

Date 5 / 11 / 25

FUNDAMENTALS OF BUSINESS ECONOMICSIntroduction:-

Business:- An economic activity that transforms inputs into outputs to create value, with the goal of optimizing scarce resources.

In
Business
Economics

Relative Scarcity:- where human wants and needs are unlimited and resources are limited. (Business Economics is this not about scarcity?)

Absolute Scarcity:- Resources that are permanently limited in physical supply and can't be increased no matter the demand or technological advancements. The supply is completely fixed.

Economics:- The term Economics is derived from greek word "oikonomia" which means "Household Management". Till '19th century Economics was known 'Political Economy' and later Adam Smith become "father of Economics".

Business Economics:- Using economic principles to solve real world business involves applying ideas like supply and demand, cost, profit and market behavior to achieve its goals such as profit.

characteristics of wants (human):-

1. **Wants are Unlimited:-** human wants are unlimited but resources are limited if want is satisfied another want is raised.
2. **A particular want is satisfiable:-** A man can't satisfy all his wants but he can satisfy a particular want completely.

Page No.

- Date ____ / ____ / ____
3. Wants are Compelive: Wants are Unlimited and resources to them are limited
 4. Wants are Substitutable: most of our wants can be satisfied by using alternative goods.
 5. Wants are Complementary: To satisfy a particular want, we need a group of commodities.
 6. Wants to Vary with time, place, and person: Wants are not always same. They may have dynamic nature and they change with time, place and person.
 7. Some wants to recur: Some of wants appear again and again if we can't satisfy them completely.
 8. Wants are created by advertisements: Creating wants by advertisements through TV, Radio and etc.
 9. Want differs in Urgency: Our some wants are not equally important or Urgent.
 10. Wants Become Habits: Some of our wants may turn into habits when a particular want is satisfied regularly.

Goods and Services:

There are 2 things which satisfy human want. they are goods and Services.

goods: goods include tangible things.

Page No.

Date ____ / ____ / ____

Services: Services include

Types of goods:

1. Free good: The good whose supply is unlimited.
2. Economics good: A good whose supply is limited.
3. Consumer goods: Goods which are used by the consumer.



These are divided into

* Perishable goods: Goods which cannot be stored for a long time.

* Durable goods: Goods which can be used for a long time.

4. Producer (or) Capital goods: Goods which are used by the producer to produce other goods.



These are goods which are used by the producer to produce other goods.

* Single use goods: Goods which are used only once.

* Durable goods: Goods which can be used for a long time.

Date ____ / ____ / ____

Services: Services include intangible things.

Types of goods:-

1. Free good: The goods which are freely available whose supply is more than demand. Eg: Sunlight, air etc.

2. Economics good: An Economic good is a natural or manmade whose demand is more than supply and having price.

3. Consumer goods: the goods which satisfies human want directly are known as Consumer goods. Eg: books, pen etc.



These are divided into 2 types:-

* Perishable goods: The goods which are used by consumer only once are known as perishable goods. Eg: chocolates, biscuits and etc.

* Durable goods: The goods which are used by consumers over a long a period of time. are known as Durable goods. Eg: TV, cycle etc.

4. Producer (or) Capital goods: The goods used in the production of other commodities and satisfy human want indirectly



These are goods are divided into 2 types:-

* Single use consumers goods: The goods which are used only once in the production process is called Single use producer goods. Eg: Coal, Electricity etc.

* Durable consumer goods: The goods which can be used for long-period of time. Eg: Machines, building etc.

Economic goods have 3 important characteristics:-

1) Utility: This utility means which satisfies human wants

2) Scarcity: Scarcity means goods are less but human wants are more.

3) Transferability: Transfer of goods value from one place to other.

Page No.

Date ____ / ____ / ____



5. Intermediate goods: The goods which are unfinished and semifinished are under the process of manufacturing are known as Intermediate. Eg: Steel made from iron ore.

[Remaining are there in material]

*

* 0. *

*