\_\_ Factors.  
(a) Micro  
(b) Macro  
(c) Internal  
(d) External.  
**Answer:**  
(c) Internal
- [19] GDP, Per capital income, foreign exchange are the examples of  
(a) Economic Policy  
(b) Economic System  
(c) Economic Conditions  
(d) Both (a) and (b).  
**Answer:**  
(c) Economic Conditions



4.322 ■ Solved Scanner CA Foundation Paper - 4B (New Syllabus)

- [20] When did Government of India introduced a change in Economic Policy
- (a) 1892
  - (b) 1991
  - (c) 1895
  - (d) 1781.

**Answer:**

- (b) 1991

- [21] \_\_\_\_\_ means the flexibility and adaptability of law and other legal rule governing the business.
- (a) Political Environment
  - (b) Legal Environment
  - (c) Technological Environment
  - (d) Both (a) and (b).

**Answer:**

- (b) Legal Environment

- [22] Economic Policies are framed by
- (a) Private
  - (b) Business
  - (c) Government
  - (d) Semi government.

**Answer:**

- (c) Government

- [23] Legislature, executive and the judiciary comes under the
- (a) Political Environment
  - (b) Physical Environment
  - (c) Legal Environment
  - (d) Both (a) and (c).

**Answer:**

- (a) Political Environment

- [24] The matters relating to creating close linkages and letter communication with customers, suppliers and alliance partners given in a mission/ vision Statement are
- (a) Internal to organization
  - (b) External to organization



- (c) Both (a) and (b)
- (d) Neither (a) nor (b)

**Answer:**

- (b) External to organization

[25] Which of the following is not covered by the organisation's Internal Environment

- (a) Human Resource
- (b) R & D
- (c) Media
- (d) Management Structure

**Answer:**

- (c) Media

[26] The forces which are external but still have a direct bearing on the operations of the firm are called.

- (a) Micro Environment
- (b) Macro environment
- (c) Internal Environment
- (d) All of the above

**Answer:**

- (a) Micro Environment

[27] Customers, shareholders, competitors, etc. are the elements of

- (a) Micro Environment
- (b) Internal environment
- (c) Macro Environment
- (d) None of the above

**Answer:**

- (a) Micro Environment

[28] Technology, Culture, Demographics etc. are the elements of

- (a) Internal Environment
- (b) Micro Environment
- (c) Macro Environment
- (d) None of the above

**Answer:**

- (c) Macro Environment



4.324 ■ Solved Scanner CA Foundation Paper - 4B (New Syllabus)

- [29] The size, density, distribution and growth rate of population is called
- (a) Ecology
  - (b) Habitat
  - (c) Demographics
  - (d) None of the above

**Answer:**

- (c) Demographics

- [30] Which of the following is an element of Political environment?

- (a) Legislature
- (b) judiciary
- (c) Executive
- (d) All of the Above

**Answer:**

- (d) All of the Above

- [31] Which of the following is not true in relation to the business environment?

- (a) It is beyond the organisation
- (b) It is a sum total of internal and external control factors
- (c) Organisation can remain insensitive to the business environment
- (d) It is dynamic in nature

**Answer:**

- (c) Organisation can remain insensitive to the business environment








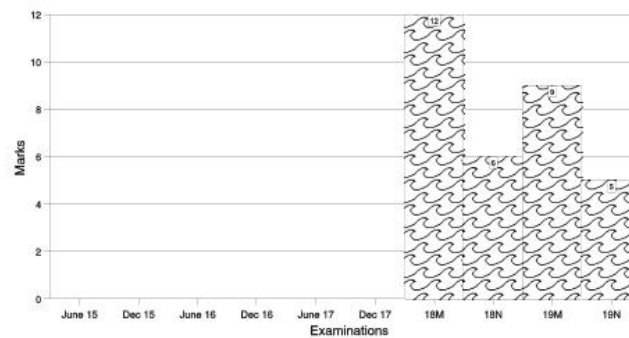
### 3

## BUSINESS ORGANISATION

Marks of Objective, Short Notes, Distinguish Between, Descriptive & Practical Questions

### Legend

 Objective  Short Notes  Distinguish  Descriptive  Practical



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4.326 ■ Solved Scanner CA Foundation Paper - 4B (New Syllabus)

### PAST YEAR QUESTIONS AND ANSWERS

2018 - MAY

- [1] Which of the following is incorrect:
- (a) ONGC is all exploration company.
  - (b) Incorporated is 1956.
  - (c) Its headquarters is Ahmedabad
  - (d) None of these. (1 mark)
- Answer:**
- (c) Headquarter of ONGC is not in Ahmedabad but in Uttarakhand, India. Although the other points are correct, it was established in 1956 and is an Oil Exploration Company.
- [2] SBI Bank has following characteristics:
- (a) It was incorporated in 1806.
  - (b) 5 associate banks and Bhartiya Mahila Bank were merged with State Bank of India with effect from 1 April, 2017.
  - (c) It has 14 subsidiaries.
  - (d) All of the above. (1 mark)
- Answer:**
- (d) SBI has all the following characteristics, it was incorporated in 1806, has 14 subsidiaries and 5 associate banks and Bhartiya Mahila Bank were merged with State Bank of India w.e.f 1.04.07.
- [3] Who founded Wipro Ltd.
- (a) Azim Premji
  - (b) Mohamed Premji
  - (c) Sam Watson
  - (d) Steve Jobs. (1 mark)
- Answer:**
- (b) WIPRO Company was incorporated on 29<sup>th</sup> December, 1945 in Amalner a small town in Jalgaon district by Mohamed Premji.



- [4] Which of the following is correct:  
(a) L & T and Cipla Ltd. are foreign company  
(b) Nestle and IBM are foreign company  
(c) NTPC is a MNC  
(d) Tata Sons was founded in 1986. (1 mark)  
**Answer:**  
(b) Nestle and IBM are foreign companies whereas L & T and Cipla are Indian Companies. NTPC is a power Company and Tata Son's was founded in 1868.
- [5] Which gas company owns India's largest pipeline network?  
(a) GAIL (India) Ltd.  
(b) Bharat Petroleum Corporation Ltd.  
(c) Reliance Industries Ltd.  
(d) ONGC (1 mark)  
**Answer:**  
(a) GAIL owns the country's largest pipeline network. The company owns and operates more than 11,000 km. long cross country natural Gas pipeline in India.
- [6] SBI was formerly known as:  
(a) Bank of Madras (b) Bank of Calcutta  
(c) Imperial Bank (d) Indian Bank (1 mark)  
**Answer:**  
(c) SBI traces its ancestry to British India, through the Imperial Bank of India, to the founding, in 1806, of the Bank of Calcutta, making it the oldest commercial bank in the Indian Subcontinent.
- [7] Where are the headquarters of Walmart?  
(a) Arkansas, US (b) California, US  
(c) New York, US (d) None of these. (1 mark)  
**Answer:**  
(a) Headquarters of walmart is at Arkansas US. It is an American, multinational retailing corporation that operates as a chain of hypermarkets, etc,



4.328 ■ Solved Scanner CA Foundation Paper - 4B (New Syllabus)

- [8] Intel's core values are:  
(a) Customer Orientation, Discipline, Risk Taking  
(b) Hard work, Passion, Great place to work  
(c) Quality, Quantity, Discipline  
(d) None of these. (1 mark)  
**Answer:**  
(a) Intel is an American multinational corporation and technology company. Its core values are Customer Orientation, Discipline, Risk-Taking, Results Orientation, Quality and Great Place to Work.
- [9] When did Microsoft begin its business in India?  
(a) 1990 (b) 1991  
(c) 1995 (d) 1989 (1 mark)  
**Answer:**  
(a) The Microsoft India story began in 1990.
- [10] Who was the founder of Walmart?  
(a) Sam Walton  
(b) Bret Biggs  
(c) Greg Penner  
(d) Luca Maestri (1 mark)  
**Answer:**  
(a) Walmart was founded by Sam Walton in 1962 and incorporated on October 31, 1969. The company was listed on the New York Stock Exchange in 1972.
- [11] Indane LPG is the product of which corporation in India?  
(a) IOCL (b) NTPC  
(c) ONGC (d) PGCIL (1 mark)  
**Answer:**  
(a) IOCL has leading energy brands like XTRAPREMIUM petrol, Indane LPG, etc.
- [12] What is the global banking platform by Edge Verve System (Infosys) called?  
(a) Mana (b) Skava  
(c) Finacle (d) Cloud Suite (1 mark)



**Answer:**

- (c) Infosys provides software development, maintenance and independent validation, services to companies in banking, finance, insurance, manufacturing and other domains. One of its known products is "FINACLE" which is a universal banking solution with various modules for retail and corporate banking.

**2018 - NOVEMBER**

- [13] Which of the following is a product of Apple Company.

