BUSINESS AND COMMERCIAL KNOWLEDGE - AN INTRODUCTION

QUESTION BANK

Q1. Consider the following table showing columns for the nature of economic occupation and the corresponding characterisation of income And, then, choose the right solution option from the alternatives given below the table.

Economic Occupation	Income characterization
i. Employment	a. profit
ii. Profession	b. Wages & Salaries
iii. Business	c. Interest
iv. Land/Property Rental	d. Rent
v. Lending	e. Fees

- (a) i-a; ii-b; iii-c; iv-d; v-e
- (b) i-b; ii-c; ii-d; iv-e; v-a
- (c) 1-b; ii-e; iii-a; iv-d; v-c
- (d) i-c; ii-b; iii-e; iv-a; v-b

[SM]

- **Q2.** Which of the following statements distinguishes business from entrepreneurship?
 - (a) Entrepreneurs are the business owners too
 - (b) All business owners are entrepreneurs too
 - (c) Entrepreneurs seek out new opportunities and pursue innovative business ideas
 - (d) (a) and (b)

[SM]

- Q3. Which of the following statements does not comprise business activity?
 - (a) Sale of old furniture by a household for a profit
 - (b) A carpenter made furniture for its domestic use
 - (c) Steel furniture industry
 - (d) Domestic appliances industry

[SM]

- **Q4.** Which of the following is not an economic objective of the firm?
 - (a) Sales growth
 - (b) Improvement in market share
 - (c) Profits and return on investment
 - (d) Conservation of natural resources

[SM]

Q5.

Trading implies buying for the purposes of selling Applying this criterion, tell which of the following activities would not qualify as trading?

- (a) Purchase of goods in bulk quantity from the manufacturer and sale in smaller quantities to the retailers
- (b) Buying from the wholesaler and selling it to the consumers
- (c) Buying from the retailer for self-consumption

	(d) Purchase of raw materials from the suppliers for further processing in the	factory [SM]
Q6.	Which of the following occupations requires rendering of services base specialised knowledge and membership of an accreditation and assessment b (a) Employment (b) Profession	
	(c) Business	
		[SM]
	(u) Agriculture	[SM]
Q7.	The occupation in which people work for others and get remunerated in r	eturn is
	known as:	
	(a) Business	
	(b) Employment	
	(c) Profession	
	(d) None of these	[SM]
Q8.	Which of the following statements describes the best Joint Hindu/Hindu Ur Family (HUF) Business?	ndivided
	(a) It is a form of business particular to and recognized as such in India	
	(b) Every family business is in fact a HUF Business	
	(c) In HUF businesses, there is a family involvement in business	
	(d) Either (a) or (c)	[SM]
Q9.	Sustainable development/ businesses imply:	
	(a) Consistent economic performance	
	(b) Attention to social problems	
	(c) Harmony with nature	
	(d) All of the above	[SM]
Q10.	Which of the following statements characterises the best non-economic activi	ities?
	(a) Non-economic activities do not require any investment of resources	
	(b) These activities do not entail any operational costs	
	(c) These activities are undertaken by ascetics	
	(d) The underlying purpose of these activities is not earning of a livelihood by	ıt social,
	psychological or spiritual satisfaction	[SM]
Q11.	The Indian companies Act provides for the registration of:	
QII.	(a) Private Limited and Public Company	
	(b) One Person Company and Small Company	
	(c) Defunct Company	
	(d) All of the above	[SM]
	Doing speranous our	[O. Z]
	not Lilling Returns of	-
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	te out one out irom the following irom 12 to 14.	
Q12.	A partnership may be formed to carry on:	
	(a) Any trade	
	(b) Occupation	
	(c) Profession	
	(d) Social enterprise	[SM]
1		
Q13.	There can be partnership between:	
	(a) Natural persons	
	(b) Artificial persons	
	(c) Partnership firms	
	(d) Any combination of natural and artificial persons	[SM]
		[0]
Q14.	HUF can comprise members of a:	
	(a) Hindu & Sikh family	
	(b) Parsi family	
	(c) Buddhist family	
	(d) Muslim family	[SM]
	(b) Franking	[O.A]
State v	whether the following statements are "True" or "False"	
Q15.	A shareholder cannot be personally held liable for the acts of the company	even if he
		e/False
		[SM]
6		[o.x]
Q16.	The feature of limited liability for business's owings is a principal advan	tage of the
	corporate form of organisation. True/False	
Q17.	The maximum number of members of a private company is limited to 50.	
	True/False	[SM]
Q18.	A public company is exempted from constituting certain mandatory con	nmittees of
	the board of directors. True/Fals	
		. [0]
Q19.	A HUF is a body corporate. True/False	[SM]
4221	rinor is a souly corporate.	[D.1]
Q20.	This is an In-basket enterprise. Put the serial numbers of the activities g	iven below
	into the baskets labelled as economic and noneconomic activities.	
	(a) Cooking of food by the homemaker	
	(b) Dabbawalla picks up the food from home and delivers it to the office	
	(c) Playing of piano as a hobby	
	(b) Pianist in a band	
	(e) Music Composer	
	(f) Elder sibling assisting the younger one in studies	
	(1) Elder sibiling assisting the younger one in studies	

