

# ***CA INTERMEDIATE***

## ***FINANCIAL MANAGEMENT***

### ***VOLUME I***

***By***  
***CA. Namit Arora Sir***

***This book is dedicated to my Mother***

***'MRS. RAMAN ARORA'***

#### ***ABOUT THE AUTHOR***

*Mr. Namit Arora is a First class commerce graduate and member of The Institute of Chartered Accountants of India (ICAI). He has cleared both groups of PCC examination and final examination in his first attempt.*

*He has vast experience of teaching even at such young age. He has taught large number of students of various professional courses such as CA, CS, CMA and also of undergraduate and post graduate course for university examinations. He is also author of Taxmann.*

*His specialized knowledge helps the students to understand the topic easily and his expert advice makes the revision very easy and fast.*

*He gives practical examples that help students to visualize the concepts and his teaching style is very famous among the students.*

# ***PREFACE TO THIS EDITION***

*This is a comprehensive book having thoroughly explained concepts with lucid and systematic presentation of the subject matter. All attempts are made in this book to keep concept easier to understand and remember.*

*A special attention is given to presentation keeping in mind the examination needs to the student. The book is primarily written for CA – INTERMEDIATE exams.*

*For any suggestion please mail me at [canamitarora@gmail.com](mailto:canamitarora@gmail.com)*

## ***A word to the students***

*My dear student, hard work is the key to success. Though smart work is publicized in today's world but to be smart, you have to work hard. So always be attentive in class and have thorough revision after the class. It is also important to be motivated and inspired for working hard. The key for success is:*

***“Work hard in class, be attentive and grab the concepts  
&  
Work smart during revision, select important questions for next  
revision.”***

***ALL THE BEST  
CA. NAMIT ARORA***

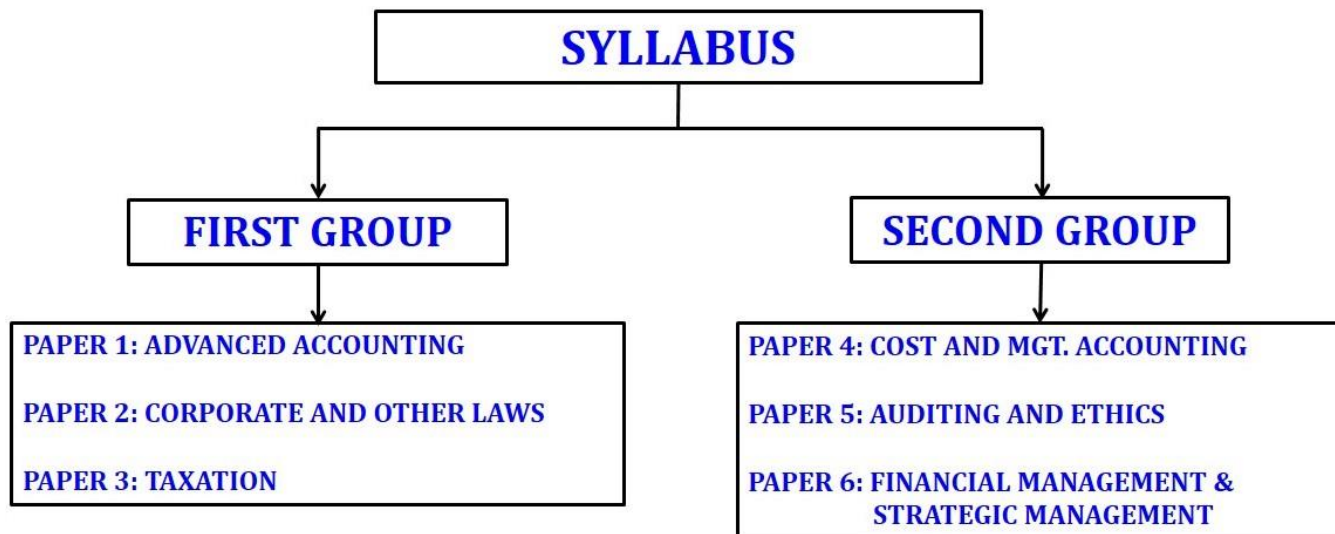
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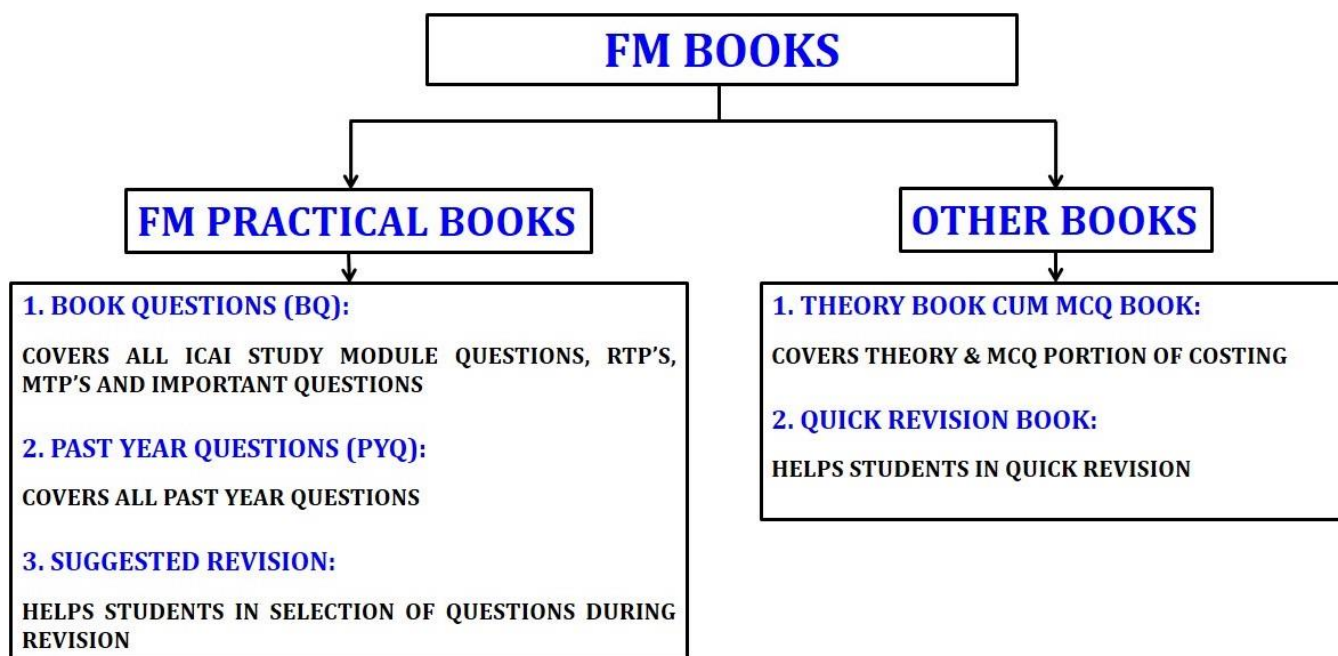


INCOME STATEMENT & BALANCE SHEET

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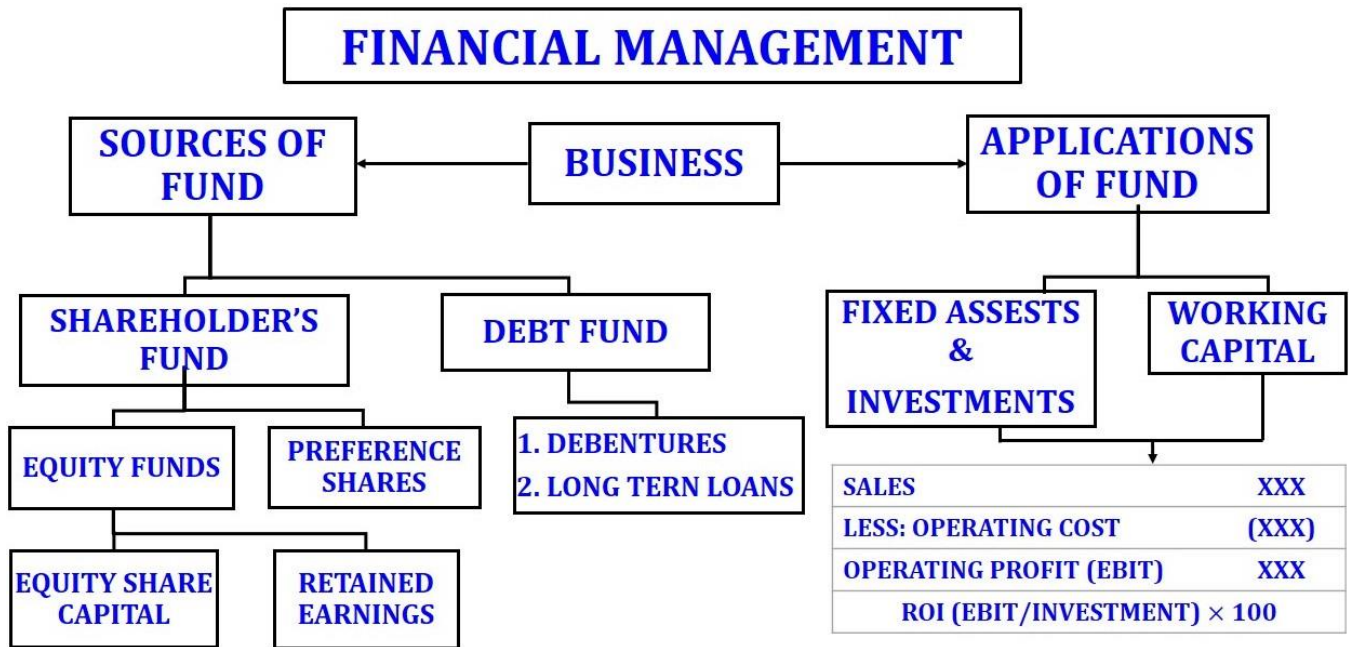


2. Study Pattern and Books:

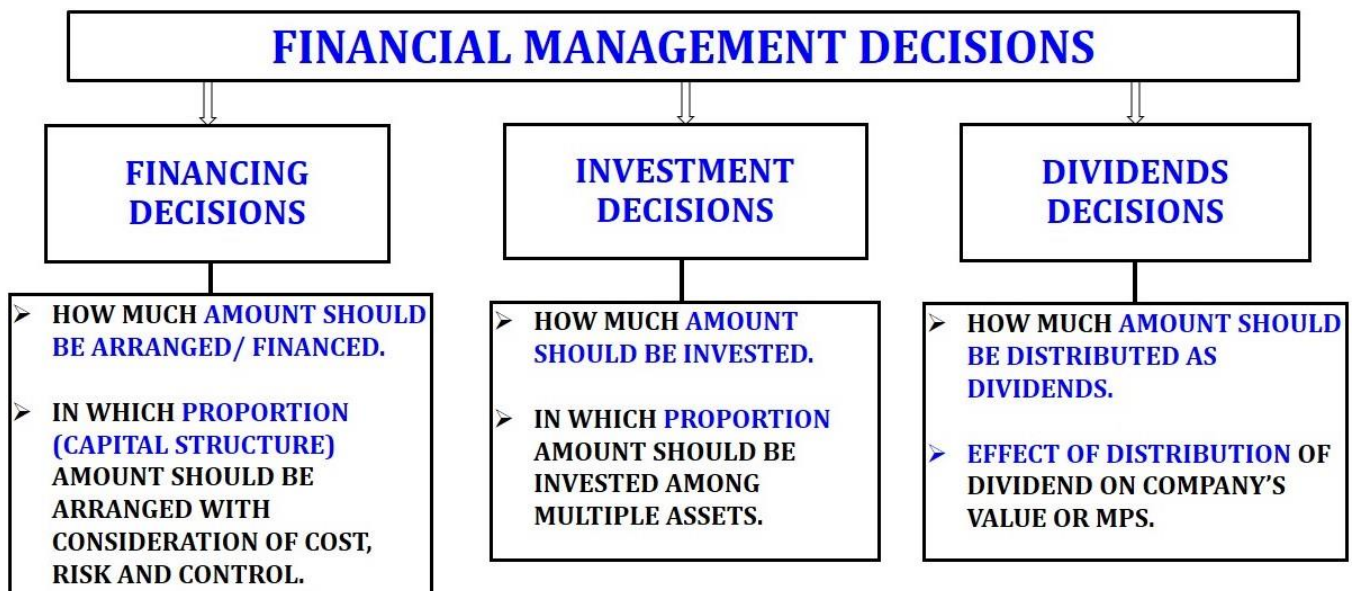


3. Financial Management:

Financial management refers to that managerial activity which is concerned with the arrangement of funds from various sources with consideration of cost, control and risk involved with such sources and application of these funds in an effective manner to maximize shareholders earning and wealth (EPS and MPS).

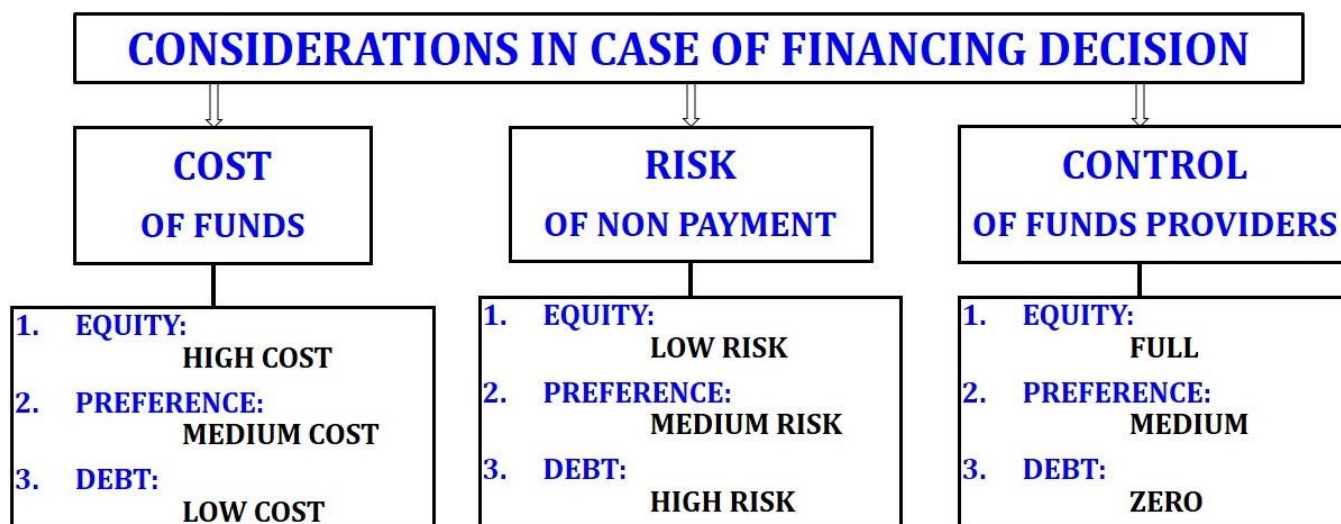


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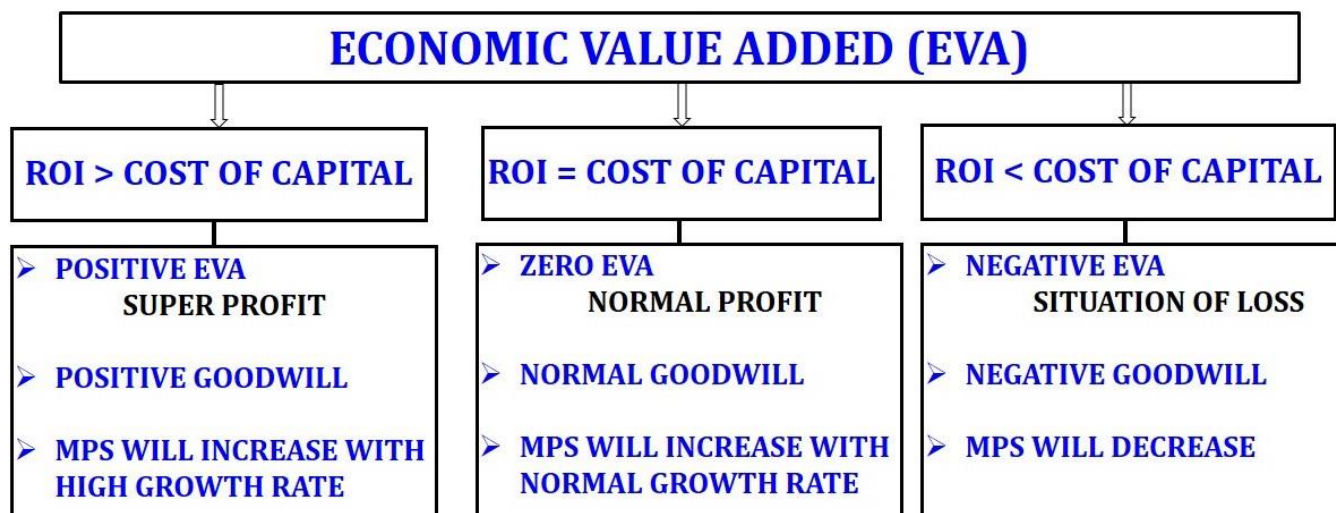
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## EARNING PER SHARE (EPS) AND MARKET PRICE OF SHARE (MPS)

**BQ 1**

Paramount Produces Ltd. wants to raise ₹100 lakhs for a diversification project. Current estimate of earnings before interest and taxes (EBIT) from the new projects is ₹22 lakhs per annum.

Cost of debt will be 15% for amounts up to and including ₹40 lakhs, 16% for additional amounts up to and including ₹50 lakhs and 18% for additional amounts above ₹50 lakhs.

The equity shares (face value ₹10) of the company have a current market value of ₹40. This is expected to fall to ₹32 if debts exceeding ₹50 lakhs are raised. The following options are under consideration of the company:

<i>Options</i>	<i>Equity</i>	<i>Debt</i>
<i>I</i>	50%	50%
<i>II</i>	60%	40%
<i>III</i>	40%	60%

*Determine the earning per share (EPS) for each option and state which option the company should exercise. Tax rate applicable to the company is 50%.*

*[(I) ₹5.76 (II) ₹5.33 (III) ₹5.04]*

**BQ 2**

A company needs ₹12,00,000 for the installation of a new factory which would yield an annual EBIT of ₹2,00,000. The company has the objective of maximising the earnings per share.

It is considering the possibility of issuing equity shares plus raising a debt of ₹2,00,000, ₹6,00,000 or ₹10,00,000.

The current market price per share is ₹40 which is expected to drop to ₹25 per share if the market borrowings were to exceed ₹7,50,000. Cost of borrowings is indicated as under:

Upto ₹2,50,000	10% p.a.
Between ₹2,50,001 and ₹6,25,000	14% p.a.
Between ₹6,25,001 and ₹10,00,000	16% p.a.

*Assuming the tax rate to be 50%, work out the EPS and the scheme which would meet the objective of the management.*

*[(I) EPS ₹3.60 (II) EPS ₹4.20 (III) EPS ₹3.91; Alternative II should be selected]*

**BQ 3**

A firm has an all equity capital structure consisting of 1,00,000 ordinary shares of ₹10 per share. The firm wants to raise ₹250,000 to finance its investments and is considering three alternative methods of financing:

1. To issue 25,000 ordinary shares at ₹10 each,
2. To borrow ₹2,50,000 at 8 per cent rate of interest,
3. To issue 2,500 preference shares of ₹100 each at an 8 per cent rate of dividend.

The expected firm's earnings before interest and taxes after additional investment is ₹3,12,500 and the tax rate is 50 per cent.

**Calculate EPS under all three alternatives.**

**Answer**

**Statement of Earnings Per Share (EPS)**

<i>Particulars</i>	<i>Equity</i>	<i>Debt</i>	<i>Preference</i>
EBIT	3,12,500	3,12,500	3,12,500
Less: Interest @ 8% of ₹2,50,000	-	20,000	-
PBT	3,12,500	2,92,500	3,12,500
Less: Tax @ 50%	1,56,250	1,46,250	1,56,250
PAT	1,56,250	1,46,250	1,56,250
Less: Preference Dividend @ 8% of ₹2,50,000	-	-	20,000
Earnings Available for Equity Shareholders	1,56,250	1,46,250	1,36,250
÷ No. of Equity shares:			
Existing	1,00,000	1,00,000	1,00,000
New	25,000	-	-
<b>EPS</b>	<b>₹1.25</b>	<b>₹1.4625</b>	<b>₹1.3625</b>

**BQ 4**

The Modern Chemicals Ltd. requires ₹25,00,000 for a new plant. This plant is expected to yield earnings before interest and taxes of ₹5,00,000. While deciding about the financial plan, the company considers the objective of maximizing earnings per share.

It has three alternatives to finance the projects by raising debt of ₹2,50,000 or ₹10,00,000 or ₹15,00,000 and the balance in each case, by issuing equity shares. The company's share is currently selling at ₹150, but is expected to decline to ₹125 in case the funds are borrowed in excess of ₹10,00,000. The funds can be borrowed at the rate of 10% up to ₹2,50,000 at 15% over ₹2,50,000 and upto ₹10,00,000 and at 20% over ₹10,00,000. The tax rate applicable to the company is 50%.

**Which form of financing should the company choose?**

**Answer**

**Statement of EPS**

<i>Particulars</i>	<i>Alternatives</i>		
	<b>1</b>	<b>2</b>	<b>3</b>
Earnings before interest and tax	5,00,000	5,00,000	5,00,000
Less: Interest:			
@ 10% on first ₹2,50,000	25,000	25,000	25,000
@ 15% on ₹2,50,001 to ₹10,00,000	-	1,12,500	1,12,500
@ 20% on above ₹10,00,000	-	-	1,00,000
EBT	4,75,000	3,62,500	2,62,500
Less: Tax @ 50%	2,37,500	1,81,250	1,31,250
EAT	2,37,500	1,81,250	1,31,250
÷ No. of Equity shares	15,000	10,000	8,000
	(22,50,000/150)	(15,00,000/150)	(10,00,000/125)
<b>EPS</b>	<b>₹15.833</b>	<b>₹18.125</b>	<b>₹16.406</b>

**Decision:** The earning per share is higher in alternative II i.e. if the company finance the project by raising debt of ₹10,00,000 & issue equity shares of ₹15,00,000. Therefore, the company should choose this





alternative to finance the project.

**BQ 5**

Best of Luck Ltd., a profit making company, has a paid-up capital of ₹100 lakhs consisting of 10 lakhs ordinary shares of ₹10 each. Currently, it is earning an annual pre-tax profit of ₹60 lakhs. The company's shares are listed and are quoted in the range of ₹50 to ₹80. The management wants to diversify production and has approved a project which will cost ₹50 lakhs and which is expected to yield a pre-tax income of ₹40 lakhs per annum.

*To raise this additional capital, the following options are under consideration of the management:*

- (a) To issue equity share capital for the entire additional amount. It is expected that the new shares (face value of ₹10) can be sold at a premium of ₹15.
- (b) To issue 16% non-convertible debentures of ₹100 each for the entire amount.
- (c) To issue equity capital for ₹25 lakhs (face value of ₹10) and 16% non-convertible debentures for the balance amount. In this case, the company can issue shares at a premium of ₹40 each.

You are required to advise the management as to how the additional capital can be raised, keeping in mind that the management wants to *maximise the earnings per share* to maintain its goodwill. The company is paying income tax at 50%.

**Answer**

*Statement of EPS*

Particulars	Alternatives		
	Option I	Option II	Option III
Earnings before interest and tax	1,00,00,000	1,00,00,000	1,00,00,000
Less: Interest @ 16% on ₹50 Lakhs/₹25 Lakhs	-	8,00,000	4,00,000
Earnings before tax (EBT)	1,00,00,000	92,00,000	96,00,000
Less: Tax @ 50%	50,00,000	46,00,000	48,00,000
Earnings after tax (EAT)	50,00,000	46,00,000	48,00,000
÷ No. of Equity shares	12,00,000	10,00,000	10,50,000
<b>EPS</b>	<b>₹4.17</b>	<b>₹4.60</b>	<b>₹4.57</b>

**Advise:** Option II i.e. issue of 16% Debentures is most suitable to maximize the earnings per share.

**BQ 6**

*Akash Limited provides you the following information:*

Particulars	₹
Earnings before interest and tax	2,80,000
Less: Debenture interest @ 10%	40,000
Earnings before tax	2,40,000
Less: Income tax @ 50%	1,20,000
Earnings after tax	1,20,000
No. of Equity Shares (₹10 each)	30,000
Earning per share (EPS)	₹4.00
Price Earning (PE) Ratio	10

The company has reserves and surplus of ₹7,00,000 lakhs and required ₹4,00,000 further for modernisation. Return on Capital Employed (ROCE) is constant. Debt (Debt/Debt + Equity) Ratio higher than 40% will bring the P/E Ratio down to 8 and increase the interest rate on additional debts to 12%.

*You are required to ascertain the probable price on the share.*

- (1) If the additional capital are raised as debt and
- (2) If the amount is raised by issuing equity shares at ruling market price.

**Answer**

**Statement of Market Value Per Share (MPS)**

<i>Particulars</i>	<i>Debt Plan</i>	<i>Equity Plan</i>
EBIT @ 20% of 18,00,000 (14,00,000 + 4,00,000)	3,60,000	3,60,000
Less: Interest: Existing	40,000	40,000
New (12% of ₹4,00,000)	48,000	-
EBT	2,72,000	3,20,000
Less: Tax @ 50%	1,36,000	1,60,000
PAT	1,36,000	1,60,000
÷ No. of Equity shares	30,000	40,000
EPS	₹4.53	₹4.00
× PE Ratio	8 Times	10 Times
<b>MPS</b>	<b>₹36.24</b>	<b>₹40.00</b>

**Working notes:**

**1. Calculation of capital employed before expansion plan:**

Equity share capital (30,000 shares × ₹10)	₹3,00,000
Retained earnings	₹7,00,000
Debentures (40,000/10%)	₹4,00,000
<b>Total capital employed</b>	<b>₹14,00,000</b>

**2. Return on Capital Employed (ROCE):**

$$\text{ROCE} = \frac{\text{EBIT}}{\text{Capital Employed}} \times 100 = \frac{2,80,000}{14,00,000} \times 100 = 20\%$$

**3. Debt Ratio if ₹4,00,000 is raised as debt:**

$$= \frac{8,00,000 (4,00,000 + 4,00,000)}{18,00,000 (14,00,000 + 4,00,000)} \times 100 = 44.44\%$$

As the debt ratio is more than 40% the P/E ratio will be brought down to 8 in Plan 1

**4. Debt Equity Ratio if ₹4,00,000 is raised as Equity:**

$$= \frac{4,00,000}{18,00,000} \times 100 = 22.22\%$$

As the debt ratio is less than 40% the P/E ratio in this case will remain at 10 times in Plan 2.

**5. Number of Equity Shares to be issued in Plan 2:**

$$= \frac{4,00,000}{40} = 10,000 \text{ shares}$$



**BQ 7**

The following data are presented in respect of Quality Automation Ltd.:

Particulars	₹
Profit before interest and tax	52,00,000
Less: Debenture interest @ 12%	12,00,000
Profit before tax	40,00,000
Less: Income tax @ 50%	20,00,000
Profit after tax	20,00,000
No. of Equity Shares (₹10 each)	8,00,000
Earning per share (EPS)	₹2.50
Price Earning (PE) Ratio,	10
Market Price Per Share	₹25.00

The company is planning to start a new project requiring a total capital outlay of ₹40,00,000. You are informed that a debt equity ratio (D/D+E) higher than 35% push the Ke up to 12.5% means reduce PE ratio to 8 and rises the interest rate on additional amount borrowed at 14%.

Find out the probable price of share if:

- (1) The additional funds are raised as a loan.
- (2) The amount is raised by issuing equity shares.

(Note: Retained earnings of the company is ₹1.2 crore)

Answer

**Statement of Market Value Per Share (MPS)**

Particulars	Debt Plan	Equity Plan
EBIT @ 17.1/3% of 3,40,00,000 (3,00,00,000 + 40,00,000)	58,93,333	58,93,333
Less: Interest: Existing	12,00,000	12,00,000
New (14% of ₹40,00,000)	5,60,000	-
EBT	41,33,333	46,93,333
Less: Tax @ 50%	20,66,667	23,46,667
PAT	20,66,666	23,46,666
÷ No. of Equity shares	8,00,000	9,60,000
EPS	₹2.583	₹2.444
× PE Ratio	8 Times	10 Times
<b>MPS</b>	<b>₹20.66</b>	<b>₹24.44</b>

Note: In this question EBIT after proposed extension is not given. Therefore, we can assume that existing return on capital employed will be maintained.

Working notes:

**1. Calculation of capital employed before expansion plan:**

Equity share capital (8,00,000 shares × ₹10)	₹80,00,000
Retained earnings	₹1,20,00,000
Debentures (12,00,000/12%)	₹1,00,00,000
Total capital employed	<b>₹3,00,00,000</b>

**2. Return on Capital Employed (ROCE):**

$$\text{ROCE} = \frac{\text{EBIT}}{\text{Capital Employed}} \times 100 = \frac{52,00,000}{3,00,00,000} \times 100 = 17\frac{1}{3}\%$$

**3. Debt Equity Ratio if ₹40,00,000 is raised as Debt:**

$$= \frac{1,40,00,000 (1,00,00,000 + 40,00,000)}{3,40,00,000 (3,00,00,000 + 40,00,000)} \times 100 = 41.18\%$$

As the debt equity ratio is more than 35% the P/E ratio will be brought down to 8 in Plan 1

**4. Debt Equity Ratio if ₹40,00,000 is raised as Equity:**

$$= \frac{1,00,00,000}{3,40,00,000} \times 100 = 29.41\%$$

As the debt equity ratio is less than 35% the P/E ratio in this case will remain at 10 times in Plan

**5. Number of Equity Shares to be issued in Plan 2:**

$$= \frac{40,00,000}{25} = 1,60,000 \text{ shares}$$

**Decision:** Though loan option has higher EPS but equity option has higher MPS therefore company should raise additional fund through equity option.

**INDIFFERENCE POINT**

**BQ 8**

Ganesh Ltd. is setting up a project with a capital outlay of ₹60,00,000. It has the following two alternatives in financing the project cost.

- Alternative 1** : 100% Equity finance by issuing equity shares of ₹10 each
- Alternative 2** : Debt-Equity ratio 2:1 (equity shares will be of ₹10 each)

The rate of interest payable on the debt is 18% p.a. The corporate rate of tax is 40%.

**Calculate the indifference point between two alternative methods of financing.**  
**[₹10,80,000]**

**BQ 9**

Aaina Ltd. is considering a new project which requires a capital investment of ₹9 crores. Interest on term loan is 12% and Corporate Tax rate is 30%. Calculate the point of indifference for the project considering the Debt Equity ratio insisted by the financing agencies being 2 : 1.

**Answer**

**The capital investment can be financed in two ways i.e.**

- (i)** By issuing equity shares only worth ₹9 crores or
- (ii)** By raising capital through taking a term loan of ₹6 crores and ₹3 crores through issuing equity shares (as the company has to comply with the 2 : 1 Debt Equity ratio insisted by financing agencies).



**Calculation of point of Indifference:**

$$\frac{(EBIT-I)(1-T)}{N_1} = \frac{(EBIT-I)(1-T)}{N_2}$$

$$\frac{(EBIT-Nil)(1-0.30)}{90,00,000} = \frac{(EBIT-12\% \text{ of } 6,00,00,000)(1-0.30)}{30,00,000}$$

$$EBIT = 3 \times (EBIT - 72,00,000)$$

$$EBIT = 2,16,00,000 \div 2 = 1,08,00,000$$

**Note:** The face value of the equity shares is assumed as ₹10 per share.

**BQ 10**

A new project under consideration requires a capital outlay of ₹300 lakhs. The required funds can be raised either fully by equity shares of ₹100 each or by equity shares of the value of ₹200 lakhs and by loan of ₹100 lakhs at 15% interest. Assuming a tax rate of 50%.

**Calculate the figure of profit before interest and tax that would keep the equity investors indifferent to the two options. Verify your answer by calculating the EPS.**

**Answer**

**Calculation of Indifference point:**

$$\frac{(EBIT - I)(1 - T)}{N_1} = \frac{(EBIT - I)(1 - T)}{N_2}$$

$$\frac{(EBIT - NIL)(1 - 0.50)}{3,00,000} = \frac{(EBIT - 15,00,000)(1 - 0.50)}{2,00,000}$$

$$EBIT = ₹45,00,000$$

**Verification:**

**Statement of EPS**

Particulars	Situation I	Situation II
Profit before interest and tax	45,00,000	45,00,000
Less: Interest charges	-	15,00,000
Profit before tax	45,00,000	30,00,000
Less: Tax @ 50%	22,50,000	15,00,000
Profit after tax	22,50,000	15,00,000
÷ No. of Equity shares	3,00,000	2,00,000
<b>EPS</b>	<b>₹7.50</b>	<b>₹7.50</b>

**BQ 11**

Yoyo Limited presently has ₹36,00,000 in debt outstanding bearing an interest rate of 10 per cent. It wishes to finance a ₹40,00,000 expansion programme and is considering three alternatives: additional debt at 12 per cent interest, preference shares with an 11 per cent dividend, and the issue of equity shares at ₹16 per share. The company presently has 8,00,000 shares outstanding and is in a 40 per cent tax bracket.

- (a) If earnings before interest and taxes are presently ₹15,00,000, what would be earnings per share for the three alternatives, assuming no immediate increase in profitability?
- (b) Analyse which alternative do you prefer? Compute how much would EBIT need to increase before the next alternative would be best?

**Answer**

**(a) Statement of EPS**

<i>Particulars</i>	<i>Alternatives</i>		
	<i>Debt</i>	<i>Preference</i>	<i>Equity</i>
Earnings before interest and tax	15,00,000	15,00,000	15,00,000
Less: Interest:			
Existing @ 10% on ₹36,00,000	3,60,000	3,60,000	3,60,000
New 12% on ₹40,00,000	4,80,000	-	-
EBT	6,60,000	11,40,000	11,40,000
Less: Tax @ 40%	2,64,000	4,56,000	4,56,000
EAT	3,96,000	6,84,000	6,84,000
Less: Preference Dividend	-	4,40,000	-
Earnings Available for Equity Shareholders	3,96,000	2,44,000	6,84,000
÷ No. of Equity shares	8,00,000	8,00,000	10,50,000
<b>EPS</b>	<b>₹0.495</b>	<b>₹0.305</b>	<b>₹0.651</b>

**(b)** For the present EBIT level, equity share is clearly preferable. EBIT would need to increase by ₹8,76,000 (₹23,76,000 – ₹15,00,000) before next alternative i.e. debt would be best.

**Working Note:**

**Indifference point between Equity (best option) and Debt (second best option) of financing:**

$$\frac{(EBIT - I)(1 - T)}{N_1} = \frac{(EBIT - I)(1 - T)}{N_2}$$

$$\frac{(EBIT - 3,60,000)(1 - 0.40)}{1,05,000} = \frac{(EBIT - 8,40,000)(1 - 0.40)}{80,000}$$

**EBIT = ₹23,76,000**

**BQ 12**

Ganapati Limited is considering three financing plans. The key information is as follows:

**(a)** Total investment to be raised ₹2,00,000.

**(b)** Financing proportion of Plans:

<i>Plans</i>	<i>Equity</i>	<i>Debt</i>	<i>Preference Shares</i>
A	100%	-	-
B	50%	50%	-
C	50%	-	50%

**(c)** Cost of debt is 8%

Cost of preference shares is 8%

**(d)** Tax rate 50%

**(e)** Equity shares of the face value of ₹10 each will be issued at a premium of ₹10 per share

**(f)** Expected EBIT is ₹80,000.

**You are required to determine for each plan:**

**(1)** Earnings per share

**(2)** Financial break-even-point

**(3)** Indicate if any of the plans dominate and compute the EBIT range among the plans for indifference.



Answer

(1) Statement of EPS

Particulars	Alternatives		
	A	B	C
Earnings before interest and tax	80,000	80,000	80,000
Less: Interest @ 8% on ₹1,00,000	-	8,000	-
EBT	80,000	72,000	80,000
Less: Tax @ 50%	40,000	36,000	40,000
EAT	40,000	36,000	40,000
Less: Preference Dividend @ 8% on ₹1,00,000	-	-	8,000
Earning Available for Equity Shareholders	40,000	36,000	32,000
÷ No. of Equity shares (Issue price ₹20)	10,000	5,000	5,000
<b>EPS</b>	<b>₹4.00</b>	<b>₹7.20</b>	<b>₹6.40</b>

(2) Financial Break Even Point (EBIT equals to fixed financial cost):

<b>Proposal A</b>	Financial B.E.P.	=	No Fixed Financial Cost	=	<b>Zero</b>
<b>Proposal B</b>	Financial B.E.P.	=	Interest on Debt	=	<b>8,000</b>
<b>Proposal C</b>	Financial B.E.P.	=	$\frac{\text{Preference Dividend}}{(1 - t)}$	=	$\frac{8,000}{1 - 0.50}$
		=	<b>16,000</b>		

(3) Indifference Point:

Between Proposal A & B:

$$\frac{(EBIT-1)(1-T)}{\frac{N_A}{(EBIT-0)(1-0.50)}} = \frac{(EBIT-1)(1-T)}{\frac{N_B}{(EBIT-8,000)(1-0.50)}}$$

$$\frac{10,000}{EBIT} = \frac{5,000}{EBIT - 16,000}$$

$$EBIT = ₹16,000$$

Between Proposal A & C:

$$\frac{(EBIT-1)(1-T)}{\frac{N_A}{(EBIT-0)(1-0.50)}} = \frac{\{(EBIT-1)(1-T) - PD\}}{\frac{N_C}{\{(EBIT-0)(1-0.50) - 8,000\}}}$$

$$\frac{10,000}{EBIT} = \frac{5,000}{EBIT - 32,000}$$

$$EBIT = ₹32,000$$

Between Proposal B & C:

$$\frac{(EBIT-1)(1-T)}{\frac{N_B}{(EBIT-8,000)(1-0.50)}} = \frac{\{(EBIT-1)(1-T) - PD\}}{\frac{N_C}{\{(EBIT-0)(1-0.50) - 8,000\}}}$$

$$\frac{5,000}{0.5 EBIT - 4,000} = \frac{5,000}{0.5 EBIT - 8,000}$$

$$0.5 EBIT - 4,000 \neq 0.5 EBIT - 8,000$$

There is no indifference point between the financial plans B and C. It can be seen that Financial Plan B dominates Plan C. Since, the financial break-even point of the former is only ₹8,000 but in case of latter it is ₹16,000.

**BQ 13**

*Xylo Ltd. is considering the following two alternative financing plans:*

<i>Particulars</i>	<i>Plan A</i>	<i>Plan B</i>
Equity Shares of ₹10 each	8,00,000	8,00,000
12% Debentures	4,00,000	-
Preference Shares of ₹100 each	-	4,00,000
	<b>12,00,000</b>	<b>12,00,000</b>

The indifference point between the plans is ₹4,80,000. Corporate tax rate 30%.

*Calculate the rate of dividend on preference shares.*

**Answer**

$$\text{Rate of dividend} = \frac{\text{Preference Dividend}}{\text{Preference Share Capital}} \times 100 = \frac{33,600}{4,00,000} \times 100 = \mathbf{8.40\%}$$

**Working Notes:**

*Calculation of preference dividend:*

$$\frac{(\text{EBIT} - I)(1 - T)}{N_1} = \frac{[(\text{EBIT} - I)(1 - T)] - \text{PD}}{N_2}$$

$$\frac{(4,80,000 - 48,000)(1 - 0.30)}{80,000} = \frac{[(4,80,000 - \text{Nil})(1 - 0.30)] - \text{PD}}{80,000}$$

$$3,02,400 = 3,36,000 - \text{PD}$$

**Preference dividend (PD) = ₹33,600**

**BQ 14**

Current Capital Structure of XYZ Ltd is as follows:

Equity Share Capital	:	7 lakh shares of face value ₹20 each
Reserves	:	₹10,00,000
9% bonds	:	₹3,00,00,000
11% preference capital	:	3,00,000 shares of face value ₹50 each
Additional Funds required	:	₹5,00,00,000

*XYZ Ltd is evaluating the following alternatives:*

- (1) Proposed alternative I: Raise the funds via 25% equity capital and 75% debt at 10%. PE ratio in such scenario would be 12.
- (2) Proposed alternative II: Raise the funds via 50% equity capital and rest from 12% Preference capital. PE ratio in such scenario would be 11.

Any new equity capital would be issued at a face value of ₹20 each. Any new preferential capital would be issued at a face value of ₹20 each. Tax rate is 34%

*Determine the indifference point under both the alternatives.*





**Answer**

**Calculation of Indifference point between Proposal I & Proposal II:**

**Let the indifference point be X**

$$\begin{aligned} \frac{[(\text{EBIT} - I)(1 - T)] - \text{PD}}{N_1} &= \frac{[(\text{EBIT} - I)(1 - T)] - \text{PD}}{N_2} \\ \frac{(X - 64,50,000)(1 - 0.34) - 16,50,000}{13,25,000} &= \frac{(X - 27,00,000)(1 - 0.34) - 46,50,000}{19,50,000} \\ \frac{.66X - 42,57,000 - 16,50,000}{1,325} &= \frac{.66X - 17,82,000 - 46,50,000}{1,950} \\ \frac{.66X - 59,07,000}{53} &= \frac{.66X - 64,32,000}{78} \\ 51.48X - 46,07,46,000 &= 34.98X - 34,08,96,000 \\ 16.5 X &= 11,98,50,000 \\ X &= \mathbf{\text{₹}72,63,636.36} \end{aligned}$$

**Working Notes:**

**(1) Calculation of number of Equity shares:**

$$\begin{aligned} \text{Under Proposal I} &= 7,00,000 \text{ Existing shares} + \frac{5,00,00,000 \times 25\%}{20} \text{ New shares} \\ &= 7,00,000 + 6,25,000 = 13,25,000 \text{ shares} \\ \text{Under Proposal II} &= 7,00,000 \text{ Existing shares} + \frac{5,00,00,000 \times 50\%}{20} \text{ New shares} \\ &= 7,00,000 + 13,50,000 = 19,50,000 \text{ shares} \end{aligned}$$

**(2) Calculation of Interest:**

$$\begin{aligned} \text{Under Proposal I} &= 3,00,00,000 \times 9\% + (5,00,00,000 \times 75\%) \times 10\% \\ &= 64,50,000 \\ \text{Under Proposal II} &= 3,00,00,000 \times 9\% = 27,00,000 \end{aligned}$$

**(3) Calculation of Preference Dividend:**

$$\begin{aligned} \text{Under Proposal I} &= (3,00,000 \times 50) \times 11\% = 16,50,000 \\ \text{Under Proposal II} &= 16,50,000 + (5,00,00,000 \times 50\%) \times 12\% \\ &= 46,50,000 \end{aligned}$$

## PAST YEAR QUESTIONS

**PYQ 1**

Alpha Ltd. requires funds amounting to ₹80,00,000 for its new project. To raise the funds, the company has following two alternatives:

- (1) To issue Equity Shares of ₹100 each (at par) amounting to ₹60,00,000 and borrow the balance amount at the interest of 12% p.a.; or
- (2) To issue Equity Shares of ₹100 each (at par) and 12% Debentures in equal proportion.

**Find out the point of indifference between two modes of financing and state which option will be beneficial in different situations assuming tax rate 30%.**

**[(Marks 5) Nov 2014]**

**Answer**

**Calculation of Indifference two modes of financing:**

$$\frac{(EBIT - I)(1 - T)}{N_1} = \frac{(EBIT - I)(1 - T)}{N_2}$$

$$\frac{(EBIT - 12\% \text{ of } 20 \text{ lakhs})(1 - 0.30)}{60,000} = \frac{(EBIT - 12\% \text{ of } 40 \text{ lakhs})(1 - 0.30)}{40,000}$$

$$EBIT = ₹9,60,000$$

**Course of action:**

- (a) If expected EBIT is less than ₹9,60,000 : Alternate 1
- (b) If expected EBIT is equal to ₹9,60,000 : Alternate 1 or 2
- (c) If expected EBIT is more than ₹9,60,000 : Alternate 2

**PYQ 2**

India Limited requires ₹50,00,000 for a New Plant. This Plant is expected to yield Earnings before Interest and Taxes of ₹10,00,000. While deciding about the Financial Plan, the Company considers the objective of maximizing Earnings per Share.

It has 3 alternatives to finance the Project: by raising Debt of ₹5,00,000 or ₹20,00,000 or ₹30,00,000 and the balance in each case, by issuing Equity Shares. The Company's Share is currently selling at ₹150, but it is expected to decline to ₹125 in case the funds are borrowed in excess of ₹20,00,000.

The Funds can be borrowed at the rate of 9% upto ₹5,00,000, at 14% over ₹5,00,000 and upto ₹20,00,000 and at 19% over ₹20,00,000. The Tax rate applicable to the Company is 40%.

**Which form of financing should the Company choose? Show EPS Amount upto two decimal points.**

**[(Marks 8) Nov 2016]**

**Answer****Statement of EPS**

Particulars	Alternatives		
	1	2	3
Earnings before interest and tax	10,00,000	10,00,000	10,00,000

Less: Interest:			
@ 9% on first ₹5,00,000	45,000	45,000	45,000
@ 14% on ₹5,00,001 to ₹20,00,000	-	2,10,000	2,10,000
@ 19% on above ₹20,00,000	-	-	1,90,000
EBT	9,55,000	7,45,000	5,55,000
Less: Tax @ 40%	3,82,000	2,98,000	2,22,000
EAT	5,73,000	4,47,000	3,33,000
÷ No. of Equity shares	30,000	20,000	16,000
	(45,00,000/150)	(30,00,000/150)	(20,00,000/125)
<b>EPS</b>	<b>₹19.10</b>	<b>₹22.35</b>	<b>₹20.8125</b>

**Decision:** The earning per share is higher in alternative II i.e. if the company finance the project by raising debt of ₹20,00,000 & issue equity shares of ₹30,00,000. Therefore, the company should choose this alternative to finance the project.

**PYQ 3**

The X Ltd. Is willing to raise funds for its new project which requires an investment of ₹84,00,000. The company has two options:

**Option 1:** To issue Equity Shares (₹10 each) only.

**Option 2:** To avail term loan at an interest rate of 12%. But in this case, as insisted by the financing agencies, the company will have to maintain a debt equity ratio of 2 : 1.

**Find out the point of indifference for the project if corporate tax rate is 30%.**

**[(Marks 5) Nov 2017]**

**Answer**

**Calculation of point of Indifference:**

$$\frac{(EBIT - I)(1 - T)}{N_1} = \frac{(EBIT - I)(1 - T)}{N_2}$$

$$\frac{(EBIT - Nil)(1 - 0.30)}{8,40,000} = \frac{(EBIT - 12\% \text{ of } 56,00,000)(1 - 0.30)}{2,80,000}$$

$$**EBIT = ₹10,08,000**$$

**Calculation of amount of Debt and Equity in option 2:**

Debt amount	=	84,00,000 × 2/3	=	56,00,000
Equity amount	=	84,00,000 × 1/3	=	28,00,000

**PYQ 4**

Sun Ltd. is considering two financing plans. Details of which are as under:

(a) Funds requirement is ₹100 Lakhs.

(b) Financial plans:

Plan	Equity	Debts
I	100%	-
II	25%	75%

(c) Cost of debt is 12% p.a.

(d) Tax rate is 30%

(e) Equity shares ₹10 each, issued at a premium of ₹15 per share

(f) Expected earnings before interest and tax (EBIT) ₹40,00,000

**You are required to compute:**

- (1) EPS in each of them plan
- (2) The Financial break-even-point
- (3) Indifference point between I and II

**[(5 Marks) May 2018]**

**Answer**

**(1) Statement of EPS**

<i>Particulars</i>	<i>Alternatives</i>	
	<i>Plan I</i>	<i>Plan II</i>
Earnings before interest and tax	40,00,000	40,00,000
Less: Interest @ 12% on ₹75,00,000	-	9,00,000
EBT	40,00,000	31,00,000
Less: Tax @ 30%	12,00,000	9,30,000
EAT	28,00,000	21,70,000
÷ No. of Equity shares (Issue price ₹25)	÷ 4,00,000	÷ 1,00,000
<b>EPS</b>	<b>₹7.00</b>	<b>₹21.70</b>

**Calculation of amount of number of Equity shares:**

$$\begin{aligned}
 \text{Under Plan I} &= 1,00,00,000 \div 25 (10 + 15) = 4,00,000 \\
 \text{Under Plan I} &= 25,00,000 \div 25 (10 + 15) = 1,00,000
 \end{aligned}$$

**(2) Financial Break Even Point (EBIT equals to fixed financial cost):**

$$\begin{aligned}
 \text{Plan I Financial B.E.P.} &= \text{No Fixed Financial Cost} = \text{Zero} \\
 \text{Plan II Financial B.E.P.} &= \text{Interest on Debt} = \text{9,00,000}
 \end{aligned}$$

**(3) Indifference Point:**

$$\begin{aligned}
 \frac{(\text{EBIT} - I)(1 - t)}{N_1} &= \frac{(\text{EBIT} - I)(1 - t)}{N_1} \\
 \frac{(\text{EBIT} - \text{Nil})(1 - 0.30)}{4,00,000} &= \frac{(\text{EBIT} - 9,00,000)(1 - 0.30)}{1,00,000} \\
 \text{EBIT} &= \text{₹12,00,000}
 \end{aligned}$$

**PYQ 5**

Y Limited requires ₹50,00,000 for a new project. This project is expected to yield earnings before interest and taxes of ₹10,00,000. While deciding about the financial plan, the company considers the objective of maximizing earnings per share.

It has two alternatives to finance the project - by raising debt of ₹5,00,000 or ₹20,00,000 and the balance, in each case, by issuing equity shares. The company's share is currently selling at ₹300, but is expected to decline to ₹250 in case the funds are borrowed in excess of ₹20,00,000. The funds can be borrowed at the rate of 12% upto ₹5,00,000 and at 10% over ₹5,00,000. The tax rate applicable to the company is 25%.

**Which form of financing should the company choose?**

**[(5 Marks) Nov 2018]**

**Answer**



Statement of EPS

Particulars	Alternatives	
	1	2
Earnings before interest and tax	10,00,000	10,00,000
Less: Interest:		
@ 12% on first ₹5,00,000	60,000	60,000
@ 10% on ₹5,00,001 to ₹20,00,000	-	1,50,000
EBT	9,40,000	7,90,000
Less: Tax @ 25%	2,35,000	1,97,500
EAT	7,05,000	5,92,500
÷ No. of Equity shares	15,000	10,000
	(45,00,000/300)	(30,00,000/300)
<b>EPS</b>	<b>₹47.00</b>	<b>₹59.25</b>

**Decision:** The earning per share is higher in alternative II i.e. if the company finance the project by raising debt of ₹20,00,000 & issue equity shares of ₹30,00,000. Therefore, the company should choose this alternative to finance the project.

**PYQ 6**

RM Steels Limited requires ₹10,00,000 for the construction of new plant. It is considering three financial plans:

- (1) The Company may issue 1,00,000 ordinary shares at ₹10 per share.
- (2) The Company may issue 50,000 ordinary shares at ₹10 per share and 5,000 debentures of ₹100 denomination bearing 8% rate of interest.
- (3) The Company may issue 50,000 ordinary shares at ₹10 per share and 5,000 preference shares at ₹100 per share bearing a 8% rate of dividend.

If RM Steels Limited’s earnings before interest and taxes are ₹20,000, ₹40,000, ₹80,000, ₹1,20,000 and ₹2,00,000. Tax rate is 50%.

*You are required to compute the earning per share under each of the three plans? Which alternative would you recommend for RM Steels and why?*

*[(10 Marks) May 2019]*

**Answer**

**1. Statement showing EPS with respect to various plans & different EBIT:**

**a. Equity Financing**

Particulars	₹	₹	₹	₹	₹
EBIT	20,000	40,000	80,000	1,20,000	2,00,000
Less: Interest	0	0	0	0	0
EBT	20,000	40,000	80,000	1,20,000	2,00,000
Less: Tax @ 50%	(10,000)	(20,000)	(40,000)	(60,000)	(1,00,000)
EAT	10,000	20,000	40,000	60,000	1,00,000
÷ No. of Equity Shares	÷ 1,00,000	÷ 1,00,000	÷ 1,00,000	÷ 1,00,000	÷ 1,00,000
<b>EPS</b>	<b>₹0.10</b>	<b>₹0.20</b>	<b>₹0.40</b>	<b>₹0.60</b>	<b>₹1.00</b>

**b. Debt - Equity Mix**

Particulars	₹	₹	₹	₹	₹
EBIT	20,000	40,000	80,000	1,20,000	2,00,000
Less: Interest	(40,000)	(40,000)	(40,000)	(40,000)	(40,000)

EBT	(20,000)	0	40,000	80,000	1,60,000
Less: Tax @ 50%	*10,000	0	(20,000)	(40,000)	(80,000)
EAT	(10,000)	0	20,000	40,000	80,000
÷ No. of Equity Shares	÷ 50,000	÷ 50,000	÷ 50,000	÷ 50,000	÷ 50,000
<b>EPS</b>	<b>(₹0.20)</b>	<b>₹0.00</b>	<b>₹0.40</b>	<b>₹0.80</b>	<b>₹1.60</b>

\*10,000 is the tax saving in case of loss.

**c. Preference Share - Equity Mix**

<b>Particulars</b>	<b>₹</b>	<b>₹</b>	<b>₹</b>	<b>₹</b>	<b>₹</b>
EBIT	20,000	40,000	80,000	1,20,000	2,00,000
Less: Interest	0	0	0	0	0
EBT	20,000	40,000	80,000	1,20,000	2,00,000
Less: Tax @ 50%	(10,000)	(20,000)	(40,000)	(60,000)	(1,00,000)
EAT	10,000	20,000	40,000	60,000	1,00,000
Less: Preferential Div.	** (40,000)	** (40,000)	(40,000)	(40,000)	(40,000)
EAT after Pref. Dividend	(30,000)	(20,000)	0	20,000	60,000
÷ No. of Equity Shares	÷ 50,000	÷ 50,000	÷ 50,000	÷ 50,000	÷ 50,000
<b>EPS</b>	<b>(₹0.60)</b>	<b>(₹0.40)</b>	<b>₹0.00</b>	<b>₹0.40</b>	<b>₹1.20</b>

\*\*In case of cumulative preference shares, the company has to pay cumulative dividend to preference shareholders, when company earns sufficient profits, so deducted here even in case of insufficient profit to reach right decision.