- (a) Macbook and Macbook pro
- (b) i-pod & i-pad
- (c) Both (a) & (b)
- (d) None of these.

(1 mark)

**Answer:**

- (c) Product Segment of Apple:  
**Mac, i-pad**, i-phone, watch, Tv, Music

- [14] Walmart is \_\_\_\_\_ production?

- (a) Technology
- (b) Financing
- (c) Food
- (d) Retailing

(1 mark)

**Answer:**

- (d) Walmart is an American multinational **retailing** corporation that operates as a chain of hyper markets, discount department stores etc

- [15] "Good food, Good life" is a tag line of:

- (a) Walmart
- (b) Cipla Ltd.
- (c) L.G.
- (d) Nestle

(1 mark)



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**Answer:**

(d) Generally every corporation has a tagline to differentiate its products from others. As good food good life is a tagline of **Nestle** Group.

[16] Which of the following is State owned company.

- (a) HDFC Company
- (b) Coal India Limited
- (c) GOI Company
- (d) Cipla Company

(1 mark)

**Answer:**

(b) **Coal India Limited (CIL)** is an Indian state-controlled coal mining company.

[17] Which is not a American Multinational Technology Company.

- (a) IBM corporation
- (b) Microsoft corporation
- (c) Wipro Ltd.
- (d) Intel corporation

(1 mark)

**Answer:**

(c) **America, Multinational technology companies are:**

- (i) Deutsche Bank
- (ii) American express
- (iii) Nestle
- (iv) Microsoft corporation
- (v) IBM corporation
- (vi) Intel corporation
- (vii) HP
- (viii) Apple
- (ix) Walmart

[18] The Headquarters of Deutsche Bank is in:

- (a) US
- (b) Germany
- (c) India
- (d) Switzerland

(1 mark)

**Answer:**

(b) The headquarters of Deutsche Bank is in Frankfurt Germany.



2019 - MAY

- [19] The Headquarter of Nestle is in  
(a) Vevey, Switzerland  
(b) Basel, Switzerland  
(c) Zurich, Switzerland  
(d) Interlaken, Switzerland (1 mark)  
**Answer:**  
(a) The head quarter of Nestle is in Vevey, Switzerland.
- [20] Which of the following is not a subsidiary of Indian Oil Corporation Ltd.  
(a) Indian Catalyst Private Ltd.  
(b) Brahmaputra Cracker and Polymer Ltd.  
(c) Chennai Petroleum Ltd.  
(d) None of the above (1 mark)  
**Answer:**  
(b) Indian Oil Corporation Ltd. has following three Indian subsidiaries  
(i) Chennai Petroleum Corporation Limited  
(ii) Indian Oil – CREDA Bio fuels Limited  
(iii) Indian Catalyst Private Limited.  
Thus option (b) is not the subsidiary of Indian Oil Corporation Limited.
- [21] Who is Chairman of Infosys?  
(a) K.V. Kamanth  
(b) Nandan Nilakeni  
(c) Sudha Murthy  
(d) Vishal Sikha (1 mark)  
**Answer:**  
(b) Mr. Nandan Nilakeni is the chairman of Infosys Ltd.
- [22] Which of the following is not related to ITC Limited?  
(a) Kolkata  
(b) 1910  
(c) Yogesh Chander Deveshwar  
(d) Vishal Sikha (1 mark)



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**Answer:**

- (d) ITC group was incorporated in 1910 having its headquarter in Kolkata. its chairman is Yogesh Chander Deveshwar. However Mr. Vishal Sikka is the former Vice Chairman of Infosys. Thus, **Mr. Vishal Sikka** is not related to ITC Limited.

[23] Walmart Slogan

- (a) Happy life, Good food
- (b) Better food, Low cost
- (c) Good food, Good life
- (d) Save money, Live better (1 mark)

**Answer:**

- (d) The slogan of Walmart is "**Save money. Live Better**"

[24] Who is the present MD & CEO of ICICI Bank

- (a) Shika Sharma
- (b) M.K. Sharma
- (c) Sandeep Bakshi
- (d) Chanda Kochar (1 mark)

**Answer:**

- (c) **Sandeep Bakshi** is the Present Head (MD and CEO) of ICICI Bank Limited.

[25] What happened in Microsoft in the year 2014

- (a) Satya Nadella Succeeded on Steve Ballmer
- (b) Acquired Hardware division of NOKIA
- (c) Both (a) and (b)
- (d) None of the above (1 mark)

**Answer:**

- (c) In 2014, Microsoft acquired the mobile hardware division of NOKIA. Satya Narayan Nedella currently serving as CEO of Microsoft succeeding Steve Ballmer in 2014. Hence, both the given statement are correct.

[26] A third party commercial operation established by two or more firms to pursue a particular market, resource supply, or other business opportunity is called



- (a) Merger
  - (b) Acquisition
  - (c) Joint venture
  - (d) None of the above
- (1 mark)

**Answer:**

- (c) A third party commercial operation established by two or more firms to pursue a particular market, resource supply or other business opportunity is known as **Joint Venture**.

[27] Carry forward of a transaction from one settlement period to other is

- (a) Badla
  - (b) Repo
  - (c) Open interest
  - (d) None of the above
- (1 mark)

**Answer:**

- (a) **Badla** is the carry forward of transaction from one settlement period to the next without effecting delivery or payment.

**2019 - NOVEMBER**

[28] 'Caring for life' is a symbol of which company?

- (a) Cipla Ltd.
- (b) Nestle
- (c) Dr. Reddy's Laboratory
- (d) None

**Answer: (a)**

- (a) Cipla Ltd. is a leading medicine manufacturer in India. The company has about 1,500 pharmaceutical products in more than 60 therapeutic categories. The slogan for the Cipla Ltd. company is 'caring for life'.

[29] Who founded Wipro limited?

- (a) Azim Premji
- (b) Mohamed Premji
- (c) Champaklal M. Choksi
- (d) None





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**Answer:**

- (b) Wipro Ltd. is a global information technology, consulting and company with clients in 175 + cities across 6 continents. The founder of Wipro is Mohamed Premji.

[30] Which Bank provides the digital services PayZapp?

- (a) Axis Bank Limited
- (b) HDFC Bank Limited
- (c) ICICI Bank Limited
- (d) SBI

**Answer:**

- (b) In 1994, HDFC Bank was incorporated, with its registered office in Mumbai, India. Its first corporate office and a full service branch at sandoz House, Worli was inaugurated by the then Union Finance Minister. This bank provides the digital services of PayZapp.

[31] Who is the current CEO of ICICI Bank's?

- (a) Sandeep Bakshi
- (b) Chanda Kachhar
- (c) Vijay Channdok
- (d) Shweta Bansal

**Answer:**

- (a) ICICI Bank was originally promoted in 1994 by ICICI limited, an Indian financial institution, and was its wholly-owned subsidiary and CEO of the ICICI Bank Sandeep Bakshi.

[32] Where are the headquarters of L and T?

- (a) Bengaluru
- (b) Delhi
- (c) Mumbai
- (d) Chennai.

**Answer:**

- (c) Larsen and Toubro Ltd. was founded in 1938 by two Danish engineers taking refuge in India. And headquarter is in Mumbai, Maharashtra, India.



**PRACTICE MULTIPLE CHOICE QUESTIONS**

- [1] \_\_\_\_\_ helps companies and organisation keep their finance on track.  
(a) Budget Analyst  
(b) Financial Analyst  
(c) Management Analyst  
(d) Market Research Analyst  
**Answer:**  
(a) Budget Analyst
- [2] \_\_\_\_\_ are also called as security analyst, investment analyst or rating analyst.  
(a) Budget Analyst  
(b) Financial Analyst  
(c) Management Analyst  
(d) Market Research Analyst  
**Answer:**  
(b) Financial Analyst
- [3] They work with the heads of business to improve efficiency and consequently profitability.  
(a) Budget Analyst  
(b) Financial Analyst  
(c) Management Analyst  
(d) Market Research Analyst  
**Answer:**  
(c) Management Analyst
- [4] These analysts study strength and weakness for taking decision to increase market share.  
(a) Budget Analyst  
(b) Financial Analyst  
(c) Management Analyst  
(d) Market Research Analyst  
**Answer:**  
(d) Market Research Analyst



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- [5] Axis Bank is the \_\_\_\_\_ private sector bank in India.  
(a) First largest  
(b) Second largest  
(c) Third largest  
(d) Fourth largest

**Answer:**

**(c)** Third largest

- [6] World's largest three wheeler manufacturer is  
(a) Hero  
(b) Bajaj Auto Limited  
(c) Scooter India Ltd.  
(d) Maruti

**Answer:**

**(b)** Bajaj Auto Limited

- [7] Largest mobile network operator in India is  
(a) Bharti Airtel Limited (b) Idea  
(c) Vodafone (d) BSNL

