CHAPTER 10

PROFIT OR LOSS PRE AND POST INCORPORATION

INTRODUCATION

- 1. Profit and loss of a such business for the period prior to the date the company incorporated is referred to as Pre-incorporation Profit and Losses.
- 2. Such Profit and Losses, though belonging to the company or payable by it, are of capital nature.
- 3. It is necessary to disclose them separately from trading profits or losses.

Treatment of Pre-Incorporation Profit/Loss?

S.No.	Pre-incorporation Profits	Pre-incorporation Losses	
1	It is transferred to Capital Reserve Account (i.e. capitalized).	It is treated as a part of business acquisition cost (i.e. Goodwill) Or Shown as Negative Balance in Reserves under BS.	
2	It can be used for : writing off Goodwill on acquisition writing off Preliminary Expenses writing down over-valued assets issuing of bonus shares paying up partly paid shares	It can be used for : • setting off against Post Incorporation Profits • addition to Goodwill on acquisition • writing off capital profits	

- In short, Pre-incorporation Profits/Losses are not included in Free Reserves therefore it can-not be distributed as Dividend to shareholders.
- Sometimes, Vendor (i.e. Seller) demands Interest on Late discharge of Purchase consideration, then such interest shall be calculated from the date of transfer of business to the date of actual payment of PC. This interest will be expense for the company (Pre period till the date of incorporation and Post period after date of incorporation).

How to calculate Profit/Loss Pre and Post Incorporation?

- All the Incomes and Expenses of the business apportioned on a reasonable basis in to Pre incorporation period and Post incorporation period.
- Such reasonable basis may be Time Ratio, Sales Ratio, or any other method suitable to the nature of Income and Expense.

Following basis of **apportionment** can generally be used for the various incomes and expenses:

Items of Incomes and	Basis of Apportionment between pre and Post		
Expenses	incorporation perio		
Gross Profit or Gross Loss	First preference- Sales Ratio- On the basis of turnover in there		
	spective periods		
	Or		
	Second preference		
	On the basis of cost of goods sold in the respective		
	periods in the absence of any information regarding		
	turnover		
	Or		
	Third preference		
	Time Ratio- On the basis of time in the respective		
	periods in the absence of any information regarding		
	turnover and cost of goods sold		
Variable expenses linked with	Sales Ratio		
Turnover			
[e.g. Carriage/Cartage outward,			
Selling and distribution			
expenses, Commission to selling			
agents/travelling agents,			
advertisement expenses, Bad			
debts, Brokerage, Sales			
Promotion]			
Fixed Common charges	Time Ratio		
[e.g., Salaries, Office and			
Administration Expenses, Rent,			
Rates and Taxes, Printing and			
Stationery, Telephone, Telegram			
and Postage, Depreciation,			
Miscellaneous Expenses]			
Expenses exclusively relating	Charge to pre-incorporation period		
to			
pre-Incorporation period	(but if the purchase consideration is not paid on		
[e.g.Interest on Vendor's Capital]	1 '		
[8	period is		
	charged to post incorporation period)		
Expenses exclusively relating	Charge to Post-incorporation period		
to post-incorporation period	S. W. Lost Meorpolation period		
[e.g. Formation expenses,			
interest on debentures, director's			
fees, Directors' remuneration,			
Preliminary Expenses, Share			
issue Expenses, Underwriting			
commission, Discount on issue			
_			
of securities.			

Audit	Fees	
(i)	For Company's Audit	Charge to Post-incorporation period
	under the Companies	
	Act.	
(;;)	For Tax Audit under	On the basis of turneyer in the respective periods
(ii)		On the basis of turnover in the respective periods
	section 44AB of the	
	Income tax Act, 1961	
Intere	st on purchase	
consid	leration to vendor:	
For th	ne period from the date of	Charge to Pre-incorporation period
acquis	ition of business to date of	
incorporation.		
1		
From t	the date of incorporation	Charge to Post-incorporation period

DO NOT FORGET THIS:-

Time Ratio	Sales Ratio	Pre Incorporation Exp	Post Incorporation Exp
Salary exp	Sales	Interest on Vendors capital	Company Audit fees
Rent exp	COGS		Directors' Remuneration
Rents/Taxes	GP		Preliminary Exp
Office Exp	Commission on Sales		Interest on Debentures
Depreciation	Bad-debts		Underwriting exp
Interest on Loans	Selling exp		
Stationary Exp	Sales promotion		
Electricity Exp	Tax Audit Fees		
General Exp	Discount Allowed		
	Advertisement Exp		

*Time Ratio means Pre period months and Post period months

Class Example:

Lion Ltd. was incorporated on 1.8.20X1 to take over the running business of M/s Happy with assets from 1.4.20X1. The accounts of the company were closed on 31.3.20X2.

