Economist name	Memorizing Point	Tips to remember
1. Alfred Marshal	 □ -Demand □ -Time concept □ -Diminishing utility -Marginal Utility Approach □ -Time element to differentiate market □ -Welfare □ -Study of Mankind 	
2. Adam Smith	 Nature & Causes of Wealth of Nation (1776). Father of Economics Definition of Wealth 	
3. Joel Dean	☐ -Business Economics	

Economist name	Memorizing Point	Tips to remember
4. JB Say	☐ Economics is science of growth	
5. Nicholas Kaldos	☐ -Cobweb theory	
6. HA Simon	☐ -Satisfying Behavior	
7. Olaf Hamler	☐ -Delphi Method/Expert Opinion	
8. Hicks & Allen	☐ -Indifference Curve	

Economist name	Memorizing Point	Tips to remember
9. L Robbins	 □ -Nature & Significance of Economics □ -Scarcity of resources □ -Positive science 	
10. Samuelson	☐ -Growth of business	
11. AC Pigou	 -Measuring rod of money -Welfare in economy Business -Optimism & pessimism 	
12. F Knight	□ Risk	
13. Schumpeter	☐ Innovation	

Economist name	Memorizing Point	Tips to remember
14. A.A Berle & GC Means	☐ -Separation of management and ownership	
15. Williamson	☐ -Profit Maximization	
16. Baumol	☐ -Revenue Maximization	
17. RL Marris	☐ -Management goal of stability & growth	
18. Paul Sweezy	☐ -Kinked demand curve	

☐ -Capital ¼

☐ -Labour ¾

23. Cobb Douglas

Economist name Memorizing Point Tips to remember 19. Hawtrey ☐ -Monetary ☐ -Socialist Economy 20. Karl Marx & ☐ -The Communist Manifesto (1848) Frederick Engels ☐ -4 possible functional goals: production, 21. Cyert & March inventory, sales, market ☐ -Group Behavior 22. Chamberlin

Economist name	Memorizing Point	Tips to remember
24. Jacob Viner	☐ -Economics is what economists do	
25. Thorstein Veblen	☐ - Conspicuous consumption/ Veblen Goods	
26. Robbert Giffen	☐ -Giffen Goods	
27. Keynes	☐ -Aggregate Effective Demand	
28. Peter Drucker	☐ -Aim - Create & Retain customer	
29. David Easton	☐ -Feedback or Black box model	