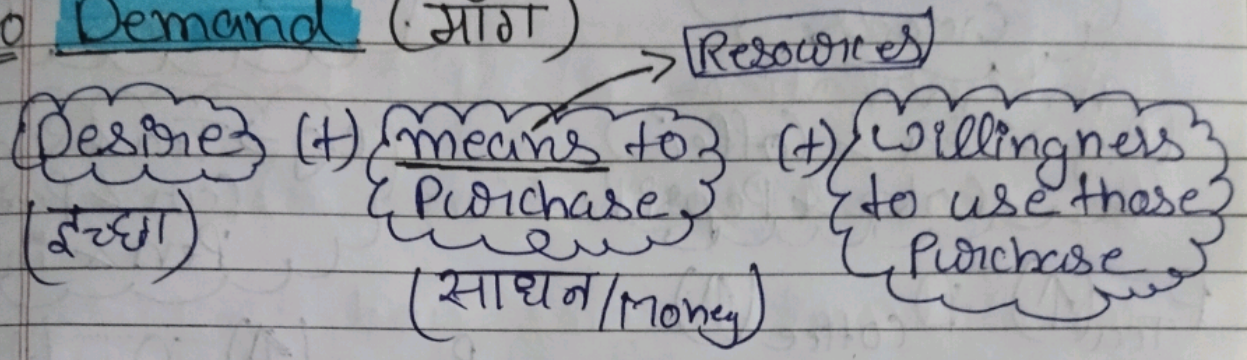


Ch-2 :- Theory of Demand and Supply

Unit-1 :- Law of Demand and Elasticity of Demand

1.0 Demand (माँग)



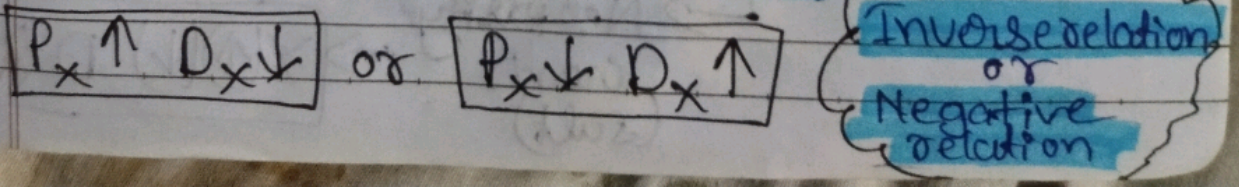
	Price (₹)	Burger (unit)	
Given Price	5	100	Quantity Demanded
	10	50	
	100	5	
	200	2	

is a **FLOW** & is expressed at a given price

Demand

1.1 Factors affecting Demand / Determination of Demand

(i) Price of the goods (P_x)



(ii) Price of a related goods (P_r)

Substitute Goods

e.g. → Tea & Coffee
Coke & Pepsi

$P_{Tea} \uparrow$ $D_{Coffee} \uparrow$

Direct Relation
or
Positive Relation

Complementary Goods

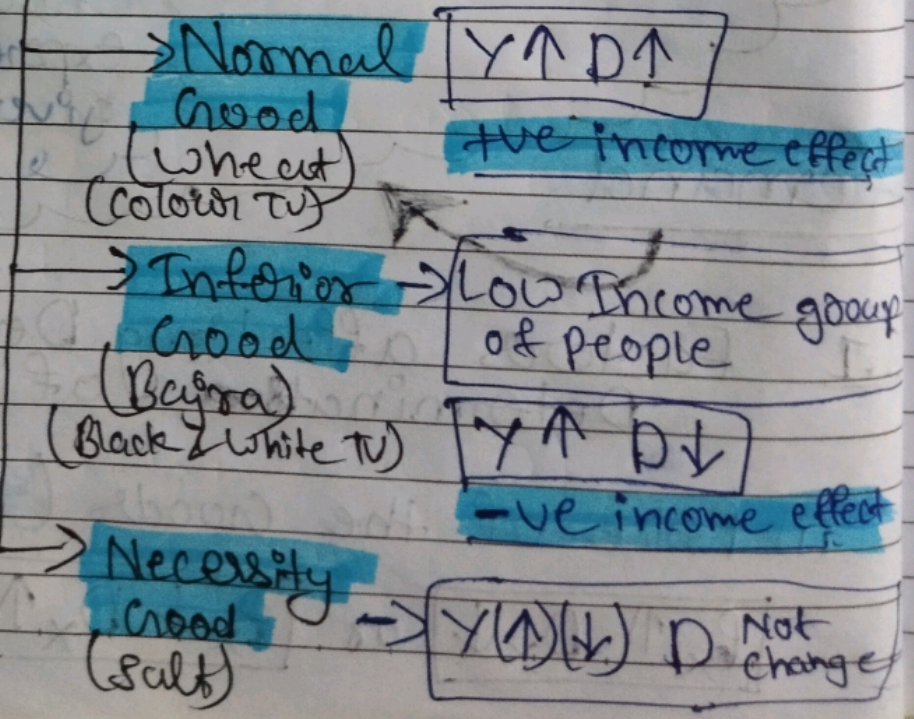
e.g. → Tea & Sugar
Car & Petrol
Pen & Ink

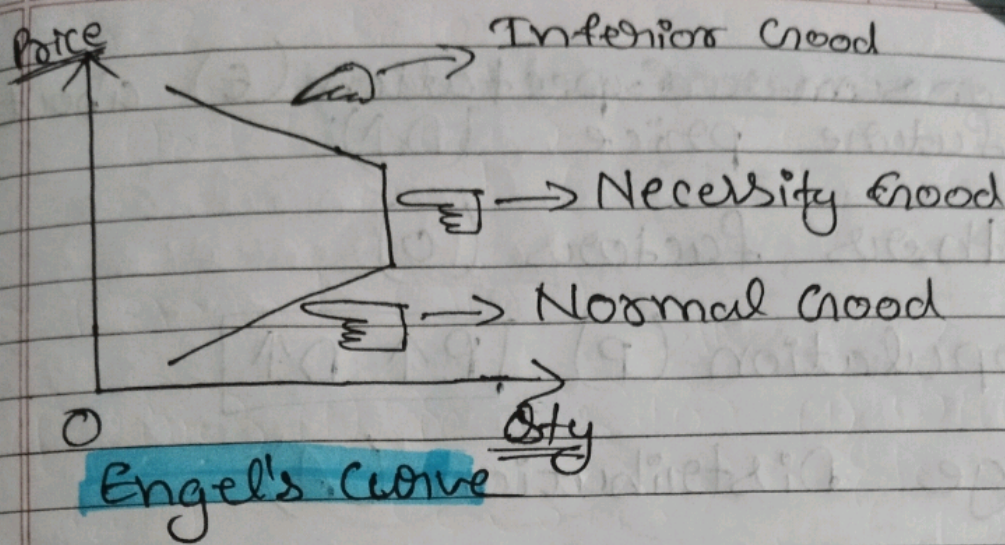
$P_{Petrol} \uparrow$ $D_{Car} \downarrow$

Inverse Relation
Negative Relation

(iii) **Disposable Income** of the consumer (Y)

Engel's curve
named after
Lord Engel
showing 3
different
demand curve





(iv) Tastes and Preference (T)

(a) **Demonstration effect** \Rightarrow Padosi ^{की} TV dekhi kar aapka bhi man kasa purchase karne ka.

(b) **Bandwagon effect** \Rightarrow Sab le रहे है Fashion में है।

(c) **Snob effect** \Rightarrow $\left(\begin{matrix} \text{D} \\ \downarrow \end{matrix} \right)$ ^{When} Product is too common then buyer buy different Product.

(d) **Veblen effect** \Rightarrow **Conspicuous consumption**
 Very expensive
 (eg \rightarrow Diamonds, expensive cars)

(v) **Consumer Expectation (E)** about future price **(D↑)**

(vi) Others factors (O)

(a) Population (P) **[P↑ D↑]**

(b) Age Distribution (A)

(c) National Income and its **Distribution (CN)**

↓
Equal Distribution
(Rich = Poor)
D↑

↓
Unequal Distribution
(Rich ≠ Poor)
D↓

(d) Consumer-credit facility and Interest rates (C)

(e) Government policies and regulation (G)

1.2 **Demand function.**

$$Q_x = f(P_x, P_r, Y, T, E, O)$$

Dependent Variables

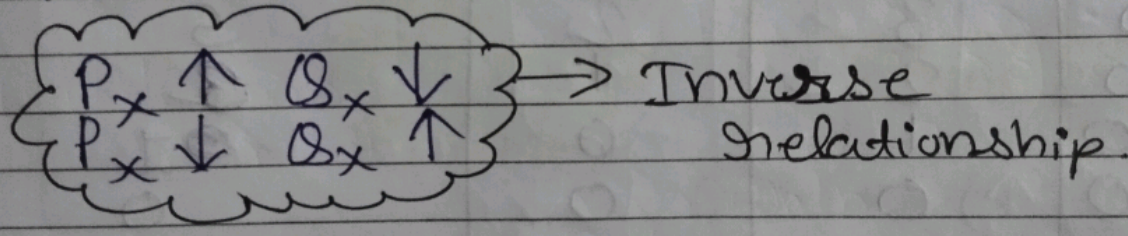
Independent Variables

1.3 The Law of Demand

$$Q_x = f(P_x, P_r, Y, T, E, O)$$

Inverse Relationship No change, constant, Ceteris paribus Assumption

- * Alfred Marshall defined this law
- * Ceteris paribus (being other things constant or equal)
- * It is a Qualitative Statement, not a Quantitative Statement.

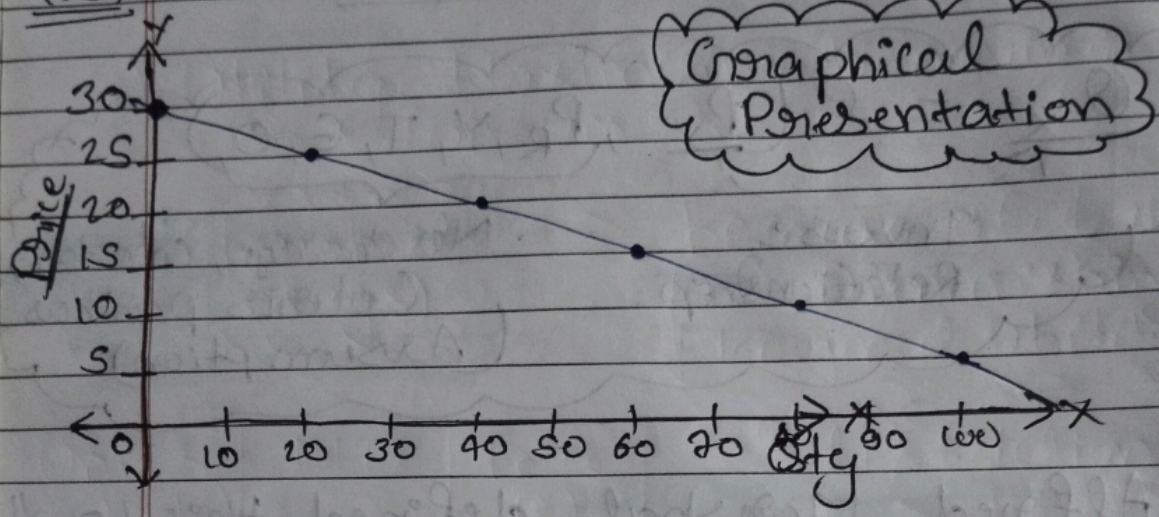


1.3.0 The Demand Schedule

Tabular representation

Price	Quantity Demanded
5	100
10	80
15	60
20	40
25	20
30	00

1.3.1 The Demand Curve

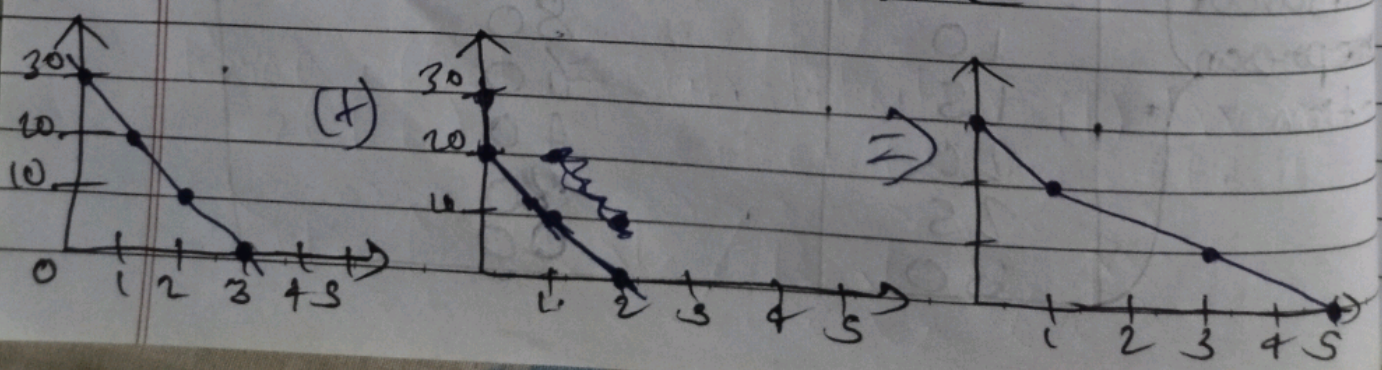


1.3.2 Market Demand Schedule

Price	QD(A)	QD(B)	Market Demand (MD)
0	3	2	5
10	2	1	3
20	1	0	1
30	0	0	0

$$QD(A) + QD(B) = MD$$

1.3.3 Market Demand Curve



* **Market Demand Curve** is always flatter as compared to individual demand curves.