**2. Recommendation:**

- (a) If expected EBIT is less than ₹80,000 : Equity Finance (Alternative 1)
- (b) If expected EBIT is equal to ₹80,000 : Equity or Debt - Equity Mix (Alternative 1 or 2)
- (c) If expected EBIT is more than ₹80,000 : Debt - Equity Mix (Alternative 2)

**PYQ 7**

J Limited is considering three financing plans. The key information is as follows:

- (a) Total investment to be raised ₹4,00,000.
- (b) Plans showing the Financing proportion:

<b>Plans</b>	<b>Equity</b>	<b>Debt</b>	<b>Preference Shares</b>
X	100%	-	-
Y	50%	50%	-
Z	50%	-	50%

- (c) Cost of debt is 10%
- Cost of preference shares is 10%
- (d) Tax rate 50%
- (e) Equity shares of the face value of ₹10 each will be issued at a premium of ₹10 per share.
- (f) Expected EBIT is ₹1,00,000.

**You are required to compute the following for each plan:**

- (1) Earnings per share (EPS)
- (2) Financial break-even-point
- (3) Indifference point between the plans and indicate if any of the plans dominate.

**[[10 Marks] Nov 2020]**



Answer

(1) Statement of EPS

Particulars	Alternatives		
	X	Y	Z
Earnings before interest and tax	1,00,000	1,00,000	1,00,000
Less: Interest @ 10% on ₹2,00,000	-	20,000	-
EBT	1,00,000	80,000	1,00,000
Less: Tax @ 50%	50,000	40,000	50,000
EAT	50,000	40,000	50,000
Less: Preference Dividend @ 10% on ₹2,00,000	-	-	20,000
Earning Available for Equity Shareholders	50,000	40,000	30,000
÷ No. of Equity shares (Issue price ₹20)	20,000	10,000	10,000
	(4,00,000 ÷ 20)	(2,00,000 ÷ 20)	(2,00,000 ÷ 20)
<b>EPS</b>	<b>₹2.50</b>	<b>₹4.00</b>	<b>₹3.00</b>

(2) Financial Break Even Point (EBIT equals to fixed financial cost):

**Proposal X** Financial B.E.P. = No Fixed Financial Cost = **Zero**

**Proposal Y** Financial B.E.P. = Interest on Debt = **20,000**

**Proposal Z** Financial B.E.P. =  $\frac{\text{Preference Dividend}}{(1-t)}$   
 =  $\frac{20,000}{1-0.50}$  = **40,000**

(3) Indifference Point:

Between Proposal X & Y:

$$\frac{(EBIT-I)(1-T)}{N_X} = \frac{(EBIT-I)(1-T)}{N_Y}$$

$$\frac{(EBIT-0)(1-0.50)}{20,000} = \frac{(EBIT-20,000)(1-0.50)}{10,000}$$

**EBIT = ₹40,000**

Between Proposal X & Z:

$$\frac{(EBIT-I)(1-T)}{N_X} = \frac{\{(EBIT-I)(1-T) - PD\}}{N_Z}$$

$$\frac{(EBIT-0)(1-0.50)}{20,000} = \frac{\{(EBIT-0)(1-0.50) - 20,000\}}{10,000}$$

**EBIT = ₹80,000**

Between Proposal Y & Z:

$$\frac{(EBIT-I)(1-T)}{N_Y} = \frac{\{(EBIT-I)(1-T) - PD\}}{N_Z}$$

$$\frac{(EBIT-20,000)(1-0.50)}{10,000} = \frac{\{(EBIT-0)(1-0.50) - 20,000\}}{10,000}$$

**0.5 EBIT - 10,000 ≠ 0.5 EBIT - 20,000**

**There is no indifference point between the financial plans Y and Z.** It can be seen that Financial Plan Y dominates Plan Z. Since, the financial break-even point of the former is only ₹20,000 but in case of latter it is ₹40,000.

**PYQ 8**

Earnings before interest and tax of a company are ₹4,50,000. Currently the company has 80,000 equity shares of ₹10 each, retained earnings of ₹12,00,000. It pays annual interest of ₹1,20,000 on 12% Debentures. The company proposes to take up an expansion scheme for which it needs additional fund of ₹6,00,000. It is anticipated that after expansion, the company will be able to achieve the same rate of return on investment as at present. It can raise fund either through debts at rate of 12% p.a. or by issuing Equity shares at par. Tax rate is 40%.

**Compute the earning per share if:**

- (a) The additional funds were raised through debt.  
 (b) The additional funds were raised by issue of Equity shares.

**Advise whether the company should go for expansion plan and which sources of finance should be preferred.**

**[(10 Marks) Dec 2021]**

**Answer**

**Statement of EPS**

<b>Particulars</b>	<b>Alternatives</b>	
	<b>Debt Plan (i)</b>	<b>Equity Plan (ii)</b>
Earnings before interest and tax @ 15% of ₹36,00,000	5,40,000	5,40,000
Less: Interest:		
Existing	1,20,000	1,20,000
New (12% on ₹6,00,000)	72,000	-
EBT	3,48,000	4,20,000
Less: Tax @ 40%	1,39,200	1,68,000
EAT	2,08,800	2,52,000
÷ No. of Equity shares		
Existing	80,000	80,000
New	-	60,000
<b>EPS</b>	<b>₹2.61</b>	<b>₹1.80</b>

**Advise to the company:** Since EPS after expansion under debt plan is higher (₹2.61) than Existing EPS (₹2.475), company should go for expansion plan and choose debt source of finance.

$$\text{EPS before expansion} = \frac{(\text{EBIT} - I)(1 - T)}{N} = \frac{(4,50,000 - 1,20,000)(1 - 0.4)}{80,000} = \text{₹2.475}$$

**Working notes:**

**1. Calculation of capital employed before expansion plan:**

Equity share capital (80,000 shares × ₹10)	₹8,00,000
Retained earnings	₹12,00,000
Debentures (₹1,20,000/12%)	₹10,00,000
<b>Total capital employed</b>	<b>₹30,00,000</b>

**2. Return on capital employed (ROCE) or Return on Investment:**

$$\text{ROCE} = \frac{\text{EBIT}}{\text{Capital Employed}} \times 100 = \frac{4,50,000}{30,00,000} \times 100 = 15\%$$





3. **Capital employed after expansion = ₹36,00,000 (₹30,00,000 + ₹6,00,000)**

**PYQ 9**

The particulars related to Raj Ltd. for the year ended 31<sup>st</sup> March, 2022 are given as follows:

Output (units at normal capacity)	1,00,000
Selling price per unit	₹40
Variable cost per unit	₹20
Fixed cost	₹10,00,000

The capital structure of the company as on 31<sup>st</sup> March, 2022 is as follows:

<b>Particulars</b>	<b>₹</b>
Equity Share Capital (1,00,000 shares of ₹10 each)	10,00,000
Reserves and Surplus	5,00,000
Current Liabilities	5,00,000
<b>Total</b>	<b>20,00,000</b>

Raj Ltd. has decided to undertake an expansion project to use the market potential that will involve ₹20,00,000. The company expects an increase in output by 50%. Fixed cost will be increased by ₹5,00,000 and variable cost per unit will be decreased by 15%. The additional output can be sold at the existing selling price without any adverse impact on the market.

The following alternative schemes for financing the proposed expansion program are planned:

<b>Alternative</b>	<b>Debt</b>	<b>Equity Shares</b>
1	₹5,00,000	Balance
2	₹10,00,000	Balance
3	₹14,00,000	Balance

Slab wise interest rate for fund borrowed is as given follows:

<b>Fund Limit</b>	<b>Applicable Interest Rate</b>
Upto ₹5,00,000	10%
Over ₹5,00,000 and upto ₹10,00,000	15%
Over ₹10,00,000	20%

Current market price per share is 200.

**Find out which of the above mentioned alternatives would you recommend for raj Ltd. with reference to the EPS, assuming a corporate tax rate is 40%?**

**[(10 Marks) May 2022]**

**Answer**

**Statement of EPS**

<b>Particulars</b>	<b>Alternatives</b>		
	<b>1</b>	<b>2</b>	<b>3</b>
Expected output in units (1,00,000 + 50%)	1,50,000	1,50,000	1,50,000
Sales @ ₹40 per unit	60,00,000	60,00,000	60,00,000
Less: Variable Cost @ ₹17 (₹20 - 15%) p.u.	25,50,000	25,50,000	25,50,000
Contribution	34,50,000	34,50,000	34,50,000
Less: Fixed Cost (₹10,00,000 + ₹5,00,000)	15,00,000	15,00,000	15,00,000
Earnings before interest and tax	19,50,000	19,50,000	19,50,000

Less: Interest:			
@ 10% on first ₹5,00,000	50,000	50,000	50,000
@ 15% on ₹5,00,001 to ₹10,00,000	-	75,000	75,000
@ 20% on above ₹10,00,000	-	-	80,000
EBT	19,00,000	18,25,000	17,45,000
Less: Tax @ 40%	7,60,000	7,30,000	6,98,000
EAT	11,40,000	10,95,000	10,47,000
÷ No. of Equity shares			
Existing	1,00,000	1,00,000	1,00,000
New	7,500	5,000	3,000
	(15,00,000/200)	(10,00,000/200)	(6,00,000/200)
<b>EPS</b>	<b>₹10.60</b>	<b>₹10.43</b>	<b>₹10.17</b>

**Decision:** The earning per share is higher in alternative I i.e. if the company finance the project by raising debt of ₹5,00,000 & issue equity shares of ₹15,00,000. Therefore, the company should choose this alternative to finance the project.

**PYQ 10**

The following information pertains to CIZA Ltd.:

<b>Capital Structure:</b>	<b>₹</b>
Equity share capital (₹10 each)	8,00,000
Retained earnings	20,00,000
9% Preference share capital (₹100 each)	12,00,000
12% Long-term loan	10,00,000
Interest coverage ratio	8
Income tax rate	30%
Price- earnings ratio	25

The company is proposed to take up an expansion plan, which requires an additional investment of ₹34,50,000. Due to this proposed expansion, earnings before interest and taxes of the company will increase by ₹6,15,000 per annum. The additional fund can be raised in following manner:

- (a) By issue of equity shares at present market price, or
- (b) By borrowing 16% Long-term loans from bank.

You are informed that Debt-equity ratio (Debt/Shareholders' fund) in the range of 50% to 80% will bring down the price-earnings ratio to 22 whereas; Debt-equity ratio over 80% will bring down the price-earnings ratio to 18.

**Advise which option is most suitable to raise additional capital so that the Market Price per Share (MPS) is maximized.**

**[(10 Marks) May 23]**

**Answer**

**Statement of Market Value Per Share (MPS)**

<b>Particulars</b>	<b>Equity Plan</b>	<b>Debt Plan</b>
EBIT (9,60,000 + 6,15,000)	15,75,000	15,75,000
Less: Interest: Existing	1,20,000	1,20,000
New (16% of ₹34,50,000)	-	5,52,000
EBT	14,55,000	9,03,000
Less: Tax @ 30%	4,36,500	2,70,900

PAT	10,18,500	6,32,100
Less: Preference dividend (9% of ₹12,00,000)	1,08,000	1,08,000
Earning for Equity shareholders	9,10,500	5,24,100
÷ No. of Equity shares (Existing + New)	1,03,000	80,000
EPS	₹8.84	₹6.55
× PE Ratio	25 Times	18 Times
<b>MPS</b>	<b>₹221.00</b>	<b>₹117.90</b>

**Advise:** Company should raise additional capital through Equity plan to maximize MPS.

**Working notes:**

**1. Debt Equity Ratio if ₹34,50,000 is raised as Equity:**

$$= \frac{10,00,000}{74,50,000 (8,00,000 + 34,50,000 + 20,00,000 + 12,00,000)} \times 100 = 13.42\%$$

As the debt ratio is less than 50% the P/E ratio in this case will remain at 25 times in Plan 1.

**2. Debt Ratio if ₹34,50,000 is raised as debt:**

$$= \frac{10,00,000 + 34,50,000}{40,00,000 (8,00,000 + 20,00,000 + 12,00,000)} \times 100 = 111.25\%$$

As the debt ratio is more than 80% the P/E ratio will be brought down to 18 in Plan 2

**3. Existing EBIT:**

$$\begin{aligned} \text{Interest coverage ratio} &= \frac{\text{EBIT}}{\text{Interest}} = \frac{\text{EBIT}}{1,20,000} = 8 \\ \text{Existing EBIT} &= 9,60,000 \end{aligned}$$

**4. Existing EPS**

$$\begin{aligned} &= \frac{(\text{EBIT} - I)(1 - t) - \text{PD}}{N} \\ &= \frac{(9,60,000 - 1,20,000)(1 - 0.3) - 1,08,000}{80,000} = ₹6 \end{aligned}$$

**5. Present MPS**

$$= \text{EPS} \times \text{PE ratio} = ₹6 \times 25 = ₹150$$

**6. Number of Equity Shares to be issued in Plan 1**

$$= \frac{34,50,000}{150} = 23,000 \text{ shares}$$

**PYQ 11**

The data of K Textiles Ltd. are given as follows:

Particulars	Amount (₹)
Profit Before interest and Tax	50,00,000
Less: Interest on debentures @ 10%	10,00,000
Profit before tax	40,00,000
Less: Income tax @ 50%	20,00,000
Profit after tax	20,00,000
No. of equity shares (₹10 each)	10,00,000
EPS	2

PE	10
Market price per share	20

The Company is planning to start a new project needs to be having a total capital outlay of ₹40,00,000. You are informed that a debt equity ratio  $\left\{\frac{D}{D+E}\right\}$  higher than 36% pushes the  $K_e$  (cost of equity) up to 12.5%, means reducing the PE ratio to 8 and rises the interest rate on additional amount borrowed to 12%. Retained earnings of the company is ₹1.4 crores.

**Find out the probable price of share if:**

- (a) The additional funds are raised as a loan
- (b) The amount is raised by issuing equity shares.

**[(10 Marks) Nov 23]**

**Answer**

**Statement of Market Value Per Share (MPS)**

<b>Particulars</b>	<b>Debt Plan</b>	<b>Equity Plan</b>
EBIT @ 14.71% of 3,80,00,000 (3,40,00,000 + 40,00,000)	55,89,800	55,89,800
Less: Interest: Existing	10,00,000	10,00,000
New (12% of ₹40,00,000)	4,80,000	-
EBT	41,09,800	45,89,800
Less: Tax @ 50%	20,54,900	22,94,900
PAT	20,54,900	22,94,900
÷ No. of Equity shares	10,00,000	12,00,000
EPS	₹2.0549	₹1.9124
× PE Ratio	8 Times	10 Times
<b>MPS</b>	<b>₹16.44</b>	<b>₹19.12</b>

**Note:** In this question EBIT after proposed extension is not given. Therefore, we can assume that existing return on capital employed will be maintained.

**Working notes:**

**1. Calculation of capital employed before expansion plan:**

Equity share capital (10,00,000 shares × ₹10)	₹1,00,00,000
Retained earnings	₹1,40,00,000
Debentures (10,00,000/10%)	₹1,00,00,000
<b>Total capital employed</b>	<b>₹3,40,00,000</b>

**2. Return on Capital Employed (ROCE):**

$$\text{ROCE} = \frac{\text{EBIT}}{\text{Capital Employed}} \times 100 = \frac{50,00,000}{3,40,00,000} \times 100 = 14.71\%$$

**3. Debt Equity Ratio if ₹40,00,000 is raised as Debt:**

$$= \frac{1,40,00,000 (1,00,00,000 + 40,00,000)}{3,80,00,000 (3,40,00,000 + 40,00,000)} \times 100 = 36.84\%$$



As the debt equity ratio is more than 36% the P/E ratio will be brought down to 8 in Plan 1

**4. Debt Equity Ratio if ₹40,00,000 is raised as Equity:**

$$= \frac{1,00,00,000}{3,80,00,000} \times 100 = 26.31\%$$

As the debt equity ratio is less than 36% the P/E ratio in this case will remain at 10 times in Plan 2.

**5. Number of Equity Shares to be issued in Plan 2:**

$$= \frac{40,00,000}{20} = 2,00,000 \text{ shares}$$

**Decision:** Though loan option has higher EPS but equity option has higher MPS therefore company should raise additional fund through equity option.

**SUGGESTED REVISION FOR EXAM:**

**BQ:** 2, 4, 7, 11, 12, 13, 14

**PYQ:** 4, 6, 8, 9, 11



**CHAPTER 2**

**LEVERAGES**

**OPERATING, FINANCIAL AND COMBINED LEVERAGES**

**BQ 1**

Calculate the operating leverage for each of the four firms A, B, C and D from the following price and cost data:

<i>Particulars</i>	<i>A (₹)</i>	<i>B (₹)</i>	<i>C (₹)</i>	<i>D (₹)</i>
Sales price per unit	20	32	50	70
Variable cost per unit	6	16	20	50
Fixed operating cost	60,000	40,000	1,00,000	Nil
Units sold	5,000	5,000	5,000	5,000

**Answer**

*Statement Showing Degree of Operating Leverage*

<i>Particulars</i>	<i>A (₹)</i>	<i>B (₹)</i>	<i>C (₹)</i>	<i>D (₹)</i>
Sales (units)	5,000	5,000	5,000	5,000
Sales value	1,00,000	1,60,000	2,50,000	3,50,000
Less: Variable cost	30,000	80,000	1,00,000	2,50,000
Contribution	70,000	80,000	1,50,000	1,00,000
Less: Fixed operating cost	60,000	40,000	1,00,000	Nil
EBIT	10,000	40,000	50,000	1,00,000
<b>OL (Contribution ÷ EBIT)</b>	<b>7 times</b>	<b>2 times</b>	<b>3 times</b>	<b>1 time</b>

**BQ 2**

A Company produces and sells 10,000 shirts. The selling price per shirt is ₹500. Variable cost is ₹200 per shirt and fixed operating cost is ₹25,00,000.

(a) Calculate operating leverage, (b) If sales are up by 10%, then what is the impact on EBIT?

**Answer**

*(a) Statement of Profitability*

<i>Particulars</i>	<i>₹</i>
Sales (10,000 × 500)	50,00,000
Less: Variable cost (10,000 × 200)	20,00,000
<b>Contribution</b>	<b>30,00,000</b>
Less: Fixed cost	25,00,000
<b>Profit before interest and tax</b>	<b>5,00,000</b>

$$\text{Operating Leverage} = \frac{\text{Contribution}}{\text{EBIT}} = \frac{30,00,000}{5,00,000} = 6 \text{ times}$$

**(b) Impact on EBIT, if sales are go up by 10%:**

$$\Delta \text{ EBIT (in \%)} = \Delta \text{ Sales} \times \text{DOL} = 10\% \times 6 \text{ times} = 60\%$$

$$\begin{aligned} \Delta \text{ EBIT (in amount)} &= \text{Existing EBIT} \times 60\% \\ &= 5,00,000 \times 60\% = \text{Increase by ₹3,00,000} \end{aligned}$$

**BQ 3**

Consider the following information for Omega Ltd:

Earning Before Interest and Tax (EBIT)	₹15,750
Fixed cost	₹1,575
Earning Before Tax (EBT)	₹7,000

Calculate percentage change in earnings per share, if sales increase by 5%

**Answer**

$$\begin{aligned} \text{Combined Leverage} &= \frac{\text{Contribution}}{\text{EBT}} = \frac{\text{EBIT} + \text{Fixed cost}}{\text{EBT}} \\ &= \frac{15,750 + 1,575}{7,000} = 2.475 \text{ times} \\ \% \text{ change in EPS} &= \% \text{ increase in sales} \times \text{CL} \\ &= 5\% \times 2.475 \text{ times} = 12.375\% \end{aligned}$$

**BQ 4**

From the following information extracted from the books of accounts of Imax Ltd., Calculate percentage change in earnings per share, if sales increase by 10% and Fixed Operating cost is ₹1,57,500:

EBIT (Earnings before Interest and Tax)	₹31,50,000
Earnings before Tax (EBT)	₹14,00,000

**Answer**

Calculation of percentage change in Earnings per share:

$$\Delta \text{ EPS (in \%)} = \Delta \text{ Sales} \times \text{CL} = 10\% \times 2.3625 \text{ times} = 23.625\%$$

**Working note:**

$$\text{Combined Leverage} = \frac{\text{Contribution}}{\text{EBT}} = \frac{31,50,000 + 1,57,500}{14,00,000} = 2.3625$$

**BQ 5**

Betatronics Ltd. has the following balance sheet and income statement information:

**Balance Sheet as on 31<sup>st</sup> March, 2023**

<i>Liabilities</i>	₹	<i>Assets</i>	₹
Equity Capital (₹10 per share)	8,00,000	Net Fixed Assets	10,00,000
Retained Earnings	3,50,000	Current Assets	9,00,000
10% Debentures	6,00,000		
Current Liabilities	1,50,000		
	<b>19,00,000</b>		<b>19,00,000</b>

**Income Statement for the year ending 31<sup>st</sup> March, 2023**

<i>Particulars</i>	₹
Sales	3,40,000
Less: Operating Expenses (including ₹60,000 depreciation)	1,20,000
<b>EBIT</b>	<b>2,20,000</b>



Less: Interest @ 10% of 6,00,000		60,000
	<b>EBT</b>	<b>1,60,000</b>
Less: Taxes		56,000
	<b>EAT</b>	<b>1,04,000</b>

- (a) Determine the degree of operating, financial and combined leverages at the current sales level, if all operating expenses, other than depreciation, are variable costs.
- (b) If total assets remain at the same level, but sales (i) increase by 20 percent and (ii) decrease by 20 percent, what will be the earnings per share at the new sales level?

**Answer**

**(a) Calculation of Degree of Operating (DOL), Financial (DFL) and Combined leverages (DCL):**

$$\text{Degree of Operating Leverage} = \frac{\text{Contribution}}{\text{EBIT}} = \frac{3,00,000 - 60,000}{2,20,000} = 1.27$$

$$\text{Degree of Financial Leverage} = \frac{\text{EBIT}}{\text{EBT}} = \frac{2,20,000}{1,60,000} = 1.38$$

$$\text{Degree Combined Leverage} = \text{DOL} \times \text{DFL} = 1.27 \times 1.38 = 1.75$$

**(b) Earnings per share at the new sales level:**

$$\begin{aligned} \text{EPS if sales level increases by 20\%} &= \text{Existing EPS} + \text{increase (\% increase in sales} \times \text{CL)} \\ &= ₹1.30 + 35\% (20\% \times 1.75 \text{ times}) = ₹1.755 \end{aligned}$$

$$\begin{aligned} \text{EPS if sales level decreases by 20\%} &= \text{Existing EPS} - \text{decrease (\% decrease in sales} \times \text{CL)} \\ &= ₹1.30 - 35\% (20\% \times 1.75 \text{ times}) = ₹0.845 \end{aligned}$$

**Working Notes:**

- (i) Variable Costs = ₹60,000 (total cost – depreciation)
- (ii) Variable Costs at:
- (a) Sales level, ₹4,08,000 = ₹72,000 (increase by 20%)
- (b) Sales level, ₹2,72,000 = ₹48,000 (decrease by 20%)

**BQ 6**

The Sale revenue of TM excellence Ltd. @ ₹20 per unit of output is ₹20 lakhs and Contribution is ₹10 lakhs. At the present level of output the DOL of the company is 2.5. The company does not have any Preference Shares. The number of Equity Shares are 1 lakh. Applicable corporate income tax rate is 50% and the rate of interest on Debt Capital is 16% p.a.

**What is the EPS (At sales revenue of ₹20 lakhs) and amount of Debt Capital of the company if a 25% decline in Sales will wipe out EPS.**

**Answer**

$$\begin{aligned} \text{(A) Earnings Per Share} &= \frac{(\text{EBIT} - I)(1 - t)}{\text{Equity shares}} = \frac{(4,00,000 - 1,50,000)(1 - 0.50)}{1,00,000} \\ &= ₹1.25 \end{aligned}$$



$$\begin{aligned} (B) \quad \text{Amount of DEBT} &= \text{Interest} \div \text{Rate of interest} = 1,50,000 \div 16\% \\ &= \mathbf{₹9,37,500} \end{aligned}$$

**Working Note:**

**(1) Calculation of Fixed Cost:**

$$\text{DOL} = \frac{\text{Contribution}}{\text{EBIT}} = \frac{10,00,000}{\text{EBIT}} = 2.5 \text{ times}$$

$$\text{EBIT} = 10,00,000 \div 2.5 = \mathbf{₹4,00,000}$$

$$\text{Fixed Cost} = \text{Contribution} - \text{EBIT} = 10,00,000 - 4,00,000 = \mathbf{₹6,00,000}$$

**(2) Calculation of Degree of Combined Leverage:**

Question says that 25% change in sales will wipe out EPS, wipe out means it will reduce EPS by 100%.

$$\text{DCL} = \frac{\% \text{ Change in EPS}}{\% \text{ Change in Sales}} = \frac{100\%}{25\%} = \mathbf{4 \text{ times}}$$

**(3) Calculation of EBT and Interest:**

$$\text{DCL} = \frac{\text{Contribution}}{\text{EBT}} = \frac{10,00,000}{\text{EBT}} = 4 \text{ times}$$

$$\text{EBT} = 10,00,000 \div 4 = \mathbf{₹2,50,000}$$

$$\text{Interest} = \text{EBIT} - \text{EBT} = 4,00,000 - 2,50,000 = \mathbf{₹1,50,000}$$

**BQ 7**

Consider the following information for Mega Ltd.:

Production level	2,500 units
Contribution per unit	150
Operating leverage	6
Combined leverage	24
Tax rate	30%

**Compute its earnings after tax.**

**Answer**

$$\begin{aligned} \text{Earning after tax} &= \text{EBT} (1 - t) \\ &= ₹15,625 (1 - 0.30) = \mathbf{₹10,937.50} \end{aligned}$$

**Working Notes:**

$$\begin{aligned} \text{Combined leverage} &= \frac{\text{Contribution}}{\text{EBT}} \\ 24 \text{ times} &= \frac{\text{Contribution}}{\text{EBT}} = \frac{2,500 \times 150}{\text{EBT}} \end{aligned}$$

$$\therefore \text{EBT} = \frac{3,75,000}{24} = ₹15,625$$



**BQ 8**

The balance sheet of Alpha Numeric Company is given below:

<i>Liabilities</i>	₹	<i>Assets</i>	₹
Equity Share Capital (₹10 per share)	90,000	Net Fixed Assets	2,25,000
Retained Earning	30,000	Current Assets	75,000
10% Long Term Debt	1,20,000		
Current Liabilities	60,000		
	<b>3,00,000</b>		<b>3,00,000</b>

The company's total assets turnover ratio is 3 times, its fixed operating cost is ₹1,50,000 and its variable operating cost ratio is 50%. The income tax rate is 50%.

*You are required to:*

- Calculate the different type of leverages for the company and EPS.
- Determine the likely level of EBIT if EPS is (a) ₹1.00, (b) ₹2.00 and (c) ₹Nil.

**[(1) OL: 1.5 times, FL: 1.04 times, CL: 1.56 times; EPS : ₹16(2) EBIT: (a) ₹30,000 (b) ₹48,000 (c) ₹12,000]**

**BQ 9**

Calculate the operating leverage, financial leverage and combined leverage from the following data under situations I and II and financial plans A and B:

Installed capacity	4,000 units
Actual production and sales	75% of the Capacity
Selling price	₹30 per unit
Variable cost	₹15 per unit

**Fixed cost:**

<b>Under situation I</b>	₹15,000
<b>Under situation II</b>	₹20,000

**Capital structure:**

	<i>Plan A</i>	<i>Plan B</i>
Equity	₹10,000	₹15,000
Debt (rate of interest at 20%)	₹10,000	₹5,000
<b>Capital Employed</b>	<b>₹20,000</b>	<b>₹20,000</b>

**Answer**

**Statement Showing OL, FL and CL**

<i>Particulars</i>	<i>Situation I</i>		<i>Situation II</i>	
	<i>Plan A</i>	<i>Plan B</i>	<i>Plan A</i>	<i>Plan B</i>
Sales (3,000 × ₹30)	90,000	90,000	90,000	90,000
Less: Variable cost	45,000	45,000	45,000	45,000
<b>Contribution</b>	<b>45,000</b>	<b>45,000</b>	<b>45,000</b>	<b>45,000</b>
Less: Fixed Cost	15,000	15,000	20,000	20,000
<b>EBIT</b>	<b>30,000</b>	<b>30,000</b>	<b>25,000</b>	<b>25,000</b>
Less: Interest	2,000	1,000	2,000	1,000
<b>EBT</b>	<b>28,000</b>	<b>29,000</b>	<b>23,000</b>	<b>24,000</b>

<i>OL (Contribution ÷ EBIT)</i>	<b>1.5</b>	<b>1.5</b>	<b>1.8</b>	<b>1.8</b>
<i>FL (EBIT ÷ EBT)</i>	<b>1.07</b>	<b>1.03</b>	<b>1.09</b>	<b>1.04</b>
<i>CL (Contribution ÷ EBT)</i>	<b>1.61</b>	<b>1.55</b>	<b>1.96</b>	<b>1.88</b>

**BQ 10**

The capital structure of the Progressive Corporation consists of an ordinary share capital of ₹1,00,00,000 (share of ₹100 par value) and ₹10,00,000 of 10% debentures.

Sales increased by 20% from 1,00,000 units to 1,20,000 units, the selling price is ₹10 per unit; variable cost amounts to ₹6 per unit and fixed expenses amount to ₹2,00,000. The income tax rate is assumed to be 50%.

*You are required to calculate the following:*

- (i)** The percentage increase in earnings per share;
- (ii)** The degree of operating leverage at 1,00,000 units and 1,20,000 units.
- (iii)** The degree of financial leverage at 1,00,000 units and 1,20,000 units.
- (iv)** Comment on the behavior of operating and financial leverages in relation to increase in production from 1,00,000 units to 1,20,000 units.

**Answer**

**(i) Calculation of % increase in EPS**

<i>Particulars</i>	<i>1,00,000 units</i>	<i>1,20,000 units</i>
Sales @ ₹10 per unit	10,00,000	12,00,000
Less: Variable cost	6,00,000	7,20,000
<b>Contribution</b>	<b>4,00,000</b>	<b>4,80,000</b>
Less: Fixed cost	2,00,000	2,00,000
<b>Profit before interest and tax</b>	<b>2,00,000</b>	<b>2,80,000</b>
Less: Interest @ 10% of ₹10 lacs	1,00,000	1,00,000
<b>Profit before tax</b>	<b>1,00,000</b>	<b>1,80,000</b>
Less: Tax @ 50%	50,000	90,000
<b>Profit after tax</b>	<b>50,000</b>	<b>90,000</b>
÷ No. of shares	1,00,000	1,00,000
<b>Earning per share</b>	<b>₹0.50</b>	<b>₹0.90</b>
% increase in EPS [(0.90 - 0.50) ÷ 0.50] × 100	<b>-</b>	<b>+80%</b>

**(ii) Degree of Operating Leverage** =  $\frac{\text{Contribution}}{\text{EBIT}}$

At 1,00,000 units =  $\frac{4,00,000}{2,00,000}$  = **2 times**

At 1,20,000 units =  $\frac{4,80,000}{2,80,000}$  = **1.71 times**

**(iii) Degree of Financial Leverage** =  $\frac{\text{EBIT}}{\text{EBT}}$

At 1,00,000 units =  $\frac{2,00,000}{1,00,000}$  = **2 times**

At 1,20,000 units =  $\frac{2,80,000}{1,80,000}$  = **1.56 times**

**(iv) Increase in production and sales will result in decrease in risk.**



**INCOME STATEMENT**

**BQ 11**

The following financial data have been furnished by A Ltd and B Ltd for the year ended 31.03.2023:

<i>Particulars</i>	<i>A Ltd</i>	<i>B Ltd</i>
Operating leverage	3 : 1	4 : 1
Financial leverage	2 : 1	3 : 1
Interest charges per annum	₹12,00,000	₹10,00,000
Corporate tax rate	40%	40%
Variable cost as % of sales	60%	50%

*Prepare Income statements of the two companies. Also comment on the financial position and structure of the two companies.*

*[Profit After Tax: A Ltd ₹7,20,000 and B Ltd ₹3,00,000; Finance leverage for B Ltd is higher and indicates higher financial risk and a higher percentage of debt in the capital structure of B Ltd.]*

**BREAK EVEN POINT, MARGIN OF SAFETY AND OPERATING LEVERAGE**

**BQ 12**

X Corporation has estimated that for a new product, its break even point is 2,000 units, if the item is sold for ₹14 per unit. The cost accounting department has currently identified variable cost of ₹9 per unit.

*Calculate the operating leverage for sales volume of 2,500 units and 3,000 units. What do you infer from the operating leverage of the sales volumes of 2,500 units and 3,000 units and their difference, if any?*

**Answer**

*Statement Showing Operating Leverage*

<i>Particulars</i>	<i>2,500 units</i>	<i>3,000 units</i>
Sales @ ₹14 per unit	35,000	42,000
Less: Variable cost @ ₹9 per unit	22,500	27,000
<i>Contribution</i>	<b>12,500</b>	<b>15,000</b>
Less: Fixed cost	10,000	10,000
<i>Earning before interest and tax</i>	<b>2,500</b>	<b>5,000</b>
<i>Operating Leverage</i> $\left( \frac{\text{Contribution}}{\text{EBIT}} \right)$	$\frac{12,500}{2,500}$	$\frac{15,000}{5,000}$
	<b>= 5 times</b>	<b>= 3 times</b>

Difference between operating leverage at 2,500 units and 3,000 units = **2 times (5 - 3)**

**Working Notes:**

$$\begin{aligned} \text{Fixed cost} &= \text{BEP in units} \times \text{contribution per unit} \\ &= 2,000 \text{ units} \times ₹5 (14 - 9) = \mathbf{₹10,000} \end{aligned}$$

**Inference:** Sales and risk have inverse relationship. Increase in sales would result in decrease in risk.

**BQ 13**

On the basis of following detail calculate Break-even point and Operating Leverage of Product X and Product Y and comment on relationship of Break-even point and Operating Leverage:

<i>Particulars</i>	<i>Product X</i>	<i>Product Y</i>
Number of Unit Sold	1,000	1,000
Sale Price per unit	₹40	₹20
Variable Cost per unit	₹20	₹12
Fixed Cost	₹15,000	₹5,000

**Answer**

**Statement Showing Operating Leverage and Break-even Point**

<i>Particulars</i>	<i>Product X</i>	<i>Product Y</i>
Sale	40,000	20,000
Less: Variable Cost per unit	20,000	12,000
<b>Contribution</b>	<b>20,000</b>	<b>8,000</b>
Less: Fixed cost	15,000	5,000
<b>Earning before interest and tax</b>	<b>5,000</b>	<b>3,000</b>
<b>Operating Leverage</b> $\left( \frac{\text{Contribution}}{\text{EBIT}} \right)$	$\frac{20,000}{5,000}$ <b>= 4 times</b>	$\frac{8,000}{3,000}$ <b>= 2.67 times</b>
<b>Break-even point</b> $\frac{\text{Fixed Cost}}{\text{Contribution Per Unit}}$	$\frac{15,000}{20}$ <b>= 750 units</b>	$\frac{5,000}{8}$ <b>= 625 units</b>

**Relationship:** Firm with high Operating Leverage has high Break-even point.

**BQ 14**

On the basis of following information calculate Operating leverage with the help of Margin of Safety:

<i>Particulars</i>	<i>Product X</i>
Number of Unit Sold	1,000
Sale Price per unit	₹50
Variable Cost per unit	₹30
Fixed Cost	₹15,000

**Answer**

**Statement Showing Operating Leverage**

<i>Particulars</i>	<i>Product X</i>
Sale	50,000
Less: Variable Cost per unit	30,000
<b>Contribution</b>	<b>20,000</b>
Less: Fixed cost	15,000
<b>Earning before interest and tax</b>	<b>5,000</b>
Break-even point (Fixed Cost ÷ Contribution per unit) or (15,000 ÷ 20)	750 units
Margin of Safety (1,000 units – 750 units)	250 units
Margin of Safety to Sales (250 units ÷ 1,000 units)	0.25
<b>Operating Leverage (1 ÷ MOS to sales ratio) or (1 ÷ 0.25)</b>	<b>4 times</b>

**BQ 15**

From the following information, prepare Income Statement of Company A & B:

<i>Particulars</i>	<i>Company A</i>	<i>Company B</i>
--------------------	------------------	------------------



Margin of safety	0.20	0.25
Interest	₹3,000	₹2,000
Profit volume ratio	25%	33.33%
Financial Leverage	4	3
Tax rate	45%	45%

**Answer**

**Income Statement**

<i>Particulars</i>	<i>Company A</i>	<i>Company B</i>
Sales	80,000	36,000
Less: Variable cost (b.f.)	60,000	24,000
Contribution	20,000	12,000
Less: Fixed cost (b.f.)	16,000	9,000
Profit before interest and tax	4,000	3,000
Less: Interest	3,000	2,000
Profit before tax	1,000	1,000
Less: Tax @ 45%	450	450
Profit after tax	550	550

**Working Notes (Company A):**

**(a) Company A:**

$$\begin{aligned}
 \text{Financial Leverage} &= \text{EBIT}/(\text{EBIT} - \text{Interest}) \\
 &= \text{EBIT}/(\text{EBIT} - ₹3,000) = 4 \text{ times} \\
 \text{EBIT} &= 4 \text{ EBIT} - ₹12,000 \\
 \text{EBIT} &= \mathbf{₹4,000}
 \end{aligned}$$

**Company B:**

$$\begin{aligned}
 \text{Financial Leverage} &= \text{EBIT}/(\text{EBIT} - \text{Interest}) \\
 &= \text{EBIT}/(\text{EBIT} - ₹2,000) = 3 \text{ times} \\
 \text{EBIT} &= 3 \text{ EBIT} - ₹6,000 \\
 \text{EBIT} &= \mathbf{₹3,000}
 \end{aligned}$$

**(b) Company A:**

$$\begin{aligned}
 \text{Operating Leverage} &= 1/\text{Margin of Safety} = 1/0.20 = 5 \text{ times} \\
 \text{Operating Leverage} &= \text{Contribution}/\text{EBIT} \\
 &= \text{Contribution}/₹4,000 = 5 \text{ times} \\
 \text{Contribution} &= \mathbf{₹20,000}
 \end{aligned}$$

**Company B:**

$$\begin{aligned}
 \text{Operating Leverage} &= 1/\text{Margin of Safety} = 1/0.25 = 4 \text{ times} \\
 \text{Operating Leverage} &= \text{Contribution}/\text{EBIT} \\
 &= \text{Contribution}/₹3,000 = 4 \text{ times} \\
 \text{Contribution} &= \mathbf{₹12,000}
 \end{aligned}$$

**(c) Company A:**

$$\text{Sales} = \text{Contribution}/\text{PV Ratio} = ₹20,000/0.25 = \mathbf{₹80,000}$$

**Company B:**

$$\text{Sales} = \text{Contribution}/\text{PV Ratio} = ₹12,000/0.33 = \mathbf{₹36,000}$$

**BQ 16**

Company P and Q are having same earnings before tax. However, the margin of safety of Company P is 0.20 and, for Company Q, is 1.25 times than that of Company P. The interest expense of Company P is ₹1,50,000 and, for Company Q, is 1/3<sup>rd</sup> less than that of Company P. Further, the financial leverage of Company P is 4 and, for Company Q, is 75% of Company P. Other information is given as below:

Particulars	Company P	Company Q
Profit volume ratio	25%	33.33%
Tax rate	45%	45%

*You are required to prepare Income Statement for both the companies.*

**Answer**

**Income Statement**

Particulars	Company P	Company Q
Sales	40,00,000	18,00,000
Less: Variable cost	30,00,000	12,00,000
Contribution	10,00,000	6,00,000
Less: Fixed cost	8,00,000	4,50,000
Profit before interest and tax	2,00,000	1,50,000
Less: Interest	1,50,000	1,00,000
Profit before tax	50,000	50,000
Less: Tax @ 45%	22,500	22,500
Profit after tax	27,500	27,500

**Working Notes:**

**(a) Margin of Safety:**

For Company P = 0.20  
 For Company Q = 0.20 × 1.25 = **0.25**

**(b) Interest Expenses:**

For Company P = ₹1,50,000  
 For Company Q = ₹1,50,000 - 1/3 of ₹1,50,000 = **₹1,00,000**

**(c) Financial Leverage:**

For Company P = 4  
 For Company Q = 4 × 75% = **3**

**(d) EBIT:**

**For Company A**

Financial Leverage = EBIT / (EBIT - Interest)  
 4 = EBIT / (EBIT - ₹1,50,000)  
 4 EBIT - ₹6,00,000 = EBIT  
 3 EBIT = ₹6,00,000  
 EBIT = **₹2,00,000**

**For Company B**

Financial Leverage = EBIT / (EBIT - Interest)  
 3 = EBIT / (EBIT - ₹1,00,000)  
 3 EBIT - ₹3,00,000 = EBIT



2 EBIT	=	₹3,00,000
EBIT	=	<b>₹1,50,000</b>

**(e) Contribution:  
For Company A**

Operating Leverage	=	1/Margin of Safety	=	1/0.20	=	5
Operating Leverage	=	Contribution/EBIT				
5	=	Contribution/₹2,00,000				
Contribution	=	<b>₹10,00,000</b>				

**For Company B**

Operating Leverage	=	1/Margin of Safety	=	1/0.25	=	4
Operating Leverage	=	Contribution/EBIT				
4	=	Contribution/₹1,50,000				
Contribution	=	<b>₹6,00,000</b>				

**(f) Sales:  
For Company A**

Profit Volume Ratio	=	25%
Profit Volume Ratio	=	(Contribution/Sales) × 100
25%	=	₹10,00,000/Sales
Sales	=	₹10,00,000/25%
Sales	=	<b>₹40,00,000</b>

**For Company B**

Profit Volume Ratio	=	33.33%
Therefore, Sales	=	₹6,00,000/33.33%
Sales	=	<b>₹18,00,000</b>

**PREFERENCE SHARE CAPITAL**

**BQ 17**

*The following is the income statement of XYZ Ltd for the year 2023:*

Sales	₹50,00,000
Variable cost	₹10,00,000
Contribution	₹40,00,000
Fixed cost	₹20,00,000
EBIT	₹20,00,000
Interest	₹5,00,000
Profit before tax	₹15,00,000
Tax at 40%	₹6,00,000
Profit after tax	₹9,00,000
Preference dividend	₹1,00,000
Profit for equity share holders	₹8,00,000

The company has 4,00,000 equity shares issued to the shareholder.



**Find out:**

- (1) Operating leverage,
- (2) Financial leverage,
- (3) Combined leverage,
- (4) What would be the EPS if the sales level increases by 10% and the EPS if the sales level decreases by 20%.

**Answer**

$$(i) \text{ Operating Leverage} = \frac{\text{Contribution}}{\text{EBIT}} = \frac{40,00,000}{20,00,000} = 2 \text{ times}$$

$$(ii) \text{ Financial Leverage} = \frac{\text{EBIT}}{\text{EBT} - \frac{\text{Preference Dividend}}{1 - \text{Tax}}} = \frac{20,00,000}{15,00,000 - \frac{1,00,000}{1 - 0.40}} = 1.50 \text{ times}$$

$$(iii) \text{ Combined Leverage} = \text{OL} \times \text{FL} = 2 \times 1.5 = 3 \text{ times}$$

$$(iv) \text{ EPS if sales level increases by 10\%} = \text{Existing EPS} + \text{increase (\% increase in sales} \times \text{CL)}$$

$$= ₹2.00 + 30\% (10\% \times 3 \text{ times}) = ₹2.60$$

$$\text{EPS if sales level decreases by 20\%} = \text{Existing EPS} - \text{decrease (\% decrease in sales} \times \text{CL)}$$

$$= ₹2.00 - 60\% (20\% \times 3 \text{ times}) = ₹0.80$$

**BQ 18**

Axar Ltd. has a Sales of ₹68,00,000 with a Variable cost Ratio of 60%. The company has fixed cost of ₹16,32,000. The capital of the company comprises of 12% long term debt, ₹1,00,000 Preference Shares of ₹10 each carrying dividend rate of 10% and 1,50,000 equity shares. The tax rate applicable for the company is 30%.

At current sales level, determine the Interest, EPS and amount of debt for the firm if a 25% decline in Sales will wipe out all the EPS.

**Answer**

$$(A) \text{ Interest} = \text{EBIT} - \text{EBT} = (68,00,000 - 60\% - 16,32,000) - 7,13,333$$

$$= ₹3,74,667$$

$$(B) \text{ EPS of X Ltd.} = \frac{\{\text{EBT} (1 - t) - \text{PD}\}}{\text{No of Equity Shares}} = \frac{\{7,13,333 (1 - 0.3) - 10,000\}}{1,50,000} = ₹3.26$$

$$(C) \text{ Amount of DEBT} = \frac{\text{Interest} \div \text{Rate of interest}}{12\%} = \frac{3,74,667 \div 12\%}{12\%} = ₹31,22,225$$

**Working Note:**

**Calculation of CL and EBT:**

Question says that 25% decrease in sales will result in 100% decrease in EPS:

$$\text{Combined Leverage} = \frac{\% \text{ Change in EPS}}{\% \text{ Change in Sales}} = \frac{100\%}{25\%} = 4 \text{ times}$$



$$\begin{aligned}
 &= \frac{\text{Contribution}}{\text{EBT} - \frac{\text{Preference Dividend}}{1 - \text{Tax}}} = \frac{68,00,000 - 60\%}{\text{EBT} - \frac{10,000}{1 - 0.30}} \\
 4 &= \frac{27,20,000}{\text{EBT} - 33,333} \\
 4 \text{ EBT} - 1,33,332 &= 27,20,000 \\
 \text{EBT} &= \mathbf{7,13,333}
 \end{aligned}$$

MISCELLANEOUS

**BQ 19**

The following particulars relating to Navya Ltd. for the year ended 31<sup>st</sup> March 2023 is given:

Output	1,00,000 units at normal
Selling price per unit	capacity
Variable cost per unit	₹40
Fixed cost	₹20
	₹10,00,000

The capital structure of the company as on 31<sup>st</sup> March, 2023 is as follows:

Particulars	₹
Equity share capital (1,00,000 shares of ₹10 each)	10,00,000
Reserves and surplus	5,00,000
7% Debentures	10,00,000
Current liabilities	5,00,000
<b>Total</b>	<b>30,00,000</b>

Navya Ltd. has decided to undertake an expansion project to use the market potential, that will involve ₹10 lakhs. The company expects an increase in output by 50%. Fixed cost will be increased by ₹5,00,000 and variable cost per unit will be decreased by 10%. The additional output can be sold at the existing selling price without any adverse impact on the market.

*The following alternative schemes for financing the proposed expansion programme are planned:*

- (1) Entirely by equity shares of ₹10 each at par.
- (2) ₹5 lakh by issue of equity shares of ₹10 each and the balance by issue of 6% debentures of ₹100 each at par.
- (3) Entirely by 6% debentures of ₹100 each at par.

*Find out which of the above-mentioned alternatives would you recommend for Navya Ltd. with reference to the risk and return involved, assuming a corporate tax of 40%.*

**Answer**

**Statement Showing Profitability of Alternative Schemes for Financing**

Particulars	Existing	Alt 1	Alt 2	Alt 3
-------------	----------	-------	-------	-------

Production (in units)	1,00,000	1,50,000	1,50,000	1,50,000
Sales value @ ₹40 per unit	40,00,000	60,00,000	60,00,000	60,00,000
Less: Variable cost @ ₹20/ ₹18 per unit	20,00,000	27,00,000	27,00,000	27,00,000
Contribution	20,00,000	33,00,000	33,00,000	33,00,000
Less: Fixed cost	10,00,000	15,00,000	15,00,000	15,00,000
EBIT	10,00,000	18,00,000	18,00,000	18,00,000
Less: Interest on loan:		70,000	70,000	70,000
Existing @ 7% of ₹10,00,000	70,000	-	30,000	60,000
New @ 6% of ₹5/₹10 Lakh	-			
EBT	9,30,000	17,30,000	17,00,000	16,70,000
Less: Tax @ 40%	(3,72,000)	(6,92,000)	(6,80,000)	(6,68,000)
EAT	5,58,000	10,38,000	10,20,000	10,02,000
÷ Number of Equity Shares (Existing + New)	÷ 1,00,000	÷ 2,00,000	÷ 1,50,000	÷ 1,00,000
<b>EPS</b>	<b>₹5.58</b>	<b>₹5.19</b>	<b>₹6.80</b>	<b>₹10.02</b>
Operating leverage (Contribution ÷ EBIT)	2.00	1.83	1.83	1.83
Financial Leverage (EBIT ÷ EBT)	1.08	1.04	1.06	1.08
Combined Leverage (Contribution ÷ EBT)	2.15	1.91	1.94	1.98
<b>Risk</b>	-	<b>Lowest</b>	<b>Lower than Alt 3</b>	<b>Highest</b>
<b>Return</b>	-	<b>Lowest</b>	<b>Lower than Alt 3</b>	<b>Highest</b>

From the above figures, we can see that the Operating Leverage is same in all alternatives though Financial Leverage differs. Alternative (3) uses the maximum amount of debt and result into the highest degree of financial leverage, followed by alternative (2). Accordingly, risk of the company will be maximum in these options. Corresponding to this scheme, however, maximum EPS (i.e., ₹10.02 per share) will be also in option (3).

*So, if Navya Ltd. is ready to take a high degree of risk, then alternative (3) is strongly recommended. In case of opting for less risk, alternative (2) is the next best option with a reduced EPS of ₹6.80 per share. In case of alternative (1), EPS is even lower than the existing option, hence not recommended.*

### BQ 20

A firm's details are as under:

Sales (@100 per unit)	₹24,00,000
Variable Cost	50%
Fixed Cost	₹10,00,000

It has borrowed ₹10,00,000 @ 10% p.a. and its equity share capital is ₹10,00,000 (₹100 each). Assuming tax rate 50%.

**Calculate:**

- (1) Operating Leverage
- (2) Financial Leverage
- (3) Combined Leverage
- (4) Return on Investment as ROE
- (5) If the sales increases by ₹6,00,000; what will the new EBIT?



**Answer**

(1) Operating Leverage =  $\frac{\text{Contribution}}{\text{EBIT}}$  =  $\frac{12,00,000}{2,00,000}$  = **6 times**

(2) Financial Leverage =  $\frac{\text{EBIT}}{\text{EBT}}$  =  $\frac{2,00,000}{1,00,000}$  = **2 times**

(3) Combined Leverage = OL × FL = 6 × 2 = **12 times**

(4) ROI as ROE =  $\frac{\text{Earnings for Equity}}{\text{Equity shareholder's fund}} \times 100$

=  $\frac{50,000}{10,00,000} \times 100$  = **5%**

(5) New EBIT:

Δ EBIT (in %) = Δ Sales × DOL = 25% × 6 times

= **150% or 1.5 times**

New EBIT = Existing EBIT + 150% = 2,00,000 + 150%

= **₹5,00,000**

**Calculation of EPS**

<b>Particulars</b>	<b>₹</b>
Sales	24,00,000
Less: Variable cost @ of 50% of sales	12,00,000
Contribution	12,00,000
Less: Fixed cost	10,00,000
EBIT	2,00,000
Less: Interest @ 10% of 10,00,000	1,00,000
EBT	1,00,000
Less: Tax @ 50%	50,000
EAT	50,000

**BQ 21**

A firm has sales of ₹75,00,000 variable cost is 56% and fixed cost is ₹6,00,000. It has a debt of ₹45,00,000 at 9% and equity of ₹55,00,000.

- (i) What is the firm's ROI?
- (ii) Does it have favourable financial leverage?
- (iii) If the firm belongs to an industry whose capital turnover is 3, does it have a high or low capital turnover?
- (iv) What are the operating, financial and combined leverages of the firm?
- (v) If the sales is increased by 10% by what percentage EBIT will increase?
- (vi) At what level of sales the EBT of the firm will be equal to zero?
- (vii) If EBIT increases by 20%, by what percentage EBT will increase?

Answer

**Income Statement**

<i>Particulars</i>	₹
Sales	75,00,000
Less: Variable cost @ of 56% of sales	42,00,000
Contribution	33,00,000
Less: Fixed costs	6,00,000
EBIT	27,00,000
Less: Interest @ 9% of 45,00,000	4,05,000
EBT	22,95,000

(i)  $ROI = \frac{EBIT}{Capital\ Employed} \times 100 = \frac{27,00,000}{45,00,000 + 55,00,000} \times 100 = 27\%$

(ii) ROI is 27% and Interest on debt is 9%, hence, it has a favourable financial leverage.

(iii)  $Capital\ Turnover = \frac{Net\ Sales}{Capital} = \frac{75,00,000}{1,00,00,000} = 0.75$

Firm has very low capital turnover as compared to industry average of 3.

(iv) Calculation of Operating, Financial and Combined leverages:

Operating Leverage =  $\frac{Contribution}{EBIT} = \frac{33,00,000}{27,00,000} = 1.222$

Financial Leverage =  $\frac{EBIT}{EBT} = \frac{27,00,000}{22,95,000} = 1.176$

Combined Leverage =  $OL \times FL = 1.222 \times 1.176 = 1.437$

(v) Operating leverage is 1.22. So if sales is increased by 10% then EBIT will be increased by  $1.222 \times 10$  i.e. 12.22% (approx)

(vi)

EBT	=	Sales - Variable cost - Fixed cost - Interest	
Nil	=	Sales - 56% sales - 6,00,000 - 4,05,000	
44% of sales	=	10,05,000	
Sales	=	<b>22,84,091</b>	

Hence at ₹22,84,091 sales level EBT of the firm will be equal to Zero.

(vii) Financial leverage is 1.176. So, if EBIT increases by 20% then EBT will increase by  $1.18 \times 20\% = 23.52\%$  (approx)



PAST YEAR QUESTIONS

**PYQ 1**

A company had the following Balance Sheet as on 31<sup>st</sup> March, 2014:

<i>Liabilities</i>	₹	<i>Assets</i>	₹
Equity Share Capital (50 lakh shares of ₹10 each)	5.00	Fixed Assets (Net)	12.50
Reserve and Surplus	1.00	Current Assets	7.50
15% Debentures	10.00		
Current Liabilities	4.00		
	<b>20.00</b>		<b>20.00</b>

The additional information given is as under:

Fixed cost per annum (excluding interest)	4 crores
Variable operating cost ratio	65%
Total assets turnover ratio	2.5
Income Tax rate	30%

**Required:**

- (i) Earnings Per Share
- (ii) Operating Leverage
- (iii) Financial Leverage
- (iv) Combined Leverage

[(8 Marks) May 2014]

**Answer**

(i) **Calculation of EPS:**

$$\text{EPS} = \frac{\text{EAT}}{\text{No. of Shares}} = \frac{840 \text{ Lakhs}}{50 \text{ Lakhs}} = \text{₹}16.80$$

(ii) **Calculation of OL:**

$$\text{OL} = \frac{\text{Contribution}}{\text{EBIT}} = \frac{17.50 \text{ Crores}}{13.50 \text{ Crores}} = 1.296 \text{ times}$$

(iii) **Calculation of FL:**

$$\text{FL} = \frac{\text{EBIT}}{\text{EBT}} = \frac{13.50 \text{ Crores}}{12.00 \text{ Crores}} = 1.125 \text{ times}$$

(iv) **Calculation of CL:**

$$\text{CL} = \text{OL} \times \text{FL} = 1.296 \times 1.125 = 1.458 \text{ times}$$

**Working Notes:**

**Income Statement**

<i>Particulars</i>	₹ (in crores)
Sales (2.5 times of 20 crores)	50.00
Less: Variable Cost @ 65% of 50 crores	32.50
<b>Contribution</b>	<b>17.50</b>
Less: Fixed Cost	4.00

	<b>EBIT</b>	<b>13.50</b>
Less: Interest @ 15% of 10 crores		1.50
	<b>EBT</b>	<b>12.00</b>
Less: Tax @ 30%		3.60
	<b>EAT</b>	<b>8.40</b>

**PYQ 2**

**The capital structure of RST Ltd. is as follows:**

Equity share capital of ₹10 each	:	₹8,00,000
10% Preference share capital of ₹100 each	:	₹5,00,000
12% Debenture of ₹100 each	:	₹7,00,000

**Additional Information:**

Profit after tax (tax rate 30%)	:	₹2,80,000
Operating expenses (including depreciation ₹96,800)	:	1.50 times of EBIT
Equity share dividend paid	:	15%
Market price per equity share	:	₹23.00

**Required to calculate:**

- (i) Operating and financial leverage.
- (ii) Cover the preference and equity share dividends.
- (iii) The earning yield and price earning ratio.
- (iv) The net fund flow.

