

# Ch- Theory of Production

## 1 Production

→ wider sense in Economics.

→ It is a process by which man **Utilizes** { Converts } the resources of nature so as to make them satisfy **human wants**.

→ Making of chair

(+)

Services of Doctor.

**BOTH** are considered as **PRODUCTION**

→ Production can also be defined as **Creation / Addition of Utility**.

i.e., production is nothing but Creation of Utilities in form of **Goods** and **Services**.

→ Production does not mean Creation of Matter.  
(i.e., Man cannot create matter)

Eg:- Man can create table, but not wood. **\***  
{ **\* Matter** }

→ production is creation of **Utility**.

form utility

Place utility

Time utility

personal utility.

Date / /

## ② Factors of Production

- Land ] → **Primary** original factor.
- Labour ]
- Capital → **Produced** factor
- Entrepreneur.

### Ⓐ **LAND**

→ Wider sense :- ALL FREE-GIFTS OF NATURE (Soil, water, Air, Mountains, Rivers etc)

→ Cannot be created, nor destroyed

→ Its usefulness depends on **HUMAN EFFORTS**

→ **passive** factor (i.e., Not Active)

→ Heterogeneous (अभिन्न / अलग)

→ Land **cannot be shifted** from one place to another.

→ Supply of LAND is **PERFECTLY INELASTIC**

(i.e., fixed / constant)

③

**LABOUR**

Mental

(+)

Physical

Exertion

to produce goods &amp; services.

→ It is an **active** factor.→ It may not be productive.→ work done for sake of pleasure or love.NOT LABOUR  
(House wife)→ work done for money → **LABOUR**

House help

→ Labour is **PERISHABLE** i.e., a labourer cannot store his labour for tomorrow work.

→ Labour has poor Bargaining Power.

→ Labour is **MOBILE**

# → Supply of Labour & Wage Rate Relation.

$W_R(\uparrow)$       $S_L(\uparrow)$      leisure time ( $\downarrow$ )

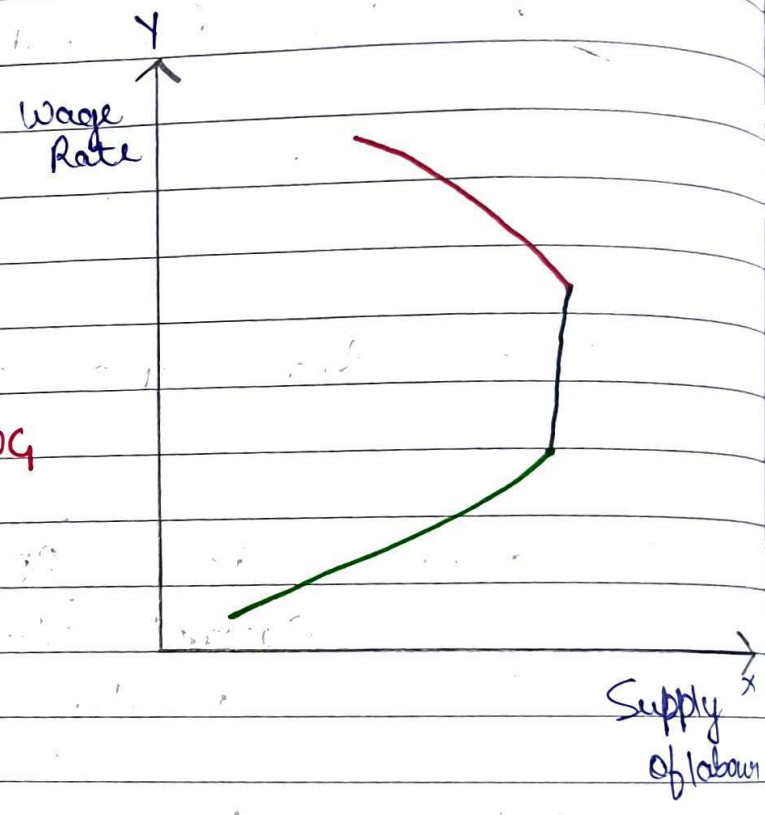
BUT after certain point Even if

$W_R(\uparrow)$  but  $S_L$  does not increase & they prefer leisure time.

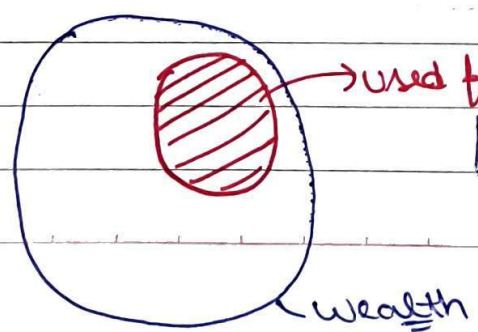
$S_L(\downarrow)$      leisure( $\uparrow$ )

Backward Bending Curve

NOT UPWARD SLOPING



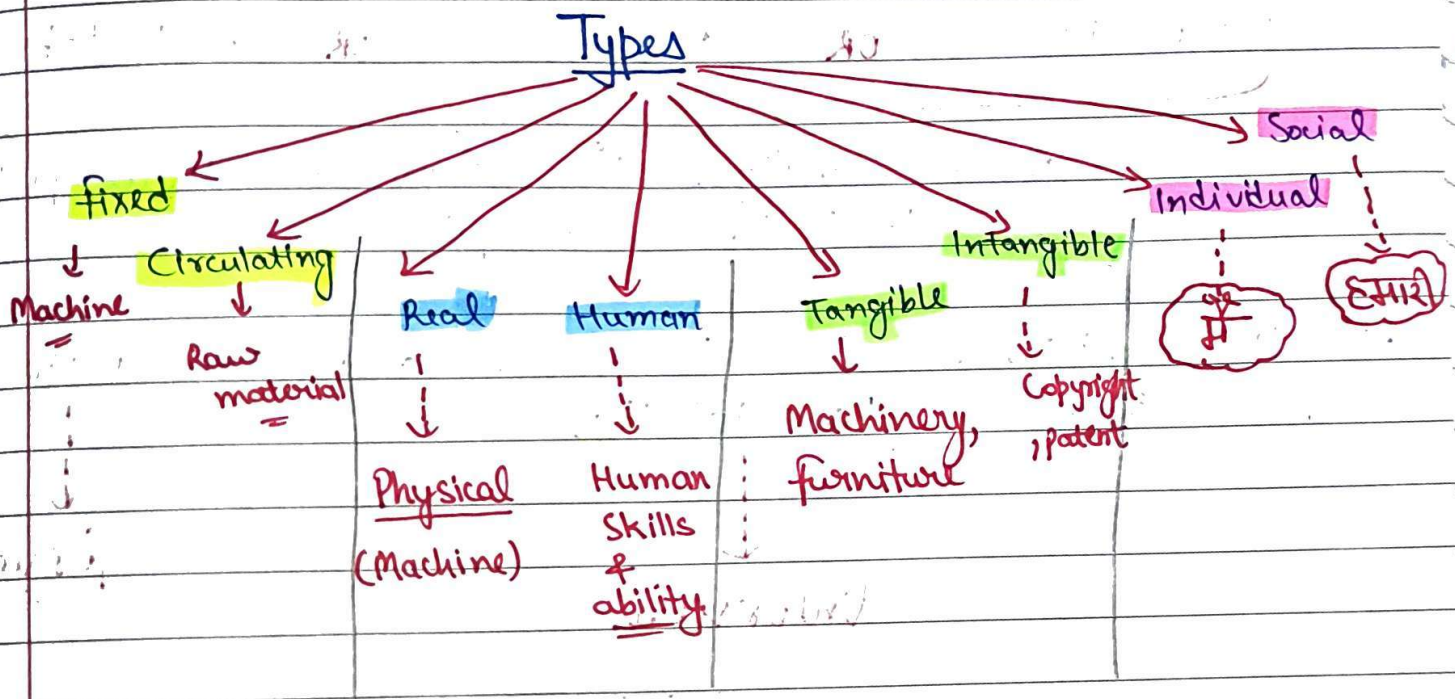
(C) **CAPITAL** (Produced factor)



→ used for further production of wealth.