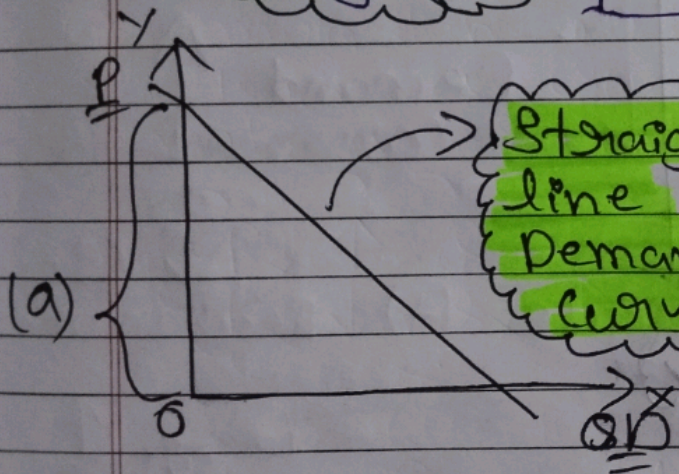
* **Straight line Demand curve**

Slope of Demand curve $\Rightarrow (-) \frac{\Delta P}{\Delta Q}$

Inverse relationship

Always Negative

(+)	(-)
(-)	(+)



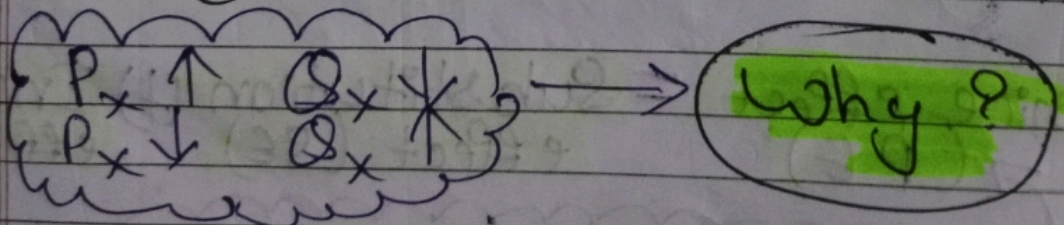
Straight line Demand curve

$$Q = a - bP$$

Slope = $\frac{\Delta P}{\Delta Q}$

Q = Dependent Variable
P = Independent Variable

Imp
1.3.4 Why does Law of Demand operate?
(Rational of Law of Demand)



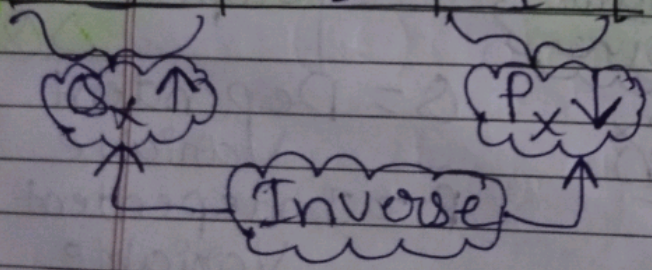
→ These are the reasons behind Rational of the Law of Demand.

(i) Utility Maximising behaviour of consumers.

Marshall (says) → because of Law of Diminishing Marginal Utility (MU)

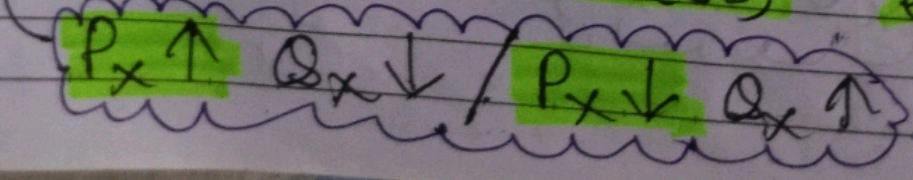
Units (Apple)	MU	Price (₹)
1	10	100
2	8	80
3	6	50
4	4	20
5	2	10

Satisfaction

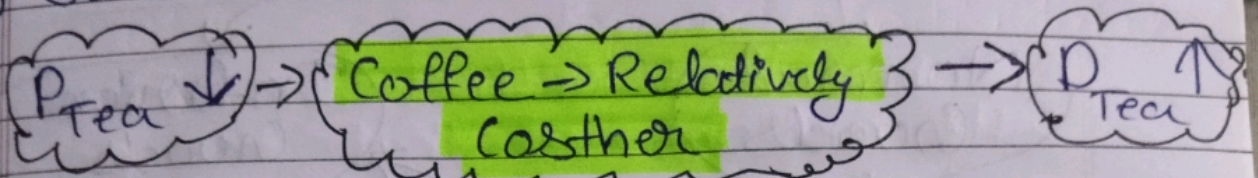


(ii) J.R. Hicks & Allen (says)

Price effect = Substitution effect (+) Income effect (IE)



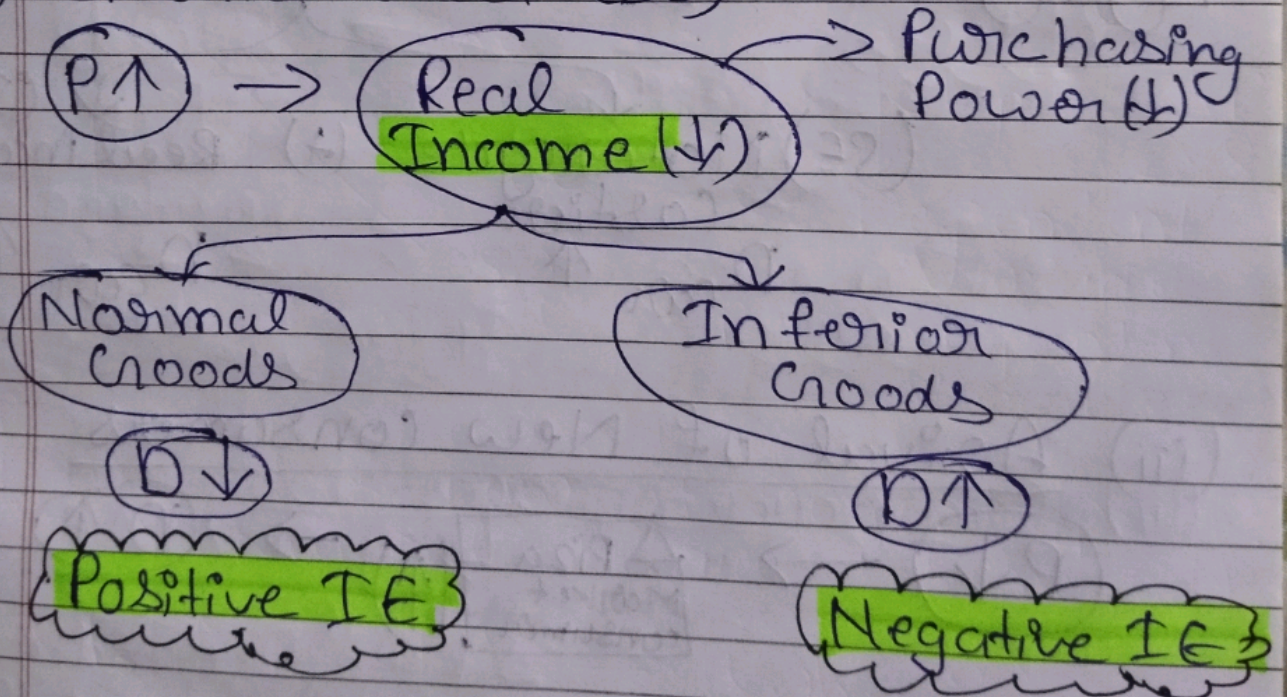
(a) Substitution Effect (SE)



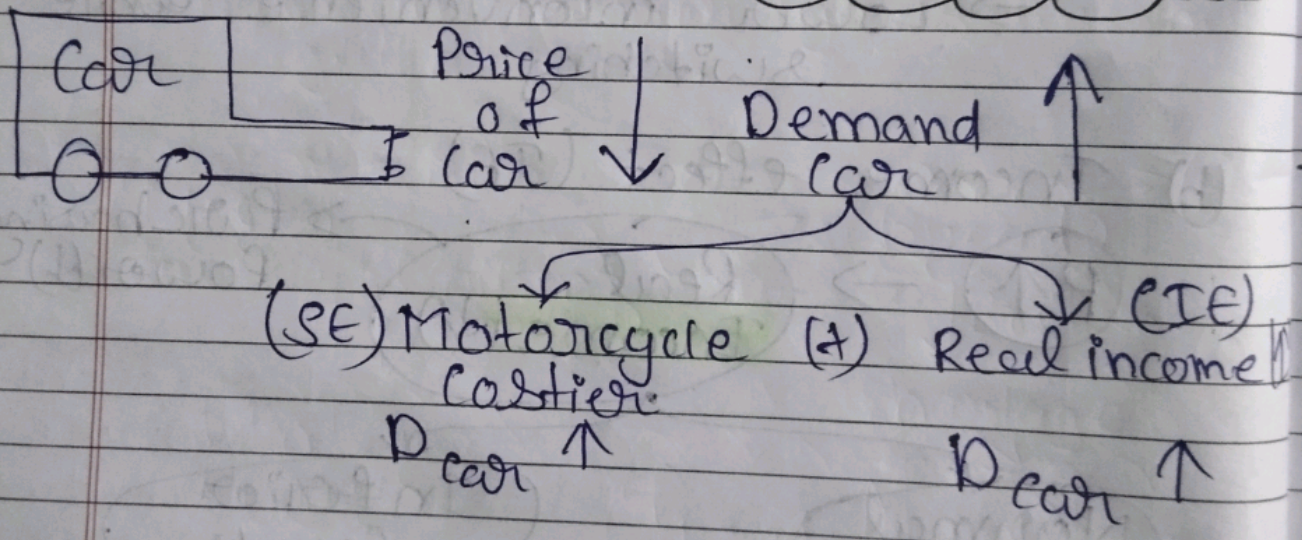
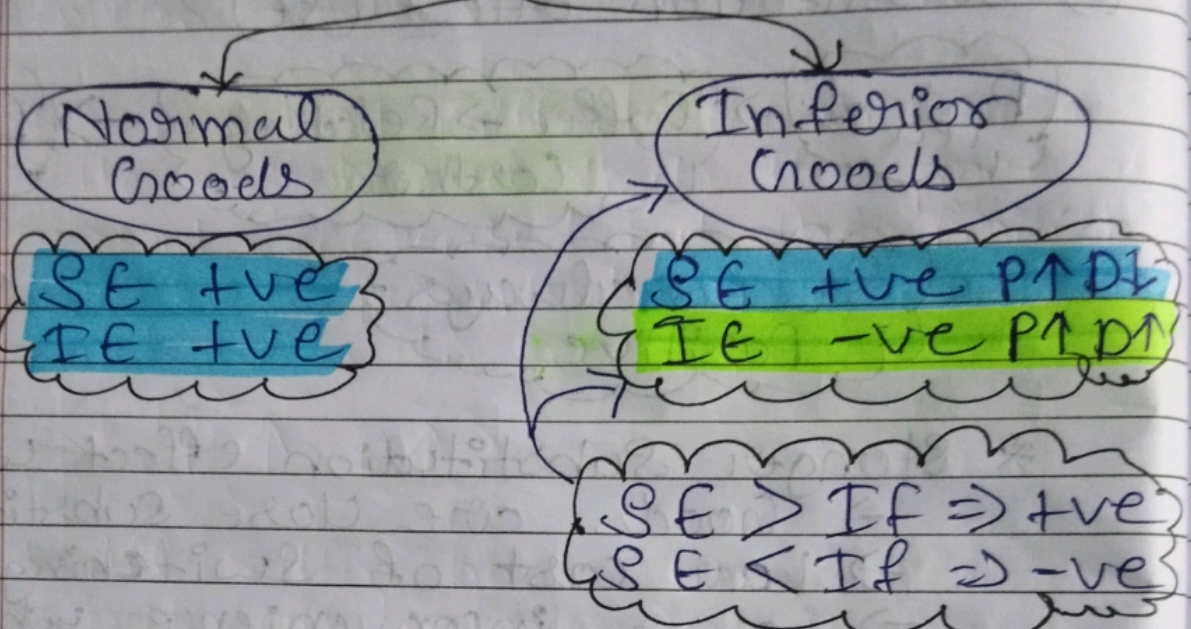
SE is always Positive

- * Stronger Substitution effect when?
- Goods are close substitutes
 - Low cost of switching.
 - Lower inconvenience while switching.

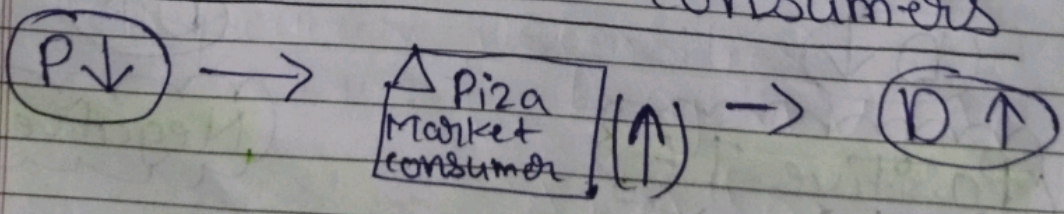
(b) Income effect (IE)



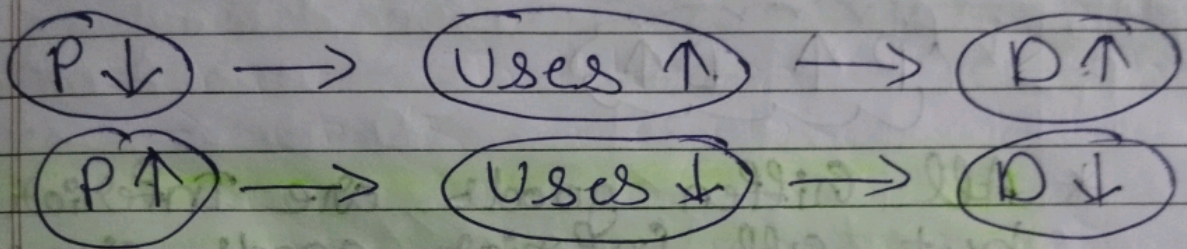
* Price Effect (PE)



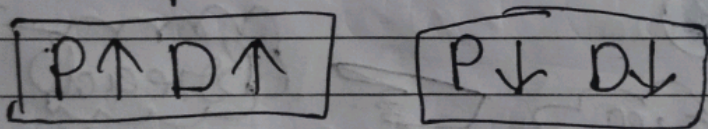
(iii) Arrival of New consumers



(iv) Different Uses (eg. Milk, Electricity)



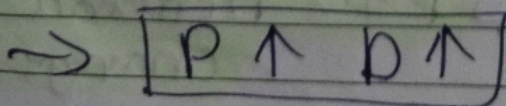
1.3.5 Exception of Law of Demand



Not a ~~$P \uparrow D \downarrow$~~ ~~$P \downarrow D \uparrow$~~ \rightarrow Why?
 \leftarrow Fixed Proportion