	(g) Giving private tuitions	
	(h) Shopping	
	(i) Cycle repair shop	
	(i) Ice-cream vendor	
	(k) Exercising in the park	
	(1) Fitness training	
	(m) Volunteering in an old age hor	me
	(n) Employment in a charitable org	ganisation
	(a) Laundry shop	[SM]
Q21.	An economic activity consisting of Services is-	f production, buying and selling of products and
	(a) Business	
	(b) Profession	
	(c) Vocation	
	(d) Occupation	
Q22.	Commercial Awarness involves kn	ow
	(a) how Businesses make money	
	(b) What customers want	
	(c) What problems are there in par	rticular areas of business
	(d) All of the above	
000	m	
Q23.		to be successful in business –
Q23.	(i) Can-Do Attitude	(ii) Resistance to change 🗶
Q23.	(i) Can-Do Attitude (iii) Commercial Awareness	(ii) Resistance to change ★(iv) Traditional approach ★
Q23.	(i) Can-Do Attitude (iii) Commercial Awareness (v) Contentment	(ii) Resistance to change 🗶
Q23.	(i) Can-Do Attitude (iii) Commercial Awareness (v) Contentment (a) (i), (ii) and (iii)	(ii) Resistance to change ★(iv) Traditional approach ★
Q23.	(i) Can-Do Attitude (iii) Commercial Awareness (v) Contentment (a) (i), (ii) and (iii) (b) (ii), (iii) and (vi)	(ii) Resistance to change ★(iv) Traditional approach ★(vi) Technical Skills
Q23.	(i) Can-Do Attitude (iii) Commercial Awareness (v) Contentment (a) (i), (ii) and (iii) (b) (i), (iii) and (vi) (c) (v) and (vi)	(ii) Resistance to change ★(iv) Traditional approach ★(vi) Technical Skills
Q23.	(i) Can-Do Attitude (iii) Commercial Awareness (v) Contentment (a) (i), (ii) and (iii) (b) (ii), (iii) and (vi)	(ii) Resistance to change ★(iv) Traditional approach ★
Q23.	(i) Can-Do Attitude (iii) Commercial Awareness (v) Contentment (a) (i), (ii) and (iii) (b) (i), (iii) and (vi) (c) (v) and (vi) (d) (iv), (v) and (vi) Which of the following is Business	(ii) Resistance to change × (iv) Traditional approach × (vi) Technical Skills To be satisfied
	(i) Can-Do Attitude (iii) Commercial Awareness (v) Contentment (a) (i), (ii) and (iii) (b) (i), (iii) and (vi) (c) (v) and (vi) (d) (iv), (v) and (vi) Which of the following is Business (a) Manufacturing of goods	(ii) Resistance to change × (iv) Traditional approach × (vi) Technical Skills To be satisfied
	(i) Can-Do Attitude (iii) Commercial Awareness (v) Contentment (a) (i), (ii) and (iii) (b) (i), (iii) and (vi) (c) (v) and (vi) (d) (iv), (v) and (vi) Which of the following is Business (a) Manufacturing of goods (b) Trading of goods	(ii) Resistance to change × (iv) Traditional approach × (vi) Technical Skills To be satisfied