The average monthly sales during the first four months of the year (20X1-X2) was twice the average monthly sales during each of the remaining eight months.

Calculate time ratio and sales ratio for pre and post incorporation periods.

Solution-

Time ratio:

Pre-incorporation period (1.4.20X1to1.8.20X1) = 4 months Post incorporation period (1.8.20X1 to 31.3.20X2) = 8 months Time ratio

= 4:8 or 1:2

Sales ratio:

Average monthly sale before incorporation was twice the average sale per month of the post incorporation period. If weightage for each post-incorporation month is x, then

Weighted sales ratio = 4 *2x : 8 *1x = 8x : 8x or 1 : 1

IMPORTANT QUESTIONS

QUESTION - 1.

Rama Udyog Limited was incorporated on August 1, 20X1. It had acquired a running business of Rama & Co. with effect from April 1, 20X1. During the year 20X1-X2, the total sales were 36,00,000. The sales per month in the first half year were half of what they were in the later half year. The net profit of the company, Rs. 2,00,000 was worked out after charging the following expenses:

- Depreciation- 1,23,000,
- Directors'fees-50,000,
- Preliminary expenses-12,000,
- Office expenses -78,000,
- Selling expenses -72,000
- Interest to vendors up to August 31, 20 X1 5,000.

Please ascertain pre-incorporation and post-incorporation profit for the year ended 31^{st} March, 20X2.

SOLUTION:

Statement showing Pre and Post Incorporation Profit for the year ended 31STMarch, 20X2

Particulars	Total	Basis of	Pre-	Post-
	Amount	Allocation	incorporation	Incorporation
Gross Profit (W.N.3)	5,40,000	2:7	1,20,000	4,20,000
Less: Depreciation	1,23,000	1:2	41,000	82,000
Director's Fees	50,000	Post	-	50,000
Preliminary Expenses	12,000	Post	-	12,000
Office Expenses	78,000	1:2	26,000	52,000
Selling Expenses	72,000	2:7	16,000	56,000
Interest to vendors	5,000	Actual	4,000	1,000
	2,00,000		33,000	1,67,000

Net Profit (33,000 being pre-incorporation profit is transferred to Capital Reserve Accounts)

1. Sales ratio

The sales per month in the first half year were half of what they were in the later half year. If in the later half year, sales per month is x then it should be 0.5 x per month in the first half year. So sales for the first four months (i.e. from 1^{st} April, 20X1 to 31^{st} July, 20X1) will be 4 *.50 = 2 and for the last eight months (i.e.from 1^{st} August, 20X1 to 31^{st} March, 20X2) will be $(2 \times .50 + 6 \times 1) = 7$. **Thus sales ratio is 2:7.**

2. Time ratio

- $1^{\rm st}$ April, 20X1 to $31^{\rm st}$ July, 20X1: $1^{\rm st}$ August, 20X1 to $31^{\rm st}$ March, 20X2
- = 4 months: 8 months = 1:2 Thus, time ratio is 1:2.

3. Gross Profit

Gross profit = Net profit + All expenses

- =2,00,000 + (1,23,000+50,000+12,000+78,000+72,000+5,000)
- =2,00,000 + 3,40,000 = 5,40,000.

QUESTION - 2. (ICAI MODULE)

The partners of Maitri Agencies decided to convert the partnership into a private limited company called MA (P) Ltd. with effect from 1st January, 20X2. The consideration was agreed at `1,17,00,000 based on the firm's Balance Sheet as at 31st December, 20X1. However, due to some procedural difficulties, the company could be incorporated only on 1st April, 20X2. Meanwhile the business was continued on behalf of the company and the consideration was settled on that day with interest at 12% per annum. The same books of account were continued by the company which closed its account for the first time on 31st March, 20X3 and prepared the following summarised profit and loss account.

Sales		23,40,0000
Less: Cost of goods sold	1,63,80,000	
Salaries	11,70,000	
Depreciation	1,80,000	
Advertisement	7,02,000	
Discounts	11,70,000	
Managing Director's remuneration	90,000	
Miscellaneous office expenses	1,20,000	
Office-cum-show room rent	7,20,000	
Interest	9,51,000	
Total Expenses		2,14,83,000
Profit		19,17,000

The company's only borrowing was a loan of $\hat{}$ 50,00,000 at 12% p.a. to pay the purchase consideration due to the firm and for working capital requirements.