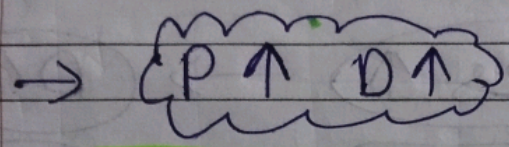
(i) Conspicuous Goods (Snob Goods or Veblen Goods)

- \rightarrow Very expensive goods / Prestigious goods
- \rightarrow Diamonds

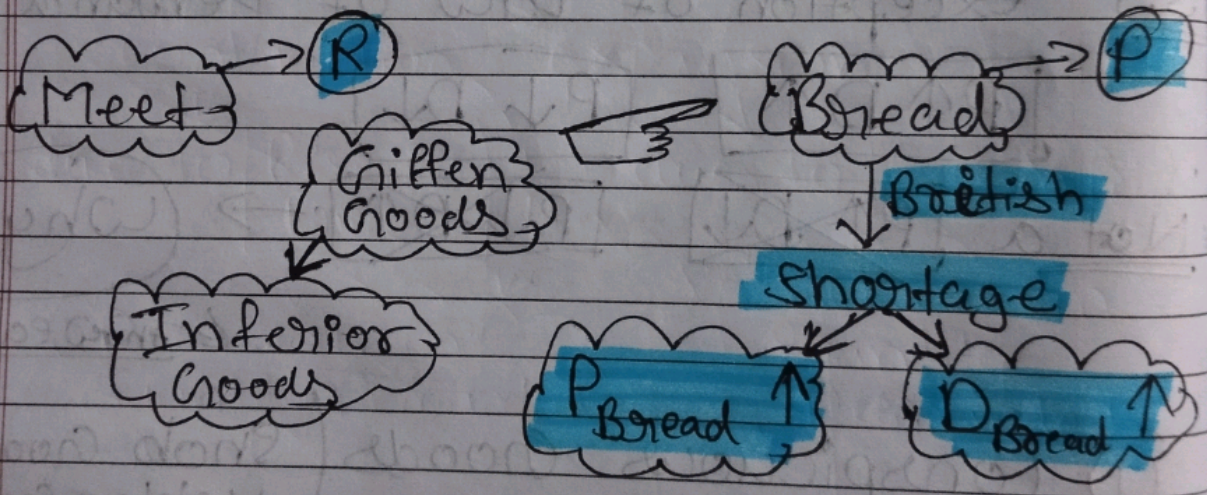


(ii) Giffen goods

→ Sir Robert Giffen (Scottish economist)
→ He ~~ob~~ observe that the price of bread increased but the British workers purchased more bread and not less it.



* All Giffen goods are Inferior goods but all inferior goods are not Giffen goods.

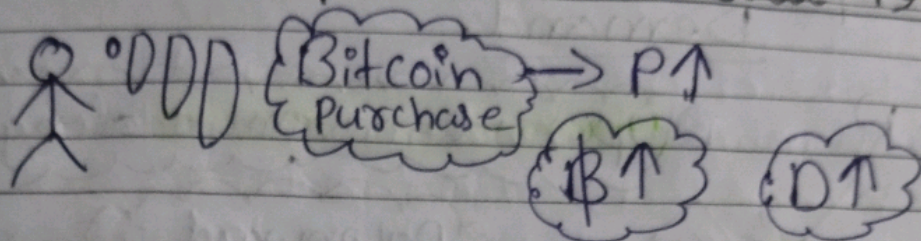


(iii) Conspicuous necessities

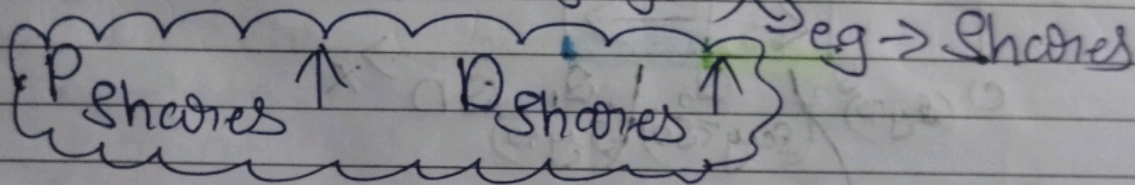
↳ eg. TV, AC

↳ $P \uparrow$ "Demand not change"

(iv) Future Expectations about Price



(v) Irrational behaviour, Speculative
 (action or decisions that are not based on reason or sound judgement) Goods etc



Imp
 *
 1.4

$$D_x = f(P_x, P_R, Y, T, E, O)$$

Change in Quantity demanded

→ Quantity is affected due to change in price of good. (P_x)

→ Types :-

- (a) Expansion
- (b) Contraction

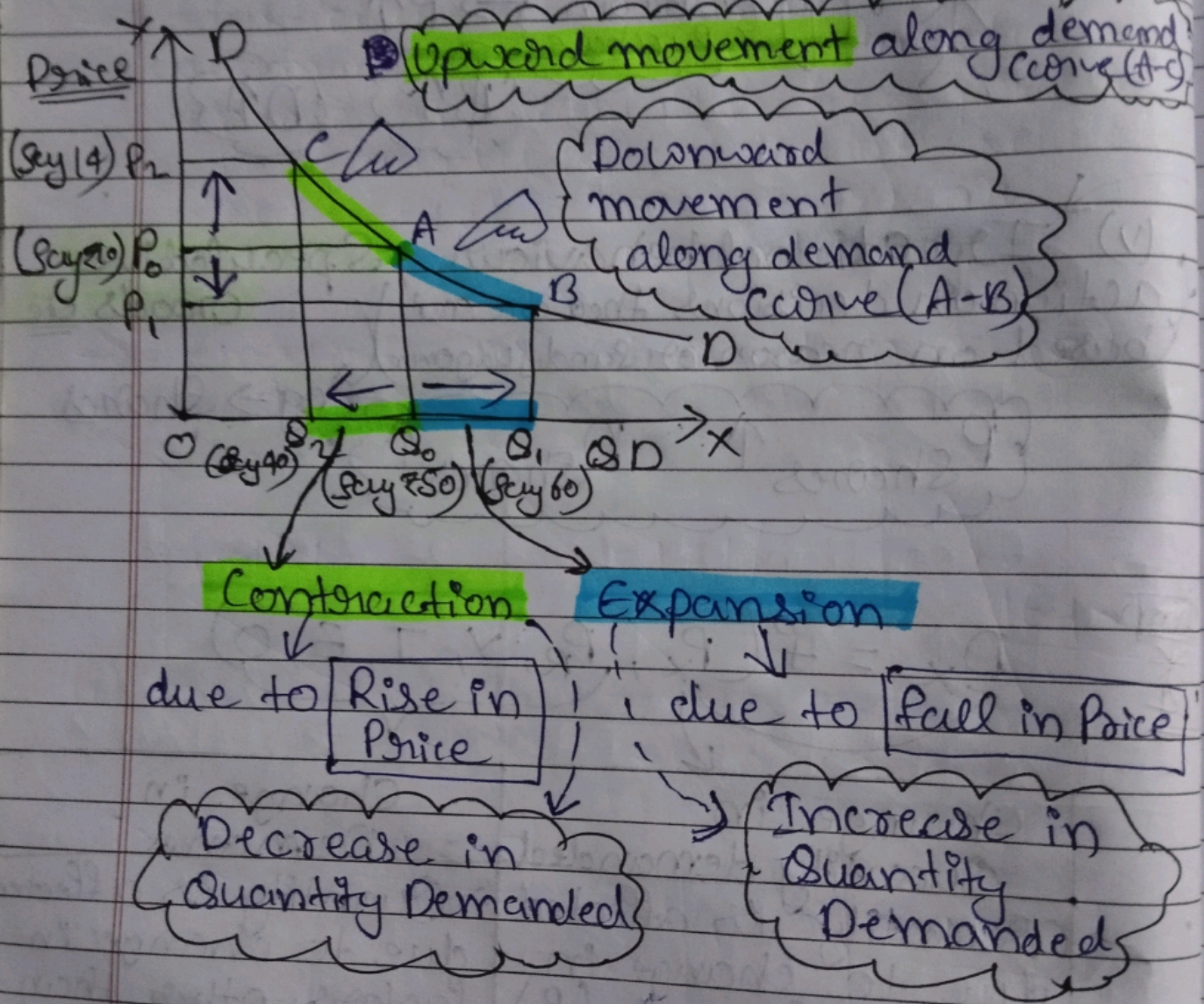
Change in Demand

→ Quantity is affected due to change in factors, other than price. (P_R, Y, T, E, O)

→ Types :-

- (a) Increase
- (b) Decrease

1.40 Expansion and Contraction of Demand.

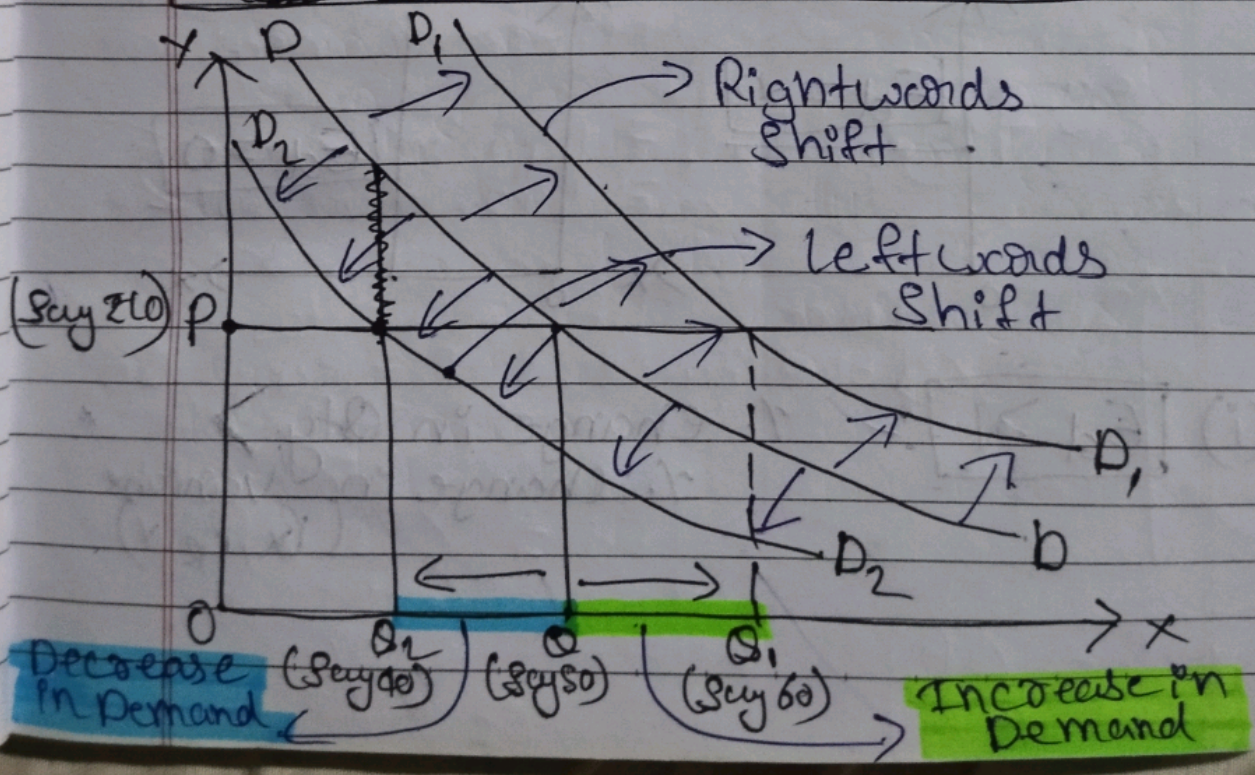


1.4.1 **Increase in Demand**
Reasons

- (i) Rise in price of Substitute goods
- (ii) Fall in Price of complementary goods
- (iii) Rise in Income (in Normal good)
- (iv) fall in Income (in Inferior good)
- (v) Favourable change in taste.
- (vi) No. of consumers increases.
- (vii) Expectation of rise in price in future. etc

Decrease in Demand
Reasons.

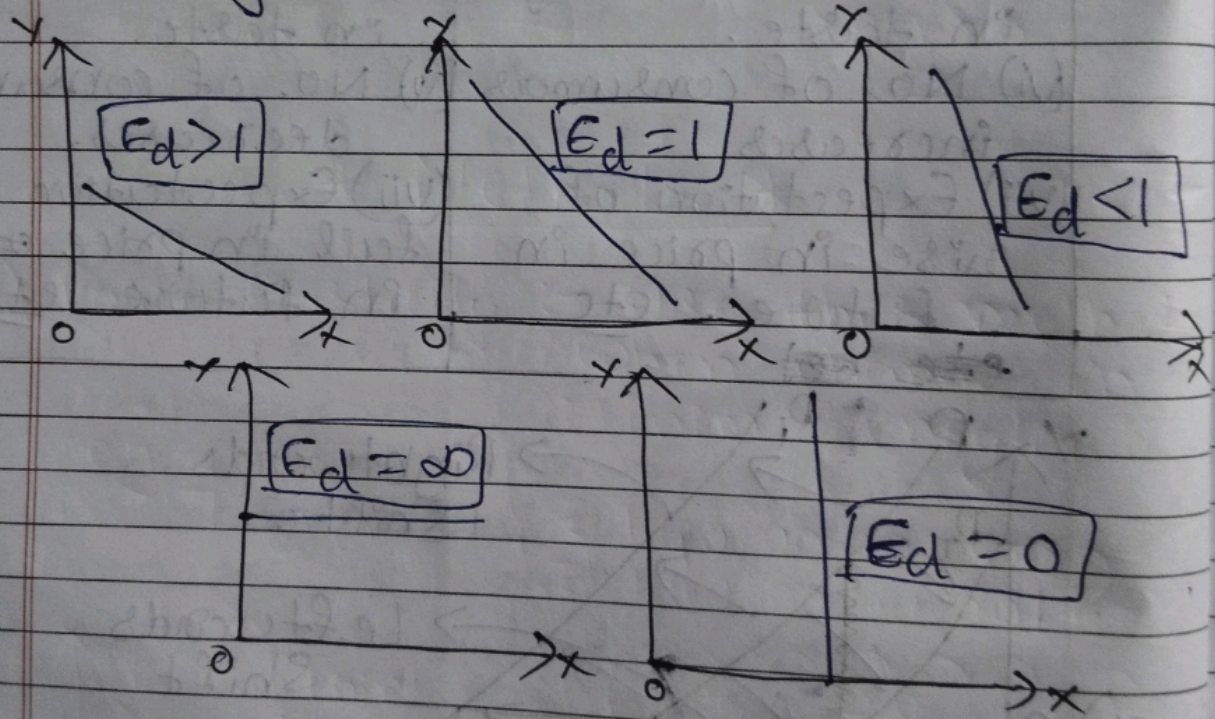
- (i) Fall in price of Substitute goods
- (ii) Rise in Price of complementary goods
- (iii) fall in Income (in Normal good)
- (iv) ~~Rise~~ Rise in Income (in Inferior good)
- (v) Unfavourable change in taste.
- (vi) No. of consumer decreases.
- (vii) Expectation of fall in price in future. etc



1.5 Elasticity of Demand

→ Elasticity of Demand means change in demand due to change in variable like price of the good (P_x), Price of Related good (P_R), Income (Y) or Advertisement expenditure.