**Answer:**

**(a)** Bharti Airtel Limited

- [8] World largest coal producer company is  
(a) Coal India Limited  
(b) NLC India Limited  
(c) Odisha Coal and Power Limited  
(d) Western Coalfields

**Answer:**

**(a)** Coal India Limited

- [9] Largest state owned natural gas processing and distribution company in India is  
(a) GAIL (India) Ltd.  
(b) NTPC  
(c) Shell Oil Co.  
(d) Western Gas Partners

**Answer:**

**(a)** GAIL (India) Ltd.



- [10] Full form of HDFC is
- (a) Home Development Financial Corporation
  - (b) Housing Development Financial Corporation
  - (c) Housing Dairy Finance Company
  - (d) Housing Development Finance Company
- Answer:**  
(b) Housing Development Financial Corporation
- [11] ICICI stands for
- (a) Industrial Credit and Investment Corporation of India.
  - (b) Indian Credit and Investment Company of India.
  - (c) Industrial Credit and Infrastructure Corporation of India.
  - (d) Industrial Corner and Investment Corporation of India
- Answer:**  
(a) Industrial Credit and Investment Corporation of India.
- [12] Which of the following is not a public sector undertaking
- (a) NTPC Ltd.
  - (b) ONGC Ltd.
  - (c) SAIL
  - (d) Reliance
- Answer:**  
(d) Reliance
- [13] India's largest oil and gas exploration company is
- (a) NTPC Ltd.
  - (b) Reliance
  - (c) ONGC Ltd.
  - (d) None of these
- Answer:**  
(c) ONGC Ltd.
- [14] Who is the Chief Executive Officer of Reliance Industries Limited.
- (a) Dhirubhai Ambani
  - (b) Anil Ambani
  - (c) Mukesh Ambani
  - (d) Anant Ambani
- Answer:**  
(c) Mukesh Ambani



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- [15] Largest banking and financial services company in India by assets is
- (a) Union Bank of India
  - (b) Bank of Baroda
  - (c) State Bank of India
  - (d) Punjab National Bank

**Answer:**

**(c)** State Bank of India

- [16] India's largest Conglomerate is
- (a) Tata Sons Limited
  - (b) Reliance Industries Limited
  - (c) ITC Limited
  - (d) Nestle

**Answer:**

**(a)** Tata Sons Limited

- [17] The Headquarter of Deutsche Bank is in
- (a) Germany
  - (b) US
  - (c) Switzerland
  - (d) India

**Answer:**

**(a)** Germany

- [18] Good Food, Good life is the mission of
- (a) HUL
  - (b) Nestle
  - (c) Patanjali
  - (d) Cadbury

**Answer:**

**(b)** Nestle

- [19] Microsoft was founded by
- (a) Paul Allen
  - (b) Bill Gates
  - (c) Both of these
  - (d) None of these

**Answer:**

**(c)** Both of these



- [20] Growth is life is the mission of  
(a) Reliance Industries Limited  
(b) Indian Oil Corporation Limited  
(c) HDFC Bank  
(d) Axix Bank  
**Answer:**  
(a) Reliance Industries Limited
- [21] IBM stands for  
(a) India Bulls Machines Corporation  
(b) Indian Business Machines Corporation  
(c) International Business Machines Corporation  
(d) International Business Management Corporation  
**Answer:**  
(c) International Business Machines Corporation
- [22] World's largest and highest valued semi conductor chip makers is  
(a) Samsung  
(b) Qualcomm  
(c) Toshiba  
(d) Intel  
**Answer:**  
(d) Intel
- [23] Vision of HP is  
(a) To be among the Top 10 Global IT and Business Process Outsourcing Services.  
(b) To be world's leading power company, energising India's Growth.  
(c) To create technology that makes life better for everyone, everywhere.  
(d) To be best retailer in the hearts and minds of consumers and employees.  
**Answer:**  
(c) To create technology that makes life better for everyone, everywhere.



**4.340 ■ Solved Scanner CA Foundation Paper - 4B (New Syllabus)**

[24] Chief Executive Officer of Apple is

- (a) Tim Cook
- (b) Steve Jobs
- (c) Chanda Kochehar
- (d) Bill gates

**Answer:**

- (a)** Tim Cook

[25] First store of Walmart in India was opened in Amritsar in \_\_\_\_\_

- (a) 1962
- (b) 1972
- (c) 2009
- (d) 2016

**Answer:**

- (c)** 2009








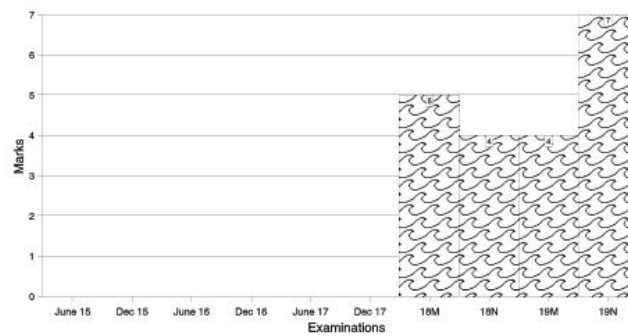
# 4

## GOVERNMENT POLICIES FOR BUSINESS GROWTH

Marks of Objective, Short Notes, Distinguish Between, Descriptive & Practical Questions

### Legend

 Objective  Short Notes  Distinguish  Descriptive  Practical



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### PAST YEAR QUESTIONS AND ANSWERS

2018 - MAY

- [1] Government holds responsibility as private sector handles fully and partly the product and services.
- (a) Delegation
  - (b) Divestment
  - (c) Displacement
  - (d) Disinvestment
- (1 mark)

**Answer:**

- (a) Privatization can be conceptualized in few types, one of them is delegation, which says :  
Government keeps hold of responsibility and private enterprise handles fully or partly the delivery of product and services. There is active involvement by Government. Delegation may happen through contract, franchisee, grant, etc.

- [2] Globalization means:
- (a) Taking off restrictions in export and import of goods and services
  - (b) Gradual decrease in government command and control over economic policies
  - (c) Transfer of government ownership to private lands
  - (d) None of these.
- (1 mark)

**Answer:**

- (a) Globalization is the free movement of goods , services and people across the world in a seamless and integrated manner. Hence, it is about taking off restrictions in Export and import of goods and services.

- [3] Which of the following is correct?
- (a) Government looks for FII's over FDI's for investment purposes
  - (b) There is no restriction in any sector for FDI
  - (c) There is limitation on some sectors for FDI
  - (d) All of these.
- (1 mark)



**Answer:**

(c) There is limitation on FDI in some sectors, this is correct. FDI is not uniform for all sectors. Some sectors are opened up for 100% and in some it is allowed only upto 26%, 49% or 51%. In certain areas, FDI limit has been capped like, the Insurance Business.

[4] IFCI stands for:

- (a) Industrial Foreign Corporation of India
- (b) Industrial Financial Corporation of India
- (c) Industrial Finance Corporation of India
- (d) Indian Financial Corporation for Industries (1 mark)

**Answer:**

(c) IFCI stands for Industrial Finance Corporation of India.

[5] A \_\_\_\_\_ emanates from decision and decision is taken in line with \_\_\_\_\_ identify the right expression to fill in the blanks,

- (a) Policy, Goal
- (b) Plan, Budget
- (c) Goal, Plan
- (d) Budget, Plan (1 mark)

**Answer:**

(a) A policy emanates from decision and decision is taken in line with goal. Many a times the terms like political goal, decision and policy are used interchangeably, but they do not mean the same.

**2018 - NOVEMBER**

[6] NITI Aayog replaced:

- (a) Planning Commission
- (b) Election Commission
- (c) MRTP Commission
- (d) Financial Commission (1 mark)



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**Answer:**

(a) Planning Commission was established to make economic plans for a period of five years. It may be noted that NITI Aayog has now replaced the **planning commission**.

- [7] \_\_\_\_\_ makes the trade between two countries more difficult or expensive.
- (a) Barrier to entry
  - (b) Barrier to trade
  - (c) Custom duty
  - (d) None of these
- (1 mark)

**Answer:**

(b) Barriers to trade makes the trade between two countries more difficult and expensive than normal

- [8] 100% FDI investment allowed in which year?
- (a) 2010
  - (b) 2012
  - (c) 2014
  - (d) 2004
- (1 mark)

**Answer:**

(b) In year 2012, 100% Foreign Direct Investment in India was allowed for some sectors only. I.e. some special sectors.

- [9] Gradual decrease in government command and control over the economic policies:
- (a) Globalization
  - (b) Privatization
  - (c) Liberalization
  - (d) None of the above.
- (1 mark)

**Answer:**

(c) Liberalization of economic policy refers to the gradual decrease in govt. Command and control over the economic policies. Simplification of tax structure, removing quotas, bars and economic restrictions are some example of liberalization.