The company was able to double the average monthly sales of the firm, from 1st April, 20X2 but the salaries tripled from that date. It had to occupy additional space from 1st July, 20X2 for which rent was `30,000 per month.

Prepare statement of apportioning cost and revenue between pre-incorporation and post-incorporation periods and calculation of profits/losses for such periods.

SOLUTION:

MA (P) Ltd.
Statement showing calculation of Profit/Losses
for Pre and Post Incorporation periods

	Basis of	Pre-inc.	Post-inc.
	allocation	Amount`	Amount `
Sales	Sales ratio	26,00,000	2,08,00,000
Less : Cost of goods sold	Sales ratio	18,20,000	1,45,60,000
Salaries	W.N.4	90,000	10,80,000
Depreciation	Time ratio	36,000	1,44,000
Advertisement	Sales ratio	78,000	6,24,000
Discounts	Sales ratio	1,30,000	10,40,000

Net Profit/(Loss)	Time ratio	(19,000)	19,36,000
Interest	Time ratio	3,51,000	6,00,000
Rent	W.N.5	90,000	6,30,000
Misc. Office Expenses	Time ratio	24,000	96,000
M.D.'s remuneration	Post-inc	_	90,000

Working Notes:

(1) Calculation of Sales ratio:

Let the average sales per month in pre-incorporation period be x. Then the average sales in post-incorporation period are 2x. Thus total sales are

 $(3 \times x) + (12 \times 2x)$ or 27x. Ratio of sales will be 3x: 24x or 1:8.

Time ratio is 3 months: 12 months or1:4

- (2) Expenses apportioned on turnover ratio basis are cost of goods sold, advertisement, discounts.
- (3) Expenses apportioned on time ratio basis are Depreciation, and misc. office expenses.

(4) Ratio for apportionment of Salaries:

If pre-incorporation monthly average is x, for 3 months 3x. Average for balance 12 months 3x, for 12 months 36x.

Hence ratio for division, 1:12.

(5) Apportionment of Rent:

Particulars		Amount
Total Rent		7,20,000
Additional rent for 9 months (From 1st July 20X2 to 31st		(2,70,000)
March, 20X3)		
Rent for old premises for 15 months at `30,000 p.m.		4,50,000
	Pre-Inc.	Post-Inc.
Old Premises	90,000	3,60,000
Additional rent	_	2,70,000
	90,000	6,30,000

QUESTION - 3. (ICAI MODULE)

ABC Ltd. took over a running business with effect from 1^{st} April, 20X1. The company was incorporated on 1^{st} August, 20X1. The following summarized Profit and Loss Account has been prepared for the year ended 31.3.20X2:

Salaries	48,000	Gross Profit	3,20,000
Stationery	4,800		
Travelling expenses	16,800		
Advertisement	16,000		
Miscellaneous trade expenses	37,800		
Rent (office buildings)	26,400		
Electricity charges	4,200		
Director's fee	11,200		
Bad debts	3,200		

Commission to selling agents	16,000	
Tax Audit fee	6,000	
Debenture interest	3,000	
Interest paid to vendor	4,200	
Selling expenses	25,200	
Depreciation on fixed assets	9,600	
Net profit	87,600	
	3,20,000	3,20,000

Additional information:

- Total sales for the year, which amounted to `19,20,000 arose evenly up to the date of 30.9.20X1. Thereafter they recorded an increase of two-third during the rest of the year.
- Rent of office building was paid @` 2,000 per month up to September, 20X1 and thereafter it was increased by ` 400 per month.
- Travelling expenses include `4,800 towards sales promotion.
- Depreciation include` 600 for assets acquired in the post incorporation period.
- Purchase consideration was discharged by the company on 30thSeptember, 20X1 by issuing equity shares of `10each.

Prepare Statement showing calculation of profits and allocation of expenses between pre and post in corporation periods.