→ Elasticity of demand has 5 degrees :-



(i) $E_d > 1$:- $\frac{\% \text{ change in Qty}}{\% \text{ change in Variable } (P_x, P_R, Y)}$

(ii) $E_d = 1$:- % change in Qty = % change in variable (P_x, P_r, Y)

(iii) $E_d < 1$:- % change in Qty < % change in variable (P_x, P_r, Y)

(iv) $E_d = 0$:- % change in Qty = 0

(v) $E_d = \infty$:- % change in variable = 0 (P_x, P_r, Y, T, G, O)

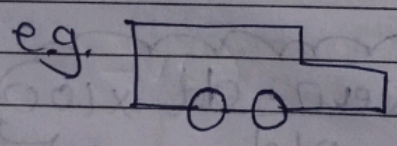
$$E_d = \frac{\% \Delta Qty}{\% \Delta \text{variable } (P_x, P_r, Y, T)}$$

$$\% \text{ change} = \frac{\text{New} - \text{old}}{\text{old}} \times 100$$

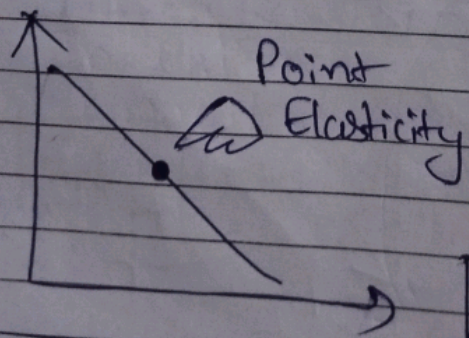
* Price elasticity of Demand	$\frac{\% \Delta Qty}{\% \Delta Price}$
Cross elasticity of Demand	$\frac{\% \Delta Qty}{\% \Delta Price \text{ of Related Goods}}$
Income elasticity of demand	$\frac{\% \Delta Qty}{\% \Delta Income}$
Advertisement elasticity of Demand	$\frac{\% \Delta Qty}{\% \Delta Advertisement \text{ Expenses}}$

* Methods *

(i) Point Elasticity :- Use this method when change in Minimal (negligible)



₹ 1,00,00,00,000
₹ 1,00,00,00,001



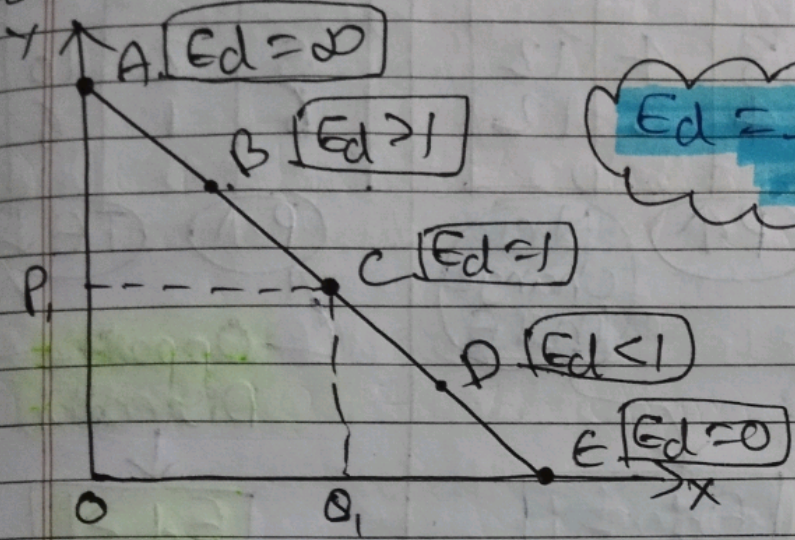
$$Ed = \frac{Q_1 - Q_0}{P_1 - P_0} \times \frac{P_0}{Q_0}$$

Slope of DC = $\frac{\Delta P}{\Delta Q}$

or $Ed = \frac{\Delta Q}{\Delta P} \times \frac{P_0}{Q_0}$

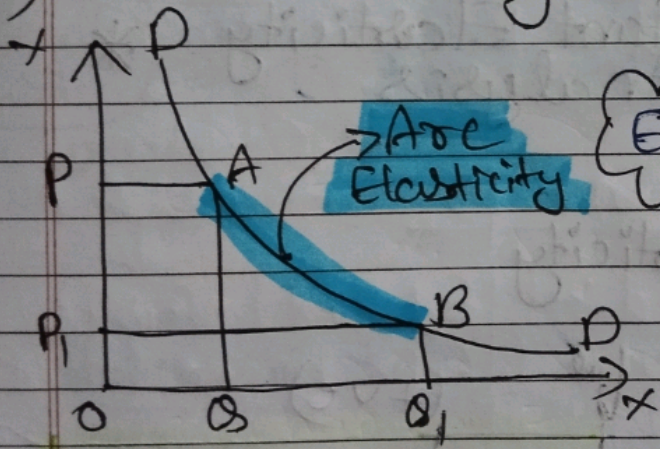
or Slope of DC $\times \frac{P_0}{Q_0}$

(ii) Geometric Method (Linear Demand Curve)



$E_d =$ Lower Segment
Upper Segment

(iii) Arc - Elasticity :- (Non-Linear Demand Curve)



$$E_d = \frac{Q_0 - Q_1}{Q_0 + Q_1} \times \frac{P_0 + P_1}{P_0 - P_1}$$

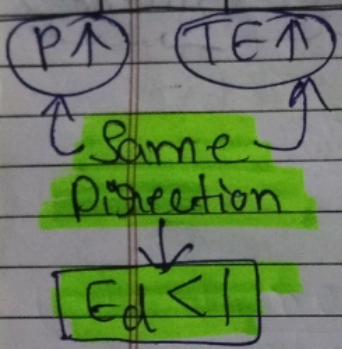
(iv) Total Outlay / Total Expenditure / Total Revenue Method.

$$T.E = P \times Q$$

TE = Total Expenditure

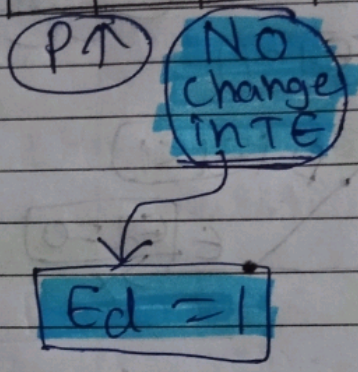
Case ①

Price	Qty	TE
1	6	6
2	5	10



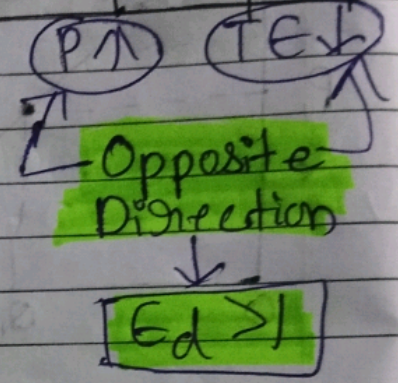
Case ②

Price	Qty	TE
3	4	12
4	3	12



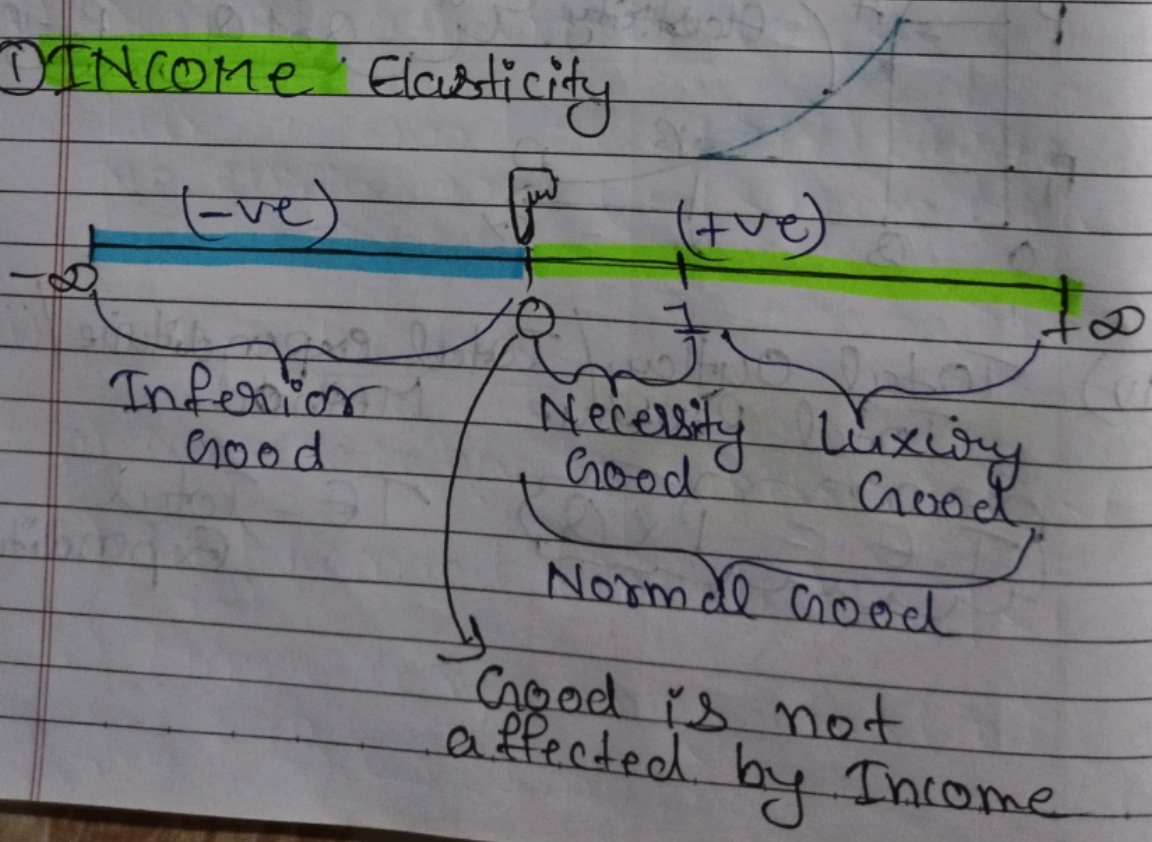
Case ③

Price	Qty	TE
5	2	10
6	1	6



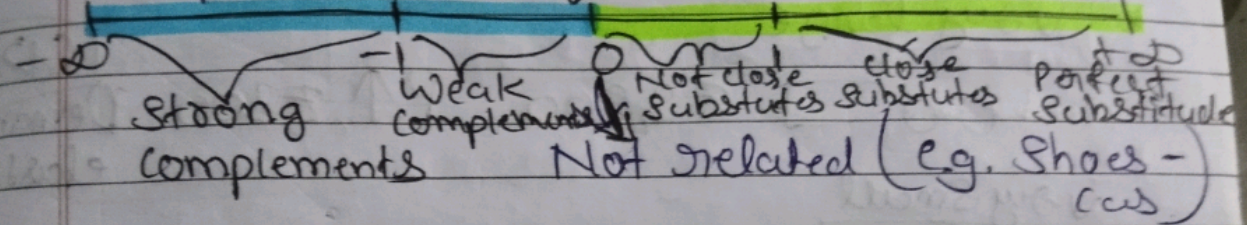
*** Important Elasticity Analysis ***

① INCOME Elasticity



② **CROSS** Elasticity

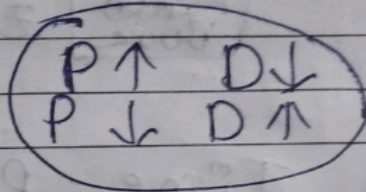
Complementary goods & Substitute Goods



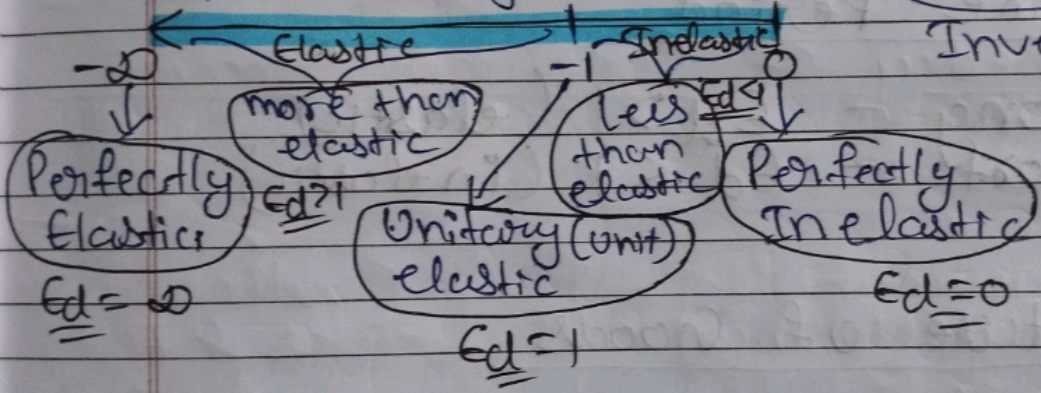
Imp

③ **PRICE** Elasticity

Always Negative



Inverse relation



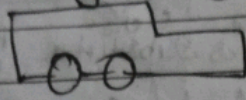
* **Factors affecting Price Elasticity of Demand**