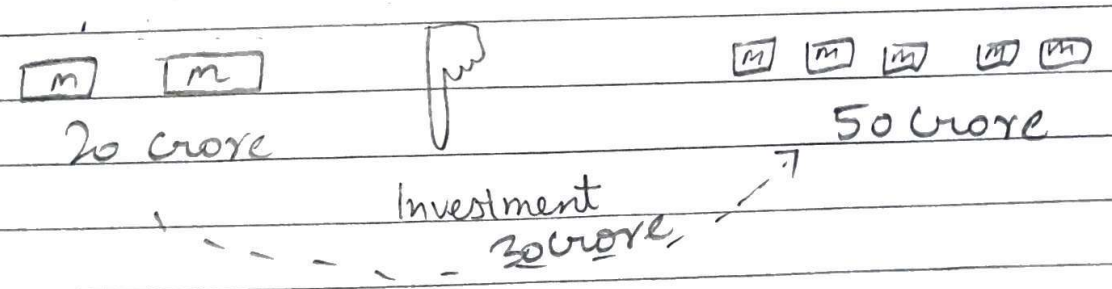
**CAPITAL**

- It is a result of **SAVINGS**.
- It is a **STOCK** Concept.
- If some resources (wealth) are lying **idle**; then these are **NOT** part of **Capital**.
- Capital is **PRODUCED MEANS** of production.

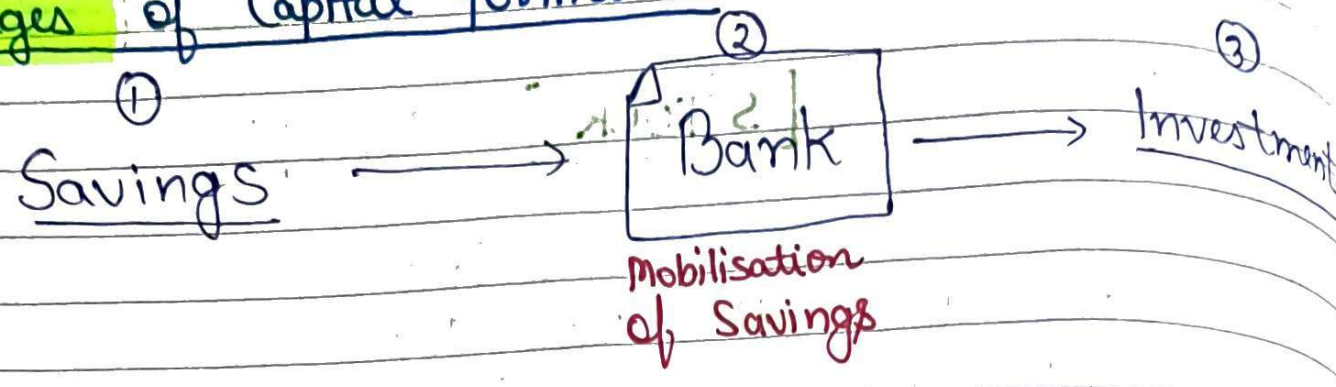


→ Capital formation = **INVESTMENT**

i.e, Sustained Increase in **Stock of real Capital**.



→ Stages of Capital formation.



**(D) ENTREPRENEUR**

→ Organiser OR Manager OR Risk taker.

who mobilizes the above ~~the~~ three factor (land, labour & capital)

→ He Initiate the Business and takes Risk & Bears Uncertainty.

↓  
Unforeseen.

↓  
foreseen

→ Schumpeter - INNOVATION is the most important function of Entrepreneur.

→ Frank Knight - Profit is the reward of Bearing Uncertainties.

# Enterprise objectives

## (i) Organic Objective

→ 4<sup>th</sup> Survival and Growth & Expansion.

→ R-L Morris.

Utility function.

Owners  
(profit, market share, Reputation)

Management  
(Salary, power, status, job security)

↓  
they want to maximise their utility function

↓  
they want to maximise their utility function.

**DIVERGENCE**

GROWTH in the size of firm.

☺ **CONVERGENCE** ☺

## (ii) Economic Objective

PROFIT MAXIMISATION

Link with COST chapter

**Profit क्या है ?**

Accounting Sense :- Profit = Total Revenue (-) Explicit Cost

Economic Sense :- Profit = Total Revenue (-) Economic Cost.

<p><u>HA SIMON</u> Only Reasonable profit</p>	<p><u>Baumol's theory</u> <b>SALES</b> maximisation.</p>	<p><u>AA Berle &amp; GC Means</u> <u>Williamson's Theory</u> Managers want to enjoy discretionary powers.</p>	<p><u>Cyert &amp; March</u> profit (+) production goals (+) Inventory goals (+) Sales goals (+) Market share goals.</p>
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(iii) **Social Objectives**

- Unadulterated goods.
- Avoid anti social practices.

(iv) **Human Objectives.**

- provide fair deals to employees
- develop new skills & abilities.



## (v) National Objectives

- Remove Inequality.
- help the country to become Self-reliant

\* Various objectives may conflict with each other.

### \* Enterprise Constraints \*

- lack of knowledge & Information
- Restrictions Imposed by State in public interest.
- Infrastructural Inadequacies.
- changes in Business & Economic Conditions.
- Events - Eg. Inflation, Interest Rates.

### \* Enterprise problems \*

- problems relating to objectives - objectives are multifarious.  
i.e., Conflicting.
- problems relating to location & size of plant.
- problems relating to Selecting & Organising physical facilities.
- problems relating to FINANCE.
- problems relating to Organisation Structure.

- Problems relating to **Marketing**
  - ↓
  - 4Ps: price, product, place, promotion.
- Problems relating to **legal** formalities.
- problems relating to Industry Relations.

# \* Production function \*

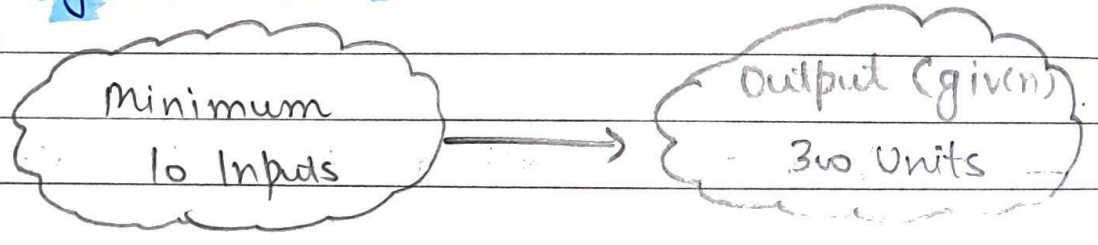
$$Q = f(F_1, F_2, F_3, \dots)$$

↓
↓

desired Output
factor Inputs.

Dependent = f (Independents)

- It is a relationship between Inputs and Output.
- Basically it can be defined as **minimum quantities** of various Inputs that are required to yield **given Output**.



## → Assumptions :-

- Above relationship is for **specific Time period** only.
- Technology remains **Constant**.
- In production function we assume that the **given**

output is always maximum.

Short period  
or Short Run

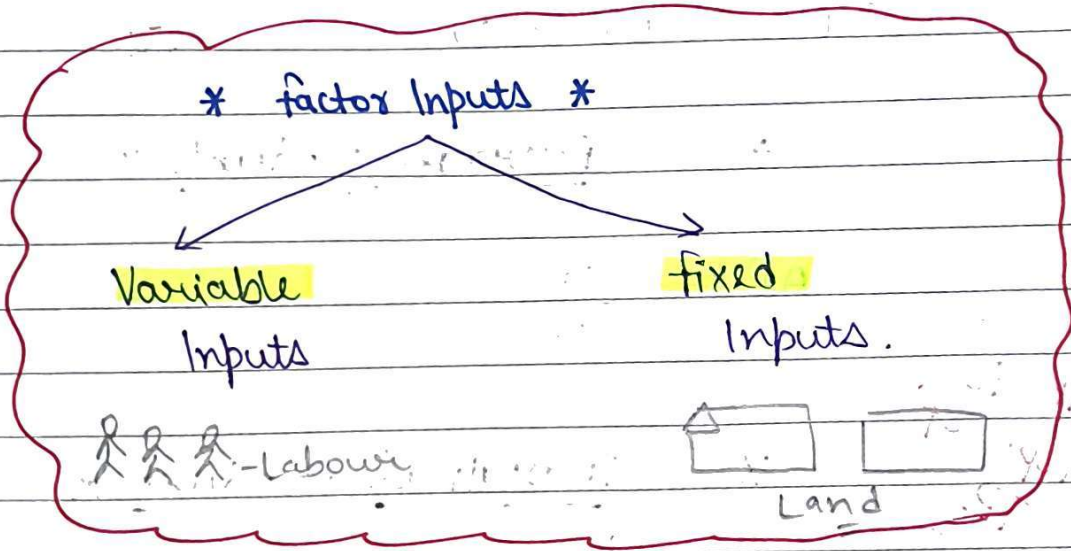
- Atleast 1 Input (factor) is **FIXED**.
- Other factors are Variable

Returns to factor

long period  
or long Run.