2019 - MAY

[10] Which of the following is type of Public Policies.

- (a) Facilitative Policy
- (b) Regulatory Policy
- (c) Restrictive Policy
- (d) All of these

(1 mark)

**Answer:**

(d) Public policies are of three types:

- Restrictive
- Regulatory
- Facilitating

Thus option (d) is correct.

[11] FEMA replaced FERA in

- (a) 2004
- (b) 2000
- (c) 1991
- (d) 1999

(1 mark)

**Answer:**

(d) Foreign Exchange Management Act, 1999 (FEMA) replaced Foreign Exchange Regulation Act (FERA), 1973 in the year **1999**.

[12] Who cannot be a Foreign Direct Investor?

- (a) Governments or Government Agencies
- (b) Estates, Trusts, or Other Organizations
- (c) Unincorporated Private or Public Enterprises
- (d) None of the above

(1 mark)

**Answer:**

(d) Foreign Direct Investment can be through many channels including Government Route, Non-commercial Route, Automatic Route. Thus all the given options can be Foreign Direct Investors. Hence, option **none of the above** is correct.



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[13] LPG stand for.

- (a) Liberalisation
- (b) Privatisation
- (c) Globalisation
- (d) All of the these

(1 mark)

**Answer:**

- (d) LPG stands for Liberalization, Privatization and Globalization. Thus option (d) all of these is correct.

2019 - NOVEMBER

[14] Government holds responsibility as private sector handles fully and partly the product and services:

- (a) Delegation
- (b) Displacement
- (c) Divestment
- (d) Disinvestment

**Answer:**

- (a) Government keeps hold of responsibility and private enterprise handles fully or partly the delivery of product and services. There is active involvement by government. Delegation may happen through contract, franchise, grant, etc.

[15] The partial or full disposal of an investment or asset through sale, exchange, closure or bankruptcy is called as:

- (a) Divestiture
- (b) Denationalisation
- (c) Delegation
- (d) Disinvestment

**Answer:**

- (a) In finance and economics, divestment or, divestiture is the reduction of some kind of asset for financial, ethical, or political objectives or sale of an existing business by a firm. Is the partial or full disposal of an investment or asset through sale, exchange, closure or bankruptcy is called divestiture.



[16] 50% or more of shares are transferred to private entities:

- (a) disinvestment
- (b) delegation
- (c) divestment
- (d) displacement

**Answer:** (a)

(a) Government surrenders partial ownership responsibility and sells the majority stake to one or more private, entities in course of time is called divestment.

Therefore, disinvestment should be the correct answer which mean selling a portion of ownership (stake) in a public enterprise to private sector.

[17] The private enterprise expands and gradually displaces the government entity:

- (a) Delegation
- (b) Divestment
- (c) Displacement
- (d) Disinvestment

**Answer:**

(c) The private enterprise expands and gradually displaces the government entity. Displacement facilitates privatisation if it enables private sector to challenge a government monopoly. The government monopoly through BSNL and MTNL has been displaced by the private sector.

[18] FDI prohibited at both routes:

- (a) Nidhi
- (b) Media
- (c) Real Estate
- (d) Shell Company

**Answer:**

(b) Foreign Direct Investment (FDI) has always remained a bone of contention and FDI in multi-brand retail, defense etc, are classic examples. It's often felt that areas like media and defense could compromise on India's security interest and hence no FDI should be permitted.



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[19] FDI is all owed in:

- (a) Tea Plantation
- (b) Coconut Plantation
- (c) Sugarcane Plantation
- (d) None

**Answer:**

(a) Foreign Direct Investment (FDI) plays a very important role in the process of development of a nation. But in few in areas FDI is prohibited under both the Government Route as well as Automatic Route:

- (a) Atomic Energy
  - (b) Lottery Business
  - (c) Nidhi Company
  - (d) Agricultural (excluding Floriculture, Horticulture, development of seeds, Animal Husbandry, Pisciculture and cultivation of vegetables, mushrooms etc. Under controlled conditions and services related to agro and allied sectors) and Plantations activities (other than Tea Plantations)
- ∴ Tea Plantation is allowed in FDI.

[20] In which of the following policy curtail all benefits?

- (a) Regulative
- (b) Restrictive
- (c) Facilitative
- (d) None

**Answer:**

(b) Restrictive policies are those policies which curtails all benefits in some particular issue. For example, custom duties may be imposed to protect Indian products.



**PRACTICE MULTIPLE CHOICE QUESTIONS**

- [1] Which of the following is a type of economic system?  
(a) Capitalist Economy (b) Socialist Economy  
(c) Mixed Economy (d) All of the above  
**Answer:**  
(d) All of the above
- [2] \_\_\_\_\_ is a process of eliminating unnecessary controls and restrictions on smooth functioning of business enterprise.  
(a) Privatisation (b) Globalisation  
(c) Liberalisation (d) None of the above  
**Answer:**  
(c) Liberalisation
- [3] Liberalisation does not include:  
(a) Abolishing industrial licensing requirement  
(b) Freedom in fixing prices of goods and services  
(c) Restriction in deciding the scale of business activity  
(d) Simplifying the procedure for imports and exports  
**Answer:**  
(c) Restriction in deciding the scale of business activity
- [4] Following is not an objective of privatisation.  
(a) Improving the performance of PSU's  
(b) Decreasing the size of private sector  
(c) Reducing administrative burden  
(d) Revenue generation  
**Answer:**  
(b) Decreasing the size of private sector
- [5] Economic Policies are framed by  
(a) Private (b) Business  
(c) Government (d) Semi-Government  
**Answer:**  
(c) Government





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- [6] The partial or full disposal of an investment or an asset through sale, exchange, closure or bankruptcy is called as
- (a) Divestiture (b) Environment withdrawal  
(c) Denationalisation (d) Reprivatization
- Answer:**  
(a) Divestiture
- [7] Policies which facilitates an activity are known as
- (a) Restrictive Policies (b) Regulatory Policies  
(c) Facilitating Policies (d) None of these
- Answer:**  
(c) Facilitating Policies
- [8] Policies that curtail all benefits in some particular issue are
- (a) Restrictive Policies (b) Regulatory Policies  
(c) Facilitating Policies (d) All of these
- Answer:**  
(a) Restrictive Policies
- [9] Public policy is whatever government chooses to do or not to do was said by
- (a) Martin Luther (b) Richard Rose  
(c) Thomas R Dye (d) Alfred Marshall
- Answer:**  
(c) Thomas R Dye
- [10] Which of the following is/are the characteristics of a good public policy
- (a) Public Policy is goal oriented  
(b) Public Policy is the outcome of government's collective action.  
(c) Public Policy is positive in the sense that it depicts the concern of the government  
(d) All of these
- Answer:**  
(d) All of these



- [11] OCBs stands for  
(a) Over the Counter Bodies  
(b) Overseas Country Board  
(c) Overseas Corporate Bodies  
(d) Overseas Country Borrowings  
**Answer:**  
(c) Overseas Corporate Bodies
- [12] MIGA stands for  
(a) Multinational Investment Guarantee Agency  
(b) Multidimensional Investment Guarantee Agency  
(c) Multilateral Investment Guarantee Agency  
(d) Model Investment Guarantee Agency  
**Answer:**  
(c) Multilateral Investment Guarantee Agency
- [13] Policies meant for specific segments of society are called  
(a) Regulatory Policies (b) Distributive Policies  
(c) Facilitating Policies (d) Restrictive Policies  
**Answer:**  
(b) Distributive Policies
- [14] The private enterprise expands and gradually displaces the government entity. This concept is known as  
(a) Delegation (b) Divestment  
(c) Displacement (d) Disinvestment  
**Answer:**  
(c) Displacement
- [15] FEMA replaces the FERA as legislation in  
(a) 1991 (b) 1999  
(c) 2005 (d) 2016  
**Answer:**  
(b) 1999
- [16] SEBI, IRDA, RBI all are examples of  
(a) Regulatory Institutions (b) Private Institutions  
(c) Foreign Institution (d) Nationalised Banks  
**Answer:**  
(a) Regulatory Institutions



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- [17] A \_\_\_\_\_ emanates from decision and decision is taken in line with the \_\_\_\_\_.
- (a) Policy; Goal (b) Budget; Plan  
(c) Plan; Budget (d) Goal; Policy
- Answer:**  
(a) Policy; Goal
- [18] Full form of NOCIL
- (a) National Organic Chemicals Industries Limited  
(b) National Orange Chemicals Industries Limited  
(c) National Organic Compost Industries Limited  
(d) National Organic Chemicals In London
- Answer:**  
(a) National Organic Chemicals Industries Limited
- [19] In which of the following sectors Foreign Direct Investment is not allowed
- (a) Automobile (b) Agriculture  
(c) Textiles (d) Infrastructure
- Answer:**  
(b) Agriculture
- [20] Foreign Direct Investment is allowed in
- (a) Tea Plantation (b) Sugar Cane Plantation  
(c) Animal Husbandry (d) All of these
- Answer:**  
(a) Tea Plantation