**Note: All operating expenses (excluding depreciation) are variable.**

**[(8 Marks) Nov 2014]**

**Answer**

**(i) Operating & Financial leverage:**

$$\text{Operating Leverage} = \frac{\text{Contribution}}{\text{EBIT}} = \frac{5,80,800}{4,84,000} = 1.2 \text{ times}$$

$$\begin{aligned} \text{Financial Leverage} &= \frac{\text{EBIT}}{\text{EBT} - \frac{\text{Preference Dividend}}{1 - \text{Tax}}} = \frac{4,84,000}{4,00,000 - \frac{50,000}{1 - 0.30}} \\ &= 1.473 \text{ times} \end{aligned}$$

**(ii) Calculation of cover the preference & equity share dividends:**

$$\begin{aligned} \text{Cover the Preference Share Dividend} &= \frac{\text{Profit after tax}}{\text{Preference dividend}} = \frac{2,80,000}{50,000} \\ &= 5.6 \text{ times} \end{aligned}$$

$$\begin{aligned} \text{Cover the Equity Share Dividend} &= \frac{\text{Profit after tax} - \text{Preference dividend}}{\text{Equity dividend}} \\ &= \frac{2,80,000 - 50,000}{15\% \text{ of } 8,00,000} = 1.92 \text{ times} \end{aligned}$$

**(iii) Earning yield & price earning ratio:**



$$\text{Earning Yield Ratio} = \frac{\text{EPS}}{\text{MPS}} \times 100 = \frac{2.875}{23.00} \times 100 = 12.50\%$$

$$\text{Price Earning Ratio} = \frac{\text{MPS}}{\text{EPS}} = \frac{23.00}{2.875} = 8 \text{ times}$$

$$\begin{aligned} \text{Calculation of EPS} &= \frac{\text{PAT} - \text{Preference dividends}}{\text{No. of Equity shares}} = \frac{2,80,000 - 50,000}{80,000} \\ &= \text{₹}2.875 \end{aligned}$$

**(iv) Net fund flow:**

$$\begin{aligned} \text{Net fund flow} &= \text{PAT} - \text{Preference dividends} - \text{Equity dividends} + \text{Depreciation} \\ &= 2,80,000 - 50,000 - 1,20,000 + 96,800 = \text{₹}2,06,800 \end{aligned}$$

**Calculation of contribution**

<i>Particulars</i>	<i>₹</i>
Profit after tax	2,80,000
Add: Tax (2,80,000 × 30/70)	1,20,000
Profit before tax	4,00,000
Add: Interest on debenture (7,00,000 × 12%)	84,000
Earning before interest and tax	4,84,000
Add: Fixed cost (only depreciation)	96,800
<b>Contribution</b>	<b>5,80,800</b>

**PYQ 3**

Following information are related to four firms of the same industry:

<i>Firm</i>	<i>Change in Revenue</i>	<i>Change in Operating Income</i>	<i>Change in EPS</i>
P	27%	25%	30%
Q	25%	32%	24%
R	23%	36%	21%
S	21%	40%	23%

**Find out:**

- (i)** Degree of operating leverage, and
- (ii)** Degree of combined leverage of all the firms.

**[(5 Marks) May 2015]**

**Answer**

**(i) Degree of Operating Leverage** =  $\frac{\% \text{ Change in operating income}}{\% \text{ Change in revenue}}$

$$\begin{aligned} \text{P} &= 25\% \div 27\% = 0.93 \\ \text{Q} &= 32\% \div 25\% = 1.28 \\ \text{R} &= 36\% \div 23\% = 1.57 \\ \text{S} &= 40\% \div 21\% = 1.91 \end{aligned}$$

**(ii) Degree of Combined Leverage** =  $\frac{\% \text{ Change in EPS}}{\% \text{ Change in revenue}}$

$$\text{P} = 30\% \div 27\% = 1.11$$



Q	=	24% ÷ 25%	=	<b>0.96</b>
R	=	21% ÷ 23%	=	<b>0.91</b>
S	=	23% ÷ 21%	=	<b>1.10</b>

**PYQ 4**

The capital structure of the ABC Ltd as at 31.03.15 consists of ordinary share capital of ₹5,00,000 (face value ₹100 each) and 10% debentures of ₹5,00,000 (₹100 each). In the year ended March 15, sales decreased from 60,000 units to 50,000 units. During the year and in the previous year, the selling price is ₹12 per unit; variable cost stood at ₹8 per unit and fixed expenses were at ₹1,00,000 p.a. The income tax rate was 30%.

*You are required to calculate the following:*

- (i) The percentage decrease in earnings per share.
- (ii) The degree of operating leverage at 60,000 units and 50,000 units.
- (iii) The degree of financial leverage at 60,000 units and 50,000 units.

*[(5 Marks) June 2015]*

**Answer**

**(i) Calculation of % decrease in EPS**

<i>Particulars</i>	<i>60,000 units</i>	<i>50,000 units</i>
Sales @ ₹12 per unit	7,20,000	6,00,000
Less: Variable cost @ ₹8 per unit	4,80,000	4,00,000
<b>Contribution</b>	<b>2,40,000</b>	<b>2,00,000</b>
Less: Fixed cost	1,00,000	1,00,000
<b>Profit before interest and tax</b>	<b>1,40,000</b>	<b>1,00,000</b>
Less: Interest @ 10% of ₹5,00,000	50,000	50,000
<b>Profit before tax</b>	<b>90,000</b>	<b>50,000</b>
Less: Tax @ 30%	27,000	15,000
<b>Profit after tax</b>	<b>63,000</b>	<b>35,000</b>
÷ No. of shares	5,000	5,000
<b>Earning per share</b>	<b>₹12.60</b>	<b>₹7.00</b>

$$\% \text{ Decrease in EPS} = \frac{12.60 - 7.00}{12.60} \times 100 = 44.44\%$$

**(ii) Degree of Operating Leverage** =  $\frac{\text{Contribution}}{\text{EBIT}}$

At 60,000 units =  $\frac{2,40,000}{1,40,000} = 1.71 \text{ times}$

At 50,000 units =  $\frac{2,00,000}{1,00,000} = 2 \text{ times}$

**(iii) Degree of Financial Leverage** =  $\frac{\text{EBIT}}{\text{EBT}}$

At 60,000 units =  $\frac{1,40,000}{90,000} = 1.56 \text{ times}$

At 50,000 units =  $\frac{1,00,000}{50,000} = 2 \text{ times}$



**PYQ 5**

From the following details of X Ltd., prepare the Income Statement for the year ended 31<sup>st</sup> December 2014:

Financial Leverage	:	2
Interest	:	₹2,000
Operating Leverage	:	3
Variable cost as a % of sales	:	75%
Income tax rate	:	30%

**[(5 Marks) Nov 2015]**

**Answer**

**Income Statement for the year ended 31<sup>st</sup> December, 2014**

<b>Particulars</b>		<b>₹</b>
Sales		48,000
Less: Variable cost		36,000
	Contribution	12,000
Less: Fixed cost		8,000
	EBIT	4,000
Less: Interest		2,000
	EBT	2,000
Less: Tax @ 30%		600
	EAT	1,400

**Working Notes:**

**(a) Calculation of EBIT:**

$$\begin{aligned} \text{Financial Leverage} &= 2 = \frac{\text{EBIT}}{\text{EBT}} = \frac{\text{EBIT}}{\text{EBIT} - \text{Interest}} \\ &= \frac{\text{EBIT}}{\text{EBIT} - 2,000} \quad \text{or} \quad \text{EBIT} = \mathbf{₹4,000} \end{aligned}$$

**(b) Calculation of Contribution:**

$$\begin{aligned} \text{Operating Leverage} &= 3 = \frac{\text{Contribution}}{\text{EBIT}} = \frac{\text{Contribution}}{4,000} \\ \text{Contribution} &= \mathbf{₹12,000} \end{aligned}$$

**(c) Calculation of Sales:**

$$\text{Sales Value} = \frac{\text{Contribution}}{\text{PV Ratio}} = \frac{12,000}{100\% - 75\%} = \mathbf{₹48,000}$$

**PYQ 6**

A company had the following Balance Sheet as on 31<sup>st</sup> March, 2015.

<b>Liabilities</b>	<b>₹</b>	<b>Assets</b>	<b>₹</b>
Equity Share Capital of ₹10 each	40,00,000	Fixed Assets (Net)	1,28,00,000
Reserve and Surplus	8,00,000	Current Assets	32,00,000
15% Debentures	80,00,000		
Current Liabilities	32,00,000		
	<b>1,60,00,000</b>		<b>1,60,00,000</b>

The additional information given is as under:

Fixed cost per annum (excluding interest)	₹32,00,000
Variable operating cost ratio	70%
Total assets turnover ratio	2.5
Income Tax rate	30%

Required:

- (i) Operating Leverage, (ii) Financial Leverage, (iii) Combined Leverage and (iv) EPS  
 [(5 Marks) May 2016]

Answer

(i) Calculation of OL:

$$OL = \frac{\text{Contribution}}{\text{EBIT}} = \frac{1,20,00,000}{88,00,000} = 1.364 \text{ times}$$

(ii) Calculation of FL:

$$FL = \frac{\text{EBIT}}{\text{EBT}} = \frac{88,00,000}{76,00,000} = 1.158 \text{ times}$$

(iii) Calculation of CL:

$$CL = OL \times FL = 1.364 \times 1.158 = 1.579 \text{ times}$$

(iv) Calculation of EPS:

$$EPS = \frac{\text{EAT}}{\text{No. of Shares}} = \frac{53,20,000}{4,00,000} = ₹13.30$$

Working Notes:

Income Statement

Particulars	₹
Sales (2.5 times of 1,60,00,000)	4,00,00,000
Less: Variable Cost @ 70% of 400 Lacs	2,80,00,000
<b>Contribution</b>	<b>1,20,00,000</b>
Less: Fixed Cost	32,00,000
<b>EBIT</b>	<b>88,00,000</b>
Less: Interest @ 15% of 80,00,000	12,00,000
<b>EBT</b>	<b>76,00,000</b>
Less: Tax @ 30%	22,80,000
<b>EAT</b>	<b>53,20,000</b>

PYQ 7

The following information related to YZ company Ltd. for the year ended 31st March, 2016 are available to you:

Equity share capital of ₹10 each	:	₹50,00,000
12% Bonds of ₹1,000 each	:	₹37,00,000
Sales	:	₹84,00,000
Fixed cost (Excluding Interest)	:	₹6,96,000



Financial leverage	:	1.49
Profit Volume Ratio	:	27.55%
Income Tax Rate	:	40%

**You are required to calculate:**

- (a) Operating Leverage;
- (b) Combined Leverage; and
- (c) Earning Per Share. [upto two decimal points]

**[(5 Marks) Nov 2016]**

**Answer**

(a) Operating Leverage =  $\frac{\text{Contribution}}{\text{EBIT}} = \frac{23,14,200}{16,18,200} = 1.43 \text{ times}$

(b) Combined Leverage =  $\text{OL} \times \text{FL} = 1.43 \times 1.49 = 2.13 \text{ times}$

(c) Earnings Per Share =  $\frac{\text{PAT}}{\text{No of Equity shares}} = \frac{6,51,624}{5,00,000} = ₹1.303$

**Working Notes:**

1. Contribution = Sales × PV Ratio = 84 Lacs × 27.55% = **23,14,200**

2. EBIT = Contribution - Operating Fixed Cost = 23,14,200 - 6,96,000 = **16,18,200**

3. Profit after tax = (EBIT - Interest) (1 - t) = (16,18,200 - 5,32,160) (1 - 0.40) = **6,51,624**

4. Interest:

Financial Leverage	=	$\text{EBIT} \div \text{EBT}$	=	$16,18,200 \div \text{EBT}$
	=	1.49		
EBT	=	$16,18,200 \div 1.49$	=	10,86,040
Interest	=	$\text{EBIT} - \text{EBT}$	=	$16,18,200 - 10,86,040$
	=	<b>5,32,160</b>		

Other interest = Total interest - Interest on bonds = 5,32,160 - 12% of 37,00,000 = **88,160**

**Note:** The question can also be solved by using interest on Bonds only, answer will be changed accordingly.

**PYQ 8**

You are given the following information of 5 firms of the same industry:

<b>Firm</b>	<b>Change in Revenue</b>	<b>Change in Operating Income</b>	<b>Change in EPS</b>
M	28%	26%	32%
N	27%	34%	26%
P	25%	38%	23%
Q	23%	43%	27%
R	25%	40%	28%

**Find out:**

- (a) Degree of operating leverage, and
- (b) Degree of combined leverage of all the firms.

**[(5 Marks) May 2017]**

**Answer**

<b>(a) Degree of Operating Leverage</b>	=	$\frac{\% \text{ Change in operating income}}{\% \text{ Change in revenue}}$	=	
M	=	$26\% \div 28\%$	=	<b>0.93</b>
N	=	$34\% \div 27\%$	=	<b>1.26</b>
P	=	$38\% \div 25\%$	=	<b>1.52</b>
Q	=	$43\% \div 23\%$	=	<b>1.87</b>
R	=	$40\% \div 25\%$	=	<b>1.60</b>

<b>(b) Degree of Combined Leverage</b>	=	$\frac{\% \text{ Change in EPS}}{\% \text{ Change in revenue}}$	=	
M	=	$32\% \div 28\%$	=	<b>1.14</b>
N	=	$26\% \div 27\%$	=	<b>0.96</b>
P	=	$23\% \div 25\%$	=	<b>0.92</b>
Q	=	$27\% \div 23\%$	=	<b>1.17</b>
R	=	$28\% \div 25\%$	=	<b>1.12</b>

**PYQ 9**

**The following details of a company for the year ended 31 March, 2017 are given below:**

Operating leverage	2 times
Combined leverage	2.5 times
Fixed Cost (Excluding interest)	₹3.40 lakhs
Sales	₹50.00 lakhs
8% Debentures of ₹100 each	₹30.25 lakhs
Equity Share Capital of ₹10 each	₹34.00 lakhs
Income tax rate	30 per cent

**Required:**

- (i) Calculate Financial Leverage.
- (ii) Calculate P/V ratio and Earning Per Share (EPS).
- (iii) If the company belongs to an industry, whose assets turnover is 1.5, does it have a high or low assets turnover?
- (iv) At what level of sales the Earning before Tax (EBT) of the company will be equal to zero?

**[(8 Marks) Nov 2017]**

**Answer**

**(i) Calculation of Financial Leverage:**

$$\text{Financial Leverage} = \text{CL} \div \text{OL} = 2.50 \div 2 = 1.25$$

**(ii) P/V Ratio and EPS:**

$$\text{P/V ratio} = \frac{\text{Contribution}}{\text{Sales}} \times 100 = \frac{6,80,000}{50,00,000} \times 100 = 13.60\%$$



$$\text{EPS} = \frac{\text{PAT}}{\text{No. of Shares}} = \frac{68,600}{3,40,000} = \text{₹}0.20$$

**Calculation of contribution:**

$$\begin{aligned} \text{Operating leverage} &= \frac{\text{Contribution}}{\text{Contribution} - \text{FC}} = \frac{\text{Contribution}}{\text{Contribution} - 3,40,000} \\ &= 2 \text{ times} \end{aligned}$$

$$2C - 6,80,000 = \text{Contribution (C)} = \text{₹}6,80,000$$

**Calculation of PAT:**

$$\begin{aligned} \text{Profit after tax} &= (\text{Contribution} - \text{fixed cost} - \text{interest}) (1 - t) \\ &= (6,80,000 - 3,40,000 - 8\% \text{ of } 30,25,000)(1 - 0.30) = \text{₹}68,600 \end{aligned}$$

**(iii) Assets turnover:**

$$\text{Assets turnover} = \frac{\text{Sales}}{\text{Total Assets}} = \frac{50,00,000}{34,00,000 + 30,25,000} = 0.778$$

*0.778 < 1.5 means lower than industry assets turnover.*

**(iv) Level of sales to earn zero EBT:**

$$\begin{aligned} \text{EBT} &= \text{Sales} - \text{Variable cost} - \text{Fixed cost} - \text{Interest} \\ \text{Nil} &= \text{Sales} - 86.40\% \text{ sales} - 3,40,000 - 2,42,000 \\ 13.60\% \text{ of sales} &= 5,82,000 \\ \text{Sales} &= \text{₹}42,79,412 \end{aligned}$$

**Note:** The question can also be solved by first calculating EBIT with the help of Financial Leverage, answer will be changed accordingly.

**PYQ 10**

**Following are the selected financial information of A Ltd and B Ltd for the year ended March 31, 2018:**

	<b>A Ltd</b>	<b>B Ltd</b>
Variable cost ratio	60%	50%
Interest	₹20,000	₹1,00,000
Operating Leverage	5	2
Financial Leverage	3	2
Tax rate	30%	30%

**You are required to find out:**

- (1) EBIT
- (2) Sales
- (3) Fixed cost
- (4) Identify the company which is better placed with reasons based on leverages.

**[(8 Marks) May 2018]**

**Answer**

$$(1) \text{ Financial Leverage} = \frac{\text{EBIT}}{\text{EBIT} - \text{Interest}}$$

Financial Leverage (A Ltd)	=	$\frac{\text{EBIT}}{\text{EBIT} - 20,000}$	=	3 times
EBIT	=	<b>₹30,000</b>		
Financial Leverage (B Ltd)	=	$\frac{\text{EBIT}}{\text{EBIT} - 1,00,000}$	=	2 times
EBIT	=	<b>₹2,00,000</b>		
<b>(2)</b> Operating Leverage	=	$\frac{\text{Contribution}}{\text{EBIT}}$		
Operating Leverage (A Ltd)	=	$\frac{\text{Contribution}}{30,000}$	=	5 times
Contribution	=	₹1,50,000		
Sales	=	₹1,50,000 ÷ 40% (PV)	=	<b>₹3,75,000</b>
Operating Leverage (B Ltd)	=	$\frac{\text{Contribution}}{2,00,000}$	=	2 times
Contribution	=	₹4,00,000		
Sales	=	₹4,00,000 ÷ 50% (PV)	=	<b>₹8,00,000</b>
<b>(3)</b> Contribution	=	EBIT + Fixed Cost		
Contribution (A Ltd)	=	30,000 + Fixed Cost	=	₹1,50,000
Fixed cost	=	<b>₹1,20,000</b>		
Contribution (B Ltd)	=	2,00,000 + Fixed Cost	=	₹4,00,000
Fixed cost	=	<b>₹2,00,000</b>		

**(4) Comment based on leverage:** B Ltd is better than A Ltd having lower degree of Business risk, Financial risk and overall risk.

**PYQ 11**

*The following data have been extracted from the books of LM Ltd:*

Sales	₹100 Lakhs
Interest payable per annum	₹10 Lakhs
Operating leverage	1.2
Combined leverage	2.16

**You are required to find out:**

- (1)** The Financial leverage
- (2)** Fixed cost and
- (3)** P/V ratio

**[(5 Marks) May 2018]**



**Answer**

(1) Financial Leverage = Combined leverage ÷ Operating leverage  
 = 2.16 ÷ 1.2 = **1.8 times**

(2) Calculation of fixed cost:

Financial Leverage =  $\frac{\text{EBIT}}{\text{EBIT} - \text{Interest}}$  = 1.8 times

=  $\frac{\text{EBIT}}{\text{EBIT} - 10,00,000}$  = 1.8 times

EBIT = ₹22,50,000

Operating Leverage =  $\frac{\text{Contribution}}{\text{EBIT}}$  = 1.2 times

Contribution = ₹22,50,000 × 1.2 = ₹27,00,000

Fixed cost = Contribution – EBIT  
 = ₹27,00,000 – 22,50,000 = **₹4,50,000**

(3) P/V ratio = Contribution ÷ Sales  
 = 27,00,000 ÷ 1,00,00,000 = **27%**

**PYQ 12**

Following is Balance Sheet of Soni Ltd. as on 31<sup>st</sup> March, 2018.

<i>Liabilities</i>	₹	<i>Assets</i>	₹
Equity Share Capital of ₹10 each	25,00,000	Non Current Assets	60,00,000
Reserve and Surplus	5,00,000	Current Assets	40,00,000
Non Current liabilities (12% Debt)	50,00,000		
Current Liabilities	20,00,000		
	<b>1,00,00,000</b>		<b>1,00,00,000</b>

**Additional information:**

Fixed cost per annum (excluding interest)	₹20,00,000
Variable operating cost ratio	60%
Total assets turnover ratio	5 times
Income Tax rate	25%

**You are required to:**

- (1) Prepare Income Statement
- (2) Calculate the following and comment:
  - (a) Operating Leverage
  - (b) Financial Leverage
  - (c) Combined Leverage

**[(10 Marks) Nov 2018]**

**Answer**

**(1) Income Statement**

<i>Particulars</i>	₹
--------------------	---



Sales (5 times of 1,00,00,000)		5,00,00,000
Less: Variable Cost @ 60% of 500 Lacs		3,00,00,000
	<b>Contribution</b>	<b>2,00,00,000</b>
Less: Fixed Cost		20,00,000
	<b>EBIT</b>	<b>1,80,00,000</b>
Less: Interest @ 12% of 50,00,000		6,00,000
	<b>EBT</b>	<b>1,74,00,000</b>
Less: Tax @ 25%		43,50,000
	<b>EAT</b>	<b>1,30,50,000</b>

**(2) Calculation of OL:**

$$OL = \frac{\text{Contribution}}{\text{EBIT}} = \frac{2,00,00,000}{1,80,00,000} = 1.11 \text{ times}$$

It indicates fixed cost in cost structure. It indicates sensitivity of earnings before interest and tax (EBIT) to change in sales at a particular level.

**Calculation of FL:**

$$FL = \frac{\text{EBIT}}{\text{EBT}} = \frac{1,80,00,000}{1,74,00,000} = 1.03 \text{ times}$$

The financial leverage is very comfortable since the debt service obligation is small vis-à-vis EBIT.

**Calculation of CL:**

$$CL = OL \times FL = 1.11 \times 1.03 = 1.15 \text{ times}$$

The combined leverage studied the choice of fixed cost in cost structure and choice of debt in capital structure. It studies how sensitive the change in EPS is vis-à-vis change in sales.

**PYQ 13**

A company has sales of ₹1,00,00,000; variable cost is 55% of sales and fixed cost is ₹6,00,000. The capital structure of the company is: Equity ₹1,20,00,000 and 8% Debt ₹80,00,000.

**Calculate:**

- Operating, Financial and Combined Leverages.
- If the sales amount is increased by 12%, by what percentage EBIT will increase?

**[(5 Marks) Nov 2018]**

**Answer**

$$(1) \text{ Operating Leverage} = \frac{\text{Contribution}}{\text{EBIT}} = \frac{1,00,00,000 \times 45\%}{45,00,000 - 6,00,000} = 1.154 \text{ times}$$

$$\text{Financial Leverage} = \frac{\text{EBIT}}{\text{EBT}} = \frac{39,00,000}{39,00,000 - 8\% \text{ of } 80,00,000} = 1.196 \text{ times}$$

$$\text{Combined Leverage} = OL \times FL = 1.154 \times 1.196 = 1.38 \text{ times}$$

- % increase on EBIT:



$$\Delta \text{ EBIT (in \%)} = \Delta \text{ Sales} \times \text{DOL} = 12\% \times 1.154 \text{ times} = 13.848\%$$

**PYQ 14**

The capital structure of the Shiva Ltd. consists of an ordinary share capital of ₹20,00,000 (share of ₹100 par value) and ₹20,00,000 of 10% debentures.

Sales increased by 20% from 2,00,000 units to 2,40,000 units, the selling price is ₹10 per unit; variable cost amounts to ₹6 per unit and fixed expenses amount to ₹4,00,000. The income tax rate is assumed to be 50%.

*You are required to calculate the following:*

- (1) The percentage increase in earnings per share;
- (2) Financial leverage at 2,00,000 units and 2,40,000 units.
- (3) Operating leverage at 2,00,000 units and 2,40,000 units.
- (4) Comment on the behavior of operating and financial leverages in relation to increase in production from 2,00,000 units to 2,40,000 units.

*[(10 Marks) May 2019]*

**Answer**

**(1) Calculation of % increase in EPS**

<i>Particulars</i>	<i>2,00,000 units</i>	<i>2,40,000 units</i>
Sales @ ₹10 per unit	20,00,000	24,00,000
Less: Variable cost	12,00,000	14,40,000
<i>Contribution</i>	<i>8,00,000</i>	<i>9,60,000</i>
Less: Fixed cost	4,00,000	4,00,000
<i>Profit before interest and tax</i>	<i>4,00,000</i>	<i>5,60,000</i>
Less: Interest @ 10% of ₹20,00,000	2,00,000	2,00,000
<i>Profit before tax</i>	<i>2,00,000</i>	<i>3,60,000</i>
Less: Tax @ 50%	1,00,000	1,80,000
<i>Profit after tax</i>	<i>1,00,000</i>	<i>1,80,000</i>
÷ No. of shares	20,000	20,000
<i>Earning per share</i>	<i>₹5.00</i>	<i>₹9.00</i>

$$\% \text{ increase in EPS} = \frac{9.00 - 5.00}{5.00} \times 100 = 80\%$$

**(2) Financial Leverage**

$$\text{At 2,00,000 units} = \frac{\text{EBIT}}{\text{EBT}} = \frac{4,00,000}{2,00,000} = 2 \text{ times}$$

$$\text{At 2,40,000 units} = \frac{5,60,000}{3,60,000} = 1.56 \text{ times}$$

**(3) Operating Leverage**

$$\text{At 2,00,000 units} = \frac{\text{Contribution}}{\text{EBIT}} = \frac{8,00,000}{4,00,000} = 2 \text{ times}$$

$$\text{At 2,40,000 units} = \frac{9,60,000}{5,60,000} = 1.71 \text{ times}$$

**(4) Increase in production and sales will result in decrease in risk.**

**PYQ 15**

The balance sheet of Gitashree Ltd. is given below:

<i>Liabilities</i>	₹	<i>Assets</i>	₹
Equity Share Capital (₹10 per share)	1,80,000	Net Fixed Assets	4,50,000
Retained Earning	60,000	Current Assets	1,50,000
10% Long Term Debt	2,40,000		
Current Liabilities	1,20,000		
	<b>6,00,000</b>		<b>6,00,000</b>

The company's total assets turnover ratio is 4 times, its fixed operating cost is ₹2,00,000 and its variable operating cost ratio is 60%. The income tax rate is 30%.

You are required to:

- (a) Degree of Operating Leverage.  
(b) Degree of Financial Leverage.  
(c) Degree of Combined Leverage.
- Determine the likely level of EBIT if EPS is (A) ₹1.00, (B) ₹2.00 and (C) ₹Nil.

[(10 Marks) Nov 2019]

**Answer**

$$1. \quad (a) \text{ Operating Leverage} = \frac{\text{Contribution}}{\text{EBIT}} = \frac{9,60,000}{7,60,000} = 1.26$$

$$(b) \text{ Financial Leverage} = \frac{\text{EBIT}}{\text{EBT}} = \frac{7,60,000}{7,36,000} = 1.03$$

$$(c) \text{ Combined Leverage} = \text{OL} \times \text{FL} = 1.26 \times 1.03 = 1.30$$

2. Calculation of likely level of EBIT:

$$\text{Earnings Per Share} = \frac{(\text{EBIT} - I)(1 - t)}{N}$$

$$\text{Case A: ₹1.00} = \frac{(\text{EBIT} - 24,000)(1 - 0.30)}{18,000} \quad \text{or} \quad \text{EBIT} = ₹49,714$$

$$\text{Case B: ₹2.00} = \frac{(\text{EBIT} - 24,000)(1 - 0.30)}{18,000} \quad \text{or} \quad \text{EBIT} = ₹75,429$$

$$\text{Case C: ₹0.00} = \frac{(\text{EBIT} - 24,000)(1 - 0.30)}{18,000} \quad \text{or} \quad \text{EBIT} = ₹24,000$$

**Working Note:**

**Income Statement**

<i>Particulars</i>	₹
Sales (4 times of 6,00,000)	24,00,000
Less: Variable Cost @ 60% of 24,00,000	14,40,000
<b>Contribution</b>	<b>9,60,000</b>
Less: Fixed Cost	2,00,000
<b>EBIT</b>	<b>7,60,000</b>
Less: Interest @ 10% of 2,40,000	24,000
<b>EBT</b>	<b>7,36,000</b>



**PYQ 16**

The following data is available for Stone Ltd.:

<i>Particulars</i>	<i>₹</i>
Sales	5,00,000
Less: Variable cost @ of 40% of sales	2,00,000
Contribution	3,00,000
Less: Fixed costs	2,00,000
EBIT	1,00,000
Less: Interest	25,000
Profit before tax	75,000

**Using the concept of leverage, find out:**

- (i)** The percentage change in taxable income if EBIT increases by 10%.
- (ii)** The percentage change in EBIT if sales increases by 10%.
- (iii)** The percentage change in taxable income if sales increases by 10%.

**Also verify the results in each of the above case.**

**[(10 Marks) Nov 2020]**

**Answer**

- (i)** % change in taxable income (EBT) = % increase in EBIT × FL  
= 10% × 1.333 times = **13.33%**
- (ii)** % change in EBIT = % increase in Sales × OL  
= 10% × 3 times = **30%**
- (iii)** % change in taxable income (EBT) = % increase in Sales × CL  
= 10% × 4 times = **40%**

**Verification in each case:**

- (i)** % change in taxable income if EBIT increases by 10%:

$$\begin{aligned} \text{Revised taxable income (EBT)} &= \text{EBIT} + 10\% - \text{Interest} \\ &= 1,00,000 + 10\% - 25,000 = 85,000 \end{aligned}$$

$$\text{\% change in taxable income} = \frac{85,000 - 75,000}{75,000} \times 100 = \mathbf{13.33\%}$$

- (ii)** % change in EBIT if Sales increases by 10%:

$$\begin{aligned} \text{Revised EBIT} &= (\text{Sales} + 10\%) - \text{Variable cost @ 40\%} - \text{Fixed cost} \\ &= (5,00,000 + 10\%) - 40\% \text{ of } 5,50,000 - 2,00,000 \\ &= 1,30,000 \end{aligned}$$

$$\text{\% change in EBIT} = \frac{1,30,000 - 1,00,000}{1,00,000} \times 100 = \mathbf{30\%}$$

- (iii)** % change in taxable income if Sales increases by 10%:

$$\text{Revised taxable income (EBT)} = (\text{Sales} + 10\%) - \text{VC@40\%} - \text{Fixed cost} - \text{Interest}$$

$$\begin{aligned}
 &= (5L + 10\%) - 40\% \text{ of } 5.5L - 2L - 25,000 \\
 &= 1,05,000 \\
 \text{\% change in taxable income} &= \frac{1,05,000 - 75,000}{75,000} \times 100 = 40\%
 \end{aligned}$$

**Working Note:**

$$\begin{aligned}
 \text{(a) Operating Leverage} &= \frac{\text{Contribution}}{\text{EBIT}} = \frac{3,00,000}{1,00,000} = 3 \text{ times} \\
 \text{(b) Financial Leverage} &= \frac{\text{EBIT}}{\text{EBT}} = \frac{1,00,000}{75,000} = 1.333 \text{ times} \\
 \text{(c) Combined Leverage} &= \text{OL} \times \text{FL} = 3 \times 1.333 = 4 \text{ times}
 \end{aligned}$$

**PYQ 17**

The following information related to XYZ Company Ltd. for the year ended 31<sup>st</sup> March, 2020 are as follows:

Equity share capital of ₹100 each	:	₹50 Lakhs
12% Bonds of ₹1,000 each	:	₹30 Lakhs
Sales	:	₹84 Lakhs
Fixed cost (Excluding Interest)	:	₹7.5 Lakhs
Financial leverage	:	1.39
Profit Volume Ratio	:	25%
Market Price per Equity Share	:	₹200
Income Tax Rate Applicable	:	30%

You are required to calculate:

- (i) Operating Leverage
- (ii) Combined Leverage
- (iii) Earning Per Share
- (iv) Earning Yield

**[(10 Marks) Jan 2021]**

**Answer**

$$\begin{aligned}
 \text{(i) Operating Leverage} &= \frac{\text{Contribution}}{\text{EBIT}} = \frac{21,00,000}{13,50,000} = 1.56 \text{ times} \\
 \text{(ii) Combined Leverage} &= \text{OL} \times \text{FL} = 1.56 \times 1.39 = 2.16 \text{ times} \\
 \text{(iii) Earnings Per Share} &= \frac{\text{PAT}}{\text{No of Eq. sh.}} = \frac{6,93,000}{50,000} = ₹13.86 \\
 \text{(iv) Earnings Yield} &= \frac{\text{EPS}}{\text{MPS}} \times 100 = \frac{13.86}{200} \times 100 = 6.93\%
 \end{aligned}$$

**Working Notes:**

$$\begin{aligned}
 \text{(1) Contribution} &= \text{Sales} \times \text{PV Ratio} = 84 \text{ Lakhs} \times 25\% = 21,00,000 \\
 \text{(2) EBIT} &= \text{Contribution} - \text{Fixed Cost} \\
 &= 21,00,000 - 7,50,000 = 13,50,000
 \end{aligned}$$



$$\begin{aligned}
 (3) \quad \text{Profit after tax} &= (\text{EBIT} - \text{Interest}) (1 - t) \\
 &= (13,50,000 - 12\% \text{ of } 30,00,000) (1 - 0.30) = 6,93,000
 \end{aligned}$$

**PYQ 18**

**A Company had the following Balance Sheet as on 31<sup>st</sup> March 31, 2021:**

<i>Liabilities</i>	<i>₹(in Crores)</i>	<i>Assets</i>	<i>₹(in Crores)</i>
Equity Share Capital (75 lakhs Shares of ₹10 each)	7.50	Building	12.50
Reserve and Surplus	1.50	Machinery	6.25
15% Debentures	15.00	Current Assets:	
Current Liabilities	6.00	Stock	3.00
		Debtors	3.25
		Bank Balance	5.00
	<b>30.00</b>		<b>30.00</b>

The additional information given is as under:

Fixed costs per annum (excluding interest)	:	₹6 Crores
Variable operating costs ratio	:	60% of sales
Total assets turnover ratio	:	2.5 times
Income tax rate	:	40%

**Calculate the following and comment:**

- (a) Earnings per share
- (b) Operating Leverage
- (c) Financial Leverage
- (d) Combined Leverage

**[(10 Marks) July 2021]**

**Answer**

**(a) Statement of EPS**

<i>Particulars</i>	<i>₹(in Crores)</i>
Sales @ (2.50 times of ₹30 Crores)	75.00
Less: Variable cost @ 60%	45.00
Contribution	30.00
Less: Fixed cost	6.00
EBIT	24.00
Less: Interest @ 15% of 15 Crores	2.25
EBT	21.75
Less: Tax @ 40%	8.70
EAT	13.05
÷ No. of Equity Shares	÷ 0.75
<b>EPS</b>	<b>₹17.40</b>

EPS indicates the amount the company earns per share. Investors use this as a guide while valuing the share and making investment decisions. It is also an indicator used in comparing firms within an industry or industry segment.

$$(b) \quad \text{Operating Leverage} = \frac{\text{Contribution}}{\text{EBIT}} = \frac{30 \text{ Crores}}{24 \text{ Crores}} = 1.25 \text{ times}$$

It indicates the choice of technology and fixed cost in cost structure. It is level specific. When firm operates beyond operating break-even level, then operating leverage is low. It indicates sensitivity of earnings before interest and tax (EBIT) to change in sales at a particular level.

$$(c) \text{ Financial Leverage} = \frac{\text{EBIT}}{\text{EBT}} = \frac{24 \text{ Crores}}{21.75 \text{ Crores}} = 1.10 \text{ times}$$

The financial leverage is very comfortable since the debt service obligation is small vis-a-vis EBIT.

$$(d) \text{ Combined Leverage} = \text{OL} \times \text{FL} = 1.25 \times 1.10 = 1.38 \text{ times}$$

The combined leverage studies the choice of fixed cost in cost structure and choice of debt in capital structure. It studies how sensitive the change in EPS is vis-a-vis change in sales.

**PYQ 19**

**Information of A Ltd. is given below:**

- Earnings after tax : 5% of sales
- Income tax rate : 50%
- Degree of Operating leverage : 4 times
- 10% Debenture in capital structure : ₹3 lakhs
- Variable costs : ₹6 lakhs

**Required:**

**(i) From the given data complete following statement:**

Sales	XXXX
Less: Variable Costs	₹6,00,000
Contribution	XXXX
Less: Fixed costs	XXXX
EBIT	XXXX
Less: Interest expenses	XXXX
EBT	XXXX
Less: Income tax	XXXX
EAT	XXXX

**(ii)** Calculate Financial Leverage and Combined Leverage.

**(iii)** Calculate percentage change in earning per share, if sales increased by 5%.

**[(10 Marks) Dec 2021]**

**Answer**

**(i) Statement of EAT**

<b>Particulars</b>	<b>₹</b>
Sales	12,00,000
Less: Variable Costs	6,00,000
Contribution	6,00,000
Less: Fixed costs	4,50,000
EBIT	1,50,000
Less: Interest expenses @ 10% of ₹3 lakhs	30,000
EBT	1,20,000
Less: Income tax	60,000
EAT @5% of ₹12,00,000	<b>₹60,000</b>

$$(ii) \text{ Financial Leverage} = \frac{\text{EBIT}}{\text{EBT}} = \frac{1,50,000}{1,20,000} = 1.25 \text{ times}$$



$$\text{Combined Leverage} = \text{OL} \times \text{FL} = 4 \times 1.25 = 5 \text{ times}$$

$$(iii) \% \text{ change in EPS} = \% \text{ change in Sales} \times \text{CL} = 5\% \times 5 = + 25\%$$

**Working Notes:**

$$(a) \text{ Operating Leverage} = \frac{\text{Contribution}}{\text{EBIT}} = \frac{\text{Contribution}}{\text{Contribution} - \text{FC}} = 4$$

$$\begin{aligned} \text{Contribution} &= 4 \text{ Contribution} - 4 \text{ Fixed cost} \\ - 3 \text{ Contribution} &= - 4 \text{ Fixed cost} \\ \hline \frac{1}{4} \text{ Contribution} &= \text{Fixed cost} \end{aligned}$$

$$\text{Contribution} = \text{Sales} - \text{Variable cost} = \text{Sales} - ₹6,00,000$$

$$\begin{aligned} \therefore \text{Fixed cost} &= \frac{3}{4} \text{ or } 75\% \text{ of contribution} = 75\% (\text{Sales} - ₹6,00,000) \\ &= 75\% \text{ Sales} - ₹4,50,000 \end{aligned}$$

$$\begin{aligned} (b) \text{ EAT} &= 5\% \text{ of Sales} \\ \text{EBT} &= \text{EAT} \div (1 - t) = 5\% \text{ Sales} \div (1 - 0.5) \\ &= 10\% \text{ Sales} \end{aligned}$$

$$\begin{aligned} (c) \text{ EBT} &= \text{Sales} - \text{Variable cost} - \text{Fixed cost} - \text{Interest} \\ 10\% \text{ Sales} &= \text{Sales} - ₹6,00,000 - (75\% \text{ Sales} - ₹4,50,000) - ₹30,000 \\ 10\% \text{ Sales} &= \text{Sales} - ₹6,00,000 - 75\% \text{ Sales} + ₹4,50,000 - ₹30,000 \\ 10\% \text{ Sales} &= 25\% \text{ Sales} - ₹1,80,000 \\ 15\% \text{ Sales} &= ₹1,80,000 \\ \text{Sales} &= ₹1,80,000 \div 15\% = \mathbf{₹12,00,000} \end{aligned}$$

$$\begin{aligned} (d) \text{ EBT} &= 10\% \text{ of Sales} = 10\% \text{ of } ₹12,00,000 \\ &= \mathbf{₹1,20,000} \end{aligned}$$

$$\begin{aligned} (e) \text{ EBIT} &= \text{EBT} + \text{Interest} = ₹1,20,000 + ₹30,000 \\ &= \mathbf{₹1,50,000} \end{aligned}$$

$$\begin{aligned} (f) \text{ Fixed cost} &= 75\% \text{ of Contribution} = 75\% \text{ of } ₹6,00,000 \\ &= \mathbf{₹4,50,000} \end{aligned}$$

**PYQ 20**

Details of a company for the year ended 31<sup>st</sup> March, 2022 are given below:

Sales	:	₹86,00,000
Profit Volume (P/V) Ratio	:	35%
Fixed Cost excluding interest expense	:	₹10,00,000
10% Debt	:	₹55,00,000
Equity Share Capital of ₹10 each	:	₹75,00,000
Income Tax Rate	:	40%

**Required:**

- (1) Determine company's Return on Capital Employed (Pre-tax) and EPS.
- (2) Does the company have a favourable financial leverage?
- (3) Calculate operating and combined leverage of the company.



- (4) Calculate percentage change in EBIT, if sales increases by 10%  
 (5) At what level of sales, the Earning before tax (EBT) of the company will be equal to zero?

**[(10 Marks) May 2022]**

**Answer**

(1)  $ROCE = \frac{EBIT}{\text{Capital Employed}} \times 100 = \frac{20,10,000}{55,00,000 + 75,00,000} \times 100 = 15.46\%$

**Statement of EPS**

<i>Particulars</i>	<i>₹</i>
Sales	86,00,000
Less: Variable cost @ of 65% (100 – P/V ratio) of sales	55,90,000
Contribution	30,10,000
Less: Fixed costs	10,00,000
EBIT	20,10,000
Less: Interest @ 10% of 55,00,000	5,50,000
EBT	14,60,000
Less: Income Tax @ 40%	5,84,000
EAT	8,76,000
÷ Number of Equity Shares	÷ 7,50,000
<b>EPS</b>	<b>1.168</b>

(2) ROCE is 15.46% and Interest on debt is 10%, hence, it has a favourable financial leverage.

(3) Calculation of Operating and Combined leverages:

Operating Leverage =  $\frac{\text{Contribution}}{EBIT} = \frac{30,10,000}{20,10,000} = 1.497$

Combined Leverage =  $\frac{\text{Contribution}}{EBT} = \frac{30,10,000}{14,60,000} = 2.062$

(4) Operating leverage is 1.497. So if sales is increased by 10% then EBIT will be increased by 1.497 × 10 i.e. 14.97% (approx.)

(5) 
$$\begin{aligned} EBT &= \text{Sales} - \text{Variable cost} - \text{Fixed cost} - \text{Interest} \\ \text{Nil} &= \text{Sales} - 65\% \text{ sales} - 10,00,000 - 5,50,000 \\ 35\% \text{ of sales} &= 15,50,000 \\ \text{Sales} &= \mathbf{₹44,28,571} \end{aligned}$$

**PYQ 21**

The following information is available for SS Ltd.

Profit volume (PV) ratio	-	30%
Operating leverage	-	2.00
Financial leverage	-	1.50
Loan	-	₹1,25,000
Post-tax interest rate	-	5.6%
Tax rate	-	30%
Market Price per share (MPS)	-	₹140
Price Earnings Ratio (PER)	-	10



You are required to:

- (1) Prepare the Profit-Loss statement of SS Ltd. and
- (2) Find out the number of equity shares.

[(10 Marks) Nov 2022]

Answer

(1) Profit-Loss Statement

Particulars	Company A
Sales	2,00,000
Less: Variable cost (b.f.)	1,40,000
Contribution	60,000
Less: Fixed cost (b.f.)	30,000
Earnings before interest and tax (EBIT)	30,000
Less: Interest	10,000
Profit before tax	20,000
Less: Tax @ 30%	6,000
Profit after tax	14,000

(2) Number of Equity Shares = PAT/EPS = ₹14,000/₹14 = 1,000 Shares

Working Notes:

(a) Financial Leverage =  $\frac{\text{EBIT}}{\text{EBIT} - \text{Interest}}$   
 =  $\frac{\text{EBIT}}{\text{EBIT} - ₹10,000^*}$  = 1.5  
 EBIT = 1.5 EBIT - ₹15,000  
 EBIT = ₹30,000

\*Interest = Loan × Pre-tax interest rate  
 = ₹1,25,000 × 8% [5.6% ÷ (1 - 0.3)] = ₹10,000

(b) Operating Leverage =  $\frac{\text{Contribution}}{\text{EBIT}}$   
 =  $\frac{\text{Contribution}}{30,000}$  = 2.00  
 Contribution = ₹60,000

(c) Sales =  $\frac{\text{Contribution}}{\text{PV Ratio}}$   
 =  $\frac{₹60,000}{0.30}$  = ₹2,00,000

(d) EPS = MPS/PE Ratio  
 = ₹140/10 times = ₹14

PYQ 22

Following information is given for X Ltd:

Total contribution (₹)	4,25,000
Operating leverage	3.125
15% Preference shares (₹100 each)	1,000
Number of equity shares	2,500
Tax rate	50%

Calculate EPS of X Ltd., if 40% decrease in sales will result EPS to zero.

[(5 Marks) May 23]

**Answer**

$$\begin{aligned} \text{EPS of X Ltd.} &= \frac{\{\text{EBT} (1 - t) - \text{PD}\} \div \text{No of Equity Shares}}{\quad} \\ &= \frac{\{2,00,000 (1 - 0.5) - 15,000\} \div 2,500}{\quad} = \text{₹}34 \end{aligned}$$

**Working Note:**

**Calculation of CL and EBT:**

Question says that 40% decrease in sales will result in 100% decrease in EPS:

$$\begin{aligned} \text{Combined Leverage} &= \frac{\% \text{ Change in EPS}}{\% \text{ Change in Sales}} = \frac{100\%}{40\%} = 2.5 \text{ times} \\ &= \frac{\text{Contribution}}{\text{EBT} - \frac{\text{Preference Dividend}}{1 - \text{Tax}}} = \frac{4,25,000}{\text{EBT} - \frac{15,000}{1 - 0.50}} \\ 2.5 &= \frac{4,25,000}{\text{EBT} - 30,000} \\ 2.5 \text{ EBT} - 75,000 &= 4,25,000 \\ \text{EBT} &= 2,00,000 \end{aligned}$$

**PYQ 23**

The following details of Shiva Ltd. for the year ended 31<sup>st</sup> March, 2023 are given below:

Operating Leverage	1.4
Combined Leverage	2.8
Fixed Cost (Excluding interest)	₹2.04 lakhs
Sales	₹30 lakhs
12% Debentures of ₹10 each	₹21.25 lakhs
Equity Share Capital of ₹10 each	₹17.00 lakhs
Income Tax Rate	30%

**Required:**

- Calculate P/V ratio and Earning Per Share (EPS)
- If the company belongs to an industry, whose assets turnover is 1.5, does it have a high or low assets turnover?
- Financial Leverage

**[(5 Marks) Nov 23]**

**Answer**

**(a) P/V Ratio and EPS:**

$$\begin{aligned} \text{P/V ratio} &= \frac{\text{Contribution}}{\text{Sales}} \times 100 = \frac{7,14,000}{30,00,000} \times 100 = 23.80\% \\ \text{EPS} &= \frac{\text{PAT}}{\text{No. of Shares}} = \frac{1,78,500}{1,70,000} = \text{₹}1.05 \end{aligned}$$

**Calculation of contribution:**

$$\text{OL} = \frac{\text{Contribution}}{\text{Contribution} - \text{FC}} = \frac{\text{Contribution}}{\text{Contribution} - 2,04,000} = 1.4 \text{ times}$$



$$1.4 \text{ Contribution} - 2,85,600 = \text{Contribution} = \mathbf{7,14,000}$$

**Calculation of PAT:**

$$\begin{aligned} \text{Profit after tax} &= (\text{Contribution} - \text{fixed cost} - \text{interest}) (1 - t) \\ &= (23.80\% \text{ of } 30 \text{ lacs} - 2.04 \text{ lacs} - 12\% \text{ of } 21.25 \text{ lacs})(1 - 0.30) \\ &= \mathbf{1,78,500} \end{aligned}$$

**(b) Assets turnover:**

$$\text{Assets turnover} = \frac{\text{Sales}}{\text{Total Assets}} = \frac{30,00,000}{38,25,000} = \mathbf{.784}$$

*0.784 < 1.5 means lower than industry assets turnover.*

**(c) Calculation of Financial Leverage:**

$$\text{Financial Leverage} = \text{CL} \div \text{OL} = 2.80 \div 1.40 = \mathbf{2 \text{ times}}$$

**SUGGESTED REVISION FOR EXAM:**

**BQ: 3, 5, 6, 8, 9, 10, 13, 14, 15, 16, 18, 21**

**PYQ: 1, 2, 9, 16, 19, 21, 23**



**CHAPTER 3**

**MANAGEMENT OF RECEIVABLES AND PAYABLES**

**EVALUATION OF CREDIT POLICIES**

**BQ 1**

Gemini Products Ltd. is considering the revision of its credit policy with a view to increasing its sales and profits. Currently all its sales are on credit and the customers are given one month time to settle the dues. It has a contribution of 40% on sales and it can raise additional funds at a cost of 20% per annum. The marketing director of the company has given the following options with draft estimates for consideration:

<i>Particulars</i>	<i>Existing</i>	<i>Option 1</i>	<i>Option 2</i>	<i>Option 3</i>
Sales (₹ in lacs)	200	210	220	250
Credit period (in months)	1	1.5	2	3
Bad debts (₹ in lacs)	2	2.5	3	5
Cost of administration (₹ in lacs)	1.20	1.30	1.5	3.00

Advise the company to take the right decision. (Workings should form part of the answer)

**Answer**

*Statement of Evaluation of Credit Policies (Total Approach)*

<i>Particulars</i>	<i>Classifications (in Lakhs)</i>			
	<i>Existing</i>	<i>Option 1</i>	<i>Option 2</i>	<i>Option 3</i>
Credit sales	200	210	220	250
Less: Variable cost @ 60%	120	126	132	150
Profit before bad debts and admin cost	80	84	88	100
Less: Bad debts	2	2.5	3	5
Less : Cost of administration	1.2	1.3	1.5	3
<b>Expected Profit</b>	<b>76.80</b>	<b>80.20</b>	<b>83.5</b>	<b>92</b>
Less: Cost of funds	2	3.15	4.40	7.50
<b>Net Benefit</b>	<b>74.80</b>	<b>77.05</b>	<b>79.10</b>	<b>84.50</b>

**Working Notes:**

*Calculation of cost of funds*

<i>Existing</i>	<i>Option 1</i>	<i>Option 2</i>	<i>Option 3</i>
$120 \times \frac{1}{12} \times 20\%$ = 2.00	$126 \times \frac{1.5}{12} \times 20\%$ = 3.15	$132 \times \frac{2}{12} \times 20\%$ = 4.40	$150 \times \frac{3}{12} \times 20\%$ = 7.50

Select Option 3 with credit of 3 months having higher net benefit.

**BQ 2**

ABC Ltd. is considering the following credit policy alternatives:

<i>Particulars</i>	<i>Existing</i>	<i>Option 1</i>	<i>Option 2</i>
Sales (₹ in lacs)	10.00	9.60	12.00
Credit period (in days)	30	41	60
Bad debts (% of sales)	5	3.33	6
Cost of administration (₹ in lacs)	.20	.12	.25
Average effective collection period (in days)	45	51	72

The average effective collection period differs from the credit period as all debtors do not strictly adhere to the condition stipulated. The company achieves a contribution of 40% on sales and the firm requires a 20% p.a. return on investment.

*You are required to suggest which credit period is more suitable to the company. Do you have any further suggestions to make to the management in the context of your finding?*

**Answer**

**Statement of Evaluation of Credit Policies (Total Approach)**

<b>Particulars</b>	<b>Existing</b>	<b>Option 1</b>	<b>Option 2</b>
Credit sales	10,00,000	9,60,000	12,00,000
Less: Variable cost @ 60%	6,00,000	5,76,000	7,20,000
Profit before bad debts and admin cost	4,00,000	3,84,000	4,80,000
Less: Bad debts	50,000	31,968	72,000
Less : Cost of administration	20,000	12,000	25,000
<b>Expected Profit</b>	<b>3,30,000</b>	<b>3,40,032</b>	<b>3,83,000</b>
Less: Cost of funds	14,795	16,096	28,405
<b>Net Benefit</b>	<b>3,15,205</b>	<b>3,23,936</b>	<b>3,54,595</b>

**Working notes: Calculation of required return on investment:**

Existing	=	$6,00,000 \times \frac{45}{365} \times 20\%$	=	<b>14,795</b>
Option 1	=	$5,76,000 \times \frac{51}{365} \times 20\%$	=	<b>16,096</b>
Option 2	=	$7,20,000 \times \frac{72}{365} \times 20\%$	=	<b>28,405</b>

**Select Option 2 with credit period of 60 Days. It is further suggested that company should collect amount from debtors within credit period allowed.**

**BQ 3**

The following are the details regarding the operation of a firm during a period of 12 months:

Sales	₹12,00,000
Selling price	₹10 per unit
Variable cost	₹7 per unit
Total cost	₹9 per unit
Credit period allowed to customers	One month

The firm is considering a proposal for a more liberal extension of credit by increasing the average collection period from one month to two months. This relaxation is expected to increase the sales by 25%.

**You are required to advise the firm regarding adopting of the new credit policy, presuming that the firm's required return on investment is 25%.**

**Answer**

**Statement of Evaluation of Proposed Policy**

<b>Particulars</b>	<b>Policies</b>	
	<b>Present</b>	<b>Proposed</b>
Sales units	1,20,000	1,50,000
Sales value	12,00,000	15,00,000
Less: Variable cost @ ₹7 per unit/ 70%	8,40,000	10,50,000



Less: Fixed Cost (1,20,000 × ₹2)	2,40,000	2,40,000
<b>Expected Profit</b>	<b>1,20,000</b>	<b>2,10,000</b>
Less: Required return @ 25% on investment in debtors	22,500	53,750
<b>Net Benefit</b>	<b>97,500</b>	<b>1,56,250</b>

**Calculation of required return on investment in cost of debtors:**

Existing	=	$(8,40,000 + 2,40,000) \times \frac{1}{12} \times 25\%$	=	<b>22,500</b>
Proposed	=	$(10,50,000 + 2,40,000) \times \frac{2}{12} \times 25\%$	=	<b>53,750</b>

**Analysis:** The proposal for a more liberal extension of credit by increasing the average collection period from one month to two months is suggested to adopt.