- All the factors (Inputs) are **VARIABLE**

Returns to Scale.



→ Paul H Douglas and C.W Cobb.

- Studied the production function of Manufacturing Industries.
- production function (Cobb-Douglas)

$$Q = K \cdot L^a \cdot C^{(1-a)}$$

Output  $\leftarrow$   $Q$   
 Labour Quantity  $\rightarrow$  variable  $\leftarrow$   $L^a$   
 Capital Quantity  $\rightarrow$  fixed  $\leftarrow$   $C^{(1-a)}$

$k, a$  are positive constants.

- Labour - 75% ( $3/4^{\text{th}}$ )
- Capital - 25% ( $1/4^{\text{th}}$ )

\* Total product \*

→ Total Output produced with use of given Inputs.

→  $TP = \sum MP$

→  $TP = AP \times N$

\* Average product \*

$$AP = \frac{TP}{N}$$

MP is slope of TP.

\* Marginal product \*

→ It is the additional product with Every additional unit of variable Input.

→  $MP = \frac{\Delta TP}{\Delta N}$  or  $MP_N = TP_N - TP_{N-1}$

\*  $N = \text{No. of Variable Inputs.}$

Short Run

	LAND fixed factor	LABOUR variable factor	TP	AP	MP
	1	0	0	—	—
Stage 1	1	1	4	4	4
	1	2	10	5	6
	1	3	18	6	8
	1	4	24	6	6
Stage 2	1	5	28	5.6	4
	1	6	30	5	2
	1	7	max 30	4.2	0
	1	8	28	3.5	-2
Stage 3	1	9	24	2.6	-4

## LAW OF VARIABLE PROPORTION.

Stage 1

Increasing Returns to factor.

- TP increases at increasing rate.
- MP increases & reaches maximum (point of inflexion)

- Indivisibility of factors. (R)
- Specialisation.
- Efficiency of fixed factors.

**Stage II**

Diminishing Returns to factor.

- TP increases at diminishing rate & reaches maximum.
- MP falls and reaches 0.
- After point of Inflexion fixed factors become inadequate i.e, loss of Efficiency.

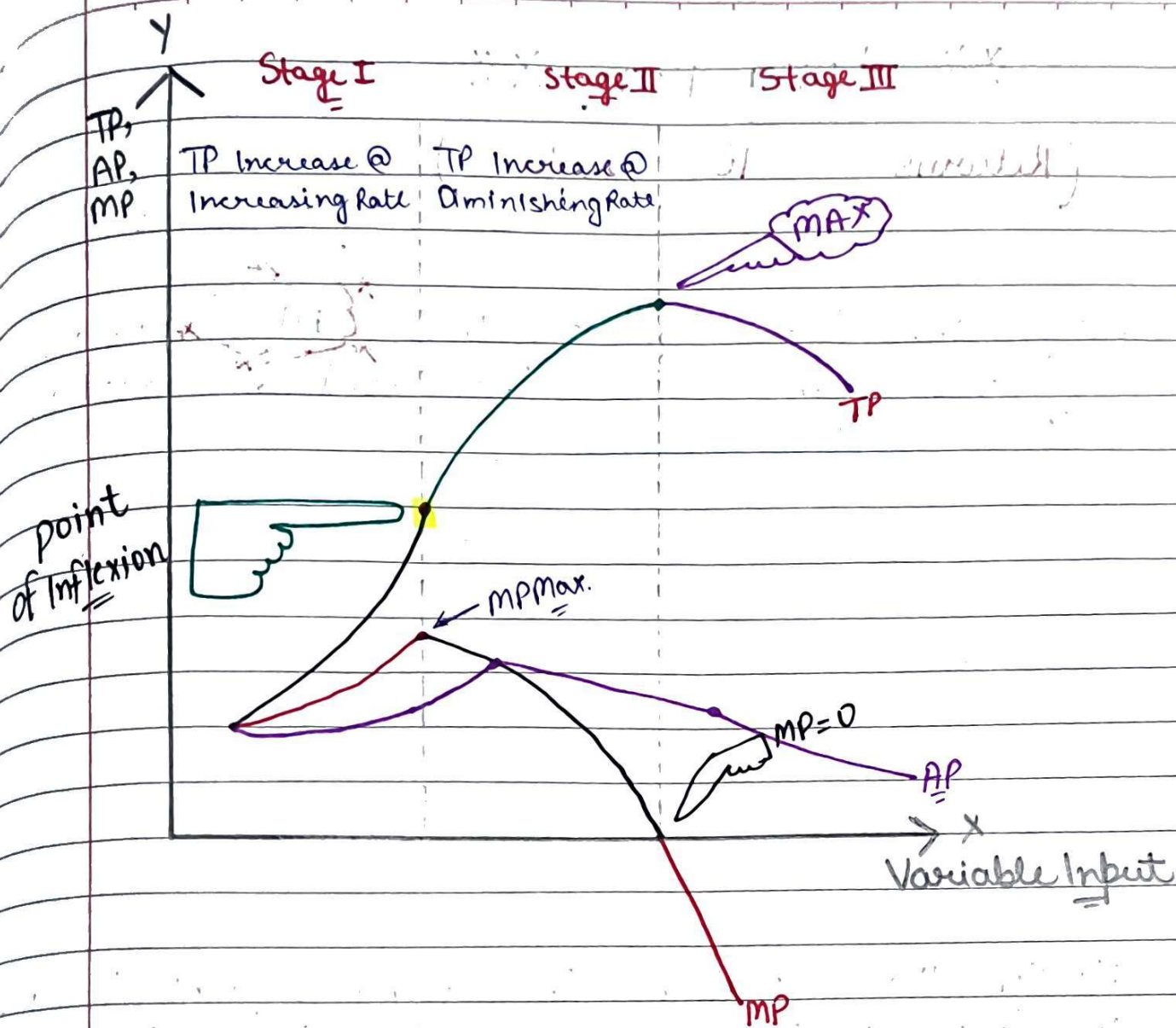
**Stage III**

Negative Returns to factor.

- TP falls
- MP becomes negative.
- Quantity of Variable factor becomes too Excessive relative to fixed factor.   
 (poor Coordination)

(\*) Stage I & Stage III are Stages of Economic Absurdity / Non-Sense.   
 Rational producer will always produce in Stage II.

(\*) ...



### Relationship of AP & MP

- when  $MP > AP$  ; then AP increases.
- when  $MP = AP$  ; then AP is Maximum.
- when  $MP < AP$  ; then AP falls.

## \*\* Long Run \*\*

(Returns To Scale)

Scale of production ↑

→ change in scale means that **ALL** factors of production are increased/decreased in **SAME PROPORTION**.

Sg	Inputs	Output	
	1L + 2K	100 Units	<div style="display: flex; flex-direction: column; align-items: center;"> <div style="margin-bottom: 5px;">} 120 Units</div> <div style="margin-bottom: 5px;">} 220 Units</div> <div style="margin-bottom: 5px;">} 430 Units</div> <div style="margin-bottom: 5px;">} 740 Units</div> <div style="margin-bottom: 5px;">} 120 Units</div> </div>
	2L + 4K	220 Units	
	4L + 8K	430 Units	
	8L + 16K	740 Units	
	16L + 32K	860 Units	

→ Initially there will be increasing returns to scale, then constant returns to scale and finally decreasing returns to scale.

[No negative returns to scale]

### → Cobb & Douglas

$$Q = K L^a C^b$$

↓  
Output

↓  
Labour

↘  
Capital

K, a, b are positive constants.



→ Increasing Returns to Scale:-

$a + b > 1$

% change in Output



% change in all Inputs

→ Constant Returns to Scale:-

$a + b = 1$

% change in Output

=

% change in all Inputs.