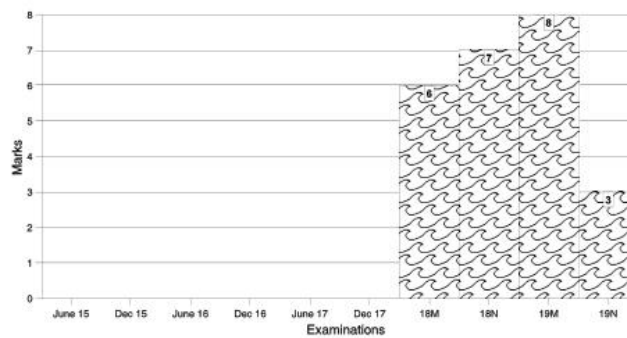
# 5

## ORGANISATIONS FACILITATING BUSINESS

Marks of Objective, Short Notes, Distinguish Between, Descriptive & Practical Questions

### Legend

 Objective  Short Notes  Distinguish  Descriptive  Practical



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**PAST YEAR QUESTIONS AND ANSWERS**

**2018 - MAY**

- [1] BRICS stands for:  
(a) Brazil, Russia, India, China, South Africa  
(b) Britain, Russia, India, China, Sweden  
(c) Brazil, Russia, India, Columbia, South America  
(d) Britain, Russia, India, Columbia, Sweden (1 mark)  
**Answer:**  
(a) BRICS is the acronym for an association of five major emerging economies :  
Brazil, Russia, India, China and South Africa. BRICS member are known for their significant influence on regional affairs .
- [2] Which of the following a development bank:  
(a) NABARD (b) EXIM Bank  
(c) SIDBI (d) SEBI (1 mark)  
**Answer:**  
(a) National Bank for Agriculture and Rural Development (NABARD), is an apex development bank in India, headquartered at Mumbai with branches all over India.
- [3] Business facilitator is/are:  
(a) Who helps the business  
(b) Who advises the business on various sources of finance - domestic as well as foreign  
(c) Who create and grow young business  
(d) All of these. (1 mark)  
**Answer:**  
(d) Business facilitators are professional who help the business and help create young business and grow them and who advice the business on various sources of finance both domestic as well as foreign.



- [4] Which of the following is a direct beneficiary of IFCI?
- (a) Agro Based industry
  - (b) Service Industry
  - (c) Capital & Intermediate Goods Industry
  - (d) All of these.
- (1 mark)

**Answer:**

- (d) Some sectors that have directly benefitted from IFCI include :
- (a) Agro - based industry (textiles, paper, sugar)
  - (b) Service Industry (hotel, hospital)
  - (c) Basic Industry ( Iron-steel ,etc)
  - (d) Capital and Intermediate goods Industry (Electronics, fibers etc.)

- [5] The RBI has been vested with extensive power to control and supervise commercial banking system under the:
- (a) Reserve Bank of India Act, 1934
  - (b) The Banking Regulation Act, 1949
  - (c) Both (a) and (b)
  - (d) None of the above.
- (1 mark)

**Answer:**

- (c) RBI is a banker's bank . It has been vested with extensive power to control and supervise commercial banking system under the Reserve Bank of India Act, 1934 and the Banking Regulation Act, 1949. RBI also provides financial assistance to the banks .

- [6] NABARD is the most important institution in the country which looks after the development of the:
- (a) Cottage Industry
  - (b) Small Industry
  - (c) Village Industry
  - (d) All of the above.
- (1 mark)

**Answer:**

- (d) NABARD has been instrumental in grounding rural, social innovations and social enterprises in the rural hinterlands NABARD is the most important institution in the country which looks after the development of the cottage industry, small industry and village industry, and other rural Industries.



2018 - NOVEMBER

- [7] Which condition, or which is not true out of options about bank rate:
- (a) It is called discount rate
  - (b) it is different from repo rate
  - (c) SEBI influences the interest rates through bank rate.
  - (d) Higher bank rate will translate to higher lending rates by the banks
- (1 mark)

**Answer:**

(c) RBI influences the interest rates through bank rate.

- [8] Which one of the following is the funding institution.
- (a) RBI
  - (b) IRDAI
  - (c) IFCI
  - (d) CCI
- (1 mark)

**Answer:**

(c) Funding Institutions:

IFCI  
SIDBI  
EXIM Bank  
NABARD

- [9] SIDBI includes small, micro or \_\_\_\_\_ enterprise .
- (a) Tiny
  - (b) Medium
  - (c) Large
  - (d) Macro
- (1 mark)

**Answer:**

(b) The business sphere of SIDBI consist of **Micro, Small and Medium enterprises (MSME's)** which contribute significantly to the National Economy.

- [10] \_\_\_\_\_ represents the ratio of liquid assets of the banks to their deposit liabilities.
- (a) SLR
  - (b) CRR
  - (c) CLR
  - (d) None
- (1 mark)

**Answer:**

(a) **Salutatory liquidity ratio** represents the ratio of the banks to their deposit liabilities.



[Chapter ➔ 5] Organisations Facilitating Business ■ 4.357

- [11] Which institution includes money market and forex market.  
(a) SEBI (b) IFCI  
(c) SIDBI (d) RBI (1 mark)  
**Answer:**  
(d) **Reserve Bank of India** Includes money market and forex market as it is the sole authority of issue of currency and custodian of foreign exchange reserve.
- [12] Permission to NRI to invest upto \_\_\_\_\_ in high priority areas.  
(a) 27% (b) 51%  
(c) 76% (d) 100% (1 mark)  
**Answer:**  
(d) Permission to NRI to Invest upto 100% in high priority areas.
- [13] Which of these not is a regulatory institution.  
(a) RBI  
(b) SEBI  
(c) IRDAI  
(d) Municipal development agency (1 mark)  
**Answer:**  
(d) Regulatory Institution of India are:  
1. RBI  
2. SEBI  
3. CCI (Competition commission of India)  
4. IRDAI  
Therefore municipal development agency is not a regulatory institution.

2019 - MAY

- [14] SEBI Function Consists of  
(a) Quasi Legislative  
(b) Quasi Judicial  
(c) Both (a) and (b)  
(d) None of these (1 mark)





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**Answer:**

(c) Functions of SEBI includes –

- (a) Quasi Legislative
- (b) Quasi – Judicial
- (c) Quasi – Executive

Thus option (c), both (a) and (b) is correct.

- [15] Competition Commission of India is Formed to
- (a) To prevent practices having adverse effect on competition
  - (b) To protect the interests of consumers
  - (c) Both (a) and (b)
  - (d) None of these
- (1 mark)

**Answer:**

(c) Competition Commission was set upto create and **sustain fair competition in the economy** that will provide a playing field to the producers and make the market work for the welfare/interest of consumers. Thus option (c) is correct.

- [16] Which of the following body has been dissolved recently
- (a) Competition Commission of India
  - (b) Foreign Institutional Promotion Board
  - (c) Planning Commission
  - (d) National Statistics Commission
- (1 mark)

**Answer:**

(c) **Planning Commission** was an institution in the Government of India which was recently dissolved by Narendra–Modi–led BJP Government in 2014 and replaced the same with NITI Aayog.

- [17] Which of the following is not a function of RBI
- (a) Fiscal Policy
  - (b) Controller of Credit
  - (c) Monetary Policy
  - (d) Custodian of Foreign Exchange Reserves
- (1 mark)

**Answer:**

(a) RBI performs all central banking functions such as –

- (i) Issue of currency
- (ii) Banker to the government
- (iii) Banker's Bank



- (iv) Custodian of Foreign Exchange Reserves
- (v) Controller of credit
- (vi) Promotional functions

It is India's eminent public financial institution responsible for controlling the country's monetary policy. However fiscal policies are not setup by RBI.

[18] FCI has founded and developed

- (a) RGVN
- (b) TFCI
- (c) ILD
- (d) All of the above

(1 mark)

**Answer:**

(d) IFCI has founded and developed prominent institutions such as:

- Tourism Finance Corporation of India [TFCI]
- Institute of Leadership Development [ILD]
- Rashtriya Gramin Vikas Nidhi [RGVN]

Hence **option (d)** is correct.

[19] The first appeal of Securities Exchange Board of India

- (a) RBI
- (b) Supreme Court
- (c) High Court
- (d) Securities Appellate Tribunal

(1 mark)

**Answer:**

(d) The first appeal against the order of SEBI lies to **Security Appellate Tribunal** and second appeal lies directly to Supreme Court.

[20] Who was the regulatory body for controlling financial affairs before SEBI?