SOLUTION:

Statement showing calculation of profits for Pre and Post Incorporation periods for the year ended 31.3.20X2

Particulars	Pre-	Post-
	Incorporation	Incorporation
	period	period
Gross profit (1:3)	80,000	2,40,000
Less: Salaries (1:2)	16,000	32,000
Stationery (1:2)	1,600	3,200
Advertisement (1:3)	4,000	12,000
Travelling expenses (W.N.4)	4,000	8,000
Sales promotion expenses (W.N.4)	1,200	3,600
Misc. trade expenses (1:2)	12,600	25,200
Rent (office building) (W.N.3)	8,000	18,400
Electricity charges (1:2)	1,400	2,800
Director's fee (post-incorporation)	-	11,200
Bad debts (1:3)	800	2,400
Selling agents commission (1:3)	4,000	12,000
Audit fee (1:3)	1,500	4,500
Debenture interest (post-incorporation)	-	3,000
Interest paid to vendor (2:1) (W.N.5)	2,800	1,400
Selling expenses (1:3)	6,300	18,900
Depreciation on fixed assets (W.N.6)	3,000	6,600
Capital reserve (Bal.Fig.)	12,800	-
Net profit (Bal.Fig.)	-	74,800

Working Notes:

1. Time Ratio

Pre incorporation period = 1stApril, 20X1 to 31stJuly, 20X1 i.e. 4 months

2. Sales ratio

Let the monthly sales for first 6 months (i.e. from 1.4.20X1 to 30.09. 20X1) be x Then, sales for 6 months = 6x

Monthly sales for next 6 months (i.e. from 1.10.X1 to 31.3.20X2) = x + 2/3x=5/3xThen, sales for next 6 months= 5/3x*6=10x

Total sales for the year = 6x + 10x = 16x

Monthly sales in the pre incorporation period = 19,20,000/16 = 1,20,000Total sales for pre-incorporation period = $1,20,000 \times 4 = 4,80,000$ Total sales for post incorporation period = 19,20,000 - 4,80,000 = 14,40,000Sales Ratio = 4,80,000 : 14,40,000 = 1 : 3

3. Rent

Rent for pre-incorporation period (2,000 x 4)		8,000 (pre)
Rent for post incorporation period		
August, 20X1 & September, 20X1 (2,000 x 2)	4,000	
October, 20X1 to March, 20X2 (2,400 x 6)	14,400	18,400 (post)

4. Travelling expenses and sales promotion expenses

Particulars	Pre	Post
Traveling expenses ` 12,000 (i.e. ` 16,800-		
`4,800) distributed in Time ratio (1:2)	4,000	8,000
Sales promotion expenses `4,800 distributed	1,200	3,600
in Sales ratio (1:3)		

5. Interest paid to vendor till 30thSeptember,20X1

Particulars	Pre	Post
Interest for pre-incorporation period (4200*4/6)	2,800	
Interest for post incorporation period i.e. for		
August, 20X1 &September, 20X1 =(4200*2/6)		1,400

6. Depreciation

Particulars	Amount	Pre- Inc.	Post Inc.
Total depreciation	9600		
Less: Depreciation exclusively for post	600		
incorporation period			
Less: Depreciation exclusively for post	9000		
incorporation period			
Depreciation for pre-incorporation period		3,000	
(9000*4/12)			
Depreciation for post incorporation period			6,000
(9000*8/12)			
* Time ratio = 1 : 2		3,000	6,600

QUESTION - 4. (ICAI MODULE)

ABC Ltd. was incorporated on 1.5.20X1 to take over the business of DEF and Co. from 1.1.20X1. The summarised Profit and Loss Account as given by ABC Ltd. for the year ending 31.12.20X1 is asunder:

Summarized Profit and Loss Account

Particulars	Amount	Particulars	Amount
Rent and Taxes	90,000	Gross Profit	10,64,000
Salaries including manager's		Interest on Investments	36,000
salary of 85,000	3,31,000		
Carriage Outwards	14,000		
Printing and Stationery	18,000		
Interest on Debentures	25,000		
Sales Commission	30,800		
Bad Debts (related to sales)	91,000		
Underwriting Commission	26,000		
Preliminary Expenses	28,000		
Audit Fees	45,000		
Loss on Sale of Investments	11,200		
Net Profit	3,90,000		
	11,00,000		11,00,000

Prepare a Statement showing allocation of expenses and calculations of preincorporation & post-incorporation profits after considering the following information:

- G.P. ratio was constant throughout the year.
- Sales for January and October were $1\frac{1}{2}$ times the average monthly sales while sales for December were twice the average monthly sales.
- Bad Debts are shown after adjusting a recovery of `7,000 of Bad Debt for a sale made in July, 20X0.
- Manager's salary was increased by `2,000 p.m. from1.5.20X1.
- All investments were sold in April, 20X1.
- The entire audit fees relates to the company.