→ Decreasing Returns to Scale:-

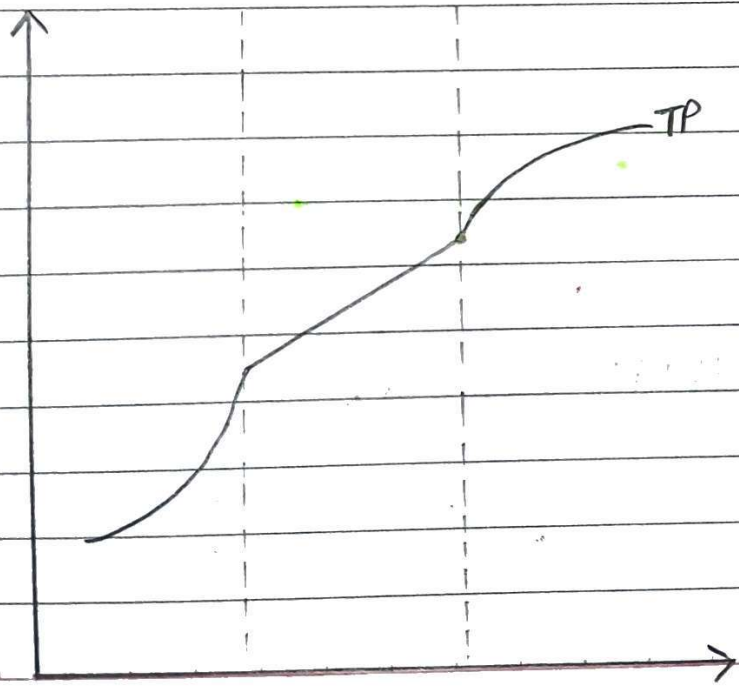
$a + b < 1$

% change in Output

<

% change in all Inputs.

\* Constant Returns to Scale is also known as Linear Homogeneous production function.



# \*\* PRODUCT OPTIMISATION \*\*

①

Equal product Curve

or

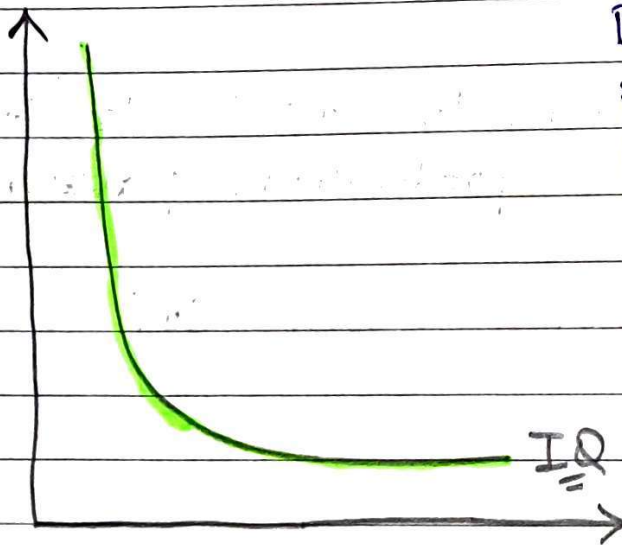
Production Indifference Curve

or

Iso product Curve

Input A	Input B	Output	Marginal Rate of Technical Substitution
1	12	100 Units	N.A
2	8	100 Units	4
3	5	100 Units	3
4	3	100 Units	2
5	2	100 Units	1

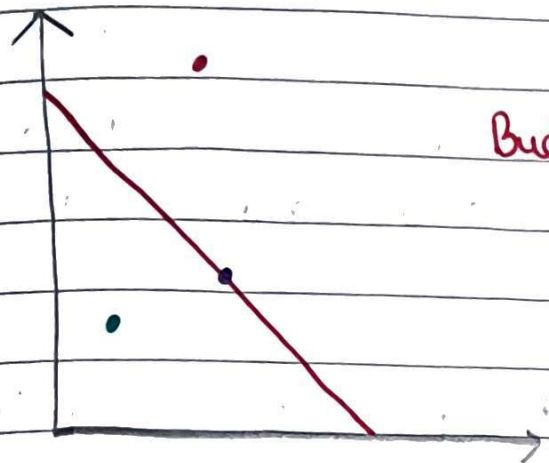
Convex



Diminishing MRTS is the reason of Convexity.

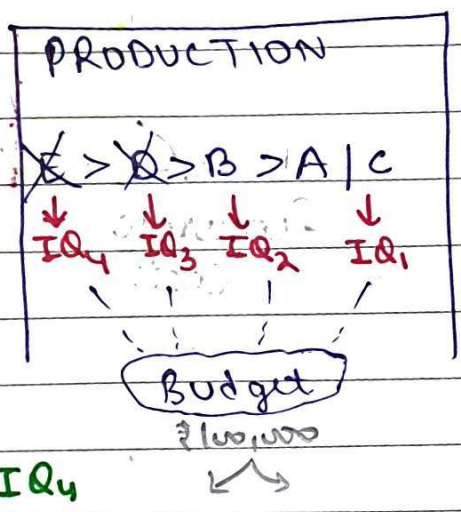
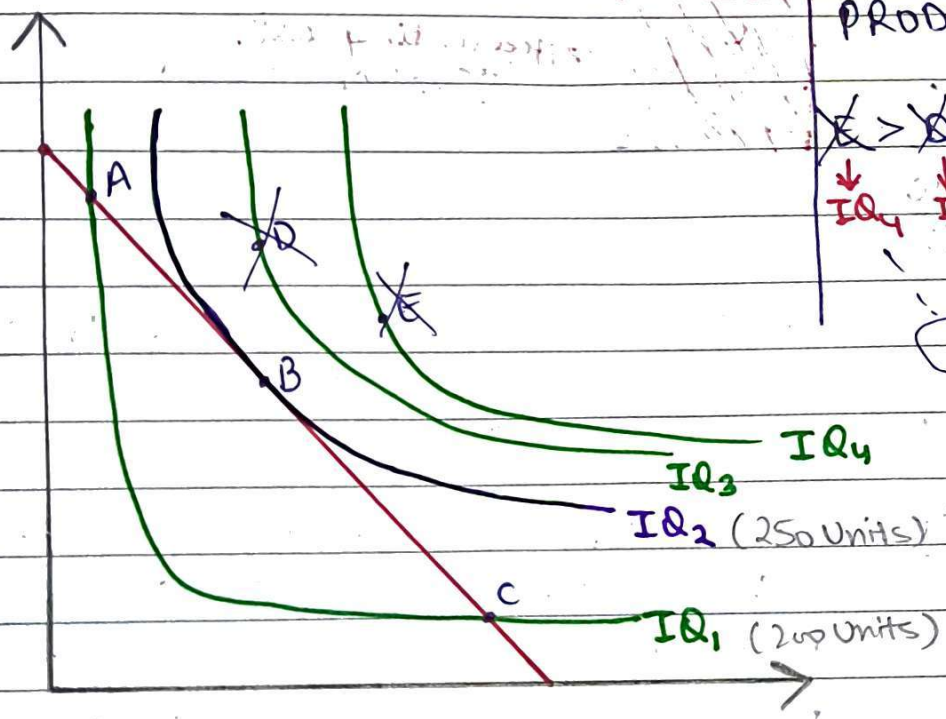
\* MRTS is SLOPE of IQ.

② Iso-Cost OR Equal Cost lines.



Budget line of producer.

③ Product Optimisation.



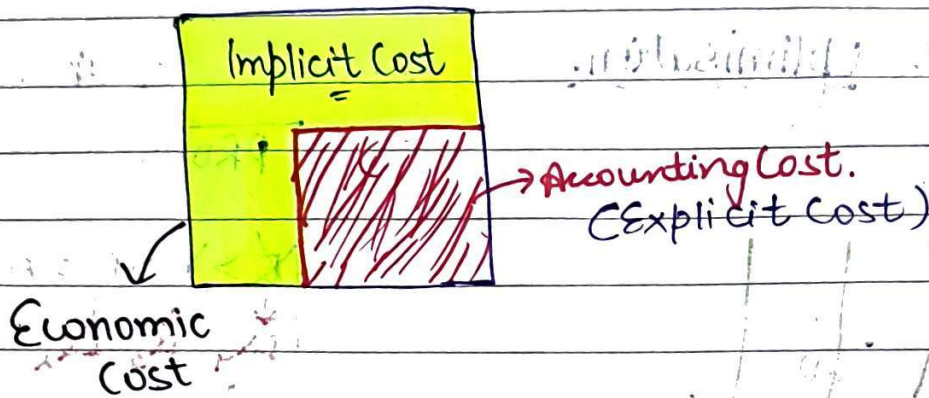
Point B is product Optimisation point.

# Ch:- Theory of Cost

## ① Economic Cost & Accounting Cost

→ Accounting Cost is the Cost which is accounted for i.e, recorded in books of Account, Eg. all payments. It is also known as Explicit Cost.

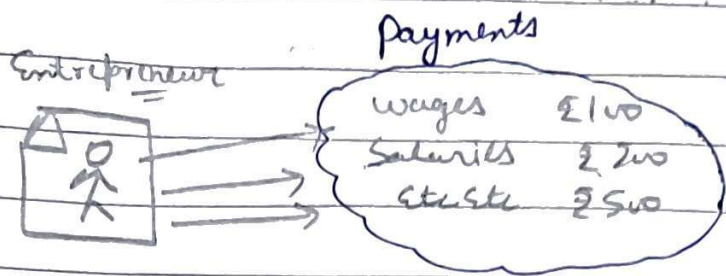
→ Economic Cost <sup>Includes</sup> not only Accounting Cost but also Implicit Cost.