	(i) Can-Do Attitude (iii) Commercial Awareness (v) Contentment (a) (i), (ii) and (iii) (b) (i), (iii) and (vi) (c) (v) and (vi) (d) (iv), (v) and (vi) Which of the following is Business (a) Manufacturing of goods (b) Trading of goods (c) Provision of services	(ii) Resistance to change × (iv) Traditional approach × (vi) Technical Skills To be satisfied
	(i) Can-Do Attitude (iii) Commercial Awareness (v) Contentment (a) (i), (ii) and (iii) (b) (i), (iii) and (vi) (c) (v) and (vi) (d) (iv), (v) and (vi) Which of the following is Business (a) Manufacturing of goods (b) Trading of goods	(ii) Resistance to change × (iv) Traditional approach × (vi) Technical Skills To be satisfied
	(i) Can-Do Attitude (iii) Commercial Awareness (v) Contentment (a) (i), (ii) and (iii) (b) (i), (iii) and (vi) (c) (v) and (vi) (d) (iv), (v) and (vi) Which of the following is Business (a) Manufacturing of goods (b) Trading of goods (c) Provision of services (d) All of the above Stock Market players who raise the called	(ii) Resistance to change × (iv) Traditional approach × (vi) Technical Skills To be satisfied
Q24.	(i) Can-Do Attitude (iii) Commercial Awareness (v) Contentment (a) (i), (ii) and (iii) (b) (i), (iii) and (vi) (c) (v) and (vi) (d) (iv), (v) and (vi) Which of the following is Business (a) Manufacturing of goods (b) Trading of goods (c) Provision of services (d) All of the above Stock Market players who raise the	(ii) Resistance to change × (iv) Traditional approach × (vi) Technical Skills To be satisfied activity?
Q24.	(i) Can-Do Attitude (iii) Commercial Awareness (v) Contentment (a) (i), (ii) and (iii) (b) (i), (iii) and (vi) (c) (v) and (vi) (d) (iv), (v) and (vi) Which of the following is Business (a) Manufacturing of goods (b) Trading of goods (c) Provision of services (d) All of the above Stock Market players who raise the called	(ii) Resistance to change × (iv) Traditional approach × (vi) Technical Skills To be satisfied activity?
Q24.	(i) Can-Do Attitude (iii) Commercial Awareness (v) Contentment (a) (i), (ii) and (iii) (b) (i), (iii) and (vi) (c) (v) and (vi) (d) (iv), (v) and (vi) Which of the following is Business (a) Manufacturing of goods (b) Trading of goods (c) Provision of services (d) All of the above Stock Market players who raise the called (a) Bulls	(ii) Resistance to change × (iv) Traditional approach × (vi) Technical Skills To be satisfied activity?
Q24.	(i) Can-Do Attitude (iii) Commercial Awareness (v) Contentment (a) (i), (ii) and (iii) (b) (i), (iii) and (vi) (c) (v) and (vi) (d) (iv), (v) and (vi) Which of the following is Business (a) Manufacturing of goods (b) Trading of goods (c) Provision of services (d) All of the above Stock Market players who raise the called (a) Bulls (b) Bears	(ii) Resistance to change × (iv) Traditional approach × (vi) Technical Skills To be satisfied activity?