(i) Availability of Substitutes :- $P \uparrow \quad D \downarrow$
Goods having close substitutes ($E_d > 1$)

(ii) No. of uses (eg. Milk) $P \uparrow \quad D \downarrow$
More uses ($E_d > 1$)

(iii) Shares in consumers Budget
Budget $\rightarrow 10,000$

very large

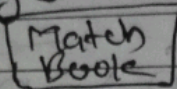


$\pounds 9,900$

$P \uparrow \pounds 200$

Demand elastic
($E_d > 1$)

very small



$\pounds 10$

$P \uparrow \pounds 20$

Demand inelastic
($E_d < 1$)

(iv) Time Period

Long - $E_d > 1$ (elastic)

Short - $E_d < 1$ (in-elastic)

(v) Nature of Goods

Luxury Good - ($E_d > 1$) elastic

Necessity Good ($E_d < 1$) inelastic

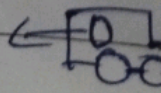
(vi) Other factors

(a) consumer habits (inelastic) $E_d < 1$

(b) Tied Demand (inelastic) $E_d < 1$
(Joint)

(c) Minor complementary items (inelastic)

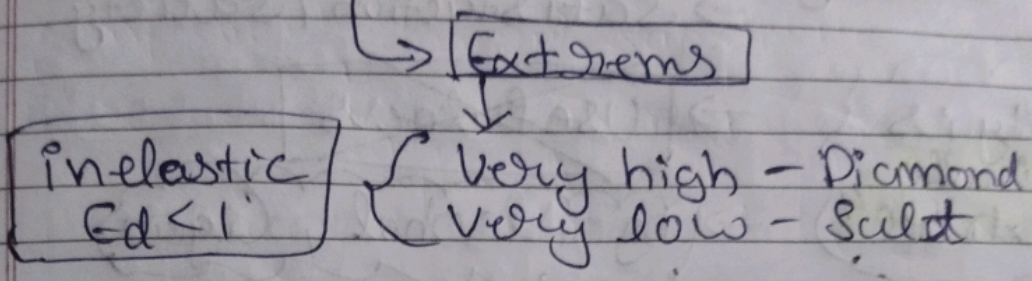
Perfume
 $\pounds 9,000$



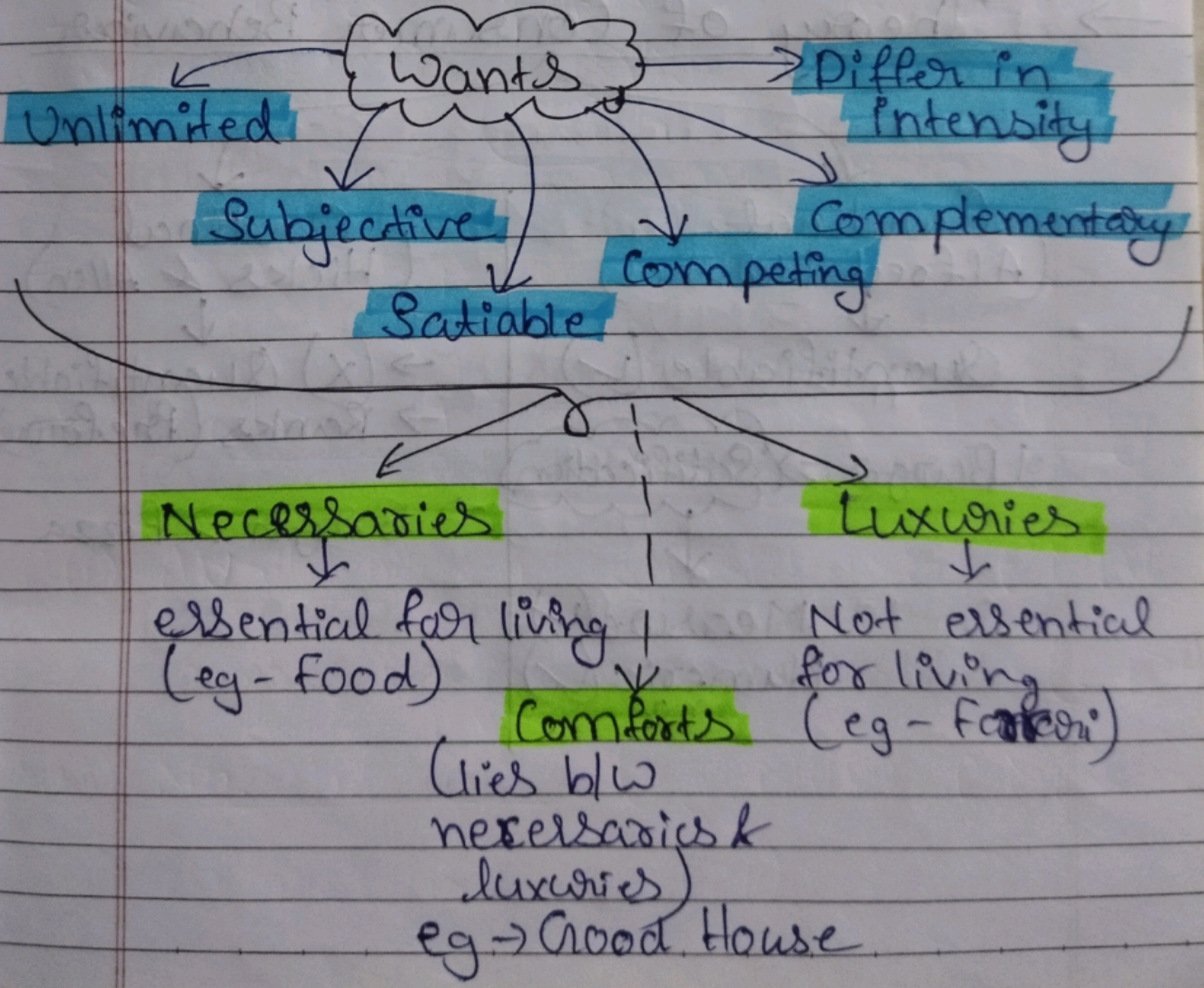
$\pounds 5,00,00,000$

$E_d < 1$

(d) Price Range



Unit-2: Theory of Consumer Behaviour



→ Utility → Satisfaction / Satiety

Utility is Ethically Neutral

→ ~~Usefulness~~

→ eg Alcohol, Cigar

→ Utility (✓)
→ Usefulness (x)

→ Theory of Consumer Behaviour

Cardinal
(Alfred Marshall)

↓
Quantifiable (✓)

1 Burger ⇒ Satisfaction

↓
Measure (✓)
Numeric (✓)
no.

Ordinal
(Hicks & Allen)

↓
→ (x) Quantifiable

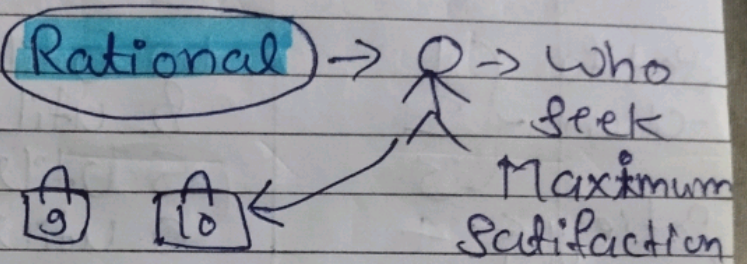
→ Ranks (Preference)

→ Burger > Pizza

* MU Analysis (Alfred Marshall)

① Assumption :-

(a) Consumer is Rational → Who seek Maximum Satisfaction



(b) Utility is Cardinal

(c) Money is measuring rod by utility

(d) Continuity in consumption i.e. no time gap b/w consumption

eg. → Burger 1, 2, 3, 4, 5, ...
8am 8:03 am 8:10 am ...

(e) Homogenous Product (all the items are identical or same)

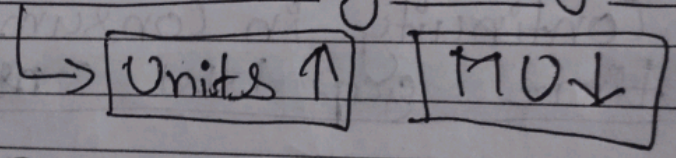
(f) Goods should be divisible in nature i.e. Quantifiable

② Total Utility and Marginal Utility

Burger (Units)	Marginal Utility (MU)	Total Utility (TU)
1	10 utils	10 utils
2	8 utils	18 utils
3	5 utils	23 utils
4	0 utils	23 utils
5	-3 utils	20 utils

Satisfaction { 1, 2, 3
 ← Satiety (Satiation) 4
 ↓ Dissatisfaction 5

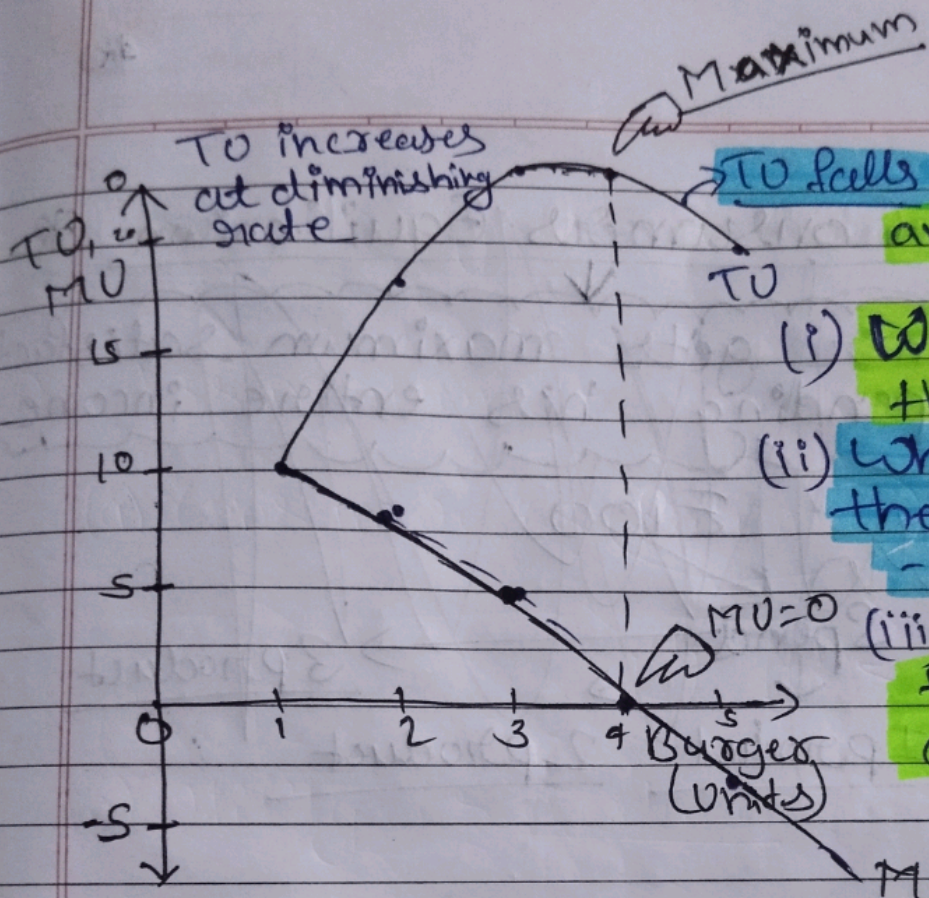
• Law of Diminishing Marginal Utility



- $TU = \sum MU$
- $MU_n = TU_n - TU_{n-1}$

$$= \frac{\Delta TU}{\Delta \text{units}}$$

∴ MU is slope of TU



and TU increase at diminishing rate

(i) When $MU > 0$, then $MU (+ve)$

(ii) When $MU = 0$, then TU is Maximum

(iii) When $MU < 0$ than $MU (-ve)$ and TU falls

• Limitations / Exception of Law of DMU

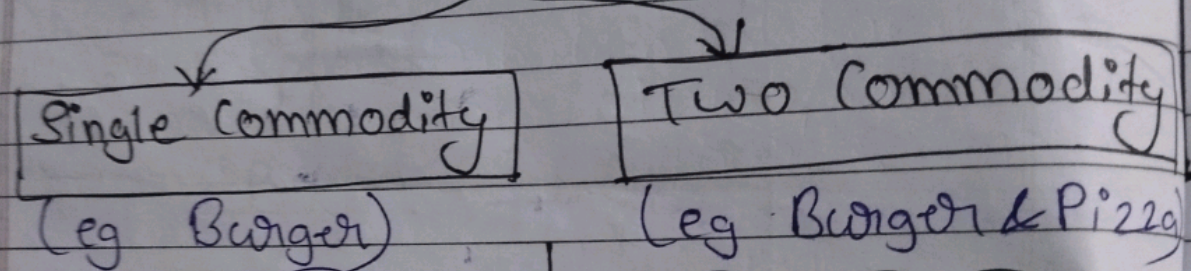
- (a) Prestigious goods
- (b) Hobbies
- (c) Habits etc

Units \uparrow MU \uparrow

* Consumer's Equilibrium * by Alfred Marshall

Alfred Marshall

Consumer gets maximum satisfaction by spending his entire income.