- (a) Reserve Bank of India
- (b) Controller of Capital Issues
- (c) Government of India
- (d) Insurance Regulatory and Development Authority of India

(1 mark)

**Answer:**

(b) **Controller of Capital Issues** was an authority under capital issue (control) Act, 1947 to regulate financial affairs.



4.360 ■ Solved Scanner CA Foundation Paper - 4B (New Syllabus)

- [21] SEBI, RBI & IRDA are
- (a) Regulatory Bodies
  - (b) Cluster Bodies
  - (c) Goal sector bodies
  - (d) None of these
- (1 mark)

**Answer:**

- (a) SEBI, RBI & IRDA are the regulatory bodies.  
SEBI is the apex body of security exchanges  
RBI is the apex bank of the country.  
IRDA is the apex statutory body which regulates and develops the insurance industry.

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- [22] Which of the following is the indicator of bank's liquidity ratio?
- (a) SLR
  - (b) CRR
  - (c) Repo Rate
  - (d) Reserve Repo Rate

**Answer:**

- (a) **SLR:** It represents the ratio of liquid assets of the banks to their deposit liabilities – the liquid assets include among other things, government securities whose issuer is the Reserve Bank of India. Clearly such a ratio is an indicator of bank's liquidity and solvency i.e. their ability to meet their liabilities on demand.
- [23] Which of this does relate to competition commission of India?
- (a) To prevent having adverse effect an competition
  - (b) To promote and sustain competition market
  - (c) To protect the interests of consumers
  - (d) All of the above.



**Answer:**

- (d) Competition commission has been establishment for the accomplishment of the following objectives:
- (a) To prevent practices having adverse effect on competition
  - (b) To promote and sustain competition in markets
  - (c) To protect the interests of consumers and

[24] The regional office of SEBI is not located in:

- (a) Chennai
- (b) Kolkata
- (c) Chandigarh
- (d) Ahmedabad.

**Answer:**

- (c) Securities and Exchange Board of regulate and develop the Indian capital market and protect the interest of investors in the capital market.

SEBI headquarters is in Mumbai, Western Regional Offices in New Delhi, Kolkata, Chennai and Ahmedabad, respectively.

**PRACTICE MULTIPLE CHOICE QUESTIONS**

[1] Which of the following persons organises shipments for the business firms to get goods from manufacturer to the market

- (a) Freight forwarder
- (b) Business Incubator
- (c) Financial Consultant
- (d) Merchandiser

**Answer:**

- (a) Freight forwarder

[2] He advises the business of various sources of finance.

- (a) Freight forwarder
- (b) Business Incubator
- (c) Financial Consultant
- (d) Merchandiser

**Answer:**

- (c) Financial Consultant



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- [3] \_\_\_\_\_ helps to create and grow young business by providing them necessary support
- (a) Freight forwarder
  - (b) Business Incubator
  - (c) Financial Consultant
  - (d) Merchandiser

**Answer:**

**(b)** Business Incubator

- [4] Fashion house obtains its supplies for his business. It is an example of
- (a) Freight forwarder
  - (b) Merchandiser
  - (c) Business Incubator
  - (d) Director

**Answer:**

**(b)** Merchandiser

- [5] RBI was established on \_\_\_\_\_
- (a) 1<sup>st</sup> April, 1953
  - (b) 1<sup>st</sup> April, 1935
  - (c) 10<sup>th</sup> April, 1953
  - (d) 10<sup>th</sup> April, 1935

**Answer:**

**(b)** 1<sup>st</sup> April, 1935

- [6] Issue of currency, custodian of foreign exchange reserves, Banker's bank, all are the functions of
- (a) RBI
  - (b) SBI
  - (c) SEBI
  - (d) EXIM Bank

**Answer:**

**(a)** RBI



[7] One percent is equal to \_\_\_\_\_ basis points

- (a) Hundred
- (b) Ten
- (c) Thousand
- (d) One

**Answer:**

- (a) Hundred

[8] SLR and CRR are which type of measures of credit control

- (a) Quantitative
- (b) Qualitative
- (c) Preliminary
- (d) None of these

**Answer:**

- (a) Quantitative

[9] Rate at which bank borrow money from RBI against pledging or sale of government securities to RBI

- (a) Repo Rate
- (b) Reverse Repo Rate
- (c) Bank Rate
- (d) Discount Rate

**Answer:**

- (a) Repo Rate

[10] Rate of interest offered by RBI, when banks deposit their surplus funds with the RBI for short periods

- (a) Repo Rate
- (b) Reverse Repo Rate
- (c) Bank Rate
- (d) Discount Rate

**Answer:**

- (b) Reverse Repo Rate



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[11] SEBI, Act come into force with effect from

- (a) 30<sup>th</sup> January, 1991
- (b) 30<sup>th</sup> January, 1992
- (c) 31<sup>st</sup> January, 1991
- (d) 30<sup>th</sup> January, 1992

**Answer:**

- (d) 30<sup>th</sup> January, 1992

[12] Head Quarter of SEBI is at

- (a) Mumbai
- (b) New Delhi
- (c) Chennai
- (d) Ahmedabad

**Answer:**

- (a) Mumbai

[13] SEBI drafts regulations in its

- (a) Legislative Capacity
- (b) Judicial Capacity
- (c) Executive Capacity
- (d) None of these

**Answer:**

- (a) Legislative Capacity

[14] SEBI conducts investigation and enforcement action in its \_\_\_\_\_ functions

- (a) Quasi - Legislative
- (b) Quasi - Judicial
- (c) Quasi - Executive
- (d) None of these

**Answer:**

- (c) Quasi - Executive



[15] \_\_\_\_\_ was enacted to prevent practices having an appreciable adverse effect on competition.

- (a) Competition Act, 2002
- (b) SEBI Act, 1993
- (c) Indian Contract Act, 1872
- (d) Companies Act, 2013

**Answer:**

- (a) Competition Act, 2002

[16] \_\_\_\_\_ is the apex statutory body which regulates and develops insurance industry in India

- (a) IRDAI
- (b) SEBI
- (c) SIDBI
- (d) CCI

**Answer:**

- (a) IRDAI

[17] Ratio of cash to the total deposits that the banks are required to maintain on a daily Basis

- (a) SLR
- (b) CRR
- (c) Gaining Ratio
- (d) Sacrificing Ratio

**Answer:**

- (b) CRR

[18] Ratio representing liquid assets of bank to their deposit liabilities

- (a) SLR
- (b) CRR
- (c) Gaining Ratio
- (d) Sacrificing Ratio

**Answer:**

- (a) SLR





4.366 ■ Solved Scanner CA Foundation Paper - 4B (New Syllabus)

[19] Nodal agency for Scheme of Credit Enhancement Guarantee for Scheduled Caste (SC) Entrepreneurs is

- (a) IFCI
- (b) IRDAI
- (c) SIDBI
- (d) NABARD

**Answer:**

- (a) IFCI

[20] \_\_\_\_\_ is the wholly owned subsidiary of IDBI

- (a) IFCI
- (b) SIDBI
- (c) NABARD
- (d) EXIM Bank

**Answer:**

- (b) SIDBI

[21] Which of the following act as the principal financial institution in the field of international trade of India

- (a) NABARD
- (b) SIDBI
- (c) EXIM Bank
- (d) RBI

**Answer:**

- (c) EXIM Bank

[22] NABARD stands for

- (a) Nodal Bank for Agriculture and Rural Development
- (b) National Board for Agriculture and Rural Development
- (c) National Bank for Agro and Rural Dealing
- (d) National Bank for Agriculture and Rural Development

**Answer:**

- (d) National Bank for Agriculture and Rural Development

[23] Who was the regulatory body for controlling financial affairs in India before SEBI

- (a) Reserve Bank of India
- (b) Controller of Capital Issues
- (c) Insurance Regulatory and Development Authority of India
- (d) SIDBI

**Answer:**

- (b) Controller of Capital Issues



[24] Which of the following is not a development bank?