**BQ 4**

A company sells 40,000 units of its product per year @ ₹35 per unit. The average cost per unit is ₹31 out of which variable cost per unit is ₹28. The average collection period is 60 days. Bad debts losses are 3% on sales and the collection charges amount to ₹15,000.

The company is considering the proposal to follow stricter collection policy which would bring down the losses on account of bad debts to 1% of sales and average collection period to 45 days. It would, however, reduce the sales volume by 1,000 units and increase collection expenses to ₹25,000. The company requires a rate of return of 20%.

**Would you recommend the adoption of the new credit policy? (Assume 360 days in a year for the purpose of your calculation.)**

**Answer**

**Statement of Evaluation of Proposed policy**

<b>Particulars</b>	<b>Policies</b>	
	<b>Present</b>	<b>Proposed</b>
<b>Sales units</b>	<b>40,000</b>	<b>39,000</b>
Sales value @ ₹35 per unit	14,00,000	13,65,000
Less: Variable cost @ ₹28 per unit	11,20,000	10,92,000
Less: Fixed Cost (40,000 × ₹3)	1,20,000	1,20,000
<b>Profit before cost of credit</b>	<b>1,60,000</b>	<b>1,53,000</b>
Less: Bad debts @ 3% / 1%	42,000	13,650
Less: Collection charges	15,000	25,000
<b>Expected Profit</b>	<b>1,03,000</b>	<b>1,14,350</b>
Less: Required return @ 20% on investment in debtors	41,333	30,300
<b>Net Benefit</b>	<b>61,667</b>	<b>84,050</b>

**Analysis:** Company should adopt stricter policy of credit i.e. 45 days of credit having higher net benefit.

**Working notes: Calculation of required return on investment in cost of debtors:**

Existing	=	$(11,20,000 + 1,20,000) \times \frac{60}{360} \times 20\%$	=	<b>41,333</b>
Proposed	=	$(10,92,000 + 1,20,000) \times \frac{45}{360} \times 20\%$	=	<b>30,300</b>

**BQ 5**

Mosaic Limited has current sales of ₹15 lakhs per year. Cost of sales is 75 per cent of sales and bad debts are one per cent of sales. Cost of sales comprises 80 per cent variable costs and 20 per cent fixed costs,

while the company's required rate of return is 12 per cent. Mosaic Limited currently allows customers 30 days' credit, but is considering increasing this to 60 days' credit in order to increase sales.

It has been estimated that this change in policy will increase sales by 15 per cent, while bad debts will increase from one per cent to four per cent. It is not expected that the policy change will result in an increase in fixed costs and creditors and stock will be unchanged.

**Should Mosaic Limited introduce the proposed policy? Analyse (Assume a 360 days year)**

**Answer**

**Statement of Evaluation**

<b>Particulars</b>	<b>Policies</b>	
	<b>Present</b>	<b>Proposed</b>
Sales value	15,00,000	17,25,000
Less: Variable cost @ 80%	9,00,000	10,35,000
Less: Fixed cost	2,25,000	2,25,000
Profit before bad debt losses	3,75,000	4,65,000
Less: Bad debt losses @1%/4%	15,000	69,000
<b>Expected Profit</b>	<b>3,60,000</b>	<b>3,96,000</b>
Less: Required return on investment 'WN'	11,250	25,200
<b>Net Benefit</b>	<b>3,48,750</b>	<b>3,70,800</b>

**Advise:** Mosaic Limited should introduce the proposed policy.

**Working notes:**

**Calculation of Variable cost:**

Existing	=	$15,00,000 \times 75\% \times 80\%$	=	<b>9,00,000</b>
Proposed	=	$9,00,000 + 15\%$	=	<b>10,35,000</b>

**Calculation of Fixed cost:**

Existing	=	$15,00,000 \times 75\% \times 20\%$	=	<b>2,25,000</b>
Proposed	=	Same as at existing level	=	<b>2,25,000</b>

**Calculation of required return:**

Existing	=	$11,25,000 \times \frac{30}{360} \times 12\%$	=	<b>11,250</b>
Proposed	=	$12,60,000 \times \frac{60}{360} \times 12\%$	=	<b>25,200</b>

**BQ 6**

A trader whose current sales are in the region of ₹6 lakhs per annum and an average collection period of 30 days wants to pursue a more liberal policy to improve sales. A study made by a management consultant reveals the following information:

<b>Credit Policy</b>	<b>Increase in Collection Period</b>	<b>Increase in Sales</b>	<b>Present default anticipated</b>
A	10 days	₹30,000	1.5%
B	20 days	₹48,000	2%
C	30 days	₹75,000	3%
D	45 days	₹90,000	4%





The selling price per unit is ₹3. Average cost per unit is ₹2.25 and variable costs per unit are ₹2. The current bad debt loss is 1%. Required return on additional investment is 20%. Assume a 360 days year.

Analyse which of the above policies would you recommend for adoption?

Answer

Statement of Evaluation of Credit Policies

Particulars	Existing	A	B	C	D
No of units	2,00,000	2,10,000	2,16,000	2,25,000	2,30,000
Credit sales @ ₹3 per unit	6,00,000	6,30,000	6,48,000	6,75,000	6,90,000
Less: Variable cost @ ₹2 per unit	4,00,000	4,20,000	4,32,000	4,50,000	4,60,000
Less: Fixed cost (2.25 - 2) × 2,00,000	50,000	50,000	50,000	50,000	50,000
Profit before bad debt losses	1,50,000	1,60,000	1,66,000	1,75,000	1,80,000
Less: Bad debt losses	6,000	9,450	12,960	20,250	27,600
<b>Expected Profit</b>	<b>1,44,000</b>	<b>1,50,550</b>	<b>1,53,040</b>	<b>1,54,750</b>	<b>1,52,400</b>
Less: Req. return on investment	7,500	10,444	13,389	16,667	21,250
<b>Net Benefit</b>	<b>1,36,500</b>	<b>1,40,106</b>	<b>1,39,651</b>	<b>1,38,083</b>	<b>1,31,150</b>

**Recommendation:** The Proposed Policy A (i.e. increase in collection period by 10 days or total 40 days) should be adopted since the net benefits under this policy are higher as compared to other policies.

Working notes:

Calculation of cost required rate of return:

Required rate of return	=	Total cost × $\frac{\text{Collection Period}}{360 \text{ Days}}$ × Rate of return	
Existing Policy	=	4,50,000 × $\frac{30}{360 \text{ Days}}$ × 20%	= <b>7,500</b>
Credit Policy A	=	4,70,000 × $\frac{40}{360 \text{ Days}}$ × 20%	= <b>10,444</b>
Credit Policy B	=	4,82,000 × $\frac{50}{360 \text{ Days}}$ × 20%	= <b>13,389</b>
Credit Policy C	=	5,00,000 × $\frac{60}{360 \text{ Days}}$ × 20%	= <b>16,667</b>
Credit Policy D	=	5,10,000 × $\frac{75}{360 \text{ Days}}$ × 20%	= <b>21,250</b>

BQ 7

XYZ Corporation is considering relaxing its present credit policy and is in the process of evaluating two proposed policies. Currently, the firm has annual credit sales of ₹50 lakhs and accounts receivable turnover ratio of 4 times a year. The current level of loss due to bad debts is ₹1,50,000. The firm is required to give a return of 25% on the investment in new accounts receivables. The company’s variable costs are 70% of the selling price. Given the following information, identify which is the better option?

Particulars	Policies		
	Present	Option 1	Option 2
Annual credit sales	₹50,00,000	₹60,00,000	₹67,50,000
Account receivable turnover ratio	4 times	3 times	2.4 times
Bad debt losses	₹1,50,000	₹3,00,000	₹4,50,000

**Answer**

**Statement of Evaluation of Credit Policies**

<b>Particulars</b>	<b>Existing</b>	<b>Option 1</b>	<b>Option 2</b>
Credit sales	50,00,000	60,00,000	67,50,000
Less: Variable cost @ 70%	35,00,000	42,00,000	47,25,000
Profit before bad debt losses	15,00,000	18,00,000	20,25,000
Less: Bad debt losses	1,50,000	3,00,000	4,50,000
<b>Expected Profit</b>	<b>13,50,000</b>	<b>15,00,000</b>	<b>15,75,000</b>
Less: Required return on investment 'WN'	2,18,750	3,50,000	4,92,188
<b>Net Benefit</b>	<b>11,31,250</b>	<b>11,50,000</b>	<b>10,82,812</b>

**Working notes:**

**Calculation of required return on investment:**

Existing	=	$35,00,000 \times \frac{1}{4} \times 25\%$	=	<b>2,18,750</b>
Option 1	=	$42,00,000 \times \frac{1}{3} \times 25\%$	=	<b>3,50,000</b>
Option 2	=	$47,25,000 \times \frac{1}{2.4} \times 25\%$	=	<b>4,92,188</b>

**Recommendation:** The Proposed Policy I (option 1) should be adopted since the net benefits under this policy are higher as compared to other policies.

**BQ 8**

A company is presently having credit sales of ₹12,00,000. The existing credit terms are  $\frac{1}{10}$  net 45 days and average collection period is 30 days. The current bad debts loss is 1.5%.

In order to accelerate the collection process further as also to increase sales, the company is contemplating liberalization of its existing credit terms to  $\frac{2}{10}$  net 45 days.

It is expected that sales are likely to increase  $\frac{1}{3}$  of existing sales, bad debts increase to 2% of sales and average collection period to decline to 20 days.

The contribution to sales ratio of the company is 22% and opportunity cost of investment in receivables is 15 percent (pre tax). 50 percent and 80 percent of customers in term of sales revenue are expected to avail cash discount under existing and liberalisation scheme respectively. The tax rate is 30%.

**Should the company change its credit terms? (Assume 360 days in a year).**

**Answer**

**Statement of Evaluation**

<b>Particulars</b>	<b>Policies</b>	
	<b>Present</b>	<b>Proposed</b>
Sales value	12,00,000	16,00,000
Less: Variable cost @ 78%	9,36,000	12,48,000
Contribution @ 22%	2,64,000	3,52,000
Less: Bad debts	18,000	32,000
Less: Cash discount (WN)	6,000	25,600
<b>Expected Profit</b>	<b>2,40,000</b>	<b>2,94,400</b>
Less: Opportunity cost of investment in receivables (WN)	11,700	10,400
<b>Net Benefit Before Tax</b>	<b>2,28,300</b>	<b>2,84,000</b>
Less: Tax @ 30%	68,490	85,200
<b>Net Benefit After Tax</b>	<b>1,59,810</b>	<b>1,98,800</b>



**Advise:** Company should change its credit terms having higher net benefit.

**Working notes:**

**(1) Calculation of opportunity cost of investment in receivables:**

Existing	=	$9,36,000 \times 15\% \times \frac{30}{360}$	=	<b>11,700</b>
Proposed	=	$12,48,000 \times 15\% \times \frac{20}{360}$	=	<b>10,400</b>

**(2) Calculation of cash discount:**

Existing	=	$12,00,000 \times 50\% \times 1\%$	=	<b>6,000</b>
Proposed	=	$16,00,000 \times 80\% \times 2\%$	=	<b>25,600</b>

**BQ 9**

As a part of the strategy to increase sales and profits, the sales manager of a company proposes to sell goods to a group of new customers with 10% risk of non-payment. This group would require one and a half months credit and is likely to increase sales by ₹1,00,000 p.a. Production and Selling expenses amount to 80% of sales and the income-tax rate is 50%. The company's minimum required rate of return (after tax) is 25%.

- (1) Should the sales manager's proposal be accepted?**
- (2) Also find the degree of risk of non-payment that the company should be willing to assume if the required rate of return (after tax) were (i) 30%, (ii) 40% and (iii) 60%.**

**Answer**

**(1) Statement of Evaluation**

Particulars	₹
Increase in sales	1,00,000
Less: Cost of sales @ 80%	80,000
Profit before bad debts	20,000
Less: Bad debts @ 10%	10,000
<b>Expected PBT</b>	<b>10,000</b>
Less: Tax @ 50%	5,000
<b>Expected PAT</b>	<b>5,000</b>
Less: Required return after tax ( $80,000 \times 1.5/12 \times 25\%$ )	2,500
<b>Net Benefit (After Tax)</b>	<b>2,500</b>

**Advise:** The sales manager's proposal should be accepted.

**(2) Computation the Degree of risk of non-payment:**

$$\text{Required return after tax} = (\text{Sales} - \text{Cost of sales} - \text{Risk of non payment}) (1 - t)$$

**Case I**

$$\begin{aligned} \text{Required return after tax} &= (\text{Sales} - \text{Cost of sales} - \text{Risk of non payment}) (1 - t) \\ 80,000 \times 1.5/12 \times 30\% &= (1,00,000 - 80,000 - \text{Risk of non payment}) (1 - .50) \\ \text{Risk of non payment} &= 14,000 \\ \text{Degree of risk of non-payment} &= \frac{14,000}{1,00,000} \times 100 = \mathbf{14\%} \end{aligned}$$

**Case II**

$$\text{Required return after tax} = (\text{Sales} - \text{Cost of sales} - \text{Risk of non payment}) (1 - t)$$

$$\begin{aligned}
 80,000 \times 1.5/12 \times 40\% &= (1,00,000 - 80,000 - \text{Risk of non payment}) (1 - .50) \\
 \text{Risk of non payment} &= 12,000 \\
 \text{Degree of risk of non-payment} &= \frac{12,000}{1,00,000} \times 100 = \mathbf{12\%}
 \end{aligned}$$

**Case III**

$$\begin{aligned}
 \text{Required return after tax} &= (\text{Sales} - \text{Cost of sales} - \text{Risk of non payment}) (1 - t) \\
 80,000 \times 1.5/12 \times 60\% &= (1,00,000 - 80,000 - \text{Risk of non payment}) (1 - .50) \\
 \text{Risk of non payment} &= 8,000 \\
 \text{Degree of risk of non-payment} &= \frac{8,000}{1,00,000} \times 100 = \mathbf{8\%}
 \end{aligned}$$

**BQ 10**

Slow Payers are regular customer of Goods Dealers Ltd., Calcutta and have approached the sellers of extension of a credit facility for enabling them to purchase goods from Goods Dealer Ltd. On an analysis of past performance and on the basis of information supplied, the following pattern of payment schedule is regard to Slow Payers:

**Pattern of Payment Schedule**

At the end of 30 Days	15% of the bills
At the end of 60 Days	34% of the bills
At the end of 90 Days	30% of the bills
At the end of 100 Days	20% of the bills
Non-recovery	1% of the bills

Slow Payers want to enter into a firm commitment for purchase of goods of ₹15 Lacs in 2023, deliveries to be made in equal quantities on the first day of each quarter in the calendar year. The price per unit of commodity is ₹150 on which a profit of ₹5 per unit is expected to be made. It is anticipated by Goods Dealers Ltd. that taking up of this contract would mean an extra recurring expenditure of ₹5,000 per annum.

**If the opportunity cost of funds in the hands of Goods dealers is 24% per annum, would you as the finance manager of the seller recommend the grant of credit to Slow Payers? Workings should form part of your answer. Assume year of 365 days.**

**Answer**

**Statement of Evaluation of Credit Policy**

<b>Particulars</b>	<b>Proposed</b>
<b>Sales in units</b>	<b>10,000</b>
Sales value @ ₹150 per unit	15,00,000
Less: Variable cost @ ₹145 per unit	14,50,000
Less: Extra recurring expenditure	5,000
Profit before bad debt	45,000
Less: Bad debts @ 1%	15,000
<b>Expected Profit</b>	<b>30,000</b>
Less: Opportunity cost of investment in receivables (WN)	68,788
<b>Net Benefit</b>	<b>(38,788)</b>

**Recommendation:** The proposed policy should not be adopted since the net benefit under this policy is negative.

**Working notes:**

**Calculation of Opportunity cost of average investment:**



$$\begin{aligned} \text{Opportunity cost} &= \text{Total cost} \times \frac{\text{Average Collection Period}}{365} \times \text{Rate} \\ &= 14,55,000 \times \frac{71.90}{365} \times 24\% = \mathbf{68,788} \end{aligned}$$

**Calculation of Average collection period:**

$$\begin{aligned} \text{Average collection period} &= 30 \text{ days} \times 15\% + 60 \text{ days} \times 34\% + 90 \text{ days} \times 30\% + 100 \text{ days} \times 20\% \\ &= \mathbf{71.90 \text{ Days}} \end{aligned}$$

**BQ 11**

Star Limited manufacturer of color TV sets, are considering the liberalization of existing credit terms to three of their large customers A, B and C. The credit period and likely quantity of TV sets that will be lifted by the customers are as follows:

Credit Period (Days)	Quantity Lifted (No. of TV Sets)		
	A	B	C
0	1,000	1,000	-
30	1,000	1,500	-
60	1,000	2,000	1,000
90	1,000	2,500	1,500

The selling price per TV set is ₹9,000. The expected contribution is 20% of the selling price. The cost of carrying debtors averages 20% per annum.

**You are required:**

- (a) Determine the credit period to be allowed to each customer. (Assume 360 days in a year for calculation purposes).
- (b) What other problems the company might face in allowing the credit period as determined in (a) above?

**Answer**

- (a) In case of customer A, there is no increase in sales even if the credit is given. Hence, it is suggested not to extend any credit period to customer A. Statement of evaluation for B and C is given below: (₹Lakhs)

Particulars	Customer B				Customer C	
	0	30	60	90	60	90
Credit period (days)						
Sales (units)	1,000	1,500	2,000	2,500	1,000	1,500
Sales	90	135	180	225	90	135
Less: Variable cost @ 80%	72	108	144	180	72	108
Contribution	18	27	36	45	18	27
Less: Cost of debtors @ 20%	-	1.8	4.8	9	2.4	5.4
<b>Net Benefit</b>	<b>18</b>	<b>25.2</b>	<b>31.2</b>	<b>36</b>	<b>15.6</b>	<b>21.6</b>

The excess of contribution over cost of carrying Debtors is highest in case of credit period of 90 days in respect of both the customers B and C. Hence, credit period of 90 days should be allowed to B and C.

**(b) Problems:**

1. Customer A is taking 1,000 TV sets whether credit is given or not. Customer C is taking 1,000 TV sets at credit for 60 days. Hence, A also may demand credit for 60 days compulsorily.
2. B will take 2,500 TV sets at credit for 90 days whereas C would lift 1,500 sets only. In such case B will demand further relaxation in credit period i.e. B may ask for 120 days credit.

**BQ 12**

A company offers standard credit terms of 60 days net. Its cost of short term borrowings is 16% per annum. Determine whether a 2.5% discount should be offered for payment within 7 days to customers who would normally pay after (i) 60 days (ii) 80 days, and (iii) 105 days.

**Answer**

This cost of using a discount to obtain funds and improve liquidity should be compared with alternative sources of finance. If the cost of short term borrowings is 16%, then cost of discount offer must be less than this, otherwise discount need not be offered. A customer who is paying after 60, 80 or 105 days involves a cost @ 16% per annum for the respective period.

If the firm offers a discount @ 2.5% for payment within 7 days, then it means that 97.5% of the fund will be available for 53 days, 73 days and 98 days respectively. The percentage cost of getting funds for respective period is ₹2.50/₹97.50.

However, the annual percentage cost of the discount in each case is the discount should be offered to customers who would have paid after 80 or 105 days, and not to those who would have paid after 60 days. The reason is being that the cost of funds is 16% and the customers who would have paid after 60 days, would inflict a cost of 17.66% if the discount terms are offered to them.

$$\begin{aligned}
 (a) \quad & \frac{2.50}{97.50} \times \frac{365}{53} = 17.66\% \text{ p.a.} \\
 (b) \quad & \frac{2.50}{97.50} \times \frac{365}{73} = 12.82\% \text{ p.a.} \\
 (c) \quad & \frac{2.50}{97.50} \times \frac{365}{98} = 9.55\% \text{ p.a.}
 \end{aligned}$$

**FACTORING SERVICES**

**BQ 13**

**A company is considering using a factor, the following information is relevant:**

- (a) The current average collection period for the company's debts is 80 days and ½% of debt default. The factor has agreed to pay over money due, after 60 days, and it will suffer loss of any bad debts.
- (b) The annual charge for the factoring is 2% of turnover payable annually in arrears. Administration cost saving will total ₹1,00,000 per annum.
- (c) Annual sales, all on credit are ₹1,00,00,000. Variable costs total 80% of sales price. The company's cost of borrowings is 15% per annum. Assume year consisting of 365 days. Should the company enter into a factoring agreement?

**Answer**

**Statement of Evaluation**

<i>Particulars</i>	<i>₹</i>
<b>(A) Savings:</b>	
Saving in administration cost	1,00,000
Saving in bad debts (0.5% of 1,00,00,000)	50,000
*Saving in cost of debtors (1,00,00,000 × 80% × $\frac{80-60}{365}$ × 15%)	65,753
<b>Total (A)</b>	<b>2,15,753</b>



<b>(B) Cost:</b>		
	Annual charges (2% of 1,00,00,000)	2,00,000
	<b>Total (B)</b>	<b>2,00,000</b>
	<b>Net Benefit (A - B)</b>	<b>15,753</b>

\*Presently, the debtors of the company pay after 80 days. However, the factor has agreed to pay after 60 days only. So, the investment in Debtors will be reduced by 20 days.

**Conclusion: Yes, company should enter into factoring agreement.**

**BQ 14**

A Factoring firm has credit sales of ₹360 lakhs and its average collection period is 30 days. The financial controller estimates, bad debt losses are around 2% of credit sales. The firm spends ₹1,40,000 annually on debtors administration. This cost comprises of telephonic and fax bills along with salaries of staff members. These are the avoidable costs. A Factoring firm has offered to buy the firm’s receivables. The factor will charge 1% commission and will pay an advance against receivables on an interest @15% p.a. after withholding 10% as reserve.

**What should the firm do? Assume 360 days in a year.**

**Answer**

**Statement of Effective Cost of Factoring to the Firm**

<b>Particulars</b>		<b>₹</b>
<b>(1) Cost of factoring:</b>		
	Factoring commission (1% of 3,60,00,000)	3,60,000
	Interest charges ( $33,375 \times \frac{360 \text{ Days}}{30 \text{ Days}}$ )	4,00,500
	<b>Total (A)</b>	<b>7,60,500</b>
<b>(2) Savings:</b>		
	Saving in credit administration cost	1,40,000
	Saving in bad debts (2% of 3,60,00,000)	7,20,000
	<b>Total (B)</b>	<b>8,60,000</b>
	<b>Net Benefits to Firm (B - A)</b>	<b>99,500</b>

**Working Notes:**

**Calculation of advance:**

<b>Particulars</b>	<b>₹</b>
Average receivables ( $360 \text{ Lakhs} \times \frac{30}{360}$ )	30,00,000
Less: Factor reserve @ 10% of 30,00,000	3,00,000
	27,00,000
Less: Commission @ 1% of 30,00,000	30,000
Amount available for advance	26,70,000
Less: Interest ( $26,70,000 \times 15\% \times \frac{30}{360}$ )	33,375
<b>Amount of advance</b>	<b>26,36,625</b>

**Advice:** Since the savings to the firm exceeds the cost to the firm on account of factoring, therefore, the proposal is acceptable.

**BQ 15**

A Ltd. has a total sale of ₹6.4 crores and its average collection period is 90 days. The past experience indicates that bad debt losses are 1.5% on sales.

The expenditure incurred by the firm in administering its receivable collection efforts is ₹10,00,000. A factor is prepared to buy the firm's receivables by charging 2% commissions.

The factor will pay advance on receivables to the firm at an interest rate of 18% p.a. after withholding 10% as reserve.

- (1) Calculate the effective cost of factoring to the firm (360 Days in a year),
- (2) If bank finance for working capital is available at 14% interest, should the firm avail of factoring service?

**Answer**

**(1) Statement of Effective Cost of Factoring to the Firm**

<b>Particulars</b>	<b>₹</b>
<b>(1) Cost of factoring:</b>	
Factoring commission $(3,20,000 \times \frac{360 \text{ Days}}{90 \text{ Days}})$	12,80,000
Interest charges $(6,33,600 \times \frac{360 \text{ Days}}{90 \text{ Days}})$	25,34,400
<b>Total (1)</b>	<b>38,14,400</b>
<b>(2) Savings:</b>	
Saving in credit administration cost	10,00,000
Saving in bad debts (1.5% of 6,40,00,000)	9,60,000
<b>Total (2)</b>	<b>19,60,000</b>
Effective cost of factoring (1 - 2)	<b>18,54,400</b>
<b>Rate of effective cost</b> $\left( \frac{18,54,400}{1,34,46,400} \times 100 \right)$	<b>13.79%</b>

**Working Notes:**

**Calculation of advance:**

<b>Particulars</b>	<b>₹</b>
Average receivables $(6,40,00,000 \times \frac{90}{360})$	1,60,00,000
Less: Factor reserve @ 10% of 1,60,00,000	16,00,000
Maximum possible advance	1,44,00,000
Less: Commission @ 2% of 1,60,00,000	3,20,000
Amount available for advance	1,40,80,000
Less: Interest $(1,40,80,000 \times 18\% \times \frac{90}{360})$	6,33,600
<b>Amount of advance</b>	<b>1,34,46,400</b>

- (2) If bank finance for working capital is available at 14%, firm should avail factoring service at 13.79% which is lower than bank interest.

**Note:** Alternatively rate of effective cost also can be calculated by some authors on amount avail for advance (1,40,80,000).



## MANAGEMENT OF PAYABLES (CREDITORS)

**BQ 16**

ABC Ltd has been offered credit terms from its major supplier 2/10 net 45. If ABC Ltd. can invest the additional cash and can obtain an annual return of 25% per annum and the amount of invoice is ₹10,000.

*Should ABC Ltd accept the discount offer?*

**Answer**

*Statement of Evaluation of Discount Offer*

<i>Particulars</i>	<i>Refuse</i>	<i>Accept</i>
Payment to supplier	10,000	9,800
Less: Return from investing ₹9,800 between day 10 and day 45 (₹9,800 × 35/365 × 25%)	(235)	-
<b><i>Net Cost</i></b>	<b><i>9,765</i></b>	<b><i>9,800</i></b>

**Advise:** Thus it is better for the company to refuse the discount, as return on cash retained is more than the saving on account of discount.

**BQ 17**

The Dolce Company purchases raw materials on terms of 2/10, net 30. A review of the company's records by the owner, Mr. Gautam, revealed that payments are usually made 15 days after purchases are made. When asked why the firm did not take advantage of its discounts, the accountant, Mr. Rohit, replied that it cost only 2% for these funds, whereas a bank loan would cost the company 12%.

- (a) Analyse, what mistake is Rohit making?
- (b) If the firm could not borrow from the bank and was forced to resort to the use of trade credit funds, what suggestion might be made to Rohit that would reduce the annual interest cost? Identify.

**Answer**

- (a) Rohit's argument of comparing 2% discount with 12% bank loan rate is not rational as 2% discount can be earned by making payment 5 days in advance i.e. within 10 days rather 15 days as payments are made presently. Whereas 12% bank loan rate is for a year.

Assume that the purchase value is ₹100, the discount can be earned by making payment within 10 days is ₹2, therefore, net payment would be ₹98 only. Annualized benefit:

$$\frac{2}{98} \times \frac{365}{5} \times 100 = 148.98\% \text{ p.a.}$$

This means cost of not taking cash discount is 148.98%.

- (b) If the bank loan facility could not be available, then in this case the company should resort to utilise maximum credit period as possible. Therefore, payment should be made in 30 days to reduce the interest cost. The annual interest cost in such case:

$$\frac{2}{98} \times \frac{365}{20} \times 100 = 37.24\% \text{ p.a.}$$

**PAST YEAR QUESTIONS**

**PYQ 1**

PQR Ltd. having annual sales of ₹30,00,000, is re considering its present collection policy. At present the average collection period is 50 days, bad debt losses are 5% of sales. The company is incurring an expenditure of ₹30,000 on account of collection of receivables. Cost of funds is 10 percent.

The alternative policies are:

	<i>Alternative I</i>	<i>Alternative II</i>
Average collection period reduced to	40 days	30 days
Bad debt losses	4% of sales	3% of sales
Collection expenses	₹60,000	₹95,000

*Evaluate the alternatives on the basis of incremental approach and state which alternative is more beneficial.*

*[(8 Marks) Nov 2014]*

**Answer**

*Statement of Evaluation*

<i>Particulars</i>	<i>Current</i>	<i>Alternate 1</i>	<i>Alternate 2</i>
Sales	30,00,000	30,00,000	30,00,000
Cost of investment in Debtors	41,096	32,877	24,658
<b>1.</b> Saving in cost in Debtors	-	8,219	16,438
Bad debt losses	1,50,000	1,20,000	90,000
<b>2.</b> Saving in Bad debt losses	-	30,000	60,000
Collection expenses	30,000	60,000	95,000
<b>3.</b> Increase in collection expenses	-	30,000	65,000
<b><i>Incremental Benefit (1 + 2 - 3)</i></b>	<b>-</b>	<b><i>8,219</i></b>	<b><i>11,438</i></b>

**Analysis:** Since incremental benefit over present policy is higher in case of alternative II, select Alternative II. It is suggested to reduce the collection period from existing 50 days to 30 days.

**Working Notes:**

**Calculation of cost of investment in debtors:**

Existing	=	$30,00,000 \times \frac{50}{365} \times 10\%$	=	<b>41,096</b>
Alternative I	=	$30,00,000 \times \frac{40}{365} \times 10\%$	=	<b>32,877</b>
Alternative II	=	$30,00,000 \times \frac{30}{365} \times 10\%$	=	<b>24,658</b>

**Note:** In absence of Cost of Sales, sales has been taken for purpose of calculating investment in receivables.

**PYQ 2**

A new customer has approached a firm to establish new business connection. The customer require 1.5 month of credit. If the proposal is accepted, the sales of the firm will go up by ₹2,40,000 per annum. The new customer is being considered as a member of 10% risk of non-payment group.

The cost of sales amounted to 80% of sales. The tax rate is 30% and required rate of return is 40% (after tax).

*Should the firm accept the offer? Give your opinion on the basis of calculations.*

*[(5 Marks) May 2015]*



Answer

**Statement of Evaluation**

<i>Particulars</i>	<i>₹</i>
Increase in sales	2,40,000
Less: Cost of sales @ 80%	1,92,000
Profit before cost of credit	48,000
Less: Risk of non payments @ 10%	24,000
<b>Expected PBT</b>	<b>24,000</b>
Less: Tax @ 30%	7,200
<b>Expected PAT</b>	<b>16,800</b>
Less: Required return after tax (WN)	9,600
<b>Net Benefit (After Tax)</b>	<b>7,200</b>

**Conclusion:** Since company has positive benefit after fulfill of required return from investment in debtors, offer should be accepted.

**Working notes: Calculation of cost of investment in debtors:**

$$\text{Existing} = 1,92,000 \times \frac{1.5}{12} \times 40\% = 9,600$$

**PYQ 3**

A firm has total sales as ₹200 lakhs of which 80% is on credit. It is offering credit term of 2/40, net 120. Of the total, 50% of customers avail of discount and the balance pay in 120 days. Past experience indicates that bad debt losses are around 1% of credit sales. The firm spends about ₹2,40,000 per annum to administer its credit sales. These are avoidable as a factor is prepared to buy the firm's receivables. He will charge 2% commission. He will pay advance against receivables to the firm at an interest rate of 18% after withholding 10% as reserve.

- (i) What is the effective cost of factoring? Consider year as 360 days.
- (ii) If bank finance for working capital is available at 14% interest, should the firm avail of factoring service?

**[[8 Marks] Nov 2015]**

Answer

**(i) Statement of Effective Cost of Factoring to the Firm**

<i>Particulars</i>	<i>₹</i>
<b>(1) Cost of factoring:</b>	
Factoring commission (₹71,111 × 360 Days / 80 Days)	3,20,000
Interest charges (₹31,28,889 × 18%)	5,63,200
<b>Total (A)</b>	<b>8,83,200</b>
<b>(2) Savings:</b>	
Saving in credit administration cost	2,40,000
Saving in bad debts (1% × 80% × ₹2,00 Lakhs)	1,60,000
<b>Total (B)</b>	<b>4,00,000</b>
Effective cost of factoring (A - B)	<b>4,83,200</b>
<b>Rate of effective cost</b> $\left( \frac{4,83,200}{30,03,733} \times 100 \right)$	<b>16.09%</b>

**Working Notes:**

**1. Calculation of advance:**

<i>Particulars</i>	<i>₹</i>
Average receivables (₹200 Lakhs × 80% × <sup>80</sup> / <sub>360</sub> )	35,55,556
Less: Factor reserve @ 10% of ₹35,55,556	3,55,556
Maximum possible advance	32,00,000
Less: Commission @ 2% of ₹35,55,556	71,111
Amount available for advance	31,28,889
Less: Interest (₹31,28,889 × 18% × <sup>80</sup> / <sub>360</sub> )	1,25,156
<b>Amount of advance</b>	<b>30,03,733</b>

**2. Average collection period** = 40 Days × ½ + 120 Days × ½ = 80 Days

**(ii)** If bank finance for working capital is available at 14%, firm will not avail factoring services as 14% is less than 16.08% (or 15.44%).

**PYQ 4**

A trader whose current sales are ₹4,20,000 per annum and an average collection period of 30 days, wants to pursue a more liberal policy to improve sales. A study made by a management consultant reveals the following information:

<i>Credit Policy</i>	<i>Increase in Collection Period</i>	<i>Increase in Sales</i>	<i>Present default anticipated</i>
I	10 days	₹21,000	1.5%
II	30 days	₹52,500	3%
III	45 days	₹63,000	4%

The selling price per unit is ₹3. Average cost per unit is ₹2.25 and variable cost per unit is ₹2. The current bad-debts loss is 1%. Required return on additional investment is 20%. Assume a 360 days year.

**Which of the above policies would you recommend for adoption?**

**[(8 Marks) May 2016]**

**Answer**

**Statement of Evaluation of Credit Policies**

<i>Particulars</i>	<i>Present</i>	<i>I</i>	<i>II</i>	<i>III</i>
No of units	1,40,000	1,47,000	1,57,500	1,61,000
Credit sales @ ₹3 per unit	4,20,000	4,41,000	4,72,500	4,83,000
Less: Variable cost @ ₹2 per unit	2,80,000	2,94,000	3,15,000	3,22,000
Less: Fixed cost (2.25 - 2) × 1,40,000	35,000	35,000	35,000	35,000
Profit before bad debt losses	1,05,000	1,12,000	1,22,500	1,26,000
Less: Bad debt losses	4,200	6,615	14,175	19,320
<b>Expected Profit</b>	<b>1,00,800</b>	<b>1,05,385</b>	<b>1,08,325</b>	<b>1,06,680</b>
Less: Required return on investment	5,250	7,311	11,667	14,875
<b>Net Benefit</b>	<b>95,550</b>	<b>98,074</b>	<b>96,658</b>	<b>91,805</b>

**Recommendation:** Proposed Policy I (i.e. increase in collection period by 10 days or total 40 days) should be adopted since the net benefits under this policy are higher as compared to other policies.

**Working notes:**

**Calculation of cost required rate of return:**



Required rate of return	=	Total cost × $\frac{\text{Collection Period}}{360 \text{ Days}}$ × Rate of return	
Existing	=	3,15,000 × $\frac{30}{360 \text{ Days}}$ × 20%	= <b>5,250</b>
Credit Policy I	=	3,29,000 × $\frac{40}{360 \text{ Days}}$ × 20%	= <b>7,311</b>
Credit Policy II	=	3,50,000 × $\frac{60}{360 \text{ Days}}$ × 20%	= <b>11,667</b>
Credit Policy III	=	3,57,000 × $\frac{75}{360 \text{ Days}}$ × 20%	= <b>14,875</b>

**PYQ 5**

A current credit sales of a firm is ₹15,00,000 and the firm still has an unutilized capacity. In order to boost its sales, the firm is willing to relax its credit policy.

The firm proposes a new credit policy of 2/10 net 60 days as against the present policy of 1/10 net 45 days. The firm expects an increase in the sales by 12%. However, it is also expected that bad debts will go upto 2% of sales from 1.5%.

The contribution to sales ratio of the firm is 28%. The firm's tax rate is 30% and firm requires an after tax return of 15% on its investment. 50 percent and 80 percent of customers in term of sales revenue are expected to avail cash discount under existing and liberalization scheme respectively.

**Should the firm change its credit period?**

**[(8 Marks) Nov 2017]**

**Answer**

**Statement of Evaluation**

<b>Particulars</b>	<b>Policies</b>	
	<b>Present</b>	<b>Proposed</b>
Sales value	15,00,000	16,80,000
Less: Variable cost @ 72% of sales	10,80,000	12,09,600
Profit before cost of credit	4,20,000	4,70,400
Less: Bad debts @ 1.5% / 2%	22,500	33,600
Less: Cash Discount 'WN'	7,500	26,880
<b>Expected PBT</b>	<b>3,90,000</b>	<b>4,09,920</b>
Less: Tax @ 30%	1,17,000	1,22,976
<b>Expected PAT</b>	<b>2,73,000</b>	<b>2,86,944</b>
Less: Cost of investment in debtors 'WN'	12,205	9,942
<b>Net benefit after tax</b>	<b>2,60,795</b>	<b>2,77,002</b>

**Yes, the firm should change its credit period.**

**Working notes:**

**1. Calculation of opportunity cost of investment in receivables:**

Existing	=	10,80,000 × 15% × 27.5 (.5×10+.5×45)/365	=	<b>12,205</b>
Proposed	=	12,09,600 × 15% × 20 (.8×10+.2×60)/365	=	<b>9,942</b>

**2. Calculation of cash discount:**

Existing	=	15,00,000 × 50% × 1%	=	<b>7,500</b>
Proposed	=	16,80,000 × 80% × 2%	=	<b>26,880</b>

**PYQ 6**

**A company is considering to engage a factor. The following information is available:**

- The current average collection period for the company's debtors is 90 days and ½% of debtors default. The factor has agreed to pay money due after 60 days, and will take the responsibility of any loss on account of bad debts.
- The annual charge for the factoring is 2% of turnover. Administration cost saving is likely to be ₹1,00,000 per annum.
- Annual credit sales are ₹1,20,00,000. Variable costs is 80% of sales price. The company's cost of borrowings is 15% per annum. Assume 360 days in a year.

**Should the company enter into a factoring agreement?**

**[(8 Marks) May 2018]**

**Answer**

**Statement of Evaluation**

	<b>Particulars</b>	<b>₹</b>
<b>(A) Savings:</b>	Saving in administration cost	1,00,000
	Saving in bad debts (0.5% of 1,20,00,000)	60,000
	*Saving in cost of debtors (1,20,00,000 × 80% × $\frac{90-60}{360}$ × 15%)	1,20,000
	<b>Total (A)</b>	<b>2,80,000</b>
<b>(B) Cost:</b>	Annual charges (2% of 1,20,00,000)	2,40,000
	<b>Total (B)</b>	<b>2,40,000</b>
	<b>Net Benefit (A - B)</b>	<b>40,000</b>

\*Presently, the debtors of the company pay after 90 days. However, the factor has agreed to pay after 60 days only. So, the investment in Debtors will be reduced by 30 days.

**Conclusion: Yes, company should enter into factoring agreement.**

**PYQ 7**

MN Ltd has a current turnover of ₹30,00,000 p.a. Cost of sale is 80% of turnover and bad debts are 2% of turnover. Cost of sales includes 70% Variable cost and 30% Fixed cost, while company's required rate of return is 15%. MN Ltd. currently allows 15 days credit to its customer, but it is considering increase this to 45 days credit in order to increase turnover.

It has been estimated that this change in policy will increase turnover by 20%, while bad debts will increase by 1%. It is not expected that the policy change will result in an increase in fixed cost and creditors and stock will be unchanged.

**Should MN Ltd introduce the proposed policy? (Assume 360 days year)**

**[(10 Marks) Nov 2018]**



Answer

**Statement of Evaluation**

Particulars	Policies	
	Present	Proposed
Sales value	30,00,000	36,00,000
Less: Variable cost 70% of 80% of sales	16,80,000	20,16,000
Less: Fixed cost (30% of 80% of current sales 30,00,000)	7,20,000	7,20,000
Profit before cost of credit	6,00,000	8,64,000
Less: Bad debts @ 2%/3%	60,000	1,08,000
<b>Expected Profit</b>	<b>5,40,000</b>	<b>7,56,000</b>
Less: Required return	15,000	51,300
<b>Net Benefit</b>	<b>5,25,000</b>	<b>7,04,700</b>

Yes, the firm should change its credit period.

**Working Notes: Calculation of required return in debtors:**

Existing	=	$(16,80,000 + 7,20,000) \times \frac{15}{360} \times 15\%$	=	<b>15,000</b>
Proposed	=	$(20,16,000 + 7,20,000) \times \frac{45}{360} \times 15\%$	=	<b>51,300</b>

**PYQ 8**

Current annual sales of SKD Ltd. ₹360 Lakhs. It's directors are of the opinion that company's current expenditure on receivables management is too high and with a view to reduce the expenditure they are considering following two new alternate credit policies:

	<b>Policy X</b>	<b>Policy Y</b>
Average collection period	1.5 months	1 month
% of default	2%	1%
Annual collection expenditure	₹12 Lakhs	₹20 lakhs

Selling price per unit of product is ₹150. Total cost per unit is ₹120. Current credit terms are 2 months and percentage of default is 3%. Current annual collection expenditure is ₹8 Lakhs. Required rate of return on investment of SKD Ltd. is 20%.

**Determine which credit policy SKD Ltd. should follow.**

**[(5 Marks) July 2021]**

Answer

**Statement of Evaluation of Credit Policies**

Particulars	Current Policy	Policy X	Policy Y
Sales Units $(3,60,00,000 \div ₹150)$	2,40,000	2,40,000	2,40,000
Sales value	3,60,00,000	3,60,00,000	3,60,00,000
Less: Cost @ ₹120 per units	2,88,00,000	2,88,00,000	2,88,00,000
Profit before cost of credit	72,00,000	72,00,000	72,00,000
Less: Bad debts @ 3%/2%/1%	10,80,000	7,20,000	3,60,000
Less: Annual Collection Expenses	8,00,000	12,00,000	20,00,000
<b>Expected Profit</b>	<b>53,20,000</b>	<b>52,80,000</b>	<b>48,40,000</b>
Less: Cost of investment in debtors	9,60,000	7,20,000	4,80,000
<b>Net Benefit</b>	<b>43,60,000</b>	<b>45,60,000</b>	<b>43,60,000</b>

**Recommendation:** The proposed policy X should be adopted having higher net benefit.

**Working Notes: Calculation of cost of investment in debtors:**

Current policy	=	$3,60,00,000 \times 80\% \times \frac{2}{12} \times 20\%$	=	<b>9,60,000</b>
Policy X	=	$3,60,00,000 \times 80\% \times \frac{1.5}{12} \times 20\%$	=	<b>7,20,000</b>
Policy Y	=	$3,60,00,000 \times 80\% \times \frac{1}{12} \times 20\%$	=	<b>4,80,000</b>

**PYQ 9**

**A factoring firm has offered a to buy its accounts receivables. The relevant information is given below.**

- (a)** The current average collection period for the company's debts is 80 days and ½% of debtors default. The factor has agreed to pay over money due, to the company after 60 days, and it will suffer losses of any bad debts also.
- (b)** Factor will charge commission @2%.
- (c)** The company spends ₹1,00,000 p.a. on administration of debtor. These are avoidable cost.
- (d)** Annual credit sales are ₹90,00,000. Total variable costs is 80% of sales. The company's cost of borrowings is 15% per annum. Assume 365 days in a year.

**Should the company enter into a factoring agreement?**

**[(5 Marks) Dec 2021]**

**Answer**

**Statement of Evaluation**

<b>Particulars</b>	<b>₹</b>
<b>(A) Savings:</b>	
Saving in administration cost	1,00,000
Saving in bad debts (0.5% of 90,00,000)	45,000
*Saving in cost of debtors ( $90,00,000 \times 80\% \times \frac{80-60}{365} \times 15\%$ )	59178
<b>Total (A)</b>	<b>2,04,178</b>
<b>(B) Cost:</b>	
Annual charges (2% of 90,00,000)	1,80,000
<b>Total (B)</b>	<b>1,80,000</b>
<b>Net Benefit (A - B)</b>	<b>24,178</b>

\*Presently, the debtors of the company pay after 80 days. However, the factor has agreed to pay after 60 days only. So, the investment in Debtors will be reduced by 20 days.

**Conclusion: Yes, company should enter into factoring agreement.**

**PYQ 10**

A company has current sale of ₹12 lakhs per year. The profit-volume ratio is 20% and post-tax cost of investment in receivables is 15%. The current credit terms are 1/10, net 50 days and average collection period is 40 days. 50% of customers in terms of sales revenue are availing cash discount and bad debt is 2% of sales.

In order to increase sales, the company want to liberalize its existing credit terms to 2/10, net 35 days. Due to which, expected sales will increase to ₹15 lakhs. Percentage of default in sales will remain same.





Average collection period will decrease by 10 days. 80% of customers in terms of sales revenue are expected to avail cash discount under this proposed policy. Tax rate is 30%.

**Advise, should the company change its credit terms. (Assume 360 days in a year.)**  
**[(5 Marks) May 23]**

**Answer**

**Statement of Evaluation**

<b>Particulars</b>	<b>Policies</b>	
	<b>Present</b>	<b>Proposed</b>
Sales value	12,00,000	15,00,000
Less: Variable cost @ 80%	9,60,000	12,00,000
Contribution @ 20%	2,40,000	3,00,000
Less: Bad debts @ 2% of sales	24,000	30,000
Less: Cash discount (WN)	6,000	24,000
<b>Expected Profit Before Tax</b>	<b>2,10,000</b>	<b>2,46,000</b>
Less: Tax @ 30%	63,000	73,800
<b>Expected Profit After Tax</b>	<b>1,47,000</b>	<b>1,72,200</b>
Less: Cost of investment (WN)	16,000	15,000
<b>Net Benefit After Tax</b>	<b>1,31,000</b>	<b>1,57,200</b>

**Advise:** Company should change its credit terms having higher net benefit after tax.

**Working notes:**

**(1) Calculation of Cost of investment:**

Existing	=	$9,60,000 \times 15\% \times \frac{40}{360}$	=	<b>16,000</b>
Proposed	=	$12,00,000 \times 15\% \times \frac{30}{360}$	=	<b>15,000</b>

**(2) Calculation of cash discount:**

Existing	=	$12,00,000 \times 50\% \times 1\%$	=	<b>6,000</b>
Proposed	=	$15,00,000 \times 80\% \times 2\%$	=	<b>24,000</b>

**SUGGESTED REVISION FOR EXAM:**

**BQ: 5, 6, 7, 8, 9, 10, 13, 15, 17**

**PYQ: 1, 3, 10**



**CHAPTER 4**

**MANAGEMENT OF WORKING CAPITAL**

**OPERATING OR WORKING CAPITAL CYCLE METHOD**

**BQ 1**

From the following information of XYZ Ltd., you are required to calculate:

- (a) Net operating cycle period.
- (b) Number of operating cycles in a year.

Raw material inventory consumed during the year	₹6,00,000
Average stock of raw material	₹50,000
Annual cost of production	₹5,00,000
Average work-in-progress inventory	₹30,000
Annual cost of goods sold	₹8,00,000
Average finished goods stock held	₹40,000
Average collection period from debtors	45 days
Average credit period availed	30 days
No. of days in a year	360 days

**Answer**

(a) **Operating cycle** =  $R + W + F + D - C$   
 =  $30 + 22 + 18 + 45 - 30 = 85 \text{ Days}$

**Calculations:**

Raw materials storage period (R) =  $\frac{\text{Average stock of raw materials}}{\text{Average cost of raw materials consumption per day}}$   
 =  $\frac{50,000}{6,00,000 \div 360} = 30 \text{ days}$

WIP holding period =  $\frac{\text{Average stock of WIP}}{\text{Average cost of production per day}}$   
 =  $\frac{30,000}{5,00,000 \div 360} = 22 \text{ days}$

Finished Goods storage period =  $\frac{\text{Average stock of FG}}{\text{Average cost of goods sold per day}}$   
 =  $\frac{40,000}{8,00,000 \div 360} = 18 \text{ days}$

(b) **Number of operating cycles in the year:**

$\frac{360}{\text{Operating cycle period}} = \frac{360}{85} = 4.24 \text{ times}$

**BQ 2**

Following information is forecasted by R Limited for the year ending 31<sup>st</sup> March, 2023:

	<i>Balance as at 31.03.23</i> <i>(₹ in Lakh)</i>	<i>Balance as at 31.03.22</i> <i>(₹ in Lakh)</i>
Raw Material	65	45
Work-in-process	51	35
Finished goods	70	60
Receivables	135	112
Payables	71	68
Annual purchases of raw materials (all credit)	400	
Annual cost of production	450	
Annual cost of goods sold	525	
Annual operating cost	325	
Sales (all credit)	585	
You may take one year as equal to 365 days		

**You are required to calculate:**

- (i)** Net operating cycle period.
- (ii)** Number of operating cycles in the year.
- (iii)** Amount of working capital requirement.

**Answer**

**(i) Operating cycle** =  $R + W + F + D - C$   
 =  $53 + 35 + 45 + 77 - 63 = 147 \text{ Days}$

**(ii) Number of operating cycles in the year:**  

$$\frac{365}{\text{Operating cycle period}} = \frac{365}{147} = 2.48 \text{ times}$$

**(iii) Amount of working capital required:**  

$$\frac{\text{Annual operating cost}}{\text{Number of operating cycles}} = \frac{325 \text{ Lakhs}}{2.48} = ₹131 \text{ Lakhs}$$

**Calculations:**

Raw materials storage period (R) =  $\frac{\text{Average stock of raw materials}}{\text{Average cost of raw materials consumption per day}}$   
 =  $\frac{55}{380 \div 365} = 53 \text{ days}$

Raw materials consumption =  $\text{Opening RM} + \text{Purchases} - \text{Closing RM}$   
 =  $45 + 400 - 65 = 380$

WIP holding period =  $\frac{\text{Average stock of WIP}}{\text{Average cost of production per day}}$   
 =  $\frac{43}{450 \div 365} = 35 \text{ days}$

Finished Goods storage period =  $\frac{\text{Average stock of FG}}{\text{Average cost of goods sold per day}}$   
 =  $\frac{65}{525 \div 365} = 45 \text{ days}$



$$\begin{aligned} \text{Debtors collection period} &= \frac{\text{Average book debts}}{\text{Average credit sales per day}} \\ &= \frac{123.5}{585 \div 365} = 77 \text{ days} \end{aligned}$$

$$\begin{aligned} \text{Credit period availed} &= \frac{\text{Average trade creditors}}{\text{Average credit purchases per day}} \\ &= \frac{69.5}{400 \div 365} = 63 \text{ days} \end{aligned}$$

**Calculation of averages:**

1.	Average stock of raw materials	=	$(45 + 65) \div 2$	=	55
2.	Average stock of WIP	=	$(35 + 51) \div 2$	=	43
3.	Average stock of FG	=	$(60 + 70) \div 2$	=	65
4.	Average receivables	=	$(112 + 135) \div 2$	=	123.5
5.	Average payables	=	$(68 + 71) \div 2$	=	69.5

**COMPONENTWISE ESTIMATION**

**BQ 3**

A Company provided the following data:

	<b>Cost per unit (₹)</b>
Raw materials	₹52.00
Direct labour	₹19.50
Overheads	₹39.00
Total cost	₹110.50
Profit	₹19.50
<b>Selling price</b>	<b>₹130.00</b>

The following additional information is available:

Average raw materials in stock	:	one month;
Average materials in process	:	half-a-month;
Average finished goods in stock	:	one month;
Credit allowed by suppliers	:	one month;
Credit allowed to debtors	:	two months;
Time lag in payment of wages	:	one and a half weeks;
Time lag in payment of Overheads	:	one month;
Sales	:	25% on cash basis;
Expected cash balance	:	₹1,20,000.

You are required to prepare a statement showing the working capital needed to finance a level of activity of 70,000 units of annual output. The production is carried throughout the year on even basis and wages and overheads accrue similarly. (Calculation can be made on the basis of 30 days a month and 52 weeks a year).

[₹17,01,562]

**BQ 4**

On 1<sup>st</sup> January, the Managing Director of Naureen Ltd. wishes to know the amount of working capital that will be required during the year. From the following information prepare the working capital

requirements forecast.

Production during the previous year was 60,000 units. It is planned that this level of activity would be maintained during the present year.

The expected ratios of the cost to selling prices are Raw materials 60%, Direct wages 10% and Overheads 20%.

Raw materials are expected to remain in store for an average of 2 months before issue to production. Each unit is expected to be in process for one month, the raw materials being fed into the pipeline immediately and the labour and overhead costs accruing evenly during the month. Finished goods will stay in the warehouse awaiting dispatch to customers for approximately 3 months. Credit allowed by creditors is 2 months from the date of delivery of raw material. Credit allowed to debtors is 3 months from the date of dispatch.

Selling price is ₹ 5 per unit. There is a regular production and sales cycle. Wages and overheads are paid on the 1<sup>st</sup> of each month for the previous month. The company normally keeps cash in hand to the extent of ₹ 20,000.

*You are required to prepare the forecast statement. The finance manager is particularly interested in applying the quantitative techniques for forecasting the working capital needs of the company.*

**Answer**

**Statement of Working Capital Requirement**

<i>Particulars</i>	<i>₹</i>
<b>(A) Current Assets:</b>	
Raw materials ( $1,80,000 \times \frac{2}{12}$ )	30,000
Work in progress:	
Material ( $1,80,000 \times 100\% \times \frac{1}{12}$ )	15,000
Labour and Overheads ( $30,000 + 60,000 \times 50\% \times \frac{1}{12}$ )	3,750
Finished goods ( $2,70,000 \times \frac{3}{12}$ )	67,500
Debtors ( $2,70,000 \times \frac{3}{12}$ )	67,500
Cash	20,000
<b>Total (A)</b>	<b>2,03,750</b>
<b>(B) Current Liabilities:</b>	
Creditors ( $1,80,000 \times \frac{2}{12}$ )	30,000
Outstanding labour ( $30,000 \times \frac{1}{12}$ )	2,500
Outstanding overhead ( $60,000 \times \frac{1}{12}$ )	5,000
<b>Total (B)</b>	<b>37,500</b>
<b>Working Capital (A - B)</b>	<b>1,66,250</b>

**Working Notes:**

**Projected Income Statement**

<i>Particulars</i>	<i>₹</i>
Raw materials ( $60,000 \times 5 \times 60\%$ )	1,80,000
Direct Labour ( $60,000 \times 5 \times 10\%$ )	30,000
Overheads including depreciation ( $60,000 \times 5 \times 20\%$ )	60,000
<b>Total cost</b>	<b>2,70,000</b>
Profit ( $60,000 \times 5 \times 10\%$ )	30,000
<b>Sales (<math>60,000 \times 5</math>)</b>	<b>3,00,000</b>



**BQ 5**

The following annual figures relate to XYZ Co.