Single Commodity
(eg Burger)

$$MU = P_x$$

It can be \rightarrow MU_x or MU_M
 \rightarrow MU of Goods 'x'
 \rightarrow MU in terms of money

Two Commodity
(eg Burger & Pizza)

$$\frac{MU_x}{P_x} = \frac{MU_y}{P_y} = MU_M$$

\rightarrow Law of Equi Marginal Utility
No Diagram
No Schedule

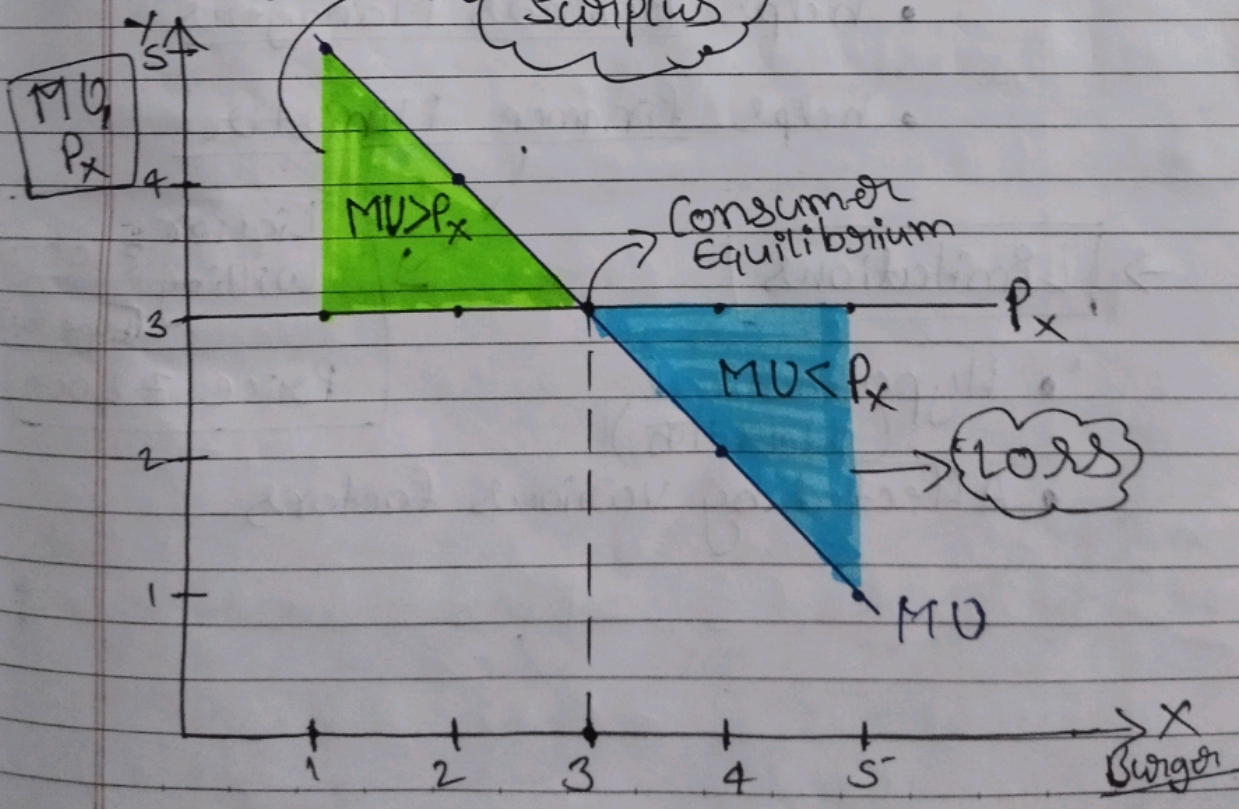
Single Commodity

Burger (units)	P_x (₹)	MU (₹)	Consumer Surplus
1	3	5	2
2	3	4	1
3	3	3	0
4	3	2	-1
5	3	1	-2

$MU > P_x$ (for units 1 and 2)
 Consumer equilibrium (at unit 3, $MU = P_x = 3$)
 $MU < P_x$ (for units 4 and 5)

Actual Price \downarrow
 Willing to pay \downarrow

Consumer Equilibrium ($MU = P_x$)



* Consumer Surplus

= $MU (-) P_x$

= Willing to Pay (-) Actual Price

→ This concept is based on law of Diminishing Marginal Utility.

→ At consumer's equilibrium, Consumer Surplus is zero.

→ Application

Willing ₹ 6
Price = ~~₹ 6~~
₹ 5

- helps Business Managers
- helps Finance Minister

→ Limitations

Liquor
Willing ₹ 19,000
Price ₹ 2,000
Huge Total

- Hypothetical (काल्पनिक)
- Affected by various factors

Burige
2
3
4
5
6

* Two Commodities *

(Burger & Pizza)

Let us assume

Price of Burger (P_x) = ₹ 1

Price of Pizza (P_y) = ₹ 2

Money Income (M) = ₹ 13

Burger	MU_x	$\frac{M_x}{P_x}$	Pizza	MU_y	$\frac{M_y}{P_y}$
1	10	10	1	40	20
2	9	9	2	36	18
3	8	8	3	32	16
4	7	7	4	28	14
5	6	6	5	24	12
6	5	5	6	20	10

$\frac{MU_x}{P_x} = \frac{MU_y}{P_y} = 10$ 1 Burger
6 Pizza

Total Expenditure = $(1 \times 1) + (6 \times 2)$
 $= 1 + 12 = 13$

Money Income

Consumer's Equilibrium

$\frac{MU_x}{P_x} = \frac{MU_y}{P_y}$ or $\frac{MU_x}{MU_y} = \frac{P_x}{P_y}$

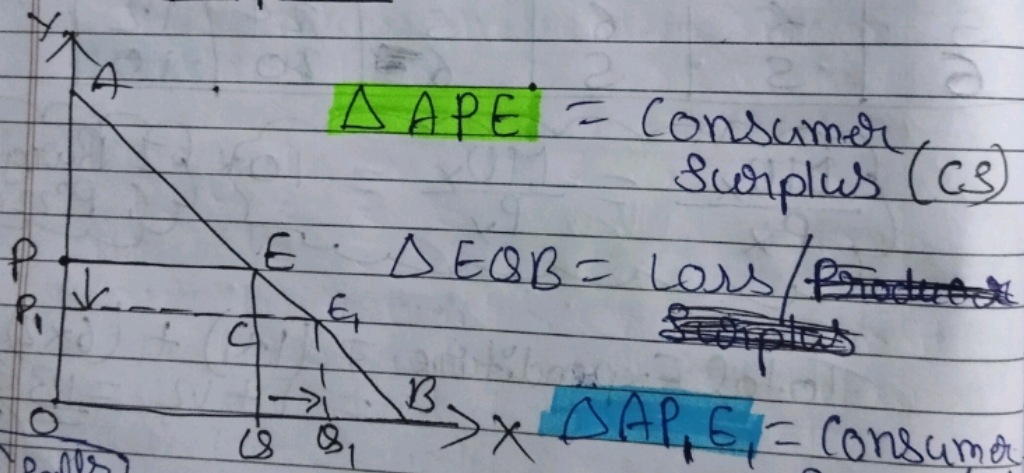
Q1 If $\frac{MU_x}{P_x} > \frac{MU_y}{P_y}$ then consumer will Increase the consumption of good X?

Sol: Increase

Q2 If $\frac{MU_x}{P_x} < \frac{MU_y}{P_y}$ then consumer will Decrease the consumption of good X?

Sol: Decrease

* Application based on consumer surplus



$\Delta ABE =$ Consumer Surplus (CS)

$\Delta ECE_1 =$ Loss / ~~Producer~~ ~~Surplus~~

$\Delta AP_1E_1 =$ Consumer Surplus (CS)

CS₁ (-) CS = PP_1EE_1 (increase in consumer surplus)
or
 $= PP_1EC + \Delta ECE_1$

Existing buyer's buy more products

New Buyer

When Price falls

consumer
option
Q1
Soln
Q2
Soln

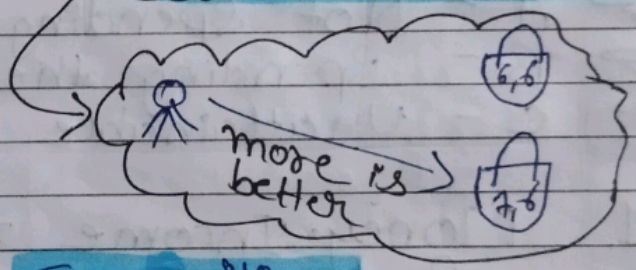
MU curve is also Demand curve

Area under MU curve is TU

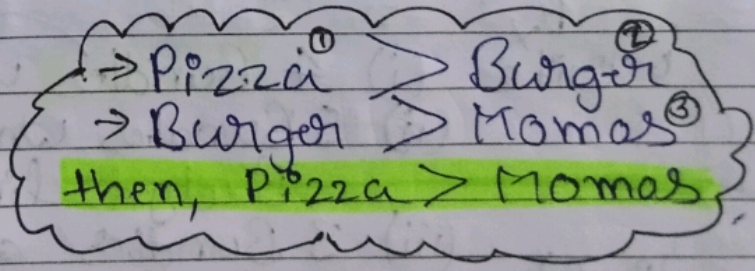
* Hicks and Allen *
(IC analysis)

① Assumption

- (a) consumer is Rational
- (b) consumer has Monotonic Preference



- (c) Choices are Transitive

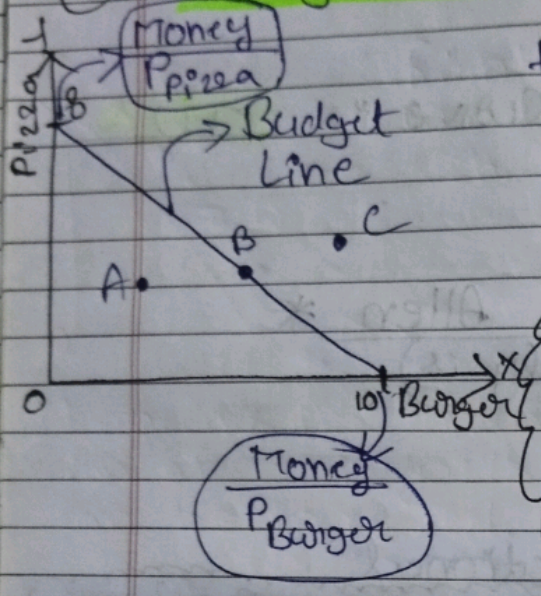


or Price Line

②

Budget Line

- Shows all combinations of two goods which the consumer can buy spending his entire given income.



Assume
Price Burger = ₹ 4
Price Pizza = ₹ 5
Money Income = ₹ 40

- ☐ A - Not spending the entire income
- ☐ B - Spending the entire income
- ☐ C - Unattainable

Q1 Money Income = ₹ 80

$P_x = ₹ 5$

$P_y = ₹ 4$

Set of two goods

- write (i) 4 Bundles which are unattainable
(ii) 5 Bundles which at below Budget line level.
(iii) 3 Bundles exactly on Budget line.

Sol (i) $(16, 1)$ $(25, 5)$ $(30, 10)$, $(35, 40)$

(ii) $(10, 6)$, $(12, 3)$ $(8, 7)$ $(6, 8)$ $(11, 5)$

(iii) $(8, 10)$ $(4, 15)$ $(12, 5)$

Imp
Budget
Downward
Slope

→ Budget Line Equation

$$\underbrace{P_x \cdot Q_x}_{\text{Expenditure on Goods X}} + \underbrace{P_y \cdot Q_y}_{\text{Expenditure on Goods Y}} = \underbrace{M}_{\text{Money Income}}$$

Total Expenditure = Money Income

→ Budget Constraint

$$P_x \cdot Q_x + P_y \cdot Q_y \leq M$$

or $P_x \cdot Q_x + P_y \cdot Q_y \neq M$

(Total expenditure cannot exceed Money Income)

Slope of Budget Line

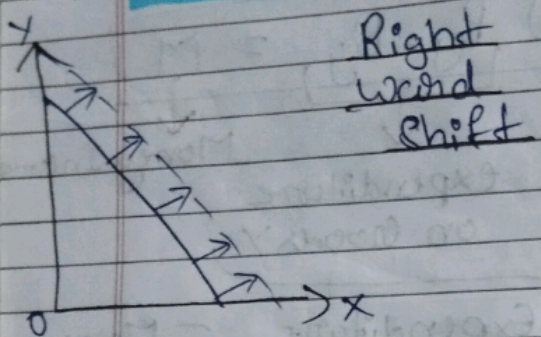
$$\frac{P_x}{P_y}$$

Ratio of Prices of Two goods

Budget Line
↓
Downward Sloping
↓
Slope is always negative

Market Rate of Exchange (MRE)

Shift in Budget line

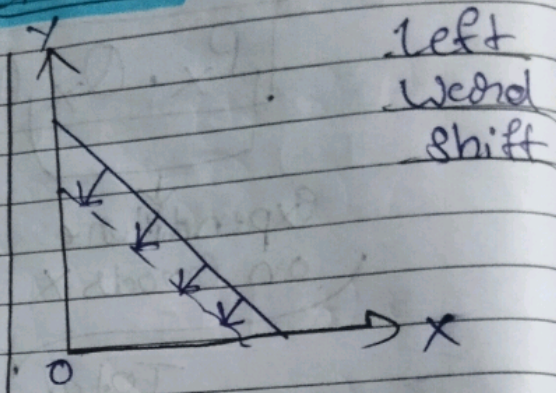


Right
ward
shift

It means the consumption of both goods can be increased.

Reasons

- ① Increase in Income
- ② Decrease in Price of goods



Left
ward
shift

It means that consumption of both goods can be decrease

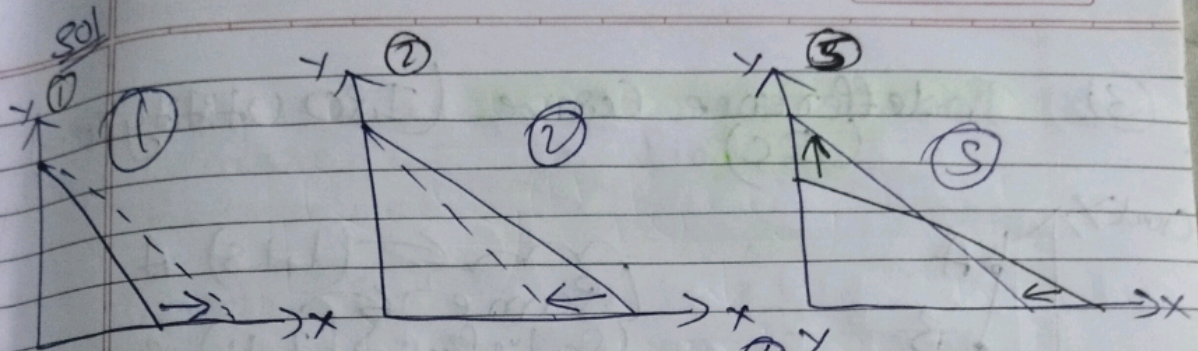
Reasons

- ① Decrease in Income
- ② Increase in Price of goods

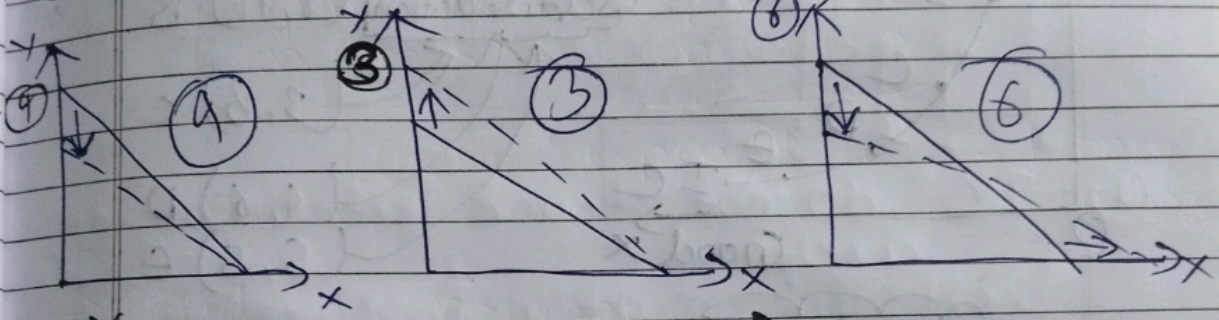
Q → Show the effect of following on Budget line?