- (a) IFCI
- (b) NABARD
- (c) PNB
- (d) EXIM Bank

**Answer:**

**(c) PNB**

[25] First appeal against SEBI can be made in

- (a) High Court
- (b) Supreme Court
- (c) Securities Appellate Tribunal
- (d) RBI

**Answer:**

**(c) Securities Appellate Tribunal**








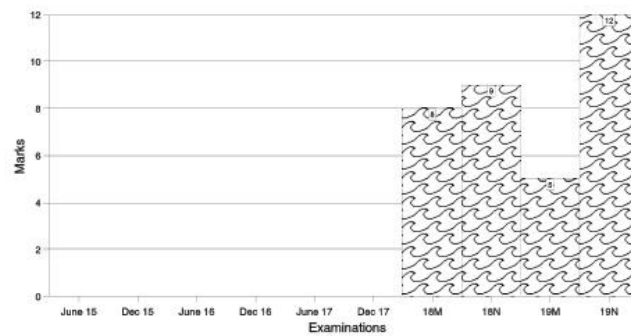
## 6

## COMMON BUSINESS TERMINOLOGIES

Marks of Objective, Short Notes, Distinguish Between, Descriptive & Practical Questions

### Legend

 Objective  Short Notes  Distinguish  Descriptive  Practical



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**PAST YEAR QUESTIONS AND ANSWERS**

**2018 - MAY**

- [1] 4 P's of marketing are:  
(a) Plan, Price, Production, Publicity  
(b) Plan, Production, Place and Promotion  
(c) Plan, Price, Product, Promotion  
(d) Product, Price, Place, Promotion (1 mark)  
**Answer:**  
(d) Commercially, business is all about marketing management. Essentially it comprises of the famed 4 P's of marketing which are: Product, Price, Place and Promotion for goods marketing.
- [2] Bid is the opposite of  
(a) Ask/Offer (b) Call  
(c) Equity (d) None. (1 mark)  
**Answer:**  
(a) Bid is the price at which market maker buys from the investor and offer in the price at which he offers to sell the stock to the investor. The offer's higher than bid.
- [3] The process of estimating future demand by anticipating what buyers are likely to do under a given set of marketing conditions:  
(a) Cross Marketing (b) Forecasting  
(c) Market Development (d) Internal Marketing (1 mark)  
**Answer:**  
(b) The process of estimating future demand by anticipating what buyers are likely to do under a given set of marketing conditions is known as forecasting.



**4.370 ■ Solved Scanner CA Foundation Paper - 4B (New Syllabus)**

- [4] Consolidation means:
- (a) Combination of two or more entities that occurs when entities transfer all their net assets to a new entity created for purpose
  - (b) A security by an issuer
  - (c) An option given to investor
  - (d) Commission charged by the broker (1 mark)
- Answer:**
- (a) Consolidation means Combining assets, equity, liabilities and operating accounts of a parent firm and its subsidiaries into one financial statement or combining two or more firms through purchase, merger, or ownership transfer to form a new firm.
- [5] "Personal selling" is done through:
- (a) Written Communication
  - (b) Oral Communication
  - (c) TV and Media
  - (d) Sign Language (1 mark)
- Answer:**
- (b) Personal selling is where businesses use people (the "sales force") to sell the product after meeting face-to-face with customer. Hence, it takes place through oral communication.
- [6] The number of units of given currency that can be purchased for one unit of another currency is called \_\_\_\_\_.
- (a) Current Ratio
  - (b) Exchange Ratio
  - (c) Equity
  - (d) Dividend (1 mark)
- Answer:**
- (b) The number of units of given currency that can be purchased for one unit of another currency is called Exchange Rate.
- [7] \_\_\_\_\_ is a road map of company's future:
- (a) Objective
  - (b) Goal
  - (c) Vision
  - (d) Aim (1 mark)
- Answer:**
- (c) A strategic VISION is a road map of a company's future - providing specifics about technology and customer focus, the geographic and product markets to be pursued, the capabilities it plans to develop, and the kind of company that management is trying to create.



[8] When two or more companies come together to expand their business operations in a newly created entity.

- (a) Joint Venture (b) Acquisition  
(c) Partnership (d) Merger (1 mark)

**Answer:**

(d) When two or more companies come together to increase their strength and financial gains along with breaking the trade barriers in a newly created entity, it is known as "merger"

**2018 - NOVEMBER**

[9] It is the amount of revenue from sales which exactly equals the amount of expense.

- (a) Breakeven point (b) Total revenue  
(c) Both (a) and (b) (d) None of these (1 mark)

**Answer:**

(a) Break even point is the amount of revenue from sales which exactly equals to the amount of expense

[10] Financially sound companies with paid dividend is known as?

- (a) Blue chip (b) Bonds  
(c) Debenture (d) None of the above. (1 mark)

**Answer:**

(a) **Blue Chips** are shares of large, well established and financially sound companies with an impressive record of earnings and dividends.

[11] What is the meaning of arbitrage?

- (a) Buying & selling of different commodities  
(b) Simultaneous buying & selling of identical commodities  
(c) Only buying of identical commodities  
(d) Selling of identical commodities only (1 mark)

**Answer:**

(b) Arbitrage is the simultaneous purchase and sale of two identical commodities or instruments



4.372 ■ Solved Scanner CA Foundation Paper - 4B (New Syllabus)

[12] \_\_\_\_\_ is the reduction in the price of goods given to encourage sale on cash base.

- (a) Cash discount (b) Trade discount  
(c) Both (a) & (b) (d) None of these. (1 mark)

**Answer:**

**(a) Cash Discount** is the reduction in the price of goods given to encourage sale on cash basis.

[13] Asset which can be replaced within a year into cash.

- (a) Fixed  
(b) Intangible  
(c) Current  
(d) Non-current. (1 mark)

**Answer:**

**(c) Current Assets** are the assets for short period of time it can be replaced within a year into cash.

[14] What IPO is related to:

- (a) Companies first issue to general public  
(b) Rights issue of the company  
(c) Both (a) & (b)  
(d) None of these. (1 mark)

**Answer:**

**(a) Initial Public Offering (IPO) is a companies first issue of shares to general public.** IPO's are issued by smaller younger companies seeking funds for expansion and growth.

[15] Shares of a company listed on stock exchange are:

- (a) Securities (b) Listed shares  
(c) Debentures (d) Bonds (1 mark)

**Answer:**

**(b) Listed shares** are the shares of a company listed on stock exchange. The company has to pay fees to be listed in the stock exchange.

[16] \_\_\_\_\_ involves charging a relatively high price for a short period of time.

- (a) Price skimming (b) Price sensitivity  
(c) USP (d) Holding price (1 mark)



**Answer:**

(a) Price skimming involves charging a relatively high price for a short time where a new, innovative, or much improved product is launched into market.

[17] The lowest price at which an owner is willing to sell his security is:

- (a) Bid (b) ASK  
(c) Cags (d) Sale value (1 mark)

**Answer:**

(b) ASK is the lowest price at which an owner is willing to sell his security.

2019 - MAY

[18] Which of the following is Return on Investment

- (a) Dividend (b) Interest  
(c) Yield (d) None of the above (1 mark)

**Answer:**

(c) **Yield** is the income returned on an Investment. It refers to earnings generated and realised on an investment over a particular period of time.

[19] When two companies come together to expand their business operation in a newly created entity.

- (a) Merger (b) Partnership  
(c) Acquisition (d) Joint Venture (1 mark)

**Answer:**

(a) **Merger** is considered as a process when two or more companies come together as a newly created entity in order to expand their operations.

[20] The opposite of bid is\_\_\_\_\_.

- (a) Ask/Offer (b) Call  
(c) Purchase (d) None of the above (1 mark)

**Answer:**

(a) Bid is the highest price a buyer is willing to pay for a stock. Its opposite is **Ask/offer**.





4.374 ■ Solved Scanner CA Foundation Paper - 4B (New Syllabus)

[21] Bull Market is called

- (a) A market in which stock price is increasing consistently
  - (b) A market in which stock price is decreasing consistently
  - (c) Both (a) and (b)
  - (d) None of the above
- (1 mark)

**Answer:**

- (a) Bull market is a market in which the stock price is increasing consistently.

[22] Personal selling is done through

- (a) Sign language
  - (b) Social Media
  - (c) Written Communication
  - (d) Oral Communication
- (1 mark)

**Answer:**

- (d) Personal selling is the **oral communication** with potential buyer of a product with the intention of making sale. It focuses on developing a relationship with the potential buyer.

2019 - NOVEMBER

[23] 45 basis points is equal to:

- (a) 0.45%
- (b) 450%
- (c) 45%
- (d) 4.5%

**Answer:**

- (a) Basis point is a measure of change in financial parameters such as interest, stock indices and market rates.

It is  $\frac{1}{100}$  of one percent

So 45 basis points is equal to  $\frac{45}{100}$

Which is equal to 0.45%



[24] A series of fixed payments at fixed interval of time:

- (a) Annuity
- (b) Annuity due
- (c) Installment
- (d) None

**Answer:**

- (a) A series of payments of an equal amount at a fixed intervals for a specified number of periods is called annuity.

[25] When a member of banks collectively give loan to a person it is known as:

- (a) Syndicated loan
- (b) Mortgage
- (c) Both (a) and (b)
- (d) None

**Answer:**

- (a) A very large loan extended by a group of small banks to a single borrower, especially corporate borrowers. In most cases of syndicated loans, there will be a lead bank, which provides a part of the loan and syndicates the balance amount to other banks.

[26] When the revenue earned is same as expenses incurred for that it is known:

- (a) Break-even-point
- (b) Equilibrium estate
- (c) Both (a) and (b)
- (d) None

**Answer:**

- (a) It is the amount of revenue from sales which exactly equals the amount of expense. Breakeven point is often expressed as the number of units that must be sold to produce revenues exactly equal to expenses sales above the breakeven point produce a profit and below produces loss.