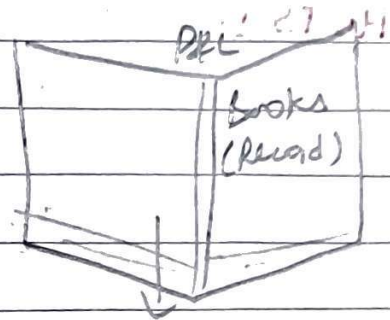
$$\therefore \text{Economic Cost} = \text{Explicit Cost} (+) \text{Implicit Cost}$$

→ Implicit Cost:- Amt. of money the Entrepreneur could have been earned if he had invested his money and sold his money services in the next best alternative use. It includes normal profit also.

for own understanding.



- Land £100 (Rent)
- Labour £50 (wages)
- Capital £10 (Int.)



Accounting cost = £60

Entrepreneur Profit £200

Accounting Cost (Explicit Cost)

£800

Implicit Cost £220

अगर Business करने के लिए मैंने 220 का मौका की opportunity Sacrifice कर दी।

$$\begin{aligned} \therefore \text{Economic Cost} &= \text{Implicit Cost (+) Explicit Cost} \\ &= 220 + 800 \\ &= \text{£}1020 \end{aligned}$$

\* Accounting Profit = Total Revenue - Accounting Cost  
= £1200 - 800  
= **£400**

\* Economic profit = Total Revenue - Economic cost.  
= 1200 - 1020  
= **£180**

**HOTS:-** Can Accounting profit be greater than Economic profit?

Sol:- Yes

**HOTS :-** Can Economic profit be greater than Accounting profit??

Sol. No

→ Normal profit (no profit no loss situation)

Revenue = Economic Cost

let us assume

Revenue = ₹1020

Economic Cost = ₹1020

EC	IC
800	220

\* When Economic profit is zero then it is point of Normal profit.

② Abnormal profit = Revenue > Economic Cost.

③ Outlay Cost ≠ Opportunity Cost

↓  
 actual Cost  
 i.e., recorded in  
 Books.

↓  
 Cost of next best  
 alternative foregone  
 i.e., not recorded in Books.

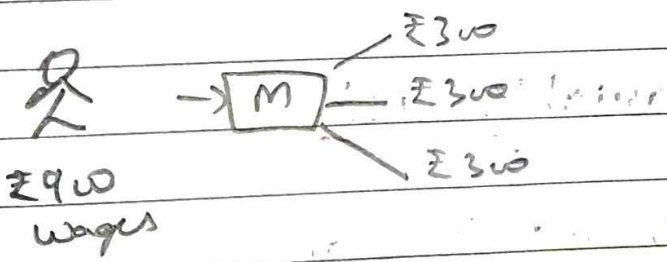
Explicit

Implicit

④ Direct Cost ≠ Indirect Cost

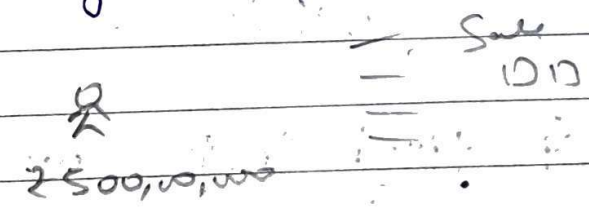
↓  
Traceable

↓  
 which are easily  
 identified and traceable  
 to particular good or  
 service Eg:- Manufacturing  
 Cost.



↓  
Non-Traceable

↓  
 NOT Easily Traceable  
 & Identified to particular  
 Good or Service.  
 Eg:- Advertisement.



⑤ Historical Cost or Replacement Cost

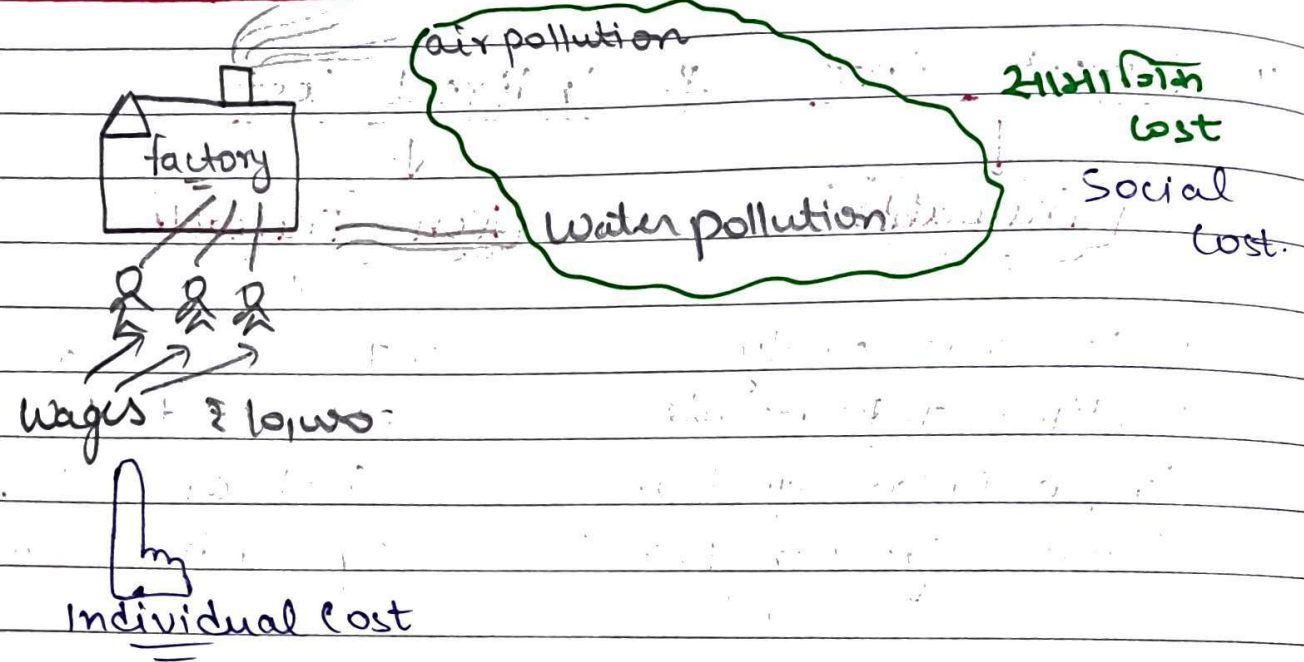


Car purchased for ₹ 10,00,00,000 on 1 Jan 2009

Today  
Jan 2025 =

Historical cost

⑥ Individual Cost or Social Cost



⑦ fixed Cost or Variable Cost

↓  
does not change with change in output

↓  
vary with change in output.

↑ **SUNK COST**

↓ **INCREMENTAL COST**

or Inescapable cost, Uncontrollable cost



## \*\* COST FUNCTION \*\*

→ It is a relation between Cost of product and Various determinants.

$$C = f(a, b, c, d, \dots)$$

↓  
COST

Various factors:

price of factor

Input

Size of Output

Technology

Taxes

production function. \*

### Kinds of Cost function.

Short Run

Cost function.

TC, TVC, TFC,  
AC, MC, AFC  
AVC.

Long Run.

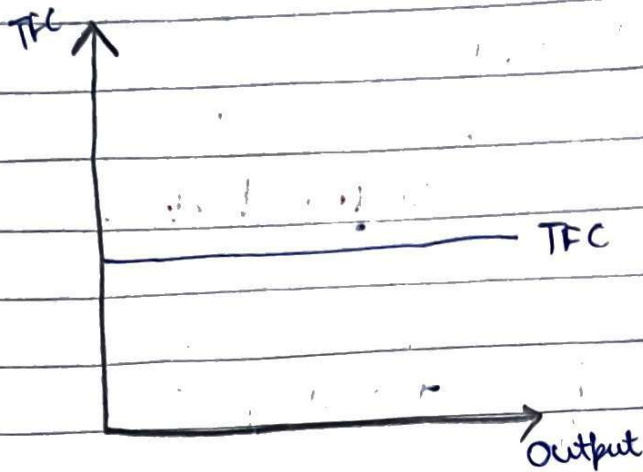
Cost function.

We will study only  
LAC (In long Run.