Sales (at 2 months' credit)	₹36,00,000
Materials consumed (suppliers extend two months' credit)	₹9,00,000
Wages paid (1 month lag in payment)	₹7,20,000
Cash Manufacturing expenses (1 month lag in payment)	₹9,60,000
Administrative expenses (cash 1 month lag in payment)	₹2,40,000
Sales promotion expenses (paid quarterly in advance)	₹1,20,000

The company sells its products on gross profit 25%. Depreciation is considered as a part of the cost of production. It keeps one month's stock each of raw materials and finished goods and a cash balance of ₹1,00,000. Assuming a 20% safety margin, ignore work-in-process.

*Find out the requirements of working capital of the company on cash cost basis.*

**Answer**

**Statement of Working Capital Requirement (Cash Cost Basis)**

Particulars	₹
<b>(A) Current Assets:</b>	
Raw Materials ( $9,00,000 \times \frac{1}{12}$ )	75,000
Finished Goods ( $25,80,000 \times \frac{1}{12}$ )	2,15,000
Debtors ( $29,40,000 \times \frac{2}{12}$ )	4,90,000
Cash	1,00,000
Prepaid Sales Promotion Expenses ( $1,20,000 \times \frac{1}{4}$ )	30,000
<b>Total (A)</b>	<b>9,10,000</b>
<b>(B) Current Liabilities:</b>	
Creditors ( $9,00,000 \times \frac{2}{12}$ )	1,50,000
Outstanding labour ( $7,20,000 \times \frac{1}{12}$ )	60,000
Outstanding Manufacturing Expenses ( $9,60,000 \times \frac{1}{12}$ )	80,000
Outstanding Administrative Expenses ( $2,40,000 \times \frac{1}{12}$ )	20,000
<b>Total (B)</b>	<b>3,10,000</b>
<b>Working Capital Before Provision (A - B)</b>	<b>6,00,000</b>
Add : Safety Margin @ 20% of 6,00,000	1,20,000
<b>Working Capital</b>	<b>7,20,000</b>

**Working Notes:**

**Projected Income Statement (Cash Cost Basis)**

Particulars	₹
Raw Materials	9,00,000
Wages	7,20,000
Manufacturing Expenses (in cash)	9,60,000
<b>Cash Cost of Goods Sold</b>	<b>25,80,000</b>
Administration Expenses (in cash)	2,40,000
Sales Promotion Expenses (in cash)	1,20,000
<b>Cash Cost of Sales</b>	<b>29,40,000</b>

**NEW PROJECT**

**BQ 6**

Aneja Limited, a newly formed company, has applied to the commercial bank for the first time for financing its working capital requirements. *The following information is available about the projections for the current year:*

Estimated level of activity is 1,04,000 completed units of production plus 4,000 units of work-in-progress.

*Based on the above activity, estimated cost per unit is:*

Raw material	₹80
Direct wages	₹30
Overheads (exclusive of depreciation)	₹60
<b>Total cost</b>	<b>₹170</b>
Selling price	₹200

Raw materials in stock: average 4 weeks consumption, work-in-progress (assume 50% completion stage in respect of conversion cost but materials issued at the start of the processing).

Finished goods in stock	8,000 units
Credit allowed by suppliers	Average 4 weeks
Credit allowed to debtors	Average 8 weeks
Lag in payment of wages	Average 1.5 weeks
Cash at banks (for smooth operation)	₹25,000

Assume that production is carried on evenly throughout the year (52 weeks) and wages and overheads accrue similarly. All sales are on credit basis only.

*Find out The net working capital required.*

**Answer**

**(a) Statement of Working Capital Requirement**

Particulars	₹
<b>(1) Current Assets:</b>	
Raw materials $(86,40,000 \times \frac{4}{52})$	6,64,615
Work in progress $[4,000 \text{ units} \times (80 + 15 + 30)]$	5,00,000
Finished goods $(8,000 \text{ units} \times 170)$	13,60,000
Debtors $(1,63,20,000 \times \frac{8}{52})$	25,10,769
Cash	25,000
<b>Total (1)</b>	<b>50,60,384</b>
<b>(2) Current Liabilities:</b>	
Creditors $(86,40,000 + 6,64,615) \times \frac{4}{52}$	7,15,740
Outstanding labour $(31,80,000 \times \frac{1.5}{52})$	91,731
<b>Total (2)</b>	<b>8,07,471</b>
<b>Working Capital (1 - 2)</b>	<b>42,52,913</b>

**Working Notes:**

**Projected Income Statement**

Particulars	₹
-------------	---



Raw materials (1,08,000 × 80)	86,40,000
Direct labour (1,04,000 + ½ × 4,000) × 30	31,80,000
Overheads (1,04,000 + ½ × 4,000) × 60	63,60,000
<b>Cost Upto Factory</b>	<b>1,81,80,000</b>
Less: Closing WIP 4,000 units × (80 + 15 + 30)	(5,00,000)
<b>Cost of Production (1,08,000 units)</b>	<b>1,76,80,000</b>
Less: Closing FG 8,000 units × 170	(13,60,000)
<b>Cost of Goods Sold (96,000 units)</b>	<b>1,63,20,000</b>
Profit	28,80,000
<b>Sales (96,000 × 200)</b>	<b>1,92,00,000</b>

**BQ 7**

PQ Ltd. a company newly commencing business in 2023 has the under-mentioned projected P & L Account:

<i>Particulars</i>	₹	₹
Sales		2,10,000
Cost of goods sold		1,53,000
Gross Profit		57,000
Administrative Expenses	14,000	
Selling Expenses	13,000	27,000
Profit Before Tax		30,000
Provision for taxation		10,000
Profit After Tax		20,000
<b><i>The cost of goods sold has been arrived at as under:</i></b>		
Materials used	84,000	
Wages and manufacturing Expenses	62,500	
Depreciation	23,500	
Cost of Finished Goods Produced	1,70,000	
Less: Stock of Finished Goods	17,000	
(10% of goods produced not yet sold)	1,53,000	

The figure given above relate only to finished goods and not to work-in-progress. Goods equal to 15% of the year's production (in terms of physical units) will be in process on the average requiring full materials but only 40% of the other expenses. The company believes in keeping materials equal to two months consumption in stock.

All expenses will be paid one month in advance. Suppliers of materials will extend 1-½ months credit. Sales will be 20% for cash and rest at two months credit. 70% of the income tax will be paid in advance in quarterly installments. The company wishes to keep ₹8,000 in cash. 10% has to be added to the estimated figure for unforeseen contingencies.

***Prepare an estimate of working capital on cash cost basis.***

**Answer**

***Statement of Working Capital Requirement***

<i>Particulars</i>	₹
<b>(1) Current Assets:</b>	
Raw materials (96,600 × 2/12)	16,100
Work in progress	16,350



Finished goods	14,650
Debtors $(1,58,850 \times 80\% \times 2/12)$	21,180
Prepaid expenses:	
Wages and Manufacturing Expenses $(66,250 \times 1/12)$	5,521
Administrative Expenses $(14,000 \times 1/12)$	1,167
Selling Expenses $(13,000 \times 1/12)$	1,083
Advance tax paid $[(70\% \text{ of } 10,000) \times 3/12]$	1,750
Cash	8,000
<b>Total (1)</b>	<b>85,801</b>
<b>(2) Current Liabilities:</b>	
Creditors $(96,600 + 16,100) \times 1.5/12$	14,088
Provision for Tax (Net of Advance Tax) $(10,000 \times 30\%)$	3,000
<b>Total (2)</b>	<b>17,088</b>
<b>Working Capital Before Provision(1 - 2)</b>	<b>68,713</b>
Add : Provision for Contingencies @ 10% of 68,713	6,871
<b>Working Capital Including Provision</b>	<b>75,584</b>

**Working Notes:**

**Projected Income Statement**

<b>Particulars</b>	<b>₹</b>
Raw Materials $(84,000 + 15\%)$	96,600
Wages and Manufacturing Expenses $(62,500 + 15\% \text{ of } 62,500 \times 40\%)$	66,250
<b>Cost Upto Factory</b>	<b>1,62,850</b>
Less: Closing WIP $(84,000 \times 15\%) + (15\% \text{ of } 62,500 \times 40\%)$	(16,350)
<b>Cost of Production</b>	<b>1,46,500</b>
Less: Closing FG $(10\% \text{ of } 1,46,500)$	(14,650)
<b>Cost of Goods Sold</b>	<b>1,31,850</b>
Administrative Expenses	14,000
Selling Expenses	13,000
<b>Cash Cost of Sales</b>	<b>1,58,850</b>

**OTHERS**

**BQ 8**

The management of Trux Company Ltd. is planning to expand its business and consults you to prepare an estimated working capital statement. The records of the company reveals the following annual information:

**The records of the company revealed the following annual information:**

Sales:	
Domestic at one month's credit	₹18,00,000
Export at three month's credit	₹8,10,000
(Sales price 10% below Domestic price)	
Material used (suppliers extend two months credit)	₹6,75,000
Lag in payment of wages - 1/2 month	₹5,40,000
Lag in payment of manufacturing expenses (cash) - 1 month	₹7,65,000
Lag in payment of administrative expenses - 1 month	₹1,80,000
Sales promotion expenses payable quarterly in advance	₹1,12,500
Income tax payable in four installments (of which one falls in the next financial year)	₹1,68,000



Rate of gross profit is 20%. Ignore work-in-progress and depreciation. The company keeps one month's stock of raw materials and finished goods (each) and believes in keeping ₹2,50,000 available to it including the overdraft limit of ₹75,000 not yet utilized by the company. The management is also of the opinion to make 10% margin for contingencies on computed figure.

*You are required to prepare the estimated working capital statement for next year.*

**Answer**

**Statement of Working Capital Requirement (Cash Cost Basis)**

<i>Particulars</i>	<i>₹</i>
<b>(A) Current Assets:</b>	
Raw Materials ( $6,75,000 \times \frac{1}{12}$ )	56,250
Finished Goods ( $21,60,000 \times \frac{1}{12}$ )	1,80,000
Debtors:	
Domestic ( $14,40,000 + 77,586$ ) $\times \frac{1}{12}$	1,26,466
Export ( $7,20,000 + 34,914$ ) $\times \frac{3}{12}$	1,88,729
Cash ( $2,50,000 - 75,000$ )	1,75,000
Prepaid Sales Promotion Expenses ( $1,12,500 \times \frac{1}{4}$ )	28,125
<b>Total (A)</b>	<b>7,54,570</b>
<b>(B) Current Liabilities:</b>	
Creditors ( $6,75,000 \times \frac{2}{12}$ )	1,12,500
Outstanding labour ( $5,40,000 \times \frac{0.5}{12}$ )	22,500
Outstanding Manufacturing Expenses ( $7,65,000 \times \frac{1}{12}$ )	63,750
Outstanding Administrative Expenses ( $1,80,000 \times \frac{1}{12}$ )	15,000
Income Tax Payable ( $1,68,000 \times \frac{1}{4}$ )	42,000
<b>Total (B)</b>	<b>2,55,750</b>
<b>Working Capital Before Provision (A - B)</b>	<b>4,98,820</b>
Add : Safety Margin @ 10% of 4,98,820	49,882
<b>Working Capital</b>	<b>5,48,702</b>

**Working Notes:**

**1. Calculation of Cash cost of Debtors:**

Export sales (10% below domestic sales price)	=	8,10,000	
Export sales equivalent to domestic sales	=	$8,10,000 \times \frac{100}{90}$	= 9,00,000
Total equivalent domestic sales	=	$18,00,000 + 9,00,000 = 27,00,000$	

**Apportionment of cash cost of sales except sales promotion expenses in proportion of equivalent domestic sales between Domestic and Foreign Sales:**

Domestic sales	=	$21,60,000 \times \frac{18,00,000}{27,00,000}$	=	14,40,000
Foreign sales	=	$21,60,000 \times \frac{9,00,000}{27,00,000}$	=	7,20,000

**Apportionment of sales promotion expenses between Domestic and Foreign Sales in sales ratio:**

Domestic sales	=	$1,12,500 \times \frac{18,00,000}{26,10,000}$	=	77,586
Foreign sales	=	$1,12,500 \times \frac{8,10,000}{26,10,000}$	=	34,914

**2. Projected Income Statement**

<i>Particulars</i>	<i>₹</i>
Raw Materials	6,75,000
Wages	5,40,000
Manufacturing Expenses (in cash)	7,65,000
Administration Expenses (in cash)	1,80,000
<b>Cash Cost of Goods Sold</b>	<b>21,60,000</b>
Sales Promotion Expenses (in cash)	1,12,500
<b>Cash Cost of Sales</b>	<b>22,72,500</b>

**Assumption:** Administrative expenses is related to production.

**BQ 9**

M.A. Limited is commencing a new project of a plastic component. The following cost information has been ascertained for annual production of 12,000 units which is the full capacity.

	<i>(Cost per unit)</i>
Materials	₹40
Direct labour and variable expenses	₹20
Fixed manufacturing expenses	₹6
Depreciation	₹10
Fixed administrative expenses	₹4

The selling price per unit is expected to be ₹96 and the selling expenses ₹5 per unit 80% of which is variable. In the first two years of operation, productivity and sales are expected to be as follows:

<i>Year</i>	<i>Productivity No. of units</i>	<i>Sales No. of units</i>
<b>1</b>	6,000	5,000
<b>2</b>	9,000	8,500

**To assess the working capital requirement, the following additional information is available:**

- |  |                                 |
|--|---------------------------------|
| <b>(a)</b> Stock of Materials                | 2.25 months average             |
| <b>(b)</b> Work-in-Progress                  | Nil                             |
| <b>(c)</b> Debtors                           | 1 month's average sales         |
| <b>(d)</b> Cash balance                      | ₹10,000                         |
| <b>(e)</b> Creditors for supply of materials | 1 month's average purchase      |
| <b>(f)</b> Creditors for expenses            | 1 month average of all expenses |

**Prepare for two years:**

- (1)** Projected Statement of Profit and Loss (ignoring taxation) and
- (2)** Projected Statement of working capital requirements.


**Answer**

**(1) M.A. Limited**  
**Projected Statement of Profit and Loss**

<b>Particulars</b>	<b>Year 1</b>	<b>Year 2</b>
Production (in units)	6,000	9,000
Sales (in units)	5,000	8,500
Materials	2,40,000	3,60,000
Direct labour and variable expenses	1,20,000	1,80,000
Fixed manufacturing expenses	72,000	72,000
Depreciation	1,20,000	1,20,000
Fixed administrative expenses	48,000	48,000
<b>Cost of production</b>	<b>6,00,000</b>	<b>7,80,000</b>
Add: Opening FG (Year 1: Nil; Year 2: 1,000 units)	Nil	1,00,000
Total cost of goods available for sale	6,00,000	8,80,000
Less: Closing FG (Year 1: 1,000; Year 2: 1,500 units)	(1,00,000)	(1,32,000)
<b>Cost of goods sold</b>	<b>5,00,000</b>	<b>7,48,000</b>
Selling expenses: Variable @ ₹4 per unit sold	20,000	34,000
Fixed	12,000	12,000
<b>Cost of sales</b>	<b>5,32,000</b>	<b>7,94,000</b>
Profit or loss	(52,000)	22,000
<b>Sales</b>	<b>4,80,000</b>	<b>8,16,000</b>

**(2) Projected Statement of Working Capital Requirement**

<b>Particulars</b>	<b>Year 1</b>	<b>Year 2</b>
<b>(A) Current Assets:</b>		
Raw materials	45,000	67,500
Finished goods	1,00,000	1,32,000
Debtors (on sales value)	40,000	68,000
Cash	10,000	10,000
<b>Total (A)</b>	<b>1,95,000</b>	<b>2,77,500</b>
<b>(B) Current Liabilities:</b>		
Creditors (Purchase = RMC + CS - OS)	23,750	31,875
Outstanding expenses	22,667	28,833
<b>Total (B)</b>	<b>46,417</b>	<b>60,708</b>
<b>Working Capital (A - B)</b>	<b>1,48,583</b>	<b>2,16,792</b>

**Assumptions:**

1. Administrative expenses is related to production.
2. Stock of finished goods is valued as per weighted average method.

**BQ 10**

A firm has the following data for the year ending 31<sup>st</sup> March, 2023:

Sales (1,00,000 @ ₹20)	₹20,00,000
Earnings before Interest and Taxes	₹2,00,000
Fixed Assets	₹5,00,000

The three possible current assets holdings of the firm are ₹5,00,000, ₹4,00,000 and ₹3,00,000. It is assumed that fixed assets level is constant and profits do not vary with current assets levels.

**Explain the effect of the three alternative current assets policies.**

**Answer**

**Effect of Alternative Working Capital Policy**

<i>Particulars</i>	<i>Conservative</i>	<i>Moderate</i>	<i>Aggressive</i>
Sales	20,00,000	20,00,000	20,00,000
Earnings before interest and tax (EBIT)	2,00,000	2,00,000	2,00,000
Current Assets	5,00,000	4,00,000	3,00,000
Fixed Assets	5,00,000	5,00,000	5,00,000
Total Assets	<b>10,00,000</b>	<b>9,00,000</b>	<b>8,00,000</b>
Return on Total Assets (EBIT ÷ Total Assets)	<b>20%</b>	<b>22.22%</b>	<b>25%</b>
Current Assets/Fixed Assets	<b>1.00</b>	<b>0.80</b>	<b>0.60</b>

The aforesaid calculation shows that the conservative policy provides greater liquidity (solvency) to the firm, but lower return on total assets. On the other hand, the aggressive policy gives higher return, but low liquidity and thus is very risky. The moderate policy generates return higher than Conservative policy but lower than aggressive policy. This is less risky than aggressive policy but riskier than conservative policy.

**DOUBLE SHIFT**

**BQ 11**

**Samreen Enterprises has been operating its manufacturing facilities till 31.03.2022 on a single shift working with the following cost structure:**

	<i>Per unit</i>
Cost of Materials	₹6.00
Wages (out of which 40% fixed)	₹5.00
Overheads (out of which 80% fixed)	₹5.00
Profit	₹2.00
<b>Selling price</b>	<b>₹18.00</b>
Sales during 2021-2022	₹4,32,000

**As at 31.03.22 the company held:**

Stock of raw materials (at cost)	₹36,000
Work-in-progress (valued at prime cost)	₹22,000
Finished goods (valued at total cost)	₹72,000
Sundry debtors	₹1,08,000

In view of increased market demand, it is proposed to double production by working an extra shift. It is expected that a 10% discount will be available from suppliers of raw materials in view of increased volume of business. Selling price will remain the same. The credit period allowed to customers will remain unaltered. Credit availed of from suppliers will continue to remain at the present level i.e. 2 months. Lag in payment of wages and expenses will continue to remain half a month.

**You are required to assess the additional working capital requirement, if the policy to increase output is implemented (Assessment of impact of double shift for long term as a matter of production policy).**

**Answer**



Statement of Working Capital for Single Shift and Double Shift Working

Particulars	Single Shift (24,000)			Double Shift (48,000)		
	P. U.	Units	Total	P. U.	Units	Total
<b>(A) Current Assets:</b>						
Raw Materials Stock	6.00	6,000	36,000	5.40	12,000	64,800
WIP Stock	11.00	2,000	22,000	9.40	2,000	18,800
FG Stock	16.00	4,500	72,000	12.40	9,000	1,11,600
Debtors	16.00	6,000	96,000	12.40	12,000	1,48,800
<b>Total (A)</b>	-	-	<b>2,26,000</b>	-	-	<b>344,000</b>
<b>(B) Current Liabilities:</b>						
Creditors	6.00	4,000	24,000	5.40	8,000	43,200
Outstanding Wages	5.00	1,000	5,000	4.00	2,000	8,000
Outstanding Overheads	5.00	1,000	5,000	3.00	2,000	6,000
<b>Total (B)</b>	-	-	<b>34,000</b>	-	-	<b>57,200</b>
<b>Working Capital (A - B)</b>	-	-	<b>1,92,000</b>	-	-	<b>2,86,800</b>

Increase in working capital requirement is ₹94,800 (₹2,86,800 - ₹1,92,000).

Working Notes:

1. Statement of Cost at Single Shift and Double Shift Working

Particulars	Single Shift (24,000)		Double Shift (48,000)	
	P. U.	Total	P. U.	Total
Raw Materials	6.00	1,44,000	5.40	2,59,200
Wages Variable	3.00	72,000	3.00	1,44,000
Wages Fixed	2.00	48,000	1.00	48,000
<b>Prime Cost</b>	<b>11.00</b>	<b>2,64,000</b>	<b>9.40</b>	<b>4,51,200</b>
Overhead Variable	1.00	24,000	1.00	48,000
Overhead Fixed	4.00	96,000	2.00	96,000
<b>Total Cost</b>	<b>16.00</b>	<b>3,84,000</b>	<b>12.40</b>	<b>5,95,200</b>
Profit	2.00	48,000	5.60	2,68,800
<b>Sales Value</b>	<b>18.00</b>	<b>4,32,000</b>	<b>18.00</b>	<b>8,64,000</b>

2. Sales units in 2021-2022 = Sales ÷ Sale Price per unit  
= ₹4,32,000 ÷ ₹18 = 24,000 units
3. Raw Material units on 31.03.2022 = Raw Material Stock ÷ Raw Material cost per unit  
= ₹36,000 ÷ ₹6 = 6,000 units
4. WIP units on 31.03.2022 = WIP Stock ÷ Prime cost per unit  
= ₹22,000 ÷ ₹11 = 2,000 units
5. Finished Goods units on 31.03.2022 = Finished Goods Stock ÷ Total cost per unit  
= ₹72,000 ÷ ₹16 = 4,500 units
6. Debtors units on 31.03.2022 = Sundry debtors ÷ Sale Price per unit  
= ₹1,08,000 ÷ ₹18 = 6,000 units
7. Credit allowed to Customers = 6,000 ÷ (24,000 units ÷ 12 months)  
= 3 months

**PAST YEAR QUESTIONS**

**PYQ 1**

The following information is provided by the DPS Limited for the year ending 31st March, 2013

Raw material storage period	55 days
Work-in progress conversion period	18 days
Finished Goods storage period	22 days
Debt collection period	45 days
Creditor's payment period	60 days
Annual Operating cost (including depreciation of ₹2,10,000)	₹21,00,000
1 year	360 days

**You are required to calculate:**

- I.** Operating Cycle period.
- II.** Number of Operating Cycle in a year.
- III.** Amount of working capital required of the company on a cash cost basis.
- IV.** The company is a market leader in its product, there is virtually no competitor in the market. Based on a market research it is planning to discontinue sales on credit and deliver products based on pre-payment. Thereby, it can reduce its working capital requirement substantially. What would be the reduction in working capital requirement due to such decision?

*[(Marks 8) May 2013, May 2015, Jan 2021]*

**Answer**

- I.** Operating cycle =  $R + W + F + D - C = 55 + 18 + 22 + 45 - 60$   
= **80 Days**
- II.** No. of operating cycle =  $\frac{360}{80} = 4.5 \text{ times}$
- III.** Working Capital = Annual cash operating cost  $\times \frac{\text{Operating cycle}}{360 \text{ Days}}$   
=  $(₹21,00,000 - ₹2,10,000) \times \frac{80 \text{ Days}}{360 \text{ Days}} = ₹4,20,000$
- IV.** In case of cash sales operating cycle period will reduce by 45 Days (Debt collection period).  
Reduction in working capital =  $(₹21,00,000 - ₹2,10,000) \times \frac{80 \text{ Days} - 35 \text{ Days}}{360 \text{ Days}}$   
= **₹2,36,250**

**PYQ 2**

Black Limited has furnished the following cost sheet:

	<b>Per Unit</b>
Raw Material	₹98
Direct Labour	₹53
Factory Overhead	₹88
<b>Total Cost</b>	<b>₹239</b>
Profit	₹43
<b>Selling Price</b>	<b>₹282</b>



Factory overheads includes depreciation of ₹15 per unit at budgeted level of activity

**Additional Information:**

- (i) Average raw material in stock 3 weeks
- (ii) Average work-in-progress 2 weeks  
(% of completion with respect to Materials 75% and Labour and Overhead 70%)
- (iii) Finished goods in stock 4 weeks
- (iv) Credit allowed to debtors 2.5 weeks
- (v) Credit allowed by creditors 3.5 weeks
- (vi) Time lag in payment of labour 2 weeks
- (vii) Time lag in payment of factory overheads 1.5 weeks
- (viii) Company sells, 25% of the output against cash
- (ix) Cash in hand and bank is desired to be maintained ₹2,25,000
- (x) Provision for contingencies is required @ 4% of working capital requirement including that provision.

*You are required to prepare a statement showing estimate of working capital needed to finance a budgeted activity level of 1,04,000 units of production. Finished stock, debtors and overheads are taken at cash cost.*

*[(8 Marks) May 2014]*

**Answer**

**Statement of Working Capital Requirement (Cash Cost Basis)**

Particulars	₹
<b>(A) Current Assets:</b>	
Raw Materials $(1,01,92,000 \times \frac{3}{52})$	5,88,000
Work-in-progress:	
Materials $(1,01,92,000 \times 75\%) \times \frac{2}{52}$	2,94,000
Labour and Overhead $[(55,12,000 + 75,92,000) \times 70\%] \times \frac{2}{52}$	3,52,800
Finished Goods $(2,32,96,000 \times \frac{4}{52})$	17,92,000
Debtors $(2,32,96,000 \times 75\% \times \frac{2.5}{52})$	8,40,000
Cash	2,25,000
<b>Total (A)</b>	<b>40,91,800</b>
<b>(B) Current Liabilities:</b>	
Creditors $(1,01,92,000 \times \frac{3.5}{52})$	6,86,000
Outstanding labour $(55,12,000 \times \frac{2}{52})$	2,12,000
Outstanding Factory Overhead $(75,92,000 \times \frac{1.5}{52})$	2,19,000
<b>Total (B)</b>	<b>11,17,000</b>
<b>Working Capital Before Provision (A - B)</b>	<b>29,74,800</b>
Add : Provision for contingencies @ 4% of wc including provision	1,23,950
<b>Working Capital <math>(29,74,800 \div 96\%)</math></b>	<b>30,98,750</b>

**Working Notes:**

**Projected Income Statement (Production of 1,04,000 units)**

Particulars	₹
Raw Materials $(1,04,000 \times 98)$	1,01,92,000
Wages $(1,04,000 \times 53)$	55,12,000



Factory Overhead in cash [1,04,000 × 73 (88 - 15)]	75,92,000
<i>Cash Cost</i>	<b>2,32,96,000</b>

**PYQ 3**

*The following data relating to an auto component manufacturing company is available for the year 2014:*

Raw material held in storage	20 days
Debtors collection period	30 days
Conversion process period (raw materials 100%, other cost 50%)	10 days
Finished Goods storage period	45 days
Credit period from supplier	60 days
Advance payment to supplier	5 days
Total cash operating expenses per annum	₹800 Lakhs
1 year	360 days

75% of total cash operating expenses for raw materials. 360 days assumed in a year.

*You are required to calculate:*

- (a) Each item of current assets and current liabilities,
- (b) The working capital requirement, if the company wants to maintain a cash balance of ₹10 Lakhs at all the times.

*[(Marks 8) June 2015]*

**Answer**

(a) *Calculation of each item of current assets and current liabilities:*

Stock of Raw Materials	=	₹600 Lacs × <sup>20</sup> / <sub>360</sub>	=	<b>₹33.33 Lacs</b>
Debtors	=	₹800 Lacs × <sup>30</sup> / <sub>360</sub>	=	<b>₹66.67 Lacs</b>
Stock of WIP	=	[(₹600 Lacs × 100%) + (₹200 Lacs × 50%)] × <sup>10</sup> / <sub>360</sub>		
	=	<b>₹19.44 Lacs</b>		
Stock of Finished Goods	=	₹800 Lakhs × <sup>45</sup> / <sub>360</sub>	=	<b>₹100 Lacs</b>
Advance to Supplier	=	₹600 Lakhs × <sup>5</sup> / <sub>360</sub>	=	<b>₹8.33 Lacs</b>
Creditors	=	₹600 Lakhs × <sup>60</sup> / <sub>360</sub>	=	<b>₹100 Lacs</b>

(b) *Calculation of working capital requirement:*

<b>Working Capital</b>	=	Current Assets – Current Liabilities
	=	(RM Stock + Debtors + WIP Stock + FG Stock + Advance to Supplier + Cash Balance) - Creditors
	=	(₹33.33 + ₹66.67 + ₹19.44 + ₹100 + ₹8.33 + ₹10) – ₹100
	=	<b>₹137.77 Lakhs</b>

**Projected Income Statement**

<b>Particulars</b>	<b>₹ (in Lakhs)</b>
--------------------	---------------------



Raw Materials (75% of 800)	600
Other Operating Expenses (25% of 800)	200
<b>Cash Cost</b>	<b>800</b>

**PYQ 4**

PQ Limited wants to expand its business and has applied for a loan from a commercial bank for its growing financial requirements.

The records of the company reveals that the company sells goods in the domestic market at a gross profit of 25% not counting depreciation as part of the cost of goods sold.

*The following additional information is also available for you:*

Sales:	
Home at one month's credit	₹1,20,00,000
Export at three month's credit	₹54,00,000
(Sales price 10% below Home price)	
Material used (suppliers extend two months' credit)	₹45,00,000
Wages paid ½ month in arrear	₹36,00,000
Manufacturing expenses (cash) paid (1 month in arrear)	₹54,00,000
Administrative expenses paid 1 month in arrear	₹12,00,000
Income tax payable in four installments	
(of which one falls in the next financial year)	₹15,00,000

The company keeps one month's stock of raw materials and finished goods (each) and believes in keeping ₹10,00,000 available to it including the overdraft limit of ₹5,00,000 not yet utilized by the company. Assume a 15% margin for contingencies.

*You are required to ascertain the requirement of the working capital of the company.*

*[(8 Marks) May 2017]*

**Answer**

**Statement of Working Capital Requirement (Cash Cost Basis)**

<i>Particulars</i>	<i>₹</i>
<b>(A) Current Assets:</b>	
Raw Materials ( $45,00,000 \times \frac{1}{12}$ )	3,75,000
Finished Goods ( $1,47,00,000 \times \frac{1}{12}$ )	12,25,000
Debtors:	
Home ( $98,00,000 \times \frac{1}{12}$ )	8,16,667
Export ( $49,00,000 \times \frac{3}{12}$ )	12,25,000
Cash ( $10,00,000 - 5,00,000$ )	5,00,000
<b>Total (A)</b>	<b>41,41,667</b>
<b>(B) Current Liabilities:</b>	
Creditors ( $45,00,000 \times \frac{2}{12}$ )	7,50,000
Outstanding labour ( $36,00,000 \times \frac{0.5}{12}$ )	1,50,000
Outstanding Manufacturing Expenses ( $54,00,000 \times \frac{1}{12}$ )	4,50,000
Outstanding Administrative Expenses ( $12,00,000 \times \frac{1}{12}$ )	1,00,000
Income Tax Payable ( $15,00,000 \times \frac{1}{4}$ )	3,75,000
<b>Total (B)</b>	<b>18,25,000</b>
<b>Working Capital Before Provision (A - B)</b>	<b>23,16,667</b>
Add: Contingency Margin @ 15% of 23,16,667	3,47,500
<b>Working Capital</b>	<b>26,64,167</b>

**Working Notes:**

**1. Calculation of Cash cost of Debtors:**

Export sales (10% below home sales price) =	=	54,00,000		
Export sales equivalent to home sales =	=	$54,00,000 \times \frac{100}{90}$	=	60,00,000
Total equivalent home sales =	=	1,20,00,000 + 60,00,000	=	1,80,00,000

**Apportionment of cash cost of COGS in proportion of equivalent home sales between Home and Foreign Sales:**

Home sales =	=	$1,47,00,000 \times \frac{1,20,00,000}{1,80,00,000}$	=	98,00,000
Foreign sales =	=	$1,47,00,000 \times \frac{60,00,000}{1,80,00,000}$	=	49,00,000

**2. Projected Income Statement**

Particulars	₹
Raw Materials	45,00,000
Wages	36,00,000
Manufacturing Expenses (in cash)	54,00,000
Administration Expenses	12,00,000
<b>Cash Cost of Goods Sold</b>	<b>1,47,00,000</b>

**Assumption:** Administrative expenses is related to production.

**PYQ 5**

Day Ltd., a newly formed company has applied to the Private bank for the first time for financing its working capital requirements.

**The following information is available about the projection for the current year:**

Estimated level of activity	Completed units of production 31,200 units Plus units of WIP 12,000
Raw material cost	₹40 per unit
Direct wages cost	₹15 per unit
Overhead (Inclusive Depreciation ₹10 per unit)	₹40 per unit
<b>Selling price</b>	<b>₹130</b>
Raw material in stock	Average 30 days consumption
Work in progress stock	Material 100% and conversion cost 50%
Finished goods stock	24,000 units
Credit allowed by suppliers	30 days
Credit allowed to purchasers	60 days
Direct wages (lag in payment)	15 days
Expected cash balance	₹2,00,000

Assume that production is carried on evenly throughout the year (360 days) and wages and overhead accrue similarly. All sales are on credit basis.



You are required to calculate the Net Working Capital requirement on Cash Cost Basis.  
 [(10 Marks) May 2018]

Answer

**Statement of Working Capital Requirement**

Particulars		₹
<b>(A) Current Assets:</b>		
Raw Materials Stock	(17,28,000 × 30/360)	1,44,000
Work in progress		7,50,000
Finished goods		20,40,000
Debtors	(6,12,000 × 60/360)	1,02,000
Cash		2,00,000
<b>Total (A)</b>		<b>32,36,000</b>
<b>(B) Current Liabilities:</b>		
Creditors	(17,28,000 + 1,44,000) × 30/360	1,56,000
Outstanding wages	(5,58,000 × 15/360)	23,250
<b>Total (B)</b>		<b>1,79,250</b>
<b>Working Capital (A - B)</b>		<b>30,56,750</b>

**Projected Cost of Goods Sold**

Particulars		₹
Raw Materials	(31,200 × 40 + 12,000 × 40)	17,28,000
Direct Wages	(31,200 × 15 + 12,000 × 7.5)	5,58,000
Overheads excluding Depreciation	(31,200 × 30 + 12,000 × 15)	11,16,000
<b>Cost Upto Factory</b>		<b>34,02,000</b>
Less: Closing WIP	12,000 units × (40 + 7.50 + 15)	(7,50,000)
<b>Cost of Production (31,200 units)</b>		<b>26,52,000</b>
Less: Closing FG	24,000 units × (40 + 15 + 30)	(20,40,000)
<b>Cost of Goods Sold (7,200 units)</b>		<b>6,12,000</b>

**PYQ 6**

Following information has been extracted from the books of ABS Limited:

	01.04.17	31.03.18
Raw Material	1,00,000	70,000
Work-in-process	1,40,000	2,00,000
Finished goods	2,30,000	2,70,000
Average Receivables		2,10,000
Average Payables		3,14,000
Purchases		15,70,000
Wages and overheads		17,50,000
Selling expenses		3,20,000
Sales		42,00,000

All purchases and sales are on credit basis. Company is willing to know:

- (1) Net operating cycle period.
- (2) Amount of working capital requirement (Assume 360 days in a year).

[(8 Marks) Nov 2018]

Answer

$$\begin{aligned}
 (1) \quad \text{Operating cycle} &= R + W + F + D - C \\
 &= 19 + 19 + 28 + 18 - 72 = 12 \text{ Days}
 \end{aligned}$$

**Calculations:**

$$\begin{aligned}
 \text{Raw materials storage period (R)} &= \frac{\text{Average stock of raw materials}}{\text{Average cost of raw materials consumption per day}} \\
 &= \frac{(1,00,000 + 70,000) \div 2}{16,00,000 \div 360} = 19 \text{ days}
 \end{aligned}$$

$$\begin{aligned}
 \text{Raw materials consumption} &= \text{Opening RM} + \text{Purchases} - \text{Closing RM} \\
 &= 1,00,000 + 15,70,000 - 70,000 = 16,00,000
 \end{aligned}$$

$$\begin{aligned}
 \text{WIP holding period} &= \frac{\text{Average stock of WIP}}{\text{Average cost of production per day}} \\
 &= \frac{(1,40,000 + 2,00,000) \div 2}{32,90,000 \div 360} = 19 \text{ days}
 \end{aligned}$$

$$\begin{aligned}
 \text{Cost of Production} &= \text{RM consumed} + \text{Wages and OH} + \text{Opening WIP} \\
 &\quad - \text{Closing WIP} \\
 &= 16,00,000 + 17,50,000 + 1,40,000 - 2,00,000 \\
 &= 32,90,000
 \end{aligned}$$

$$\begin{aligned}
 \text{Finished Goods storage period} &= \frac{\text{Average stock of FG}}{\text{Average cost of goods sold per day}} \\
 &= \frac{(2,30,000 + 2,70,000) \div 2}{32,50,000 \div 360} = 28 \text{ days}
 \end{aligned}$$

$$\begin{aligned}
 \text{Cost of Goods Sold} &= \text{Cost of Production} + \text{Opening FG} - \text{Closing FG} \\
 &= 32,90,000 + 2,30,000 - 2,70,000 = 32,50,000
 \end{aligned}$$

$$\begin{aligned}
 \text{Debtors collection period} &= \frac{\text{Average book debts}}{\text{Average credit sales per day}} \\
 &= \frac{2,10,000}{42,00,000 \div 360} = 18 \text{ days}
 \end{aligned}$$

$$\begin{aligned}
 \text{Credit period availed} &= \frac{\text{Average trade creditors}}{\text{Average credit purchases per day}} \\
 &= \frac{3,14,000}{15,70,000 \div 360} = 72 \text{ days}
 \end{aligned}$$

**(2) Amount of working capital required:**

$$\begin{aligned}
 \text{Working Capital} &= \frac{\text{Annual Cost of Sales}}{360} \times \text{Operating Cycle Period} \\
 &= \frac{35,70,000}{360} \times 12 = ₹1,19,000
 \end{aligned}$$

$$\begin{aligned}
 \text{Cost of Sales} &= \text{Cost of Goods Sold} + \text{Selling expenses} \\
 &= 32,50,000 + 3,20,000 = 35,70,000
 \end{aligned}$$



**PYQ 7**

Bitra Limited manufactures a product used in the steel industry. The following information regarding the company is given for your consideration:

(1) The cost structure for Bitra Limited’s product is as follows:

	<i>Per Unit</i>
Raw Material	₹80
Direct Labour	₹20
Overhead (including depreciation ₹20)	₹80
<b>Total Cost</b>	<b>₹180</b>
Profit	₹20
<b>Selling Price</b>	<b>₹200</b>

- (2) Expected level of production 9,000 units per annum.
- (3) Raw materials are expected to remain in stores for an average of two months before issue to production.
- (4) Work-in-progress (50% complete as to conversion cost) will approximately to ½ month’s production.
- (5) Finished goods remain in warehouse on an average for one month.
- (6) Credit allowed by supplier is one month.
- (7) Two month’s credit is normally allowed to debtors.
- (8) A minimum cash balance of ₹67,500 is expected to be maintained.
- (9) Cash sales are 75% less than the credit sales.
- (10) Safety margin of 20% to cover unforeseen contingencies.
- (11) The production pattern is assumed to be even during the year.

*You are required to estimate the working capital requirement of Bitra Limited.  
[(10 Marks) May 2019]*

**Answer**

**Statement of Working Capital Requirement**

	₹
<b>Particulars</b>	
<b>(A) Current Assets:</b>	
Raw Materials ( $7,20,000 \times \frac{2}{12}$ )	1,20,000
Work-in-progress:	
Materials ( $7,20,000 \times \frac{0.5}{12} \times 100\%$ )	30,000
Labour and Overhead [ $(1,80,000 + 7,20,000) \times 50\% \times \frac{0.5}{12}$ ]	18,750
Finished Goods ( $16,20,000 \times \frac{1}{12}$ )	1,35,000
Debtors ( $16,20,000 \times \frac{4}{5} \times \frac{2}{12}$ )	2,16,000
Cash	67,500
<b>Total (A)</b>	<b>5,87,250</b>
<b>(B) Current Liabilities:</b>	
Creditors ( $7,20,000 \times \frac{1}{12}$ )	60,000
<b>Total (B)</b>	<b>60,000</b>
<b>Working Capital Before Provision (A - B)</b>	<b>5,27,250</b>
Add : Safety margin @ 20%	1,05,450
<b>Working Capital</b>	<b>6,32,700</b>

**Working Notes:**

**1. Projected Income Statement (Production of 9,000 units)**

<i>Particulars</i>		<i>₹</i>
Raw Materials	(9,000 × 80)	7,20,000
Direct Labour	(9,000 × 20)	1,80,000
Overhead : in cash	(9,000 × 60)      5,40,000	
: Depreciation	(9,000 × 20) <u>1,80,000</u>	7,20,000
<b>Cost of Goods Sold</b>		<b>16,20,000</b>
Profit	(9,000 × 20)	1,80,000
<b>Sales</b>		<b>18,00,000</b>

**2. Proportion between cash and credit sales:**

Let Credit sales be x then cash sales will be 0.25 x (x – 75%)

$$\text{Cash Sales : Credit Sales} = x : .25x = 1 : .25 = 4 : 1$$

**PYQ 8**

PK Ltd. a manufacturing company, provides the following information:

<i>Particulars</i>	<i>₹</i>
Sales	1,08,00,000
Raw material consumed	27,00,000
Labour paid	21,60,000
Manufacturing overhead (including depreciation for the year ₹3,60,000)	32,40,000
Administrative and Selling overheads	10,80,000

**Additional information:**

- (a) Receivables are allowed 3 months' credit.
- (b) Raw material supplier extends 3 months' credit.
- (c) Lag in payment of labour is 1 month.
- (d) Manufacturing overheads are paid one month in arrear.
- (e) Administrative and Selling overhead is paid 1 month advance.
- (f) Inventory holding period of raw material and finished goods are of 3 months.
- (g) Work-in-progress is Nil.
- (h) PK Ltd. sells goods at cost plus 33⅓%.
- (i) Cash balance ₹3,00,000.
- (j) Safety margin 10%.

**You are required to compute the working capital requirements of PK Ltd. on cash cost basis.  
[(10 Marks) Nov 2020]**

**Answer**

**Statement of Working Capital Requirement (Cash Cost Basis)**

<i>Particulars</i>	<i>₹</i>
<b>(A) Current Assets:</b>	
Raw Materials (27,00,000 × 3/12)	6,75,000
Finished Goods (77,40,000 × 3/12)	19,35,000
Debtors (88,20,000 × 3/12)	22,05,000
Cash balance	3,00,000



Prepaid Administrative and Selling overhead ( $10,80,000 \times \frac{1}{12}$ )	90,000
<b>Total (A)</b>	<b>52,05,000</b>
<b>(B) Current Liabilities:</b>	
Creditors ( $27,00,000 \times \frac{3}{12}$ )	6,75,000
Outstanding labour ( $21,60,000 \times \frac{1}{12}$ )	1,80,000
Outstanding Manufacturing Expenses ( $28,80,000 \times \frac{1}{12}$ )	2,40,000
<b>Total (B)</b>	<b>10,95,000</b>
<b>Working Capital Before Provision (A - B)</b>	<b>41,10,000</b>
Add : Safety Margin @ 10% of 41,10,000	4,11,000
<b>Working Capital</b>	<b>45,21,000</b>

**Working Notes:**
**Projected Income Statement (Cash Cost Basis)**

<b>Particulars</b>	<b>₹</b>
Raw Materials	27,00,000
Labour	21,60,000
Manufacturing overhead ( $32,40,000 - 3,60,000$ )	28,80,000
<b>Cash Cost of Goods Sold</b>	<b>77,40,000</b>
Administrative and Selling overhead	10,80,000
<b>Cash Cost of Sales</b>	<b>88,20,000</b>

**PYQ 9**

X Ltd. has furnished following cost sheet of per unit cost;

Raw material cost	₹150
Direct labour cost	₹40
Overhead cost	₹60
Total Cost	₹250
Profit	₹50
Selling Price	₹300

The company keeps raw material in stock on an average for 2 months; work in progress on an average for 3 months and finished goods in stock on an average 1 month. The credit allowed by suppliers is 1.5 months and company allows 2 months credit to its debtors. The lag in payment of wages is 1 month and lag in payment of overhead expenses is 1.5 months. The company sells 25% of the output against cash and maintain cash in hand at bank put together at ₹1,50,000. Production is carried on evenly throughout the year and wages and overheads also similarly. Work in progress stock is 75% complete in all respects. Prepare statement showing estimate of working capital requirement to finance an activity level of 15,000 units of production.

**[(5 Marks) Nov 2023]**

**Answer**
**Statement of Working Capital Requirement**

<b>Particulars</b>	<b>₹</b>
<b>(A) Current Assets:</b>	
Raw materials ( $22,50,000 \times \frac{2}{12}$ )	3,75,000
Work in progress ( $37,50,000 \times 75\% \times \frac{3}{12}$ )	7,03,125
Finished goods ( $37,50,000 \times \frac{1}{12}$ )	3,12,500



Debtors ( $37,50,000 \times 75\% \times \frac{2}{12}$ )	4,68,750
Cash	1,50,000
<b>Total (A)</b>	<b>20,09,375</b>
<b>(B) Current Liabilities:</b>	
Creditors ( $22,50,000 \times \frac{1.5}{12}$ )	2,81,250
Outstanding labour ( $6,00,000 \times \frac{1}{12}$ )	50,000
Outstanding overhead ( $9,00,000 \times \frac{1.5}{12}$ )	1,12,500
<b>Total (B)</b>	<b>4,43,750</b>
<b>Working Capital (A - B)</b>	<b>15,65,625</b>

**Working Notes:**

**Projected Income Statement**

<b>Particulars</b>	<b>₹</b>
Raw materials ( $15,000 \times 150$ )	22,50,000
Direct Labour ( $15,000 \times 40$ )	6,00,000
Overheads ( $15,000 \times 60$ )	9,00,000
<b>Total cost</b>	<b>37,50,000</b>
Profit ( $15,000 \times 50$ )	7,50,000
<b>Sales (<math>15,000 \times 300</math>)</b>	<b>45,00,000</b>

**SUGGESTED REVISION FOR EXAM:**

**BQ: 2, 5, 6, 7, 8, 9, 11**

**PYQ: 1, 2, 4, 7**

## CASH BUDGET FOR SHORT PERIOD

**BQ 1**

Prepare monthly cash budget for six months beginning from April 2023 on the basis of the following information:

(a) Estimated monthly sales are as follows:

January	₹1,00,000	June	₹80,000
February	₹1,20,000	July	₹1,00,000
March	₹1,40,000	August	₹80,000
April	₹80,000	September	₹60,000
May	₹60,000	October	₹1,00,000

(b) Wages and salaries are estimated to be payable as follows:

April	₹9,000	July	₹10,000
May	₹8,000	August	₹9,000
June	₹10,000	September	₹9,000

(c) Of the sales, 80% is on credit and 20% for cash. 75% of the credit sales are collected within one month and the balance in two months. There are no bad debts losses.

(d) Purchase amount to 80% of sales and are made and paid for in the month preceding the sales.

(e) The firm has 10% debenture of ₹1,20,000. Interest on these has to be paid quarterly in January, April and so on.

(f) The firm is to make an advance payment of tax of ₹5,000 in July 2023.

(g) The firm had a cash balance of ₹20,000 on April 1, 2023, which is the minimum desired level of cash balance. Any cash surplus or deficit above or below this level is made up by temporary investment or liquidation of temporary investment or temporary borrowing at the end of each month (interest on these to be ignored).

**Answer****Monthly Cash Budget for Six Months, April to September 2023**

Particulars	April	May	June	July	August	Sept
Opening balance	20,000	20,000	20,000	20,000	20,000	20,000
Cash sales	16,000	12,000	16,000	20,000	16,000	12,000
Collection from debtors	1,08,000	76,000	52,000	60,000	76,000	68,000
<b>Cash available (A)</b>	<b>1,44,000</b>	<b>1,08,000</b>	<b>88,000</b>	<b>1,00,000</b>	<b>1,12,000</b>	<b>1,00,000</b>
Payment for purchases	48,000	64,000	80,000	64,000	48,000	80,000
Wages and salaries	9,000	8,000	10,000	10,000	9,000	9,000
Interest on debentures	3,000	-	-	3,000	-	-
Tax payment	-	-	-	5,000	-	-
<b>Total payments (B)</b>	<b>60,000</b>	<b>72,000</b>	<b>90,000</b>	<b>82,000</b>	<b>57,000</b>	<b>89,000</b>

Balance (A - B)	84,000	36,000	(2,000)	18,000	55,000	11,000
Less: Temporary Invest	(64,000)	(16,000)	-	-	(35,000)	-
Add: Liquidation of Invest or borrowings	-	-	22,000	2,000	-	9,000
<b>Closing balance</b>	<b>20,000</b>	<b>20,000</b>	<b>20,000</b>	<b>20,000</b>	<b>20,000</b>	<b>20,000</b>

**WN: Collection from debtors:**

(₹ in Thousands)

Particulars	Feb	March	April	May	June	July	August	Sept
Sales	120	140	80	60	80	100	80	60
Credit sales (80% of total sales)	96	112	64	48	64	80	64	48
Collections:								
75% in one month		72	84	48	36	48	60	48
25% in two months			24	28	16	12	16	20
Total collection			108	76	52	60	76	68

**BQ 2**

Gold Stone Ltd. has given the following particulars. You are required to prepare a cash budget for three months ended 31<sup>st</sup> December, 2023 and in Total.

Months	Sales	Materials	Wages	Overheads
August	40,000	20,400	7,600	3,800
September	42,000	20,000	7,600	4,200
October	46,000	19,600	8,000	4,600
November	50,000	20,000	8,400	4,800
December	60,000	21,600	9,000	5,000

**(a) Credit terms are:**

Sales: 10% Sales are on cash basis. 50% of the credit sales are collected next month and the balance following months.

Creditors: Materials 2 months, Wages  $\frac{1}{5}$  month and Overheads  $\frac{1}{2}$  month

**(b)** Cash balance on 1<sup>st</sup> October, 2023 is expected to be ₹8,000

**(c)** A machinery will be installed in August, 2023 at a cost of ₹1,00,000 and the monthly instalment of ₹5,000 is payable from October onwards.

**(d)** Dividend at 10% on preference share capital of ₹3,00,000 will be paid on 1<sup>st</sup> December, 2023.

**(e)** Advance to be received for sale of vehicle ₹20,000 in December.

**(f)** Income-tax (advance) to be paid in December ₹5,000.

**Answer**

**Cash Budget**  
(From October to December)

Particulars	October	November	December	Total
Opening balance	8,000	11,780	18,360	8,000
Cash sales & Debtors collection	41,500	44,600	49,200	1,35,300
Advance against sale of vehicle	-	-	20,000	20,000
<b>Total A</b>	<b>49,500</b>	<b>56,380</b>	<b>87,560</b>	<b>1,63,300</b>
Payments to creditors (2 months credit)	20,400	20,000	19,600	60,000
Wages	7,920	8,320	8,880	25,120
Overheads	4,400	4,700	4,900	14,000

Preference dividend	-	-	30,000	30,000
Machine installments	5,000	5,000	5,000	15,000
Income tax	-	-	5,000	5,000
<b>Total B</b>	<b>37,720</b>	<b>38,020</b>	<b>73,380</b>	<b>1,49,120</b>
<b>Closing balance (A - B)</b>	<b>11,780</b>	<b>18,360</b>	<b>14,180</b>	<b>14,180</b>

**Working Note 1: Cash Sales and Collection from Debtors:**

Month	Sales	Cash Sales 10%	From Debtors		Total Collection
			50%	50%	
August	40,000	4,000	-	-	-
September	42,000	4,200	18,000	-	-
October	46,000	4,600	18,900	18,000	41,500
November	50,000	5,000	20,700	18,900	44,600
December	60,000	6,000	22,500	20,700	49,200

**Working Note 2: Payment of wages:**

Month	Wages	Payment		Total Payment	OH	Payment		Total Payment
		4/5	1/5			50%	50%	
September	7,600	6,080	-	-	4,200	2,100	-	-
October	8,000	6,400	1,520	7,920	4,600	2,300	2,100	4,400
November	8,400	6,720	1,600	8,320	4,800	2,400	2,300	4,700
December	9,000	7,200	1,680	8,880	5,000	2,500	2,400	4,900

**BQ 3**

From the information and the assumption that the cash balance in hand on 1<sup>st</sup> January 2023 is ₹72,500 prepare a cash budget.

Assume that 50% of total sales are cash sales. Assets are to be acquired in the months of February and April. Therefore, provisions should be made for the payment of ₹8,000 and ₹25,000 for the same. An application has been made to the bank for the grant of a loan of ₹30,000 and it is hoped that the loan amount will be received in the month of May.

It is anticipated that a dividend of ₹35,000 will be paid in June. Debtors are allowed one month's credit. Creditors for materials purchased and overheads grant one month's credit. Sales commission at 3% on sales is paid to the salesman each month.

Months	Sales	Materials Purchases	Salaries & Wages	Production Overheads	Office & Selling OH
January	72,000	25,000	10,000	6,000	5,500
February	97,000	31,000	12,100	6,300	6,700
March	86,000	25,500	10,600	6,000	7,500
April	88,600	30,600	25,000	6,500	8,900
May	1,02,500	37,000	22,000	8,000	11,000
June	1,08,700	38,800	23,000	8,200	11,500

**Answer**
**Monthly Cash Budget for Six Months, January to June 2023**

Particulars	Jan	Feb	March	April	May	June	Total
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Opening balance	72,500	96,340	1,21,330	1,55,650	1,51,292	2,05,767	72,500
<b>Receipts:</b>							
Cash sales	36,000	48,500	43,000	44,300	51,250	54,350	2,77,400
Collection debtors	-	36,000	48,500	43,000	44,300	51,250	2,23,050
Bank Loan	-	-	-	-	30,000	-	30,000
<b>Cash available (A)</b>	<b>1,08,500</b>	<b>1,80,840</b>	<b>2,12,830</b>	<b>2,42,950</b>	<b>2,76,842</b>	<b>3,11,367</b>	<b>6,02,950</b>
<b>Payments:</b>							
Payment purchases	-	25,000	31,000	25,500	30,600	37,000	1,49,100
Salaries and wages	10,000	12,100	10,600	25,000	22,000	23,000	1,02,700
Production OH	-	6,000	6,300	6,000	6,500	8,000	32,800
Selling and Office OH	-	5,500	6,700	7,500	8,900	11,000	39,600
Sales commission	2,160	2,910	2,580	2,658	3,075	3,261	16,644
Purchase of Assets	-	8,000	-	25,000	-	-	33,000
Dividend paid	-	-	-	-	-	35,000	35,000
<b>Total payments (B)</b>	<b>12,160</b>	<b>59,510</b>	<b>57,180</b>	<b>91,658</b>	<b>71,075</b>	<b>1,17,261</b>	<b>4,08,844</b>
<b>Closing balance (A - B)</b>	<b>96,340</b>	<b>1,21,330</b>	<b>1,55,650</b>	<b>1,51,292</b>	<b>2,05,767</b>	<b>1,94,106</b>	<b>1,94,106</b>

**BQ 4**

The following information relates to Zeta Limited, a publishing company:

The selling price of a book is ₹15, and sales are made on credit through a book club and invoiced on the last day of the month. Variable costs of production per book are materials (₹5), labour (₹4), and overhead (₹2). The sales manager has forecasted the following volumes:

<b>Month</b>	<b>No. of Books</b>
November	1,000
December	1,000
January	1,000
February	1,250
March	1,500
April	2,000
May	1,900
June	2,200
July	2,200
August	2,300

Customers are expected to pay as follows:

One month after sale	40%
Two months after the sale	60%.