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[27] Combination of several companies working together:

- (a) Consortium
- (b) Merger
- (c) Consolidation
- (d) None

**Answer:**

- (a) Consortium is a combination of several companies working together for a particular purpose for examples:
  - In order to buy something
  - or Building something.

[28] What is a bull market?

- (a) A market in which stock price are increasing
- (b) A market in which the stock prices are decreasing
- (c) Both (a) and (b)
- (d) None

**Answer:**

- (a) A Bull market is a market in which the stock prices are increasing consistently. And a Bull is one who expects a rise in price so that he can later sell at a higher price.

[29] Bid is apposite of:

- (a) Ask/Offer
- (b) Call
- (c) Equity
- (d) None

**Answer:**

- (a) Bid is the highest price a buyer is willing to pay for a stock.  
Ask/offer is the lowest price at which an owner is willing to sell his securities  
∴ Bid is opposite of ask/offer.



[30] \_\_\_\_\_ is known as gap financing, bridge financing is a loan where the time and cash flow between a short term loan and long term loan is filled up.

- (a) Bridge financing
- (b) Bank rate
- (c) Financing
- (d) None

**Answer:**

- (a) Bridge financing is also known as gap. Financing, bridge financing is a loan where the time and cash flow between a short term loan and a long term loan is filled up. Bridge financing begins at the end of the time period of the first loan and ends with the start of the time period of the second loan, thereby bridging the gap between two loans. It is also known as gap financing.

[31] A stock that provides a constant dividends and stable earnings even in the periods of economic downturn is \_\_\_\_\_.

- (a) Defensive stock
- (b) Cash budget
- (c) Income stock
- (d) Listed stock

**Answer:**

- (a) Defensive stock is a stock that provides a constant dividends and earnings even in the periods of economic downturn i.e. even in the extreme critical situations of the stock market these companies continue to pay the dividends at a constant rate.

[32] The lowest price at which an owner is willing to sell his securities is:

- (a) bid
- (b) ask/offer
- (c) both (a) and (b)
- (d) none



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**Answer:**

(a) The lowest price at which an owner is willing to sell his securities is called bid.

Whereas, offer is the highest price at which owner is willing to sell his securities is called offer.

[33] \_\_\_\_\_ is the measure of return on investments in terms of percentage.

- (a) Yield
- (b) Index
- (c) Equity
- (d) Bonus

**Answer:**

(b) A statistical measurement of change in the economy or security market. Such indices have their own calculation methodology and are usually measured as a percentage change in the base value over the time.

[34] \_\_\_\_\_ is a strategy that is used to minimize the risk of a particular investment and maximize the returns of investment.

- (a) Cap
- (b) Encryption
- (c) Hedge
- (d) Term insurance

**Answer:**

(c) Hedge is a strategy that is used to minimize the risk of a particular investment and minimise the returns of an investment. A 'hedge' strategy is, most of the times, implemented with the help of a hedge fund. This term has been written from the banker's point of view and may be interpreted differently in the field of financial and commodity market.



**PRACTICE MULTIPLE CHOICE QUESTIONS**

- [1] An economic resource that is expected to be of benefit in future is called:  
(a) Asset  
(b) Liability  
(c) Capital  
(d) Loan  
**Answer:**  
(a) Asset
- [2] The lowest price at which an owner is willing to sell his security is:  
(a) Ask  
(b) Call  
(c) Put  
(d) Book value  
**Answer:**  
(a) Ask
- [3] Market situation where stock price are falling consistently:  
(a) Stag  
(b) Bear  
(c) Bull  
(d) Badla  
**Answer:**  
(b) Bear
- [4] Market situation where one expects a rise in price so that he can later sell at a high price:  
(a) Stag  
(b) Bear  
(c) Bull  
(d) Balla  
**Answer:**  
(c) Bull



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[5] The riskiness inherited in firm's operations if it user no debt:

- (a) Business risk
- (b) Beta
- (c) Market risk
- (d) Zero risk

**Answer:**

- (a) Business risk

[6] Option to buy a security is:

- (a) Call option
- (b) Put option
- (c) Hedging
- (d) Arbitrage

**Answer:**

- (a) Call option

[7] Commercial papers are:

- (a) A type of long term promissory note
- (b) Transferable certificate of ownership of investment
- (c) Bond that pays no annual interest but sold at discount and redeemed at par
- (d) Unsecured, short term promissory note of large firms usually issued in denominations of ₹ 1,00,000 or more

**Answer:**

- (d) Unsecured, short term promissory note of large firms usually issued in denominations of ₹ 1,00,000 or more

[8] Business combination of two or more entities that occurs when the entities transfer all their net assets to a new entity created for that purpose:

- (a) Demerger
- (b) Consolidation
- (c) Joint Venture
- (d) None of these

**Answer:**

- (b) Consolidation



- [9] Stock that provides constant dividends and stable earnings over a period of economic down turn also:
- (a) Aggressive stock
  - (b) Debenture
  - (c) Defensive stock
  - (d) Bond
- Answer:**  
(c) Defensive stock
- [10] Security whose price is derived from one or more underlying assets:
- (a) Shares
  - (b) Debentures
  - (c) Bonds
  - (d) Derivatives
- Answer:**  
(d) Derivatives
- [11] Company's first issue of shares to general public:
- (a) FPO
  - (b) IPO
  - (c) Liquidation
  - (d) Internet trading
- Answer:**  
(b) IPO
- [12] P/E ratio is calculated as:
- (a)  $\text{MPS} \div \text{EPS}$
  - (b)  $\text{EPS} \div \text{MPS}$
  - (c)  $\text{Earning} \div \text{No. of shares}$
  - (d) Any of these
- Answer:**  
(a)  $\text{MPS} \div \text{EPS}$





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- [13] Price at which the holder of an option can buy or sell the security they hold when the option is executed:
- (a) Premium amount
  - (b) Strike Price
  - (c) Face Value
  - (d) Market Price
- Answer:**  
(b) Strike Price
- [14] Rate of return earned on a bond if it is called before maturity:
- (a) YTM
  - (b) MTM
  - (c) Dividend
  - (d) Capital gain
- Answer:**  
(a) YTM
- [15] A reduction in the price of goods given to encourage sale on cash basis:
- (a) Trade Discount
  - (b) Commission
  - (c) Cash Discount
  - (d) Sales Discount
- Answer:**  
(c) Cash Discount
- [16] A marketing activity directed from one business to another:
- (a) B 2 B
  - (b) B 2 C
  - (c) C 2 B
  - (d) C 2 2
- Answer:**  
(a) B 2 B
- [17] Company that has control over a certain market:
- (a) Market leader
  - (b) Market Follower
  - (c) Mass marketing
  - (d) Market segment



**Answer:**

**(a)** Market leader

[18] 4 P's of marketing:

- (a) Price, Plan, Place, Product
- (b) People, Planet, Plant, Product
- (c) Price, Product, People, Promotion
- (d) Product, Price, Place, Promotion

**Answer:**

**(d)** Product, Price, Place, Promotion

[19] Pricing strategy that involves setting lower prices in order to discourage potential new entrants to suppliers market:

- (a) Penetration Policy
- (b) Skimming
- (c) Pre-Emptive Pricing
- (d) Market Price

**Answer:**

**(c)** Pre-Emptive Pricing

[20] A skill, resource or other advantage that firm has relative to its competitors that is important to serving the needs of customer in market place:

- (a) Strength
- (b) Weakness
- (c) Opportunity
- (d) Threat

**Answer:**

**(a)** Strength

[21] Limitation or lack of skills in effective performance:

- (a) Strength
- (b) Weakness
- (c) Opportunity
- (d) Threat

**Answer:**

**(b)** Weakness



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- [22] Limit that regulates the increase or decrease in the rate of interest and installment of an adjustable rate mortgage:
- (a) Cap
  - (b) Floor
  - (c) Collar
  - (d) Shoe
- Answer:**  
(a) Cap
- [23] Creates of trust who takes the responsibility of repayment of loan:
- (a) Investor
  - (b) Guarantor
  - (c) Borrower
  - (d) Cashier
- Answer:**  
(b) Guarantor
- [24] Economic insolvency, where in person's assets are liquidated:
- (a) Bankruptcy
  - (b) Amalgamation
  - (c) Demerger
  - (d) Bad debt
- Answer:**  
(a) Bankruptcy
- [25] PESTLE stands for:
- (a) Political, Economic, Social, Technological, Legal, Environmental.
  - (b) Political, Ecological, Structural, Technical, Legal, Environmental.
  - (c) Policy, Environment, Social, Teamwork, Legal, Environmental.
- Answer:**  
(a) Political, Economic, Social, Technological, Legal, Environmental.