SOLUTION:

Pre-incorporation period is for four months, from 1st January, 20X1 to 30th April, 20X1. 8 months' period (from 1st May, 20X1 to 31st December, 20X1) is post-incorporation period.

Statement showing calculation of Profit/Losses for Pre and Post Incorporation periods

Particulars	Pre-Inc.	Post Inc.
Gross Profit	3,42,000	7,22,000
Interest on Investments	36,000	-
Bad debts Recovery	7,000	-
	3,85,000	7,22,000
Less: Rent and Taxes	30,000	60,000
Salaries		
Managers salary (85,000- refer note below)	23,000	62,000
Other salaries (3,31,000 – 85,000)	82,000	1,64,000

Net Profit	1,86,900	2,03,100
Loss on sale of investments	11,200	-
Preliminary expenses	-	28,000
Underwriting Commission	-	26,000
Interest on Debentures	-	25,000
Bad Debts (91,000 + 7,000)	31,500	66,500
Sales commission	9,900	20,900
Carriage outwards	4,500	9,500
Audit fees	-	45,000
Printing and stationery	6,000	12,000

(i) Calculation of Sales ratio

Let average monthly sales be x.

Thus Sales from January to April are $4\frac{1}{2}x$ (i.e., 1.5x + x + x + x) and sales from May to December are $9\frac{1}{2}x(x+x+x+x+x+1.5x+x+2x)$.

Sales are in the ratio of 9/2x: 19/2x or 9: 19.

Calculation of Time Ratio

Pre-incorporation period = 1.1.20X1 to 30.4.20X1 = 4 months

Post-incorporation period = 1.5.20X1 to 31.12.20X1 = 8 months

Time ratio = 1:2

- (ii) Gross profit, carriage outwards, sales commission and bad debts written off (after adjustment for bad debt recovery) have been allocated in pre and post incorporation periods in the ratio of Sales i.e. 9:19.
- (iii) Rent, salaries (subject to increase in manager's salary), printing and stationery are allocated on **time basis**.
- (iv) Interest on debentures, underwriting commission and preliminary expenses are allocated in post incorporation period.
- (v) Interest on investments, loss on sale of investments and bad debt recovery are allocated in pre-incorporation period.

Note:

Let Pre-incorporation period manager's monthly salary be x

Total pre-incorporation period manager's monthly salary = 4x

Post-incorporation period manager's monthly salary =x + 2,000

Total pre-incorporation period manager's monthly salary = 8(x+2,000)

Total manager's salary (pre and post) = 85,000

Thus, 4x + 8(x+2,000) = 85,000

x = 5,750

Total pre-incorporation period manager's monthly salary = 4 x 5,750 = 23,000

Total pre-incorporation period manager's monthly salary = 8(5,750 + 2,000) = 62,000.

OUESTION - 5. (ICAI MODULE)

Inder and Vishnu, working in partnership registered a joint stock company under the name of Fellow Travellers Ltd. on May 31, 20X1 to take over their existing business. It was agreed that they would take over the assets of the partnership from January 1st, 20X1 for a sum of `3,00,000 and that until the amount was discharged they would pay interest on the amount at the rate of 6% per annum. The amount was paid on June 30, 20X1. To discharge the purchase consideration, the company issued 20,000 equity shares of `10 each at a premium of `1 each and allotted 7% Debentures of the

face value of 1,50,000 to the vendors at par.

The summarised Profit and Loss Account of the "Fellow Travellers Ltd." for the year ended 31st December, 20X1 was as follows:

Particulars	Amount	Particulars	Amount
Purchase, including Inventory	1,40,000	Sales:	
Freight and carriage	5,000	1st January to 31st May	60,000
		20X1	
Gross Profit c/d	60,000	1st June to 31st Dec., 20X1	1,20,000
		Inventory in hand	25,000
	2,05,000		2,05,000
Salaries and Wages	10,000	Gross profit b/d	60,000
Debenture Interest	5,250		
Depreciation	1,000		
Interest on purchase Consideration	9,000		
(up to 30-6- 20X1)			
Selling commission	9,000		
Directors' Fee	600		
Preliminary expenses	900		
Provision for taxes	6,000		
(entirely related with company)			
Dividend paid on equity shares @ 5%	5,000		
Balance c/d	13,250		
	60,000		60,000

Prepare statement apportioning the expenses and calculate profits/losses for the 'post' and 'pre-incorporation' periods and also show how these figures would appear in the Balance Sheet of the company.