Q26.

Stock Market Players that have pessimistic expectation –

	(a) Bulls
F 100	(b) Bears
	(c) Cash cows
	(d) None
Q27.	BCK helps CAs in –
	(a) Becoming more aware and responsible
	(b) Conducting audit diligently
	(c) Handling business issues and providing solutions
_	(d) All of the above
Q28.	The level of Business and Commercial Knowledge/Commercial Awareness may be
QZO.	referred to as
	(a) BCK Percentage
	(b) BCK Share
	(c) BCK Quotient
	(d) Degree of BCK
	(d) Degree of BCK
Q29.	Which of these is true about updating the level of BCK?
	(i) Non-Commerce Background is a negative for improving BCK.
	(ii) Only Business Newspaper helps in updating BCK
	(iii) Even a TV commercial can impart knowledge
	(iv) Reflective Thinking on various observations and updates is a must.
	(a) (i) and (ii)
	(b) (ii) and (iii)
	(c) (iii) and (iv)
	(d) All the above
Q30.	Which is not true about an economic activity?
Q30.	C. Marriago din kanna a Garaga
	(b) Pragmatic approach Practical approach
	(c) Driven by emotions and sentiments
	(d) Adds value to National Income
	(u) nado varae to national moome
Q31.	Activity performed without any regard to monetary gain is-
	(a) Economic Activity
	(b) Commercial Activity
	(c) Non-Economic Activity
	(d) None of the above
Q32.	An Example of Non-Economic Activity
C 3	(a) Running a profitable business enterprise
	Constitution of the control of the c



	(b) Employment in a company
	(c) Practicing as a Doctor
	(d) Manufacturing goods for charitble purpose
022	Production represents the gide of economics
Q33.	Production represents the side of economics
	(a) Demand
	(b) Supply
	(c) Income
	(d) Investment
Q34.	Productive activity means production of goods-
	(a) For self
	(b) For family
	(c) For market
	(d) All the above
Q35.	Income - Spending =
QUU.	Savings
	(b) Investment
	(c) Wealth
	(d) Revenue
Q36.	Transfer of Interest exists in-
Q30.	(a) Business
	(b) Profession
	(c) Employment
	(d) None
	(u) None
Q37.	Economic activities may be classified into Business, and Employment
	(a) Profession
	(b) Occupation
	(c) Vocation
	(d) Work
Q38.	What is the psychological motive of employment
	(a) Service to society
	(b) Earning livelihood
	(c) Earning profits
	(d) Displaying skills
Q39.	Which of the following is not an advantage of single ownership?

(a) Risk sharing(b) Business growth(c) Pooling of capital

	(d) All the above
~	
Q40.	Which of the followng is an advantage of joint ownership?
	(a) Quick decisions
	(b) Pooling of Capital
	(c) Personal Interest
	(d) All the above
Q41.	Personal interest in business is more in
	(a) HUF
	(b) Partnership
	(c) Sole Proprietorship
	(d) LLP
Q42.	Non-Corporate Entity includes-
	(a) Sole Proprietorship, HUF and Partnership
	(b) HUF, Trust and LLP
	(c) Partnership LLP and Private companies
	(d) Sole Proprietorship, LLP and Partnership
Q43.	is a type of enterprise that is owned and run by one natural person and in which
	there is no legal distinction between the Owner and the Business Entity.
	(a) Sole Proprietorship
	(b) Company
	(c) One Person Company
	(d) LLP
Q44.	Demerits of a Sole Proprietorship-
	(a) Unlimited liability
	(b) Uncertain business life
	(c) Limited scope for expansion
	(d) All of the above
Q45.	HUF consists of-
	(a) all persons lineally descended from a common ancestor, including Wives and
	Unmarried Daughters
	(b) all persons lineally descended from a common ancestor, not including Wives and
	Unmarried Daughters
	(c) all male members lineally descended from a common ancestor
	(d) None of the above

____ successive generations of an Undivided Family are known as HUF.

(a) 2 (b) 3

Q46.

- (c) 4
- (d) 5



Which of the following is not true about HUF?

- (a) There is uncertainty as to the fate of the HUF Entity as a Going Concern
- (b) Ownership in Family Business arises by birth or agreement
- (c) A HUF enjoys a Separate Entity Status under the Income Tax Act, 1961
- (d) HUF includes Jain or Sikh or Buddhist or Parsi Families

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