The company produces the books two months before they are sold and the creditors for materials are paid two months after production. Variable overheads are paid in the month following production and are expected to increase by 25% in April; 75% of wages are paid in the month of production and 25% in the following month. A wage increase of 12.5% will take place on 1<sup>st</sup> March.

The company is going through a restructuring and will sell one of its freehold properties in May for ₹25,000, but it is also planning to buy a new printing press in May for ₹10,000. Depreciation is currently ₹1,000 per month, and will rise to ₹1,500 after the purchase of the new machine.

The company's corporation tax (of ₹10,000) is due for payment in March. The company presently has a cash balance at bank on 31<sup>st</sup> December 2023, of ₹1,500.

**You are required to prepare a cash budget for the six months from January to June, 2023.**


**Answer**
**Monthly Cash Budget for Six Months, January to June 2023**

<b>Particulars</b>	<b>Jan</b>	<b>Feb</b>	<b>March</b>	<b>April</b>	<b>May</b>	<b>June</b>
Opening balance	1,500	3,250	1,500	(11,912)	(15,024)	576
<b>Receipts:</b>						
Sales receipts	15,000	15,000	16,500	20,250	25,500	29,400
Sell of property	-	-	-	-	25,000	-
<b>Cash available (A)</b>	<b>16,500</b>	<b>18,250</b>	<b>18,000</b>	<b>8,338</b>	<b>35,476</b>	<b>29,976</b>
<b>Payments:</b>						
Payment for purchases	5,000	6,250	7,500	10,000	9,500	11,000
Variable overheads	2,500	3,000	4,000	3,800	5,500	5,500
Wages	5,750	7,500	8,412	9,562	9,900	10,237
Printing press	-	-	-	-	10,000	-
Corporation tax	-	-	10,000	-	-	-
<b>Total payments (B)</b>	<b>13,250</b>	<b>16,750</b>	<b>29,912</b>	<b>23,362</b>	<b>34,900</b>	<b>26,737</b>
<b>Closing balance (A - B)</b>	<b>3,250</b>	<b>1,500</b>	<b>(11,912)</b>	<b>(15,024)</b>	<b>576</b>	<b>3,239</b>

**Working note:**
**Calculation of Sales receipts, payment for Purchases, Variable overheads and Wages:**

<b>Particulars</b>	<b>Nov</b>	<b>Dec</b>	<b>Jan</b>	<b>Feb</b>	<b>March</b>	<b>April</b>	<b>May</b>	<b>June</b>
Forecast sales in units	1,000	1,000	1,000	1,250	1,500	2,000	1,900	2,200
<b>1. Sales receipts:</b>								
Sales @ ₹15/unit	15,000	15,000	15,000	18,750	22,500	30,000	28,500	33,000
1 month 40%	-	6,000	6,000	6,000	7,500	9,000	12,000	11,400
2 months 60%	-	-	9,000	9,000	9,000	11,250	13,500	18,000
	-	-	<b>15,000</b>	<b>15,000</b>	<b>16,500</b>	<b>20,250</b>	<b>25,500</b>	<b>29,400</b>
<b>2. Pay for purchase:</b>								
Quantity produced (2 months before sales)	1,000	1,250	1,500	2,000	1,900	2,200	2,200	2,300
Materials cost @ ₹5 p.u.	5,000	6,250	7,500	10,000	9,500	11,000	11,000	11,500
Payment after 2 month	-	-	<b>5,000</b>	<b>6,250</b>	<b>7,500</b>	<b>10,000</b>	<b>9,500</b>	<b>11,000</b>
<b>3. Pay for variable oh:</b>								
Quantity produced	1,000	1,250	1,500	2,000	1,900	2,200	2,200	2,300
Variable OH @ ₹2 and ₹2.50 p.u. from April	2,000	2,500	3,000	4,000	3,800	5,500	5,500	5,750
Payment next month	-	<b>2,000</b>	<b>2,500</b>	<b>3,000</b>	<b>4,000</b>	<b>3,800</b>	<b>5,500</b>	<b>5,500</b>
<b>4. Pay for wages:</b>								
Quantity produced	1,000	1,250	1,500	2,000	1,900	2,200	2,200	2,300
Wages @ ₹4 and ₹4.50 p.u. from March	4,000	5,000	6,000	8,000	8,550	9,900	9,900	10,350
Same month 75%	3,000	3,750	4,500	6,000	6,412	7,425	7,425	7,762
Next month 25%	-	1,000	1,250	1,500	2,000	2,137	2,475	2,475
	-	<b>4,750</b>	<b>5,750</b>	<b>7,500</b>	<b>8,412</b>	<b>9,562</b>	<b>9,900</b>	<b>10,237</b>

**BQ 5**
**Consider the balance sheet of Maya Limited as on 31<sup>st</sup> December, 2023:**

*[₹ in Thousand]*

<i>Equity &amp; Liabilities</i>	₹	<i>Assets</i>	₹
Equity shares capital	100	Net fixed assets	1,836
Retained earnings	1,439	Inventories	545
Long-term borrowings	450	Accounts receivables	530
Accounts payables	360	Cash and bank	50
Loan from banks	400		
Other liabilities	212		
	<b>2,961</b>		<b>2,961</b>

The company has received a large order and anticipates the need to go to its bank to increase its borrowings. As a result, it has to forecast its cash requirements for January, February and March, 2023. Typically, the company collects 20 per cent of its sales in the month of sale, 70 per cent in the subsequent month, and 10 per cent in the second month after the sale. All sales are credit sales.

Actual sales in November and December and projected sales for January through April are as follows (in thousands):

<i>Month</i>	₹	<i>Month</i>	₹	<i>Month</i>	₹
November	500	January	600	March	650
December	600	February	1,000	April	750

Purchases of raw materials are made in the month prior to the sale and amounts to 60 per cent of sales. It is paid in the subsequent month. Payments for these purchases occur in the month after the purchase. Labour costs, including overtime, are expected to be ₹1,50,000 in January, ₹2,00,000 in February, and ₹1,60,000 in March. Selling, administrative, taxes, and other cash expenses are expected to be ₹1,00,000 per month for January through March.

**On the basis of this information:**

- (a)** Prepare a cash budget for the months of January, February, and March and determine the amount of additional bank borrowings necessary to maintain a cash balance of ₹50,000 at all times.
- (b)** Prepare a proforma balance sheet for 31<sup>st</sup> March, 2024.

**Answer**

**(a) Cash Budget**  
**(From January to March)** **(₹ in Thousand)**

<i>Particulars</i>	<i>January</i>	<i>February</i>	<i>March</i>
Opening balance	50	50	50
Debtors Collection:			
20% in month of sales	120	200	130
70% of sales in 1 Month	420	420	700
10% of sales in 2 Month	50	60	60
<b>Total (A)</b>	<b>640</b>	<b>730</b>	<b>940</b>
Payments to creditors	360	600	390
Labour cost	150	200	160
Selling, administrative, taxes and other cash exp.	100	100	100
<b>Total (B)</b>	<b>610</b>	<b>900</b>	<b>650</b>
Balance (A - B)	30	(170)	290
Add: Additional Borrowing/(Repayment)	20	220	(240)
<b>Closing balance</b>	<b>50</b>	<b>50</b>	<b>50</b>



(b) Proforma Balance Sheet, 31<sup>st</sup> March, 2024 [₹ in Thousand]

Equity & Liabilities	₹	Assets	₹
Equity shares capital	100	Net fixed assets	1,836
Retained earnings	1,529	Inventories	635
Long-term borrowings	450	Accounts receivables	620
Accounts payables	450	Cash and bank	50
Loan from banks	400		
Other liabilities	212		
	<b>3,141</b>		<b>3,141</b>

**Working notes:**

Accounts receivable	=	Sales in March × 80% + Sales in February × 10%	
	=	6,50,000 × 80% + 10,00,000 × 10%	= <b>₹6,20,000</b>
Inventories	=	₹5,45,000 + Total purchases from January to March – Total sales from January to March × 60%	
	=	₹5,45,000 + (10,00,000 + 6,50,000 + 7,50,000) × 60% - (6,00,000 + 10,00,000 + 6,50,000) × 60%	= <b>₹6,35,000</b>
Accounts payable	=	Purchases in March	
	=	₹7,50,000 × 60%	= <b>₹4,50,000</b>
Retained earnings	=	₹14,39,000 + Sales – Material Cost – Labour costs and Other expenses, all for January to March	
	=	₹14,39,000 + (6,00,000 + 10,00,000 + 6,50,000) - (6,00,000 + 10,00,000 + 6,50,000) × 60% - (1,50,000 + 2,00,000 + 1,60,000) - (1,00,000 × 3 M)	
	=	₹14,39,000 + (₹22,50,000 - ₹13,50,000 - ₹5,10,000 - ₹3,00,000)	
	=	<b>₹15,29,000</b>	

**BQ 6**

Vivek and Company are manufactures of check valves which are sold at ₹50 each.

**The cost data are:**

(a)	Variable manufacturing cost	:	₹25 per unit.
(b)	Variable selling expenses	:	₹5 per unit.
(c)	Fixed manufacturing cost paid in cash	:	₹1,50,000 per month
	Fixed selling expenses	:	₹1,00,000 p.m. payable in cash
(d)	Depreciation	:	₹30,000 per month.

**Other data:**

- (1) The company's policy is to hold at the end of each month an inventory of finished goods representing targeted sales for next two months. Opening inventory on 1<sup>st</sup> January was 30,000 units.
- (2) The raw material required each month is purchased in cash which is the included in variable manufacturing cost of ₹25. No inventory of raw material is held.
- (3) All sales are on credit. Collection is 50% in the same month and the balance in the following month. The Debtors balance was ₹4,00,000 on 1<sup>st</sup> January.



- (4) All manufacturing costs are paid in cash in the month of production.
- (5) The company pays 80% of its variable selling expenses in the month of sale and the balance in the following month. On 1<sup>st</sup> January the company owed ₹25,000 for December expenses.
- (6) The minimum desired cash balance is ₹50,000 which is held on 1<sup>st</sup> January.
- (7) The company borrows at the beginning of the month and repays at the end amount available in excess of ₹50,000. Ignore interest.
- (8) The sales budget is:

<i>Month</i>	<i>Units</i>	<i>Month</i>	<i>Units</i>
January	15,000	February	20,000
March	25,000	April	27,000
May	30,000	June	30,000

*Prepare cash budget of the company (i) for January, February and March; and (ii) in total.*

**Answer**

**Cash Budget of Vivek & Company for the period January to March**

<i>Particulars</i>	<i>January</i>	<i>February</i>	<i>March</i>	<i>Total</i>
Opening Balance	50,000	50,000	50,000	50,000
Collection from debtors:				
50% of current month	3,75,000	5,00,000	6,25,000	15,00,000
Previous period	4,00,000	3,75,000	5,00,000	12,75,000
<b>Total A</b>	<b>8,25,000</b>	<b>9,25,000</b>	<b>11,75,000</b>	<b>28,25,000</b>
Variable manufacturing cost @ ₹25 each	7,50,000	6,75,000	7,50,000	21,75,000
Fixed manufacturing cost				
Fixed selling expenses	1,50,000	1,50,000	1,50,000	4,50,000
Variable selling expenses:	1,00,000	1,00,000	1,00,000	3,00,000
Current month 80%	60,000	80,000	1,00,000	2,40,000
Next month 20%	25,000	15,000	20,000	60,000
<b>Total B</b>	<b>10,85,000</b>	<b>10,20,000</b>	<b>11,20,000</b>	<b>32,25,000</b>
<b>Balance (A - B)</b>	<b>(2,60,000)</b>	<b>(95,000)</b>	<b>55,000</b>	<b>(4,00,000)</b>
<b>Add: Borrowing</b>	<b>3,10,000</b>	<b>1,45,000</b>	<b>-</b>	<b>4,50,000</b>
<b>Less: Repayment</b>	<b>-</b>	<b>-</b>	<b>(5,000)</b>	<b>-</b>
<b>Closing balance</b>	<b>50,000</b>	<b>50,000</b>	<b>50,000</b>	<b>50,000</b>

**Working Notes:**

**Calculation of units to be produced**

<i>Particulars</i>	<i>January</i>	<i>February</i>	<i>March</i>
Sales	15,000	20,000	25,000
Add: Closing stock (next two months requirements)	45,000	52,000	57,000
	60,000	72,000	82,000
Less: Opening stock	(30,000)	(45,000)	(52,000)
Production	<b>30,000</b>	<b>27,000</b>	<b>30,000</b>

**BQ 7**

*From the following information relating to a departmental store, you are required to prepare for the three months ending 31<sup>st</sup> March, 2023:*

- (a) Month-wise cash budget on receipts and payments basis; and
- (b) Statement of Sources and uses of funds for the three months period.



*It is anticipated that the working capital at 1<sup>st</sup> January, 2023 will be as follows:*

<i>Particulars</i>	<i>₹in '000's</i>		
	<i>January</i>	<i>February</i>	<i>March</i>
Cash in hand and at bank			545
Short term investments			300
Debtors			2,570
Stock			1,300
Trade creditors			2,110
Other creditors			200
Dividends payable			485
Tax due			320
Plant			800
<b>Budgeted Profit Statement</b>	<b>₹in '000's</b>		
	<b>January</b>	<b>February</b>	<b>March</b>
Sales	2,100	1,800	1,700
Cost of sales	1,635	1,405	1,330
Gross Profit	465	395	370
Administrative, Selling and Distribution Expenses	315	270	255
Net Profit before tax	150	125	115

<i>Budgeted balances at the end of each months</i>	<i>₹in '000's</i>		
	<i>31<sup>st</sup> Jan.</i>	<i>28<sup>th</sup> Feb.</i>	<i>31<sup>st</sup> March</i>
Short term investments	700	-	200
Debtors	2,600	2,500	2,350
Stock	1,200	1,100	1,000
Trade creditors	2,000	1,950	1,900
Other creditors	200	200	200
Dividends payable	485	-	-
Tax due	320	320	320
Plant (depreciation ignored)	800	1,600	1,550

Depreciation amount to ₹60,000 is included in the budgeted expenditure for each month.

**Answer**

**(a) Cash Budget**  
**(3 months ending 31<sup>st</sup> March, 2023)**

<i>Particulars</i>	<i>₹in '000's</i>		
	<i>Jan.</i>	<i>Feb.</i>	<i>March</i>
Opening Cash Balances	545	315	65
Add: Receipts:			
From Debtors	2,070	1,900	1,850
Sale of Investments	-	700	-
Sale of Plant	-	-	50
<b>Total (A)</b>	<b>2,615</b>	<b>2,915</b>	<b>1,965</b>
Payments:			
Creditors	1,645	1,355	1,280
Cash Expenses (Exp – 60,000 for depreciation)	255	210	195
Purchase of Plant	-	800	-
Payment of dividend	-	485	-
Purchase of Investments	400	-	200
<b>Total (B)</b>	<b>2,300</b>	<b>2,850</b>	<b>1,675</b>
<b>Closing Cash Balance (A - B)</b>	<b>315</b>	<b>65</b>	<b>290</b>

**(b) Statement of Sources and uses of Funds (3 months ending 31<sup>st</sup> March, 2023)**

<b>Sources of Funds</b>		<b>₹in '000's</b>
Funds from Operations:		
Net profit (150 + 125 + 115)	390	
Add: Depreciation (60 × 3)	<u>180</u>	570
Sale of Plant		50
Decrease in Working Capital (W.N.)		665
<b>Total (A)</b>		<b>1,285</b>
<b>Uses of Funds</b>		<b>₹in '000's</b>
Purchase of Plant		800
Dividend Payment		485
<b>Total (B)</b>		<b>1,285</b>

**Working Note:**

**1. Calculation of receipts from debtors and payment to creditors:**

<b>Workings</b>	<b>₹in '000's</b>		
	<b>Jan' 23</b>	<b>Feb' 23</b>	<b>March' 23</b>
Opening balance of debtors	2,570	2,600	2,500
Add: Sales	2,100	1,800	1,700
Less: Closing balance of debtors	(2,600)	(2,500)	(2,350)
<b>Receipts from debtors</b>	<b>2,070</b>	<b>1,900</b>	<b>1,850</b>
Cost of sales	1,635	1,405	1,330
Add: Closing stock	1,200	1,100	1,000
Less: Opening stock	(1,300)	(1,200)	(1,100)
Purchases	1,535	1,305	1,230
Add: Opening balance of creditors	2,110	2,000	1,950
Less: Closing balance of creditors	(2,000)	(1,950)	(1,900)
<b>Payment to creditors</b>	<b>1,645</b>	<b>1,355</b>	<b>1,280</b>

**2. Statement of Changes in Working Capital**

<b>Particulars</b>	<b>₹in '000's</b>	
	<b>January' 23</b>	<b>March' 23</b>
<b>(A) Current Assets:</b>		
Cash in hand and at Bank	545	290
Short term Investments	300	200
Debtors	2,570	2,350
Stock	1,300	1,000
<b>Total (A)</b>	<b>4,715</b>	<b>3,840</b>
<b>(B) Current Liabilities:</b>		
Trade Creditors	2,110	1,900
Other Creditors	200	200
Tax Due	320	320
<b>Total (B)</b>	<b>2,630</b>	<b>2,420</b>
<b>Working Capital (A - B)</b>	<b>2,085</b>	<b>1,420</b>
<b>Decrease in Working Capital</b>	<b>-</b>	<b>(665)</b>



**CASH BUDGET FOR LONG PERIOD**

**BQ 8**

You are given below the Profit & Loss Accounts for two years for a company:

<i>Particulars</i>	<i>Year 1</i>	<i>Year 2</i>	<i>Particulars</i>	<i>Year 1</i>	<i>Year 2</i>
To Opening stock	80,00,000	1,00,00,000	By Sales	8,00,00,000	10,00,00,000
To Raw materials	3,00,00,000	4,00,00,000	By Closing	1,00,00,000	1,50,00,000
To Stores	1,00,00,000	1,20,00,000	stock	10,00,000	10,00,000
To Man. exps	1,00,00,000	1,60,00,000	By Misc.		
To Other expenses	1,00,00,000	1,00,00,000	Income		
To Depreciation	1,00,00,000	1,00,00,000			
<b>To Net Profit</b>	<b>1,30,00,000</b>	<b>1,80,00,000</b>			
	<b>9,10,00,000</b>	<b>11,60,00,000</b>		<b>9,10,00,000</b>	<b>11,60,00,000</b>

Sales are expected to be ₹12,00,00,000 in year 3.

As a result, other expenses will increase by ₹50,00,000 besides other charges. Only raw materials are in stock. Assume sales and purchases are in cash terms and the closing stock is expected to go up by the same amount as between year 1 and 2. You may assume that no dividend is being paid. The Company can use 75% of the cash generated to service a loan.

*Compute how much cash from operations will be available in year 3 for the purpose? Ignore income tax.*

**Answer**

**Projected Profit and Loss Account for the year 3 (₹ in Lakhs)**

<i>Particulars</i>	<i>Year 2 (Actual)</i>	<i>Year 3 (Projected)</i>	<i>Particulars</i>	<i>Year 2 (Actual)</i>	<i>Year 3 (Projected)</i>
To RM Consumed	350	420	By Sales	1,000	1,200
To Stores	120	144	By Misc. Income	10	10
To Man. Expenses	160	192			
To Other Expenses	100	150			
To Depreciation	100	100			
<b>To Net Profit</b>	<b>180</b>	<b>204</b>			
	<b>1,010</b>	<b>1,210</b>		<b>1,010</b>	<b>1,210</b>

**Cash Flow:**

<i>Particulars</i>	<i>(₹ in Lakhs)</i>
Net Profit	204
Add: Depreciation	100
	304
Less: Cash required for increase in stock (50 Lakhs same as between year 1 & 2)	(50)
<b>Net Cash Inflow</b>	<b>254</b>

**Available for servicing the loan: 75% of ₹2,54,00,000 = ₹1,90,50,000**

**Note:** The above also shows how a projected profit and loss account is prepared

**Working Notes:**

- (a) Material consumed in year 2 = ₹350 Lakhs ÷ ₹1,000 lakhs = 35% of sales  
 Likely consumption in year 3 = ₹1,200 Lakhs × 35% = ₹420 Lakhs
- (b) Stores are 12% of sales, as in year 2  
 (c) Manufacturing expenses are 16% of sales

### CASH CYCLE & CASH TURNOVER

**BQ 9**

The following information is available in respect of Sai trading company:

1. On an average, debtors are collected after 45 days; inventories have an average holding period of 75 days and creditor's payment period on an average is 30 days.
2. The firm spends a total of ₹ 120 lakhs annually at a constant rate.
3. It can earn 10 per cent on investments.

*From the above information, you are required to Calculate:*

- (a) The cash cycle and cash turnover,
- (b) Minimum amounts of cash to be maintained to meet payments as they become due,
- (c) Savings by reducing the average inventory holding period by 30 days.

**Answer**

- (a) Cash cycle = F + D – C  
 = 75 days + 45 days – 30 days  
 = **90 days (3 months)**
- Cash turnover = 12 months ÷ 3 months = **4 times**
- (b) Minimum operating cash = Total operating annual outlay ÷ Cash turnover  
 = ₹120 lakhs ÷ 4 times  
 = **₹30 lakhs**
- (c) Revised Cash cycle = F + D – C  
 = 45 days + 45 days – 30 days  
 = **60 days (2 months)**
- Revised Cash turnover = 12 months ÷ 2 months = **6 times**
- Revised Min. operating cash = Total operating annual outlay ÷ Cash turnover  
 = ₹120 lakhs ÷ 6 times  
 = **₹20 lakhs**
- Reduction in investments = ₹30 lakhs – ₹20 lakhs  
 = **₹10 lakhs**
- Savings = 0.10 × ₹10 lakhs  
 = **₹1 lakh**



**CLEAR & UNCLEARED FUNDS**

**BQ 10**

Prachi Ltd is a manufacturing company producing and selling a range of cleaning products to wholesale customers. It has three suppliers and two customers. Prachi Ltd relies on its cleared funds forecast to manage its cash.

You are an accounting technician for the company and have been asked to prepare a cleared funds forecast for the period Monday 7 August to Friday 11 August 2023 inclusive. You have been provided with the following information:

**(1) Receipts from customers:**

Customers	Credit terms	Payment method	7 Aug 2023 sales	7 July 2023 sales
W Ltd	1 Calendar month	BACS	₹1,50,000	₹1,30,000
X Ltd	None	Cheque	₹1,80,000	₹1,60,000

- (a) Receipt of money by BACS (Bankers' Automated Clearing Services) is instantaneous.
- (b) X Ltd's cheque will be paid into Prachi Ltd's bank account on the same day as the sale is made and will clear on the third day following this (excluding day of payment).

**(2) Payments to suppliers:**

Supplier	Credit terms	Payment method	7 Aug 2023 Purchase	7 July 2023 purchases	7 June 2023 purchases
A Ltd	1 Calendar month	BACS	₹65,000	₹55,000	₹45,000
B Ltd	2 Calendar months	Cheque	₹85,000	₹80,000	₹75,000
C Ltd	None	Cheque	₹95,000	₹90,000	₹85,000

- (a) Prachi Ltd has set up a standing order for ₹45,000 a month to pay for supplies from A Ltd. This will leave Prachi's bank account on 7 August. Every few months, an adjustment is made to reflect the actual cost of supplies purchased (you do not need to make this adjustment).
- (b) Prachi Ltd will send out, by post, cheques to B Ltd and C Ltd on 7 August. The amounts will leave its bank account on the second day following this (excluding the day of posting).

**(3) Wages and salaries:**

	July 2023	August 2023
Weekly wages	₹12,000	₹13,000
Monthly salaries	₹56,000	₹59,000

- (a) Factory workers are paid cash wages (weekly). They will be paid one week's wages, on 11 August, for the last week's work done in July (i.e. they work a week in hand).
- (b) All the office workers are paid salaries (monthly) by BACS. Salaries for July will be paid on 7 August.

**(4) Other miscellaneous payments:**

- (a) Every Monday morning, the petty cashier withdraws ₹200 from the company bank account for the petty cash. The money leaves Prachi's bank account straight away.
- (b) The room cleaner is paid ₹30 from petty cash every Wednesday morning.
- (c) Office stationery will be ordered by telephone on Tuesday 8 August to the value of ₹300. This is paid for by company debit card. Such payments are generally seen to leave the company account on the next working day.

(d) Five new softwares will be ordered over the Internet on 10 August at a total cost of ₹6,500. A cheque will be sent out on the same day. The amount will leave Prachi Ltd's bank account on the second day following this (excluding the day of posting).

(5) **Other information:** The balance on Prachi's bank account will be ₹200,000 on 7 August 2023. This represents both the book balance and the cleared funds.

**Prepare a cleared funds forecast for the period Monday 7 August to Friday 11 August 2023 inclusive using the information provided. Show clearly the uncleared funds float each day.**

**Answer**

**Clear Fund Forecast**

Particulars	7 Aug 23 (Monday)	8 Aug 23 (Tuesday)	9 Aug 23 (Wednesday)	10 Aug 23 (Thursday)	11 Aug 23 (Friday)
<b>Receipts:</b>					
W Ltd	1,30,000	-	-	-	-
X Ltd	-	-	-	1,80,000	-
<b>Total A</b>	<b>1,30,000</b>	<b>-</b>	<b>-</b>	<b>1,80,000</b>	<b>-</b>
<b>Payments:</b>					
A Ltd	45,000	-	-	-	-
B Ltd	-	-	75,000	-	-
C Ltd	-	-	95,000	-	-
Wages	-	-	-	-	12,000
Salaries	56,000	-	-	-	-
Petty Cash	200	-	-	-	-
Stationery	-	-	300	-	-
<b>Total B</b>	<b>1,01,200</b>	<b>-</b>	<b>1,70,300</b>	<b>-</b>	<b>12,000</b>
Cleared Excess Receipts (A - B)	28,800	-	(1,70,300)	1,80,000	(12,000)
Add: Opening Cleared Balance	2,00,000	2,28,800	2,28,800	58,500	2,38,500
<b>Closing Cleared Balance (C)</b>	<b>2,28,800</b>	<b>2,28,800</b>	<b>58,500</b>	<b>2,38,500</b>	<b>2,26,500</b>
<b>Uncleared Float:</b>					
Uncleared receipts	1,80,000	1,80,000	1,80,000	-	-
Less: Uncleared Payments	(1,70,000)	(1,70,300)	-	(6,500)	(6,500)
<b>Uncleared Balance (D)</b>	<b>10,000</b>	<b>9,700</b>	<b>1,80,000</b>	<b>(6,500)</b>	<b>(6,500)</b>
<b>Total Book Balance (C + D)</b>	<b>2,38,800</b>	<b>2,38,500</b>	<b>2,38,500</b>	<b>2,32,000</b>	<b>2,20,000</b>

\*1,70,000 = Cheque to B Ltd for ₹75,000 and Cheque to C Ltd for ₹95,000

**WILLIAM J. BAUMOL'S EOQ MODEL (1952)**

**BQ 11**

A firm maintains a separate account for cash disbursement. Total disbursement are ₹1,05,000 per month or ₹12,60,000 per year. Administrative and transaction cost of transferring cash to disbursement account is ₹20 per transfer. Marketable securities yield is 8% per annum.

**Determine the optimum cash balance according to William J. Baumol model.**

**Answer**

$$\text{Optimal Cash Balance (C)} = \sqrt{\frac{2UP}{S}} = \sqrt{\frac{2 \times 12,60,000 \times 20}{0.08}} = \text{₹25,100}$$



PAST YEAR QUESTIONS

PYQ 1

Following information relates to ABC company for the year 2016:

(a) Projected sales (₹ in lakhs)

August	September	October	November	December
35	40	40	45	46

- (b) Gross profit margin will be 20% on sale.
- (c) 10% of projected sale will be cash sale. Out of credit sale of each month, 50% will be collected in the next month and the balance will be collected during the second month following the month of sale.
- (d) Creditors will be paid in the first month following credit purchase. There will be credit purchase only.
- (e) Wages and salaries will be paid on the first day of the next month. The amount will be ₹3 lakhs each month.
- (f) Interim dividend of ₹2 lakhs will be paid in December 2016.
- (g) Machinery costing ₹10 lakhs will be purchased in September 2016. Repayment by instalment of ₹50,000 p.m. will start from October 2016.
- (h) Administrative expenses of ₹1,00,000 per month will be paid in the month of their incurrence.
- (i) Assume no minimum cash balance is required. Opening cash balance as on 01.10.2016 is estimated at ₹10 lakhs.

You are required to prepare the monthly cash budget for the 3 month period (October 2016 to December 2016).

[(8 Marks) Nov 2016]

Answer

**Cash Budget**  
(From Oct 2016 to December 2016)

Particulars	October	November	December
Opening Balance	10,00,000	14,25,000	21,25,000
Cash Sales @ 10% of Sales	4,00,000	4,50,000	4,60,000
Debtors Collection:			
50% of Credit Sales 1 Month	18,00,000	18,00,000	20,25,000
50% of Credit Sales 2 Month	15,75,000	18,00,000	18,00,000
<b>Total A</b>	<b>47,75,000</b>	<b>54,75,000</b>	<b>64,10,000</b>
Payments to creditors (1 Month Credit)	29,00,000	29,00,000	33,00,000
Purchase = Sales – GP – Wages	(40L – 20% – 3L)	(40L – 20% – 3L)	(45L – 20% – 3L)
Wages & Salaries	3,00,000	3,00,000	3,00,000
Admin Expenses	1,00,000	1,00,000	1,00,000
Interim dividend	-	-	2,00,000
Machine installments	50,000	50,000	50,000
<b>Total B</b>	<b>33,50,000</b>	<b>33,50,000</b>	<b>39,50,000</b>
<b>Closing Balance (A - B)</b>	<b>14,25,000</b>	<b>21,25,000</b>	<b>24,60,000</b>



**PYQ 2**

VK Co. Ltd. has total cash disbursement amounting ₹22,50,000 in the year 2017 and maintains a separate account for cash disbursements. Company has an administrative and transaction cost on transferring cash to disbursement account ₹15 per transfer. The yield rate on marketable securities is 12% per annum.

*Determine the optimum cash balance according to William J Baumol model.*

*[(5 Marks) May 2017]*

**Answer**

$$\text{Optimal transfer size} = \sqrt{\frac{2UP}{S}} = \sqrt{\frac{2 \times 22,50,000 \times 15}{0.12}} = 23,717$$

**PYQ 3**

Slide Ltd is preparing a cash flow forecast for the three months period from January to the end of March. The following sales volumes have been forecasted:

	<i>December</i>	<i>January</i>	<i>February</i>	<i>March</i>	<i>April</i>
Sales (units)	1,800	1,875	1,950	2,100	2,250

Selling price per unit is ₹600. Sales are all on one month credit. Production of goods for sales takes place one month before sales. Each unit produced requires two units of raw material costing ₹150 per unit. No raw material inventory is held. Raw materials purchases are on one month credit. Variable overheads and wages equal to ₹100 per unit are incurred during production and paid in the month of production. The opening cash balance on 1<sup>st</sup> January is expected to be ₹35,000. A long term loan of ₹2,00,000 is expected to be received in the month of March. A machine costing ₹3,00,000 will be purchased in March.

- (a) Prepare a cash budget for the months of January, February and March and calculate the cash balance at the end of each month in the three month period.
- (b) Calculate the forecast current ratio at the end of the three months period.

*[(10 Marks) Nov 2019]*

**Answer**

**(a) Cash Budget**  
*(for three months period January to March)*

<i>Particulars</i>	<i>January</i>	<i>February</i>	<i>March</i>
Opening Balance	35,000	3,57,500	6,87,500
Collection from debtors	10,80,000	11,25,000	11,70,000
Loan receivable	-	-	2,00,000
<b>Total A</b>	<b>11,15,000</b>	<b>14,82,500</b>	<b>20,57,500</b>
Payments to creditors	5,62,500	5,85,000	6,30,000
Variable overheads and wages	1,95,000	2,10,000	2,25,000
Purchase of machine	-	-	3,00,000
<b>Total B</b>	<b>7,57,500</b>	<b>7,95,000</b>	<b>11,55,000</b>
<b>Closing Balance (A - B)</b>	<b>3,57,500</b>	<b>6,87,500</b>	<b>9,02,500</b>

**Working note:**

*Calculation of Collection from debtors, payment for Purchases, Variable overheads and Wages:*

<i>Particulars</i>	<i>December</i>	<i>January</i>	<i>February</i>	<i>March</i>
Forecast sales in units	1,800	1,875	1,950	2,100



<b>1. Sales receipts:</b>				
Sales @ ₹600 per unit	10,80,000	11,25,000	11,70,000	12,60,000
Collection from debtors	-	<b>10,80,000</b>	<b>11,25,000</b>	<b>11,70,000</b>
<b>2. Payment for purchase:</b>				
Quantity produced (1 months before sales)	1,875	1,950	2,100	2,250
Materials cost @ ₹300 p.u. (150 × 2)	5,62,500	5,85,000	6,30,000	6,75,000
Payment after 1 month	-	<b>5,62,500</b>	<b>5,85,000</b>	<b>6,30,000</b>
<b>3. Payment for variable OH and wages:</b>				
Quantity produced	-	1,950	2,100	2,250
Variable OH and wages @ ₹100 per unit	-	<b>1,95,000</b>	<b>2,10,000</b>	<b>2,25,000</b>

**(b) Forecast Current Ratio:**

$$\text{Forecast Current Ratio} = \frac{\text{Expected Current Assets}}{\text{Expected Current Liabilities}}$$

$$\begin{aligned} \text{Current Assets} &= \text{Cash and bank balance} + \text{Sundry debtors} + \text{Stock of FG} \\ &= ₹9,02,500 + ₹12,60,000 + ₹9,00,000 = ₹30,62,500 \end{aligned}$$

$$\begin{aligned} \text{Value of stock of Finished Goods} &= 2,250 \text{ units} \times [(2 \text{ units of raw material} \times ₹150) + ₹100] \\ &= ₹9,00,000 \end{aligned}$$

$$\text{Current Liabilities} = \text{Sundry creditors} = ₹6,75,000$$

$$\text{Forecast Current Ratio} = \frac{30,62,500}{6,75,000} = 4.537 \text{ times}$$

**PYQ 4**

A garment trader is preparing cash forecast for first three months of calendar year 2021. His estimated sales for the forecasted periods are as below:

	<b>January (₹'000)</b>	<b>February (₹'000)</b>	<b>March (₹'000)</b>
Total sales	600	600	800

(i) The trader sells directly to public against cash payments and to other entities on credit. Credit sales are expected to be four times the value of direct sales to public. He expects 15% customers to pay in the month in which credit sales are made, 25% to pay in the next month and 58% to pay in the next to next month. The outstanding balance is expected to be written off.

(ii) Purchase of goods are made in the month prior to sales and it amounts to 90% of sales and are made on credit. Payments of these occur in the month after the purchase. No inventories of goods held.

(iii) Cash balance as on 1<sup>st</sup> January, 2021 is ₹50,000.

(iv) Actual sales for the last two months of calendar year 2020 are as below:

	<b>November (₹'000)</b>	<b>December (₹'000)</b>
Total sales	640	880

**You are required to prepare a monthly cash budget for the three months from January to March, 2021.**

**[(5 Marks) Dec 2021]**

**Answer**

**Cash Budget (From January to March, 2021)**

<i>Particulars</i>	<i>January</i>	<i>February</i>	<i>March</i>
Opening Balance	50,000	1,74,960	3,55,280
Cash Sales & Debtors Collection	6,64,960	7,20,320	6,54,400
<b>Total A</b>	<b>7,14,960</b>	<b>8,95,280</b>	<b>10,09,680</b>
Payments to creditors (90% of sales)	5,40,000	5,40,000	7,20,000
<b>Total B</b>	<b>5,40,000</b>	<b>5,40,000</b>	<b>7,20,000</b>
<b>Closing balance (A - B)</b>	<b>1,74,960</b>	<b>3,55,280</b>	<b>2,89,680</b>

**Working Note: Cash Sales and Collection from Debtors:**

(₹'000)

<i>Month</i>	<i>Sales</i>	<i>Cash Sales 20%</i>	<i>Credit Sales 80%</i>	<i>From Debtors</i>			<i>Total Collection</i>
				<i>15%</i>	<i>25%</i>	<i>58%</i>	
November	640	128	512	76.8	-	-	-
December	880	176	704	105.6	128	-	-
January	600	120	480	72	176	296.96	664.96
February	600	120	480	72	120	408.32	720.32
March	800	160	640	96	120	278.4	654.4

**PYQ 5**

K Ltd. has a Quarterly cash outflow of ₹9,00,000 arising uniformly during the Quarter. The company has an Investment portfolio of Marketable Securities. It plans to meet the demands for cash by periodically selling marketable securities. The marketable securities are generating a return of 12% p.a. Transaction cost of converting investments to cash is ₹60. The company uses Baumol model to find out the optimal transaction size for converting marketable securities into cash. Consider 360 days in a year.

**You are required to calculate:**

- (a) Company's average cash balance,
- (b) Number of conversions each year and
- (c) Time interval between two conversions.

**[(5 Marks) Nov 2022]**

**Answer**

(a) **Average cash balance** =  $\frac{1}{2}$  of ₹60,000 = **₹30,000**

(b) **Number of conversions p.a.** =  $\frac{\text{Annual Cash Requirement}}{\text{Optimal Transaction Size}}$  =  $\frac{9,00,000 \times 4}{60,000}$   
 = **60 conversions per annum**

(c) **Time interval btm two conversions** =  $\frac{360}{\text{No. of Conversions}}$  =  $\frac{360}{60}$  = **6 Days**

**Working Note:**

**Optimal Cash Balance (C)** =  $\sqrt{\frac{2UP}{S}}$  =  $\sqrt{\frac{2 \times 9,00,000 \times 4 \times 60}{0.12}}$  = **₹60,000**

**SUGGESTED REVISION FOR EXAM:**

**BQ: 1, 4, 5, 7, 8, 10**

**PYQ: 3, 5**



**CHAPTER 6**

**RATIO ANALYSIS**

**INCOME STATEMENT & BALANCE SHEET**

**BQ 1**

Equity share capital ₹1,00,000

*The relevant ratios of the company are as follows:*

Current debt to total debt	.40
Total debt to owner's equity	.60
Fixed assets to owner's equity	.60
Total assets turnover	2 Times
Inventory turnover	8 Times

*Complete the following balance sheet from the above information:*

**Balance Sheet**

<i>Liabilities</i>	<i>₹</i>	<i>Assets</i>	<i>₹</i>
Current Debt	-	Inventory	-
Long Term Debt	-	Cash	-
Total Debt	-	Total Current Assets	-
Equity Share Capital	-	Fixed Assets	-
	-		-

**Answer**

**Balance Sheet**

<i>Liabilities</i>	<i>₹</i>	<i>Assets</i>	<i>₹</i>
Current Debt	24,000	Inventory	40,000
Long Term Debt	36,000	Cash	60,000
Total Debt	60,000	Total Current Assets	1,00,000
Equity Share Capital	1,00,000	Fixed Assets	60,000
	<b>1,60,000</b>		<b>1,60,000</b>

**Working Notes:**

**1. Total debt:**

$$0.60 \times \text{Owners equity} = 0.60 \times ₹1,00,000 = ₹60,000$$

**2. Current Debt:**

$$\begin{aligned} \text{Current debt to total debt} &= 0.40 \\ \text{Current debt} &= 0.40 \times ₹60,000 = ₹24,000 \end{aligned}$$

**3. Fixed assets:**

$$0.60 \times \text{Owners equity} = 0.60 \times ₹1,00,000 = ₹60,000$$

**4. Total of liability side:**

$$\text{Total debt} + \text{Owners equity} = ₹60,000 + ₹1,00,000 = ₹1,60,000$$

5. Total assets consisting of fixed assets and current assets must be equal to ₹1,60,000 hence, current assets should be ₹1,00,000.

6. **Total assets turnover is 2 times:**

$$\frac{\text{Sales}}{\text{Total Assets}} = 2 \text{ times}$$

$$\text{Sales} = ₹1,60,000 \times 2 = \mathbf{₹3,20,000}$$

**Inventory turnover is 8 times:**

$$\frac{\text{Sales}}{\text{Inventory}} = 8 \text{ times}$$

$$\text{Inventory} = \frac{\text{Sales}}{8} = \frac{3,20,000}{8} = \mathbf{₹40,000}$$

7. **Cash:** = ₹1,00,000 – ₹40,000 = **₹60,000**

**BQ 2**

Using the following information, Prepare this Balance sheet:

Long term debt to net worth	0.5
Total assets turnover	2.5
*Average collection period	18 days
Inventory turnover	9
Gross profit margin	10%
Acid test ratio	1 to 1

\*Assume a 360 day year and all sales on credit

	₹		₹
Cash	-	Notes and payables	1,00,000
Account receivables	-	Long term debt	-
Inventory	-	Common stock	1,00,000
Plant and equipment	-	Retained earnings	1,00,000
<b>Total Assets</b>	<b>-</b>	<b>Total liabilities and equity</b>	<b>-</b>

**Answer**

**Balance Sheet**

	₹		₹
Cash	50,000	Notes and payables	1,00,000
Account receivables	50,000	Long term debt	1,00,000
Inventory	1,00,000	Common stock	1,00,000
Plant and equipment	2,00,000	Retained earnings	1,00,000
<b>Total Assets</b>	<b>4,00,000</b>	<b>Total liabilities and equity</b>	<b>4,00,000</b>

**Working Notes:**

1. Long term debt to net worth = Long term debt ÷ Net worth = 0.5  
 Long term debt = Net worth × 0.5 = ₹2,00,000 × 0.5 = **₹1,00,000**
  
2. Total Assets Turnover = Sales ÷ Total Assets = 2.5  
 Sales = Total Assets × 0.5



	=	₹4,00,000 × 2.5	=	₹10,00,000
3. Debtors	=	Credit Sales × Average collection period/360	=	
	=	₹10,00,000 × 18/360	=	₹50,000
4. Inventory turnover ratio	=	COGS ÷ Inventory	=	9
Inventory	=	(₹10,00,000 × 90%) ÷ 9	=	₹1,00,000
5. Acid test ratio	=	(CA – Inventory) ÷ CL	=	1
	=	(CA – ₹1,00,000) ÷ ₹1,00,000	=	1
Current Assets	=	₹2,00,000		
Current Assets	=	Cash + Account receivables + Inventory		
	=	Cash + ₹50,000 + ₹1,00,000	=	₹2,00,000
Cash	=	₹50,000		

**BQ 3**

Complete the following annual financial statements on the basis of ratios given below:

**Profit and loss account for the year ended 31<sup>st</sup> March, 2023**

Particulars	₹	Particulars	₹
To Cost of goods sold	6,00,000	By Sales	20,00,000
To Operating expenses	-		
To EBIT	-		
	20,00,000		20,00,000
To Debenture interest	10,000	By EBIT	-
To Income tax	-		
To Net profit	-		
	-		-

**Balance Sheet as at 31<sup>st</sup> March, 2023**

Liabilities	₹	Assets	₹
Net worth:		Fixed assets	-
Share capital	-	Current assets:	
Reserve and surplus	-	Cash	-
10% Debenture	-	Stock	-
Sundry creditors	60,000	Debtors	35,000
	-		-

Net Profit to sales	5%	Current Ratio	1.5 times
Return on net worth	20%	Share capital to reserves	4 : 1
Rate of Income - tax	50%	Inventory turnover	15 times
		(based on cost of goods sold)	

**Answer**

**Profit and loss account for the year ended 31<sup>st</sup> March, 2023**

Particulars	₹	Particulars	₹
To Cost of goods sold	6,00,000	By Sales	20,00,000
To Operating expenses	11,90,000		
To EBIT	2,10,000		

	<b>20,00,000</b>		<b>20,00,000</b>
To Debenture interest	10,000	By EBIT	2,10,000
To Income tax	1,00,000		
To Net profit	1,00,000		
	<b>2,10,000</b>		<b>2,10,000</b>

**Balance Sheet as at 31<sup>st</sup> March, 2023**

<i>Liabilities</i>	₹	<i>Assets</i>	₹
Net worth:		Fixed assets	5,70,000
Share capital	4,00,000	Current assets:	
Reserve and surplus	1,00,000	Cash	15,000
10% Debenture	1,00,000	Stock	40,000
Sundry creditors	60,000	Debtors	35,000
	<b>6,60,000</b>		<b>6,60,000</b>

**BQ 4**

*Using the following data, complete the Balance Sheet of X Ltd. as at 31.03.2023:*

Gross profit	25% of Sales	Gross profit	₹1,20,000
Shareholder's equity	₹20,000	Credit Sales to total sales	80%
Total turnover to total assets	4 times	Cost of sales to inventory	10 times
Average collection period	5 days	Long-term debt	?
Current ratio	1.5	Sundry creditors	₹60,000
Assume 365 days in a year			

**Balance Sheet of as at 31.03.2023**

<i>Liabilities</i>	₹	<i>Assets</i>	₹
Share capital	-	Cash	-
Long term debt	-	Inventory	-
Sundry creditors	-	Debtors	-
	-	Fixed assets	-
	-		-

**BQ 5**

*From the following information, prepare a summarised balance sheet as at March 31, 2023:*

Stock Turnover ratio	6	Fixed assets turnover ratio	4
Capital turnover ratio	2	Gross profit	20%
Debt collection period	2 months	Creditors payment period	73 days
Gross profit	₹60,000		

Closing stock was ₹5,000 in excess of the opening stock.

**Answer**

**Working Notes:**

$$\begin{aligned}
 1. \text{ Sales} &= \frac{\text{Gross Profit}}{\text{GP Ratio}} = \frac{60,000}{20\%} \\
 &= \mathbf{₹3,00,000}
 \end{aligned}$$



$$\begin{aligned}
 2. \quad \text{Stock Velocity} &= \frac{\text{COGS}}{\text{Average Stock}} = 6 \\
 \text{Average Stock} &= \frac{\text{COGS}}{6} = \frac{2,40,000}{6} \\
 &= \mathbf{₹40,000} \\
 3. \quad \text{Average Stock} &= \frac{\text{Opening Stock} + \text{Closing Stock}}{2} \\
 40,000 \times 2 &= \text{Opening Stock} + \text{Closing Stock} \\
 80,000 &= (\text{Closing} - 5,000) + \text{Closing Stock} \\
 \text{Closing Stock} &= \mathbf{₹42,500} \quad [\text{Opening Stock} = \text{Closing} - 5,000] \\
 4. \quad \text{Capital Turnover Ratio} &= \frac{\text{Turnover}}{\text{Capital}} = 2 \\
 \text{Capital} &= \frac{3,00,000}{2} = \mathbf{₹1,50,000} \\
 5. \quad \text{Fixed Assets Turnover} &= \frac{\text{Sales}}{\text{Fixed Assets}} = 4 \\
 \text{Fixed Assets} &= \frac{3,00,000}{4} = \mathbf{₹75,000} \\
 6. \quad \text{Debtors} &= \text{Credit sales} \times \frac{\text{Collection period}}{12} \\
 &= 3,00,000 \times \frac{2}{12} = \mathbf{₹50,000} \\
 7. \quad \text{Creditors} &= \text{Credit purchase} \times \frac{\text{Payment period}}{12} \\
 &= 2,45,000 \times \frac{73}{365} = \mathbf{₹49,000}
 \end{aligned}$$

Assuming all purchases to be credit purchases, the amount of credit purchase is determined as follows:

$$\begin{aligned}
 \text{Cost of Goods Sold} &= \text{Opening Stock} + \text{Purchases} - \text{Closing Stock} \\
 &= \mathbf{2,40,000} \\
 \text{Purchase} &= \text{COGS} + \text{Closing Stock} - \text{Opening Stock} \\
 &= 2,40,000 + 42,500 - 37,500 = \mathbf{₹2,45,000}
 \end{aligned}$$

**Balance Sheet as at 31<sup>st</sup> March, 2023**

<i>Liabilities</i>	₹	<i>Assets</i>	₹
Capital	1,50,000	Fixed assets	75,000
Sundry creditors	49,000	Current assets:	
		Stock	42,500
		Debtors	50,000
		Cash (b.f.)	31,500
	<b>1,99,000</b>		<b>1,99,000</b>



**BQ 6**

**From the following particulars prepare the balance sheet:**

Current ratio	2	Working capital	₹4,00,000
Capital block to CA	3 : 2	Fixed assets to turnover	1 : 3
Sales cash/credit	1 : 2	Debentures/share capital	1 : 2
Stock velocity	2 months	Creditors velocity	2 months
Debtors velocity	3 months	Gross profit ratio	25%
Reserve	2 1/2% of sales	Profit & Loss (Cr. balance)	10% of sales

**Answer**

**Balance Sheet**

<b>Liabilities</b>	<b>₹</b>	<b>Assets</b>	<b>₹</b>
Share Capital	6,00,000	Fixed assets	8,00,000
Reserves	60,000	Current assets:	
Profit & Loss A/C	2,40,000	Stock	3,00,000
Debentures	3,00,000	Debtors	4,00,000
Sundry creditors	3,00,000	Cash	1,00,000
Other Current Liabilities	1,00,000		
	<b>16,00,000</b>		<b>16,00,000</b>

**Working Notes:**

**(a) Working Capital** = Current Assets – Current Liabilities  
 = **4,00,000** (i)

$\frac{\text{Current Assets}}{\text{Current Liabilities}} = 2$

Current Assets = 2 Current Liabilities (ii)

CA – CL = 4,00,000  
 2 CL – CL = 4,00,000

**Current Liabilities** = **₹4,00,000**

**Current Assets** = 2 × ₹4,00,000 = **₹8,00,000**

**(b) Capital Employed/Block** = 8,00,000 ×  $\frac{3}{2}$   
**Capital Employed** = **₹12,00,000**

**(c) Total liabilities** = 12,00,000 + 4,00,000 = Total Assets  
**Fixed Assets** = 16,00,000 – 8,00,000 = **₹8,00,000**

**(d) Turnover/ Sales** = 8,00,000 (FA) × 3  
**Sales** = **₹24,00,000**

Credit sales and cash sales ₹16,00,000 and ₹8,00,000 respectively.

**(e) Debtors** = 16,00,000 ×  $\frac{3}{12}$  = **₹4,00,000**



(f) Stock	=	COGS × <sup>2</sup> / <sub>12</sub>	=	
	=	18,00,000 × <sup>2</sup> / <sub>12</sub>	=	<b>₹3,00,000</b>
(g) Creditors	=	Credit purchase <sup>2</sup> / <sub>12</sub>	=	
	=	18,00,000 × <sup>2</sup> / <sub>12</sub>	=	<b>₹3,00,000</b>
				[Credit purchase = COGS]
(h) Cash Balance	=	8,00,000 - 7,00,000	=	<b>₹1,00,000</b>
(i) Reserves	=	24,00,000 × 2.5%	=	<b>₹60,000</b>
(j) Profit	=	24,00,000 × 10%	=	<b>₹2,40,000</b>
(k) Block or Fixed Capital	=	<b>12,00,000</b>		
Reserve and Profit	=	<b>3,00,000</b>		
Debentures and Share Capital	=	<b>9,00,000</b>		

Share Capital is ₹6,00,000 and Debentures are ₹3,00,000 respectively.

**BQ 7**

From the following information relating to Wise Limited you are required to prepare its summarized Balance Sheet.