SOLUTON:

Fellow Travelers Ltd.

Statement showing calculation of Profit /Losses for pre and post Incorporation periods

Particulars		Ratio	Pre -Inc.	Post- Inc.
Gross profit allocated on the basis of		1:2	20,000	40,000
sale				
Less:				
Administrative Expenses allocated				
On time basis:				
(i) Salaries and wages	10,000			
(ii) Depreciation	1,000			
	11,000	5:7	4,583	6,417
Selling Commission on the basis of		1:2	3,000	6,000
sales				
Interest on Purchase Consideration		5:1	7,500	1,500
(Time basis)				
Expenses applicable wholly to the				
Post-incorporation period				
Debenture Interest (1,50,000 x 7% x	5,250			
6/12)				
Director's Fee	600			
	5,850	Post		5,850

Preliminary expenses			
Provision for taxes			
Balance c/d to Balance Sheet		4,917	13,333

Fellow Travelers Ltd. Extract from the Balance Sheet as on 31st Dec., 20X1

	Particulars	Notes	,
	Equity and Liabilities		
1	Shareholders' funds		
а	Share capital	1	2,00,000
b	Reserves and Surplus	2	33,250
2	Non-current liabilities		
а	Long-term borrowings	3	1,50,000
3	Current liabilities	4	
а	Short term provisions		6,000
	Total		3,89,250

Notes to accounts

		`
1.	Share Capital	
	20,000 equity shares of `10 each fully paid	2,00,000
2.	Reserves and Surplus	
	Profit Prior to Incorporation	4,917
	Securities Premium Account	20,000
	Profit and loss Account 13,333	
	Less: Dividend on equity share $(5,000)$	8,333
	Total	33,250
3.	Long term borrowings	
	Secured	
	7% Debentures	1,50,000
4.	Other Current liabilities	
	Provision for Taxes	6,000

Time Ratio

Pre incorporation period = 1 January 20X1 to 31 May 20X1 = 5 months Post incorporation period = 1 June 20X1 to 31 December 20X1 = 7 months Time ratio = 5:7

Sales Ratio

Sales in pre incorporation period (1 January 20X1 to 31 May 20X1) = `60,000 Sales in post incorporation period (1 June 20X1 to 31 December 20X1) = `1,20,000 Sales ratio = 1:2

QUESTION - 6. (PM)

A firm M/s. Alag, which was carrying on business from 1stJuly, 2013 gets it self-incorporated as a company on 1stNovember, 2013. The first accounts are drawn upto 31st March 2014. The gross profit for the period is `56,000. The general expenses are `14,220; Director's fee` 12,000 p.a.; Incorporation expenses ` 1,500. Rent upto 31st December was ` 1,200 p.a. after which it is increased to ` 3,000 p.a. Salary of the

manager, who upon incorporation of the company was made a director, is `6,000 p.a. His remuneration thereafter is included in the above figure of fee to the directors. Give Statement showing pre and post incorporation profit. The net sales are `8,20,000, the monthly average of which for the first four months is one-half of that of the remaining period. The company yearnedauni form profit. Interest and tax may be ignored.

SOLUTION:

Statement showing pre and post-incorporation profits

Particulars	Basis	Pre	Post	Total
Gross Profit	Sales ratio	16,000	40,000	56,000
Less: General expenses	Time ratio	6,320	7,900	14,220
Directors' fee	Actual	-	5,000	5,000
Formation expenses	Actual	-	1,500	1,500
Rent (600 + 750)	W.N. 2	400	950	1,350
Manager's salary	Actual	2,000		2,000
Net Profit transferred to:				
Capital Reserve		7,280	-	-
P & L A/c	-	-	24,650	31,930

Working Notes:

1. Calculation of sales ratio

Let the average monthly sales of first four months = 100 and next five months = 200 Total sales of first four months = $100 \times 4 = 400$ and Total sales of next five months = $200 \times 5 = 1,000$ The ratio of sales = 400: 1,000 = 2: 5

2. Rent

Till 31st December, 2013, rent was `1,200 p.a. i.e. `100 p.m. So,
Pre-incorporation rent = `100 x 4 months = `400
Post-incorporation rent = (`100 x 2 months) + (`250 x 3 months) = `950

3. Time ratio

Pre-incorporation period = 1^{st} July, 2013 to 31^{st} Oct. 2013 = 4 months Post –incorporation = 1^{st} November 2013 to 31st March 2014 = 5 months

= 4 months: 5 months Thus, time ratio is 4:5