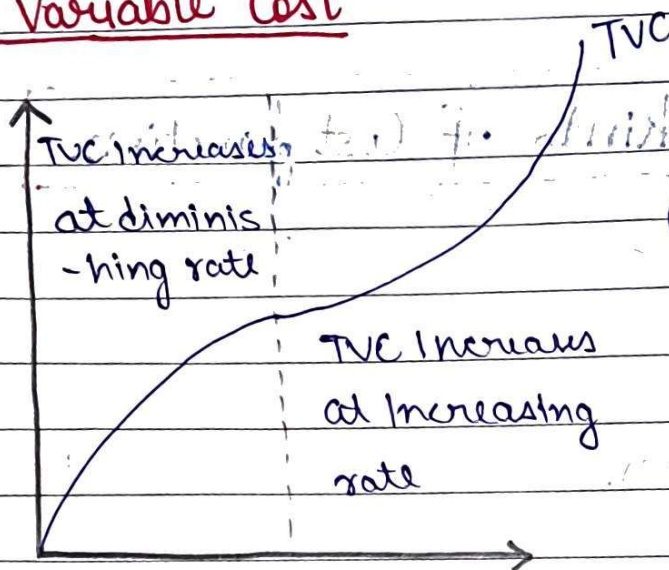
there are no  
fixed Cost)

## \*\* Short Run Cost \*\*

### ① Total fixed Cost



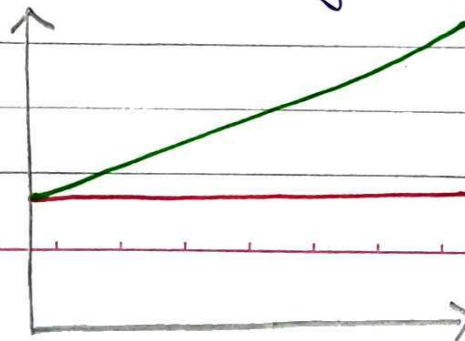
### ② Total Variable Cost



### \* Semi-variable Cost

→ neither perfectly variable nor fixed.

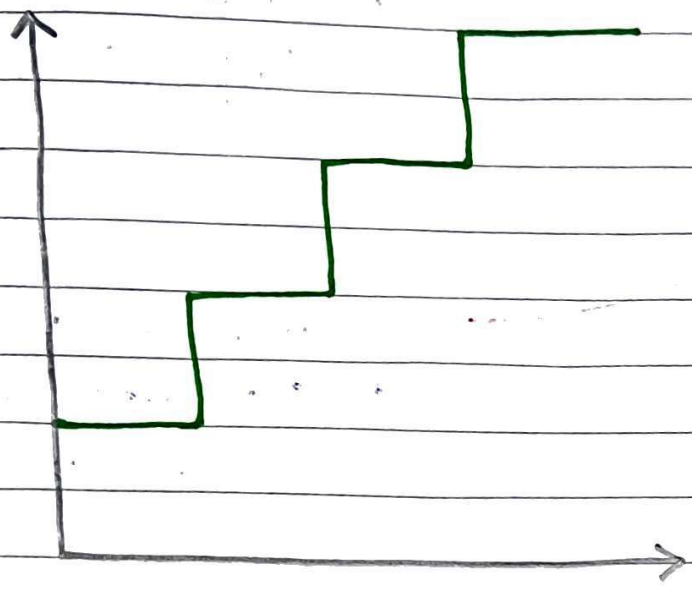
→ Eg:- Electricity charges.



\* Stair Step Variable Cost

→ Eg:- Salary of foreman

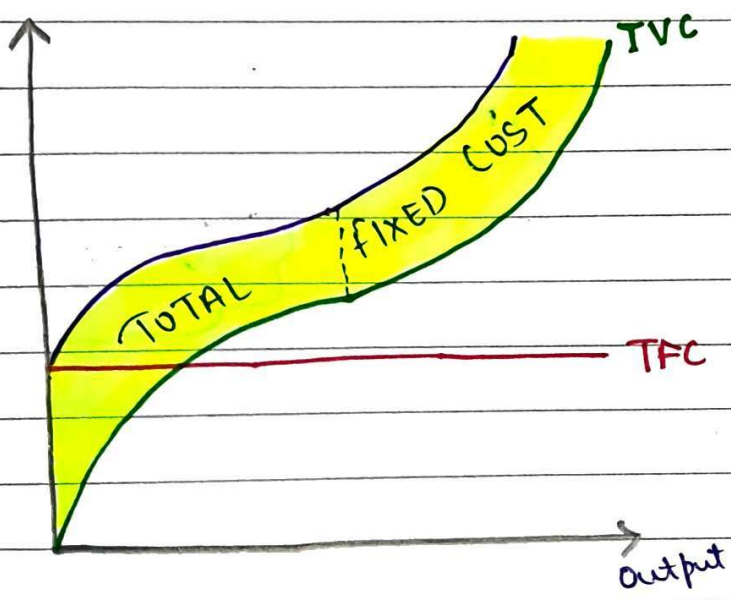
→ fixed over certain range of output, but suddenly jump with increase in output.



Step function (2)

③ Total Cost

$TC = TFC + TVC$



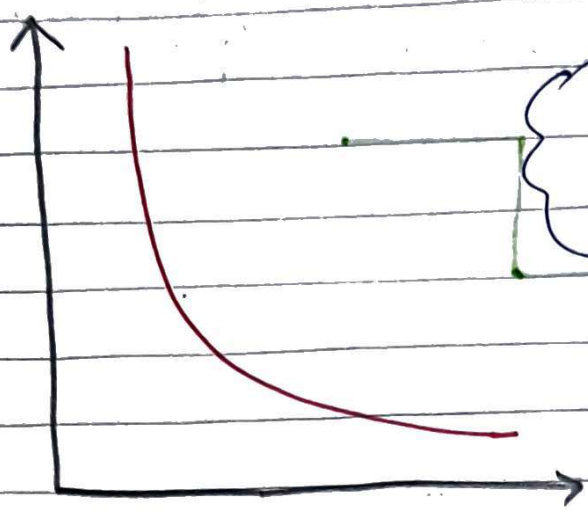
At output = 0

$TC = TFC$

Inverted-S

④ Average fixed Cost

Total fixed cost  
output.

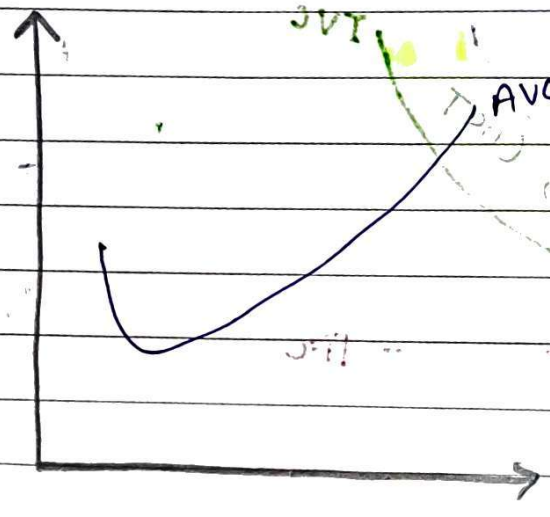


Rectangular hyperbola

It never touches x-axis because it is never zero.

⑤ Average Variable Cost

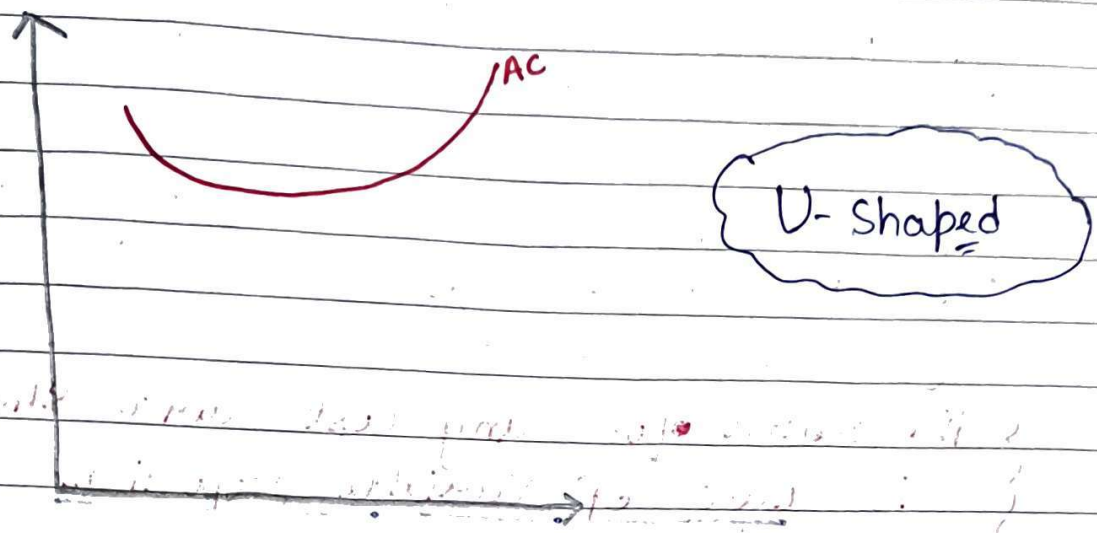
Total variable cost  
output.