Current ratio	2.5	Acid test ratio	1.5
Gross profit to sales ratio	0.2	Sales to net fixed assets ratio	2.0
Sales to net worth ratio	1.5	Sales to debtors ratio	6.0
Reserves to capital ratio	1.0	Stock velocity (in months)	2
Net worth to long term loan	20	Paid up share capital	₹10 lakhs
Net WC to net worth ratio	0.3		

**Answer**

**Balance Sheet of ABC Ltd**

<b>Liabilities</b>	<b>₹</b>	<b>Assets</b>	<b>₹</b>
Share Capital	10,00,000	Fixed assets	15,00,000
Reserves	10,00,000	Stock	4,00,000
Long term Loans	1,00,000	Debtors	5,00,000
Current Liabilities	4,00,000	Other Current Assets	1,00,000
	<b>25,00,000</b>		<b>25,00,000</b>

**BQ 8**

From the following information and ratios, PREPARE the Balance sheet as at 31<sup>st</sup> March, 2023 and Income Statement for the year ended on that date for M/s Ganguly & Co:

Average Stock	₹10 lakh
Current Ratio	3 : 1
Acid Test Ratio	1 : 1
PBIT to PBT	2.2 : 1
Average Collection period (Assume 360 days in a year)	30 days
Stock Turnover Ratio (Use sales as turnover)	5 times
Fixed assets turnover ratio	0.8 times
Working Capital	₹10 lakh

Net profit Ratio	10%
Gross profit Ratio	40%
Operating expenses (excluding interest)	₹9 lakh
Long term loan interest	12%
Tax	Nil

**Answer**

**Income Statement of M/S Ganguly & Co.**

Particulars	₹
Sales	50,00,000
Less: Cost of Goods Sold	(30,00,000)
Gross Profit	20,00,000
Less: Operating Expenses	(9,00,000)
Less: Interest	(6,00,000)
<b>Net Profit</b>	<b>5,00,000</b>

**Balance Sheet of M/S Ganguly & Co.**

Liabilities	₹	Assets	₹
Equity Share Capital	22,50,000	Fixed assets	62,50,000
Long term debt	50,00,000	Stock	10,00,000
Current Liabilities	5,00,000	Debtors	4,16,667
		Other Current Assets	83,333
	<b>77,50,000</b>		<b>77,50,000</b>

**Working Notes:**

1. Current Ratio = 3:1  
 CA = 3CL  
 WC = ₹10,00,000  
 CA - CL = ₹10,00,000  
 3CL - CL = ₹10,00,000  
 2CL = ₹10,00,000  
**CL = ₹5,00,000**  
**CA = ₹15,00,000**
2. Acid Test Ratio = CA - Stock / CL = 1:1  
 15,00,000 - Stock = 5,00,000  
**Stock = ₹10,00,000**
3. Stock Turnover ratio (on sales) = 5  
 Sales = 5 × Avg stock  
**Sales = ₹50,00,000**
4. **Gross Profit = ₹50,00,000 × 40% = ₹20,00,000**  
**Net profit (PBT) = ₹50,00,000 × 10% = ₹5,00,000**
5. PBIT/PBT = 2.2  
 PBIT = 2.2 × ₹5,00,000  
**PBIT = ₹11,00,000**



Interest	=	₹11,00,000 – ₹5,00,000	=	₹6,00,000
<i>Long term loan</i>	=	₹6,00,000 ÷ 0.12	=	<b>₹50,00,000</b>
<b>6.</b> Average collection period	=	30 days		
<i>Receivables</i>	=	(30/360) × ₹50,00,000	=	<b>₹4,16,667</b>
<b>7.</b> Fixed Assets Turnover Ratio	=	0.8		
₹50,00,000/ Fixed Assets	=	0.8		
<i>Fixed Assets</i>	=	<b>₹62,50,000</b>		

**BQ 9**

From the following information, you are required to PREPARE a summarized Balance Sheet for Rudra Ltd. for the year ended 31<sup>st</sup> March, 2023:

Debt Equity Ratio	1 : 1
Current Ratio	3 : 1
Acid Test Ratio	8 : 3
Fixed Asset Turnover (on the basis of sales)	4
Stock Turnover (on the basis of sales)	6
Cash in hand	₹5,00,000
Stock to Debtor	1 : 1
Sales to Net Worth	4
Capital to Reserve	1 : 2
Gross Profit	20% of Cost
COGS to Creditor	10:1
Interest for entire year is yet to be paid	on Long Term loan @ 10%

**Answer**

**Balance Sheet of M/S Ganguly & Co.**

<i>Liabilities</i>	₹	<i>Assets</i>	₹
Capital	10,00,000	Fixed assets	30,00,000
Reserves	20,00,000	Current Assets:	
Long Term Loan @ 10%	30,00,000	Stock	20,00,000
Current Liabilities:		Debtors	20,00,000
Creditors	10,00,000	Cash	5,00,000
Outstanding Interest	3,00,000		
Other CL	2,00,000		
	<b>75,00,000</b>		<b>75,00,000</b>

**Working Notes: Let sales be x**

<b>1.</b> Fixed Asset Turnover	=	4	=	x/Fixed Assets
Fixed Assets	=	x/4		
<b>2.</b> Stock Turnover	=	6	=	x/Stock
Stock	=	x/6		
<b>3.</b> Sales to net worth	=	4	=	x/Net worth
Net worth	=	x/4		
<b>4.</b> Debt: Equity	=	1 : 1		

Long Term Loan/Net worth	=	1/1	
Long term loan	=	Net worth	= x/4
<b>5.</b> Gross Profit to Cost	=	20%	
GP/ (Sales - GP)	=	20%	
GP			
GP	=	0.2 x - 0.2 GP	
1.2 GP	=	0.2 x	
GP	=	0.2 x/1.2	
GP	=	x/6	
Cost of Goods Sold	=	x - x/6	= 5/6 x
<b>6.</b> COGS to creditors	=	10 : 1	
COGS/Creditors	=	10/1	
5/6 x	=	10 Creditors	
Creditors	=	x/12	
<b>7.</b> Stock/Debtor	=	1	
Debtor	=	Stock	= x/6
<b>8.</b> Current Ratio	=	3 : 1	
(Stock + Debtors + Cash)/CL	=	3	
x/6 + x/6 + 5,00,000	=	3 CL	
x/3 + 5,00,000	=	3 CL	
x/9 + 5,00,000/3	=	CL	
<b>9.</b> CA	=	3CL	= 3 (x/9 + ₹5,00,000/3)
CA	=	x/3 + 5,00,000	
<b>10.</b> Net worth + Long Term Loan + CL	=	Fixed Asset + CA	
x/4 + x/4 + x/9 + ₹5,00,000/3	=	x/4 + x/3 + ₹5,00,000	
x/4 + x/9 - x/3	=	₹5,00,000 - ₹5,00,000/3	
(9x + 4x - 12x)/36	=	₹3,33,333.33	
<b>x</b>	=	₹3,33,333.33 × 36	= <b>₹1,20,00,000</b>

**11.** Now, from above calculations, we get,

**Fixed Asset** = x/4 = **₹30,00,000**

**Stock** = x/6 = **₹20,00,000**

**Debtor** = x/6 = **₹20,00,000**

**Net Worth** = x/4 = **₹30,00,000**

Now, Capital to Reserve is 1 : 2

**Capital** = **₹10,00,000**  
**Reserve** = **₹20,00,000**

**Long Term Loan** = x/4 = **₹30,00,000**



$$\begin{aligned}
 \text{Outstanding Interest} &= ₹30,00,000 \times 10\% = ₹3,00,000 \\
 \text{Creditors} &= x/12 = ₹10,00,000 \\
 \text{Current Liabilities} &= \text{Creditors} + \text{Outstanding Interest} + \text{Other CL} \\
 x/9 + 5,00,000/3 &= ₹10,00,000 + ₹3,00,000 + \text{Other CL} \\
 ₹1,20,00,000/9 + 5,00,000/3 &= ₹13,00,000 + \text{Other CL} \\
 \text{Other CL} &= ₹2,00,000
 \end{aligned}$$

**BQ 10**

Following is the abridged Balance Sheet of Alpha Ltd:

Liabilities	₹	Assets	₹	₹
Share Capital	1,00,000	Land and Buildings		80,000
Profit and Loss Account	17,000	Plant and Machineries	50,000	
Current Liabilities	40,000	Less: Depreciation	15,000	35,000
				1,15,000
		Stock	21,000	
		Receivables	20,000	
		Bank	1,000	42,000
	<b>1,57,000</b>			<b>1,57,000</b>

With the help of the additional information furnished below, you are required to prepare trading and profit & loss account and a balance sheet as at 31<sup>st</sup> march, 2023:

- (1) The company went in for reorganisation of capital structure, with share capital remaining the same as follows:

Particulars	%
Share capital	50%
Other shareholders funds	15%
5% Debentures	10%
Payables	25%
	100%

Debentures were issued on 1<sup>st</sup> April, interest being paid annually on 31<sup>st</sup> March.

- (2) Land and Buildings remained unchanged. Additional plant and machinery has been bought and a further ₹5,000 depreciation written off.  
(The total fixed assets then constituted 60% of total fixed and current assets.)
- (3) Working capital ratio was 8 : 5.
- (4) Quick assets ratio was 1 : 1.
- (5) The receivables (four-fifth of the quick assets) to sales ratio revealed a credit period of 2 months. There were no cash sales.
- (6) Return on net worth was 10%.
- (7) Gross profit was at the rate of 15% of selling price.
- (8) Stock turnover was eight times for the year.
- (9) Ignore Taxation.

**Answer**

**Projected Profit and Loss account for the year ended 31-03-2023**

<b>Particulars</b>	<b>₹</b>	<b>Particulars</b>	<b>₹</b>
To Cost of Goods Sold	2,04,000	By Sales	2,40,000
To Gross profit (15% of ₹2,40,000)	36,000		
	<b>2,40,000</b>		<b>2,40,000</b>
To Administration and other expenses (b.f.)	22,000	By Gross Profit	36,000
To Interest on Debenture (5% on ₹20,000)	1,000		
To Net Profit	13,000		
	<b>36,000</b>		<b>36,000</b>

**Projected Balance Sheet as at 31<sup>st</sup> March, 2023**

<b>Liabilities</b>	<b>₹</b>	<b>Assets</b>	<b>₹</b>	<b>₹</b>
Share Capital	1,00,000	Land and Buildings		80,000
Other shareholders funds	30,000	Plant and Machineries	60,000	
5% Debentures	20,000	Less: Depreciation	20,000	40,000
Payables	50,000			1,20,000
		Stock	30,000	
		Receivables	40,000	
		Bank (b.f.)	10,000	80,000
	<b>2,00,000</b>			<b>2,00,000</b>

**Working Notes:**

**(1) Total Liabilities:**

Share capital	=	50% of total liabilities	=	₹1,00,000
Total Liabilities	=	₹1,00,000 ÷ 50%	=	₹2,00,000

**(2) Classification of total liabilities:**

<b>Particulars</b>	<b>%</b>	<b>(₹)</b>
Share capital	50%	1,00,000
Other shareholders funds	15%	30,000
5% Debentures	10%	20,000
Payables	25%	50,000
	100%	2,00,000

**(3) Fixed Assets:**

Total liabilities	=	Total Assets	=	₹2,00,000
Fixed Assets	=	60% of total fixed assets and current assets	=	
	=	₹2,00,000 × 60%	=	₹1,20,000

**(4) Calculation of Historical cost of Plant & Machinery:**

<b>Particulars</b>	<b>₹</b>
Total fixed assets	1,20,000
Less: Land and Buildings	80,000
Plant and Machinery (after providing depreciation)	40,000



Depreciation on Machinery up to 31.03.2018	15,000
Add: Further depreciation	5,000
	20,000
Historical Cost of Plant and Machinery (40,000 + 20,000)	60,000

**(5) Current Assets:**

$$\begin{aligned} \text{Current assets} &= \text{Total assets} - \text{Fixed assets} \\ &= ₹2,00,000 - ₹1,20,000 = ₹80,000 \end{aligned}$$

**(6) Calculation of Stock:**

$$\begin{aligned} \text{Quick ratio} &= \frac{\text{Current assets} - \text{Stock}}{\text{Current liabilities}} = 1 \\ &= \frac{80,000 - \text{Stock}}{50,000} = 1 \\ \text{Stock} &= ₹80,000 - ₹50,000 = ₹30,000 \end{aligned}$$

**(7) Receivables:**

$$\begin{aligned} \text{Receivables} &= \frac{4}{5}^{\text{th}} \text{ of quick assets} \\ &= (₹80,000 - ₹30,000) \times \frac{4}{5} = ₹40,000 \end{aligned}$$

**(8) Receivables turnover ratio:**

$$\begin{aligned} &= \frac{\text{Receivables}}{\text{Credit Sales}} \times 12 \text{ Months} = 12 \text{ months} \\ &= \frac{40,000}{\text{Credit Sales}} \times 12 \text{ Months} = 2 \text{ months} \\ \text{Credit sales} &= 40,000 \times 12/2 = ₹2,40,000 \end{aligned}$$

**(9) Return on net worth (net profit):**

$$\begin{aligned} \text{Net worth} &= ₹1,00,000 + ₹30,000 = ₹1,30,000 \\ \text{Net profit} &= ₹1,30,000 \times 10\% = ₹13,000 \end{aligned}$$

**BQ 11**

The following accounting information and financial ratios of PQR Ltd. relate to the year ended 31<sup>st</sup> December, 2022:

<b>Accounting Information:</b>	
Gross profit	15% of sales
Net profit	8% of sales
Raw material consumed	20% of works cost
Direct wages	10% of works cost
Stock of raw materials	3 months' usage
Stock of finished goods	6% of works cost
Debt collection period (All sales are on credit)	60 days
<b>Financial Ratios:</b>	
Fixed assets to Sales	1 : 3
Fixed assets to Current assets	13 : 11
Current ratio	2 : 1
Long term loan to Current liabilities	2 : 1
Capital to Reserve and Surplus	1 : 4

If value of fixed assets as on 31<sup>st</sup> December, 2022 amounted to ₹26 lakhs, prepare a summarised profit and loss account of the company for the year ended 31<sup>st</sup> december, 2022 and also the balance sheet as



on 31<sup>st</sup> december, 2022.

**Answer**

**Profit and Loss account for the year ended 31.12.2022**

<b>Particulars</b>	<b>₹</b>	<b>Particulars</b>	<b>₹</b>
To Direct Materials	13,26,000	By Sales	78,00,000
To Direct Wages	6,63,000		
To Works Overheads (b.f.)	46,41,000		
To Gross profit (15% of ₹78,00,000)	11,70,000		
	<b>78,00,000</b>		<b>78,00,000</b>
To Administration and Selling expenses (b.f.)	5,46,000	By Gross Profit	11,70,000
To Net Profit (8% of ₹78,00,000)	6,24,000		
	<b>11,70,000</b>		<b>11,70,000</b>

**Balance Sheet as at 31<sup>st</sup> December, 2022**

<b>Liabilities</b>	<b>₹</b>	<b>Assets</b>	<b>₹</b>
Share Capital	3,00,000	Fixed Assets	26,00,000
Reserves and Surplus	12,00,000	Current Assets:	
Long term loans	22,00,000	Raw Material Stock	3,31,500
Current Liabilities	11,00,000	Finished Goods Stock	3,97,800
		Receivables	12,82,192
		Cash	1,88,508
	<b>48,00,000</b>		<b>48,00,000</b>

**Working Notes:**

**(a) Calculation of Sales:**

$$\frac{\text{Fixed Assets}}{\text{Sales}} = \frac{1}{3} \quad \text{or} \quad \text{Sales} = 3 \times ₹26,00,000$$

$$\text{Sales} = ₹78,00,000$$

**(b) Calculation of Current Assets:**

$$\frac{\text{Fixed Assets}}{\text{Current Assets}} = \frac{13}{11} \quad \text{or} \quad \text{CA} = ₹26,00,000 \times \frac{11}{13}$$

$$\text{Current Assets} = ₹22,00,000$$

**(c) Calculation of Raw Material Consumption and Direct Wages:**

$$\begin{aligned} \text{Works Cost} &= \text{Sales} - \text{Gross Profit} \\ &= 78,00,000 - 15\% \text{ of Sales} = ₹66,30,000 \end{aligned}$$

$$\begin{aligned} \text{Raw Material Consumption} &= 20\% \text{ of } ₹66,30,000 = ₹13,26,000 \\ \text{Direct Wages} &= 10\% \text{ of } ₹66,30,000 = ₹6,63,000 \end{aligned}$$

**(d) Calculation of Finished Goods Stock:**

$$\text{Finished Goods Stock} = 6\% \text{ of } ₹66,30,000 = ₹3,97,800$$

**(e) Calculation of Raw Material Stock:**

$$\begin{aligned} \text{Raw Material Stock} &= \text{Raw Material Consumption} \times \frac{3}{12} \\ &= ₹13,26,000 \times \frac{3}{12} = ₹3,31,500 \end{aligned}$$



**(f) Calculation of Current Liabilities:**

$$\begin{aligned} \text{Current Ratio} &= \frac{\text{Current Assets}}{\text{Current Liabilities}} = 2 \\ \text{Current Liabilities} &= \frac{\text{₹22,00,000}}{2} = \text{₹11,00,000} \end{aligned}$$

**(g) Calculation of Receivables:**

$$\begin{aligned} \text{Receivables} &= \text{Credit Sales} \times \frac{\text{ACP}}{365} = \text{₹78,00,000} \times \frac{60}{365} \\ &= \text{₹12,82,192} \end{aligned}$$

**(h) Calculation of Long Term Loan:**

$$\begin{aligned} \frac{\text{Long Term Loan}}{\text{Current Liabilities}} &= 2 \\ \text{Long Term Loan} &= 2 \times \text{₹11,00,000} = \text{₹22,00,000} \end{aligned}$$

**(i) Calculation of Cash Balance:**

$$\begin{aligned} \text{Current Assets} &= \text{Cash} + \text{Stock} + \text{Receivables} \\ \text{Cash Balance} &= \text{₹22,00,000} - (\text{₹3,97,800} + \text{₹3,31,500} + \text{₹12,82,192}) \\ &= \text{₹1,88,508} \end{aligned}$$

**(j) Calculation of Net Worth:**

$$\begin{aligned} \text{Total Liabilities} &= \text{Total Assets (Fixed Assets + Current Assets)} \\ &= \text{₹22,00,000} + \text{₹26,00,000} = \text{₹48,00,000} \\ \text{Net Worth} &= \text{Total Liabilities} - \text{Long Term Loan} - \text{Current Liabilities} \\ &= \text{₹48,00,000} - \text{₹22,00,000} - \text{₹11,00,000} = \text{₹15,00,000} \end{aligned}$$

**(k) Calculation of Capital, Reserve and Surplus:**

$$\begin{aligned} \text{Net Worth} &= \text{Share Capital} + \text{Reserve and surplus} \\ \text{Capital to Reserve \& Surplus} &= 1 : 4 \\ \text{Share Capital} &= \text{₹15,00,000} \times \frac{1}{5} = \text{₹3,00,000} \\ \text{Reserve and Surplus} &= \text{₹15,00,000} \times \frac{4}{5} = \text{₹12,00,000} \end{aligned}$$

**BQ 12**

The following figures and ratios are related to a company:

<b>(a)</b> Sales for the year (all credit)	₹90,00,000
<b>(b)</b> Gross profit ratio	35 percent
<b>(c)</b> Fixed assets turnover (basis on cost of goods sold)	1.5
<b>(d)</b> Stock turnover (basis on cost of goods sold)	6
<b>(e)</b> Liquid ratio	1.5 : 1
<b>(f)</b> Current ratio	2.5 : 1
<b>(g)</b> Debtors collection period	1 month
<b>(h)</b> Reserve and surplus to Share capital	1 : 1.5
<b>(i)</b> Capital gearing ratio	0.7875
<b>(j)</b> Fixed assets to net worth	1.3 : 1

You are required to prepare:

- Balance Sheet of the company on the basis of above details.
- The statement showing working capital requirement, if the company wants to make a provision for contingencies @ 15% of net working capital.

**Answer**

**(1) Balance Sheet**

<b>Liabilities</b>	<b>₹</b>	<b>Assets</b>	<b>₹</b>
Share Capital	18,00,000	Fixed Assets	39,00,000
Reserve & Surplus	12,00,000	Stock	9,75,000
Debt	23,62,500	Debtors	7,50,000
Current Liabilities	9,75,000	Cash	7,12,500
	<b>63,37,500</b>		<b>63,37,500</b>

**(2) Statement of Working Capital Requirement**

<b>Particulars</b>	<b>₹</b>
Current Assets: Stock	9,75,000
Debtors	7,50,000
Cash	7,12,500
	24,37,500
Less: Current Liabilities	(9,75,000)
<b>Working Capital Before Provision</b>	<b>14,62,500</b>
Add: Provision for Contingencies @ 15% of WC	2,19,375
<b>Working Capital Including Provision</b>	<b>16,81,875</b>

**Working Notes:**

a. **Cost of Goods Sold** =  $90,00,000 - 35\%$  = **58,50,000**

b. **Fixed Assets Turnover Ratio** =  $\frac{\text{COGS}}{\text{Fixed Assets}}$  = 1.5 times

**Fixed Assets** =  $\frac{58,50,000}{1.5}$  = **₹39,00,000**

c. **Fixed Assets to Net Worth** =  $\frac{\text{Fixed Assets}}{\text{Net Worth}}$  = 1.3 times

**Net Worth** =  $\frac{39,00,000}{1.3}$  = **₹30,00,000**

d. **Capital Gearing** =  $\frac{\text{Debt + Preference}}{\text{Equity}}$  =  $\frac{\text{Debt + Nil}}{30,00,000}$

**Debt** =  $0.7875 \times ₹30,00,000$  = **₹23,62,500**

**Assumption:** Preference Share capital is zero.

e. **Reserves & Surplus** =  $30,00,000 \times 1/2.5$  = **₹12,00,000**

f. **Share Capital** =  $30,00,000 \times 1.5/2.5$  = **₹18,00,000**

g. **Stock Turnover** =  $\frac{\text{COGS}}{\text{Closing Stock}}$  = 6 times



<b>Closing Stock</b>	=	$\frac{58,50,000}{6}$	=	<b>₹9,75,000</b>
<b>h. Debtors</b>	=	$\text{Sales} \times \frac{\text{Collection Period}}{12}$	=	$90,00,000 \times \frac{1}{12}$
	=	<b>₹7,50,000</b>		
<b>i. Stock Current Liabilities</b>	=	CL (Current ratio – Liquid ratio)		
	=	Stock ÷ (CR - LR)		
	=	$9,75,000 \div (2.5 - 1.5)$	=	<b>₹9,75,000</b>
<b>j. Current Ratio Current Assets</b>	=	CA ÷ CL	=	2.5 times
	=	$2.5 \times 9,75,000$	=	<b>₹24,37,500</b>
<b>k. Cash in Hand</b>	=	$24,37,500 - 9,75,000 - 7,50,000$		
	=	<b>₹7,12,500</b>		

**BQ 13**

Following information has been provided from the books of Laxmi Pvt. Ltd. for the year ending on 31<sup>st</sup> March, 2023:

Working capital	₹4,80,000
Bank overdraft	₹80,000
Fixed assets to proprietary ratio	0.75
Reserves and Surplus	₹3,20,000
Current ratio	2.5
Liquid ratio	1.5

**You are required to prepare a summarised Balance Sheet as at 31<sup>st</sup> March, 2023 assuming that there is no long term debt.**

**Answer**

**Balance Sheet  
As at 31.03.2023**

<b>Liabilities</b>	<b>₹</b>	<b>Assets</b>	<b>₹</b>
Share Capital	16,00,000	Fixed Assets	14,40,000
Reserves and Surplus	3,20,000	Stock	3,20,000
Bank Overdraft	80,000	Other Current Assets	4,80,000
Sundry creditors	2,40,000		
	<b>22,40,000</b>		<b>22,40,000</b>

**Working Notes:**

**1. Current assets and Current liabilities computation:**

$\frac{CA}{CL}$	=	2.5		
CA	=	2.5 CL		
Working capital	=	CA – CL		
4,80,000	=	2.5 CL – CL		
<b>CL</b>	=	<b>3,20,000</b>		
<b>CA</b>	=	$3,20,000 \times 2.5$	=	<b>8,00,000</b>

2. **Computation of stock:**

$$\begin{aligned}
 \text{Liquid ratio} &= \frac{\text{Liquid Assets}}{\text{Current Liabilities}} \\
 1.5 &= \frac{\text{Current Assets - Stock}}{3,20,000} \\
 1.5 \times 3,20,000 &= 8,00,000 - \text{Stock} \\
 \text{Stock} &= \mathbf{3,20,000}
 \end{aligned}$$

3. **Computation of Proprietary fund, Fixed assets, Capital and Sundry Creditor**

$$\begin{aligned}
 \frac{\text{Fixed Assets}}{\text{Proprietar y Fund}} &= 0.75 \\
 \text{Fixed assets} &= 0.75 \text{ Proprietary fund} \\
 \text{Net working capital} &= 0.25 \text{ Proprietary fund} \\
 4,80,000 &= 0.25 \text{ Proprietary fund} \\
 \\
 \text{Proprietary fund} &= \frac{4,80,000}{0.25} = \mathbf{19,20,000} \\
 \\
 \text{Fixed assets} &= 0.75 \text{ Proprietary fund} \\
 &= 0.75 \times 19,20,000 = \mathbf{14,40,000} \\
 \\
 \text{Share Capital} &= \text{Proprietary fund - R \& S} \\
 &= 19,20,000 - 3,20,000 = \mathbf{16,00,000} \\
 \\
 \text{Sundry creditors} &= \text{CL - Bank overdraft} \\
 &= 3,20,000 - 80,000 = \mathbf{2,40,000}
 \end{aligned}$$

**DU PONT ROI & ROE**

**BQ 14**

Sales	₹20,00,000
Capital Employed	₹10,00,000
Operating Profit	₹3,00,000

**Calculate Return on Capital Employed by applying Du Pont model.**

**Answer**

$$\begin{aligned}
 \text{Return on Capital Employed} &= \text{Operating Profit Ratio} \times \text{Capital Employed Turnover Ratio} \\
 &= 15\% \times 2 \text{ times} = \mathbf{30\%}
 \end{aligned}$$

**Working Notes:**

$$\begin{aligned}
 \text{Operating Profit Ratio} &= \frac{\text{Operating Profit}}{\text{Sales}} \times 100 = \frac{3,00,000}{20,00,000} \times 100 \\
 &= \mathbf{15\%}
 \end{aligned}$$

$$\begin{aligned}
 \text{Capital Employed Turnover Ratio} &= \frac{\text{Sales}}{\text{Capital Employed}} = \frac{20,00,000}{10,00,000} \\
 &= \mathbf{2 \text{ times}}
 \end{aligned}$$



**BQ 15**

Net Profit Ratio	20%
Asset Turnover	1.2 times
Equity Multiplier	1.5 times

*Calculate Return on Equity by applying Du Pont model.*

**Answer**

$$\begin{aligned} \text{Return on Equity (ROE)} &= \text{Net Profit Ratio} \times \text{Asset Turnover} \times \text{Equity Multiplier} \\ &= 20\% \times 1.2 \text{ times} \times 1.5 \text{ times} = \mathbf{36\%} \end{aligned}$$

**MISCELLANEOUS**

**BQ 16**

Manan Pvt. Ltd. gives you the following information relating to the year ending 31<sup>st</sup> March, 2023:

Current Ratio	:	2.5 : 1
Debt-Equity Ratio	:	1 : 1.5
Return on Total Assets (After Tax)	:	15%
Total Assets Turnover Ratio	:	2
Gross Profit Ratio	:	20%
Stock Turnover Ratio	:	7
Net Working Capital	:	₹13,50,000
Fixed Assets	:	₹30,00,000
1,80,000 Equity Shares of	:	₹10 each
60,000, 9% Preference Shares of	:	₹10 each
Opening Stock	:	₹11,40,000

*You are required to calculate:*

- (a) Quick Ratio
- (b) Fixed Assets Turnover Ratio
- (c) Proprietary Ratio
- (d) Earnings per Share

**Answer**

**(a) Calculation of Quick Ratio**

$$\text{Quick Ratio} = \frac{\text{Quick Assets}}{\text{Current Liabilities}} = \frac{9,90,000}{9,00,000} = \mathbf{1.1 : 1}$$

**(b) Calculation of Fixed Assets Turnover Ratio**

$$\text{Fixed Assets Turnover Ratio} = \frac{\text{Sales}}{\text{Fixed Assets}} = \frac{1,05,00,000}{30,00,000} = \mathbf{3.5}$$

**(c) Calculation of Proprietary Ratio**

$$\text{Proprietary Ratio} = \frac{\text{Proprietary Fund}}{\text{Total Assets}} = \frac{28,50,000}{52,50,000} = \mathbf{0.54}$$

**(d) Calculation of Earnings per Equity Share (EPS)**

$$\text{Earnings per Equity Share (EPS)} = \frac{\text{PAT} - \text{Preference Share Dividend}}{\text{Number of Equity Shares}}$$

$$= \frac{7,87,500 - 9\% \text{ of } 6,00,000}{1,80,000} = \text{₹}4.075$$

**Workings Notes:**

<b>(i)</b>	Current Ratio	=	$\frac{\text{Current Assets}}{\text{Current Liabilities}}$	=	2.5
	Current Assets	=	2.5 Current Liabilities		
	Working Capital	=	Current Assets – Current Liabilities		
	13,50,000	=	2.5 Current Liabilities – Current Liabilities		
	Current Liabilities	=	$13,50,000 \div 1.5$	=	<b>9,00,000</b>
	Current Assets	=	2.5 Current Liabilities		
		=	$2.5 \times 9,00,000$	=	<b>22,50,000</b>
<b>(ii)</b>	Sales	=	Total Assets Turnover $\times$ Total Assets		
		=	$2 \times (\text{Fixed Assets} + \text{Current Assets})$		
			$2 \times (30,00,000 + 22,50,000)$	=	<b>1,05,00,000</b>
<b>(iii)</b>	Cost of Goods Sold	=	80% of Sales		
		=	80% of 1,05,00,000	=	<b>84,00,000</b>
<b>(iv)</b>	Average Stock	=	$\frac{\text{Cost of Goods Sold}}{\text{Stock Turnover Ratio}}$	=	$\frac{84,00,000}{7} = 12,00,000$
	Closing Stock	=	(Average Stock $\times$ 2) – Opening Stock		
		=	$(12,00,000 \times 2) - 11,40,000$	=	<b>12,60,000</b>
	Quick Assets	=	Current Assets – Closing Stock		
		=	$22,50,000 - 12,60,000$	=	<b>9,90,000</b>
	Debt – Equity Ratio	=	$\frac{\text{Debt}}{\text{Equity}}$	=	1 : 1.5
	1.5 Debt	=	Equity		
	Total Assets	=	Equity + Preference Share Capital + Debt + CL		
	52,50,000	=	$1.5 \text{ Debt} + 6,00,000 + \text{Debt} + 9,00,000 = 2.5 \text{ Debt}$		
	Debt	=	$37,50,000 \div 2.5$	=	<b>15,00,000</b>
	Equity	=	$15,00,000 \times 1.5$	=	<b>22,50,000</b>
	Proprietary Fund	=	Equity + Preference Share Capital		
		=	$22,50,000 + 6,00,000$	=	<b>28,50,000</b>
<b>(v)</b>	Profit After Tax (PAT)	=	Total Assets $\times$ Return on Total Assets		
		=	$52,50,000 \times 15\%$	=	<b>7,87,500</b>

**BQ 17**

The total sales (all credit) of a firm are ₹6,40,000. It has a gross profit margin of 15 per cent and a current ratio of 2.5. The firm's current liabilities are ₹96,000; inventories ₹48,000 and cash ₹16,000.

- (a)** Determine the average inventory to be carried by the firm, if an inventory turnover of 5 times is expected? (assume a 360 day year).
- (b)** Determine the average collection period if the opening balance of debtors is intended to be of ₹80,000? (assume a 360 day year).



**Answer**

$$(a) \text{ Inventory turnover} = \frac{\text{Cost of goods sold}}{\text{Average inventory}} = \frac{6,40,000 \times 85\%}{\text{Average inventory}} = 5$$

$$\text{Average inventory} = ₹5,44,000 \div 5 = ₹1,08,800$$

**(b) Average collection period:**

$$\begin{aligned} \text{Current Ratio} &= \text{Current Assets} \div \text{Current Liabilities} = 2.5 \\ 2.5 &= (\text{Closing Debtors} + \text{Closing Inventories} + \text{Cash}) \div \text{CL} \\ 2.5 &= (\text{Closing Debtors} + ₹48,000 + ₹16,000) \div ₹96,000 \\ \text{Closing Debtors} &= ₹1,76,000 \\ \text{Average debtors} &= (80,000 + 1,76,000) \div 2 = ₹1,28,000 \\ \text{Average coll. period} &= \frac{\text{Average Receivables}}{\text{Annual Credit Sales}} \times 360 = \frac{1,28,000}{6,40,000} \times 360 = 72 \text{ Days} \end{aligned}$$

**BQ 18**

The capital structure of Beta Limited is as follows:

Equity Share Capital of ₹10 each	8,00,000
9% Preference Share Capital of ₹10 each	3,00,000
	11,00,000

**Additional information:** Profit (after tax at 35 per cent), ₹2,70,000; Depreciation, ₹60,000; Equity dividend paid, 20 per cent; Market price of equity shares, ₹40.

*You are required to compute the following, showing the necessary workings:*

- (a) Dividend yield on the equity shares.
- (b) Cover for the preference and equity dividends.
- (c) Earnings per shares.
- (d) Price-earnings ratio.

**Answer**

**(a) Dividend yield on the equity shares:**

$$\text{Dividend Yield} = \frac{\text{DPS}}{\text{MPS}} \times 100 = \frac{20\% \text{ of } 10}{40} \times 100 = 5\%$$

**(b) Dividend Coverage Ratio:**

$$\text{Preference} = \frac{\text{PAT}}{\text{Preference Dividend}} = \frac{2,70,000}{9\% \text{ of } 3,00,000} = 10 \text{ times}$$

$$\text{Equity} = \frac{\text{PAT-PD}}{\text{Equity Dividend}} = \frac{2,70,000 - 27,000}{20\% \text{ of } 8,00,000} = 1.52 \text{ times}$$

**(c) Earning Per Share:**

$$\text{EPS} = \frac{\text{PAT-PD}}{\text{Number of Equity Shares}} = \frac{2,70,000 - 27,000}{80,000} = ₹3.0375$$

**(d) Price Earning Ratio:**

$$\text{PE Ratio} = \frac{\text{MPS}}{\text{EPS}} = \frac{40}{3.0375} = 13.17 \text{ times}$$



**BQ 19**

X Co. has made plans for the next year. It is estimated that the company will employ total assets of ₹8,00,000; 50 per cent of the assets being financed by borrowed capital at an interest cost of 8 per cent per year. The direct costs for the year are estimated at ₹4,80,000 and all other operating expenses are estimated at ₹80,000. The goods will be sold to customers at 150 per cent of the direct costs. Tax rate is assumed to be 50 per cent.

*You are required to calculate: (a) Operating profit margin (before tax), (b) Net profit margin (after tax); (c) Return on assets (on operating profit after tax); (d) Asset turnover and (e) Return on owners' equity.*

**Answer**

(a) **Operating Profit Margin** =  $\frac{\text{EBIT}}{\text{Sales}} \times 100 = \frac{1,60,000}{7,20,000} \times 100 = 22.22\%$

(b) **Net Profit Margin** =  $\frac{\text{EAT}}{\text{Sales}} \times 100 = \frac{64,000}{7,20,000} \times 100 = 8.89\%$

(c) **Return on Assets** =  $\frac{\text{EBIT} (1-t)}{\text{Assets}} = \frac{1,60,000 (1-.50)}{8,00,000} = 10\%$

(d) **Assets turnover** =  $\frac{\text{Sales}}{\text{Total Assets}} = \frac{7,20,000}{8,00,000} = 0.9 \text{ times}$

(e) **Return on Equity** =  $\frac{\text{EAT}}{\text{Equity Fund}} \times 100 = \frac{64,000}{4,00,000} \times 100 = 16\%$

*The Net Profit is calculated as follows:*

<i>Particulars</i>	<i>₹</i>
Sales Revenue (150% of ₹4,80,000)	7,20,000
Less: Direct Cost	4,80,000
<b>Gross Profit</b>	<b>2,40,000</b>
Less: Other operating expenses	80,000
<b>Operating Profit/EBIT</b>	<b>1,60,000</b>
Less: Interest on 8% Debt (8,00,000 × 50% × 8%)	32,000
<b>EBT</b>	<b>1,28,000</b>
Less: Taxes @ 50%	64,000
<b>EAT</b>	<b>64,000</b>

**BQ 20**

**Balance Sheet as at 31<sup>st</sup> March, 2023**

<i>Liabilities</i>	<i>₹</i>	<i>Assets</i>	<i>₹</i>
Equity Share Capital	10,00,000	Goodwill	5,00,000
General Reserve	1,00,000	Plant and Machinery	6,00,000
Profit and Loss	4,00,000	Land and Building	7,00,000
16% Preference Share Capital	5,00,000	Furniture and Fixtures	1,00,000
12% Debenture	5,00,000	Stock in trade	6,00,000
Provision for Tax	1,76,000	Bills Receivable	30,000
Bills Payable	1,24,000	Debtors	1,50,000
Bank Overdraft	20,000	Bank	2,00,000



Creditors	80,000	Marketable Securities	20,000
	<b>29,00,000</b>		<b>29,00,000</b>

Calculate (i) Current Ratio, (ii) Quick Ratio, (iii) Absolute Liquidity Ratio, (iv) Ratio of Inventory to Working Capital, (v) Ratio of Current Assets to Fixed Assets, (vi) Debt to Equity Ratio, (vii) Proprietary Ratio, (viii) Capital Gearing Ratio.

**Answer**

<b>(i) Current Ratio</b>	=	$\frac{\text{Current Assets}}{\text{Current Liabilities}}$	=	$\frac{10,00,000}{4,00,000}$	=	<b>2.5</b>
<b>(ii) Quick Ratio</b>	=	$\frac{\text{Liquid Assets}}{\text{Current Liabilities}}$	=	$\frac{4,00,000}{4,00,000}$	=	<b>1</b>
<b>(iii) Absolute Liquidity ratio</b>	=	$\frac{\text{Cash and Cash Equivalent}}{\text{Current Liabilities}}$	=	$\frac{2,20,000}{4,00,000}$	=	<b>0.55</b>
<b>(iv) Inventory to WC</b>	=	$\frac{\text{Inventory}}{\text{Working Capital}}$	=	$\frac{6,00,000}{6,00,000}$	=	<b>1</b>
<b>(v) CA to Fixed Assets</b>	=	$\frac{\text{Current Assets}}{\text{Fixed Assets}}$	=	$\frac{10,00,000}{19,00,000}$	=	<b>.526</b>
<b>(vi) Debt to Equity Ratio</b>	=	$\frac{\text{Long Term Debt}}{\text{Equity}}$	=	$\frac{5,00,000}{15,00,000}$	=	<b>0.33</b>
<b>(vii) Proprietary Ratio</b>	=	$\frac{\text{Shareholder's Fund}}{\text{Total Assets}}$	=	$\frac{20,00,000}{29,00,000}$	=	<b>0.69</b>
<b>(viii) Capital Gearing Ratio</b>	=	$\frac{\text{Debentures + Preference Share Capital}}{\text{Equity Shareholder's Fund}}$	=	$\frac{10,00,000}{15,00,000}$	=	<b>0.67</b>

**BQ 21**

In a meeting held at Solan towards the end of 2022, the Directors of M/s HPCL Ltd. have taken a decision to diversify. At present HPCL Ltd. sells all finished goods from its own warehouse.

The company issued debentures on 01.01.2023 and purchased fixed assets on the same day. The purchase prices have remained stable during the concerned period. Following information is provided to you:

**Income Statement**

Particulars	2022		2023	
	Cash Sales	30,000		32,000
Credit Sales	2,70,000	3,00,000	3,42,000	3,74,000
Less: Cost of Goods Sold		2,36,000		2,98,000
<b>Gross profit</b>		<b>64,000</b>		<b>76,000</b>
Less: Operating Expenses:				

Warehousing	13,000		14,000	
Transport	6,000		10,000	
Administrative	19,000		19,000	
Selling	11,000	<b>49,000</b>	14,000	<b>57,000</b>
<b>Net Profit</b>		<b>15,000</b>		<b>19,000</b>

**Balance Sheet**

<b>Particulars</b>	<b>2022</b>		<b>2023</b>	
Fixed Assets (Net Block)	-	30,000	-	40,000
Receivables	50,000		82,000	
Cash at Bank	10,000		7,000	
Stock	60,000		94,000	
Total Current Assets (CA)	1,20,000		1,83,000	
Payables	50,000		76,000	
Total Current Liabilities (CL)	50,000		76,000	
<b>Working Capital (CA - CL)</b>		70,000		1,07,000
<b>Total Assets</b>		<b>1,00,000</b>		<b>1,47,000</b>
<b>Represented by:</b>				
Share Capital		75,000		75,000
Reserve and Surplus		25,000		42,000
Debentures		-		30,000
		<b>1,00,000</b>		<b>1,47,000</b>

**You are required to calculate the following ratios for the years 2022 and 2023.**

- (1) Gross Profit Ratio
- (2) Operating Expenses to Sales Ratio
- (3) Operating Profit Ratio
- (4) Capital Turnover ratio
- (5) Stock Turnover ratio
- (6) Net Profit to Net worth Ratio, and
- (7) Receivables Collection Period.

Ratio relating to capital employed should be based on the capital at the end of the year. Give the reasons for change in the ratios for 2 years. Assume opening stock of ₹40,000 for the year 2022. Ignore Taxation.

**Answer**

**Computation of Ratios**

<b>Particulars</b>	<b>2022</b>	<b>2023</b>
<b>(1) Gross Profit ratio</b>		
Gross Profit ÷ Sales	$\frac{64,000}{3,00,000} \times 100 = 21.3\%$	$\frac{76,000}{3,74,000} \times 100 = 20.3\%$
<b>(2) Operating Expenses to Sales</b>		
Operating Expenses ÷ Sales	$\frac{49,000}{3,00,000} \times 100 = 16.3\%$	$\frac{57,000}{3,74,000} \times 100 = 15.2\%$
<b>(3) Operating Profit Ratio</b>		
Operating Profit ÷ Sales	$\frac{15,000}{3,00,000} \times 100 = 5\%$	$\frac{19,000}{3,74,000} \times 100 = 5.08\%$



<b>(4) Capital Turnover Ratio</b> Sales ÷ Capital employed	$\frac{3,00,000}{1,00,000} = 3$	$\frac{3,74,000}{1,47,000} = 2.54$
<b>(5) Stock Turnover Ratio</b> COGS ÷ Average Stock	$\frac{2,36,000}{50,000} = 4.72$	$\frac{2,98,000}{77,000} = 3.87$
<b>(6) Net profit to Net Worth</b> Net Profit ÷ Net Worth	$\frac{15,000}{1,00,000} \times 100 = 15\%$	$\frac{19,000}{1,17,000} \times 100 = 16.24\%$
<b>(7) Receivable Collection Period</b> Average Receivables ÷ Average Daily Credit Sales	$\frac{50,000}{2,70,000} \times 365 = 67.6 \text{ days}$	$\frac{82,000}{3,42,000} \times 365 = 87.5 \text{ days}$

**Analysis:** The decline in the Gross profit ratio could be either due to a reduction in the selling price or increase in the direct expenses (since the purchase price has remained the same). In this case, cost of goods sold have increased more than proportion of increment in sales & hence impacting gross profit ratio.

Similarly, there is a decline in the ratio of operating expenses to sales. Further analysis reveals that in comparison to increase in sales, there has a lesser proportionate increase in operating expenses. As a result, even the operating profit ratio has remained the same approximately in spite of a decline in the Gross profit ratio.

The company has not been able to deploy its capital efficiently. This is indicated by a decline in the Capital turnover ratio from 3 to 2.54 times.

The decline in stock turnover ratio implies that the company has increased its investment in stock. Net Profit to Net worth ratio has increased indicating that the company's Net worth or Shareholders' capital is efficient in generating profits.

The increase in the Receivables collection period indicates that the company has become liberal in extending credit on sales. There is a corresponding increase in the receivables also due to such credit policy.

### BQ 22

ABC Company sells plumbing fixtures on terms of 2/10, net 30. Its financial statements over the last 3 years are as follows:

<i>Particulars</i>	<i>2020-21</i>	<i>2021-22</i>	<i>2022-23</i>
Cash	30,000	20,000	5,000
Accounts receivable	2,00,000	2,60,000	2,90,000
Inventory	4,00,000	4,80,000	6,00,000
	6,30,000	7,60,000	8,95,000
Net fixed assets	8,00,000	8,00,000	8,00,000
	<b>14,30,000</b>	<b>15,60,000</b>	<b>16,95,000</b>
Account payable	2,30,000	3,00,000	3,80,000
Accruals	2,00,000	2,10,000	2,25,000
Bank loan, short term	1,00,000	1,00,000	1,40,000

Long term debt	5,30,000	6,10,000	7,45,000
Common stock	3,00,000	3,00,000	3,00,000
Retained earnings	1,00,000	1,00,000	1,00,000
	5,00,000	5,50,000	5,50,000
	<b>14,30,000</b>	<b>15,60,000</b>	<b>16,95,000</b>
Sales	40,00,000	43,00,000	38,00,000
Cost of goods sold	32,00,000	36,00,000	33,00,000
Net profit	3,00,000	2,00,000	1,00,000

*Considering opening balance of Accounts Receivable and Inventory as 2,00,000 and 4,00,000 respectively as on 01.04.2020, Analyse the company's financial condition and performance over the last 3 years. Are there any problems?*

**Answer**

<b>Ratios</b>	<b>2020-21</b>	<b>2021-22</b>	<b>2022-23</b>
Current Ratio (Current Assets ÷ Current Liabilities)	1.19 $\left(\frac{6,30,000}{5,30,000}\right)$	1.25 $\left(\frac{7,60,000}{6,10,000}\right)$	1.20 $\left(\frac{8,95,000}{7,45,000}\right)$
Acid Test Ratio (Quick Assets ÷ Current Liabilities)	0.43 $\left(\frac{2,30,000}{5,30,000}\right)$	0.46 $\left(\frac{2,80,000}{6,10,000}\right)$	0.40 $\left(\frac{2,95,000}{7,45,000}\right)$
Receivable Turnover Ratio (Annual Credit Sales ÷ Average Receivables)	20 $\left(\frac{40,00,000}{2,00,000}\right)$	18.70 $\left(\frac{43,00,000}{2,30,000}\right)$	13.82 $\left(\frac{38,00,000}{2,75,000}\right)$
Average Collection Period [(Average Receivables × 365) ÷ Annual Credit Sales]	18.25 days $\left(\frac{2,00,000}{40,00,000} \times 365\right)$	19.52 days $\left(\frac{2,30,000}{43,00,000} \times 365\right)$	26.41 days $\left(\frac{2,75,000}{38,00,000} \times 365\right)$
Inventory Turnover (COGS ÷ Average Inventory)	8 $\left(\frac{32,00,000}{4,00,000}\right)$	8.18 $\left(\frac{36,00,000}{4,40,000}\right)$	6.11 $\left(\frac{33,00,000}{5,40,000}\right)$
Total Debt To Net Worth (*Total Debt ÷ Equity Fund) *Total Debt including CL	1.38 $\left(\frac{8,30,000}{6,00,000}\right)$	1.40 $\left(\frac{9,10,000}{6,50,000}\right)$	1.61 $\left(\frac{10,45,000}{6,50,000}\right)$
Long Term Debt To Total Capitalization (Long Term Debt ÷ Long Term Fund)	0.33 $\left(\frac{3,00,000}{9,00,000}\right)$	0.32 $\left(\frac{3,00,000}{9,50,000}\right)$	0.32 $\left(\frac{3,00,000}{9,50,000}\right)$
Gross Profit Margin [(Gross Profit ÷ Sales) × 100]	20% $\left(\frac{8,00,000}{40,00,000} \times 100\right)$	16.28% $\left(\frac{7,00,000}{43,00,000} \times 100\right)$	13.16% $\left(\frac{5,00,000}{38,00,000} \times 100\right)$
Net Profit Margin [(Net Profit ÷ Sales) × 100]	7.50% $\left(\frac{3,00,000}{40,00,000} \times 100\right)$	4.65% $\left(\frac{2,00,000}{43,00,000} \times 100\right)$	2.63% $\left(\frac{1,00,000}{38,00,000} \times 100\right)$
Asset Turnover (Sales ÷ Total Assets)	2.80 $\left(\frac{40,00,000}{14,30,000}\right)$	2.76 $\left(\frac{43,00,000}{15,60,000}\right)$	2.24 $\left(\frac{38,00,000}{16,95,000}\right)$
Return on Assets [(Net Profit ÷ Total Assets) × 100]	20.98% $\left(\frac{3,00,000}{14,30,000} \times 100\right)$	12.82% $\left(\frac{2,00,000}{15,60,000} \times 100\right)$	5.90% $\left(\frac{1,00,000}{16,95,000} \times 100\right)$



**Analysis:** The current ratio and quick ratio are less than the ideal ratio (2:1 and 1:1 respectively) indicating that the company is not having enough resources to meet its current obligations.

Receivables are growing slower, although the average collection period is still very reasonable relative to the terms given. Inventory turnover is slowing as well, indicating a relative build-up in inventories. The increase in receivables and inventories, coupled with the fact that net worth has increased very little, has resulted in the total debt-to-net worth ratio increasing to what would have to be regarded on an absolute basis as a high level.

Long-term debt to total capitalization has not changed relatively coupled with the fact that retained earnings of only ₹50,000 is made in year 2021-22, and there is no issuance of new long-term debt in year 2021-22 and 2022-23.

Both the gross profit and net profit margins have declined substantially. The relationship between the two suggests that the company has incurred more relative expenses. The build-up in inventories and receivables has resulted in a decline in the asset turnover ratio, and this, coupled with the decline in profitability, has resulted in a sharp decrease in the return on assets ratio.

### BQ 23

Following information are available for Navya Ltd. along with various ratio relevant to the particulars industry it belongs to. Appraise your comments on strength and weakness of Navya Ltd. comparing its ratios with the given industry norms.

#### Balance Sheet as at 31.03.2023

<i>Liabilities</i>	₹	<i>Assets</i>	₹
Equity Share Capital	48,00,000	Fixed Assets	24,20,000
10% Debentures	9,20,000	Cash	8,80,000
Sundry Creditors	6,60,000	Sundry Debtors	11,00,000
Bills Payable	8,80,000	Stock	33,00,000
Other Current Liabilities	4,40,000		
	<b>77,00,000</b>		<b>77,00,000</b>

#### Statement of Profitability for the year ended 31.03.2023

<i>Particulars</i>	(₹)	(₹)
Sales		1,10,00,000
Less: Cost of Goods Sold:		
Materials	41,80,000	
Wages	26,40,000	
Factory Overheads	12,98,000	81,18,000
<b>Gross Profit</b>		<b>28,82,000</b>
Less: Selling and Distribution Cost	11,00,000	
Less: Administrative Cost	12,28,000	23,28,000
<b>Earnings before Interest and Taxes (EBIT)</b>		<b>5,54,000</b>
Less: Interest Charges		92,000
<b>Earning before Tax (EBT)</b>		<b>4,62,000</b>
Less: Taxes @ 50%		2,31,000
<b>Net Profit (PAT)</b>		<b>2,31,000</b>

#### Industry Norms

<i>Ratio</i>	<i>Norm</i>
Current Ratio	2.5

Receivables Turnover Ratio	8.0
Inventory Turnover Ratio (based on Sales)	9.0
Total Assets Turnover Ratio	2.0
Net Profit Ratio	3.5%
Return on Total Assets (on EBIT)	7.0%
Return on Net worth (Based on Net profit)	10.5%
Total Debt/Total Assets	60.0%

**Answer**

**Computation of Ratios**

<b>Ratios</b>	<b>Navya Ltd.</b>	<b>Industry Norms</b>
<b>1.</b> Current Ratio	$52,80,000/19,80,000 = 2.67$	2.50
<b>2.</b> Receivables Turnover Ratio	$1,10,00,000/11,00,000 = 10.00$	8.00
<b>3.</b> Inventory Turnover Ratio (based on Sales)	$1,10,00,000/33,00,000 = 3.33$	9.00
<b>4.</b> Total Assets Turnover Ratio	$1,10,00,000/77,00,000 = 1.43$	2.00
<b>5.</b> Net Profit Ratio	$2,31,000/1,10,00,000 = 2.10\%$	3.50%
<b>6.</b> Return on Total Assets (on EBIT)	$5,54,000/77,00,000 = 7.19\%$	7.00%
<b>7.</b> Return on Net worth (Based on Net profit)	$2,31,000/48,00,000 = 4.81\%$	10.50%
<b>8.</b> *Total Debt /Total Assets	$29,00,000/77,00,000 = 37.66\%$	60.00%

\*Total debt = Liabilities other than shareholder's fund

**Comments:**

- (1)** The position of Navya Ltd. is better than the industry norm with respect to Current Ratio and Receivables Turnover Ratio.
- (2)** However, the Inventory turnover ratio and Total Asset Turnover ratio is poor comparing to industry norm indicating that company is inefficient to utilize its inventory and assets.
- (3)** The firm also has its net profit ratio and return on net worth ratio much lower than the industry norm.
- (4)** Total debt to total assets ratio is lower than the industry standard which suggests that the firm is less levered by debt and more by equity resulting in less risky company.

**BQ 24**

**The Balance Sheets of A Ltd. and B Ltd. as on 31<sup>st</sup> March 2023 are as follows:**

<b>Particulars</b>	<b>A Ltd</b>	<b>B Ltd</b>
<b>Liabilities:</b>		
Share Capital	40,00,000	40,00,000
Reserve and surplus	32,30,000	25,00,000
Secured Loans	25,25,000	32,50,000
Current Liabilities and provisions:		

	Sundry Creditors	15,00,000	14,00,000
	Outstanding Expenses	2,00,000	3,00,000
	Provision for Tax	3,00,000	3,00,000
	Proposed Dividend	6,00,000	-
	Unclaimed Dividend	15,000	-
<b>Assets:</b>		<b>1,23,70,000</b>	<b>1,17,50,000</b>
	Fixed Assets (Net)	<b>80,00,000</b>	<b>50,00,000</b>
	Investments	15,00,000	-
	Inventory at Cost	23,00,000	45,00,000
	Sundry Debtors	-	17,00,000
	Cash & Bank	5,70,000	5,50,000
		<b>1,23,70,000</b>	<b>1,17,50,000</b>

**Additional information available:**

- (i) 75% of the Inventory in A Ltd. readily saleable at cost plus 20%,
- (ii) 50% of Sundry Debtors of B Ltd. are due from C Ltd. which is not in a position to repay the amount B Ltd. agreed to accept 15% debentures of C Ltd.
- (iii) B Ltd. had also proposed 15% dividend but that was not shown in the accounts.
- (iv) At the year end, B Ltd. sold investments amounting to ₹1,20,000 and repaid Sundry Creditors.

*On the basis of the given Balance Sheet and the additional information, you are required to evaluate liquidity of the companies. All working should form part of the answer.*

**Answer**

<b>Particulars</b>		<b>A</b>	<b>B</b>
<b>Current Assets and Liquid Assets:</b>			
	Stock (23,00,000 × 75%) + 20%	20,70,000	-
	Debtor (17,00,000 × 50%)	-	8,50,000
	Cash & Bank	5,70,000	5,50,000
<b>Liquid Assets</b>		<b>26,40,000</b>	<b>14,00,000</b>
	Add: Stock (23,00,000 × 25%)	5,75,000	45,00,000
	<b>Total Current Assets</b>	<b>32,15,000</b>	<b>59,00,000</b>
<b>Current Liabilities:</b>			
	Proposed Dividend	6,00,000	6,00,000
	Creditor	15,00,000	15,20,000
	Out Expenses	2,00,000	3,00,000
	Provision for tax	3,00,000	3,00,000
	Unclaimed Dividend	15,000	-
		<b>26,15,000</b>	<b>27,20,000</b>
<b>Evaluation of Liquidity</b>			
<b>RATIO</b>		<b>A</b>	<b>B</b>
<b>1.</b>	Current Ratio = $\frac{CA}{CL}$	$\frac{32,15,000}{26,15,000} = 1.23$	$\frac{59,00,000}{27,20,000} = 2.17$
<b>2.</b>	Liquid Ratio = $\frac{LA}{CL}$	$\frac{26,40,000}{26,15,000} = 1.009$	$\frac{14,00,000}{27,20,000} = .51$



## PAST YEAR QUESTIONS

## PYQ 1

NOOR Limited provides the following information for the year ending 31<sup>st</sup> March, 2014:

Equity Share Capital	₹25,00,000
Closing Stock	₹6,00,000
Stock Turnover Ratio	5 Times
Gross Profit Ratio	25%
Net Profit/Sale	20%
Net profit/Capital	1/4

You are required to prepare Trading and Profit and Loss Account for the year ending 31<sup>st</sup> March, 2014.