- (i) Price of goods X falls
- (ii) " " " " X Rise
- (iii) " " " " Y falls
- (iv) " " " " Y Rise
- (v) " " " " X Rise & Goods Y falls
- (vi) " " " " Y Rise & Goods X falls
- (vii) " " " " (Y & X) falls and Income Increase
- (viii) Price of both goods as well as Income decrease

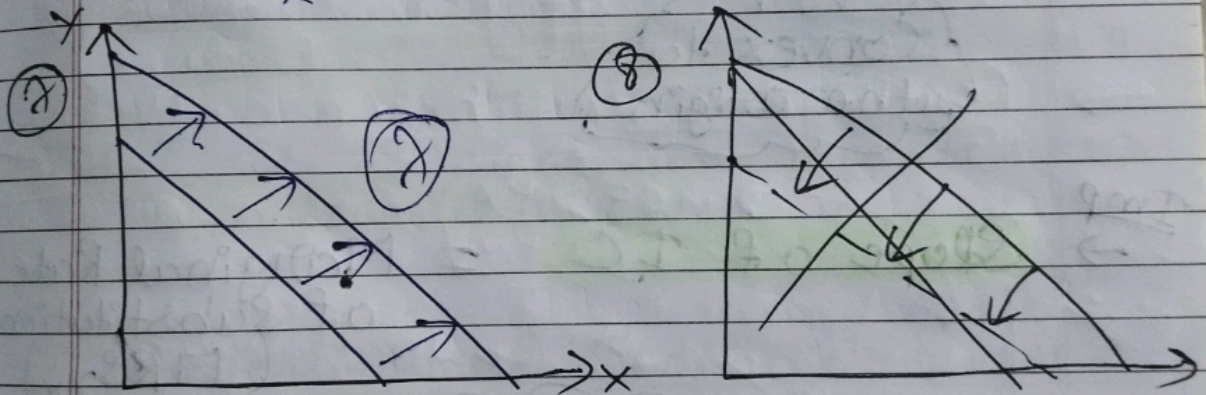
Left
Word
Shift



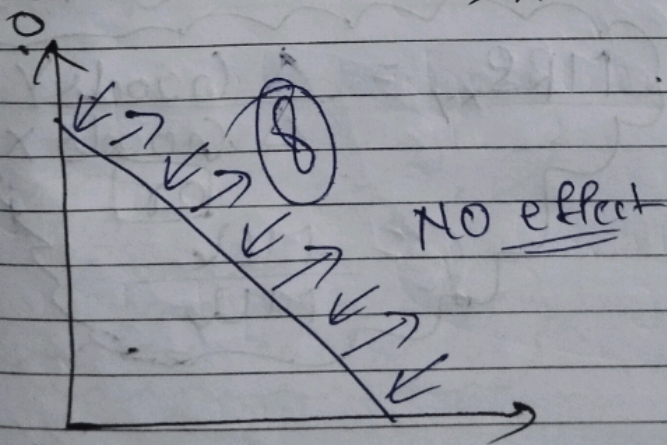
Cost
of both
decrease



Income
Price

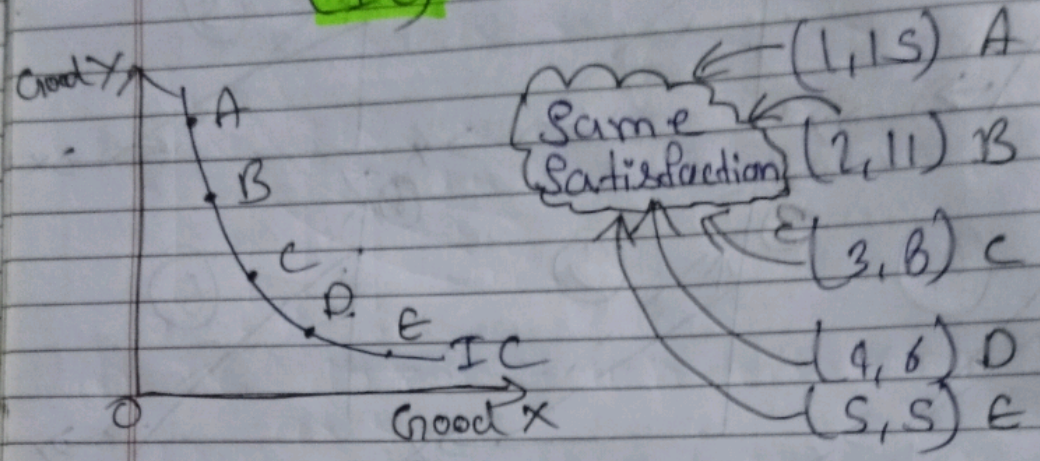


g on



Income
falls
Income
falls
Income
falls

③ Indifference Curve (ISO Utility Curve) (IC)



Convex to the origin

Imp \rightarrow Slope of IC = Marginal Rate of Substitution (MRS_{xy})

$$MRS_{xy} = \frac{\Delta \text{Goods Y}}{\Delta \text{Goods X}}$$

or

$$= \frac{MU_x}{MU_y}$$

\rightarrow
Sol

Q
Q

\rightarrow

①

②

→ Why IC is convex?
 Because of its slope, or
 Because of "Decrease" "Diminishing" MRS

Good x	Good y	MRS
1	15	—
2	11	4
3	8	3
4	6	2
5	5	1

Q IC is concave because of Increasing MRS

Q IC is straight line because of Constant MRS

→ Properties of Indifference Curve

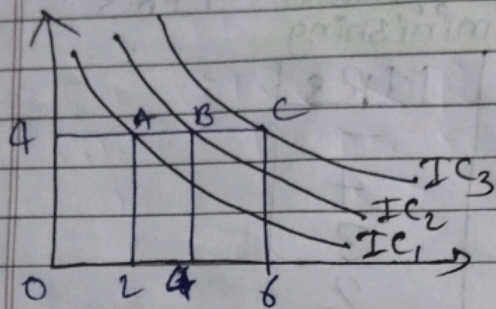
① IC is downward sloping and convex to the origin.

Because to gain one unit of goods x, we have to sacrifice same units of goods y

because of diminishing MRS

② Two IC can never intersect each other.

③ Higher the IC, higher the satisfaction.



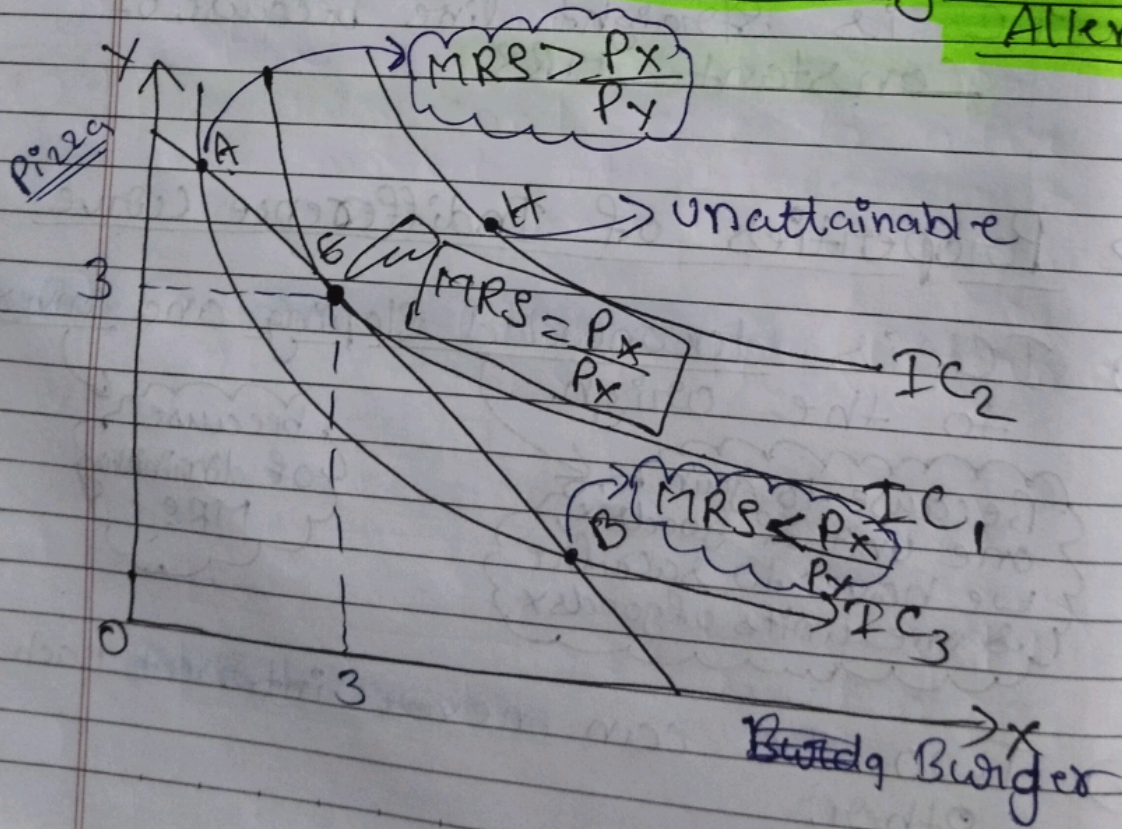
$$C > B > A$$

or

$$IC_3 > IC_2 > IC_1$$

④ IC do not touch either of the axes.

→ Consumer Equilibrium by Hicks & Allen



*

①

②

③

④

Q 1

Q 2

*** Condition 1

Slope of IC = Slope of Budget line
 $MRS = \frac{P_x}{P_y}$

when $\frac{MU_x}{MU_y} = \frac{P_x}{P_y}$

> When Budget line is Tangent to IC

Condition 2

MRS should be diminishing i.e. IC "should be convex"

* Analysis

- ① At point A, $MRS > \frac{P_x}{P_y}$
- ② At point E, $MRS = \frac{P_x}{P_y}$
- ③ At point B, $MRS < \frac{P_x}{P_y}$
- ④ At point H, it is unattainable.

Q1. If two goods are Perfect Substitutes then IC is Straight line

Q2. If two goods are Perfect complementary goods then IC is L-shaped or Right angle

Q3 IF $MRS > P_x/P_y$ then consumers will Increase the consumption of goods X. (ii)

Q4 IF $MRE < P_x/P_y$ then consumers will Decrease the consumption of goods X.

— X — X — X — X —

Unit-3 : Supply (assume we are Producer)

① Supply - Amount of goods ~~etc~~ or services that a producer is willing and able to offer to the market at various prices during a given period of time

FLOW Concept

② Factors affecting Supply (Determinants of Supply)

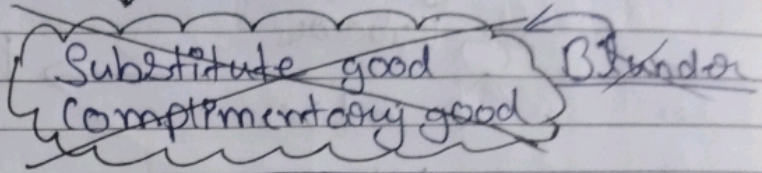
(i) Price of the Goods (P_x)

$P_x \uparrow \quad S_x \uparrow$

$P_x \downarrow$ or $S_x \downarrow$

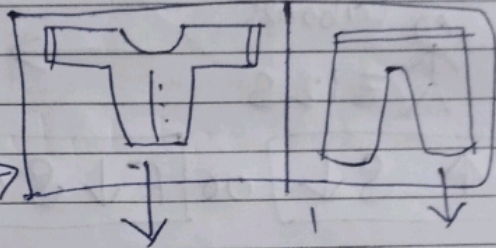
Direct Reduction (+ve)

(ii) Price of Related goods (P_r)



e.g. → Levis

Land (Resources) →

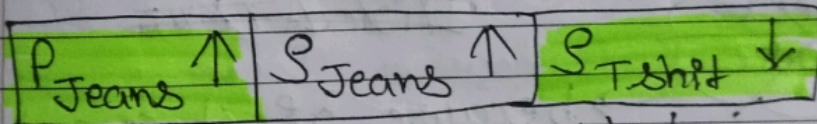


Good concerned or

Related good (competitive good) or

Related good (competitive good)

Good concerned (Study keana good ke)





(Price of Related goods \uparrow)

(Supply of Good concerned \downarrow)

Inverse
-ve

(iii) Cost of Factors of Production (F)
(eg Labour, Raw Material, Input etc)

Labour \rightarrow Supply ₹120
 ₹100

Now, Labour \rightarrow Supply \downarrow
 ₹125

$F \uparrow S \downarrow$ or $F \downarrow S \uparrow$

Inverse
-ve

(iv) Technology (T)

- Advanced Technology :- $S \uparrow$
- obsolete Technology :- $S \downarrow$


~~Direct~~
~~Inverse~~

~~Direct & Inverse~~

\rightarrow because of it cannot be Quantitative

(v) Others factors (O)

(a) Excise duty - Tax on Manufacture

Manufacture cost 100 \rightarrow ₹120
 Tax 20 \rightarrow Supply ₹130
 Now, Tax 30 \rightarrow ₹130 

Tax \uparrow Supply \downarrow

Inverse

(b) Subsidy - $\boxed{\text{Subsidy} \uparrow \quad S_x \uparrow}$
Direct

(c) Nature of Competition

$S_x \uparrow$ \rightarrow Perfect (Large No. of Seller)
 $S_x \downarrow$ \rightarrow Monopoly (Single Seller)