U-shaped

⑥ Average Cost

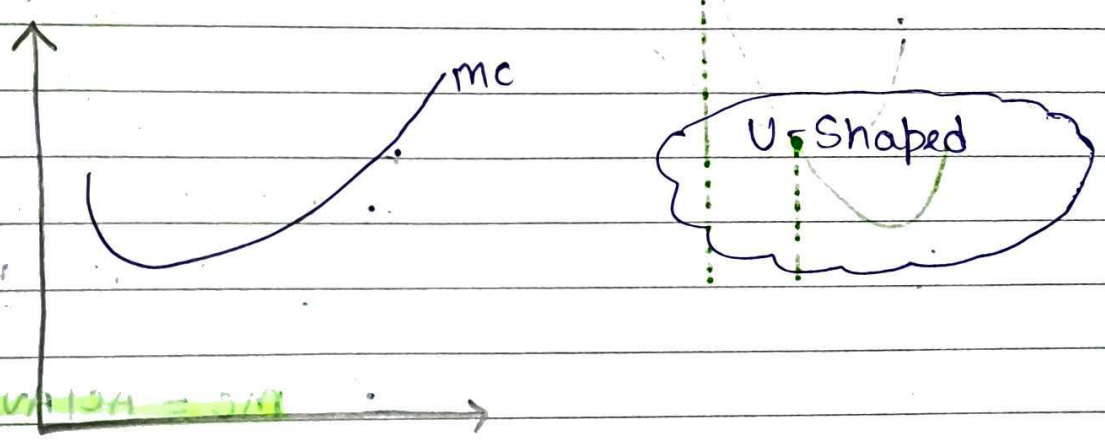
$AC = \frac{TC}{\text{Output}}$  (or)  $AC = AVC + AFC$



⑦ Marginal Cost

$MC = \frac{\Delta TVC}{\Delta \text{Output}}$  (or)  $\frac{\Delta TC}{\Delta \text{Output}}$

$MC_N = TVC_N - TVC_{n-1}$  (or)  $MC_N = TC_n - TC_{n-1}$



- mc is slope of **TVC**.
- Area Under mc Curve is **TVC**.
- mc changes due to change in **Variable Cost**.  
~~Total Cost~~
- Rising portion of mc Curve is also the **SUPPLY CURVE**

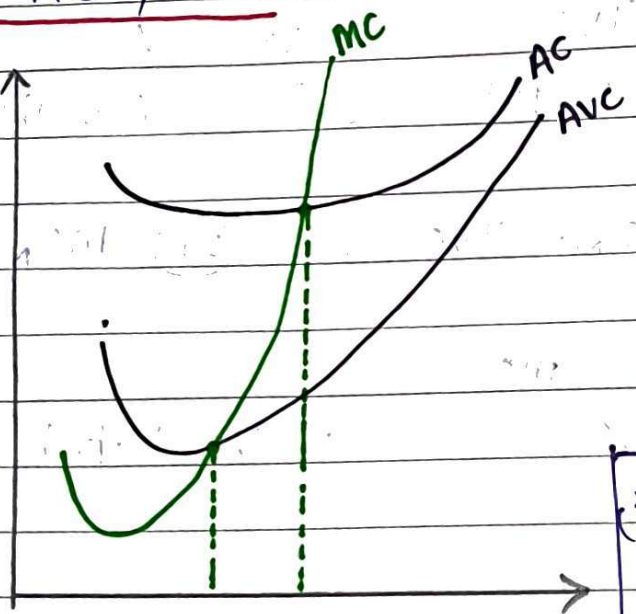
\* TVC & TC is Inverted-S  
AC, AVC & MC is U-shaped

Why??

- When returns are increasing (stage 1) then Cost is diminishing.
- When returns are diminishing (stage 2) then Cost is increasing.

The reason for any cost curve shape is Law of Variable proportion.

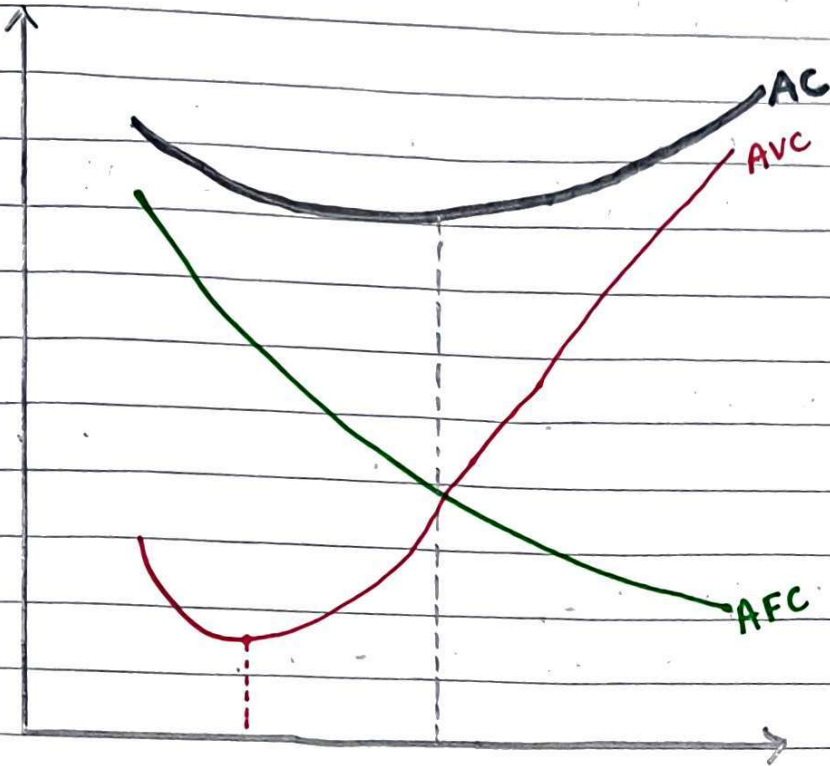
\* MC, AC, AVC



MC cuts AC & AVC from their minimum points.

- (i)  $MC < AC/AVC$  then AC/AVC falls.
- (ii)  $MC = AC/AVC$  then AC/AVC is Minimum
- (iii)  $MC > AC/AVC$  then AC/AVC rises.

\* AC, AVC and AFC



AC - AVC = AFC

This gap continuously falls, but they never intersect.

Summary formulae.

(i)  $TC = TVC + TFC$  (or)  $TC = AC \times \text{Output}$

(ii)  $TVC = TC - TFC$  (or)  $TVC = AVC \times \text{Output}$  (or)  
 $TVC = \sum MC_s$

(iii)  $TFC = TC - TVC$  (or)  $TFC = AFC \times \text{Output}$

(iv)  $AFC = \frac{TFC}{\text{Output}}$  (or)  $AFC = AC - AVC$

(v)  $AVC = \frac{TVC}{\text{Output}}$  (or)  $AVC = AC - AFC$

(vi)  $AC = \frac{TC}{\text{output}}$       or       $AC = AFC + AVC$

(vii)  $MC = \frac{\Delta TVC}{\Delta \text{output}}$       or       $\frac{\Delta TC}{\Delta \text{output}}$