[(5 Marks) May 2014]

## Answer

**Trading and Profit & Loss Account**  
(For the year ending 31<sup>st</sup> March, 2014)

Particulars	₹	Particulars	₹
To Opening Stock [WN (iv)]	3,37,500	By Sales [WN (ii)]	31,25,000
To Purchase and Conversion Cost	26,06,250	By Closing Stock	6,00,000
To Gross Profit [WN (iii)]	7,81,250		
	<b>37,25,000</b>		<b>37,25,000</b>
To Operating Expenses	1,56,250	By Gross Profit b/d	7,81,250
To Net Profit [WN (i)]	6,25,000		
	<b>7,81,250</b>		<b>7,81,250</b>

## Working Notes:

## (i) Calculation of Net Profit:

$$\frac{\text{Net Profit}}{\text{Capital}} = \frac{1}{4} \quad \text{or} \quad \text{Net Profit} = \frac{\text{Capital}}{4}$$

$$\text{Net Profit} = \frac{25,00,000}{4} = \text{₹}6,25,000$$

## (ii) Calculation of Sales:

$$\frac{\text{Net Profit}}{\text{Sales}} = 20\% \quad \text{or} \quad \text{Sales} = \frac{\text{Net Profit}}{20\%}$$

$$\text{Sales} = \frac{6,25,000}{20\%} = \text{₹}31,25,000$$

## (iii) Calculation of Gross Profit:

$$\text{Gross Profit} = 25\% \text{ of Sales}$$

$$= 25\% \text{ of ₹}31,25,000 = \text{₹}7,81,250$$

## (iv) Calculation of Opening Stock:



$$\begin{aligned} \text{Stock Turnover Ratio} &= \frac{\text{COGS}}{\text{Average Stock}} = 5 \text{ Times} \\ \text{Average Stock} &= \frac{\text{COGS (Sales - 25\%)}}{5} \\ &= \frac{31,25,000 - 25\%}{5} = \text{₹4,68,750} \\ \text{Average Stock} &= \frac{\text{Opening Stock} + \text{Closing Stock}}{2} \\ \text{Average Stock} \times 2 &= \text{Opening Stock} + \text{Closing Stock} \\ 4,68,750 \times 2 &= \text{Opening Stock} + 6,00,000 \\ \text{Opening Stock} &= 9,37,500 - 6,00,000 = \text{₹3,37,500} \end{aligned}$$

*Note: All figures in Trading and Profit and Loss A/c are balancing figures except calculated in working notes.*

**PYQ 2**

*SRS Ltd has furnished the following ratios and information relating to the year ended 31<sup>st</sup> March, 2015.*

Sales	₹60,00,000
Return on Net Worth	25%
Rate of Income Tax	50%
Share Capital to Reserve	7: 3
Current Ratio	2
Net Profit to Sales (after tax)	6.25%
Inventory Turnover (Based on cost of goods sold and closing stock)	12
Cost of Goods Sold	₹18,00,000
Interest on Debenture @ 15%	₹60,000
Sundry Debtors	₹2,00,000
Sundry Creditors	₹2,00,000

*You are required to:*

- (a) Calculate the operating expenses for the year ended 31<sup>st</sup> March, 2015.
- (b) Prepare Balance Sheet as on 31<sup>st</sup> March, 2015.

*[(8 Marks) May 2015]*

**Answer**

(a) Operating Expenses = Gross Profit - EBIT = ₹33,90,000

$$= ₹42,00,000 - ₹8,10,000 = \text{₹33,90,000}$$

**Working:**

**Calculation of EBIT**

Particulars	₹
Net Profit After Tax (EAT) 6.25% of ₹60,00,000	3,75,000
Add: Tax @ 50% (3,75,000 × 0.50/1-0.50)	3,75,000
Net Profit Before Tax (EBT)	7,50,000

Add: Interest	60,000
<b>Earning Before Interest and Tax (EBIT)</b>	<b>8,10,000</b>

**(b) Balance Sheet  
(As on 31.03.2015)**

<b>Liabilities</b>	<b>₹</b>	<b>Assets</b>	<b>₹</b>
Share Capital	10,50,000	Fixed Assets (b.f.)	17,00,000
Reserves	4,50,000	Current Assets:	
Debentures	4,00,000	Bank & Cash	50,000
Sundry Creditors	2,00,000	Inventory	1,50,000
		Debtors	2,00,000
	<b>21,00,000</b>		<b>21,00,000</b>

**Working Notes:**

**(a)** Return on Net Worth =  $\frac{\text{PAT}}{\text{Net Worth}} \times 100 = 25\%$

Net Worth =  $\frac{3,75,000}{25\%} = 15,00,000$

Net Worth = Share Capital + Reserve = 15,00,000

Share Capital to Reserve = 7 : 3

**Share Capital** =  $15,00,000 \times \frac{7}{10} = 10,50,000$

**Reserve** =  $15,00,000 \times \frac{3}{10} = 4,50,000$

**(b) Debentures** =  $\frac{\text{Interest}}{\text{Rate of Interest}} = \frac{60,000}{15\%} = 4,00,000$

**(c) Inventory Turnover** =  $\frac{\text{COGS}}{\text{Closing Stock}}$

**Closing Stock** =  $\frac{\text{COGS}}{\text{Inventory Turnover}} = \frac{18,00,000}{12} = 1,50,000$

**(d) Current Ratio** =  $\frac{\text{CA}}{\text{CL}} = 2 \text{ times}$

2 times =  $\frac{\text{Debtors} + \text{Closing Stock} + \text{Cash}}{\text{Creditors}}$

2 =  $\frac{2,00,000 + 1,50,000 + \text{Cash}}{2,00,000}$

**Cash and Bank** =  $4,00,000 - 3,50,000 = 50,000$

**PYQ 3**

**VRA Limited has provided the following information for the year ending 31<sup>st</sup> March, 2015:**

Debt Equity Ratio	2 : 1
14% long term debt	₹50,00,000



Gross Profit Ratio	30%
Return on equity	50%
Income Tax Rate	35%
Capital Turnover Ratio	1.2 Times
Opening Stock	₹4,50,000
Closing Stock	8% of sales

*You are required to prepare Trading and Profit and Loss Account for the year ending 31<sup>st</sup> March, 2015.*

*[(8 Marks) Nov 2015]*

**Answer**

**Trading and Profit & Loss Account  
(For the year ending 31<sup>st</sup> March, 2015)**

<i>Particulars</i>	<i>₹</i>	<i>Particulars</i>	<i>₹</i>
To Opening Stock	4,50,000	By Sales	90,00,000
To Purchase & Conversion Cost (b.f.)	65,70,000	By Closing Stock (8% of 90 Lacs)	7,20,000
To Gross Profit c/d (30% of 90 Lacs)	27,00,000		
	<b>97,20,000</b>		<b>97,20,000</b>
To Operating Expenses (b.f.)	76,923	By Gross Profit b/d	27,00,000
To Interest on debt (14% of 50 Lacs)	7,00,000		
To Income tax	6,73,077		
To Net Profit	12,50,000		
	<b>27,00,000</b>		<b>27,00,000</b>

**Working Notes:**

**(i) Calculation of Equity:**

$$\frac{\text{Debt}}{\text{Equity}} = 2 : 1$$

$$\text{Equity} = \text{Debt} \div 2$$

$$50,00,000 \div 2 = \text{₹}25,00,000$$

**(ii) Calculation of Net Profit After Tax(PAT):**

$$\text{Return on Equity} = \frac{\text{PAT}}{\text{Equity}} \times 100 = 50\%$$

$$\text{Profit After Tax} = 50\% \text{ of } 25,00,000 = \text{₹}12,50,000$$

**(iii) Calculation of Income Tax:**

$$\text{Income Tax} = 35\% \text{ of PBT} = 35\% \text{ of } \frac{\text{PAT}}{1-t}$$

$$= 35\% \text{ of } \frac{12,50,000}{1-.35} = \text{₹}6,73,077$$

**(iv) Calculation of Sales:**

$$\text{Capital Turnover Ratio} = \frac{\text{Sales}}{\text{Capital}} = \frac{\text{Sales}}{\text{Equity} + \text{Debt}}$$

$$\frac{\text{Sales}}{25,00,000 + 50,00,000} = 1.2 \text{ times}$$

$$\text{Sales} = 75,00,000 \times 1.2 = \text{₹}90,00,000$$

**PYQ 4**

**With the following ratios and further information given below prepare a Trading Account, Profit and Loss Account and Balance Sheet of ABC Company.**

Fixed Assets	₹40,00,000
Closing Stock	₹4,00,000
Stock turnover ratio	10 times
Gross Profit Ratio	25%
Net Profit Ratio	20%
Net profit to capital	1/5
Capital to other liabilities	1/2
Fixed assets to capital	5/4
Fixed assets / Total current assets	5/7

**[(8 Marks) May 2016]**

**Answer**

**Trading and Profit & Loss Account**

<b>Particulars</b>	<b>₹</b>	<b>Particulars</b>	<b>₹</b>
To Opening Stock	80,000	By Sales	32,00,000
To Purchase & Conversion Cost (b.f.)	27,20,000	By Closing Stock	4,00,000
To Gross Profit c/d (25% of 32 Lacs)	8,00,000		
	<b>36,00,000</b>		<b>36,00,000</b>
To Operating Expenses (b.f.)	1,60,000	By Gross Profit b/d	8,00,000
To Net Profit	6,40,000		
	<b>8,00,000</b>		<b>8,00,000</b>

**Balance Sheet**

<b>Liabilities</b>	<b>₹</b>	<b>Assets</b>	<b>₹</b>
Capital	32,00,000	Fixed Assets	40,00,000
Other Liabilities	64,00,000	Current Assets:	
		Stock                      4,00,000	
		Other                      CA                      (b.f.)	56,00,000
	<b>96,00,000</b>	<b>52,00,000</b>	<b>96,00,000</b>

**Working Notes:**

**(i) Calculation of Capital:**

$$\frac{\text{Fixed Assets}}{\text{Capital}} = \frac{5}{4} \quad \text{or} \quad \text{Capital} = 40,00,000 \times \frac{4}{5} = \mathbf{₹32,00,000}$$

**(ii) Calculation of Other Liabilities:**

$$\frac{\text{Capital}}{\text{Other Liabilities}} = \frac{1}{2} \quad \text{or} \quad \text{Other Liabilities} = 32,00,000 \times 2 = \mathbf{₹64,00,000}$$

**(iii) Calculation of Current Assets:**

$$\frac{\text{Fixed Assets}}{\text{Current Assets}} = \frac{5}{7} \quad \text{or} \quad \text{Current Assets} = 40,00,000 \times \frac{7}{5} = \mathbf{₹56,00,000}$$



(iv) **Calculation of Net Profit:**

$$\frac{\text{Net Profit}}{\text{Capital}} = \frac{1}{5} \quad \text{or} \quad \text{Net Profit} = 32,00,000 \times \frac{1}{5}$$

$$= \text{₹6,40,000}$$

(v) **Calculation of Sales:**

$$\frac{\text{Net Profit}}{\text{Sales}} = 20\% \quad \text{or} \quad \text{Sales} = 6,40,000 \div 20\%$$

$$= \text{₹32,00,000}$$

(vi) **Calculation of Opening Stock:**

$$\text{COGS} = 75\% \text{ of Sales} = 75\% \text{ of } 32,00,000 = 24,00,000$$

$$\frac{\text{COGS}}{\text{Average Stock}} = 10 \quad \text{or} \quad \text{Average Stock} = 24,00,000 \div 10$$

$$= 2,40,000$$

$$\text{Average stock} = (\text{Opening Stock} + \text{Closing Stock}) \div 2 = 2,40,000$$

$$\text{Opening Stock} = (2,40,000 \times 2) - 4,00,000 = \text{₹80,000}$$

**PYQ 5**

The following figures and ratios pertain to ABG Company Limited for the year ending 31<sup>st</sup> March, 2016:

Annual sales (credit)	₹50,00,000
Gross Profit ratio	28%
Fixed assets turnover ratio (based on COGS)	1.5
Stock turnover ratio (based on COGS)	6
Quick ratio	1 : 1
Current ratio	1.5
Debtors collection period	45 days
Reserve and surplus to Share capital	0.60 : 1
Capital gearing ratio	0.5
Fixed assets to net worth	1.2 : 1

You are required to prepare the Balance Sheet as at 31<sup>st</sup> March, 2016 based on the above information. Assume 360 days in a year.

[(8 Marks) Nov 2016]

**Answer**

**Balance Sheet**

<b>Liabilities</b>	<b>₹</b>	<b>Assets</b>	<b>₹</b>
Equity Share Capital	12,50,000	Fixed Assets	24,00,000
Reserve and Surplus	7,50,000	Current Assets:	
Long Term Debts	10,00,000	Stock	6,00,000
Current Liabilities	12,00,000	Debtors	6,25,000
		Cash (b.f.)	5,75,000
	<b>42,00,000</b>		<b>18,00,000</b>
			<b>42,00,000</b>

**Working Notes:**

<b>(i) Cost of Goods Sold</b>	<b>=</b> Sales – Gross Profit (28% of Sales)		
	<b>=</b> ₹50,00,000 – ₹14,00,000	<b>=</b>	<b>₹36,00,000</b>
<b>(ii) Closing Stock</b>	<b>=</b> Cost of Goods Sold/Stock Turnover		
	<b>=</b> ₹36,00,000/6	<b>=</b>	<b>₹6,00,000</b>
<b>(iii) Fixed Assets</b>	<b>=</b> Cost of Goods Sold/Fixed Assets Turnover		
	<b>=</b> ₹36,00,000/1.5	<b>=</b>	<b>₹24,00,000</b>
<b>(iv) Current Assets and Current Liabilities</b>			
Stock	<b>=</b> (CR - LR) × CL		
6,00,000	<b>=</b> (1.5 - 1) CL                      OR      CL	<b>=</b>	<b>₹12,00,000</b>
Current Assets	<b>=</b> 12,00,000 × 1.5	<b>=</b>	<b>₹18,00,000</b>
<b>(v) Debtors</b>	<b>=</b> Sales × Debtors Collection Period(days) /360 days		
	<b>=</b> ₹50,00,000 × 45/360	<b>=</b>	<b>₹6,25,000</b>
<b>(vi) Net worth</b>	<b>=</b> Fixed Assets / 1.2		
	<b>=</b> ₹24,00,000/1.2	<b>=</b>	<b>₹20,00,000</b>
<b>(vii) Reserves and Surplus and Share Capital</b>			
Reserves & Surplus and Share Capital	<b>=</b> 0.6 + 1	<b>=</b>	1.6
Reserves and Surplus	<b>=</b> ₹20,00,000 × 0.6/1.6	<b>=</b>	<b>₹7,50,000</b>
Share Capital	<b>=</b> Net worth – Reserves and Surplus		
	<b>=</b> ₹20,00,000 – ₹7,50,000	<b>=</b>	<b>₹12,50,000</b>
<b>(viii) Long- term Debts</b>			
Capital Gearing Ratio	<b>=</b> Long-term Debts / Equity Shareholders' Fund (Net worth)		
Long-term Debts	<b>=</b> ₹20,00,000 × 0.5	<b>=</b>	<b>₹10,00,000</b>

**PYQ 6**

**The following information relate to Temer Ltd.:**

Debtors velocity	3 months
Creditors velocity	2 months
Stock turnover ratio	1.5
Gross profit ratio	25%
Bills receivables	₹25,000
Bills payables	₹10,000
Gross profit	₹4,00,000
Fixed assets turnover ratio	4

Closing stock of the period is ₹10,000 above the opening stock.

**Find out:**

1. Sales and cost of goods sold
2. Sundry Debtors
3. Sundry Creditors



4. Closing Stock
5. Fixed Assets

[(8 Marks) May 2017]

**Answer**

<b>1. Sales</b>	<b>=</b>	Gross Profit ÷ Gross Profit Ratio	<b>=</b>	<b>₹16,00,000</b>
	<b>=</b>	₹4,00,000 ÷ 25%	<b>=</b>	
<b>Cost of goods sold</b>	<b>=</b>	Sales - Gross Profit	<b>=</b>	<b>₹12,00,000</b>
	<b>=</b>	₹16,00,000 - ₹4,00,000	<b>=</b>	
<b>2. Sundry debtors</b>	<b>=</b>	Credit sales × $\frac{3}{12}$ - Bills receivables	<b>=</b>	<b>₹3,75,000</b>
	<b>=</b>	₹16,00,000 × $\frac{3}{12}$ - ₹25,000	<b>=</b>	
<b>3. Sundry creditors</b>	<b>=</b>	Credit Purchase × $\frac{2}{12}$ - Bills payables	<b>=</b>	<b>₹1,91,667</b>
	<b>=</b>	₹12,10,000 × $\frac{2}{12}$ - ₹10,000	<b>=</b>	
<b>Credit purchase</b>	<b>=</b>	COGS + Closing Stock - Opening Stock	<b>=</b>	<b>₹12,10,000</b>
	<b>=</b>	₹12,00,000 + ₹10,000	<b>=</b>	
<b>4. Closing Stock:</b>				
<b>Average Stock</b>	<b>=</b>	COGS ÷ 1.5 = ₹12,00,000 ÷ 1.5	<b>=</b>	<b>₹8,00,000</b>
<b>Average Stock</b>	<b>=</b>	$\frac{\text{Opening Stock} + \text{Closing Stock}}{2}$		
8,00,000 × 2	<b>=</b>	Opening Stock + Closing Stock		
16,00,000	<b>=</b>	(Closing - 10,000) + Closing Stock		
<b>Closing Stock</b>	<b>=</b>	<b>₹8,05,000</b>		
				[Opening Stock = Closing - 10,000]
<b>5. Fixed Asset Turnover</b>	<b>=</b>	COGS ÷ Fixed asset		
<b>Fixed Asset</b>	<b>=</b>	12,00,000 ÷ 4	<b>=</b>	<b>₹3,00,000</b>

**Note:** Alternatively Fixed Asset Turnover ratio can be calculated on the basis of sales.

**PYQ 7**

**XY Ltd. provides the following information for the year ending 31<sup>st</sup> March, 2017:**

Equity share capital	₹8,00,000
Closing Stock	₹1,50,000
Stock turnover ratio	5 times
Gross Profit Ratio	20%
Net Profit/Sales	16%
Net profit/Capital	25%

**You are required to prepare Trading and Profit & Loss account for the year ending 31<sup>st</sup> March, 2017.**

[(8 Marks) Nov 2017]



Answer

**Trading and Profit & Loss Account**

<i>Particulars</i>	<i>₹</i>	<i>Particulars</i>	<i>₹</i>
To Opening Stock	2,50,000	By Sales	12,50,000
To Purchase & Conversion Cost (b.f.)	9,00,000	By Closing Stock	1,50,000
To Gross Profit (20% of 12,50,000)	2,50,000		
	<b>14,00,000</b>		<b>14,00,000</b>
To Operating Expenses (b.f.)	50,000	By Gross Profit b/d	2,50,000
To Net Profit	2,00,000		
	<b>2,50,000</b>		<b>2,50,000</b>

**Working Notes:**

**(i) Calculation of Net Profit:**

$$\frac{\text{Net Profit}}{\text{Capital}} = 25\% \quad \text{or} \quad \text{Net Profit} = 8,00,000 \times 25\% = \mathbf{₹2,00,000}$$

**(ii) Calculation of Sales:**

$$\frac{\text{Net Profit}}{\text{Sales}} = 16\% \quad \text{or} \quad \text{Sales} = 2,00,000 \div 16\% = \mathbf{₹12,50,000}$$

**(iii) Calculation of Opening Stock:**

$$\begin{aligned} \text{COGS} &= 80\% \text{ of Sales} = 80\% \text{ of } 12,50,000 = 10,00,000 \\ \frac{\text{COGS}}{\text{Average Stock}} &= 5 \quad \text{or} \quad \text{Average Stock} = 10,00,000 \div 5 = 2,00,000 \\ \text{Average stock} &= (\text{Opening Stock} + \text{Closing Stock}) \div 2 = 2,00,000 \\ \text{Opening Stock} &= (2,00,000 \times 2) - 1,50,000 = \mathbf{₹2,50,000} \end{aligned}$$

**PYQ 8**

*Equity share capital G Ltd. has furnished the following information relating to the year ended 31<sup>st</sup> March, 2017 and 31<sup>st</sup> March, 2018:*

<i>Particulars</i>	<i>31<sup>st</sup> March, 2017</i>	<i>31<sup>st</sup> March, 2018</i>
Share Capital	40,00,000	40,00,000
Reserve and Surplus	20,00,000	25,00,000
Long term loan	30,00,000	30,00,000

- Net profit ratio: 8%
- Gross profit ratio: 20%
- Long-term loan has been used to finance 40% of the fixed assets.
- Stock turnover with respect to cost of goods sold is 4.
- Debtors represent 90 days sales.
- The company holds cash equivalent to 1½ months cost of goods sold.
- Ignore taxation and assume 360 days in a year.



You are required to prepare Balance Sheet as on 31<sup>st</sup> March, 2018 in following format:

<i>Liabilities</i>	₹	<i>Assets</i>	₹
Share Capital	-	Fixed Assets	-
Reserve and Surplus	-	Sundry Debtors	-
Long-Term Loan	-	Closing Stock	-
Sundry Creditors	-	Cash in hand	-

[(8 Marks) May 2018]

Answer

**Balance Sheet**

<i>Liabilities</i>	₹	<i>Assets</i>	₹
Share Capital	40,00,000	Fixed Assets	75,00,000
Reserve and Surplus	25,00,000	Sundry Debtors	15,62,500
Long-Term Loan	30,00,000	Closing Stock	12,50,000
Sundry Creditors (b.f.)	14,37,500	Cash in hand	6,25,000
	<b>1,09,37,500</b>		<b>1,09,37,500</b>

**Working Notes:**

- (1) **Net Profit** = Change in Reserve and Surplus = ₹5,00,000  
 = 25,00,000 – 20,00,000
- (2) **Sales:**  
 Net Profit ratio = 8% of sales  
 ∴ Sales = Net Profit ÷ Net profit ratio = ₹62,50,000  
 = 5,00,000 ÷ 8%
- (3) **Cost of Goods Sold** = Sales – Gross Profit (20% of Sales) = ₹50,00,000  
 = ₹62,50,000 – 20% of ₹62,50,000
- (4) **Fixed Assets** = Long term loan ÷ 40% = ₹75,00,000  
 = ₹30,00,000 ÷ 40%
- (5) **Closing Stock** = Cost of Goods Sold ÷ Stock Turnover = ₹12,50,000  
 = ₹50,00,000 ÷ 4
- (6) **Debtors** = Sales × Debtors Collection Period(days)/360 days = ₹15,62,500  
 = ₹62,50,000 × 90/360
- (7) **Cash Equivalent** = COGS × 1.5/12 = ₹6,25,000  
 = ₹50,00,000 × 1.5/12

**PYQ 9**

The accountant of Moon Ltd. has reported the following data:

Gross profit	:	₹60,000
Gross profit margin	:	20%
Total Assets Turnover	:	0.30 : 1
Net Worth to Total Assets	:	0.90 : 1
Current Ratio	:	1.5 : 1
Liquid Assets to current liability	:	1 : 1

Credit Sales to Total Sales	:	0.80 : 1
Average Collection Period	:	60 days
Days in a Year	:	360 days

*You are required to complete the following:*

**Balance Sheet of Moon Ltd.**

<i>Liabilities</i>	₹	<i>Assets</i>	₹
Net Worth	-	Fixed Assets	-
Current Liabilities	-	Debtors	-
		Stock	-
		Cash	-
<b>Total Liabilities</b>	<b>-</b>	<b>Total Assets</b>	<b>-</b>

*[(5 Marks) May 2018]*

**Answer**

**Balance Sheet of Moon Ltd.**

<i>Liabilities</i>	₹	<i>Assets</i>	₹
Net Worth	9,00,000	Fixed Assets	8,50,000
Current Liabilities (b.f.)	1,00,000	Debtors	40,000
		Stock	50,000
		Cash	60,000
<b>Total Liabilities</b>	<b>10,00,000</b>	<b>Total Assets</b>	<b>10,00,000</b>

**Working Notes:**

<b>(1) Sales</b>	=	Gross Profit ÷ Gross Profit ratio	
	=	60,000 ÷ 20%	= ₹3,00,000
<b>(2) Total Assets</b>	=	Sales / Total Assets Turnover	
	=	3,00,000 ÷ .030	= ₹10,00,000
<b>(3) Net worth</b>	=	Total Assets × 0.90	
	=	₹10,00,000 × 0.90	= ₹9,00,000
<b>(4) Current Assets</b>	=	Current Liabilities × 1.50	
	=	₹1,00,000 × 1.50	= ₹1,50,000
<b>(5) Fixed Assets</b>	=	Total Assets - Current Assets	
	=	₹10,00,000 - ₹1,50,000	= ₹8,50,000
<b>(6) Liquid Assets</b>	=	Current Liabilities × 1	
	=	₹1,00,000 × 1	= ₹1,00,000
<b>(7) Closing Stock</b>	=	Current Assets - Liquid Assets	
	=	₹1,50,000 - ₹1,00,000	= ₹50,000
<b>(8) Debtors</b>	=	Credit Sales × Debtors Collection Period(days)/360 days	
	=	₹3,00,000 × .080 × 60/360	= ₹40,000
<b>(9) Cash</b>	=	Current Assets - Stock - Debtors	
	=	₹1,50,000 - 50,000 - ₹40,000	= ₹60,000



**PYQ 10**

A limited Company's books reveals following information:

Net Income	:	₹3,60,000
Shareholder's Equity	:	₹4,00,000
Assets Turnover	:	2.5 times
Net Profit Margin	:	12%

You are required to calculate ROE of the company based on the 'DuPont model'.

[(5 Marks) Nov 2018]

**Answer**

$$\begin{aligned} \text{Return on Equity} &= \text{Net Profit Margin} \times \text{Asset Turnover} \times \text{Equity Multiplier} \\ &= 12\% \times 2.5 \text{ times} \times 3 \text{ times} = 90\% \end{aligned}$$

**Working Notes:**

**1. Sales:**

$$\begin{aligned} \text{Net profit Margin} &= \frac{\text{Net Income}}{\text{Sales}} = 12\% \\ \text{Sales} &= \frac{₹3,60,000}{12\%} = ₹30,00,000 \end{aligned}$$

**2. Total Assest:**

$$\begin{aligned} \text{Asset Turnover} &= \frac{\text{Sales}}{\text{Total Assets}} = 2.5 \text{ times} \\ \text{Total Assets} &= \frac{\text{Sales}}{2.5} = \frac{30,00,000}{2.5} = ₹12,00,000 \end{aligned}$$

**3. Equity Multiplier**

$$\begin{aligned} &= \frac{\text{Total Assets}}{\text{Equity}} \\ &= \frac{₹12,00,000}{₹4,00,000} = 3 \text{ times} \end{aligned}$$

**PYQ 11**

The following is the information of XML Ltd. relate to the year ended 31-03-2018:

Gross profit	20% of sales
Net profit	10% of sales
Inventory holding period	3 months
Receivable holding period	3 months
Non-current assets to sales	1 : 4
Non-current assets to current assets	1 : 2
Current ratio	2 : 1
Non-current liabilities to current liabilities	1 : 1
Share capital to reserve and surplus	4 : 1
Non-current assets as on 31.03.2017	₹50,00,000

**Assume that:**

- (a) No change in Non-current assets during the year 2017-18.
- (b) No depreciation charged on Non-current assets during the year 2017-18
- (c) Ignoring tax

You are required to calculate cost of goods sold, Net profit, Inventory, receivables and cash for the year ended on 31.03.2018.

[(5 Marks) Nov 2018]

**Answer**

<b>(a) Net Profit</b>	=	10% of sales	=	10% of ₹2,00,00,000	=	<b>₹20,00,000</b>
<b>(b) Cost of Goods Sold</b>	=	Sales – Gross Profit	=	₹2,00,00,000 – 20%	=	<b>₹1,60,00,000</b>
<b>(c) Inventory</b>	=	COGS × 3/12	=	₹1,60,00,000 × 3/12	=	<b>₹40,00,000</b>
<b>(d) Receivables</b>	=	Sales × 3/12	=	₹2,00,00,000 × 3/12	=	<b>₹50,00,000</b>
<b>(e) Cash</b>	=	Current assets – Stock – receivables	=	₹1,00,00,000 – ₹40,00,000 – ₹50,00,000	=	<b>₹10,00,000</b>

**Working:**

1.	$\frac{\text{Non current assets}}{\text{Current assets}}$	=	½	or	$\frac{50,00,000}{\text{Current assets}}$	=	½
	So, Current assets	=	₹50,00,000 × 2	=		=	<b>₹1,00,00,000</b>
2.	$\frac{\text{Non current assets}}{\text{Sales}}$	=	¼	or	$\frac{50,00,000}{\text{Sales}}$	=	1/4
	So, Sales	=	₹50,00,000 × 4	=		=	<b>₹2,00,00,000</b>

**PYQ 12**

**Following figures and ratios are related to a company Q Ltd.:**

Sales for the year (all credit)	:	₹30,00,000
Gross Profit Ratio	:	25%
Fixed Assets Turnover (based on COGS)	:	1.5
Stock turnover (based on COGS)	:	6
Liquid Ratio	:	1 : 1
Current Ratio	:	1.5 : 1
Receivables (Debtors) Collection Period	:	2 months
Reserve and Surplus to Share Capital	:	0.6 : 1
Capital Gearing Ratio	:	0.5
Fixed Assets to Net Worth	:	1.20 : 1

**You are required to calculate Closing Stock, Fixed Assets, Current Assets, Debtors and Net Worth. [(5 Marks) May 2019]**

**Answer**

**(1) Closing Stock:**

Stock Turnover	=	COGS ÷ Closing Stock
6	=	(₹30,00,000 – 25%) ÷ Closing Stock
Closing Stock	=	<b>₹3,75,000</b>

**(2) Fixed Assets:**

Fixed Assets Turnover	=	COGS ÷ Fixed Assets
1.5	=	(₹30,00,000 – 25%) ÷ Fixed Assets
Fixed Assets	=	<b>₹15,00,000</b>

**(3) Current Assets:**



$$\begin{aligned} \text{Liquid Ratio} &= [\text{CA} - \text{Stock (Non Liquid Assets)}] \div \text{Current} \\ \text{liabilities} & \\ 1 &= (\text{CA} - ₹3,75,000) \div \text{Current liabilities} \\ \text{Current Liabilities} &= \text{Current Assets} - ₹3,75,000 \quad \dots\text{Equation (i)} \\ \\ \text{Current Ratio} &= \text{Current Assets} \div \text{Current liabilities} \\ 1.5 \text{ Current Liabilities} &= \text{Current Assets} \\ 1.5 (\text{Current Assets} - ₹3,75,000) &= \text{Current Assets} \\ \text{Current Assets} &= ₹11,25,000 \end{aligned}$$

(4) **Debtors:**

$$\begin{aligned} \text{Debtors} &= \text{Credit Sales} \times \text{Average collection Period}/12 \\ &= ₹30,00,000 \times 2/12 = ₹5,00,000 \end{aligned}$$

(5) **Net Worth:**

$$\begin{aligned} \text{Fixed Assets to Net Worth} &= \text{Fixed Assets} \div \text{Net Worth} \\ 1.20 &= ₹15,00,000 \div \text{Net Worth} \\ \text{Net Worth} &= ₹12,50,000 \end{aligned}$$

**PYQ 13**

Following information has been gathered from the books of Tram Ltd. The equity share of which is trading in the stock market at ₹14.

<i>Particulars</i>	<i>Amount (₹)</i>
Equity Share Capital (Face Value ₹10 each)	10,00,000
10% Preference Shares	2,00,000
Reserves	8,00,000
10% Debentures	6,00,000
Profit Before Interest and Tax for the year	4,00,000
Interest	60,000
Profit After Tax for the year	2,40,000

**Calculate the following:**

- (a) Return on Capital Employed
- (b) Earnings Per Share
- (c) PE Ratio

**[(5 Marks) Nov 2019]**

**Answer**

(a) **Return on Capital Employed** =  $\frac{\text{EBIT}}{\text{Capital Employed}} \times 100 = \frac{4,00,000}{26,00,000} \times 100$   
 = **15.38%**

(b) **Earnings Per Share (EPS)** =  $\frac{\text{PAT-PD}}{\text{Number of Shares}} = \frac{2,40,000-20,000}{1,00,000}$   
 = **₹2.20**

(c) **Price Earning Ratio (PE)** =  $\frac{\text{MPS}}{\text{EPS}} = \frac{14}{2.20} = \mathbf{6.36 \text{ times}}$

**Working Note:**

**Capital Employed** = Equity Share Capital + Reserves + Preference Share Capital + Debentures

$$\begin{aligned}
 &= ₹10,00,000 + ₹8,00,000 + ₹2,00,000 + ₹6,00,000 \\
 &= \mathbf{₹26,00,000}
 \end{aligned}$$

**PYQ 14**

Following information relates to RM Co. Ltd.

Total Assets employed	₹10,00,000
Direct Cost	₹5,50,000
Other Operating Cost	₹90,000

The goods will be sold to customers at 150 per cent of the direct costs. 50 per cent of the assets being financed by borrowed capital at an interest cost of 8 per cent per year. Tax rate is assumed to be 30 per cent.

*You are required to calculate: (a) Net profit margin; (b) Return on Assets; (c) Asset turnover and (d) Return on owners' equity.*

*[(5 Marks) Nov 2020]*

**Answer**

(a) **Net Profit Margin** =  $\frac{\text{EAT}}{\text{Sales}} \times 100 = \frac{1,01,500}{8,25,000} \times 100 = \mathbf{12.30\%}$

(b) **Return on Assets** =  $\frac{\text{EBIT} (1-t)}{\text{Assets}} = \frac{1,85,000 (1-.30)}{10,00,000} \times 100 = \mathbf{12.95\%}$

(c) **Assets turnover** =  $\frac{\text{Sales}}{\text{Total Assets}} = \frac{8,25,000}{10,00,000} = \mathbf{0.825 \text{ times}}$

(d) **Return on Equity** =  $\frac{\text{EAT}}{\text{Equity Fund}} \times 100 = \frac{1,01,500}{5,00,000} \times 100 = \mathbf{20.30\%}$

**The Net Profit is calculated as follows:**

<b>Particulars</b>	<b>₹</b>
Sales Revenue (150% of ₹5,50,000)	8,25,000
Less: Direct Cost	5,50,000
<b>Gross Profit</b>	<b>2,75,000</b>
Less: Other operating expenses	90,000
<b>EBIT</b>	<b>1,85,000</b>
Less: Interest on 8% Debt (10,00,000 × 50% × 8%)	40,000
<b>EBT</b>	<b>1,45,000</b>
Less: Taxes @ 30%	43,500
<b>EAT</b>	<b>1,01,500</b>

**PYQ 15**

**From the following information, complete the Balance Sheet given below:**

(a) Equity share capital	₹2,00,000
(b) Total debt to owner's equity	0.75
(c) Total assets turnover	2 Times
(d) Inventory turnover	8 Times



- (e) Fixed assets to owner's equity .60  
 (f) Current debt to total debt .40

**Balance Sheet**

<b>Liabilities</b>	<b>₹</b>	<b>Assets</b>	<b>₹</b>
Equity Share Capital	2,00,000	Fixed Assets	?
Long Term Debt	?	Current Assets:	
Current Debt	?	Inventory	?
		Cash	?

[(5 Marks) Jan 2021]

**Answer**

**Balance Sheet**

<b>Liabilities</b>	<b>₹</b>	<b>Assets</b>	<b>₹</b>
Equity Share Capital	2,00,000	Fixed Assets	1,20,000
Long Term Debt	90,000	Current Assets:	
Current Debt	60,000	Inventory	87,500
		Cash	1,42,500
	<b>3,50,000</b>		<b>3,50,000</b>

**Working Notes:**

**1. Total debt:**

$$0.75 \times \text{Owners equity} = 0.75 \times ₹2,00,000 = ₹1,50,000$$

**2. Current debt:**

$$\begin{aligned} \text{Current debt to total debt} &= 0.40 \\ \text{Current debt} &= 0.40 \times ₹1,50,000 = ₹60,000 \end{aligned}$$

**3. Long term debt:**

$$\begin{aligned} \text{Long term debt} &= \text{Total debt} - \text{Current debt} \\ &= ₹1,50,000 - ₹60,000 = ₹90,000 \end{aligned}$$

**4. Fixed assets:**

$$0.60 \times \text{Owners equity} = 0.60 \times ₹2,00,000 = ₹1,20,000$$

**5. Total of liability side:**

$$\text{Total debt} + \text{Owners equity} = ₹1,50,000 + ₹2,00,000 = ₹3,50,000$$

6. Total assets consisting of fixed assets and current assets must be equal to ₹3,50,000 hence, current assets should be ₹2,30,000.

**7. Total assets turnover is 2 times:**

$$\begin{aligned} \frac{\text{Sales}}{\text{Total Assets}} &= 2 \text{ times} \\ \text{Sales} &= ₹3,50,000 \times 2 = ₹7,00,000 \end{aligned}$$

**Inventory turnover is 8 times:**

$$\frac{\text{Sales}}{\text{Inventory}} = 8 \text{ times}$$



$$\text{Inventory} = \frac{\text{Sales}}{8} = \frac{7,00,000}{8} = ₹87,500$$

$$8. \quad \text{Cash:} = ₹2,30,000 - ₹87,500 = ₹1,42,500$$

**PYQ 16**

*Masco Limited has furnished the following ratios and information relating to the year ended 31<sup>st</sup> March, 2021.*

Sales	₹75,00,000
Return on Net Worth	25%
Rate of Income Tax	50%
Share Capital to Reserve	6 : 4
Current Ratio	2.5
Net Profit to Sales (after tax)	6.50%
Inventory Turnover (Based on cost of goods sold)	12
Cost of Goods Sold	₹22,50,000
Interest on Debenture	₹75,000
Receivables (includes Debtors ₹1,25,000)	₹2,00,000
Payables	₹2,50,000
Bank Overdraft	₹1,50,000

**You are required to:**

- (a) Calculate the operating expenses for the year ended 31<sup>st</sup> March, 2021.
- (b) Prepare Balance Sheet as on 31<sup>st</sup> March in the following format:

<i>Liabilities</i>	₹	<i>Assets</i>	₹
Share Capital		Fixed Assets	
Reserves and Surplus		Current Assets:	
15% Debentures		Stock	
Payables		Receivables	
Bank Overdraft		Cash	

**[(10 Marks) July 2021]**

**Answer**

$$(a) \quad \text{Operating Expenses} = \text{Gross Profit (Sales - COGS) - EBIT}$$

$$= ₹52,50,000 (75,00,000 - 22,50,000) - ₹10,50,000 = ₹42,00,000$$

**(b) Balance Sheet**

<i>Liabilities</i>	₹	<i>Assets</i>	₹
Share Capital	11,70,000	Fixed Assets (b.f.)	18,50,000
Reserves and Surplus	7,80,000	Current Assets:	
15% Debentures	5,00,000	Stock	1,87,500
Payables	2,50,000	Receivables	2,00,000
Bank Overdraft	1,50,000	Cash	6,12,500
	<b>28,50,000</b>		<b>28,50,000</b>

**Working notes:**

**1. Calculation of EBIT**

<i>Particulars</i>	₹
--------------------	---



Net Profit After Tax (EAT) 6.50% of ₹75,00,000	4,87,500
Add: Tax $(4,87,500 \times 0.50/1-0.50)$	4,87,500
Net Profit Before Tax (EBT)	9,75,000
Add: Interest	75,000
<b>Earnings Before Interest and Tax (EBIT)</b>	<b>10,50,000</b>

2. Return on Net Worth =  $\frac{\text{PAT}}{\text{Net Worth}} \times 100 = 25\%$

Net Worth =  $4,87,500 \div 25\% = 19,50,000$

Net Worth = Share Capital + Reserve = 19,50,000

Share Capital to Reserve = 6 : 4

**Share Capital** =  $19,50,000 \times 6/10 = 11,70,000$

**Reserve** =  $19,50,000 \times 4/10 = 7,80,000$

3. **Debentures** =  $\frac{\text{Interest}}{\text{Rate of Interest}} = 5,00,000$

Rate of Interest =  $75,000 \div 15\%$

4. **Inventory Turnover** =  $\frac{\text{COGS}}{\text{Closing Stock}}$

**Closing Stock** =  $\frac{\text{COGS}}{\text{Inventory Turnover}} = \frac{22,50,000}{12} = 1,87,500$

5. **Current Ratio** =  $\frac{\text{CA}}{\text{CL}}$

2.5 times =  $\frac{\text{Receivables} + \text{Closing Stock} + \text{Cash}}{\text{Payables} + \text{Bank Overdraft}}$

2.5 =  $\frac{2,00,000 + 1,87,500 + \text{Cash}}{2,50,000 + 1,50,000}$

**Cash** =  $4,00,000 \times 2.5 - 2,00,000 - 1,87,500 = 6,12,500$

**PYQ 17**

Following are the data in respect of ABC Industries for the year ended 31<sup>st</sup> March, 2021:

Debt to Total assets ratio	:	0.40
Long-term debts to equity ratio	:	30%
Gross profit margin on sales	:	20%
Accounts receivables period	:	36 days
Quick ratio	:	0.9
Inventory holding period	:	55 days
Cost of goods sold	:	₹64,00,000

**Balance Sheet**

<b>Liabilities</b>	<b>₹</b>	<b>Assets</b>	<b>₹</b>
Equity Share Capital	20,00,000	Fixed Assets	
Reserves & surplus		Inventory	

Long-term debts		Accounts receivables	
Accounts payable		Cash	
<b>Total</b>	<b>50,00,000</b>	<b>Total</b>	

**Complete the Balance Sheet of ABC Industries as on 31<sup>st</sup> March, 2021. All calculations should be in nearest rupee. Assume 360 days in a year.**

**[(10 Marks) Dec 2021]**

**Answer**

**Balance Sheet**

<b>Liabilities</b>	<b>₹</b>	<b>Assets</b>	<b>₹</b>
Equity Share Capital	20,00,000	Fixed Assets	30,32,222
Reserves & surplus	10,00,000	Inventory	9,77,778
Long-term debts	9,00,000	Accounts receivables	8,00,000
Accounts payable	11,00,000	Cash	1,90,000
<b>Total</b>	<b>50,00,000</b>	<b>Total</b>	<b>50,00,000</b>

**Working Notes:**

1. **Inventory** =  $\text{COGS} \times \frac{\text{Inventory holding period}}{360}$   
 = ₹64,00,000 × 55/360 = **₹9,77,778**
  
2. **Sales** =  $\text{COGS} \div \text{COGS ratio}$   
 = ₹64,00,000 ÷ 80% (100 – G.P. ratio) = **₹80,00,000**
  
3. **Debtors** =  $\text{Sales} \times \frac{\text{Account receivables period}}{360}$   
 = ₹80,00,000 × 36/360 = **₹8,00,000**
  
4. **Debt:**  
 Debt to Total asset =  $\frac{\text{Debt (Long – term debt + Accounts payables)}}{\text{Total Asset}}$  = 40%  
**Debt** = 40% of Total Assets  
 = ₹50,00,000 × 40% = **₹20,00,000**

**Note: In debt we are considering total debt i.e. Long-term debt and Accounts payables.**

5. **Equity Fund** = Equity Share Capital + Reserve and surplus  
 = Total Liabilities – Debt (Long term debt + Account payable)  
 = ₹50,00,000 – ₹20,00,000 = **₹30,00,000**
  
- Reserve and surplus** = Equity fund – Equity share capital  
 = ₹30,00,000 – ₹20,00,000 = **₹10,00,000**
  
6. **Long-term debt:**  
 Long-term debt to equity =  $\frac{\text{Long – term debt}}{\text{Equity}}$  = 30%  
 Long-term debt = 30% of Equity  
 = 30% of ₹30,00,000 = **₹9,00,000**



<i>Accounts payables</i>	=	Debt – Long-term debt	=	
	=	₹20,00,000 – ₹9,00,000	=	<b>₹11,00,000</b>
<b>7. Quick Ratio</b>	=	$\frac{\text{Current assets} - \text{Inventories}}{\text{Current liabilities}}$	=	0.9
Current assets – ₹9,77,778	=	0.9 × ₹11,00,000		
Current Assets	=	₹9,90,000 + ₹9,77,778	=	<b>₹19,67,778</b>
Cash	=	Current assets – Inventories – Accounts receivables		
	=	₹19,67,778 – ₹9,77,778 – ₹8,00,000	=	<b>₹1,90,000</b>
<b>8. Fixed assets</b>	=	Total assets – Current assets		
	=	₹50,00,000 – ₹19,67,778	=	<b>₹30,32,222</b>

**PYQ 18**

*Following are the information and ratios are given for W limited for the year ended 31<sup>st</sup> March, 2022:*

Equity Share Capital of ₹10 each	:	₹10 Lakhs
Reserves & Surplus to Shareholder's Fund	:	0.50
Sales/ Shareholders' Fund	:	1.50
Current Ratio	:	2.50
Debtors Turnover Ratio	:	6.00
Stock Velocity	:	2 Months
Gross profit Ratio	:	20%
Net Working Capital Turnover Ratio	:	2.50

*You are required to calculate:*

- (1) Shareholders' Fund
- (2) Stock
- (3) Debtors
- (4) Current Liabilities
- (5) Cash Balance

**[(5 Marks) May 2022]**

**Answer**

<b>(1) Shareholders' Fund</b>	=	Equity Share Capital + Reserve and Surplus		
	=	₹10 Lakhs + 0.50 Shareholders' Fund		
0.50 Shareholders' Fund	=	₹10 Lakhs		
Shareholders' Fund	=	₹10 Lakhs ÷ 0.50	=	<b>₹20,00,000</b>
$\frac{\text{Reserve and Surplus}}{\text{Shareholders' Fund}}$	=	0.50 or Reserve & Surplus	=	.5 Shareholders' Fund
<b>(2) Stock</b>	=	COGS × Stock velocity/12		
	=	₹24,00,000 × 2/12	=	<b>₹4,00,000</b>
$\frac{\text{Sales}}{\text{Shareholders' Fund}}$	=	1.50 or Sales	=	1.5 Shareholder Fund
Sales	=	1.50 × ₹20,00,000	=	₹30,00,000

COGS	=	Sales – Gross Profit	=	₹24,00,000
	=	₹30,00,000 – 20%	=	
<b>(3) Debtors</b>	=	Annual Credit Sales ÷ Debtors Turnover Ratio	=	<b>₹5,00,000</b>
	=	₹30,00,000 ÷ 6	=	
<b>(4) Current Liabilities:</b>				
Current Ratio	=	CA ÷ CL	=	2.50
Current Asset	=	2.50 CL		
$\frac{\text{Sales}}{\text{Net Working Capital}}$	=	2.50		
Net Working Capital	=	Sales ÷ 2.50	=	₹30,00,000 ÷ 2.50
	=	₹12,00,000		
CA – CL	=	₹12,00,000		
2.5 CL – CL	=	₹12,00,000		
Current Liabilities	=	₹12,00,000 ÷ 1.5	=	<b>₹8,00,000</b>
<b>(5) Cash Balance</b>	=	Current Asset – Debtors – Stock		
	=	₹20,00,000 – ₹5,00,000 – ₹4,00,000		
	=	<b>₹11,00,000</b>		
Current Asset	=	2.5 CL		
	=	2.5 × 8,00,000	=	₹20,00,000

**PYQ 19**

The following figure are related to the trading activities of M Ltd.

Total assets	-	₹10,00,000
Debt to total assets	-	50%
Interest cost	-	10% per year
Direct Cost	-	10 times of the interest cost
Operating Exp.	-	₹1,00,000

The goods are sold to customers at a margin of 50% on the direct cost Tax Rate is 30%.

**You are required to calculate:**

- (a)** Net profit margin
- (b)** Net operating profit margin
- (c)** Return on assets
- (d)** Return on owner's equity

**[(5 Marks) Nov 2022]**

**Answer**

<b>(a) Net Profit Margin</b>	=	$\frac{\text{EAT}}{\text{Sales}} \times 100$	=	$\frac{70,000}{7,50,000} \times 100$	=	<b>9.33%</b>
<b>(b) Net Operating Profit Margin</b>	=	$\frac{\text{EBIT}}{\text{Sales}} \times 100$	=	$\frac{1,50,000}{7,50,000} \times 100$	=	<b>20%</b>



$$(c) \text{ Return on Assets} = \frac{\text{EBIT} (1-t)}{\text{Assets}} = \frac{1,50,000 (1-.30)}{10,00,000} = 10.5\%$$

$$(d) \text{ Return on Equity} = \frac{\text{EAT}}{\text{Equity Fund}} \times 100 = \frac{70,000}{5,00,000} \times 100 = 14\%$$

**Working Notes:**

- (1) Debt = 50% of ₹10,00,000 = ₹5,00,000
- (2) Interest = 10% of ₹5,00,000 = ₹50,000
- (3) Direct cost = 10 times of ₹50,000 = ₹5,00,000
- (4) Sales = Direct cost + 50% = ₹5,00,000 + 50% = ₹7,50,000
- (5) Equity Fund = Total Assets – Debt = ₹10,00,000 - ₹5,00,000 = ₹5,00,000
- (6) The Net Profit is calculated as follows:

<i>Particulars</i>	₹
Sales Revenue	7,50,000
Less: Direct Cost	5,00,000
<b>Gross Profit</b>	<b>2,50,000</b>
Less: Operating expenses	1,00,000
<b>Operating Profit/EBIT</b>	<b>1,50,000</b>
Less: Interest	50,000
<b>EBT</b>	<b>1,00,000</b>
Less: Taxes @ 30%	30,000
<b>EAT</b>	<b>70,000</b>

**PYQ 20**

Following information and ratios are given in respect of AQUA Ltd. for the 10 year ended 31<sup>st</sup> March, 2023:

Current ratio	4.0
Acid test ratio	2.5
Inventory turnover ratio (based on sales)	6
Average collection period (days)	70
Earnings per share	₹3.5
Current liabilities	₹3,10,000
Total assets turnover ratio (based on sales)	0.96
Cash ratio	0.43
Proprietary ratio	0.48
Total equity dividend	₹1,75,000
Equity dividend coverage ratio	1.60

Assume 360 days in a year.

**You are required to complete Balance Sheet as on 31<sup>st</sup> March, 2023.**

Balance Sheet as on 31<sup>st</sup> March, 2023

<i>Liabilities</i>	₹	<i>Assets</i>	₹
Equity share capital (₹10 per share)	XXX	Fixed assets	XXX
Reserve & surplus	XXX	Inventory	XXX
Long-term debt (b.f.)	XXX	Debtors	XXX
Current liabilities	3,10,000	Loans & advances	XXX
	XXX	Cash & bank	XXX
			XXX

[(10 Marks) May 23]

Answer

Balance Sheet as on 31<sup>st</sup> March, 2023

<i>Liabilities</i>	₹	<i>Assets</i>	₹
Equity share capital (₹10 per share)	8,00,000	Fixed assets	16,66,250
Reserve & surplus	5,95,000	Inventory	4,65,000
Long-term debt (b.f.)	12,01,250	Debtors	5,42,500
Current liabilities	3,10,000	Loans & advances	99,200
	29,06,250	Cash & bank	1,33,300
			29,06,250

Working Notes:

- a. Current Ratio =  $\frac{CA}{CL}$  = 4 times  
*Current Assets* =  $4 \times 3,10,000$  = ₹12,40,000
- b. Acid test ratio =  $\frac{CA - \text{Stock}}{CL}$  =  $\frac{12,40,000 - \text{Stock}}{3,10,000}$  = 2.5 times  
*Inventory* = ₹4,65,000
- c. Cash ratio =  $\frac{\text{Cash \& bank}}{CL}$  =  $\frac{\text{Cash \& bank}}{3,10,000}$  = 0.43  
*Cash & bank* = ₹1,33,300
- d. Inventory turnover =  $\frac{\text{Sales}}{\text{Inventory}}$  =  $\frac{\text{Sales}}{4,65,000}$  = 6  
*Sales* = ₹27,90,000
- e. Debtors = Credit Sales  $\times$  70/360  
 = 27,90,000  $\times$  70/360 = ₹5,42,500
- f. Loans & advances = CA - Debtors - Inventory - Cash and Bank  
 = 12,40,000 - 5,42,500 - 4,65,000 - 1,33,300 = ₹99,200
- g. Total assets turnover =  $\frac{\text{Sales}}{\text{Total assets}}$  =  $\frac{27,90,000}{\text{Total assets}}$  = 0.96  
*Total assets* = ₹29,06,250
- h. Fixed assets = Total assets - Current assets  
 = 29,06,250 - 12,40,000 = ₹16,66,250



<b>i.</b>	Proprietary ratio	=	$\frac{\text{Pr op. fund}}{\text{Total assets}}$	=	$\frac{\text{Pr op. fund}}{29,06,250}$	=	0.48
	<b>Proprietor's fund</b>	=	$0.48 \times 29,06,250$	=		=	<b>₹13,95,000</b>
<b>j.</b>	Equity dividend coverage=		$\frac{\text{EAT}}{\text{Equity Dividend}}$				
	1.6	=	$\frac{\text{EAT}}{1,75,000}$				
	<b>EAT</b>	=	$1.6 \times 1,75,000$	=		=	<b>₹2,80,000</b>
<b>k.</b>	<b>Number of Equity shares</b> =		$\frac{\text{EAT}}{\text{EPS}}$	=	$\frac{2,80,000}{3.5}$	=	<b>80,000</b>
<b>l.</b>	<b>Equity share capital</b>	=	80,000 shares × ₹10	=		=	<b>₹8,00,000</b>
	<b>Reserves &amp; surplus</b>	=	13,95,000 – 8,00,000	=		=	<b>₹5,95,000</b>

**PYQ 21**

You are available with following information of Brave Ltd:

Debtor's velocity	3 months
Stock velocity	6 months
Creditor's velocity	2 months
Gross profit ratio	20%

The gross profit for the year ended 31<sup>st</sup> March, 2023 was ₹10,00,000. Stock for the same period was ₹40,000 more than what it was at the beginning of the year. Bills receivable were ₹1,20,000.

**From the above information. You are required to calculate:**

- (a) Sales
- (b) Sundry debtors
- (c) Closing stock

**[(5 Marks) Nov 23]**

**Answer**

<b>(a)</b>	Sales	=	Gross Profit ÷ G.P. Ratio	=		=	<b>₹50,00,000</b>
		=	$10,00,000 \div 20\%$	=		=	
<b>(b)</b>	Sundry debtors	=	(Sales × Debtors velocity/12) – Bills receivables	=		=	<b>₹11,30,000</b>
		=	$(50,00,000 \times 3/12) - 1,20,000$	=		=	
<b>(c)</b>	Average stock	=	COGS × Stock velocity/12	=		=	20,00,000
		=	$40,00,000 \times 6/12$	=		=	
	Closing Stock	=	Average Stock + ½ of 40,000	=		=	<b>₹20,20,000</b>
		=	$20,00,000 + 20,000$	=		=	

**SUGGESTED REVISION FOR EXAM:**

**BQ: 5, 6, 9, 10, 11, 12, 13, 19, 21, 24**

**PYQ: 2, 4, 5, 10, 15, 17, 20**