(d) Number of Firms

\rightarrow Large - $S_x \uparrow$
 \rightarrow Small - $S_x \downarrow$

③ $\boxed{S_x = f(P_x, P_R, F, T, O)}$ Supply function

Direct relation
 "Assumption (ceteris paribus)"
 (constant)

Law of Supply

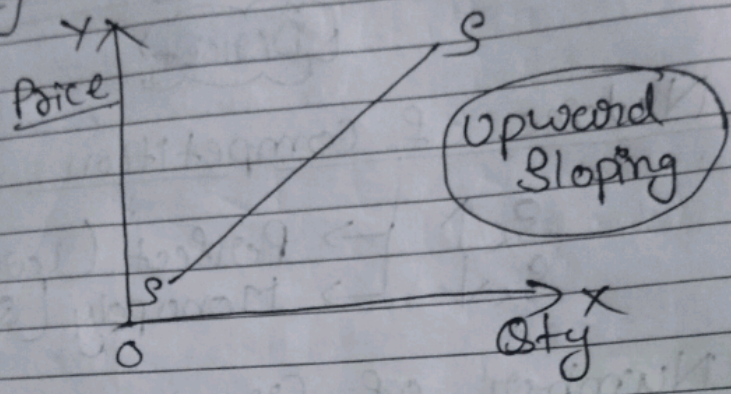
$P_x \uparrow \quad S_x \uparrow$
 $P_x \downarrow \quad S_x \downarrow$

Direct Relation

~~Quantitative Statement~~
 Qualitative Statement

④ Supply schedule & Supply curve

Price	Qty
10	105
15	175
20	260



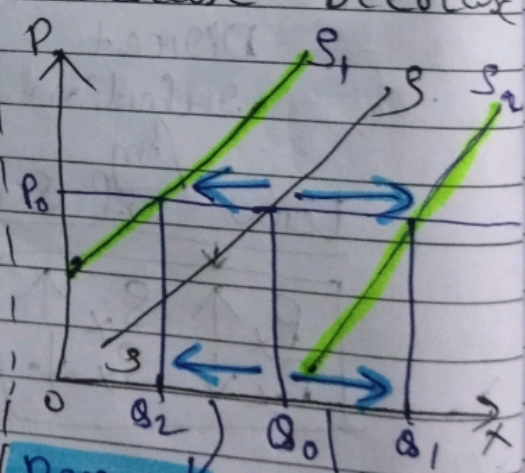
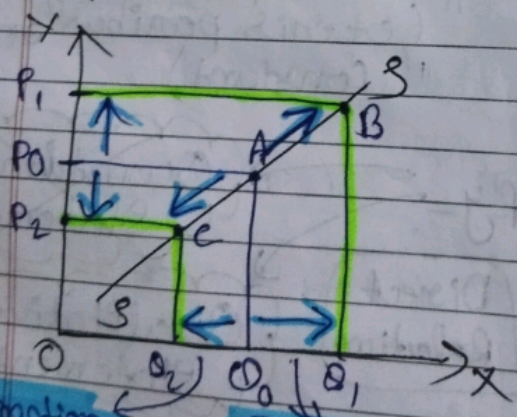
⑤ Change in Quantity Supply

Change in Supply

$$S_x = f(P_x, P_R, F, T, O)$$

Expansion Contraction

Increase Decrease



Contraction
↓
Downward movement along supply curve (AC)

Expansion
↓
Upward movement along supply curve (AB)

Decrease
↓
Leftward shift

Increase
↓
Rightward shift

- Q. H
- (i)
- (ii)
- (iii)
- (iv)
- (v)
- (vi)
- (vii)

- ⑥
- (i)

- (ii)

curve

Q. How does the following affect Supply curve?

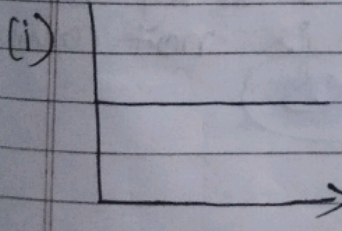
- | | | |
|-------|---------------------|-------------------------------------|
| (i) | $F \downarrow$ | - Rightward Shift ($S \uparrow$) |
| (ii) | $P_r \uparrow$ | - Leftward Shift ($S \downarrow$) |
| (iii) | Advanced Technology | - Rightward Shift |
| (iv) | Tax \downarrow | - " |
| (v) | Subsidy \uparrow | - " |
| (vi) | No. of firms | - Leftward Shift |
| (vii) | $P_x \uparrow$ | - Expansion ($S \uparrow$) |

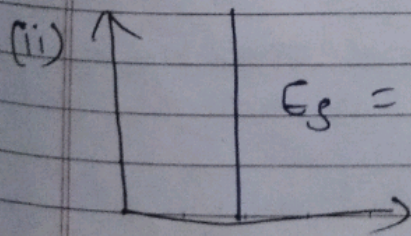
⑥ Price Elasticity of Supply (E_s)

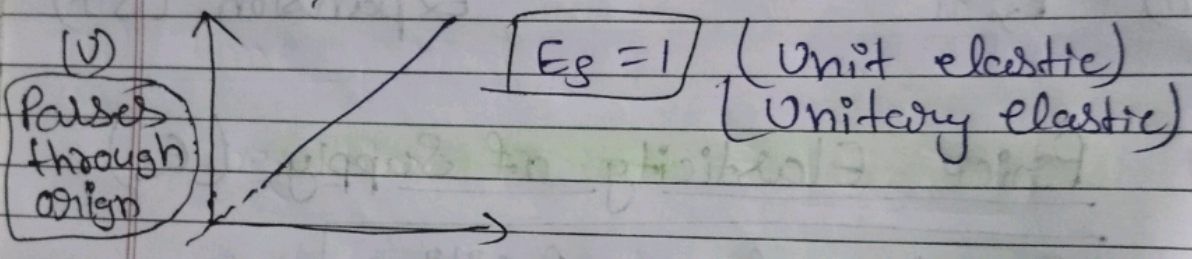
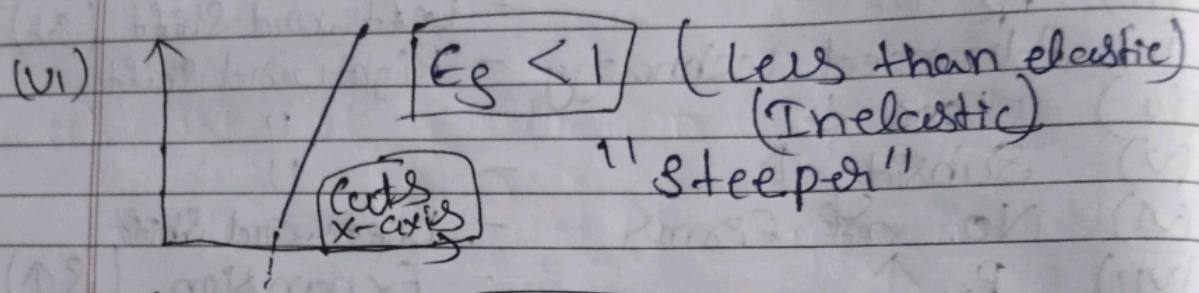
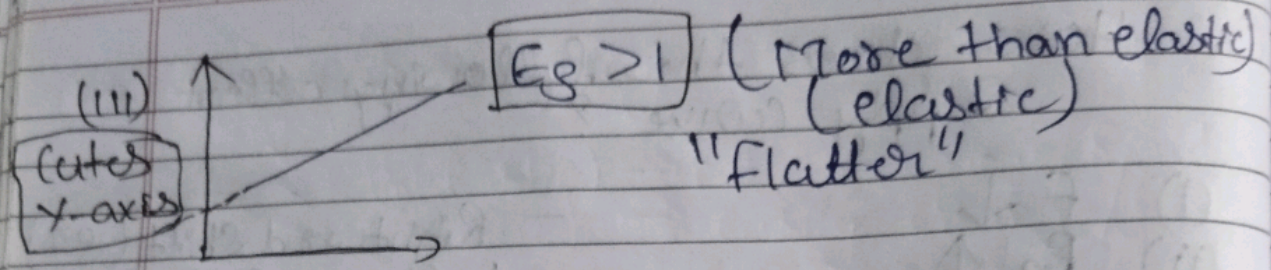
E_s is always positive.

All formulas & all degrees are same as E_d .

→ Degrees

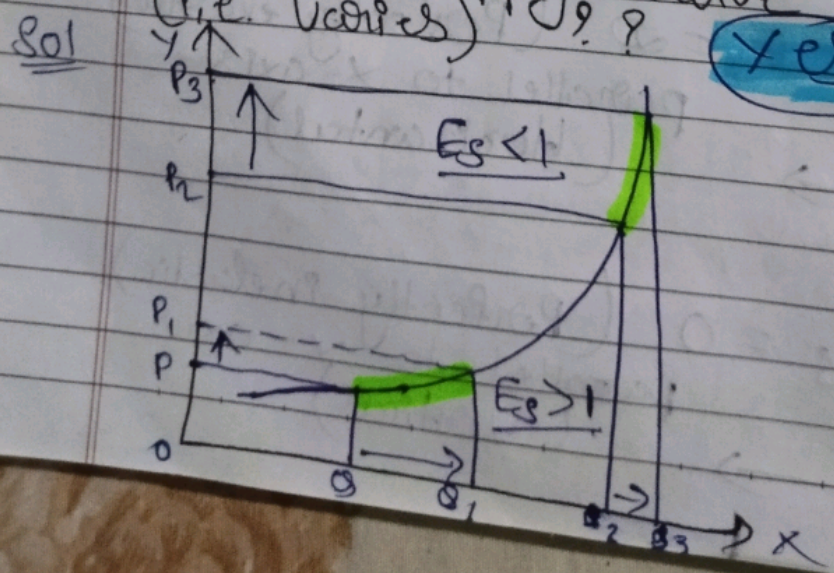
(i)  $E_s = \infty$ (Perfectly elastic)
parallel to x-axis
(Horizontal)

(ii)  $E_s = 0$ (Perfectly inelastic)
parallel to y-axis
(Vertical)



Q1 E_s of supply curve passing through origin & making 45° angle is $= 1$
 $E_s = 1$

Q2 Is it possible that elasticity on same supply curve is not constant (i.e. varies)? Yes



→ Formulas

(i) Point elasticity - $\frac{\Delta Q}{\Delta P} \times \frac{P_0}{Q_0}$

$\frac{\% \Delta Q}{\% \Delta P}$ or $\frac{Q_1 - Q_0}{P_1 - P_0} \times \frac{P_0}{Q_0}$

(ii) Arc elasticity - $\frac{Q_1 - Q_0}{Q_1 + Q_0} \times \frac{P_1 + P_0}{P_1 - P_0}$

Q $Q = -100 + 10P$
Find E_s , $P = ₹15$

sd Assume, $P_0 = ₹15$, $Q = 50$ units
 $P_1 = ₹30$, $Q_1 = 200$ units

$$E_s = \frac{Q_1 - Q_0}{P_1 - P_0} \times \frac{P_0}{Q_0} \Rightarrow \frac{200 - 50}{30 - 15} \times \frac{15}{50}$$

$$= \frac{150^3}{15} \times \frac{15}{50} = \underline{\underline{3}}$$

* Factors affecting elasticity of Supply

$E_s < 1$ (inelastic) → not easily change / Rigid
 $E_s > 1$ (elastic) → easily change / flexible

(i) Cost of production (expected)

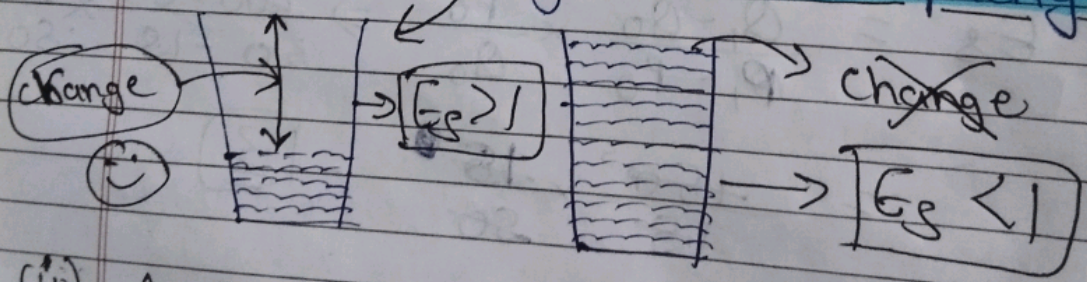
Production ↑ (Cost ↑) "Supply inelastic"

(ii) Time period

Long time period → $E_s > 1$

Short time period → $E_s < 1$

(iii) Supply is more elastic if firm are not working to full capacity.



(iv) Availability of Raw Materials

→ Easily available → $E_s > 1$
 → Not easily available → $E_s < 1$

Equilib
 Price
 Minimum
 Producer
 Sell

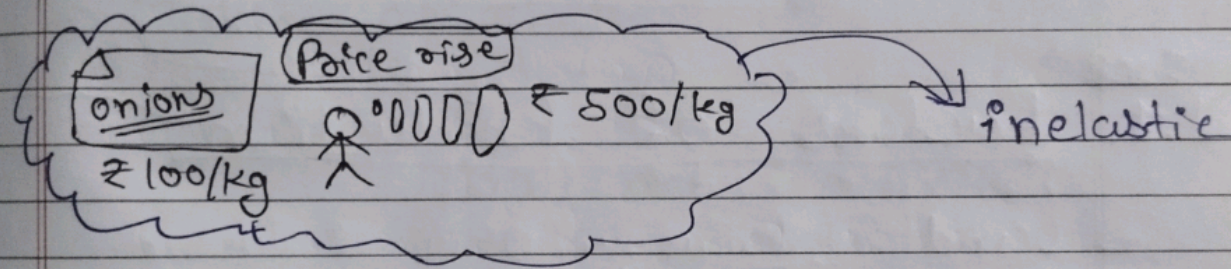
(v) Ease of factor substitution

- Easy → $E_s > 1$
- Hard → $E_s < 1$

(vi) Mobility of factors (Mobile = Movement)

- Easily mobile → $E_s > 1$
- Not easily mobile → $E_s < 1$

(vii) Future Expectation



(7) EQUILIBRIUM & SOCIAL EFFICIENCY