\* When Output = 0  
 $TC = TFC$

\* when Output = 1  
 $TVC = AVC = MC$

Eg 1

Output	TVC	MC
1	10	10
2	18	8
3	24	6
4	40	16

Eg 2

Output	MC	TVC
1	8	8
2	9	17
3	10	27
4	14	41

Eg 3

Output	TVC	MC	AVC
1	10	10	10
5	38	7	7.6



Q4

Output	AFC	TFC
1	60	60
2	30	60
3	20	60
4	15	60
5	12	60
6	10	60

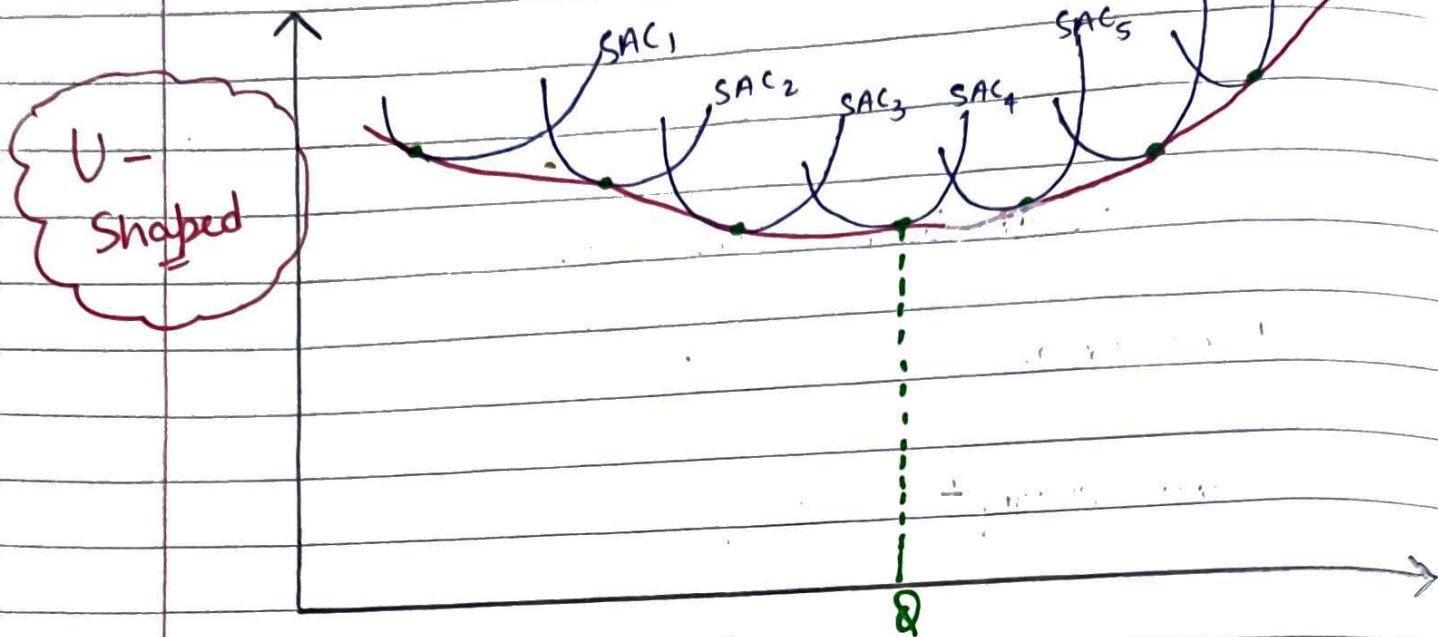
Q5

Output	MC	TFC	TVC	TC	AVC	AC
0	-	100	0	100	0	0
1	500	100	500	600	500	600
2	300	100	800	900	400	450
3	200	100	1000	1100	333.33	366.66
4	300	100	1300	1400	325	350
5	500	100	1800	1900	360	380
6	800	100	2600	2700	433.33	450

Date / /

# \*\* Long Run Average Cost Curve \*\* (LAC)

→ LAC is known as **ENVELOPE** Curve or **PLANNING** Curve.



→ All the SACs are known as **Plant Curves**.

→ In the long run, the firm examines on which SAC, it should operate to produce given level of output so that **total cost is minimum**.

→ LAC is **Tangent** to Each SAC.

→ BUT it is **not tangent** to minimum points of SACs.

→ LAC is U-shaped because of **Law of Returns to SCALE**.

→ Increasing Returns = **Decreasing cost**.  
→ Decreasing Returns = **Increasing cost**.

→ LAC is L shaped if technology changes.  
 LAC is U shaped if technology do not change.

**General funda.**

Decreasing Cost → Increasing Returns  
 Increasing Cost → Decreasing Returns.

Eg:- TP:- 10, 18, 30, 50, 62, 70, 75

find Decreasing Cost level.

Sol:-

Total Product	MP	
10	-	} Increasing Returns
18	8	
30	12	
50	20	
62	12	} Decreasing Returns
70	8	
75	5	

Date / /

# \* SHUT DOWN POINT \*

## Short-Run

(i) Price = ₹ 10

Average fixed cost = ₹ 2

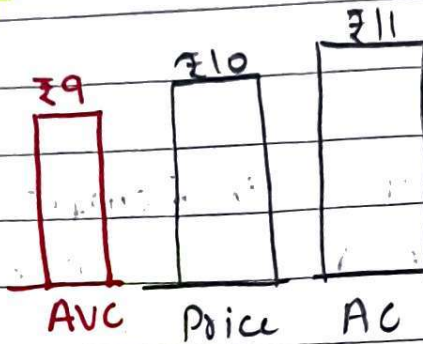
Average variable cost = ₹ 9

Average cost = ₹ 2 + ₹ 9  
= ₹ 11

Should the firm shut down??

Answer

NO

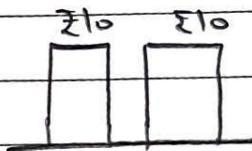


(ii)

Price ₹ 10

Average variable cost ₹ 10

YES



$$P_{xQ} = AVC_{xQ}$$

$$TR = TVC$$

LONG-RUN

Shut down point

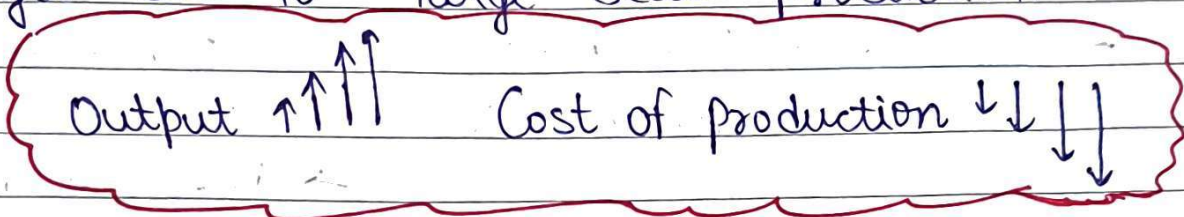
$$P = AC$$

$$TR = TC$$

long run

\*\* Economies of Scale \*\*

Advantages due to large scale production.



₹100 wages → 5 output

₹200 wages → 12 output

per unit cost = 20/-

per unit cost = 16.66/-

Increasing Returns to Scale is a result of this.

Internal

Benefits which accrue to firm only.

External

Benefit (general advantage) to all firms as a result of growth of industry.

→ **Technical**:- deals with labour, machines etc.

→ cheaper Raw materials

→ Technological

→ **Managerial**:- deal with Management

→ Development of skilled labour.

→ **Commercial**:- deals with Advertising / selling Cost.

→ Growth of <sup>Supporting</sup> ancillary Industries.

→ **financial**:- deals with finance Cost.

→ Better transportation & marketing facilities

→ **Risk bearing**:- deals with diversification.

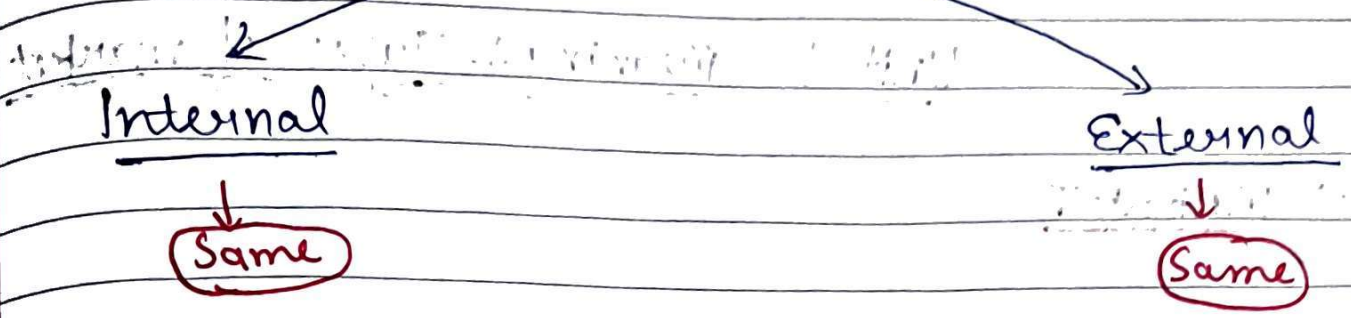
→ Information.

## \*\* Diseconomies of Scale \*\*

→ Disadvantages Caused when Scale of production Expands beyond optimum Capacity.

Decreasing Returns to Scale is a Result of this.

<p>* Economies of Scale (Increasing Returns) *</p>	<p>* Diseconomies of Scale (Decreasing Returns) *</p>
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बैकार ही जाते सब  
points.

[असह्युक्त] ←